

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

OMB APPROVAL	
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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 1/1/2017 AND ENDING 12/31/2017  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: **Capital Management of the Carolinas, LLC**

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

**1520 South Boulevard, Suite 230**

**Charlotte**

(No. and Street)

**NC**

**28203**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**Kenneth Lee Carter, Jr.**

**704-332-3131**

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**GreerWalker LLP**

(Name - if individual, state last, first, middle name)

**227 West Trade Street, Ste. 1100 Charlotte**

**NC**

**28202**

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:



Certified Public Accountant



Public Accountant



Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I, Kenneth Lee Carter, Jr., swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Capital Management of the Carolinas, LLC, as of December 31, 2017, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

State of North Carolina

County of Mecklenburg

Kenneth Lee Carter, Jr.  
Signature

VP/Partner/CFO

Title

Rebecca L. Douglas  
Notary Public

My Commission Expires: 9/11/2020

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CAPITAL MANAGEMENT OF**  
**THE CAROLINAS, LLC**

Financial Statements and Supplemental Information  
for the Year Ended December 31, 2017 and  
Report of Independent Registered Public Accounting Firm

**Capital Management**  
OF THE CAROLINAS, L.L.C.

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# GreerWalker

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of Capital Management of the Carolinas, LLC:

### **Opinion on the Financial Statements**

We have audited the accompanying financial statements of Capital Management of the Carolinas, LLC (the "Company"), which are comprised of the statement of financial condition as of December 31, 2017, and the related statements of income, changes in members' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended and the related notes and schedules (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Capital Management of the Carolinas, LLC as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with generally accepted accounting principles in the United States of America.

### **Basis for Opinion**

These financial statements are the responsibility of Capital Management of the Carolinas, LLC. Our responsibility is to express an opinion on these financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Capital Management of the Carolinas, LLC in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risk of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### **Supplemental Information**

The supplementary information on pages 10 to 16 has been subjected to audit procedures performed in conjunction with the audit of Capital Management of the Carolinas, LLC's financial statements. The supplemental information is the responsibility of Capital Management of the Carolinas, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as auditors for Capital Management of the Carolinas, LLC since 2000

Certified Public Accountants  
February 7, 2018  
Charlotte, NC

GreerWalker LLP | [greerwalker.com](http://greerwalker.com)

Charlotte Office The Carillon | 227 West Trade St., Suite 1100 | Charlotte, NC 28202 | USA | Tel 704.377.0239

Greenville Office Wells Fargo Center | 15 South Main St., Suite 800 | Greenville, SC 29601 | USA | Tel 864.752.0080

## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

### STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2017

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#### **ASSETS**

##### CURRENT ASSETS:

Cash and cash equivalents	\$ 314,189
Accounts receivable:	
Broker-dealer 12b(1) fees	337,310
Prepaid expenses	33,941
Total current assets	<u>685,440</u>

##### PROPERTY:

Office furniture and equipment	157,113
Leasehold improvements	46,944
Total	<u>204,057</u>
Less accumulated depreciation and amortization	<u>174,365</u>
Property, net	<u>29,692</u>

DEPOSITS	<u>3,729</u>
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TOTAL ASSETS	<u><u>\$ 718,861</u></u>
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#### **LIABILITIES AND MEMBERS' EQUITY**

##### CURRENT LIABILITIES:

Accounts payable and other accrued liabilities	\$ 56,720
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MEMBERS' EQUITY	<u>662,141</u>
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TOTAL LIABILITIES AND MEMBERS' EQUITY	<u><u>\$ 718,861</u></u>
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See notes to financial statements.

## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

### STATEMENT OF INCOME

FOR THE YEAR ENDED DECEMBER 31, 2017

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#### REVENUES:

Broker-dealer 12b(1) fees	\$ 3,793,719
Interest	560
Other Income	944
Total	<u>3,795,223</u>

#### EXPENSES:

Salaries	1,276,316
Retirement plan contributions	210,054
Insurance	158,541
Office rent	55,824
Payroll taxes	39,687
Travel and entertainment	39,106
Legal and professional fees	37,774
Office supplies and expense	36,414
Conferences and seminars	34,581
Telephone	22,560
Technology fees	10,609
Dues and subscriptions	7,925
Regulatory fees	6,750
Regional and state advisory committee expenses	6,748
Depreciation and amortization	5,788
Marketing	2,997
Contributions	1,100
Other	1,821
Total	<u>1,954,595</u>

NET INCOME	<u>\$ 1,840,628</u>
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See notes to financial statements.

## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

### STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2017

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MEMBERS' EQUITY, DECEMBER 31, 2016	\$ 612,513
DISTRIBUTIONS TO MEMBERS	(1,791,000)
NET INCOME	<u>1,840,628</u>
MEMBERS' EQUITY, DECEMBER 31, 2017	<u>\$ 662,141</u>

See notes to financial statements.



## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

### **STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS FOR THE YEAR ENDED DECEMBER 31, 2017**

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SUBORDINATED LIABILITIES, DECEMBER 31, 2016	\$ -
CHANGE IN SUBORDINATED LIABILITIES FOR THE YEAR ENDED DECEMBER 31, 2017	<hr/> -
SUBORDINATED LIABILITIES, DECEMBER 31, 2017	<hr/> <hr/> \$ -

See notes to financial statements.

## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2017

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#### CASH FLOWS FROM OPERATING ACTIVITIES:

Net income	\$ 1,840,628
Adjustments to reconcile net income to net cash from operating activities:	
Depreciation and amortization	5,788
Changes in operating assets and liabilities:	
Accounts receivable	(40,222)
Other assets	13,781
Accounts payable and other accrued liabilities	22,174
Net cash provided by operating activities	<u>1,842,149</u>

#### CASH FLOWS FROM FINANCING ACTIVITIES:

Distributions to members	<u>(1,791,000)</u>
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NET INCREASE IN CASH AND CASH EQUIVALENTS	51,149
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CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>263,040</u>
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CASH AND CASH EQUIVALENTS, END OF YEAR	<u><u>\$ 314,189</u></u>
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See notes to financial statements.

## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

### **NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017**

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#### **1. SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES**

Operations - Capital Management of the Carolinas, LLC (the "Company") is a limited liability company and operates as a registered broker-dealer primarily involved in the distribution of mutual funds to North Carolina local governments and public authorities. The Company does not take title to, or control of, any securities. The Company is registered with the Securities and Exchange Commission as a broker-dealer and is a member of the Financial Industry Regulatory Authority.

Use of Accounting Estimates - The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and the reported amounts of certain revenues and expenses during the period. Accordingly, the actual amounts could differ from those estimates. Any adjustments applied to estimated amounts are recognized in the year in which such adjustments are determined.

Cash and Cash Equivalents - The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Company maintains cash deposits with financial institutions that at times may exceed federally insured limits. As of December 31, 2017, the Company had cash equivalents of \$76,434 that were uninsured. Cash and cash equivalents are not carried at fair value, but at amounts that approximate fair value due to their short-term nature and generally negligible credit risk. At December 31, 2017, the carrying value and the estimated fair value of the cash and cash equivalents was \$314,189.

Accounts Receivable - The Company extends credit to Fidelity Distributors Corporation (FDC) for monthly 12b(1) distribution fees which are earned and received monthly under its service agreements. Fees are recognized as revenue as they are earned. Receivables normally represent one month of earnings. As of December 31, 2017, the Company considers such receivables, which are all from FDC, fully collectible, and therefore, no allowance for bad debts has been provided for in the accompanying financial statements.

Property - Property is stated at cost. Depreciation and amortization are provided over the estimated useful lives of the related assets using accelerated and straight-line methods. Typical useful lives are as follows: computer equipment - 3 - 10 years, furniture and fixtures - 7 years, leasehold improvements - 39 years, and office equipment - 5 - 7 years.

Income Taxes - For income tax purposes, the Company is considered to be a partnership. No provision for federal or state income taxes has been made in the accompanying financial statements since the members include their allocable share of the Company's taxable income or loss in their respective individual income tax returns.

The Company records liabilities for income tax positions taken or expected to be taken when those positions are deemed uncertain to be upheld in an examination by taxing authorities. As of December 31, 2017, the tax years ended December 31, 2014 through 2017 were open for potential examination by taxing authorities. No liabilities for uncertain income tax positions were recorded as of December 31, 2017.

Income and Loss Allocations, Distributions and Contributions to/from Members - Allocations of income and losses, and distributions and contributions of cash to/from members are governed by the terms of the members' operating agreement.

Subsequent Events - In preparing its financial statements, the Company has evaluated subsequent events through February 7, 2018, which is the date the financial statements were available to be issued.

## 2. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2017, the Company had net capital of \$257,469 which was \$252,469 in excess of its required net capital of \$5,000. The Company's net capital ratio was approximately .22 to 1.

## 3. PROFIT SHARING PLAN

The Company sponsors a profit sharing plan which covers all full-time employees. Company contributions to the plan are made at the discretion of management and were increased for the 2017 fiscal year from 12% of employee compensation to 15% of employee compensation. During the year ended December 31, 2017, contributions in the amount of \$210,054 were made to the plan.

