

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

for the transition period from to

Commission File Number 001-15253



JANUS CAPITAL
Group

Janus Capital Group Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

43-1804048

(I.R.S. Employer
Identification No.)

151 Detroit Street, Denver, Colorado

(Address of principal executive offices)

80206

(Zip Code)

(303) 333-3863

(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Company was required to file such reports), and (2) has been subject to the filing requirements for at least the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☒

Accelerated Filer ☐

Non-Accelerated Filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐

No ☒

As of October 24, 2007, there were 170,466,879 shares of the Company's common stock, \$.01 par value per share, issued and outstanding.

PART I - FINANCIAL INFORMATION
Item 1. Financial Statements

JANUS CAPITAL GROUP INC.
CONSOLIDATED BALANCE SHEETS (UNAUDITED)
(Dollars in Millions)

| | September 30, 2007 | December 31, 2006(1) |
|---|-----------------------|-------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 605.4 | \$ 507.1 |
| Marketable securities | 119.6 | 173.1 |
| Accounts receivable | 140.1 | 126.4 |
| Income taxes receivable | 1.2 | 5.4 |
| Other current assets | 53.5 | 41.6 |
| Assets related to discontinued operations | 107.2 | 157.6 |
| Total current assets | 1,027.0 | 1,011.2 |
| Other assets | 117.6 | 99.0 |
| Property and equipment (net of accumulated depreciation of \$124.3 and \$132.9, respectively) | 46.6 | 47.2 |
| Intangibles, net | 1,313.3 | 1,290.0 |
| Goodwill | 1,140.1 | 1,090.5 |
| Total assets | \$ 3,644.6 | \$ 3,537.9 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 2.3 | \$ 1.8 |
| Accrued compensation and benefits | 98.7 | 102.7 |
| Other accrued liabilities | 90.0 | 69.9 |
| Liabilities related to discontinued operations | 13.2 | 17.7 |
| Total current liabilities | 204.2 | 192.1 |
| Other liabilities: | | |
| Long-term debt | 1,127.6 | 537.2 |
| Deferred income taxes | 399.1 | 394.4 |
| Other liabilities | 62.6 | 90.0 |
| Total liabilities | 1,793.5 | 1,213.7 |
| Commitments and contingencies | | |
| Minority interest in consolidated subsidiary | 7.5 | 17.8 |
| STOCKHOLDERS' EQUITY | | |
| Preferred stock | — | — |
| Common stock | 1.7 | 1.9 |
| Retained earnings (2) | 1,823.4 | 2,293.4 |
| Accumulated other comprehensive income | 18.5 | 11.1 |
| Total stockholders' equity | 1,843.6 | 2,306.4 |
| Total liabilities and stockholders' equity | \$ 3,644.6 | \$ 3,537.9 |

Notes: (1) 2006 has been reclassified to separately present the assets and liabilities of continuing and discontinued operations. See Note 4
(2) Retained earnings includes a cumulative-effect adjustment as of January 1, 2007, of \$29.9 million for the adoption of FIN 48. See Note 5.

The accompanying notes are an integral part of these consolidated financial statements.

JANUS CAPITAL GROUP INC.

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(Dollars in Millions, Except Per Share Data)

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------------|------------------------------------|----------------|
| | 2007 | 2006 (1) | 2007 | 2006 (1) |
| Revenues: | | | | |
| Investment management fees | \$ 228.5 | \$ 183.5 | \$ 650.0 | \$ 556.1 |
| Performance fees | 5.1 | 4.0 | 11.4 | 12.5 |
| Shareowner servicing fees and other | 51.0 | 41.5 | 144.1 | 126.0 |
| Total | <u>284.6</u> | <u>229.0</u> | <u>805.5</u> | <u>694.6</u> |
| Operating Expenses: | | | | |
| Employee compensation and benefits | 91.1 | 70.7 | 265.3 | 232.3 |
| Long-term incentive compensation | 13.8 | 17.0 | 49.5 | 62.0 |
| Marketing and advertising | 6.5 | 6.6 | 16.6 | 19.7 |
| Distribution | 35.4 | 26.1 | 100.5 | 80.1 |
| Depreciation and amortization | 8.9 | 7.6 | 24.7 | 24.2 |
| General, administrative and occupancy | 33.1 | 33.5 | 89.4 | 88.6 |
| Restructuring and impairments | — | 10.5 | 0.4 | 10.5 |
| Total | <u>188.8</u> | <u>172.0</u> | <u>546.4</u> | <u>517.4</u> |
| Operating Income | 95.8 | 57.0 | 259.1 | 177.2 |
| Interest expense | (18.9) | (8.1) | (39.9) | (22.3) |
| Other income, net | 8.9 | 8.0 | 20.3 | 23.7 |
| Income before taxes, equity earnings and minority interest | 85.8 | 56.9 | 239.5 | 178.6 |
| Income tax provision | (32.0) | (20.4) | (88.3) | (64.7) |
| Equity in earnings of unconsolidated affiliate | 1.9 | 1.7 | 5.3 | 5.4 |
| Minority interest in consolidated earnings | (4.9) | (5.6) | (16.1) | (16.2) |
| Income from continuing operations | 50.8 | 32.6 | 140.4 | 103.1 |
| Loss from discontinued operations | (38.6) | (3.1) | (43.8) | (7.2) |
| Net income | <u>\$ 12.2</u> | <u>\$ 29.5</u> | <u>\$ 96.6</u> | <u>\$ 95.9</u> |
| Earnings per Share-Basic: | | | | |
| Income from continuing operations | \$ 0.30 | \$ 0.16 | \$ 0.78 | \$ 0.50 |
| Loss from discontinued operations | (0.23) | (0.02) | (0.24) | (0.04) |
| Net income | <u>\$ 0.07</u> | <u>\$ 0.15</u> | <u>\$ 0.54</u> | <u>\$ 0.47</u> |
| Earnings per Share-Diluted: | | | | |
| Income from continuing operations | \$ 0.29 | \$ 0.16 | \$ 0.77 | \$ 0.50 |
| Loss from discontinued operations | (0.22) | (0.02) | (0.24) | (0.03) |
| Net income | <u>\$ 0.07</u> | <u>\$ 0.15</u> | <u>\$ 0.53</u> | <u>\$ 0.46</u> |

