



HORIZON

PCS

Forward-Looking Statements

Statements made by us today will include forward-looking statements, such as the Company's or Management's intentions, hopes, beliefs, expectations or predictions of, and assumptions about, the future. It is important to note that the Company's actual results could differ materially from such forward-looking statements, and from past results. Our forward-looking statements and business are subject to risk factors, including, among other things, (i) changes in industry conditions created by the Telecommunications Act and related state and federal legislation and regulations; (ii) recovery of the substantial costs which will result from the implementation and expansion of our business; (iii) retention of our existing customer base and our ability to attract new customers; (iv) rapid changes in technology; and (v) actions of our competitors. Additional information on these and other risks is contained in the Company's filings with the SEC, including the "Risk Factors" section, thereof. Copies will be made available free of charge upon request.



Business Overview

Bill McKell

President & Chief Executive Officer

Investment Highlights

Sprint PCS

Attractive markets with 10.2 million POPs

- Adjacent to Sprint PCS markets with 59 million POPs

High capacity, spectrum efficient network

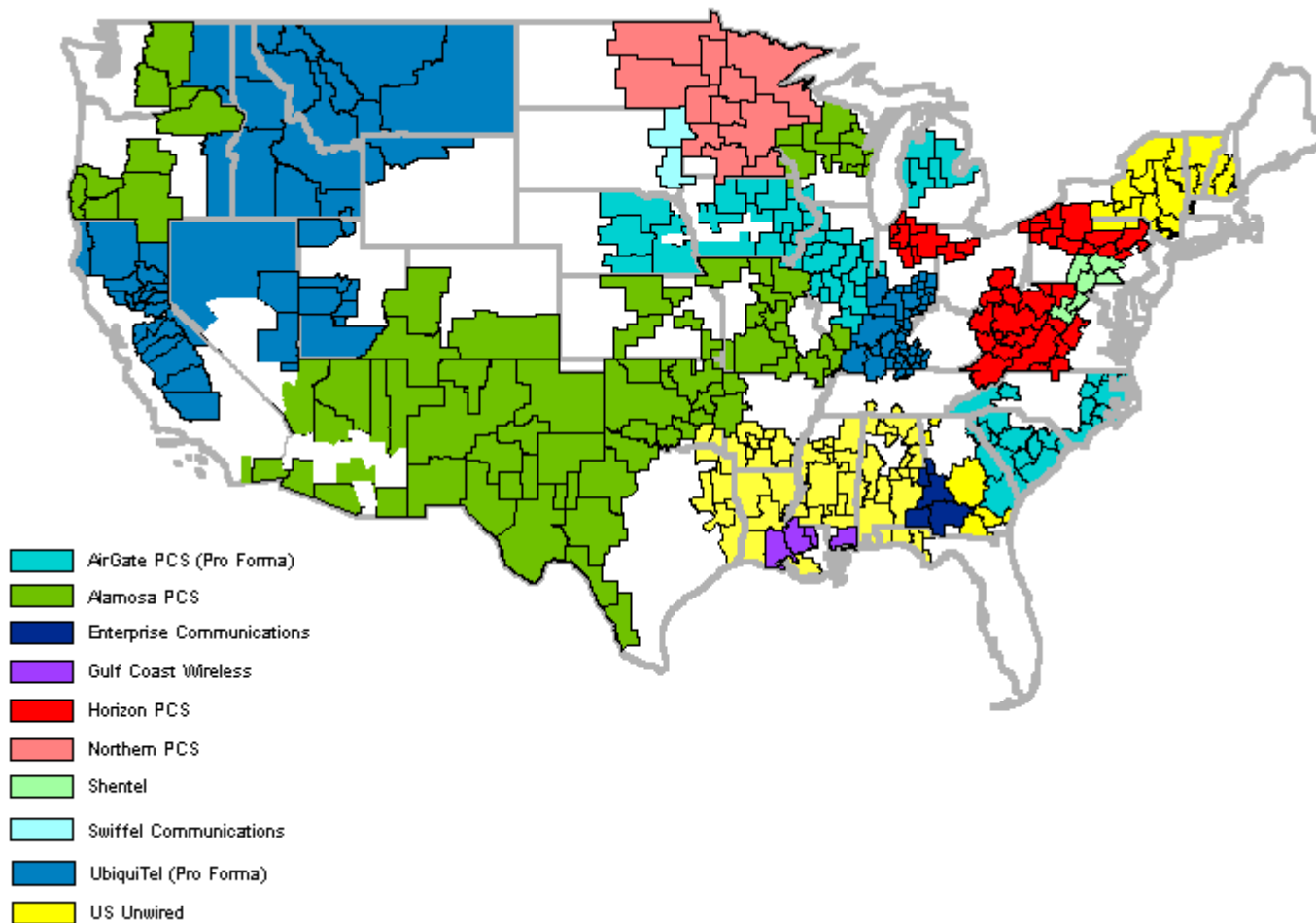
Outstanding industry fundamentals

Successful execution of growth strategy

- 6.9 million covered POPs at December 31, 2001
- 194,135 subscribers at December 31, 2001
- CEO, CFO and COO with 42 years of industry experience

Fully financed business plan

Sprint PCS Affiliate Program – Nationwide Footprint



Sprint PCS Advantage

50 year affiliation agreement

Sprint PCS products, services and pricing plans

Sprint PCS national brand and advertising support

Proven back office services

National third party distribution – over 500 storefronts
(RadioShack, Kmart, Best Buy, Target)

Access to Sprint PCS Wireless Web

Digital leader in industry

Substantial network and subscriber equipment discounts

amazon.com.

CNN.com.

AMERICA
Online.