## 4. LEASE COMMITMENTS

The Company leases office space under an operating lease which expires in May 2018. Rent expense for the year ended December 31, 2017, totaled \$55,824.

The Company also leases office equipment with lease terms expiring at various dates through February 2023. Rent expense under all equipment leases totaled \$6,412 for the year ended December 31, 2017. As of December 31, 2017, aggregate future minimum lease payments for all operating leases are \$32,673, \$8,986, \$8,986, \$8,986, \$8,986, and \$1,498 for 2018, 2019, 2020, 2021, 2022, and 2023, respectively.

## 5. MEMBERS' EQUITY

The members of the Company are subject to an operating agreement which stipulates, among other things, that the Company has the right, but not the obligation, to purchase the equity interests of a member upon the occurrence of certain events. The events specifically mentioned in the operating agreement are a defaulting event of a member, the marriage of a member, or the termination of a marriage of a member. Generally, a member has the ability to dispose of an ownership interest without the approval of the Company's other members; however, no transfer of ownership may take place unless the transferee agrees in writing to be bound by the terms of the operating agreement. Certain operating actions taken by the Company require the consent of 75% of the percentage interest then held by the members.

## 6. CONCENTRATION OF REVENUE

The Company maintains two service agent agreements with FDC with respect to the North Carolina Capital Management Trust (the "Trust") government and term portfolios. During 2017, the two service agreements accounted for 100% of total Company revenue. The agreements are renewable annually by approval of the trustees of the Trust. If approval is not obtained, the agreement expires 12 months after the date of the last approval. The trustees are scheduled to vote on the renewal in 2018. Management of the Company expects that the agreements will be renewed. Recertification of the Trust is normally conducted every five years by the North Carolina Local Government Commission. In 2016, the Local Government Commission extended the recertification of the Trust for a five-year period into 2021, when recertification will again be considered.

## 7. SIPC MEMBERSHIP EXCLUSION

The Company has claimed exclusion from SIPC Membership for the calendar year ended December 31, 2017, under Section 78ccc(a)(2)(A)ii of the Securities Investor Protection Act of 1970.

## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

### **RECONCILIATION OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION**

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NET CAPITAL, DECEMBER 31, 2017 (Unaudited)	\$ 257,469
ADJUSTMENTS	<hr/> -
NET CAPITAL, DECEMBER 31, 2017 (Audited)	<hr/> <u>\$ 257,469</u>

No material differences exist between audited and unaudited net capital at December 31, 2017.

See report of independent registered public accounting firm.

**FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT**  
**PART IIA**

2018-01-19 02:49PM EST  
Status: Scheduled

**BROKER OR DEALER**

CAPITAL MANAGEMENT OF THE CAROLINAS, LLC

as of

12/31/17

**COMPUTATION OF NET CAPITAL**

1. Total ownership equity from Statement of Financial Condition	\$	662,141	3480
2. Deduct ownership equity not allowable for Net Capital	(		3490
3. Total ownership equity qualified for Net Capital		662,141	3500
4. Add:			
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital			3520
B. Other (deductions) or allowable credits (List)			3525
5. Total capital and allowable subordinated liabilities	\$	662,141	3530
6. Deductions and/or charges:			
A. Total non-allowable assets from			
Statement of Financial Condition (Notes B and C)	\$	404,672	3540
B. Secured demand note deficiency			3590
C. Commodity futures contracts and spot commodities-proprietary capital charges			3600
D. Other deductions and/or charges			3610
	(	404,672	3620
7. Other additions and/or allowable credits (List)			3630
8. Net Capital before haircuts on securities positions	\$	257,469	3640
9. Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)) :			
A. Contractual securities commitments	\$		3660
B. Subordinated securities borrowings			3670
C. Trading and investment securities:			
1. Exempted securities			3735
2. Debt securities			3733
3. Options			3730
4. Other securities			3734
D. Undue concentration			3650
E. Other (List)			3736
	(		3740
10. Net Capital	\$	257,469	3750

OMIT PENNIES



**FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT**  
**PART IIA**

2018-01-19 02:49PM EST  
Status: Scheduled

**BROKER OR DEALER**

CAPITAL MANAGEMENT OF THE CAROLINAS, LLC

as of 12/31/17

**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**

**Part A**

11. Minimum net capital required (6-2/3% of line 19)	\$	3,781	3756
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)	\$	5,000	3758
13. Net capital requirement (greater of line 11 or 12)	\$	5,000	3760
14. Excess net capital (line 10 less 13)	\$	252,469	3770
15. Net capital less greater of 10% of line 19 or 120% of line 12	\$	251,469	3780

