

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-QSB**

(Mark One)

☒ Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2004

☐ Transition report under Section 13 or 15(d) of the Exchange Act  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-26003

ALASKA PACIFIC BANCSHARES, INC.  
(Exact Name of Small Business Issuer as Specified in Its Charter)

Alaska 92-0167101  
(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

2094 Jordan Avenue, Juneau, Alaska 99801  
(Address of Principal Executive Offices)

(907) 789-4844  
(Issuer's Telephone Number, Including Area Code)

NA  
(Former Name, Former Address and Former Fiscal Year,  
If Changed Since Last Report)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

☒ Yes ☐ No

State the number of shares outstanding of each of the issuer's classes of common equity as of the latest practicable date:

626,132 shares outstanding on July 31, 2004

Transitional Small Business Disclosure Format (check one):

☐ Yes ☒ No

**Alaska Pacific Bancshares, Inc. and Subsidiary  
Juneau, Alaska**

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Item 1. Financial Statements

**Alaska Pacific Bancshares, Inc. and Subsidiary**  
Consolidated Balance Sheets

<i>(dollars in thousands)</i>	June 30, 2004	December 31, 2003
<b>Assets</b>	(Unaudited)	
Cash and due from banks	\$ 5,871	\$ 6,127
Interest-earning deposits in banks	5,191	12,999
Total cash and cash equivalents	11,062	19,126
Investment securities available for sale, at fair value (amortized cost: June 30, 2004 - \$9,405; December 31, 2003 - \$11,332)	9,342	11,292
Federal Home Loan Bank stock	1,763	1,732
Loans held for sale	442	2,938
Loans	141,398	125,282
Less allowance for loan losses	1,284	1,159
Loans, net	140,114	124,123
Accrued interest receivable	681	576
Premises and equipment	2,047	2,095
Reposessed assets	-	303
Other assets	1,534	2,374
<b>Total Assets</b>	<b>\$166,985</b>	<b>\$164,559</b>
<b>Liabilities and Shareholders' Equity</b>		
Deposits:		
Noninterest-bearing demand	\$ 22,116	\$ 20,043
Interest-bearing demand	31,781	32,220
Money market	26,383	24,973
Savings	23,837	24,225
Certificates of deposit	35,899	37,151
Total deposits	140,016	138,612
Federal Home Loan Bank advances	8,776	9,219
Advances from borrowers for taxes and insurance	1,811	686
Accounts payable and accrued expenses	417	292
Accrued interest payable	231	227
Other liabilities	184	266
Total liabilities	151,435	149,302
Shareholders' Equity:		
Common stock (\$0.01 par value; 20,000,000 shares authorized; 655,415 shares issued; 626,132 shares outstanding at June 30, 2004 and December 31, 2003)	7	7
Additional paid-in capital	5,857	5,857
Treasury stock	(362)	(362)
Unearned ESOP shares	(233)	(233)
Unvested shares in stock award plan	(55)	(80)
Retained earnings	10,373	10,092
Accumulated other comprehensive income	(37)	(24)
Total shareholders' equity	15,550	15,257
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$166,985</b>	<b>\$164,559</b>

*See notes to consolidated interim financial statements.*

**Alaska Pacific Bancshares, Inc. and Subsidiary**  
**Consolidated Statements of Income**  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
<i>(in thousands, except per share)</i>	2004	2003	2004	2003
<b>Interest Income</b>				
Loans	\$2,157	\$1,790	\$4,253	\$3,702
Investment securities	87	201	194	406
Interest-bearing deposits with banks	15	77	35	135
Total interest income	2,259	2,068	4,482	4,243
<b>Interest Expense</b>				
Deposits	288	420	579	830
Federal Home Loan Bank advances	109	116	220	227
Total interest expense	397	536	799	1,057
<b>Net Interest Income</b>	1,862	1,532	3,683	3,186
Provision for loan losses	75	30	150	105
Net interest income after provision for loan losses	1,787	1,502	3,533	3,081
<b>Noninterest Income</b>				
Mortgage servicing income	37	47	76	94
Service charges on deposit accounts	178	181	335	335
Other service charges and fees	72	50	115	93
Gain on sale of mortgage loans	112	113	168	295
Total noninterest income	399	391	694	817
<b>Noninterest Expense</b>				
Compensation and benefits	991	910	2,051	1,887
Occupancy and equipment	384	335	759	669
Data processing	62	86	134	173
Professional and consulting fees	67	70	125	140
Marketing and public relations	72	61	137	113
Reposessed property expense (recovery), net	26	16	(64)	67
Loss on sale of office building	-	-	-	85
Other	257	239	473	446
Total noninterest expense	1,859	1,717	3,615	3,580
Income before income tax	327	176	612	318
Income tax	131	70	245	127
<b>Net Income</b>	\$196	\$106	\$367	\$191
Earnings per share:				
Basic	\$ .33	\$ .18	\$ .62	\$ .33
Diluted	.31	.17	.58	.31
Cash dividends per share	.07	.07	.14	.13