Note: (1) Prior periods have been reclassified to separately present the results of continuing and discontinued operations. See Note 4.

The accompanying notes are an integral part of these consolidated financial statements.

JANUS CAPITAL GROUP INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
(Dollars in Millions)

| | Nine months ended September 30, | |
|---|------------------------------------|-----------------|
| | 2007 | 2006 (1) |
| CASH FLOWS PROVIDED BY (USED FOR): | | |
| Continuing Operations | | |
| Operating Activities: | | |
| Net income | \$ 140.4 | \$ 103.1 |
| Adjustments to net income: | | |
| Depreciation and amortization | 24.7 | 24.2 |
| Deferred income taxes | 27.0 | (8.6) |
| Minority interest in consolidated earnings | 16.1 | 16.2 |
| Amortization of stock-based compensation | 33.0 | 53.7 |
| Realized gain on the sale of investments | (0.4) | (5.7) |
| Payment of deferred commissions, net | (26.2) | 2.1 |
| Other, net | (5.5) | 8.6 |
| Changes in working capital items: | | |
| Accounts receivable | (13.7) | 8.9 |
| Other current assets | (3.0) | (1.7) |
| Accounts payable and accrued compensation payable | (3.5) | (20.1) |
| Other accrued liabilities | 14.9 | 16.8 |
| Net operating | <u>203.8</u> | <u>197.5</u> |
| Investing Activities: | | |
| Purchase of property and equipment | (13.6) | (9.2) |
| Acquisitions of INTECH | (81.0) | (90.0) |
| Purchase of marketable securities | (62.0) | (60.7) |
| Proceeds from sales and maturities of marketable securities | 120.4 | 90.8 |
| Escrow deposit | — | (113.1) |
| Net investing | <u>(36.2)</u> | <u>(182.2)</u> |
| Financing Activities: | | |
| Proceeds from issuance of long-term debt | 748.4 | 275.0 |
| Debt issuance costs | (6.9) | (2.1) |
| Repayment of long-term debt | (158.1) | — |
| Proceeds from stock plans | 51.4 | 35.1 |
| Excess tax benefit from equity-based compensation | 5.3 | 4.0 |
| Repurchase of common stock | (675.6) | (388.4) |
| Distributions to minority interest | (26.6) | (21.8) |
| Dividends paid to shareholders | (7.2) | (8.3) |
| Net financing | <u>(69.3)</u> | <u>(106.5)</u> |
| Cash and Cash Equivalents: | | |
| Net increase (decrease) | 98.3 | (91.2) |
| At beginning of period | 507.1 | 501.0 |
| At end of period | <u>\$ 605.4</u> | <u>\$ 409.8</u> |
| Discontinued Operations | | |
| Operating activities | \$ (1.8) | \$ 0.1 |
| Investing activities | <u>(1.4)</u> | <u>(1.6)</u> |
| Cash and Cash Equivalents: | | |
| Net decrease | (3.2) | (1.5) |
| At beginning of period | 52.6 | 51.6 |
| At end of period | <u>\$ 49.4</u> | <u>\$ 50.1</u> |
| Supplemental Cash Flow Information: | | |
| Cash paid for interest | \$ 27.6 | \$ 22.1 |
| Cash paid for income taxes | \$ 51.2 | \$ 55.5 |

Note: (1) Prior periods have been reclassified to separately present the results of continuing and discontinued operations. See Note 4.

The accompanying notes are an integral part of these consolidated financial statements.

JANUS CAPITAL GROUP INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)
(Amounts in Millions, Except Per Share Data)