**COMPUTATION OF AGGREGATE INDEBTEDNESS**

16. Total A.I. liabilities from Statement of Financial Condition	\$	56,720	3790
17. Add:			
A. Drafts for immediate credit	\$	3800	
B. Market value of securities borrowed for which no equivalent value is paid or credited	\$	3810	
C. Other unrecorded amounts (List)	\$	3820	3830
19. Total aggregate indebtedness	\$	56,720	3840
20. Percentage of aggregate indebtedness to net capital (line 19 divided by line 10)	%	22.03	3850
21. Percentage of debt to debt-equity total computed in accordance with Rule 15c-3-1(d)	%	0.00	3860

**COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT**

**Part B**

22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of net capital computation including both brokers or dealers and consolidated subsidiaries' debits	\$	3870	
23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)	\$	3880	
24. Net capital requirement (greater of line 22 or 23)	\$	3760	
25. Excess net capital (line 10 less 24)	\$	3910	
26. Net capital in excess of the greater of: 5% of combined aggregate debit items or 120% of minimum net capital requirement	\$	3920	

**NOTES:**

(A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:

1. Minimum dollar net capital requirement, or
2. 6-2/3% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.

(B) Do not deduct the value of securities borrowed under subordination agreements or secured demand notes covered by subordination agreements not in satisfactory form and the market values of the memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.

(C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.



# GreerWalker

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of Capital Management of the Carolinas, LLC:

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Capital Management of the Carolinas, LLC identified the following provisions of 17 C.F.R. §15c3-3(k) under which Capital Management of the Carolinas, LLC claimed an exemption from 17 C.F.R. §240.15c3-3(k)(1) (the "exemption provisions") and (2) Capital Management of the Carolinas, LLC stated that Capital Management of the Carolinas, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. Capital Management of the Carolinas, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Capital Management of the Carolinas, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(1) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Certified Public Accountants  
February 7, 2018  
Charlotte, NC

GreerWalker LLP | [greerwalker.com](http://greerwalker.com)

**Charlotte Office** The Carillon | 227 West Trade St., Suite 1100 | Charlotte, NC 28202 | USA | Tel 704.377.0239

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## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

SUPPLEMENTAL DISCLOSURES, DECEMBER 31, 2017

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### **EXEMPTION REPORT**

1. The Company is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. 240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following: (1.) The Company claimed an exemption from 17 C.F.R. 240.15c3-3 under Paragraph k(1) of 17 C.F.R. 240.15c3-3. (2.) The Company met the identified exemption provisions in 17 C.F.R. 240.15c3-3(k)(1) throughout the most recent fiscal year without exception.



# GreerWalker

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES

To the Members of Capital Management of the Carolinas, LLC:

In accordance with Rule 17a-5(e)(4) of the Securities Exchange Act of 1934 and with the Securities Investor Protection Corporation (SIPC) Series 600 Rules, and related supplemental guidance, we have performed the procedures enumerated below with respect to the accompanying Schedule of Form SIPC-3 Revenues of Capital Management of the Carolinas, LLC (the "Company") for the year ended December 31, 2017 which were agreed to by the Company and SIPC solely to assist you and SIPC in evaluating the Company's compliance with the exclusion requirements from membership in SIPC under Section 78ccc(a)(2)(A) of the Securities Investor Protection Act of 1970 during the year ended December 31, 2017, as noted on the accompanying Certification of Exclusion From Membership (Form SIPC-3). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the Total amount included in the accompanying Schedule of Form SIPC-3 Revenues prepared by the Company for the year ended December 31, 2017, to the total revenues in the Company's audited financial statements included on Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2017, noting no difference;
- 2) Compared the amount in each revenue classification reported in the Schedule of Form SIPC-3 Revenues prepared by the Company for the year ended December 31, 2017, to the supporting schedules and workpapers, noting no differences;
- 3) Recalculated the arithmetical accuracy of the Total Revenues amount reflected in the Schedule of Form SIPC-3 Revenues prepared by the Company for the year ended December 31, 2017, and in the related schedules and workpapers, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on Capital Management of the Carolinas, LLC's claim for exclusion from membership in SIPC. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Certified Public Accountants  
February 7, 2018  
Charlotte, NC

GreerWalker LLP | [greerwalker.com](http://greerwalker.com)