*See notes to consolidated interim financial statements.*

**Alaska Pacific Bancshares, Inc. and Subsidiary**  
Consolidated Statements of Cash Flows  
(Unaudited)

	Six Months Ended June 30,	
<i>(in thousands)</i>	2004	2003
<b>Operating Activities</b>		
Net income	\$ 367	\$ 191
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	150	105
Depreciation and amortization	180	187
Gain on sale of mortgage loans	(168)	(295)
Federal Home Loan Bank stock dividends	(31)	(44)
Amortization of fees, discounts, and premiums, net	(65)	(94)
Stock award plan expense	25	25
Loss on sale of repossessed assets	45	13
Loss on sale of building	-	85
Deferred income tax expense	245	127
Cash provided by (used in) changes in operating assets and liabilities:		
Accrued interest receivable	(105)	50
Other assets	605	(521)
Advances from borrowers for taxes and insurance	1,125	1,043
Accrued interest payable	4	24
Accounts payable and accrued expenses	125	(111)
Other liabilities	(82)	237
Net cash provided by operating activities	2,420	1,022
<b>Investing Activities</b>		
Purchase of investment securities available for sale	-	(10,316)
Maturities and principal repayments of investment securities available for sale	1,838	2,904
Loan originations, net of principal repayments	(31,407)	(19,247)
Sale of mortgage loans	18,077	25,883
Proceeds from sale of repossessed assets	265	176
Proceeds from sale of building	-	1,297
Purchase of premises and equipment	(132)	(100)
Net cash provided by (used in) investing activities	(11,359)	597
<b>Financing Activities</b>		
Issuance of stock	-	16
Net increase (decrease) in Federal Home Loan Bank advances	(443)	4,662
Net increase (decrease) in demand and savings deposits	2,656	(332)
Net decrease in certificates of deposit	(1,252)	(422)
Cash dividends paid	(86)	(79)
Net cash provided by financing activities	875	3,845
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(8,064)</b>	<b>5,464</b>
Cash and cash equivalents at beginning of period	19,126	28,229
<b>Cash and cash equivalents at end of period</b>	<b>\$11,062</b>	<b>\$33,693</b>
Supplemental information:		
Cash paid for interest	\$ 795	\$1,033
Loan repossessions	7	306
Net change in unrealized gain on securities available for sale, net of tax	(13)	(137)

*See notes to consolidated interim financial statements.*

**Alaska Pacific Bancshares, Inc.**  
Notes to Consolidated Interim Financial Statements  
(Unaudited)

**Note 1 - Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of Alaska Pacific Bancshares, Inc. (the "Company") and its wholly owned subsidiary, Alaska Pacific Bank (the "Bank"), and have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. They should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2003, filed as part of its annual report on Form 10-KSB. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. The results of operations for the interim periods ended June 30, 2004 and 2003, are not necessarily indicative of the results which may be expected for an entire year or any other period.

Certain amounts in prior-period financial statements have been reclassified to conform with the current-period presentation. These reclassifications had no effect on net income.

