

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2004

Commission file number 333-94797

HUDSON'S GRILL INTERNATIONAL, INC.
(Name of small business issuer in its charter)

Texas
(State or other jurisdiction of incorporation)

75-2738727
(IRS Employer Identification Number)

16970 Dallas Parkway, Suite 402, Dallas, Texas 75248
(Address of Principal Executive Offices)

Issuer's telephone number, including area code:
(972) 931-9237

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No

**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS
DURING THE PRECEDING FIVE YEARS**

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court.

Yes ☐ No

APPLICABLE ONLY TO CORPORATE REGISTRANTS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.

7,256,986 shares of Class A Common Stock

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements.

See the attached statements at the end of this Form 10-QSB.

Item 2. Management Discussion and Analysis.

Material changes in the financial condition of the issuer and in the results of its operations since the end of its last fiscal year and its results from the comparable period in its last fiscal year include the following.

Balances as of March 31, 2004, Compared to December 31, 2003

The issuer's cash at March 31, 2004 ("Q1") (\$125,551), is \$34,880 more than it was at December 31, 2003 ("FYE") (\$90,671). This reflects the receipt of the fee for a new franchise in Iowa (\$35,000). Other current assets remained about the same, and so the

current assets at Q1 increased \$35,795 from FYE to \$153,925 from \$118,130 at FYE. Net property and equipment is roughly the same at Q1 as it was at FYE; long term receivable has decreased \$3,415 because of payments received since FYE in connection with the sale of a restaurant in 1995. Thus, total assets at Q1 increased by \$32,209 to \$243,346, from \$211,137 at FYE.

Current liabilities increased by \$26,418 to \$112,159 at Q1 from \$85,741 at FYE. Because the franchise fee received from the new Iowa franchisee is not completely earned by the Company until the franchisee opens, the \$35,000 fee will not be recorded as income until that time. Until then, the Company will carry it as a Deferred Franchise Fee, which is a current liability. Excluding the deferred franchise fee, current liabilities would have decreased by \$8,582. This reflects the continued progress the Company has made in paying off its loan payable and accounts payable to related parties from the profits it has made during the period.

Deferred revenue decreased slightly from \$92,841 at FYE to \$88,821 at Q1, reflecting the continued amortization of income deferred from the advance payment of royalties from certain franchisees and the gain deferred from the 1995 sale of a restaurant.

The Three Months Ended March 31, 2004, Compared to March 31, 2003

Material changes in the results of operations for the three months ended Q1 compared to the first quarter of 2003 ("Q03") include the following: Q1's revenue was \$68,314, which was a decrease of \$5,332 from Q03's revenues of \$73,646. Most of the decrease was miscellaneous income/expense, which decreased \$3,821, and an overall decrease of \$1,512 from the franchisees that are currently open. Gains from three franchisees were offset greatly by decreases at Marshfield, Wisconsin and Ventura, California. The Marshfield franchise has seen increased competition and a drop off of sales, while the Ventura franchise very likely will fail soon. No fee income is being accrued for Ventura because of its likely closing.

Operating expenses increased by \$14,346 during Q1 to \$64,763 from \$50,417 during Q03, mostly as a result of higher salary expense and an increase of approximately \$10,000 in costs associated with the audit and filing of the Company's SEC Form 10-KSB. As a result, income from operations decreased by \$19,678 to \$3,551 during Q1 from \$23,229 during Q03. Other income dropped slightly by \$3,669, due mostly from a decrease in settlement income of \$6,000. The settlement underlying the settlement income was paid off completely in January 2004, and so no more settlement income will be paid. Thus, because of the decrease in income from operations and in other income, net income in Q1 decreased by \$23,347 compared to Q03.

Income per common share (both basic and diluted) was less than \$.01 per share for Q1 and Q03.

Liquidity and Capital Resources

Changes in the issuer's liquidity and capital will depend mostly on continuing royalty fees received from franchisees using the issuer's trademark and restaurant concept. This in turn will be reflective of the general economies in the areas where Hudson's Grill restaurants are located. The issuer does not currently plan to raise any capital or borrow funds to meet liquidity needs, and thus, will rely solely on cash flows from operations.

The issuer is currently allocating a major part of its cash flow to pay off accounts payable; it plans to continue to do so until all of its past due debts are paid off. This may take the next several years to accomplish. The Company's cash balance of \$125,551 at March 31, 2004, was \$34,880 more than at the year ended December 31, 2003.

