

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-QSB

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended September 30, 2003

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**
For the transition period from _____, 20__, to _____, 20__.

Commission File Number: 000-31395

VillageEDOCS

California

(State or Other Jurisdiction of Incorporation or
Organization)

14471 Chambers Road, Suite 105, Tustin, California

(Address of principal executive offices)

33-0668917

I.R.S. Employer Identification Number

92780

(Zip Code)

Registrant's telephone number, including area code: (714) 734-1030

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and has been subject to such filing requirements for the past 90 days.

YES

NO

There were 31,135,525 shares of the Registrant's common stock outstanding as of October 31, 2003.

Transitional Small Business Format (check one) YES NO X

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Act)

YES NO X

VillageEDOCS

Index

	Page No.
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	
Balance Sheet as of September 30, 2003 (Unaudited)	1
Statements of Operations for the three and nine months ended September 30, 2003 and 2002 (Unaudited)	2
Statements of Cash Flows for the nine months ended September 30, 2003 and 2002 (Unaudited)	3
Notes to Unaudited Financial Statements	5
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3. Controls and Procedures	17
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	18
Item 2. Changes in Securities	18
Item 3. Defaults Upon Senior Securities	19
Item 4. Submission of Matters to a Vote of Security Holders	19
Item 5. Other Matters	19
Item 6. Exhibits and Reports on Form 8-K	19
Signatures	20

**VillageEDOCS
Balance Sheet
(Unaudited)**

**September 30,
2003**

ASSETS

Current assets:

Cash	\$	56,214
Accounts receivable, net of allowance for doubtful accounts of \$32,000		147,139
Other current assets		4,342

Total current assets 207,695

Property and equipment, net		205,470
Web site development costs, net		52,180
Other assets		22,373

\$ 487,718

LIABILITIES AND STOCKHOLDERS' DEFICIT

Current liabilities:

Accounts payable	\$	227,330
Accrued expenses		202,716
Current portion of capital lease obligations		10,666

Total current liabilities 440,712

Capital lease obligations, net of current portion		11,679
Convertible notes and accrued interest payable to related parties		2,637,683

Total liabilities 3,090,074

Commitments and contingencies

Stockholders' deficit:

Common stock, no par value:		
Authorized -- 90,000,000 shares		
Issued and outstanding -- 30,920,702 shares		6,945,767
Additional paid-in capital		1,898,936
Accumulated deficit		(11,447,059)

Total stockholders' deficit (2,602,356)

\$ 487,718

See accompanying notes to unaudited financial statements.

VillageEDOCS**Statements of Operations****For the Three and Nine Months Ended September 30, 2003 and 2002****(Unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Net sales	\$ 461,396	\$ 426,764	\$ 1,379,613	\$ 1,236,402
Cost of sales	219,657	228,236	651,842	652,316
Gross profit	241,739	198,528	727,771	584,086
Operating expenses:				
Product and technology development	114,766	126,557	382,325	314,186
Sales and marketing	193,785	141,750	642,079	376,073
General and administrative	172,957	178,144	648,970	519,762
Depreciation and amortization	38,214	29,069	110,058	87,740
Total operating expenses	519,722	475,520	1,783,432	1,297,761
Loss from operations	(277,983)	(276,992)	(1,055,661)	(713,675)
Interest expense	(85,642)	(30,745)	(526,388)	(135,860)
Loss before provision for income taxes	(363,625)	(307,737)	(1,582,049)	(849,535)
Provision for income taxes	-	-	800	800
Net loss	\$ (363,625)	\$ (307,737)	\$ (1,582,849)	\$ (850,335)
Basic and diluted loss available to common stockholders per common share	\$ (0.01)	\$ (0.01)	\$ (0.05)	\$ (0.04)
Weighted average shares outstanding - basic and diluted	30,920,702	29,949,839	30,782,582	22,284,928

See accompanying notes to unaudited financial statements.

VillageEDOCS

**Statements of Cash Flows
For the Nine Months Ended September 30, 2003 and 2002
(Unaudited)**

	<u>2003</u>	<u>2002</u>
Cash Flows from Operating Activities:		
Net loss	\$ (1,582,849)	\$ (850,335)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	110,058	87,740
Provision for doubtful accounts receivable	9,229	48,593
Estimated fair market value of stock options issued to employees and non-employees for services rendered	-	17,877
Imputed interest expense on convertible debentures	393,818	-
Stock purchase warrants issued to employees for services rendered	-	25,565
Common stock issued to employees and non-employees for services rendered	116,217	6,000
Common stock issued for settlement of debt	24,000	-
Changes in operating assets and liabilities:		
Accounts receivable	(54,048)	(86,327)
Other current assets	(1,340)	-
Accounts payable	22,991	6,707
Accrued expenses and other	223,038	111,982
Net cash used in operating activities	<u>(738,886)</u>	<u>(632,198)</u>
Cash Flows from Investing Activities:		
Purchases of property and equipment	(67,872)	(39,005)
Web site development costs	-	(88,946)
Net cash used in investing activities	<u>(67,872)</u>	<u>(127,951)</u>
Cash Flows from Financing Activities:		
Proceeds from convertible notes payable to related parties	847,000	820,000
Principal payments under capital leases	(37,355)	(78,441)
Proceeds from the exercise of warrants	-	2,129
Net cash provided by financing activities	<u>809,645</u>	<u>743,688</u>
Net change in cash	2,887	(16,461)
Cash, beginning of period	53,327	39,321
Cash, end of period	<u>\$ 56,214</u>	<u>\$ 22,860</u>
Supplemental disclosure of cash flow information -		
Cash paid during the period for:		
Interest	<u>\$ 4,577</u>	<u>\$ 9,946</u>
Income taxes	<u>\$ 800</u>	<u>\$ 800</u>

continued...

