



D I A G N O S T I C S , I N C .

Rapid Tests for Earlier Treatment

Ticker Symbol: CEMI
www.chembio.com

Investor Fact Sheet

Business Summary & Investment Highlights

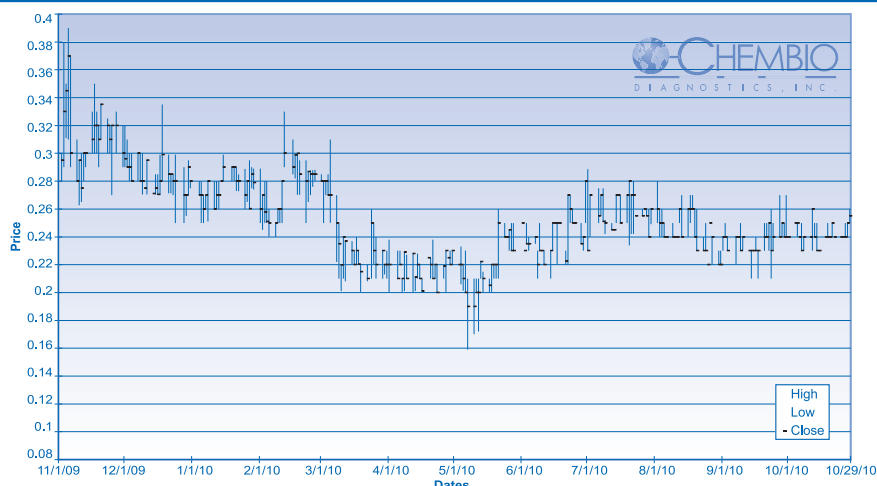
Chembio Diagnostics, Inc. (ChemBio), through its wholly owned subsidiary ChemBio Diagnostic Systems, Inc. develops, manufactures, licenses and markets point-of-care testing (POCT) products. ChemBio created and patented a new revolutionary technology called Dual Path Platform (DPP®). The technology is addressing critical market requirements in the infectious diseases testing market and other growing markets. Products under development, both OEM and branded, are anticipated to create significant new revenue streams that will add to ChemBio's core business of rapid HIV tests.

- >30% Five Year Revenue CAGR.
- 148% YOY sales increases of ChemBio's FDA approved lateral flow HIV tests that are marketed in the U.S. by Alere North America, Inc. (ALR:NYSE, formerly Inverness Medical Innovations, Inc.), a leading POCT company. ALR markets ChemBio's products as Clearview® COMPLETE HIV 1/2 globally and Clearview® HIV 1/2 STAT-PAK® in the U.S. to hospital emergency departments, public health clinics, and physicians offices.
- Robust pipeline of POCT products for HIV (oral fluid), Syphilis, Influenza, Hepatitis-C (oral fluid), and other infectious diseases based on ChemBio's patented DPP® technology. Major benefits include improved sensitivity, multiplexing, sample control and quantitative measurements.
- Point of care testing is the fastest growing segment of the \$40 billion in-vitro diagnostic market. Drive for cost containment and need for quick results have caused the market to grow rapidly.

Selected Financial Information

Stock Information

Ticker Symbol	CEMI
Price 10/29/10	\$0.255
52 Week High	\$0.390
52 Week Low	\$0.159
Outstanding Shares (MM)	62.2
Market Capitalization (MM)	\$15.9
Fully Diluted (FD) Shares	70.5
Management Holding-FD	11.3
Average Volume (3 Mos)	54,000



Major Beneficial Holders	Beneficial Shares Owned (MM)
Lawrence Siebert	7.1
Inverness Medical Innovations, Inc.	5.4
Crestview Capital Offshore Fund, Inc.	3.4

Selected Comparative Historical Financial Data

(\$000s)	Nine Mos Ended		For the Years Ended				
	Sept. 30, 2010	Sept. 30, 2009	2009	2008	2007	2006	2005
Total Revenues	\$11,038	\$10,283	\$13,834	\$11,050	\$9,231	\$6,503	\$3,941
Cost of sales	5,428	6,053	7,974	7,198	6,435	4,894	2,996
Gross Profit	5,610	4,230	5,860	3,852	2,796	1,609	945
	50.8%	41.1%	42.4%	34.9%	30.3%	24.7%	24.0%
R&D Expense	2,822	2,128	2,884	2,605	1,907	1,402	1,365
SG&A Expense	2,144	2,002	2,659	3,317	3,765	4,787	2,878
Operating Income (Loss)	644	100	317	(2,071)	(2,876)	(4,580)	(3,298)
Other Inc. (Expense)	(11)	(8)	(8)	122	249	(415)	46
Net Income (Loss) - Stkholders	633	92	309	(1,949)	(2,627)	(4,995)	(3,252)
Pref. Stock Expenses	-	-	-	-	5,645	3,210	3,517
Net Income (Loss)	\$633	\$92	\$309	(\$1,949)	(\$8,272)	(\$8,205)	(\$6,769)
Net Income (Loss) - per Share	\$0.01	(\$0.00)	\$0.00	(\$0.03)	(\$0.57)	(\$0.80)	(\$0.88)
Avg. No. Shares (Millions)	62.068	61.945	61.946	61.267	14.608	10.293	7.705
Working capital	2,592	2,098	1,494	1,664	3,229	5,113	831
Total assets	7,563	6,342	6,315	5,915	6,585	7,907	3,016
Total liabilities	3,674	3,534	3,227	3,338	2,322	2,297	1,964
Equity (Deficit)	3,889	2,808	3,088	2,577	4,263	(940)	1,053

ChemBio Diagnostics, Inc.

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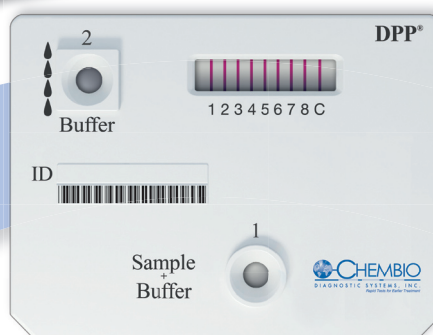
Investor Relations

The Investor Relations Group
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Chembio's Dual Path Platform (DPP®)
Patented in 2007

DPP® Technology

Competitive Advantages For POC Testing

- **Improved Sensitivity** - enabled by more efficient binding method
- **Easier Multiplexing** - due to even and direct distribution of sample to multiple test lines
- **Enhanced Sample Control** - as result of independent sample migration path
- **Clearer Results** - efficient binding allows for improved functionality of instruments for reading and reporting of qualitative or quantitative results



*Chembio's Lateral Flow Rapid HIV Tests Marketed Exclusively in the USA
by Alere North America, Inc.*



Senior Management Team

Lawrence A. Siebert, Chairman & CEO, 25 years of management and financing experience

Richard J. Larkin, CFO, 25 years of operational and financial experience

Javan Esfandiari, SVP R&D, 15 years of experience in development of in-vitro point of care products

Board of Directors

Katherine Davis - Former Lieutenant Governor and numerous other leadership positions for the State of Indiana; former senior executive of Cummins, INC. (NYSE: CMI)

Dr. Gary Meller - Broad experience in medical and information technology and pharmaceutical product development