| | <u>Shares</u> | <u>Common Stock</u> | <u>Retained Earnings</u> | <u>Accumulated Other Comprehensive Income</u> | <u>Total Stockholders' Equity</u> |
|---|---------------|-------------------------|------------------------------|---|---|
| Balance at December 31, 2005 | 216.0 | \$ 2.2 | \$ 2,569.3 | \$ 9.7 | \$ 2,581.2 |
| Net income | | | 133.6 | | 133.6 |
| Net unrealized gains on marketable securities | | | | 15.4 | 15.4 |
| Net loss on cash flow hedge | | | | (2.4) | (2.4) |
| Reclassification for gains included in net income | | | | (6.5) | (6.5) |
| Foreign currency translation adjustment | | | | (5.1) | (5.1) |
| <i>Comprehensive income</i> | | | | | 135.0 |
| Amortization of stock-based compensation | | | 72.4 | | 72.4 |
| Issuance and forfeitures of restricted stock awards | 0.3 | | | | — |
| Stock option exercises | 3.1 | | 42.1 | | 42.1 |
| Common stock repurchased | (25.9) | (0.3) | (516.1) | | (516.4) |
| Change of interest in subsidiary | | | 0.4 | | 0.4 |
| Common stock dividends (\$0.04 per share) | | | (8.3) | | (8.3) |
| Balance at December 31, 2006 | <u>193.5</u> | <u>1.9</u> | <u>2,293.4</u> | <u>11.1</u> | <u>2,306.4</u> |
| Cumulative-effect adjustment for the adoption of a new accounting principle | | | 29.9 | | 29.9 |
| Net income | | | 96.6 | | 96.6 |
| Net unrealized gains on marketable securities | | | | 6.5 | 6.5 |
| Amortization of net loss on cash flow hedge | | | | 0.3 | 0.3 |
| Reclassification for gains included in net income | | | | (0.2) | (0.2) |
| Foreign currency translation adjustment | | | | 0.8 | 0.8 |
| <i>Comprehensive income</i> | | | | | 104.0 |
| Amortization of stock-based compensation | | | 33.0 | | 33.0 |
| Issuance and forfeitures of restricted stock awards | 0.8 | | | | — |
| Tax impact of stock-based compensation | | | 1.7 | | 1.7 |
| Stock option exercises | 3.0 | | 51.4 | | 51.4 |
| Common stock repurchased | (27.0) | (0.2) | (675.4) | | (675.6) |
| Common stock dividends (\$0.04 per share) | | | (7.2) | | (7.2) |
| Balance at September 30, 2007 | <u>170.3</u> | <u>\$ 1.7</u> | <u>\$ 1,823.4</u> | <u>\$ 18.5</u> | <u>\$ 1,843.6</u> |

The accompanying notes are an integral part of these consolidated financial statements.

JANUS CAPITAL GROUP INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1 – Basis of Presentation

In the opinion of Janus Capital Group Inc. (“Janus” or the “Company”) management, the accompanying unaudited interim consolidated financial statements contain all adjustments necessary to fairly present the financial position, results of operations and cash flows of the Company in accordance with accounting principles generally accepted in the United States of America (“GAAP”). Such interim financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. These consolidated financial statements should be read in conjunction with the Company’s Annual Report on Form 10-K for the year ended December 31, 2006.

The accompanying consolidated financial statements have been prepared on a consistent basis with the accounting policies described in Note 2 to the consolidated financial statements that are presented in the Company’s Annual Report on Form 10-K for the year ended December 31, 2006, except as discussed in Note 4 and Note 5.

Note 2 – Earnings Per Share

Basic earnings per common share is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Diluted earnings per common share adjusts the weighted average shares outstanding by the dilutive impact of shares underlying stock options and unvested restricted stock awards. The following is a summary of the earnings per share calculation (in millions, except per share data):

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------------|------------------------------------|----------------|
| | 2007 | 2006 | 2007 | 2006 |
| Income from continuing operations | \$ 50.8 | \$ 32.6 | \$ 140.4 | \$ 103.1 |
| Loss from discontinued operations | (38.6) | (3.1) | (43.8) | (7.2) |
| Net income | <u>\$ 12.2</u> | <u>\$ 29.5</u> | <u>\$ 96.6</u> | <u>\$ 95.9</u> |
| Basic earnings per share | | | | |
| Weighted average common shares outstanding | 171.2 | 201.0 | 179.5 | 205.4 |
| Income from continuing operations | \$ 0.30 | \$ 0.16 | \$ 0.78 | \$ 0.50 |
| Loss from discontinued operations | (0.23) | (0.02) | (0.24) | (0.04) |
| Basic earnings per share | <u>\$ 0.07</u> | <u>\$ 0.15</u> | <u>\$ 0.54</u> | <u>\$ 0.47</u> |
| Diluted earnings per share | | | | |
| Weighted average common shares outstanding | 171.2 | 201.0 | 179.5 | 205.4 |
| Dilutive effect of stock options and unvested restricted stock using the treasury stock method | 2.7 | 1.2 | 2.0 | 1.0 |
| Weighted average diluted common shares outstanding | <u>173.9</u> | <u>202.2</u> | <u>181.5</u> | <u>206.4</u> |
| Income from continuing operations | \$ 0.29 | \$ 0.16 | \$ 0.77 | \$ 0.50 |
| Loss from discontinued operations | (0.22) | (0.02) | (0.24) | (0.03) |
| Diluted earnings per share | <u>\$ 0.07</u> | <u>\$ 0.15</u> | <u>\$ 0.53</u> | <u>\$ 0.46</u> |

The following stock options and unvested restricted stock are anti-dilutive and have not been included in the weighted average diluted shares outstanding calculation:

| | Three months ended September 30, | | Nine months ended September 30, | |
|---------------------------|-------------------------------------|------|------------------------------------|------|
| | 2007 | 2006 | 2007 | 2006 |
| Stock options | 3.3 | 10.0 | 5.3 | 6.7 |
| Unvested restricted stock | — | — | — | 1.0 |

Note 3 – Acquisition

On March 30, 2007, Janus increased its ownership of Enhanced Investment Technologies, LLC (“INTECH”) to approximately 86.5% with the purchase of an additional 4% ownership interest in INTECH for \$81.0 million in cash. The pro forma results of operations have not been presented as they would not have been materially different from reported amounts.

The purchase price allocation resulted in the recognition of \$31.7 million of intangible assets and \$49.3 million of goodwill. Intangible assets acquired represent customer relationships which are amortized over 12 years.