**Note 2 - Capital Compliance**

At June 30, 2004, the Bank exceeded each of the three current minimum regulatory capital requirements and was categorized as "well capitalized" under the "prompt corrective action" regulatory framework. The following table summarizes the Bank's regulatory capital position and minimum requirements at June 30, 2004:

<i>(dollars in thousands)</i>		
Tangible Capital:		
Actual	\$14,748	8.90%
Required	2,484	1.50
Excess	\$12,264	7.40%
Core Capital:		
Actual	\$14,748	8.90%
Required	6,625	4.00
Excess	\$ 8,123	4.90%
Total Risk-Based Capital:		
Actual	\$16,032	12.98%
Required	9,879	8.00
Excess	\$ 6,153	4.98%

### Note 3 - Earnings Per Share

Basic earnings per share ("EPS") is computed by dividing net income by the weighted-average number of common shares outstanding during the period less treasury stock, unvested stock awards under the Management Recognition Plan ("unvested stock awards"), and unallocated and not yet committed to be released Employee Stock Ownership Plan shares ("unearned ESOP shares"). Diluted EPS is calculated by dividing net income by the weighted-average number of common shares used to compute basic EPS plus the incremental amount of potential common stock from unvested stock awards and stock options, determined by the treasury stock method.

Three Months Ended June 30,	2004			2003		
	Net Income	Average Shares	Earnings Per Share	Net Income	Average Shares	Earnings Per Share
Net income/average shares issued	\$196,000	655,415		\$106,000	655,415	
Treasury stock		(29,283)			(31,483)	
Unvested stock awards		(6,286)			(11,578)	
Unearned ESOP shares		(23,252)			(28,789)	
Basic EPS	196,000	596,594	\$ .33	106,000	583,565	\$ .18
Incremental shares under stock plans:						
Stock awards		3,182			5,586	
Stock options		30,334			29,003	
Diluted EPS	\$196,000	630,110	\$ .31	\$106,000	618,154	\$ .17

  

Six Months Ended June 30,	2004			2003		
	Net Income	Average Shares	Earnings Per Share	Net Income	Average Shares	Earnings Per Share
Net income/average shares issued	\$367,000	655,415		\$191,000	655,415	
Treasury stock		(29,283)			(31,750)	
Unvested stock awards		(6,952)			(12,234)	
Unearned ESOP shares		(23,252)			(28,789)	
Basic EPS	367,000	595,928	\$ .62	191,000	582,642	\$ .33
Incremental shares under stock plans:						
Stock awards		3,821			5,739	
Stock options		33,843			29,134	
Diluted EPS	\$367,000	633,592	\$ .58	\$191,000	617,515	\$ .31

#### Note 4 - Comprehensive Income

The Company's only item of "other comprehensive income" is net unrealized gains or losses on investment securities available for sale. Comprehensive income is calculated in the following table:

	Three Months Ended June 30,		Six Months Ended June 30,	
(in thousands)	2004	2003	2004	2003
Net income	\$196	\$106	\$367	\$ 191
Other comprehensive income (loss)	(60)	6	(14)	(137)
Comprehensive income	\$136	\$112	\$353	\$ 54

#### Note 5 - Impaired Loans

Impaired loans were \$1,225,000 and \$331,000 at June 30, 2004 and December 31, 2003, respectively. Estimated impairments of \$262,000 and \$136,000, respectively, were recognized on these loans in assessing the adequacy of the allowance for loan losses.

#### Note 6 - Stock-Based Compensation

The Company has adopted Statement of Financial Accounting Standards ("SFAS") No. 148, *Accounting for Stock-Based Compensation - Transition and Disclosure*. This statement amends SFAS No. 123 to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, this statement requires prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. We have elected to continue to apply the provisions of Accounting Principles Board ("APB") Opinion No. 25 and provide the pro forma disclosure as required by SFAS 148.

For purposes of pro forma disclosures, the estimated fair value of options at the time they are granted is amortized to expense over the options' vesting period of five years. The fair value of options granted, primarily in 2000, has been estimated using the Black-Scholes option pricing model, assuming a risk-free interest rate of 6.17%, a dividend yield of 2%, a stock price volatility factor of 0.19, and a weighted-average expected life of seven years. The following table illustrates the effect on compensation expense, net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS 148 to its stock option plan.



	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Net income, as reported	\$196,000	\$106,000	\$367,000	\$191,000
Total stock option employee compensation expense determined under fair value based method, net of tax effect	(6,000)	(6,000)	(12,000)	(11,000)
Pro forma net income	\$190,000	\$100,000	\$355,000	\$180,000
Earnings per share:				
Basic -as reported	\$.33	\$.18	\$.62	\$.33
Basic -pro forma	.32	.17	.60	.31
Diluted -as reported	.31	.17	.58	.31
Diluted -pro forma	.30	.16	.56	.29

## Note 7 -Commitments

Commitments to extend credit, including lines of credit, total \$10,252,000 and \$11,318,000 at June 30, 2004 and December 31, 2003, respectively. Commitments to extend credit are arrangements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee by the customer. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates creditworthiness for commitments on an individual customer basis.