The issuer does not sustain much seasonal volatility in revenues since its franchisees are dispersed geographically and climactically. Additionally, it does not have any material commitments for capital expenditures and doesn't plan any in the foreseeable future.

Item 3. Disclosures; Controls and Procedures.

With the participation of management, the Company's President evaluated the Company's disclosure controls and procedures as of the end of the quarterly period covered by this report. Based on this evaluation, the President concluded that the disclosure controls and procedures are effective in connection with the Company's filing of its quarterly report on Form 10-QSB for this quarterly period.

Subsequent to the date of the president's evaluation, through the date of this filing of Form 10-QSB for this quarterly period, there have been no significant changes in the Company's internal controls or in other factors that could significantly affect these controls, including any significant deficiencies or material weaknesses of internal controls that would require corrective action.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

The Company is not involved in any legal proceedings and knows of no matters that have been threatened against the Company.

Item 2. Changes in Securities.

There was no change in securities during the quarter ending March 31, 2004.

Item 3. Defaults Upon Senior Securities.

The registrant does not currently have any senior securities outstanding. Consequently, there are no defaults on senior securities.

Item 4. Submission of Matters to a Vote of Security Holders.

There were no matters submitted to a vote of security holders during the current quarter.

Item 5. Other Information.

The registrant does not have any material new information that has not already been disclosed in Forms 8-K, 10-QSB and 10-KSB.

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibit Index. Following are the exhibits required under Item 601 of Regulation S-B for Form 10-QSB:

Exhibit No.	Description	Page Number
(2)	Plan of Acquisition, Reorganization, Arrangement, Liquidation, or Succession	n/a
(4)	Instruments Defining the Rights of Holders Including Indentures	n/a
(6)	No Exhibit Required	n/a
(11)	Statement Re: Computation of Per Share Earnings	n/a ¹
(12)	No Exhibit Required	n/a
(15)	Letter on Unaudited Interim Financial Information	n/a ²
(18)	Letter on Change in Accounting Principles	n/a
(19)	Previously Unfiled Documents	n/a
(20)	Reports Furnished to Security Holders	n/a
(23)	Published Report Regarding Matters Submitted to Vote	n/a
(24)	Consent of Experts and Counsel	n/a
(25)	Power of Attorney	n/a
(27)	Financial Data Schedule	n/a
(28)	Additional Exhibits	n/a
(32.1)	Certification Pursuant to Sarbanes-Oxley Act Sec. 906	8

¹ No explanation of the computation of per share earnings on both the primary and fully diluted basis is necessary because the computation can be clearly determined from the financial statements and the notes to the financial statements.

² No reports on unaudited interim financial information have been prepared by the

Company's independent accountants, and therefore, no letter is required from the Company's independent accountants.

(b) Reports on Form 8-K. One report on Form 8-K were filed during the quarter ending March 31, 2004, or shortly thereafter.

January 15, 2004. The Company reported that a new franchisee signed an agreement with the Company for the first franchise in Iowa.

SIGNATURES

I, David L. Osborn, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Hudson's Grill International, Inc.;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of the end of the quarter presented in this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board

of directors (or persons performing the equivalent functions):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 13, 2004

/s/David L. Osborn
[Signature]
President

Exhibit 32.1

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT
OF 2002

In connection with the Quarterly Report of Hudson's Grill International, Inc., (the "Company") on Form 10-QSB for the period ending March 31, 2004, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David L. Osborn, the President of Hudson's Grill International, Inc., certify that:

(i) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

(Registrant)
HUDSON'S GRILL INTERNATIONAL,
INC.

By: s/s David L. Osborn
David L. Osborn, President

Date: May 13, 2004

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

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HUDSON'S GRILL INTERNATIONAL, INC.