Supplemental Schedule of Noncash Investing and Financing Activities:

During the nine months ended September 30, 2003, the Company financed certain computer equipment totaling \$21,233 through capital leases.

See accompanying notes to unaudited financial statements.

VillageEDOCS

Notes to Unaudited Financial Statements – September 30, 2003

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Management's Representation

The management of VillageEDOCS (the "Company") without audit has prepared the financial statements included herein. The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information. Certain information and note disclosures normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. In the opinion of the management of the Company, all adjustments considered necessary for fair presentation of the financial statements have been included and were of a normal recurring nature, and the accompanying financial statements present fairly the financial position as of September 30, 2003, and the results of operations and cash flows for the three and nine months ended September 30, 2003 and 2002.

It is suggested that these unaudited financial statements be read in conjunction with the audited financial statements and notes thereto for the year ended December 31, 2002, included in the Company's Annual Report on Form 10-KSB filed with the Securities and Exchange Commission on March 28, 2003. The interim results are not necessarily indicative of the results for a full year.

2. Background and Organization

VillageEDOCS was incorporated in 1995 in Delaware and reincorporated in California in 1997. The Company develops and markets internet-enabled fax services to organizations throughout the United States and internationally.

3. Going Concern

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. The Company has a working capital deficit and has incurred significant losses from operations in each year since inception. The Company's losses are continuing and are expected to continue until such time as the Company is able to sufficiently expand its internet-enabled fax services.

The Company's success is dependent upon numerous items, certain of which are the successful implementation and marketing of its internet-enabled fax services, its ability to obtain new customers in order to achieve levels of revenues adequate to support the Company's current and future cost structure, and its success in obtaining financing for equipment and operations, for which there is no assurance. Unanticipated problems, expenses, and delays are frequently encountered in establishing a new business. These include, but are not limited to, competition, the need to develop customer support capabilities and market expertise, setbacks in product development, technical difficulties, market acceptance and sales and marketing. The failure of the Company to meet any of these conditions could have a materially adverse effect upon the Company and may force the Company to reduce or curtail operations. No assurance can be given that the Company can, or will ever, operate profitably.

Until sufficient revenue levels are achieved, the Company will require additional financing to support its operations. Such sources of financing could include capital infusions, additional equity financing or debt offerings. Management plans to obtain convertible debt and equity financing from existing shareholders and equity financing from new shareholders during the remainder of 2003. Management is actively pursuing both of these financing arrangements. If the planned financings are obtained, the Company believes it will have adequate cash to sustain operations until it becomes profitable. There can be no assurance that funding will be available on acceptable terms, if at all, or that such funds, if raised, would enable the Company to achieve and maintain profitable operations.

These factors, among others, raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the classification of liabilities that might result from the outcome of these uncertainties.

4. Summary of Significant Accounting Policies

Concentration of Credit Risk

The Company extends credit to its customers and performs ongoing credit evaluations of such customers. The Company does not obtain collateral to secure its accounts receivable. The Company evaluates its accounts receivable on a regular basis for collectibility and provides for an allowance for potential credit losses as deemed necessary. At September 30, 2003, the Company has recorded an allowance for doubtful accounts of approximately \$32,000. No single customer accounted for more than 10% of accounts receivable at September 30, 2003. No single customer accounted for more than 10% of total sales for the nine months ended September 30, 2003 and 2002.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates made by management are, among others, the realizability of accounts receivable, property and equipment and web site development costs, and valuation of deferred tax assets. Actual results could differ from those estimates.

Revenue Recognition

The Company provides internet-enabled fax services to businesses and charges for these services on either a per page faxed or per minute used basis. Service revenues are recognized when the services are performed.

Risks and Uncertainties

The Company operates in a highly competitive industry that is subject to intense competition, government regulation and rapid technological change. The Company's operations are subject to significant risks and uncertainties including financial, operational, technological, regulatory and other risks associated with an emerging business, including the potential risk of business failure.

Loss per Share

Basic loss per share is computed by dividing loss available to common shareholders by the weighted average number of common shares assumed to be outstanding during the period of computation. Diluted loss per share is computed similar to basic loss per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential shares had been issued and if the additional common shares were dilutive. All potentially dilutive shares, 22,964,293 and 0 as of September 30, 2003 and 2002, respectively, have been excluded from diluted loss per share, as their effect would be anti-dilutive for the periods ended September 30, 2003 and 2002.

Segment Information

The Company views its operations and manages its business as principally one segment.

Comprehensive Income

The Company has no items of comprehensive income.

