

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-QSB**

(Mark One)

☒ QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

**For the quarterly period ended June 30, 2004**

☐ TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**000-31469**

(Commission file number)

**Medical International Technology, Inc.**

(Exact name of small business issuer as specified in its charter)

**Colorado**

(State or other jurisdiction  
of incorporation or organization)

**84-1509950**

(IRS Employer  
Identification No.)

**2281 Guenette**

**Ville Saint-Laurent**

**Montreal, Quebec, Canada HR4 2E9**

(Address of principal executive offices)

**(514) 339-9355**

(Issuer's telephone number)

\_\_\_\_\_  
(Former name, former address and former fiscal year, if changed since last report)

☒ Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

The number of shares outstanding of each of the issuer's classes of common equity as of June 30, 2004 – 26,931,808 shares of common stock

**Transitional Small Business Disclosure Format (check one): Yes ☐ No ☒**

**Medical International Technology, Inc.**  
**Quarterly Financial Report**

**Index**

	<u>Page Number</u>
<b>PART I. FINANCIAL INFORMATION</b>	
Item 1. Consolidated Financial Statements	
Consolidated Balance Sheet, June 30, 2004 (unaudited)	4
Consolidated Statements of Operations, three-months ended June 30, 2004 and 2003 (unaudited), nine months ended June 30, 2004 and 2003 (unaudited)	5
Consolidated Statements of Cash Flows, nine-months ended June 30, 2004 and 2003 (unaudited)	6
Notes to Unaudited Consolidated Financial Statements	7
Item 2. Management's Discussion and Analysis of Financial Condition and Plan of Operations	11
Item 3. Controls and Procedures	13
<b>Part II. OTHER INFORMATION</b>	
Item 1. Legal Proceedings	13
Item 2. Defaults Upon Senior Securities	13
Item 3. Submission of Matters to a Vote of Security Holders	13
Item 4. Other Information	13
Item 5. Exhibits and Reports on Form 8-K	14
<b>SIGNATURES</b>	14

## **PART I. FINANCIAL INFORMATION**

### **ITEM 1. Financial Statements**

---

Consolidated Balance Sheet  
for the 3-month period ending  
June 30, 2004  
(Unaudited)

and

Consolidated Statements of Operation  
for the 3-month period ending  
June 30, 2004 and 2003  
(Unaudited)

and

for the 9 month period ending  
June 30, 2004 and 2003  
(Unaudited)

and

Consolidated Statements of Cash Flows  
for the 9-month period ending  
June 30, 2004 and 2003  
(Unaudited)

and

Notes to Unaudited Consolidated Financial Statements

**Consolidated Balance Sheet**

**June 30, 2004**  
(Unaudited)

**Assets**

**Current Assets**

Cash and cash equivalents	\$ 28 024
Inventories	126 236
Receivable from related parties	57 410
Research tax credit receivable	<u>111 210</u>

**Total Current Assets** 322 880

**Property and Equipment**

Tooling and machinery	210 768
Furniture and office equipment	61 328
Leasehold improvements	<u>22 893</u>
	294 989
Less accumulated depreciation	<u>(113 930)</u>
	<u>181 059</u>

**Other Assets**

Intangible assets subject to amortization	
Patents (net accumulated amortization of \$809)	7 846

**Total Assets** \$ 511 785

**Liabilities and Stockholders' (Deficit)**

**Current Liabilities**

Unearned income	\$ 79 980
Accounts payable	89 973
Accrued expenses	18 676
Loans payable - related parties	570 013
Loans payable	325 955
Current portion of long-term debt	<u>20 880</u>

**Total Current Liabilities** 1 105 477

**Long-term debt** 12 871

**Total Liabilities** 1 118 348

**Redeemable Class E Stock**

**Stockholders' (Deficit)**

Preferred stock, \$.0001 par value; 3 000 000 shares authorized;  
none issued and outstanding as of December 31, 2003.

Common stock, \$.0001 par value; 30 000 000 shares authorized;  
issued and outstanding 26 931 808 shares as of June 30, 2004.