info
Space

YAHOO!
MAPQUEST

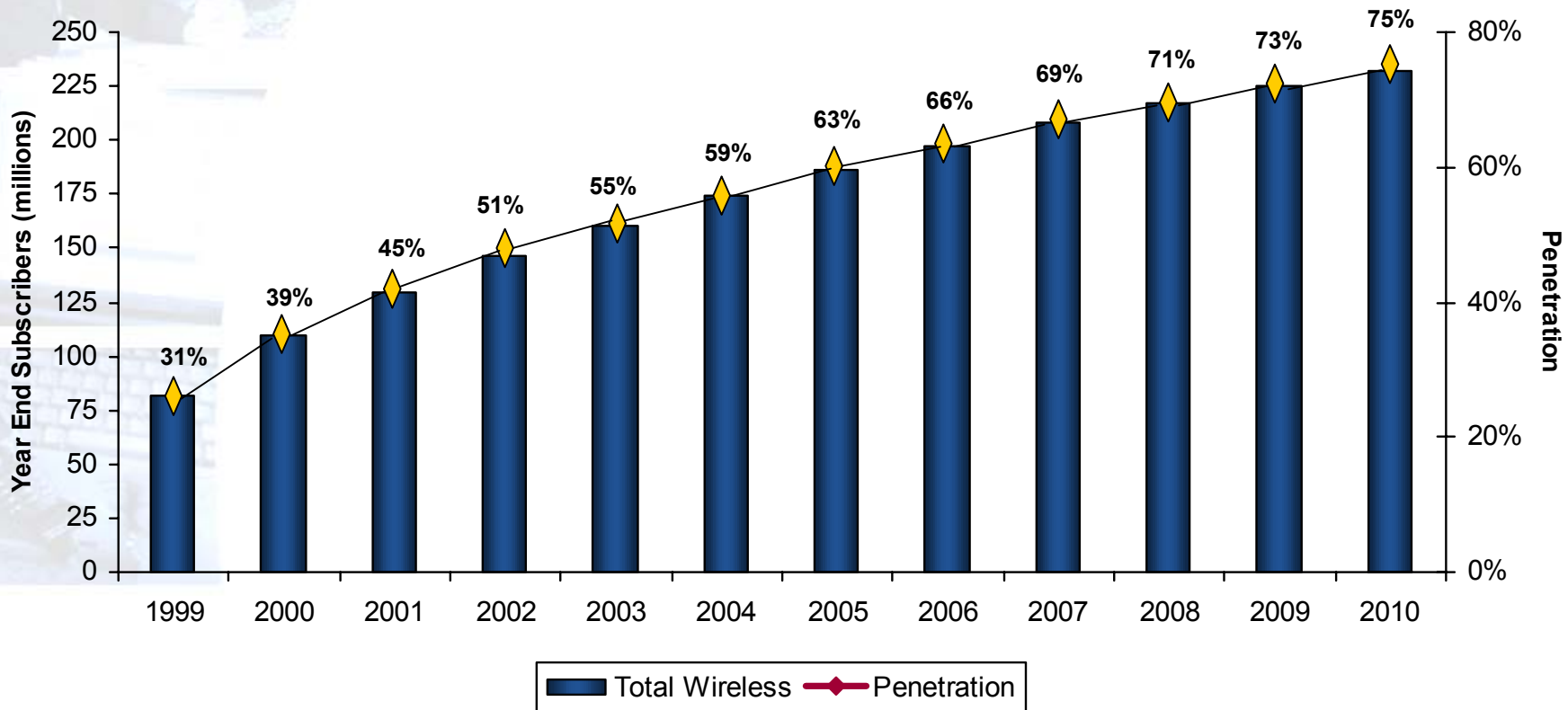
weather.com

FOX
SPORTS

Bloomberg
.com

Outstanding Industry Fundamentals

Wireless penetration is expected to grow from 45% at 2001E to 75% in 2010



Source: CSFB Wireless Sector Review (January 2002)



The Company

Year 2001 Accomplishments

Early June 2001: completed conversion of subscribers from Sprint PCS Type 3 platform to Sprint PCS Type 2 platform

Early June 2001: enrolled our 100,000th subscriber

August 2001: amended agreement with NTELOS

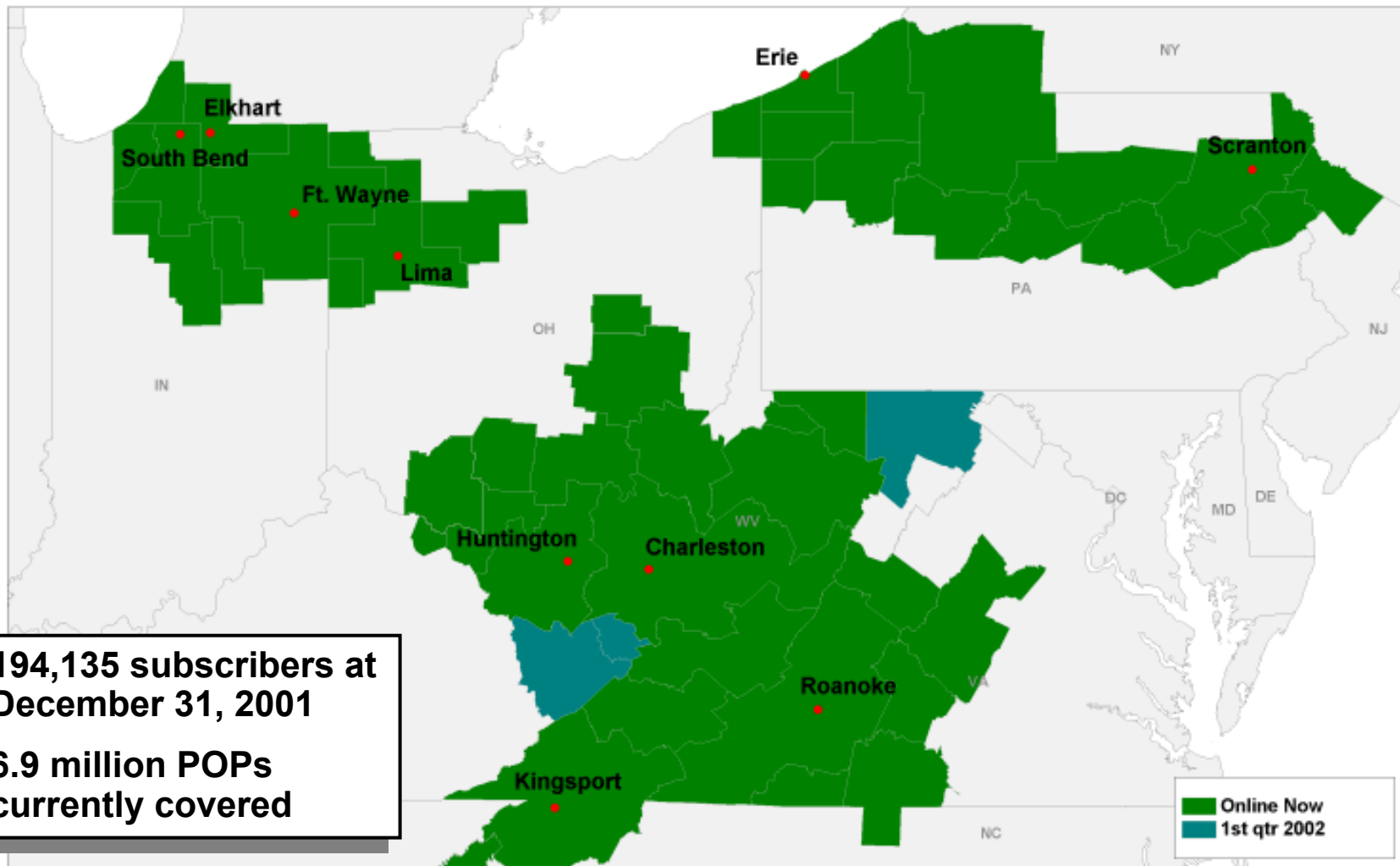
Network build-out under original plan complete (6.9 million planned covered POPs)