Stock-Based Compensation

The Company accounts for non-employee stock-based compensation under Statement of Financial Accounting Standards ("SFAS") No. 123 "*Accounting For Stock-Based Compensation.*" SFAS No. 123 defines a fair value based method of accounting for stock-based compensation. However, SFAS No. 123 allows an entity to continue to measure compensation cost related to stock and stock options issued to employees using the intrinsic method of accounting prescribed by Accounting Principles Board Opinion

No. 25 ("APB 25"), "Accounting for Stock Issued to Employees." Under APB 25, compensation cost, if any, is recognized over the respective vesting period based on the difference, on the date of grant, between the fair value of the Company's common stock and the grant price. Entities electing to remain with the accounting method of APB 25 must make pro forma disclosures of net income and earnings per share, as if the fair value method of accounting defined in SFAS No. 123 had been applied.

In December 2002, SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure", was issued. SFAS No. 148 amends SFAS No. 123 to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The provisions of SFAS No. 148 are effective for financial statements for fiscal years ending after December 15, 2002. The Company adopted the disclosure provisions of SFAS No. 148 in these financial statements. The Company does not anticipate adopting the fair value based method of accounting for stock-based compensation.

At September 30, 2003, the Company has two stock-based employee compensation plans. The Company accounts for those plans under the recognition and measurement principles of APB 25, and related interpretations (see Note 6). During the nine months ended September 30, 2003 and 2002, no stock-based employee compensation cost is reflected in the accompanying unaudited statements of operations, as all options granted under those plans had exercise prices equal to or greater than the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net loss and loss per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2003</u>	<u>2002</u>	<u>2003</u>	<u>2002</u>
Net loss as reported	\$ (363,625)	\$ (307,737)	\$ (1,582,849)	\$ (850,335)
Deduct: Total stock-based employee compensation expense under APB 25	--	--	--	--
Add: Total stock-based employee compensation expense under fair value based method for all awards, net of related tax effects	(89,282)	(57,987)	(368,823)	(163,446)
Pro forma net loss	<u>\$ (452,907)</u>	<u>\$ (365,724)</u>	<u>\$ (1,951,672)</u>	<u>\$ (1,013,781)</u>
Basic and diluted loss per share – as reported	<u>\$ (0.01)</u>	<u>\$ (0.01)</u>	<u>\$ (0.05)</u>	<u>\$ (0.04)</u>
Basic and diluted loss per share – pro forma	<u>\$ (0.01)</u>	<u>\$ (0.01)</u>	<u>\$ (0.06)</u>	<u>\$ (0.05)</u>

Web Site Development Costs

During the nine months ended September 30, 2003, the Company did not capitalize any costs related to the web site in accordance with the Emerging Issues Task Force Issue No. 00-2, "Accounting for Web Site Development Costs."

Advertising

The Company expenses all advertising costs as incurred. Advertising costs were approximately \$104,000 and \$39,000 for the nine months ended September 30, 2003 and 2002, respectively.

5. Convertible Notes Payable to Related Parties

During the nine months ended September 30, 2003, the Company borrowed \$847,000 from C. Alan and Joan P. Williams and issued convertible promissory notes bearing interest at 10 percent per annum (the "Notes"). The Notes are secured by a security interest in all of the Company's assets. The notes and accrued interest are due at the earlier of one of three events: 1) October 31, 2005; 2) acquisition of controlling interest in the Company by a third party; or 3) the Company achieves equity financing of a minimum of \$3,000,000. If the Company is acquired, the principal and accrued interest on the Notes, as modified, are convertible into shares of the Company's common stock at the lower of \$2.50 per share or the price paid per share by the acquirer. In addition, the principal and accrued interest on the Notes, as modified, are convertible into shares of the Company's common stock at a conversion price equal to the lower of \$0.07 per share or the average of the Company's common stock closing bid price on the OTCBB, NASDAQ or other established securities exchange or market for the ten (10) consecutive trading days prior to the date Mr. Williams delivers written notice of his conversion election to the Company. The beneficial conversion feature resulted in a charge to interest expense in the accompanying statement of operations of \$393,818 during the nine months ended September 30, 2003.

Total interest expense recognized on all the convertible notes payable (including accrued interest based on the stated interest rate) was \$521,809 and \$118,678 during the nine months ended September 30, 2003 and 2002, respectively. Total interest accrued and not paid on the convertible notes payable to related parties as of September 30, 2003 totaled \$532,936 and is included in the accompanying balance sheet.

6. Stockholders' Deficit

a. Common Stock

On January 28, 2003, the Company entered into an agreement with a non-related party pursuant to which the party agreed to accept 109,091 shares of the Company's common stock as payment in full for \$24,000 in consulting fees owed to the party by the Company for product and service marketing consulting services. The shares were issued on February 11, 2003.