Common stock	2 510
Additional paid-in capital	2 912 151
Retained (deficit)	(3 514 377)
Other comprehensive loss	<u>(6 847)</u>

**Total Stockholders' (Deficit)** (606 563)

**Total Liabilities and Stockholders' (Deficit)** \$ 511 785

Consolidated Statements of Operations

	For the three-Months Ended June 30,		For the nine Months Ended June 30	
	<u>2004</u> (Unaudited)	<u>2003</u> (Unaudited)	<u>2004</u> (Unaudited)	<u>2003</u> (Unaudited)
Sales	\$ 3 348	\$ 74 730	\$ 96 708	\$ 260 412
Cost of sales	<u>(1 611)</u>	<u>(38 052)</u>	<u>(43 113)</u>	<u>(131 187)</u>
Gross profit	1 737	36 678	53 595	129 225
Research and development costs	(72 317)	-	(132 637)	-
Selling, general, and administrative expenses	<u>(69 694)</u>	<u>(719 457)</u>	<u>(149 456)</u>	<u>(1 123 398)</u>
	(142 011)	(719 457)	(282 093)	(1 123 398)
Net loss before consulting fees	(140 274)	(682 779)	(228 498)	(994 173)
Consulting fees, non-cash	<u>-</u>	<u>-</u>	<u>(842 810)</u>	<u>-</u>
Net loss from operations	(140 274)	(682 779)	(1 071 308)	(994 173)
Other Income (Expense)				
Interest income	6	64	14	581
Interest expense	<u>(9 031)</u>	<u>(9 145)</u>	<u>(27 673)</u>	<u>(27 663)</u>
Net loss	<u>\$ (149 299)</u>	<u>\$ (691 860)</u>	<u>\$ (1 098 967)</u>	<u>\$ (1 021 255)</u>
Basic weighted average shares outstanding	<u>25 132 933</u>	<u>18 417 022</u>	<u>25 132 933</u>	<u>18 313 284</u>
Basic loss per share	<u>\$ (0.0059)</u>	<u>\$ (0.0376)</u>	<u>\$ (0.0437)</u>	<u>\$ (0.0558)</u>

**Consolidated Statements of Cash Flows**

	<b>For the Nine-Months Ended</b>	
	<b><u>June 30, 2004</u></b>	<b><u>June 30, 2003</u></b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Cash Flows from Operating Activities</b>		
Net Loss	\$ (1 098 967)	\$ (1 021 255)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization expense	35 525	41 397
Common stock issued for consulting and legal services	890,720	502 369
Accrued interest expense on indebtedness	18 676	20 306
(Increase) Decrease in Assets		
Decrease (Increase) in accounts receivable	12 972	(1 832)
Decrease in receivable from taxing authorities	49 129	164 349
(Increase) in inventories	(83 909)	(43 828)
(Increase) in prepaid expenses	(2 891)	(3 786)
Increase (Decrease) in Liabilities		
Increase in unearned income	22 227	73 364
(Decrease) Increase in accounts payable and accrued expenses	<u>(90 352)</u>	<u>119 999</u>
<b>Net Cash Used in Operating Activities</b>	<u>(246 870)</u>	<u>(148 917)</u>
<b>Cash Flows from Investing Activities</b>		
Equipment acquisition	<u>(3,610)</u>	<u>(2 604)</u>
<b>Net cash provided (used) in investing activities</b>	<u>(3,610)</u>	<u>(2 604)</u>
<b>Cash Flows from Financing Activities</b>		
Advances from loan	89 524	-
Gross proceeds from private offerings	-	188 044
Advances from related parties	216 537	406 773
Advances and repayments to related parties	(7 707)	(326 439)
Principal reduction on small business loan	<u>(13 290)</u>	<u>(10 888)</u>
<b>Net Cash Provided by Financing Activities</b>	<u>295 064</u>	<u>257 490</u>
<b>Effect of exchange rates on cash</b>	<u>(28 759)</u>	<u>14 196</u>
<b>Net Increase in Cash and Cash Equivalents</b>	15 825	120 165
<b>Beginning Balance - Cash and Cash Equivalents</b>	<u>12 199</u>	<u>41 104</u>
<b>Ending Balance - Cash and Cash Equivalents</b>	<u>\$ 28 024</u>	<u>\$ 161 269</u>

**Supplemental Information:**

## Cash Paid For:

Interest Expenses	<u>\$ 27 673</u>	<u>\$ 8 440</u>
Income Taxes	<u>\$ -</u>	<u>\$ -</u>

**Notes to Unaudited Consolidated Financial Statements****Note 1 – Basis of Presentation****Interim Financial Statements**

The accompanying unaudited consolidated financial statements are presented in accordance with the requirements for Form 10-QSB and Article 10 of Regulation S-X and Regulation S-B. Accordingly, they do not include all the disclosures normally required by generally accepted accounting principles. Reference should be made to the Medical International Technology, Inc. (the "Company") Form 10-KSB for the year ended September 30, 2003, for additional disclosures including a summary of the Company's accounting policies, which have not significantly changed.