**Charlotte Office** The Carillon | 227 West Trade St., Suite 1100 | Charlotte, NC 28202 | USA | Tel 704.377.0239

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## **CAPITAL MANAGEMENT OF THE CAROLINAS, LLC**

SUPPLEMENTAL DISCLOSURES, DECEMBER 31, 2017

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SCHEDULE OF FORM SIPC-3 REVENUES FOR THE YEAR ENDED DECEMBER 31, 2017

AMOUNT (\$) BUSINESS ACTIVITIES THROUGH WHICH REVENUE WAS EARNED

\$	0	- Business conducted outside the United States and its territories and possessions
3,793,719	-	Distribution of shares of registered open end investment companies or unit investment trusts
0	-	Sale of variable annuities
0	-	Insurance commissions and fees
0	-	Investment advisory services to one or more registered investment companies or insurance company separate accounts
0	-	Transactions in securities futures products
\$3,795,223	-	Total Revenues

Securities Investor Protection Corporation  
1667 K Street NW, Ste 1000  
Washington, DC 20006-1620

Forwarding and Address Correction Requested

Check appropriate boxes.

☐ (i) its principal business, in the determination of SIPC, taking into account business of affiliated entities, is conducted outside the United States and its territories and possessions;\*

☒ (ii) its business as a broker-dealer is expected to consist exclusively of:

☐ (I) the distribution of shares of registered open end investment companies or unit investment trusts;

☐ (II) the sale of variable annuities;

☐ (III) the business of insurance;

☐ (IV) the business of rendering investment advisory services to one or more registered investment companies or insurance company separate accounts;

☐ (iii) it is registered pursuant to 15 U.S.C. 78o(b)(11)(A) as a broker-dealer with respect to transactions in securities futures products;

Pursuant to the terms of this form (detailed below).

x Rebecca Deaton / VP-Partner 1-11-18  
Authorized Signature/Title Date

SIPC-3 2018

8-

8-53149 FINRA DEC 05/11/2001  
CAPITAL MAN OF THE CAROLINAS LLC  
1520 SOUTH BLVD STE 230  
CHARLOTTE, NC 28203

Securities Investor Protection Corporation  
1667 K Street NW, Ste 1000  
Washington, DC 20006-1620

## Form SIPC-3

FY 2018

*returned via US Mail 1-11-18*

### Certification of Exclusion From Membership.

TO BE FILED BY A BROKER-DEALER WHO CLAIMS EXCLUSION FROM MEMBERSHIP IN THE SECURITIES INVESTOR PROTECTION CORPORATION ("SIPC") UNDER SECTION 78ccc(a)(2)(A) OF THE SECURITIES INVESTOR PROTECTION ACT OF 1970 ("SIPA").

The above broker-dealer certifies that during the fiscal year ending 12/31/2018 its business as a broker-dealer is expected to consist exclusively of one or more of the following (check appropriate boxes):

- ☐ (i) its principal business, in the determination of SIPC, taking into account business of affiliated entities, is conducted outside the United States and its territories and possessions;\*
- ☒ (ii) its business as a broker-dealer is expected to consist exclusively of:
- ☐ (I) the distribution of shares of registered open end investment companies or unit investment trusts;
- ☐ (II) the sale of variable annuities;
- ☐ (III) the business of insurance;
- ☐ (IV) the business of rendering investment advisory services to one or more registered investment companies or insurance company separate accounts;
- ☐ (iii) it is registered pursuant to 15 U.S.C. 78o(b)(11)(A) as a broker-dealer with respect to transactions in securities futures products;

and that, therefore, under section 78ccc(a)(2)(A) of SIPA it is excluded from membership in SIPC.

\*If you have any questions concerning the foreign exclusion provision please contact SIPC via telephone at 202-371-8300 or e-mail at [asksipc@sipc.org](mailto:asksipc@sipc.org) to request a foreign exclusion questionnaire.

The following bylaw was adopted by the Board of Directors:

#### Interest on Assessments.

... If any broker or dealer has incorrectly filed a claim for exclusion from membership in the Corporation, such broker or dealer shall pay, in addition to all assessments due, interest at the rate of 20% per annum of the unpaid assessment for each day it has not been paid since the date on which it should have been paid.

In the event of any subsequent change in the business of the undersigned broker-dealer that would terminate such broker-dealer's exclusion from membership in SIPC pursuant to section 78ccc(a)(2)(A) of the SIPA, the undersigned broker-dealer will immediately give SIPC written notice thereof and make payment of all assessments thereafter required under section 78ddd(c) of the SIPA.

Sign, date and return this form no later than 30 days after the beginning of the fiscal year, using the enclosed return envelope.

Retain a copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.