On February 11, 2003, the Company issued 510,124 shares of restricted common stock to consultants and employees in consideration for services valued at \$71,417, and 320,000 shares to the Company's former founder, who is a less than ten percent shareholder, in consideration for marketing communications services valued at \$44,800, or \$0.14 per share (fair market value on the date of issuance).

b. Stock Options

Effective January 30, 2002, the Board of Directors of the Company adopted an equity incentive plan (the "2002 Plan") that authorized the issuance of options to acquire up to 6,226,258 shares of common stock to employees and certain outside consultants. On November 25, 2002, the Board of Directors of the Company increased the number of shares reserved for issuance pursuant to the 2002 Plan to 11,634,584 shares. On November 27, 2002, the stockholders of the Company approved the 2002 Plan and the number of shares reserved for issuance pursuant to the 2002 Plan. The 2002 Plan allows for the issuance of either non-qualified or, subject to stockholder approval, incentive stock options pursuant to Section 422 of the Internal Revenue Code. Options vest at the discretion of the Board of Directors as determined at the grant date, but not longer than a ten-year term. Under the 2002 Plan, the exercise price of each option shall not be less than fair market value on the date the option is granted. The number of options under the 2002 Plan available for grant at September 30, 2003 was 1,498,830.

Options to purchase 75,000 shares of the Company's common stock under the 2002 Plan at \$0.1875 per share (above or at the fair market value on the dates of grant), 2,585,000 shares of the Company's common stock under the 2002 Plan at \$0.18 per share (above or at the fair market value on the dates of grant), and 1,000,000 shares of the Company's common stock under the 2002 Plan at \$0.10 per share (above or at the fair market value on the dates of grant) were issued to employees during the nine months ended September 30, 2003, vesting on various dates from the date of grant through September 2008.

Options to purchase 50,000 shares at \$0.10 (the fair market value on the date of grant) were granted to a non-employee consultant during the nine months ended September 30, 2003. These options vest on February 28, 2004. Total consulting expense to be recognized in the statement of operations over the vesting period pursuant to SFAS No. 123 is \$4,500, none of which was recognized during the nine months ended September 30, 2003.

1,324,609 options under the 2002 or 1997 Plan were cancelled during the nine months ended September 30, 2003 due to their expiration or the termination of employment.

c. Warrants

There was no warrant activity for the nine months ended September 30, 2003.

7. Loss per Share

Basic and diluted loss per common share is computed as follows:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2003</u>	<u>2002</u>	<u>2003</u>	<u>2002</u>
Numerator for basic and diluted loss per common share:				
Net loss available to common stockholders	\$ (363,625)	\$ (307,737)	\$ (1,582,849)	\$ (850,335)
	=====	=====	=====	=====
Denominator for basic and diluted loss per common share:				
Weighted average common shares outstanding	30,920,702	29,949,839	30,782,582	22,284,928
	=====	=====	=====	=====
Net loss per common share available to common stockholders	\$ (0.01)	\$ (0.01)	\$ (0.05)	\$ (0.04)
	=====	=====	=====	=====

8. Commitments and Contingencies

Litigation

The Company is, from time to time, involved in various legal and other proceedings that arise in the ordinary course of operating its business. In the opinion of management, the amount of ultimate liability, if any, with respect to these actions will not materially affect the financial position or results of operations of the Company.

Indemnities and Guarantees

During the normal course of business, the Company has made certain indemnities and guarantees under which it may be required to make payments in relation to certain transactions. These indemnities include certain agreements with the Company's officers, under which the Company may be required to indemnify such person for liabilities arising out of their employment relationship. The duration of these indemnities and guarantees varies and, in certain cases, is indefinite. The majority of these indemnities and guarantees do not provide for any limitation of the maximum potential future payments the Company could be obligated to make. Historically, the Company has not been obligated to make significant payments for these obligations and no liabilities have been recorded for these indemnities and guarantees in the accompanying balance sheet.

9. Subsequent Events

Subsequent to September 30, 2003, the Company borrowed an additional \$135,000 from C. Alan and Joan P. Williams and issued convertible promissory notes with terms identical to those described in Note 5 above. The beneficial conversion feature contained in these promissory notes will result in a charge to interest expense in the quarter ended December 31, 2003 of approximately \$42,000.

On October 16, 2003, the Company issued 214,823 shares of restricted common stock to a consultant in consideration for services valued at \$25,000. The shares were issued at the fair market value on the date the services were earned.

ITEM 2 – MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING INFORMATION

This Quarterly Report on Form 10-QSB includes forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. All statements that do not directly and exclusively relate to historical facts constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on our plans, intentions, expectation, and belief and are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected or expressed herein. The words "anticipate," "believe," "expect," "plan," "intend," "seek," "estimate," "project," "will," "could," "may," and similar expressions are intended to identify forward-looking statements. These statements include, among others, information regarding future operations, future capital expenditures, and future net cash flow. Such statements reflect the Company's current views with respect to future events and financial performance and involves risks and uncertainties, including, without limitation, general economic and business conditions, changes in foreign, political, social and economic conditions, regulatory initiatives and compliance with governmental regulations, the ability to achieve further market penetration and additional customers, and various other matters, many of which are beyond the Company's control, including, without limitation, the risks described under the caption "Factors That May Affect Future Results" in Item 6 of the Company's Annual Report on Form 10-KSB filed with the Securities and Exchange Commission on March 28, 2003. Our future results and stockholder values may differ materially from those expressed in these forward- looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict. Investors are cautioned not to put undue reliance on any forward-looking statements. For these statements, we claim the protection of the safe harbor for forward-looking statements contained in Section 21E of the Exchange Act.