Note 4 – Discontinued Operations

During the third quarter 2007, Janus initiated a plan to dispose of Rapid Solutions Group (“RSG”), previously reported as the Printing and Fulfillment segment, as a result of RSG’s difficulty in growing the business and Janus’ desire to focus on its core investment management business.

Janus assessed the fair value of RSG less estimated disposal costs and concluded that as a result of an inability to grow revenues combined with the possible loss of key contracts due to the expected sale, the carrying value of RSG had been impaired. The fair value of RSG was estimated using market information for comparable transactions within the commercial printing industry combined with RSG’s historical operating data. Based on this methodology, a \$36.0 million impairment charge (net of a \$1.6 million tax benefit) was recorded to write-down the carrying value of RSG to the estimated fair market value less costs to sell. The impairment charge was allocated as follows; \$33.6 million to goodwill (for which no tax benefit has been recorded), \$1.4 million to property and equipment, and \$1.0 million of intangible assets from the expected loss of certain client contracts.

Summarized operating results of RSG are as follows:

| | Three months ended September 30, | | Nine months ended September 30, | |
|-------------------|-------------------------------------|----------|------------------------------------|----------|
| | 2007 | 2006 | 2007 | 2006 |
| Revenues | \$ 20.8 | \$ 21.1 | \$ 66.2 | \$ 66.2 |
| Expenses | 25.8 | 26.8 | 81.1 | 79.7 |
| Impairment | 37.6 | — | 37.6 | — |
| Operating loss | (42.6) | (5.7) | (52.5) | (13.5) |
| Other income, net | 0.7 | 0.6 | 2.0 | 1.7 |
| Tax benefit | 3.3 | 2.0 | 6.7 | 4.6 |
| Net loss | \$ (38.6) | \$ (3.1) | \$ (43.8) | \$ (7.2) |

The carrying amounts of the significant classes of assets and liabilities related to discontinued operations are as follows:

| | September 30, 2007 | December 31, 2006 |
|---------------------------------------|-----------------------|----------------------|
| Cash and cash equivalents | \$ 49.4 | \$ 52.6 |
| Accounts receivable, net | 14.1 | 15.3 |
| Property and equipment, net | 7.8 | 13.1 |
| Goodwill | 24.2 | 57.8 |
| Intangible assets, net | 7.5 | 14.8 |
| Other assets | 4.2 | 4.0 |
| Total assets | <u>\$ 107.2</u> | <u>\$ 157.6</u> |
| Accounts payable and accrued expenses | \$ 11.0 | \$ 11.3 |
| Deferred income taxes | 0.8 | 4.9 |
| Other liabilities | 1.4 | 1.5 |
| Total liabilities | <u>\$ 13.2</u> | <u>\$ 17.7</u> |

In connection with the classification as discontinued operations, RSG’s intangibles and assets will no longer be subject to depreciation or amortization.

Note 5 – Adoption of New Accounting Principle

Janus adopted the provisions of Financial Accounting Standards Board Interpretation No. 48, “Accounting for Uncertainty in Income Taxes” (“FIN 48”), on January 1, 2007, which sets forth a specific method for the financial statement recognition and measurement of a tax position taken or expected to be taken on a tax return. As a result of the implementation of FIN 48, Janus reduced its tax contingencies liability by \$29.3 million, which had previously been accounted for under the provisions of Statement of Financial Accounting Standard No. 5, “Accounting for Contingencies.” The reduction in the liability and the related change in deferred taxes were accounted for as an increase to retained earnings on January 1, 2007. The tax contingencies liability has been recorded in other long-term liabilities. A reconciliation of the beginning and ending liability is as follows (*in millions*):

| | |
|---|----------------|
| Balance at January 1, 2007 | \$ 59.5 |
| Cumulative effect of adoption of FIN 48 | (29.3) |
| Accrued interest for the current period | 1.4 |
| Balance at September 30, 2007 | <u>\$ 31.6</u> |

A deferred tax asset of \$11.4 million has been recorded associated with the tax contingencies liability. If the tax contingencies liability and related deferred tax asset are reversed in future periods, the effective tax rate would be favorably impacted by \$20.2 million.

Tax returns filed in previous years are subject to audit by various federal, state and international taxing authorities and as a result of such audits, additional tax assessments may be proposed. As of September 30, 2007, the majority of tax years from 1996 and forward remain subject to audit. Based on information currently available, Janus management does not anticipate any material changes in the liability within the next twelve months.

Taxing authorities generally charge interest and penalties in the event that a tax position taken is subsequently reversed upon examination. Janus has accrued interest on its uncertain tax provisions based on the rates specified by the applicable taxing authorities and has recorded the interest as a component of the tax provision. At September 30, 2007, \$9.8 million of accrued interest is included in the liability for tax contingencies. Any potential penalties associated with a tax contingency will also be included as a component of the tax provision in the period

in which the assessment of a penalty becomes likely. Janus does not believe that it is subject to any penalties related to its tax contingencies and therefore, has not accrued a liability for tax penalties.

In the event of an overpayment of income taxes, taxing authorities generally pay interest from the date of the overpayment through the date on which an amended return is filed. Janus records interest income from taxing authorities as a component of the tax provision.

Note 6 – Long-Term Debt

On June 14, 2007, Janus issued \$300.0 million of 6.250% Senior Notes due June 15, 2012, and \$450.0 million of 6.700% Senior Notes due June 15, 2017 (collectively the “2007 senior notes”). Interest will be paid semiannually on June 15 and December 15 of each year, beginning December 15, 2007. The proceeds from the June 14, 2007 issuances were \$748.4 million. On June 26, 2007, approximately \$160.0 million of the total proceeds were used to repay the 7.875% Senior Notes due 2032 plus accrued and unpaid interest as of the redemption date. The remaining proceeds may be used for possible future acquisitions, the repurchase of Janus’ common stock, and/or general corporate purposes.