Launched PA markets within 15 months – rapid time to market

Increased retail stores count from 16 to 38 in 2001

December 2001: private placement of \$175 million of 13 ¾% senior notes due 2011

Horizon PCS' Markets

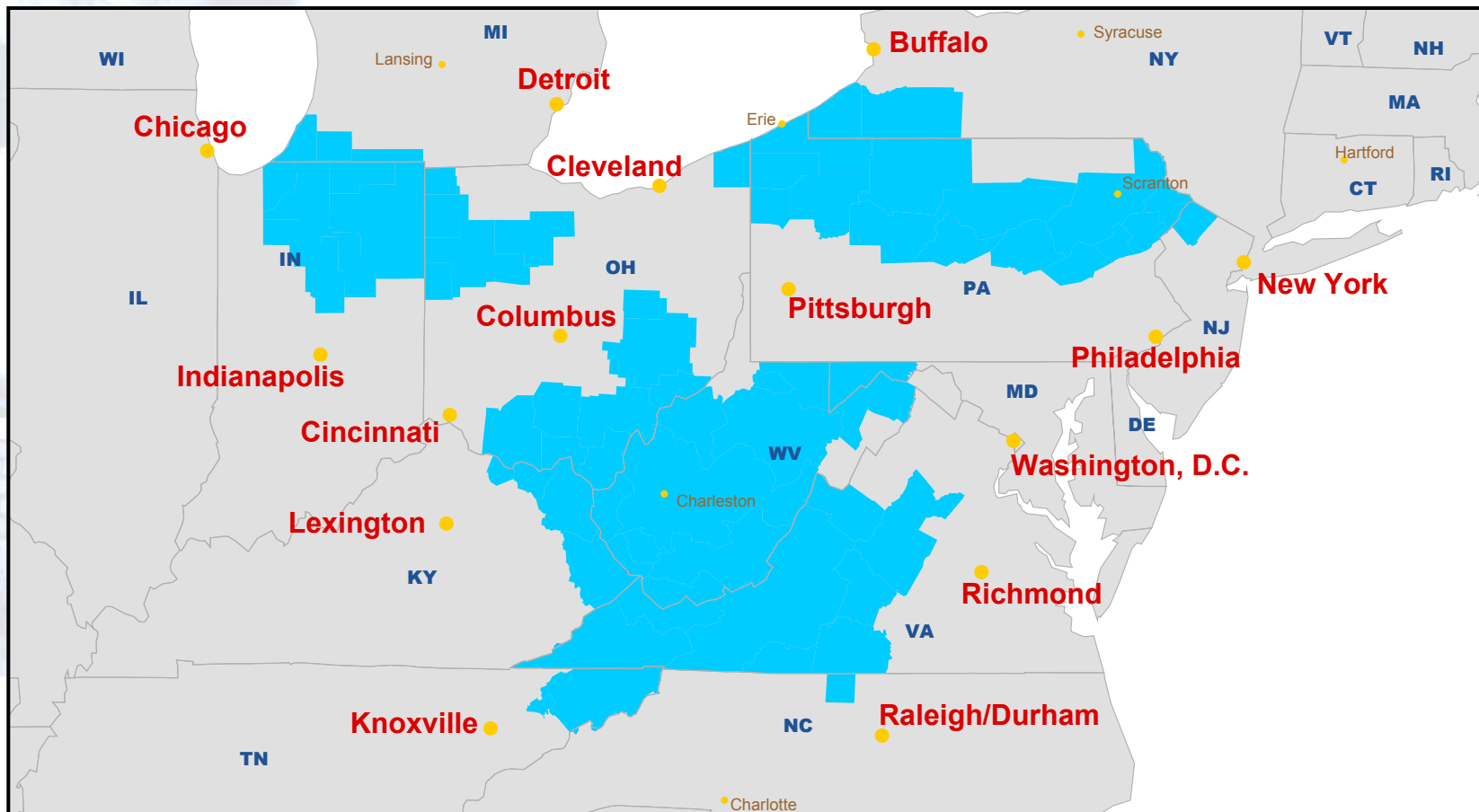


**194,135 subscribers at
December 31, 2001**

**6.9 million POPs
currently covered**

Numerous Adjacent Sprint PCS Markets

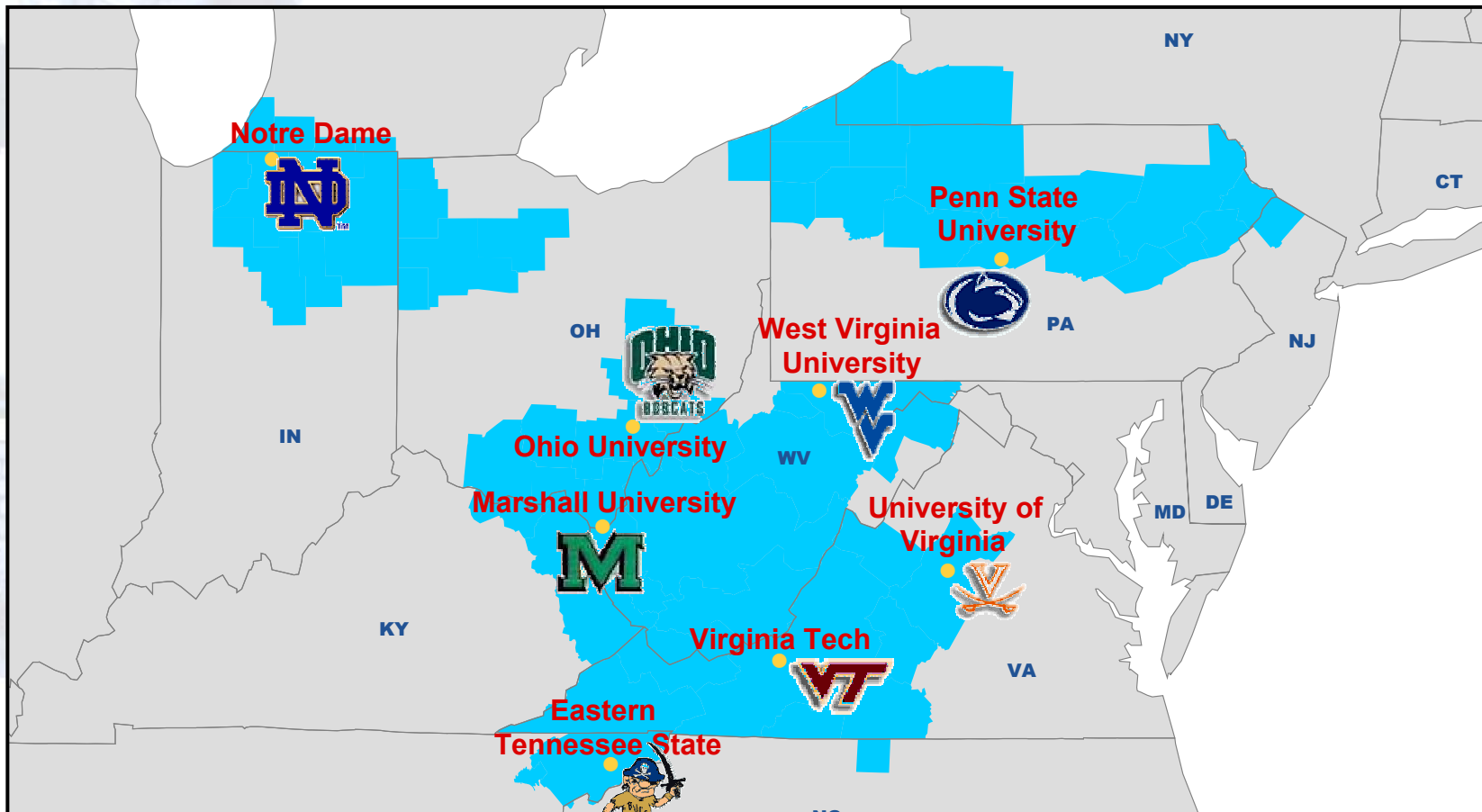
Connects 15 Sprint PCS markets with over 59 million POPs