**Note 2 – Summary of Significant Accounting Policies****Principles of consolidation**

The accompanying consolidated financial statements include the accounts and transactions of Medical International Technology, Inc. and its wholly owned subsidiary, Medical International Technologies (MIT Canada) Inc. Intercompany transactions and balances have been eliminated in consolidation.

**Foreign Currency Translations**

The Company operates out of its offices in Montreal, Canada and maintains its books and records in Canadian Dollars. The consolidated financial statements herein have been converted into U.S. Dollars. Balance sheet accounts are translated at exchange rates in effect at the end of the period and income statement accounts have been translated at average exchange rates for the period. Translation gains and losses are included as a separate component of stockholders' equity.

**Allowance for Doubtful Accounts**

The allowance for doubtful accounts on accounts receivable is charged to income in amounts sufficient to maintain the allowance for uncollectible accounts at a level management believes is adequate to cover any probable losses. Management determines the adequacy of the allowance based on historical write-off percentages and the current status of accounts receivable. Accounts receivable are charged off against the allowance when collectibility is determined to be permanently impaired. As of June 30, 2004, the Company did not establish any reserve for doubtful accounts.

**Inventories**

Inventories are stated at the lower of cost determined by the FIFO method or market.

**Property and Equipment**

The cost of property and equipment is depreciated over the estimated useful lives of the related assets, which range from 5 to 7 years. Depreciation is computed on the straight-line method for financial reporting purposes and on the declining balance method for income tax reporting purposes. Depreciation expense for the three-months ended June 30, 2004 and 2003 were \$11,480, and \$10,230, respectively.

**Intangible assets**

Patents are being amortized over their respective remaining lives ranging from 9.5 years through 17 years.

**Net Loss Per Share**

The Company adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per Share" ("EPS") that established standards for the computation, presentation and disclosure of earnings per share, replacing the presentation of Primary EPS with a presentation of Basic EPS.

**Notes to Unaudited Consolidated Financial Statements****Issuances Involving Non-cash Consideration**

All issuances of the Company's stock for non-cash consideration have been assigned a dollar amount equaling either the market value of the shares issued or the value of consideration received whichever is more readily determinable.

**Cash and Cash Equivalents**

For purpose of the statements of cash flows, the Company considers cash and cash equivalents to include all stable, highly liquid investments with maturities of three months or less.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Long-Lived Assets**

In August 2001, SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," was issued establishing new rules and clarifying implementation issues with SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of," by allowing a probability-weighted cash flow estimation approach to measure the impairment loss of a long-lived asset. The statement also established new standards for accounting for discontinued operations. Transactions that qualify for reporting in discontinued operations include the disposal of a component of an entity's operations that comprises operations and cash flow that can be clearly distinguished, operationally and for financial reporting purposes, from the rest of the entity. The Company has adopted this standard and its adoption had no significant effect on the Company's financial statements.

**Reclassification**

Certain amounts in June 30, 2003 have been reclassified to conform to the June 30, 2004 presentation. Such reclassification had no effect on net income as previously reported.

**Income Taxes**

The Company accounts for its income taxes under the provisions of Statement of Financial Accounting Standards 109 ("SFAS 109"). The method of accounting for income taxes under SFAS 109 is an asset and liability method. The asset and liability method requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of temporary differences between tax bases and financial reporting bases of other assets and liabilities.

**Fair Value of Financial Instruments**

Pursuant to SFAS No. 107, "Disclosures About Fair Value of Financial Instruments", the Company is required to estimate the fair value of all financial instruments included on its balance sheet as of June 30, 2004. The Company considers the carrying value of such amounts in the financial statements to approximate their face value.

**Revenue Recognition**

The Company recognizes revenue when the related product is shipped to the respective customer.



## Notes to Unaudited Consolidated Financial Statements

**Note 3 - Intangible Assets**

Amortization expense for the Nine-months ended June 30, 2004 and 2003 were \$809, and \$444, respectively.

Intangible assets consist of the following:

June 30, 2004				
	Gross Intangible Assets	Accumulated Amortization	Net Intangible Assets	Weighted Average Life (Years)
Patents	\$ 8 655	\$ 809	\$ 7 846	9.15 to 17

June 30, 2003				
	Gross Intangible Assets	Accumulated Amortization	Net Intangible Assets	Weighted Average Life (Years)
Patents	\$ 2 642	\$ 444	\$ 2 198	11

Estimated amortization expense for each of the next five years ended December 31, is as follows:

2004	\$ 509
2005	509
2006	509
2007	509
2008	<u>509</u>
Total	\$ <u>2 545</u>

**Note 4 - Stock Activity**

For the nine-months ended June 30, 2004, the Company issued 3,454,800 shares of its common stock for consulting services. The value assigned to these shares totaled \$890,720 based upon the market value of the shares on the date of issuance. Of the 3,454,800, 3,050,000 were issued to the Company's officers, directors and other related parties.