Note 7 – Long-Term Incentive Compensation

Janus generally grants annual long-term incentive awards in February of each year. The February 2007 grant totaled \$61.0 million and consisted of \$21.7 million of restricted stock (0.9 million shares at \$21.01 per share), \$12.8 million of stock options and \$26.5 million of mutual fund units and will be recognized over a four-year period, subject to accelerated vesting if certain financial performance criteria are achieved. Additional long-term incentive awards granted during 2007 include \$3.4 million of restricted stock which will generally be recognized over a four-year period and are not subject to acceleration.

A total of 1.8 million options with a grant date fair value of \$7.02 per option were awarded as part of the 2007 annual grant. The grant date fair value of stock options was determined using the Black-Scholes model with the following assumptions: expected volatility of 28%, dividend yield of 0.22%, risk-free interest rate of 4.86% and an expected life of five years.

Note 8 – Other Income, Net

The components of other income represent investment income and investment gains, net of losses, as follows (*in millions*):

| | Three months ended September 30, | | Nine months ended September 30, | |
|----------------------|-------------------------------------|--------|------------------------------------|---------|
| | 2007 | 2006 | 2007 | 2006 |
| Gains, net of losses | \$ 0.5 | \$ 2.3 | \$ 1.7 | \$ 6.8 |
| Dividend income | 5.9 | 2.7 | 11.8 | 8.1 |
| Interest income | 2.5 | 3.0 | 6.8 | 8.8 |
| Total | \$ 8.9 | \$ 8.0 | \$ 20.3 | \$ 23.7 |

Note 9 – Legal Proceedings

Janus is subject to various legal proceedings arising from normal business operations. Although there can be no assurances, based on information currently available, management believes that it is probable that the ultimate outcome of each of the actions will not have a material adverse effect on the consolidated financial condition of Janus. However, an adverse outcome in any of the actions could have a material adverse effect on the financial results of the Company in the period in which it is recorded. As of September 30, 2007, Janus has no litigation reserves as management believes that the remaining claims made in the civil actions described below have little or no merit and intends to defend against them.

Market Timing Litigation

Following the market timing investigations by the New York Attorney General (“NYAG”) and the SEC, Janus and certain affiliates were named as defendants in a consolidated lawsuit in the U.S. District Court in Baltimore, Maryland (*Case Number MDL No. 1586, 04-MD-15863*). Five amended complaints were filed in these coordinated proceedings, including: (i) claims by a putative class of Janus fund investors asserting claims on behalf of the investor class (*Marini, et al. v. Janus Investment Fund, et al., U.S. District Court, District of Maryland, Case No. 04-CV-00497*); (ii) derivative claims by investors in the Janus funds ostensibly on behalf of the Janus funds (*Steinberg et al. v. Janus Capital Management, LLC et al., U.S. District Court, District of Maryland, Case No. 04-CV-00518*); (iii) claims on behalf of participants in the Janus 401(k) plan (*Wangberger v. Janus Capital Group Inc., 401(k) Advisory Committee, et al., U.S. District Court, District of Maryland, Case No. JFM-05-2711*); (iv) claims brought on behalf of shareholders of Janus on a derivative basis against Janus’ Board of Directors (*Chasen v. Whiston, et al., U.S. District Court, District of Maryland, Case No. 04-MD-00855*); and (v) claims by a putative class of Janus shareholders asserting claims on behalf of the shareholders (*Wiggins, et al. v. Janus Capital Group Inc., et al., U.S. District Court, District of Maryland, Case No. 04-CV-00818*).

In August 2005, the U.S. District Court entered orders dismissing most of the claims asserted against the Company and its affiliates by fund investors in the *Marini* and *Steinberg* cases described above, except certain claims under Section 10(b) of the Securities Exchange Act of 1934 and under Section 36(b) of the Investment Company Act of 1940. The U.S. District Court also entered an order dismissing all claims in the *Wiggins* lawsuit. Plaintiffs have appealed that dismissal. In August 2006, the U.S. District Court in the *Wangberger* 401(k) plan class action dismissed the action with prejudice, and the plaintiff appealed the dismissal to the U.S. Court of Appeals for the Fourth Circuit. Finally, the U.S. District Court also dismissed the *Chasen* lawsuit against Janus’ Board of Directors without leave to amend, ruling that the plaintiff had failed to make a pre-suit demand on the Board of Directors as required by applicable state law. The time to appeal this dismissal has expired. As a result of the above events, the Company and Janus Capital Management LLC (“JCM”) are the remaining defendants, in some capacity, in one or more of the actions described in the preceding paragraph.

As previously disclosed, the Auditor of the State of West Virginia, in his capacity as securities commissioner, initiated administrative proceedings against many of the defendants in the market timing cases (including Janus) and seeks disgorgement and other monetary relief based on similar market timing allegations (*In the Matter of Janus Capital Group Inc. et al., Before the Securities Commissioner, State of West Virginia, Summary Order No. 05-1320*). In September 2006, Janus filed its answer to the Auditor’s summary order instituting proceedings, and requested a hearing. A hearing was held in June 2007, during which the parties were ordered to submit a scheduling order. In addition to a recently filed Motion to Discharge Order to Show Cause, Janus continues to challenge the statutory authority of the Auditor to bring such an action.