Undisbursed loan proceeds, primarily for real estate construction loans, total \$2,859,000 and \$1,640,000 at June 30, 2004 and December 31, 2003, respectively. These amounts are excluded from loan balances.

## ITEM 2. Management's Discussion and Analysis or Plan of Operation

### **Forward-Looking Statements**

This discussion contains forward-looking statements which are based on assumptions and describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the word "believe," "expect," "intend," "anticipate," "estimate," "project," or similar words. The Company's ability to predict results or the actual effect of future plans or strategies is uncertain. Factors which could have a material adverse effect on operations include, but are not limited to, changes in interest rates, general economic conditions, legislative/regulatory changes (including the initiative to move the state legislature from Juneau discussed below), monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in our market areas and accounting principles and guidelines. You should consider these risks and uncertainties in evaluating forward-looking statements and you should not rely too much on these statements.

### **Financial Condition**

Total assets of the Company at June 30, 2004 were \$167.0 million, a 1.5% increase from \$164.6 million at December 31, 2003. An increase in loans was funded primarily by reductions in cash and cash equivalents, loans held for sale, and investment securities and other assets.

Loans (excluding loans held for sale) were \$141.4 million at June 30, 2004, compared to \$125.3 million at December 31, 2003, an \$16.1million (12.8%) increase. The increase was attributable to strong loan demand resulting from continuing business development efforts, particularly in lending to small businesses. Loans to businesses, including real estate and construction, increased 20.8% to \$70.3 million at June 30, 2004, compared with \$58.2 million at December 31, 2003. Among consumer loans, home equity loans exhibited the strongest growth, increasing 14.9% to \$10.8 million at June 30, 2004 from \$9.4 million at December 31, 2003. Home equity loans had declined earlier in the mortgage refinance boom, but have grown steadily over the last twelve months, increasing 31.7% from \$8.2 million at June 30, 2003.

Loans are summarized by category as follows:

<i>(in thousands)</i>	June 30, 2004	December 31, 2003
Real estate:		
Permanent:		
One- to four-family	\$46,732	\$46,381
Multifamily	1,027	1,108
Commercial nonresidential	43,378	39,293
Land	4,117	3,425
Construction:		
One- to four-family	3,943	2,330
Commercial nonresidential	4,282	-
Commercial business	21,611	17,817
Consumer:		
Home equity	10,809	9,361
Boat	4,331	4,326
Automobile	544	642
Other	624	599
Loans	\$141,398	\$125,282
Loans held for sale	\$ 442	\$2,938

Deposits increased 1.0% to \$140.0 million at June 30, 2004, compared with \$138.6 million at December 31, 2003. While the Bank experiences seasonal fluctuations in deposit flows, an analysis of the year-to-year (*i.e.*, June-to-June) trend indicates continuing growth in all categories of deposits except certificates of deposit, as illustrated in the following table:

<i>(dollars in thousands)</i>	At June 30,				
	2004	Percent Change	2003	Percent Change	2002
Noninterest-bearing demand	\$ 22,116	19.7%	\$ 18,474	39.6%	\$ 13,229
Interest-bearing demand	31,781	4.8	30,311	3.3	29,355
Total demand	53,897	10.5	48,785	14.6	42,584
Money market	26,383	19.4	22,100	1.5	21,763
Savings	23,837	5.0	22,710	10.8	20,488
Subtotal	104,117	11.2	93,595	10.3	84,835
Certificates of deposit	35,899	(6.3)	38,332	(4.6)	40,193
Total	\$140,016	6.1%	\$131,927	5.5%	\$125,028

The strong increases in noninterest-bearing demand (checking) and money market accounts reflect successful efforts to add small business customers as well as a marketing effort

emphasizing these components of the Bank's core deposits. The decreases in certificates of deposit reflects less aggressive pricing for shorter-term deposits as the need for funds has been low.