**Note 5 - Related Party Transactions**

For the nine-months ended June 30, 2004, the Company paid consulting services to both of its officers, directors and other related parties through the issuance of 3,050,000 shares valued at \$788,000 based upon the market value of the shares on the date of issuance.

**Note 6 – Commitment and Contingency**

On May 14, 2003 the Company issued 100,000 common shares for services rendered. Due to the lack of value of the shares issued, the creditor has requested additional shares to be issued to make up for the shortfall. The total amount in dispute is \$46,537. The Company is currently negotiating the number of additional shares to issue to resolve the dispute. The ultimate resolution of this action is not expected to have a material adverse effect on the Company's financial position.

**Note 7 - Subsequent Events**

On July 9, 2004 the company issued 1 100 000 shares of its common stock valued at \$110 000. These shares were issued in the amount of 750 000 shares to an unrelated company for services related to the further development of the injector technology; 250 000 shares to Michel Bayouk, a director, as repayment of loans made to the company and 100 000 shares to a company co-owned by Michel Bayouk for accounting services from September 2003 through March 2004.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Plan of Operations**

All statements that are included in this Quarterly Report, other than statements of historical fact, are forward looking statements. Although management believes that the expectations reflected in these forward looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct.

### **Results of Operations for the Three-Months ended June 30, 2004 and 2003**

For the three-months ended June 30, 2004, the Company experienced a net loss from operations of \$149 299, which primarily comprised of research and development expenses of \$72 317 and selling, general and administrative expenses of \$69 694. For the three-months ended June 30, 2003, the Company's net loss from operations was \$691 860.

For the three-months ended June 30, 2004, the Company experienced a reduction in sales of \$ 71 382 compared to sales for the same period last year. Sales for the three-months ended March 31, 2004 were \$49 467. Sales for the three-months ended March 31, 2003 were \$59 218. As of June 30, 2004, the Company had received \$55 555 as advances towards future sales pertaining to its distribution agreement with WLT Distributors Inc. Gross profit for the three-months ended June 30, 2004 was \$1 737 or 51% of sales as compared to 49% for the same period last year.

Selling, general and administrative expenses for the three-months ended June 30, 2004 was \$69 694, which is favorably compared to the previous year.

Sales for the three-months ended June 30, 2003 were \$74 730. Gross profit for same period was \$36 678 or 49% of sales.

### **Liquidity and Capital Resources**

For the nine-months ended June 30, 2004 the Company's cash position increased by \$15 825. The Company spent \$249 989 to its operations and received \$295 064 from its financing activities. Financing activities included the reimbursement of a total of \$7 707 to related parties, repayments to related parties of \$7 707 and principal reduction in its business loan of \$13 290.

For the nine-months ended June 30, 2004 the Company's cash position increased by \$120 165. The Company paid \$149 914 to its operations and received \$257 490 from its financing activities. Financing activities included the repayments of its principal amount of its business loan of \$10 888.

## **Management Plan of Operations**

Medical International Technology, Inc. (MIT) is receiving revenues from sales. The company has maintained operations from these revenues and through equity and debt financing. Products are currently developed, assembled and shipped from our facility. Component manufacturing is subcontracted to various suppliers and machine shops.

MIT continues to promote its injectors in many countries including the United States of America. MIT has signed four Letters of Intent with Distributors in Taiwan, Thailand and the Philippines. These letters of intent represent a commitment to negotiate distribution agreements in good faith and provide no commitment to purchase product at this time.

MIT is exerting every effort and using its resources to promote its products and to open markets for its technology. As we continue to market our products, we hope to gain broader acceptance of the needle-free injection technology.

Medical International Technology, Inc. has recently received an order from its Japanese distributor.

Frontier International Co. Ltd., is our distributor in Japan and has placed an order for over 200 of MIT's Needle-Free injectors AGRO-JET to be delivered in the next quarter. Frontier International Ltd. Co., based in Kanagawa, Japan, was established in 1991 and is an importer and distributor of livestock, veterinary equipment and other agricultural products.

Frontier International has been promoting the AGRO-JET in Japan for over six months and has finally completed successfully the first phase of its marketing campaign which has resulted in several orders from livestock producers and integrators in Japan.