Excessive Fee Litigation

JCM was a defendant in a consolidated lawsuit challenging the investment advisory fees charged by JCM to certain funds managed by JCM (*Walter Sins, et al. v. Janus Capital Management, LLC, U.S. District Court, District of Colorado, Case No. 04-CV-01647-WDM-MEH; Michael Fleisher, et al. v. Janus Capital Management LLC, 04-CV-02395-MSK-CBS*) (collectively, “Excessive Fee Litigation”). The Excessive Fee Litigation was filed by fund investors asserting breach of fiduciary duty under Section 36(b) of the Investment Company Act of 1940. The parties entered into a Stipulation of Dismissal and the Court dismissed the matter in May 2007.

IPO Antitrust Litigation

In 2001, a Janus subsidiary was named as a defendant in a class action suit filed in the U.S. District Court for the Southern District of New York. (*Pfeiffer v. Credit Suisse First Boston, U.S. District Court, Southern District of New York, Case No. 01-CV-2014*). The suit alleges that certain underwriting firms and institutional investors violated antitrust laws in connection with initial public offerings. The U.S. District Court dismissed the plaintiff’s antitrust claims in November 2003. In September 2005, the U.S. Court of Appeals for the Second Circuit vacated the U.S. District Court’s decision to dismiss the claims and remanded the case for further proceedings. In March 2006, the defendants, including the Janus subsidiary, filed a *Petition for a Writ of Certiorari* with the U.S. Supreme Court to review the U.S. Court of Appeal’s decision. The U.S. Supreme Court granted the *Petition for a Writ of Certiorari* and heard arguments on the matter in March 2007. In June 2007, the U.S. Supreme Court ruled in favor of the defendants, including the Janus subsidiary, holding that “the securities law implicitly precludes the application of the antitrust laws to the conduct alleged in this case.”

Miscellaneous Proceedings

On July 31, 2007, Edward Keely, a former portfolio manager, filed suit against a Janus subsidiary, alleging that it implemented certain changes to his compensation arrangement in violation of prior agreements between him and the Company (*Edward Keely v. Janus Management Holdings Corporation, Denver District Court, Case No. 2007 CV 7366*). Janus answered the complaint on August 28, 2007, denying any liability and challenging the merits of Mr. Keely’s allegations. Trial is scheduled to commence in June 2008.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, Janus Capital Group Inc. (“Janus” or the “Company”) may make other written and oral communications from time to time that contain such statements. Forward-looking statements include statements as to industry trends and future expectations of the Company and other matters that do not relate strictly to historical facts and are based on certain assumptions by management. These statements are often identified by the use of words such as “may,” “will,” “expect,” “believe,” “anticipate,” “intend,” “could,” “should,” “estimate” or “continue,” and similar expressions or variations. These statements are based on the beliefs and assumptions of the management of the Company based on information currently available to management. Such forward-looking statements are subject to risks, uncertainties and other factors that could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. Important factors that could cause actual results to differ materially from the forward-looking statements include, among others, the risks described in our filings with the Securities and Exchange Commission, including those in Part I, Item 1A, Risk Factors, and elsewhere in Janus’ Annual Report on Form 10-K for the year ended December 31, 2006, and in Part II, Item 1A, Risk Factors, in this Form 10-Q. Janus cautions readers to carefully consider such factors. Furthermore, such forward-looking statements speak only as of the date on which such statements are made. Janus undertakes no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements.

AVAILABLE INFORMATION

Copies of Janus’ filings with the Securities and Exchange Commission (“SEC”) can be obtained from the SEC’s Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. Information can be obtained about the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at <http://www.sec.gov>.

Janus makes available free of charge its annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K and amendments thereto as soon as reasonably practical after such filing has been made with the SEC. Reports may be obtained through the Investor Relations section of Janus’ website (<http://ir.janus.com>) or by contacting Janus at (303) 691-3905. The contents of Janus’ website are not incorporated herein for any purpose.

Janus’ Officer Code of Ethics for Principal Executive Officer and Senior Financial Officers (including its chief executive officer, chief financial officer and controller) (the “Officer Code”); Corporate Code of Business Conduct and Ethics for all employees; corporate governance guidelines; and the charters of key committees of the Board of Directors (including the Audit, Compensation, and Nominating and Corporate Governance committees) are available on its website (<http://ir.janus.com/governance.cfm>), and printed copies are available to any shareholder upon request by calling Janus at (303) 691-3905. Any future amendments to or waivers of the Officer Code will be posted to the Janus website.

RESULTS OF OPERATIONS

Overview

Janus derives substantially all of its revenue and net income from its Investment Management operations, which provides investment management and administrative services to mutual funds, separate accounts and institutional clients in both domestic and international markets. Janus provides investment advisory services through its primary subsidiaries, Janus Capital Management LLC (“JCM” or “Janus ex-INTECH”) and Enhanced Investment Technologies, LLC (“INTECH”). The Company also owns a printing and fulfillment business (the “Printing and Fulfillment operations”). In September 2007, Janus committed to a plan to pursue the sale of the Printing and Fulfillment operations and accordingly, it has been reported as discontinued operations.

Revenues are generally based upon a percentage of the market value of assets under management and are calculated as a percentage of the daily average asset balance in accordance with contractual agreements with the Company’s mutual funds, separate accounts and subadvised relationships (collectively referred to herein as “products” or “investment products”). Certain investment products are also subject to performance fees which vary based on their relative performance as compared to a benchmark index and the level of assets subject to such fees. Assets under management primarily consist of domestic and international equity and debt securities. Accordingly, fluctuations in the financial markets, relative investment performance, sales and redemptions of investment products, and changes in the composition of assets under management are all factors that have a direct effect on Janus’ operating results.