[illegible]

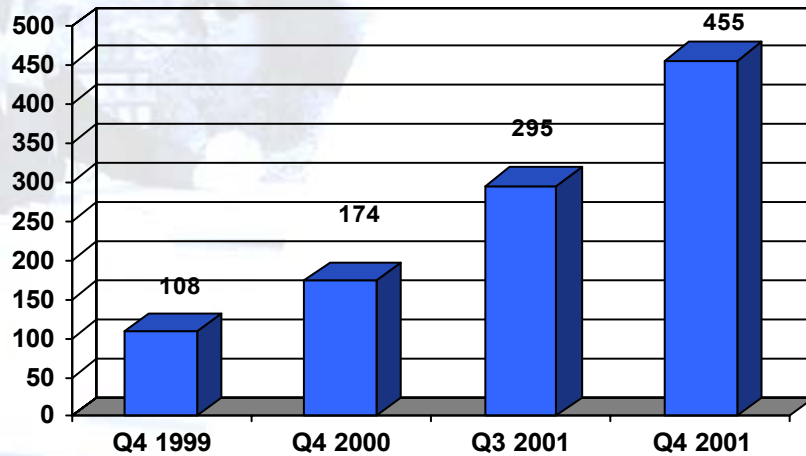
Major Universities in Our Territory

Over 240,000 students attending 60 four-year schools

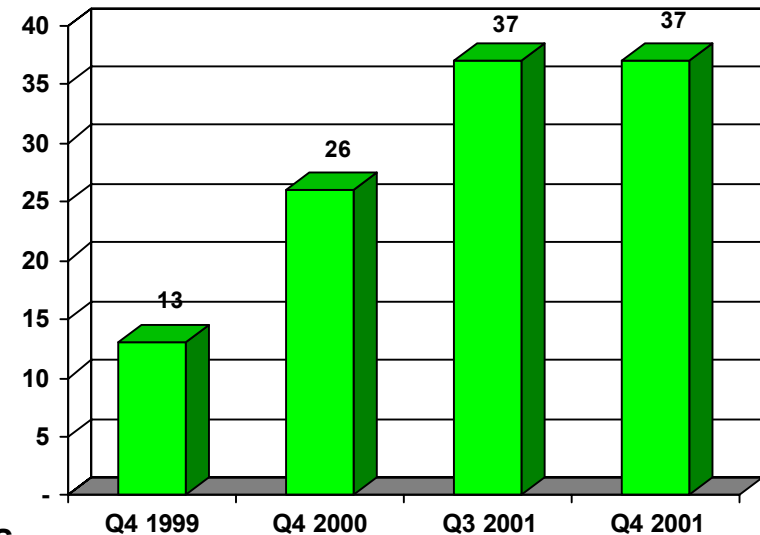


Expanding Distribution Channels

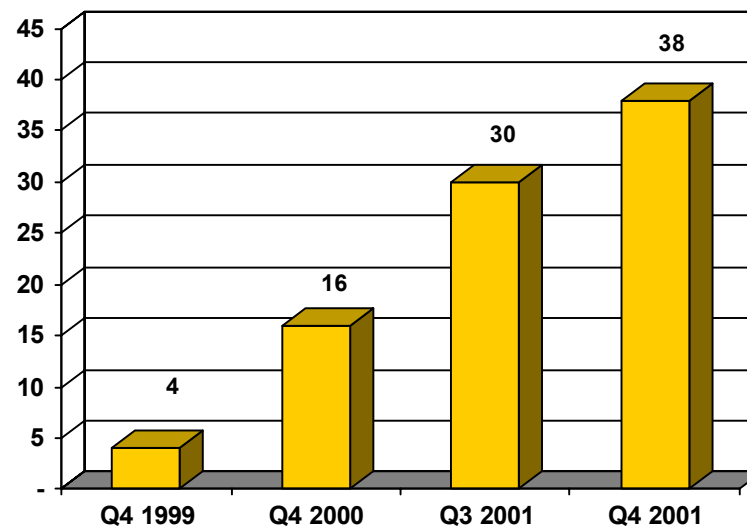
National Third Parties



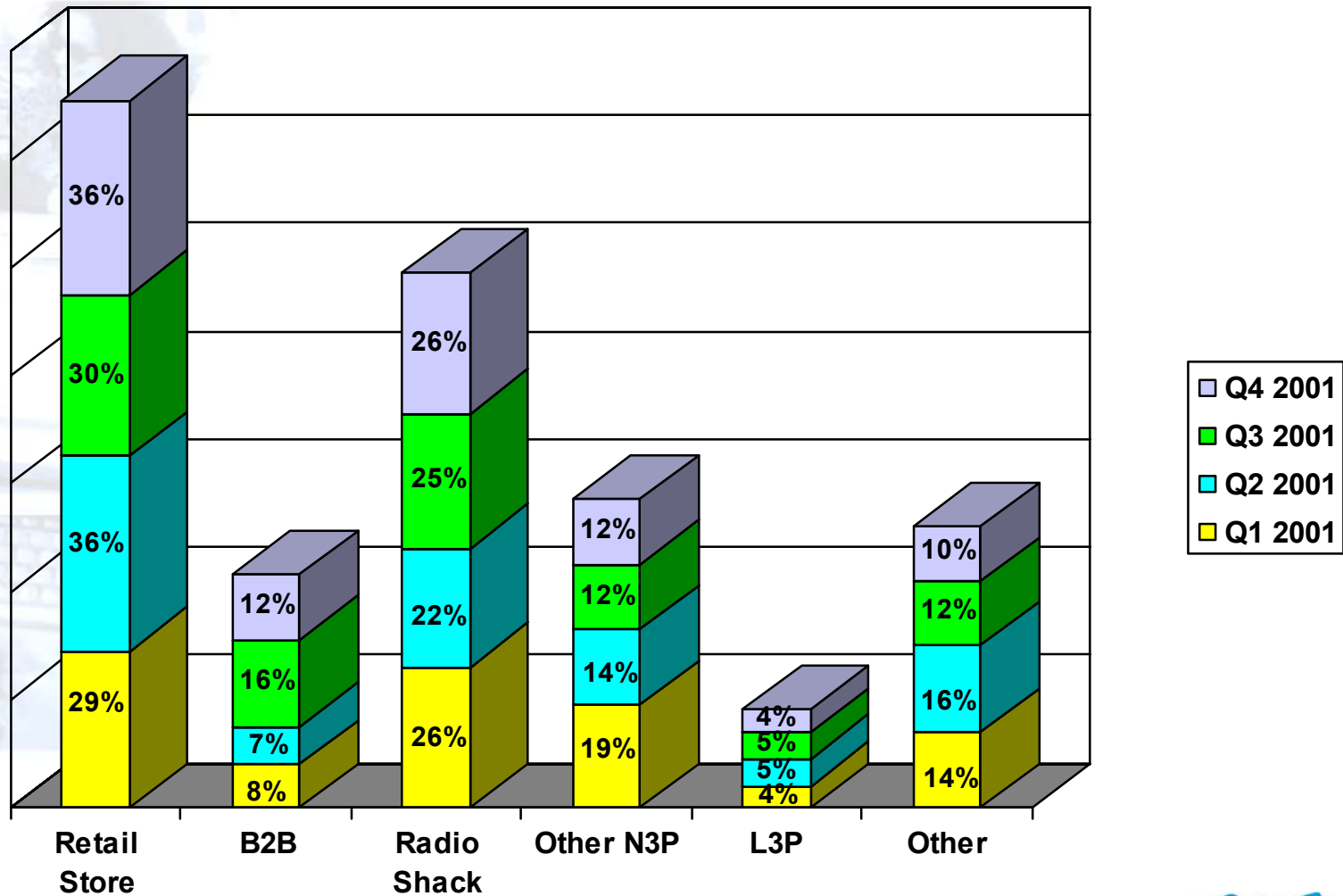
B2B Representatives



Retail Stores



Sales Distribution Mix



The Next Step: 3G

Sprint PCS and the Sprint affiliates will deploy 3G in a number of test markets in 1Q02 for launch commercially nationwide by mid-2002

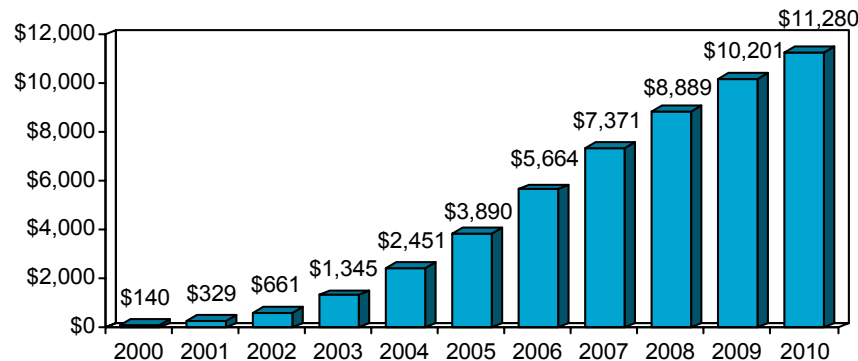
	2001	2002	2003	2004
CDMA	3G 1x		3G 1x-EV DO	3G 1x-EV DV
	144 kbps	288 kbps	2.4 Mbps	3-5 Mbps
	<10% of 2G Capex		<10% of 2G Capex	
GSM / TDMA	GSM/GPRS	EDGE	W-CDMA	?
	115 kbps	384 kbps	2 Mbps	
	28% of 2G Capex	51% of 2G Capex	90% of 2G Capex	

Source: Sprint PCS

Source: Yankee Group

Wireless Data Opportunity

Wireless Data Revenue
(\$ in millions)



Source: CSFB Wireless Sector Review (January 2002)

Consumer applications:

Web browsing E-mail
Messaging M-Commerce
Games & Entertainment

Business applications:

Intranet access Wireless B2B
File Transfer Database access
Messaging Web browsing
E-mail

Competitive Landscape

	Horizon PCS	ALLTEL	AT&T	Verizon	Nextel
Well-established national brand	✓		✓	✓	✓
Unified national network	✓		✓	✓	✓
Scale economies	✓		✓	✓	✓
Consumer orientation	✓	✓	✓	✓	
All digital network	✓				✓
Technology/protocol	CDMA	Mix	TDMA	Mix	ESMR

Horizon PCS was the first or second PCS provider in the majority of our markets

Proven Management Team

Name	Position	Prior Telecom Experience	Years
Bill McKell	President & CEO	Horizon Personal Communications Chillicothe Telephone	14
Pete Holland	CFO	E&Y Telecom Group Nextel Communications	14
Alan Morse	COO	TelePacific Communications Sprint PCS Nextel Communications	14

Growth Strategy

Shift in focus from build-out to sales

- Rapidly complete build-out of high capacity network
- Continue to increase our customer base

Become leading wireless provider in our territories

- Leverage Sprint PCS relationship
- Benefit from Sprint PCS marketing and advertising in contiguous markets
- Execute local marketing strategy, including opening new retail stores and capitalizing on Sprint Local Telephone opportunities