BALANCE SHEETS

ASSETS

	MARCH 31, 2004 (Unaudited)	DECEMBER 31, 2003
CURRENT ASSETS:		
Cash	\$ 125,551	\$ 90,671
Accounts receivable	20,385	19,470
Other current assets	<u>7,989</u>	<u>7,989</u>
Total current assets	153,925	118,130
PROPERTY AND EQUIPMENT , at cost:		
Furniture and office equipment	17,869	17,869
Less accumulated depreciation	<u>(17,013)</u>	<u>(16,842)</u>
Property and equipment, net	856	1,027
LONG-TERM RECEIVABLE	<u>88,565</u>	<u>91,980</u>
Total assets	<u>\$ 243,346</u>	<u>\$ 211,137</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:		
Loan payable	\$ 29,000	\$ 35,000
Accounts payable and accrued expenses	12,674	7,756
Accounts payable to related parties	35,485	42,985
Deferred franchise fee	<u>35,000</u>	<u>-</u>
Total current liabilities	112,159	85,741
DEFERRED REVENUE	88,821	92,841
CONTINGENCIES (Note 3)		
STOCKHOLDERS' EQUITY:		
Common stock, Class A, no par value, 100,000,000 shares authorized, 7,256,986 shares issued and outstanding at March 31, 2004 and December 31, 2003, respectively	142,545	142,545
Common stock, Class B, no par value, 15,000,000 shares authorized, no shares issued and outstanding	-	-
Accumulated deficit	<u>(100,179)</u>	<u>(109,990)</u>
Total stockholders' equity	<u>42,366</u>	<u>32,555</u>
Total liabilities and stockholders' equity	<u>\$ 243,346</u>	<u>\$ 211,137</u>

See accompanying notes to these financial statements.

HUDSON'S GRILL INTERNATIONAL, INC.

STATEMENTS OF OPERATIONS

	THREE MONTHS ENDED MARCH 31,	
	2004 (Unaudited)	2003 (Unaudited)
REVENUE	\$ 68,314	\$ 73,646
OPERATING COSTS:		
General and administrative	64,592	50,246
Depreciation and amortization	171	171
Total operating costs	<u>64,763</u>	<u>50,417</u>
Income from operations	3,551	23,229
OTHER INCOME (EXPENSE):		
Settlement income	3,000	9,000
Gain on sale of assets	2,324	1,470
Interest income	1,536	1,086
Interest expense	<u>(600)</u>	<u>(1,627)</u>
Total other income (expense)	<u>6,260</u>	<u>9,929</u>
NET INCOME	<u>\$ 9,811</u>	<u>\$ 33,158</u>
NET INCOME PER SHARE - basic and diluted	<u>*</u>	<u>*</u>
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING -		
Basic	<u>7,256,986</u>	<u>7,256,986</u>
Diluted	<u>8,352,558</u>	<u>7,256,986</u>

*Less than \$.01 per share

See accompanying notes to these financial statements.

HUDSON'S GRILL INTERNATIONAL, INC.

STATEMENTS OF CASH FLOWS

	THREE MONTHS ENDED MARCH 31,	
	2004	2003
	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 9,811	\$ 33,158
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	171	171
Amortization of deferred revenue	(4,020)	(3,270)
Deferred franchise fee	35,000	-
Changes in operating assets and liabilities:		
Accounts receivable	(915)	1,268
Prepaid expenses and other	-	411
Accounts payable and accrued expenses	4,918	124
Accounts payable to related parties	<u>(7,500)</u>	<u>(7,500)</u>
Net cash provided by operating activities	<u>37,465</u>	<u>24,362</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Repayment of note receivable	3,415	2,161
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayments of advances from related parties	-	(290)
Repayment of line of credit and notes payable	<u>(6,000)</u>	<u>(4,211)</u>
Net cash used in financing activities	<u>(6,000)</u>	<u>(4,501)</u>
NET CHANGE IN CASH	34,880	22,022
CASH, beginning of period	<u>90,671</u>	<u>46,167</u>
CASH, end of period	<u>\$ 125,551</u>	<u>\$ 68,189</u>
SUPPLEMENTAL DISCLOSURES:		
Income taxes paid	<u>\$ -</u>	<u>\$ -</u>
Interest paid	<u>\$ -</u>	<u>\$ 305</u>

See accompanying notes to these financial statements.

HUDSON'S GRILL INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS

1. UNAUDITED INFORMATION

The balance sheet of Hudson's Grill International, Inc. (the "Company") as of March 31, 2004 and the statements of operations for the three-month periods ended March 31, 2004 and 2003 were taken from the Company's books and records without audit. However, in the opinion of management, such information includes all adjustments (consisting only of normal recurring accruals) which are necessary to properly reflect the financial position of the Company as of March 31, 2004 and the results of operations for the three months ended March 31, 2004 and 2003.

Certain information and notes normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted, although management believes that the disclosures are adequate to make the information presented not misleading. Interim period results are not necessarily indicative of the results to be achieved for an entire year. These financial statements should be read in conjunction with the financial statements and notes to financial statements included in the Company's financial statements as filed on Form 10-KSB for the year ended December 31, 2003.