INVESTMENT MANAGEMENT OPERATIONS

Highlights for the current quarter include:

- Janus ex-INTECH net flows were positive for the second consecutive quarter.
- As of September 30, 2007, approximately 89%, 73% and 67% of the funds in the Company’s primary fund family, Janus Investment Fund (“JIF”), were in the top half of their Lipper categories on a one-, three- and five-year total return basis, respectively.
- Net income from continuing operations was \$50.8 million, or \$0.29 per diluted share.
- Janus repurchased 6.5 million shares of its common stock at a total price of \$183.5 million.

Assets Under Management and Flows

| | <u>Three months ended September 30,</u> | | <u>Nine months ended September 30,</u> | |
|---------------------------------|---|-------------|--|-------------|
| | <u>2007</u> | <u>2006</u> | <u>2007</u> | <u>2006</u> |
| | (in billions) | | (in billions) | |
| Beginning of period assets | \$ 190.6 | \$ 153.4 | \$ 167.7 | \$ 148.5 |
| Long-term sales | | | | |
| Janus ex-INTECH | 9.2 | 3.3 | 24.4 | 13.8 |
| INTECH | 2.0 | 3.2 | 11.5 | 12.6 |
| Long-term redemptions | | | | |
| Janus ex-INTECH | (6.3) | (5.2) | (20.0) | (19.3) |
| INTECH | (4.2) | (1.4) | (9.4) | (4.1) |
| Long-term net flows * | | | | |
| Janus ex-INTECH | 2.9 | (1.9) | 4.4 | (5.5) |
| INTECH | (2.2) | 1.8 | 2.1 | 8.5 |
| Total long-term net flows | 0.7 | (0.1) | 6.5 | 3.0 |
| Net money market flows | 8.1 | 0.3 | 10.9 | 0.7 |
| Market / fund performance | 8.6 | 4.7 | 22.9 | 6.1 |
| End of period assets | \$ 208.0 | \$ 158.3 | \$ 208.0 | \$ 158.3 |
| Average assets under management | \$ 193.5 | \$ 153.2 | \$ 184.6 | \$ 153.9 |

* Excludes money market flows. Sales and redemptions of money market funds are presented net on a separate line due to the short-term nature of the investments.

Average assets under management increased 26.3% and 19.9% for the three- and nine-month periods ended September 30, 2007, respectively, as compared to the same periods in 2006. The increase in average assets under management is a result of market appreciation/fund performance and positive net flows.

INTECH experienced net outflows for the first quarter since its acquisition by Janus in 2002. INTECH outflows are partially attributable to the recent relative underperformance of certain key investment strategies. Continued underperformance may lead to additional INTECH outflows.

Results of Investment Management Operations

Three Months Ended September 30, 2007, Compared with Three Months Ended September 30, 2006

Revenues

Investment management fees increased \$45.0 million, or 24.5%, as a result of the 26.3% increase in average assets under management.

Performance fees have historically been earned on certain INTECH institutional accounts. Beginning in the first quarter 2007, certain mutual funds also became subject to performance fees. The increase in performance fee revenue was primarily due to performance fees earned on mutual funds, partially offset by lower fees on INTECH institutional accounts as a result of recent relative underperformance.

Shareowner servicing fees and other revenue improved over the comparable prior year period primarily as a result of an increase in transfer agent fees which are based on average JIF assets under management, excluding money market assets. Average JIF assets increased 24.0% over third quarter 2006.

Expenses

Employee compensation and benefits increased from the same period last year, principally due to higher base salaries, investment team compensation and commissions. Base salaries increased \$2.8 million from annual merit raises and growth in the number of employees. Investment team compensation increased \$11.1 million due to higher management fee revenue and relative investment performance. The investment team compensation plan implemented in the first quarter 2007 is linked to individual long-term performance, but also ties the aggregate level of compensation to investment management fee revenue. As management fee revenue increases, investment management compensation is expected to increase as well. Sales commissions increased \$2.6 million due to higher fund sales.

Long-term incentive compensation declined quarter-to-quarter due to the final vesting of the 2002 restricted stock grant in the first quarter 2007, partially offset by an increase related to the 2007 annual grant awarded in February.

Distribution expense increased \$9.3 million, or 35.6%, primarily as a result of the growth in assets under management subject to third-party concessions. Distribution fees are calculated based on a contractual percentage of the market value of assets under management distributed through third-party intermediaries.

Interest expense for the three months ended September 30, 2007, increased \$10.8 million as a result of an increase in outstanding debt from \$650.4 million as of September 30, 2006, to \$1,127.6 million as of September 30, 2007.

Nine Months Ended September 30, 2007, Compared with Nine Months Ended September 30, 2006

Revenues

Investment management fees increased \$93.9 million, or 16.9%, as a result of a 19.9% increase in average assets under management.

Performance fees declined as a result of the relative underperformance of certain INTECH accounts, partially offset by mutual fund performance fees of \$6.3 million.

Shareowner servicing fees and other revenue increased \$18.1 million, or 14.4%, as a result of higher transfer agent fees driven by a 15.6% growth in JIF average assets under management.

Expenses

Employee compensation and benefits increased \$33.0 million due to higher base salaries, investment team compensation and commissions. The increase in investment team compensation is attributable to higher management fee revenue and relative investment performance. Commissions increased as a result of improved fund sales.