Explore strategic options to expand our territory and add new services

- Increase our licensed POPs territory

Manage CPGA and other costs to achieve profitable EBITDA by third quarter 2003



Financial Overview

Pete Holland

Chief Financial Officer

Business Evolution

Q4 2000

Q4 2001

5.1 million

Covered POPs

6.9 million

654

Cell Sites

1,085

66,447

Subscribers

194,135

2.4%

Annualized Incremental Penetration

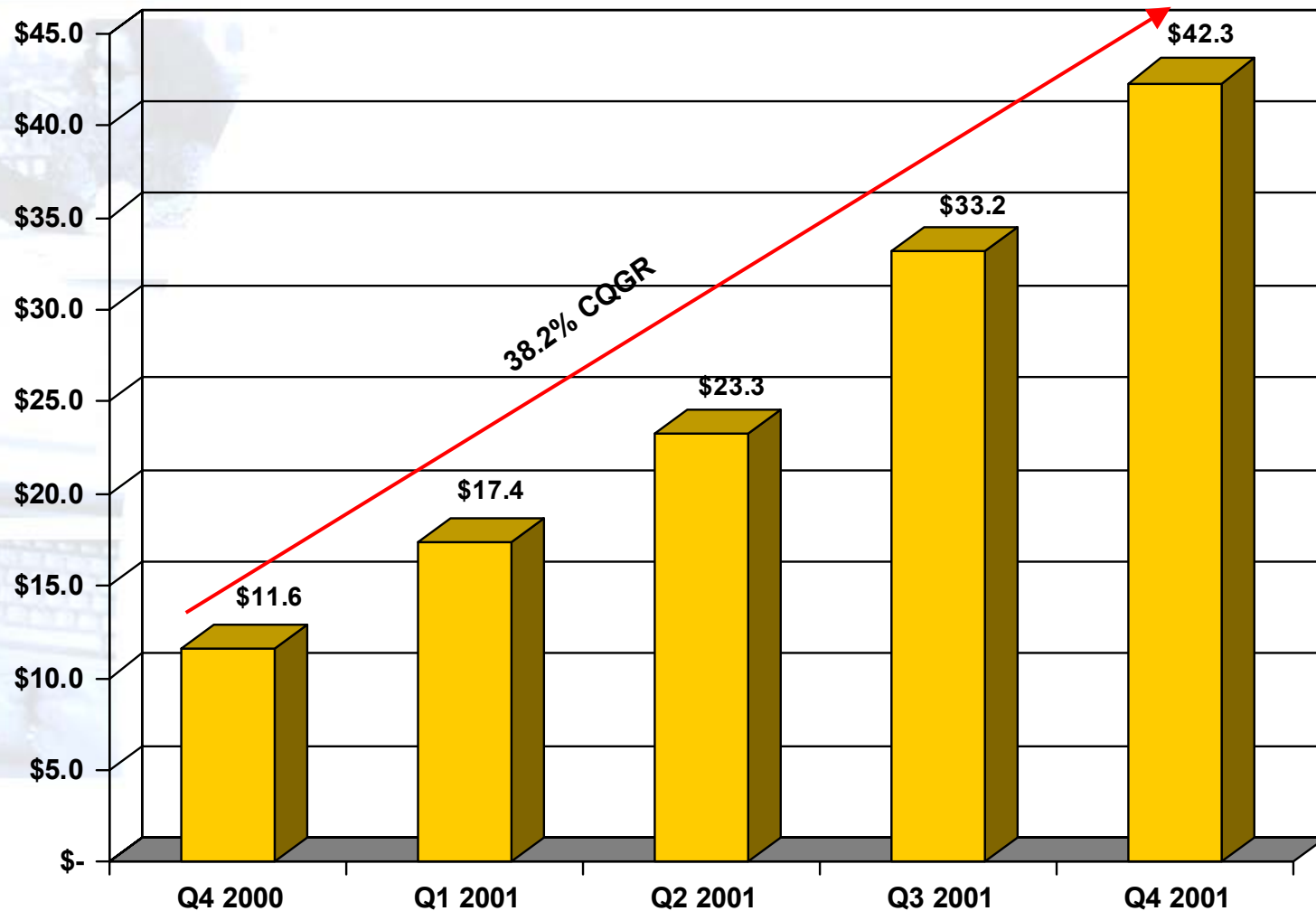
2.8%

\$360

CPGA

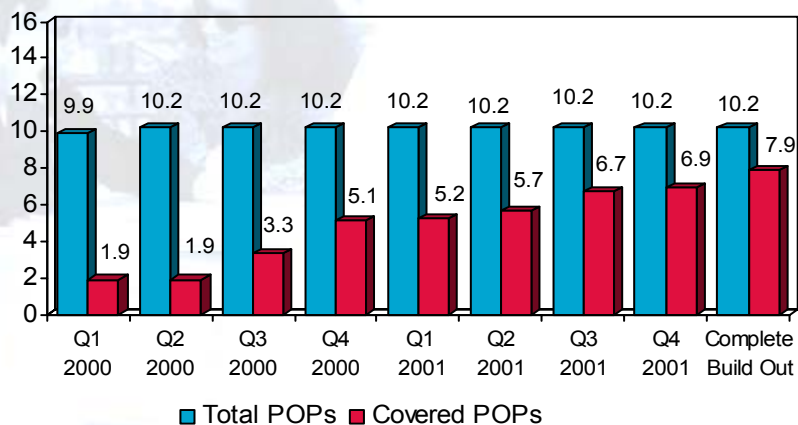
\$340

Service Revenues

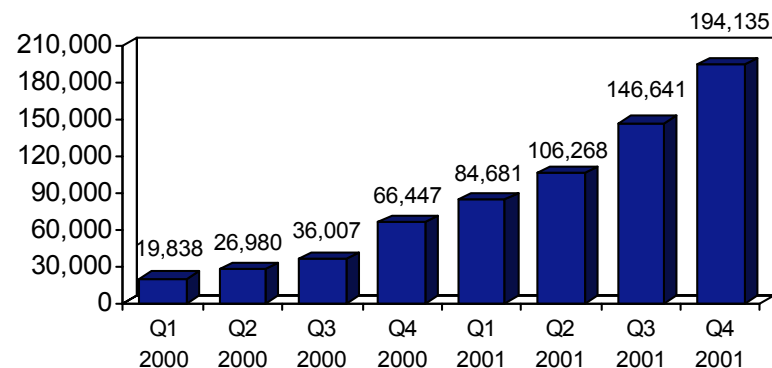


Build-out / Subscriber Statistics

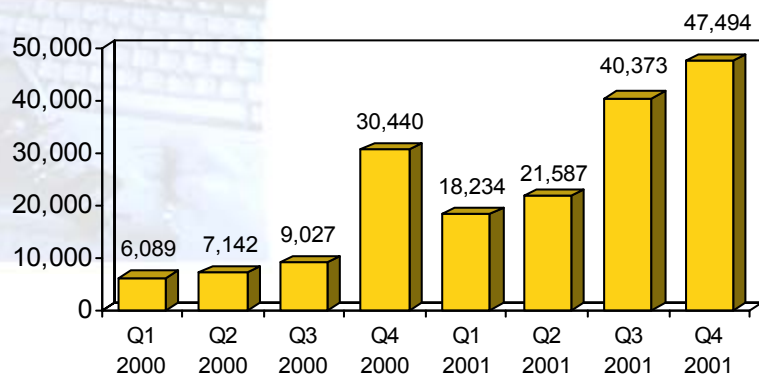
Build-out Population Stats



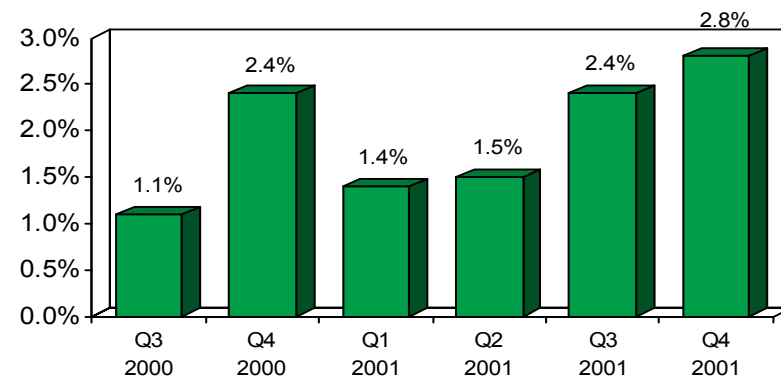
Subscribers (EOP)