## Results of Operations

**Net Income.** Net income for the second quarter of 2004 was \$196,000 (\$.31 per diluted share) compared to \$106,000 (\$.17 per diluted share) for the second quarter of 2003, an increase of \$90,000 (84.9%). Net income for the first half of 2004 was \$367,000 (\$.58 per diluted share) compared to \$191,000 (\$.31 per diluted share) for the first half of 2003, an increase of \$176,000 (92.1%). The first half of 2003 included a nonrecurring loss of \$85,000 (\$51,000 net of tax effect) on the sale of the Bank's office building in Ketchikan, Alaska.

For purposes of comparison, income might be separated into major components as follows:

	Three Months Ended June 30,			Six Months Ended June 30,		
			Income Incr. (Decr.)			Income Incr. (Decr.)
<i>(in thousands)</i>	2004	2003		2004	2003	
Net interest income	\$1,862	\$1,532	\$330	\$3,683	\$3,186	\$497
Noninterest income, excluding mortgage gains	287	278	9	526	522	4
Gain on sale of mortgage loans	112	113	(1)	168	295	(127)
Provision for loan losses	(75)	(30)	(45)	(150)	(105)	(45)
Noninterest expense, excluding loss on sale of building	(1,859)	(1,717)	(142)	(3,615)	(3,495)	(120)
Pre-tax income before loss on sale of building	327	176	151	612	403	209
Income tax	(131)	(70)	(61)	(245)	(161)	(84)
Income before loss on sale of building	196	106	90	367	242	125
Loss on sale of building, net of tax	-	-	-	-	(51)	51
Net income	\$ 196	\$ 106	\$ 90	\$ 367	\$ 191	\$176

**Net Interest Income.** Net interest income for the second quarter of 2004 increased \$330,000 (21.5%) and for the first half of 2004 increased \$497,000 (15.6%), each compared with the same periods in 2003. The net increases are attributable to several factors (comparisons are with corresponding periods in 2003):

- Average loans (including held-for-sale) increased significantly, rising \$34.5 million (33.8%) for the second quarter and \$29.5 million (28.3%) for the first half.
- The mix of interest-earning assets shifted to loans from relatively lower yielding assets such as investment securities and particularly interest-earning deposits in banks. The average balance of interest-earning deposits in banks decreased \$21.3 million (77.8%) for the second quarter and \$15.7 million (67.6%) for the first half.
- Interest income in the first quarter (and first half) of 2004 included \$25,000 interest recovery from a government guarantee of a loan previously charged off.
- The mix of deposits has continued a gradual shift to lower-cost checking, money market, and savings accounts and away from higher-cost certificates of deposit.

As a result of these and other factors, the net interest margin on total average assets increased to 4.51% in the second quarter of 2004 from 3.92% in the second quarter of 2003. For the first half of 2004, the margin increased to 4.49% from 4.08% in the first half of 2003.

**Provision for Loan Losses.** The provision for loan losses was \$75,000 for the first quarter and \$150,000 for the first half of 2004, compared with \$30,000 and \$105,000, respectively, for the corresponding periods in 2003. The provisions in both periods reflect management's assessment of asset quality and estimated loan impairments and were considered appropriate in order to maintain the allowance for loan losses at a level adequate to absorb losses inherent in the loan portfolio.

Net loan chargeoffs were \$102,000 for the second quarter and \$25,000 for the first half of 2004, compared with \$73,000 and \$100,000, respectively, for the corresponding periods in 2003. The lower net amount in the first half of 2004 reflected an \$89,000 recovery in the first quarter which resulted from the government guarantee discussed above.

**Noninterest Income.** Excluding gains on sale of mortgages, noninterest income increased \$9,000 (3.2%) to \$287,000 for the second quarter and increased \$4,000 (0.8%) to \$526,000 for the first half of 2004, compared with the same periods in 2003. The small increase was net of lower income from mortgage loan servicing, which declined \$10,000 (21.3%) in the second quarter and \$18,000 (19.1%) for the first half of 2004 compared with the same periods in 2003. Servicing income has been unfavorably impacted by rapid prepayments during the recent mortgage refinance boom.