WEBSITE ACCESS TO REPORTS

Our principal executive offices are currently located at 14471 Chambers Road, Suite #105, Tustin, CA 92780. The Company's Internet website address is www.villageedocs.com. The Company's annual reports on Form 10-KSB, quarterly reports on Form 10-QSB, and current reports of Form 8-K, and all amendments thereto, are available free of charge on the Company's website as soon as reasonably practical after such reports are electronically filed with, or furnished to, the U.S. Securities and Exchange Commission.

GENERAL OVERVIEW

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the unaudited balance sheet as of September 30, 2003, and the unaudited statements of operations and cash flows for the three and nine months ended September 30, 2003 and 2002, and the related notes thereto as well as the audited financial statements of the Company for the years ended December 31, 2002 and 2001, included in the Company's Annual Report on Form 10-KSB filed with the Securities and Exchange Commission on March 28, 2003. This discussion contains forward-looking statements based upon current expectations that involve risks and uncertainties, such as our plans, objectives, expectations and intentions.

The Company cautions readers that important facts and factors described in this Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this document sometimes have affected, and in the future could affect, the Company's actual results, and could cause the Company's actual results during 2003 and beyond to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Company.

As reported in the Independent Auditors' Report on our December 31, 2002 financial statements, the Company has suffered recurring losses from operations, had significant negative cash flows from operations, and had a net capital deficiency that raises substantial doubt about our ability to continue as a going concern.

Management is seeking additional financing by issuing convertible debt to existing shareholders during 2003. In addition, management plans to seek equity or a combination of equity and debt financing from new shareholders

and/or lenders in the fourth quarter of 2003. Management is actively pursuing both of these financing arrangements. Between January and October 2003, one of our shareholders loaned us \$942,000 to fund our operating shortfalls; however, he has no binding obligation to continue providing funds. If the planned financings are obtained and/or the shareholder continues to cover our operating shortfalls, the Company believes it will have adequate cash to sustain operations until it becomes profitable. There can be no assurance that funding will be available on acceptable terms, if at all, or that such funds, if raised, would enable the Company to achieve and maintain profitable operations.

CRITICAL ACCOUNTING POLICIES

In preparing our financial statements, we make estimates, assumptions and judgments that can have a significant effect on our revenues, income/loss from operations, and net income/net loss, as well as on the value of certain assets on our balance sheet. We believe that there are several accounting policies that are critical to an understanding of our historical and future performance as these policies affect the reported amounts of revenues, expenses, and significant estimates and judgments applied by management. While there are a number of accounting policies, methods and estimates affecting our financial statements, areas that are particularly significant include revenue recognition, stock-based compensation, and web site development costs. In addition, please refer to Note 4 to the accompanying financial statements for further discussion of our significant accounting policies.

Revenue Recognition. The Company provides internet-enabled fax services to businesses and charges for these services on either a per page faxed or per minute used basis. Service revenues are recognized when the services are performed.

Stock-Based Compensation. The Company accounts for non-employee stock-based compensation under Statement of Financial Accounting Standards No. 123 ("SFAS 123"), "*Accounting For Stock-Based Compensation.*" SFAS 123 defines a fair value based method of accounting for stock-based compensation. However, SFAS 123 allows an entity to continue to measure compensation cost related to stock and stock options issued to employees using the intrinsic method of accounting prescribed by Accounting Principles Board Opinion No. 25, as amended ("APB 25"), "*Accounting for Stock Issued to Employees.*" Under APB 25, compensation cost, if any, is recognized over the respective vesting period based on the difference, on the date of grant, between the fair value of the Company's common stock and the grant price. Entities electing to remain with the accounting method of APB 25 must make pro forma disclosures of net income and earnings per share, as if the fair value method of accounting defined in SFAS 123 had been applied. The Company has elected to account for its stock-based compensation to employees under APB 25.

Web Site Development. The Company capitalizes costs related to its web site development in accordance with the Emerging Issues Task Force Issue No. 00-2, "*Accounting for Web Site Development Costs.*" Web site development costs are amortized using the straight-line method over the estimated useful life of three years.

RESULTS OF OPERATIONS

Three Months Ended September 30, 2003 Compared to Three Months Ended September 30, 2002

Net Sales

Net sales for the three months ended September 30, 2003 were \$461,396, an 8% increase over net sales for prior year quarter of \$426,764. The increase in the 2003 quarter reflected a growth in the number of customers billed.

Cost of Sales

Cost of sales for the three months ended September 30, 2003 were \$219,657 as compared to the \$228,236 reported for the three months ended September 30, 2002. Cost of sales during the 2003 quarter represented 48% of sales as compared with 53% of sales in the 2002 quarter reflecting no significant change in equipment leasing, maintenance, operations staff, or telecommunications costs despite increased sales.

Gross Profit

Gross profit for the three months ended September 30, 2003 increased 22% to \$241,739 as compared to \$198,528 for the prior year quarter. The increase of \$43,211 is attributable to the increase in sales volume for the Company's internet-enabled fax services.