Net Subscriber Additions

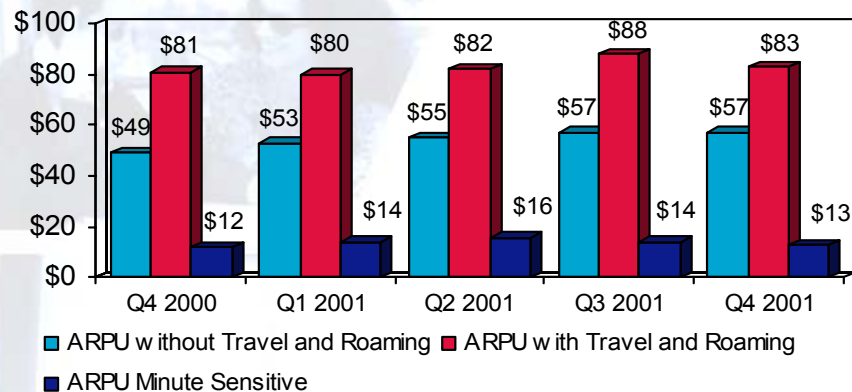


Annualized Incremental Penetration

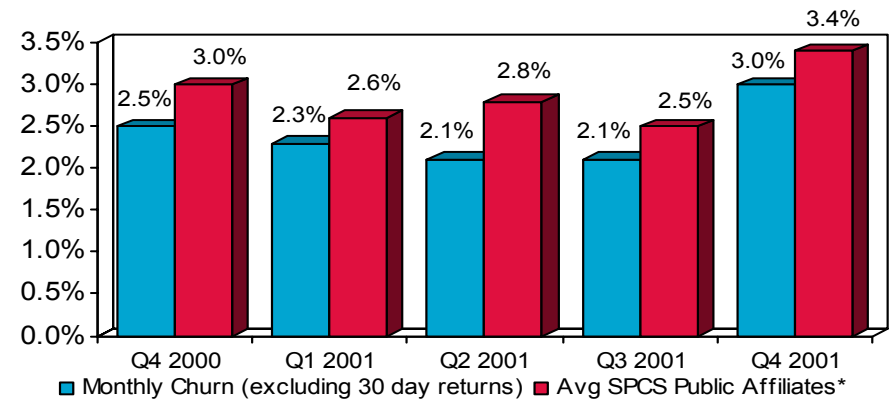


Favorable Operating Metrics

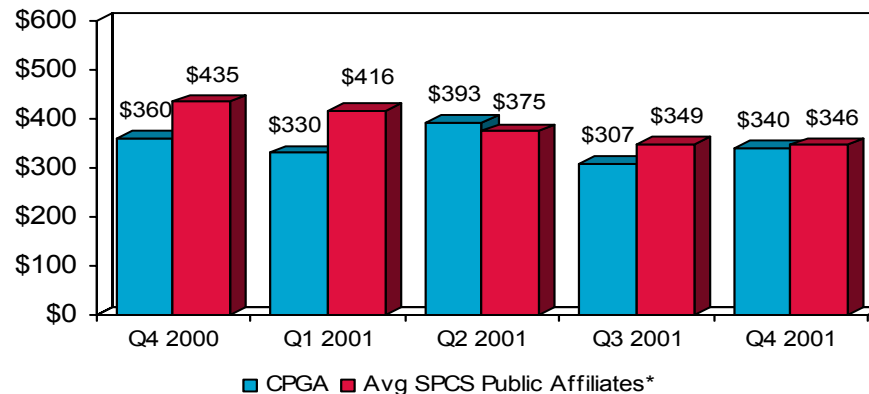
ARPU Stats



Churn Stats (excluding 30 day returns)

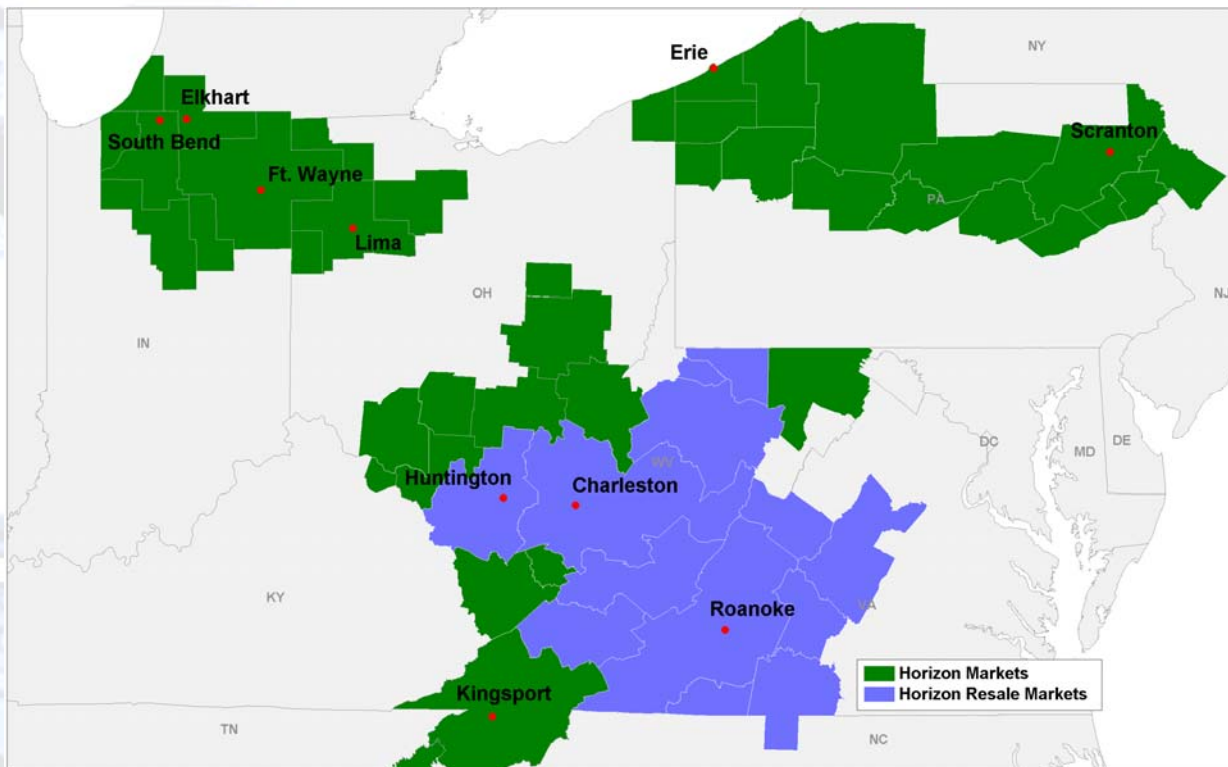


CPGA



* Comparisons to Sprint PCS affiliates are based on public information.