Gains on sale of mortgage loans was approximately unchanged at \$112,000 for the first quarter, but declined by \$127,000 (43.1%) to \$168,000 for the first half of 2004, each compared with the corresponding period in 2004. Mortgage gains are an integral part of the Bank's operations, but tend to be much more variable than other types of revenue because of changes in interest rates and other market conditions and because of management's decisions to retain a greater or lesser portion of the Bank's mortgage production in the portfolio, versus selling such production in the secondary market. Gains on the sale of mortgage loans in the first quarter of

2003 were much higher than in the first quarter of 2004 as a result of very strong refinancing activity in the market in 2003.

**Noninterest Expense.** Noninterest expense for the second quarter of 2004 increased \$142,000 (8.3%) for the second quarter and \$35,000 (0.1%) for the first half of 2004, each compared with the same periods in 2003. However, these comparisons were particularly affected by two things:

- The first quarter (and first half) of 2003 included a nonrecurring pre-tax loss of \$85,000 on the sale of the Ketchikan building.
- Repossessed property expense for the first quarter (and first half) of 2004 was net of an \$80,000 recovery of expenses incurred in previous quarters, resulting from a government guarantee.

Excluding repossessed property expenses and recoveries in both periods and excluding the loss on sale of building in the first quarter of 2003, noninterest expense increased \$132,000 (7.8%) for the second quarter and \$251,000 (7.3%) for the first half of 2004, each compared with the same period in 2003.

The most significant increase was in compensation and benefits, which increased \$81,000 (8.9%) for the second quarter and \$164,000 (8.7%) for the first half as a result of normal pay increases, new positions, and filling of vacant positions. Occupancy and equipment expense increased \$49,000 (14.6%) for the second quarter and \$90,000 (13.5%) for the first half as a result of a variety of improvements to systems and equipment, including more expensive data communications lines. Cost increases were partially offset by lower costs resulting from negotiating a new contract with the Bank's data processing provider.

## **Asset Quality**

Nonaccrual loans were approximately \$101,000 at June 30, 2004, compared with \$313,000 at December 31, 2003. Loans with balances totaling \$1.2 million and \$331,000 at June 30, 2004 and December 31, 2003, respectively, were considered to be impaired. Total estimated impairments of \$262,000 and \$136,000, respectively, were recognized on these loans in evaluating the adequacy of the allowance for loan losses.

The largest impaired loan at June 30, 2004 was a troubled commercial business loan for \$910,000 for which \$250,000 of estimated impairment was recognized based on potential liquidation of collateral, consisting primarily of inventory and equipment. Subsequent to June 30, 2004, however, management has negotiated with the customer a possible restructuring which, if completed, would likely result in a write-down of approximately \$100,000. However, should the restructured business fail and collateral is repossessed, additional losses in excess of the \$100,000 write-down could ultimately be recognized on the loan.

There were no repossessed assets at June 30, 2004, compared with \$303,000 at December 31, 2003.

## **Liquidity and Capital Resources**

The Company's primary sources of funds are deposits and principal and interest payments on loans. While maturities and scheduled amortization of loans are a predictable source of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions, and competition. The Company's primary investing activity is loan originations. The Company maintains liquidity levels believed to be adequate to fund loan commitments, investment opportunities, deposit withdrawals and other financial commitments. In addition, the Bank has available a line of credit from the Federal Home Loan Bank of Seattle generally equal to 25% of the Bank's total assets, or approximately \$41 million at June 30, 2004, of which \$32 million was unused.

At June 30, 2004, management had no knowledge of any trends, events or uncertainties that may have material effects on the liquidity, capital resources, or operations of the Company.

The Company is not subject to any regulatory capital requirements separate from its banking subsidiary. The Bank exceeded all of its regulatory capital requirements at June 30, 2004. See Note 2 of the Notes to Consolidated Interim Financial Statements contained herein for information regarding the Bank's regulatory capital position at June 30, 2004.

## **Recent Accounting Pronouncements**

Significant recent Statements of Financial Accounting Standards ("SFAS"), Financial Accounting Standards Board Interpretations ("FIN"), Emerging Issues Task Force ("EITF") consensuses, Statements of Position ("SOP"), and new Securities and Exchange Commission ("SEC") guidance are described below, along with the impact of their adoption.

FIN 46-R, *Consolidation of Variable Interest Entities*, issued in January 2003, provides guidance on the decision to consolidate certain "variable interest entities" in consolidated financial statements.