Operating Expenses

Operating expenses for the three months ended September 30, 2003 increased by 9% to \$519,722 from the \$475,520 reported in the three months ended September 30, 2002, an increase of \$44,202. Product and technology development decreased \$11,791 to \$114,766 from the \$126,557 reported in the prior year quarter because of a reduction in staff. Sales and marketing increased by \$52,035 to \$193,785 from the \$141,750 reported in the prior year quarter due to the addition of sales staff and an increase in spending on sales lead generation programs. General and administrative decreased by \$5,187 to \$172,957 from the \$178,144 reported in the prior year quarter. The overall decrease was comprised of decreases in legal fees, bad debt, salaries, and consulting fees offset by increases in health insurance and other benefits. Depreciation and amortization expense increased \$9,145 to \$38,214 from the \$29,069 reported in the 2002 quarter due to increases in capitalized web site development costs and property and equipment. During the three months ended September 30, 2003, expenses related to product and technology development, sales and marketing, general and administrative, and depreciation and amortization represented 25%, 42%, 37%, and 8% of net sales, respectively.

Interest Expense

Interest expense for the quarter ended September 30, 2003 increased 179% to \$85,642 from the \$30,745 reported in the prior year quarter because of increased borrowing. In addition, the terms of all new convertible secured promissory notes payable issued in the 2003 quarter allow conversion at a price which was less than the fair market value of the Company's common stock on the dates of issuance, which was not the case during the 2002 quarter. The beneficial conversion feature resulted in a charge to interest expense of \$34,854 during the quarter ended September 30, 2003. Interest expense incurred in connection with capital leases decreased in the 2003 quarter as compared with the 2002 quarter.

Net Loss

As a result of the foregoing, net loss for the three months ended September 30, 2003 was \$363,625, or \$0.01 per share, compared to a net loss of \$307,737, or \$0.01 per share, for the three months ended September 30, 2002 on weighted average shares of 30,920,702 and 29,949,839, respectively.

Nine Months Ended September 30, 2003 Compared to Nine Months Ended September 30, 2002

Net Sales

Net sales for the nine months ended September 30, 2003 were \$1,379,613, a 12% increase over net sales for prior year period of \$1,236,402. The increase in the 2003 period reflected a growth in the number of customers billed.

Cost of Sales

Cost of sales for the nine months ended September 30, 2003 were \$651,842 as compared to the \$652,316 reported for the nine months ended September 30, 2002. Cost of sales during the 2003 period represented 47% of sales as compared with 53% of sales in the 2002 period reflecting no significant change in equipment leasing, maintenance, operations staff, or telecommunications costs despite increased sales.

Gross Profit

Gross profit for the nine months ended September 30, 2003 increased 25% to \$727,771 as compared to \$584,086 for the prior year period. The increase of \$143,685 is attributable to the increase in sales volume for the Company's internet-enabled fax services.

Operating Expenses

Operating expenses for the nine months ended September 30, 2003 increased by 37% to \$1,783,432 from the \$1,297,761 reported in the nine months ended September 30, 2002, an increase of \$485,671. Product and technology development increased \$68,139 to \$382,325 from the \$314,186 reported in the prior year period because none of the payroll costs for the 2003 period were capitalized as they were not related to web site development. Sales and marketing increased by \$266,006 to \$642,079 from the \$376,073 reported in the prior year period, a 71% increase, due to the addition of sales staff and an increase in spending on sales lead generation programs. General and administrative increased by \$129,208 to \$648,970 from the \$519,762 reported in the prior year period. The overall increase was comprised of increases in consulting fees, salaries, insurance, and accounting fees offset by decreases in bad debt and legal fees. Depreciation and amortization expense increased \$22,318 to \$110,058 from the \$87,740 reported in the 2002 period due to increases in capitalized web site development costs and property and equipment. During the nine months ended September 30, 2003, expenses related to product and technology development, sales and marketing, general and administrative, and depreciation and amortization represented 28%, 47%, 47%, and 8% of net sales, respectively.

Interest Expense

Interest expense for the period ended September 30, 2003 increased 287% to \$526,388 from the \$135,860 reported in the prior year period primarily because the terms of all new convertible secured promissory notes payable issued in the 2003 period allow conversion at a price which was less than the fair market value of the Company's common stock on the dates of issuance, which was not the case during the 2002 period. The beneficial conversion feature resulted in a charge to interest expense of \$393,818 during the period ended September 30, 2003. Interest expense incurred in connection with capital leases decreased in the 2003 period as compared with the 2002 period.

Net Loss

As a result of the foregoing, net loss for the nine months ended September 30, 2003 was \$1,582,849, or \$0.05 per share, compared to a net loss of \$850,335, or \$0.04 per share, for the nine months ended September 30, 2002 on weighted average shares of 30,782,582 and 22,284,928, respectively.

LIQUIDITY

During the nine months ended September 30, 2003, the Company's net cash position increased by \$2,887 to \$56,214. Although the Company generated \$809,645 from financing activities, the Company's operating and investing activities used net cash of \$738,886 and \$67,872, respectively. These activities contributed to a net working capital deficit as of September 30, 2003 of \$233,015.

Net cash used in operating activities for the nine months ended September 30, 2003 was \$738,886 an increase of \$106,688 from the \$632,198 used in operating activities for prior year period, mainly due to the increase in net loss for 2003.

The Company's investing activities consisted of the purchase of computer equipment. Net cash used for investment activities decreased \$60,079 to \$67,872 from the \$127,951 reported for 2002 due to decreased capitalized web site development costs as offset by increased purchases of computer equipment.