NTELOS Relationship – Wholesale Services Agreement



The NTELOS relationship provides **2.9 million** of our total POPs and **1.8 million** of our covered POPs

At December 31, 2001, we had approximately **67,000** subscribers in these territories

The NTELOS relationship has enabled us to generate revenues earlier in selected markets while reducing capital expenditures and operating expenses up front

Summary of NTELOS

Amendment signed August 23, 2001

- 3G Implementation Plan
- Wholesale Pricing
 - Effective July 1, 2001 through December 31, 2003
 - MOUs under the monthly allowance range from 5-7 cents
 - MOUs over the allowance are at a rate of 3.5 cents down to 3.0 cents

Key Operating and Growth Metrics

Cover approximately 7.9 million POPs by end of 2002

Subscriber base of over 400,000 by middle of 2003

Penetrate approximately 5% of covered POPs by middle of 2003

Turn EBITDA positive by 3rd quarter 2003

Existing Financing

Senior Secured Financing:

\$250 million

- \$200 million remains available
- 375bp - 425bp over LIBOR
- Matures 2008 (Revolver, Term Loan A), 2009 (Term Loan B)

Senior Discount Notes:

\$149.7 million gross proceeds (\$295 million face)

- 14% coupon
- 2010 maturity
- Warrants
- 5 year HNC
- Cash pay after 5 years
- Caa1/CCC

Convertible Preferred Stock:

\$126.5 million (Apollo Management)

- Convertible at holder's option and automatically upon \$65 million Qualifying IPO or upon certain combination transactions
- 7.5% PIK, payable semi-annually
- September 2011 maturity

Existing Financing (continued)

Senior Notes:

\$175.0 million gross proceeds (\$175 million face)

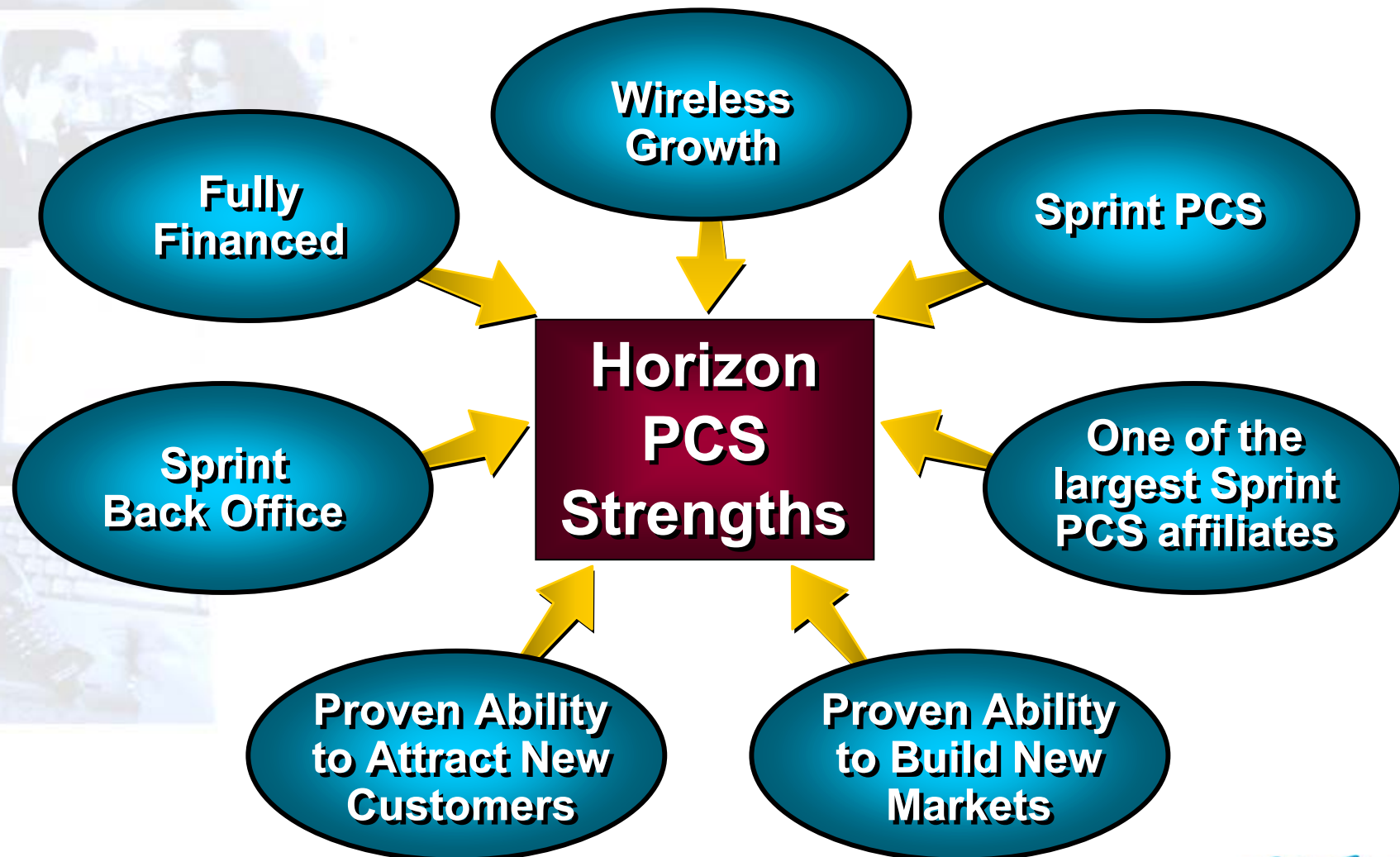
- 13.75% coupon
- 2011 maturity
- Caa1/CCC

Strong Liquidity Position

Substantial Sources of Liquidity

- \$173 million in cash at December 31, 2001, including \$49 million of restricted cash
- \$200 million available under our bank credit facility at December 31, 2001
- \$373 million total available at December 31, 2001

Horizon PCS Strengths





Summary

Bill McKell

President & Chief Executive Officer

Investment Highlights

Sprint PCS

Attractive markets with 10.2 million POPs

- Adjacent to Sprint PCS markets with 59 million POPs

High capacity, spectrum efficient network

Outstanding industry fundamentals

Successful execution of growth strategy

- 6.9 million covered POPs at December 31, 2001
- 194,135 subscribers at December 31, 2001
- CEO, CFO and COO with 42 years of industry experience

Fully financed business plan



Questions & Answers



HORIZON

PCS

 **Sprint.**
Sprint PCS® Network Partner