MIT has adopted a new approach with potential distributors. New distributors are allowed six months to test the market for the AGRO-JET. MIT is then able better evaluate potential distributors before signing long term Distribution Agreements.

MIT is continually researching and developing its products to respond to the market needs.

MIT has obtained trademark registration in United States on the use of AGRO-JET (Reg. No. 2,712,089) and MED-JET (Reg. No. 2,798,613)..

Medical International Technology, Inc. expects that revenues from existing and developing sales may not meet its liquidity requirements for the next 12 month period at its current level of operations. The company continues to rely on management to develop the business and work to develop sales. Management has and may continue to supplement cash flows from sales with additional equity and debt financing. Substantially, expanded operations are expected to require additional capital, either from a future offering of equity or the company pursuing other methods of financing, as appropriate.

## **Forward-Looking Statements**

Certain statements concerning the Company's plans and intentions included herein may constitute forward-looking statements for purposes of the Securities Litigation Reform Act of 1995 for which the Company claims a safe harbor under that Act. There are a number of factors that may affect the future results of the Company, including, but not limited to, (a) the ability of the company to obtain additional funding for operations, (b) the continued availability of management to develop the business plan and (c) successful development and market acceptance of the company's products.

This periodic report may contain both historical facts and forward-looking statements. Any forward-looking statements involve risks and uncertainties, including, but not limited to, those mentioned above. Moreover, future revenue and margin trends cannot be reliably predicted.

**Item 3. Controls and Procedures**

Medical International Technology, Inc. management, including the Principal Executive Officer and Principal Financial Officer, have conducted an evaluation of the effectiveness of disclosure controls and procedures pursuant to Exchange Act Rule 13a-14(c) and 15d-14(c). This evaluation was conducted within 90 days prior to the filing of this report. Based on that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that the disclosure controls and procedures are effective in ensuring that all material information required to be filed in this quarterly report has been made known to them in a timely fashion. There have been no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date the Principal Executive Officer and Principal Financial Officer completed their evaluation.

**Part II. OTHER INFORMATION****Item 1. Legal Proceedings**

None

**Item 2. Defaults Upon Senior Securities**

None

**Item 3. Submission of Matters to a Vote of Security Holders**

Medical International Technology, Inc. conducted an Annual Meeting of Shareholders on July 6, 2004; and discloses herein final voting results as pertaining to the matters voted upon at the annual meeting.

55.74% (15,012,396 of 26,931,808) of the shares outstanding as of the record date were voted.

*Proposal One – Elections of Directors:*

	<u>YES</u>	<u>NO</u>	<u>ABSTAIN</u>
Karim Menassa	98.41%	0%	1.58%
	14,773,908	0	238,488
Michel Bayouk	98.41%	0%	1.58%
	14,773,908	0	238,488

*Proposal Two – Approval of an amendment of the Articles of Incorporation to increase the number of authorized Common Shares from 30,000,000 to 100,000,000:*

	<u>YES</u>	<u>NO</u>	<u>ABSTAIN</u>
Increase Common shares authorized	98.38%	1.62%	0%
From 30,000,000 to 100,000,000	14,769,108	243,288	0

*Proposal Three – Consideration of other Matters which may come before the meeting:*

	<u>YES</u>	<u>NO</u>	<u>ABSTAIN</u>
Consideration of other matters	96.73%	1.32%	1.94%
	14,522,828	198,188	291,380

\*No other matters were voted upon at the meeting

**Item 4. Other Information**

None

**Item 5. Exhibits and Reports on Form 8-K**

Reports on Form 8-K

July 30, 2004 re: Change of the auditing accountant firm

No other reports were filed on form 8-K during this period.

Exhibits

Medical International Technology includes herewith the following exhibits.

Exhibit 10.1 is disclosure of a material contract

10.1 Distribution Agreement with Frontier International Co. LTD.  
dated August 25, 2003

Exhibits 31.1, 31.2, 32.1 and 32.2 are officer certifications.

31.1 Certification of Principal Executive Officer pursuant to Section 302  
31.2 Certification of Principal Accounting Officer pursuant to Section 302  
32.1 Certification of Principal Executive Officer pursuant to Section 1350  
32.2 Certification of Principal Accounting Officer pursuant to Section 1350

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Medical International Technology, Inc.**

Registrant

Date: August 13, 2004

By: \s\ Karim Menassa, President  
Karim Menassa, President and Principal Executive Officer

Date: August 13, 2004

By: \s\ Michel Bayouk, Secretary  
Michel Bayouk, Secretary and Principal Accounting Officer