In December 2002, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 148, *Accounting for Stock-Based Compensation - Transition and Disclosure - an amendment of FASB Statement 123* ("SFAS 148"). SFAS 148 amends SFAS No. 123, *Accounting for Stock-Based Compensation*, ("SFAS 123"), to provide alternative transition methods for an entity's voluntary change in their accounting for stock-based compensation from the intrinsic value method prescribed by Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, ("APB No. 25") and related interpretations to the fair value method under SFAS 123. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require disclosure of the pro forma effects of using the fair value method of accounting for stock-based compensation in interim as well as annual financial statements. The Company currently accounts for its stock-based compensation using the intrinsic value method as prescribed by APB No. 25. The disclosure provisions of SFAS No. 148 were adopted on December 31, 2002 and are discussed in Note 2.

2. STOCK OPTIONS

The Company president's compensation includes the granting of stock options. Currently, the president is granted 18,000 stock options per month. The Company also grants 10,000 stock options per month to each of the two directors of the Company, as compensation for services as directors. All options are fully vested when granted and expire in seven years.

The Company accounts for stock options granted to its directors and employees using the intrinsic value method prescribed by APB No. 25 which requires compensation expense be recognized for stock options when the quoted market price of the Company's common stock on the date of grant exceeds the option's exercise price. No compensation cost has been reflected in net income for the granting of director and employee stock options as all options granted had an exercise price greater than the quoted market price of the Company's common stock on the date the options were granted.

HUDSON'S GRILL INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS

Had compensation cost for the Company's stock options been determined consistent with the SFAS 123 fair value approach, the Company's net income and net income per common share for the three month periods ended March 31, 2004 and 2003, on a pro forma basis, would have been as follows:

	THREE MONTHS ENDED MARCH 31,	
	2004	2003
Net income: as reported	\$ 9,811	\$ 33,158
Add: Stock-based compensation expense included in reported net income	-	-
Deduct: Stock-based compensation expense determined under fair value method	(7,968)	(960)
Net income: pro forma	\$ 1,843	\$ 32,198
Net income per share:		
as reported – basic and diluted	\$ *	\$ *
Pro forma – basic and diluted	\$ *	\$ *

* Less than \$.01 per share

The fair values of stock options granted during fiscal years 2004 and 2003 were estimated on the dates of grant using the Black-Scholes option pricing model with the following weighted average assumptions:

	2004	2003
Volatility	238%	50%
Interest rate	4.00%	3.88%
Dividend yield	- %	- %
Expected life	7 years	7 years

3. CONTINGENCY

The Company's former parent, Hudson's Grill of America, Inc. ("HGAI") was involved in litigation arising from a lease associated with a franchised restaurant location that has ceased operations. In addition, HGAI is secondarily liable under other leases for restaurants it sold in prior years. None of these restaurants, lease agreements or obligations were transferred to or assumed by the Company. The Company, based upon consultation with its legal counsel, is of the opinion that the former parent's actual and contingent obligations with respect to these leases will not ultimately be attributable to the Company, but that if a creditor obtained a judgment against the former parent, stock in the Company formerly held by HGAI could be subject to attachment or execution by the creditor under certain limited circumstances. Accordingly, the Company believes these matters will not have a material adverse effect on the Company's financial condition or results of operations, and no provision for any estimated loss is reflected in the accompanying financial statements.

HUDSON'S GRILL INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS

4. EARNINGS PER SHARE

Basic earnings per share are calculated on the weighted average number of common shares outstanding during each period. Diluted earnings per share is computed by dividing net income by the weighted average number of common shares and common stock equivalents outstanding for the period. Common stock equivalents are excluded from the computation if such inclusion would have an anti-dilutive effect.

The following table sets forth the computation of basic and diluted earnings per share:

	Three Months Ended March 31,	
	2004	2003
Numerator:		
Net income	\$ 9,811	\$ 33,158
Denominator:		
Weighted average common shares outstanding	7,256,986	7,256,986
Effect of dilutive stock options	1,095,572	-
Dilutive weighted average common shares	8,352,558	7,256,986
Basic earnings per share	\$ *	\$ *
Diluted earnings per share	\$ *	\$ *

*Less than \$.01 per share

At March 31, 2004 and 2003, the Company had 2,444,000 and 3,380,000 stock options that were not included in the dilutive earnings per share calculation because the effect would have been anti-dilutive. Such stock options were excluded because the exercise price of the stock options was greater than the average market price of the Company's common stock in the applicable period