The Company's financing activities include proceeds from the exercise of warrants to purchase common stock, issuance of convertible notes payable, and principal payments on capital leases. Net cash provided by financing activities for the nine months ended September 30, 2003 was \$809,645, and included proceeds of \$847,000 from stockholder loans, and principal payments on capital leases of \$37,355. Net cash provided by financing activities for the nine months ended September 30, 2002 was \$743,688, and included proceeds of \$820,000 and \$2,129 from stockholder loans and warrant exercises, respectively, and principal payments on capital leases of \$78,441.

CAPITAL RESOURCES

The Company does not currently have any material commitments for capital expenditures other than those expenditures incurred in the ordinary course of business.

Since our inception, our operating and investing activities have used substantially more cash than they have generated. Because we will continue to need working capital to fund the growth of our business, we expect to continue to experience negative operating and investing cash flows for the remainder of 2003. We currently

anticipate that our available cash resources will be insufficient to meet our anticipated working capital and capital expenditure requirements through November 30, 2003. We believe we will require up to approximately \$3 million in additional financing to support our operations until we become profitable. The issuance of additional common stock in the future will reduce the proportionate ownership and voting power of our common stock held by existing stockholders. In our opinion, together with our current revenue stream, we have sufficient cash to operate at adequate staffing levels through January 2004.

Between November 2000 and at least December 2003, our operating shortfalls have been, and are expected to be, funded by one shareholder, an affiliate, who has loaned us \$3,731,245 through October 2003 for that purpose. Assuming that this shareholder continues to fund our operations, we will be able to sustain operations at current levels. However, this shareholder has no obligation to continue to fund our operating shortfalls and could stop doing so at any time. We may be required to alter the terms of the convertible promissory notes held by this shareholder to induce this shareholder or other such potential lenders to provide additional loans, which could result in this shareholder or other such potential lenders obtaining rights, preferences or privileges senior to those of other creditors or our stockholders.

This estimate is a forward-looking statement that involves risks and uncertainties. The actual time period may differ materially from that indicated as a result of a number of factors so that we cannot assure you that our cash resources will be sufficient for anticipated or unanticipated working capital and capital expenditure requirements for this period. We have stated that we will need to raise additional capital in the future to meet our operating and investing cash requirements. Such sources of financing could include capital infusions, additional equity financing, or debt offerings. There can be no assurance that additional funding will be available on acceptable terms, if at all, or that such funds if raised, would enable the Company to achieve and maintain profitable operations. If we are not able to obtain sufficient additional funds from investors, we may be unable to sustain our operations. If we raise additional funds through the issuance of securities, these securities may have rights, preferences or privileges senior to those of our common stock, and our stockholders may experience additional dilution to their equity ownership.

While we strongly believe that sustainable profitability is achievable and we intend to continue our strategy of increasing sales to more profitable clients while attempting to reduce variable costs of sales and overhead, we have a history of losses, have never been profitable, and may never achieve profitability. Should we achieve profitability in any period, we cannot be certain that we will sustain or increase such profitability on a quarterly or annual basis.

From inception through September 30, 2003, we generated revenue of only approximately \$5,100,000 and we incurred total expenses of approximately \$15,400,000 during that same period. We have incurred net losses each year since our inception. As of September 30, 2003, we had an accumulated deficit of \$11,447,059. To date, we have funded our capital requirements and our business operations primarily with funds provided from the sale of common stock and from shareholder borrowings, supplemented by revenues from sales of our services. From inception to October 31, 2003, the Company has received approximately \$6,440,000 from the sale of common stock and convertible notes, \$2,039,245 of which were converted into shares of common stock on May 15, 2002.

The Independent Auditors' Report on our December 31, 2002 financial statements includes an explanatory paragraph stating that the recurring losses incurred from operations and a working capital deficiency raise substantial doubt about our ability to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

RECENT DEVELOPMENTS

During October 2003, the Company has obtained cash of \$95,000 in consideration for convertible notes issued to one stockholder, who is an affiliate. The notes bear interest at 10 percent per annum. The notes and accrued interest are due at the earlier of one of three events: 1) acquisition of a controlling interest in the Company by a third party; 2) October 31, 2005; or 3) the receipt by the Company of \$3,000,000 or more from an equity financing. If the Company achieves the equity financing, the stockholders have the option to convert the notes plus accrued interest into common stock at the lower of \$2.50 per share or the price per share of common stock issued in the equity financing. If the Company is acquired, the stockholders have the option to convert the notes plus accrued interest into common stock at the lower of \$2.50 per share or the price per share paid by the acquirer. The notes are convertible at any time at the option of the holder at a price equal to the lower of \$0.07 per share or the average of the Company's common stock closing bid price on the OTCBB, NASDAQ, or other established securities exchange or market for the ten (10) consecutive trading days prior to the date the holder delivers written notice of conversion election to the Company.

On October 16, 2003, the Company issued 214,823 shares of restricted common stock to a consultant in consideration for services valued at \$25,000. The shares were issued at the fair market value on the date the services were earned.