SFAS No. 149, *Amendment of Statement 133 on Derivative Instruments and Hedging Activities*, issued in April 2003, clarifies when a contract meets the characteristic of a derivative, clarifies when a derivative contains a financing component and amends certain other existing pronouncements. The amendment is effective for contracts entered into or modified after September 30, 2003.

SFAS No. 150, *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity*, issued in May 2003, requires the classification as a liability of any financial instrument with a mandatory redemption feature, an obligation to repurchase equity shares, or a conditional obligation based on the issuance of a variable number of its equity shares. The Company does not have any preferred shares or other financial instruments with a mandatory redemption feature. The statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective in the third quarter of 2003.

EITF 03-01, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments*, requires certain quantitative and qualitative disclosures for debt and marketable equity securities, classified as available-for-sale or held-to-maturity under SFAS 115 and SFAS 124, that are impaired at the balance sheet date but for which an other-than-temporary impairment has not been recognized. The consensus is effective in 2003. The Company included the required disclosures in its annual consolidated financial statements for the year ended December 31, 2003.

SOP 03-3, *Accounting for Certain Loans or Debt Securities Acquired in a Transfer*, issued in December 2003, is effective for loans acquired after 2004. The SOP addresses accounting for differences between contractual cash flows and cash flows expected to be collected from an investor's initial investment in loans or debt securities (loans) acquired in a transfer if those differences are attributable, at least in part, to credit quality. It includes loans acquired in business combinations. The SOP does not apply to loans originated by the Company. The Company intends to adopt the provisions of SOP 03-3 effective January 1, 2005.

On December 11, 2003, the SEC Staff announced its intention to release a Staff Accounting Bulletin in order to clarify existing accounting practices relating to the valuation of issued loan commitments, including interest rate lock commitments, subject to Derivative Implementation Group Issue C-13, *When a Loan Commitment is included in the Scope of Statement 133*. The new guidance is expected to require all registrants to begin accounting for these commitments subject to SFAS No. 133 as written options that would be reported as liabilities until they are exercised or expire. The provisions of this interim guidance are expected to be effective for loan commitments entered into after March 31, 2004. Management adopted the provisions of this guidance effective April 1, 2004.

Management does not expect that implementation of these new accounting pronouncements will have a significant impact on the Company's consolidated financial position or its consolidated results of operations.



### Item 3. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures: An evaluation of the registrant's disclosure controls and procedures (as defined in Section 13(a)-15(e) or 15(d)-15(e) of the Securities Exchange Act of 1934 (the "Act")) was carried out under the supervision and with the participation of the registrant's Chief Executive Officer, Chief Financial Officer and other members of the registrant's senior management. The registrant's Chief Executive Officer and Chief Financial Officer concluded that the registrant's disclosure controls and procedures as currently in effect are effective in ensuring that the information required to be disclosed by the registrant in the reports it files or submits under the Act is (i) accumulated and communicated to the registrant's management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

(b) Changes in Internal Controls: In the quarter ended June 30, 2004, the registrant did not make any significant changes in, nor take any corrective actions regarding, its internal controls or other factors that could significantly affect these controls.

## PART II.

## OTHER INFORMATION

### Item 1. Legal Proceedings

From time to time, the Company and its subsidiary may be a party to various legal proceedings incident to its or their business. At June 30, 2004, there were no legal proceedings to which the Company or any subsidiary was a party, or to which any of their property was subject, which were expected by management to result in a material loss.

### Item 2. Changes in Securities and Small Business Issuer Purchases of Equity Securities

None

### Item 3. Defaults Upon Senior Securities

None

### Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Stockholders of the Company was held on May 18, 2004. The results of the vote on the matters presented at the Meeting were as follows:

1. The following individuals were elected as directors:

	<u>Vote For</u>	<u>Vote Withheld</u>
Roger Grummett	551,435	1,050
Deborah R. Marshall	548,268	4,217
Marta Ryman	506,910	45,575

2. The appointment of Moss Adams LLP as the Company's independent auditors for the year ending December 31, 2004 was approved by the following vote:

<u>For</u>	<u>Against</u>	<u>Abstain</u>
544,885	5,900	1,700

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

- 3.1 Articles of Incorporation of Alaska Pacific Bancshares, Inc. (1)
- 3.2 Bylaws of Alaska Pacific Bancshares, Inc. (2)
- 10.1 Employment Agreement with Craig E. Dahl (3)
- 10.2 Severance Agreement with Roger K. White (3)
- 10.3 Severance Agreement with Lisa Corrigan Bell (3)
- 10.4 Severance Agreement with Thomas Sullivan (3)
- 10.5 Severance Agreement with Cheryl Crawford (3)
- 10.6 Severance Agreement with Tammi L. Knight (3)
- 10.7 Severance Agreement with John E. Robertson (5)
- 10.8 Severance Agreement with Leslie D. Dahl (5)
- 10.9 Alaska Federal Savings Bank 401(k) Plan (1)
- 10.10 Alaska Pacific Bancshares, Inc. Employee Stock Ownership Plan (3)
- 10.11 Alaska Pacific Bancshares, Inc. Employee Severance Compensation Plan (3)
- 10.12 Alaska Pacific Bancshares, Inc. 2000 Stock Option Plan (4)
- 10.13 Alaska Pacific Bancshares, Inc. 2000 Management Recognition Plan (4)
- 10.14 Alaska Pacific Bancshares, Inc. 2003 Stock Option Plan (6)
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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- (1) Incorporated by reference to the registrant's Registration Statement on Form SB-2 (333-74827).
  - (2) Incorporated by reference to the registrant's Registration Statement on Form SB-2 (333-74827), except for amended Article III, Section 2, which was incorporated by reference to the registrant's quarterly report on Form 10-QSB for the quarterly period ended March 31, 2003.
  - (3) Incorporated by reference to the registrant's Annual Report on Form 10-KSB for the year ended December 31, 1999.
  - (4) Incorporated by reference to the registrant's annual meeting proxy statement dated May 5, 2000.
  - (5) Incorporated by reference to the registrant's quarterly report on Form 10-QSB for the quarterly period ended March 31, 2003.

- (6) Incorporated by reference to the registrant's annual meeting proxy statement dated April 10, 2003.
- (b) The Company filed a Current Report on Form 8-K, dated May 4, 2004, to furnish a press release announcing its financial results for the first quarter ended March 31, 2004.

## SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Alaska Pacific Bancshares, Inc.

August 12, 2004

Date

/s/Craig E. Dahl

Craig E. Dahl  
President and  
Chief Executive Officer

August 12, 2004

Date

/s/Roger K. White

Roger K. White  
Senior Vice President and  
Chief Financial Officer

**Exhibit 31.1**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, Craig E. Dahl, President and Chief Executive Officer, certify that:

1. I have reviewed this Quarterly Report on Form 10-QSB of Alaska Pacific Bancshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 12, 2004

/s/Craig E. Dahl  
Craig E. Dahl  
President and  
Chief Executive Officer

**Exhibit 31.2**

**CERTIFICATION CHIEF FINANCIAL OFFICER**

I, Roger K. White, Senior Vice President and Chief Financial Officer, certify that:

1. I have reviewed this Quarterly Report on Form 10-QSB of Alaska Pacific Bancshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 12, 2004

/s/Roger K. White  
Roger K. White  
Senior Vice President and  
Chief Financial Officer

**Exhibit 32.1**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
OF ALASKA PACIFIC BANCSHARES, INC.  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and in connection with the accompanying Quarterly Report on Form 10-QSB, I hereby certify that:

- The report fully complies with the requirements of Sections 13(a) and 15(d) of the Securities Exchange Act of 1934, as amended, and
- The information contained in the report fairly presents, in all material respects, the company's financial condition and results of operations.

August 12, 2004

Date

/s/Craig E. Dahl

Craig E. Dahl

President and

Chief Executive Officer

**Exhibit 32.2**

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
OF ALASKA PACIFIC BANCSHARES, INC.  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and in connection with the accompanying Quarterly Report on Form 10-QSB, I hereby certify that:

- The report fully complies with the requirements of Sections 13(a) and 15(d) of the Securities Exchange Act of 1934, as amended, and
- The information contained in the report fairly presents, in all material respects, the company's financial condition and results of operations.

August 12, 2004

Date

/s/Roger K. White

Roger K. White  
Senior Vice President and  
Chief Financial Officer