ITEM 3 – CONTROLS AND PROCEDURES

As required by Rule 13a-15 under the Securities Exchange Act of 1934, within the 90 days prior to the filing date of this report, the Company carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures. This evaluation was carried out under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, who concluded that the Company's disclosure controls and procedures are effective. There have been no significant changes in the Company's internal control or in other factors, which could significantly affect internal controls subsequent to the date the Company carried out its evaluation.

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in the Company reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Company reports filed under the Exchange Act is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer as appropriate, to allow timely decisions regarding required disclosure.

PART II

ITEM 1 – LEGAL PROCEEDINGS.

The Company is not a party in any lawsuits. There were no new legal matters to report during the three months ended September 30, 2003.

ITEM 2 – CHANGES IN SECURITIES.

Options to purchase 2,585,000 shares of the Company's common stock under the 2002 Plan at \$0.18 per share (above or at the fair market value on the dates of grant), and 1,000,000 shares of the Company's common stock under the 2002 Plan at \$0.10 per share (above or at the fair market value on the dates of grant) were issued to employees during the three months ended September 30, 2003, vesting on various dates from the date of grant through September 2008.

1,075,000 options under the 2002 or 1997 Plan were cancelled during the three months ended September 30, 2003 due to their expiration or the termination of employment.

During the three months ended September 30, 2003, the Company borrowed \$275,000 from C. Alan and Joan P. Williams and issued convertible promissory notes bearing interest at 10 percent per annum (the "Notes"). The Notes are secured by a security interest in all of the Company's assets. The notes and accrued interest are due at the earlier of one of three events: 1) October 31, 2005; 2) acquisition of controlling interest in the Company by a third party; or 3) the Company achieves equity financing of a minimum of \$3,000,000. If the Company is acquired, the principal and accrued interest on the Notes, as modified, are convertible into shares of the Company's common stock at the lower of \$2.50 per share or the price paid per share by the acquirer. In addition, the principal and accrued interest on the Notes, as modified, are convertible into shares of the Company's common stock at a conversion price equal to the lower of \$0.07 per share or the average of the Company's common stock closing bid price on the OTCBB, NASDAQ or other established securities exchange or market for the ten (10) consecutive trading days prior to the date Mr. Williams delivers written notice of his conversion election to the Company.

All offers and sales of our securities described above were made pursuant to Section 4(2) of the Securities Act of 1933 and Regulation D promulgated thereunder.

ITEM 3 – DEFAULTS UPON SENIOR SECURITIES.

None.

ITEM 4 – SUBMISSION OF MATTERS TO VOTE OF SECURITY HOLDERS.

None.

ITEM 5 – OTHER MATTERS.

None.

ITEM 6 – EXHIBITS AND REPORTS ON FORM 8-K.

(a) Exhibits

- 4.1 Form of Convertible Secured Promissory Note. Previously filed as Exhibit 4.6 to the Registrant's Quarterly Report on Form 10-QSB filed with the Securities and Exchange Commission on May 15, 2002 and incorporated herein by reference.
- 4.2 Form of Stock Option Agreement. Previously filed as Exhibit 4.2 to the Registrant's Quarterly Report on Form 10-QSB filed with the Securities and Exchange Commission on May 15, 2002 and incorporated herein by reference.
- 4.3 2002 Equity Incentive Plan dated as of January 30, 2002. Previously filed as Exhibit 4.1 to the Registrant's Quarterly Report on Form 10-QSB filed with the Securities and Exchange Commission on May 15, 2002 and incorporated herein by reference.
- 10.1 Debt settlement agreement dated January 28, 2003 by and between the Company and James R. Spoerl. Previously filed as Exhibit 4.9 to the Company's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on January 29, 2003.
- 10.2 Consulting and Other Services agreement dated January 28, 2003 by and between the Company and Paul Allen. Previously filed as Exhibit 4.8 to the Company's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on January 29, 2003.
- 10.3 Executive Employment Agreement effective as of May 26, 2003 by and between the Company and H. Jay Hill. Previously filed as Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-QSB filed with the Securities and Exchange Commission on May 15, 2003 and incorporated herein by reference.
- 31.1 Certification Under Section 302 of The Sarbanes-Oxley Act of 2002 signed and dated November 7, 2003 by K. Mason Conner, Chief Executive Officer.*
- 31.2 Certification Under Section 302 of The Sarbanes-Oxley Act of 2002 signed and dated November 7, 2003 by Michael A. Richard, Chief Financial Officer.*
- 32.1 Certification Pursuant To 18 U.S.C. §1350, As Adopted Pursuant To Section 906 of the Sarbanes-Oxley Act of 2002 signed and dated November 7, 2003 by K. Mason Conner, Chief Executive Officer.**
- 32.2 Certification Pursuant To 18 U.S.C. §1350, As Adopted Pursuant To Section 906 of the Sarbanes-Oxley Act of 2002 signed and dated November 7, 2003 by Michael A. Richard, Chief Financial Officer.**

* Filed herewith

** Furnished herewith

(b) Reports on Form 8-K

None.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereto duly authorized, in the capacities and on the dates indicated:

VillageEDOCS (Registrant)

Dated: November 7, 2003

By: /s/ K. Mason Conner
K. Mason Conner
Chief Executive Officer and Director

Dated: November 7, 2003

By: /s/ Michael A. Richard
Michael A. Richard
Chief Financial Officer
(Principal Accounting Officer)