Long-term incentive compensation decreased \$12.5 million as a result of the final vesting of the 2002 restricted stock grant, partially offset by an increase related to the 2007 annual grant and departure-related acceleration of awards. Grants made during the nine months ended September 30, 2007, totaled \$64.4 million and will generally be recognized over a weighted average period of 4.0 years, assuming no acceleration of vesting. These awards are generally subject to accelerated vesting if certain performance criteria are achieved.

Marketing and advertising expenses were down \$3.1 million in the current period primarily as a result of higher fund proxy costs in the comparable prior year period, partially offset by higher print advertising expenses in the current period. Janus initiated a new advertising campaign in the second quarter 2007 to focus additional spending on the promotion and awareness of the Janus brand.

Distribution expense increased \$20.4 million as a result of the growth in assets under management subject to third-party concessions.

DISCONTINUED OPERATIONS

Business Overview

The Printing and Fulfillment operations, represented by Rapid Solutions Group (“RSG”), provide clients with digital and offset printing and fulfillment services. The digital operation focuses on providing clients with communication solutions using leading-edge print-on-demand technology and software applications that support the process of improving the effectiveness of customer communication through personalization and customization. The offset printing operations provide customers with full-service graphics and design solutions through prepress services and high-speed, high-quality offset printing, including direct marketing packages, brochures, preprinted base stock and collateral pieces.

During the third quarter 2007, Janus initiated a plan to dispose of RSG as a result of RSG’s difficulty in growing the business and Janus’ desire to focus on its core investment management business.

Results of Discontinued Operations

Production volume and revenue for three- and nine-month periods ended September 30, 2007, are comparable to the same periods in the prior year. Current period operating results include a \$37.6 million impairment charge to write-down RSG’s carrying value to management’s estimate of fair value less costs to sell. Estimated fair value was based on market data from recent transactions in the commercial printing industry combined with RSG’s historical operating data. Also factored in to the valuation was RSG’s inability to grow revenues and the potential loss of certain client contracts as a result of the expected sale.

Although Janus is pursuing the disposal of RSG, a sale price has not yet been negotiated. A gain or additional loss may be recognized to the extent that the actual sale price varies from management’s estimate of fair value less costs to sell. Janus expects to dispose of RSG within the next twelve months.

As a result of classifying RSG as discontinued operations, depreciation and amortization will no longer be recognized on the assets related to the printing and fulfillment operations.

LIQUIDITY AND CAPITAL RESOURCES

Cash Flows

A summary of consolidated cash flow data from continuing operations for the nine-month periods ended September 30, 2007 and 2006 is as follows *(in millions)*:

| | 2007 | 2006 |
|---|-----------------|-----------------|
| Cash flows provided by (used for): | | |
| Operating activities | \$ 203.8 | \$ 197.5 |
| Investing activities | (36.2) | (182.2) |
| Financing activities | (69.3) | (106.5) |
| Net change in cash and cash equivalents | 98.3 | (91.2) |
| Balance beginning of period | 507.1 | 501.0 |
| Balance end of period | <u>\$ 605.4</u> | <u>\$ 409.8</u> |

Janus’ cash flow from operations historically has been positive and sufficient to fund ordinary operations and capital requirements. Cash provided by operating activities for the nine months ended September 30, 2007, increased from the cash provided by operating activities for the prior year period as a result of changes in working capital items, which can vary from period to period based on the timing of cash receipts and payments.

Cash used for investing activities for the nine months ended September 30, 2007, includes \$81.0 million for the purchase of an additional 4% interest in INTECH and \$58.4 million of proceeds from the net sale of investments. Cash provided by investing activities for the comparable prior year period primarily represents an acquisition of a 5% interest in INTECH and \$113.1 million of cash escrowed for the repayment of debt.

Cash provided by financing activities for the nine months ended September 30, 2007, includes \$748.4 million of proceeds from the issuance of long-term debt, offset by repayment of \$158.1 million of long-term debt and stock buybacks of \$675.6 million. Cash used for financing activities for the comparable prior year consists primarily of common stock repurchases of \$388.4 million, partially offset by \$275.0 million of proceeds from the issuance of long-term debt.

Other Sources of Liquidity

Credit Facility

On June 1, 2007, the Company and the syndicate of banks amended the existing \$200 million Three-Year Competitive Advance and Revolving Credit Facility Agreement (the “Credit Facility”). Under the amended Credit Facility, the bank syndicate’s commitment has been increased to \$350 million, and the maturity date has been extended from October 19, 2008, to June 1, 2012. The Credit Facility contains a number of financial covenants including a specified financing leverage ratio and interest coverage ratio. At September 30, 2007, there were no borrowings under the Credit Facility.

Shelf Registration

In June 2007, the Company filed a new Shelf Registration Statement (“Shelf Registration”) on Form S-3 that registered an indeterminate amount of Janus’ common stock, preferred stock and debt securities. This Shelf Registration was effective immediately upon filing under new SEC regulations permitting “well-known seasoned issuers” to register an unlimited amount of securities to be issued from time to time at indeterminate prices. The Shelf Registration replaces the \$325 million remaining under Janus’ previous shelf registration. The issuances of debt described below were issued under the Shelf Registration.

Debt

On June 14, 2007, Janus issued \$300.0 million of 6.250% Senior Notes due June 15, 2012, and \$450.0 million of 6.700% Senior Notes due June 15, 2017 (collectively, the “2007 senior notes”). Interest will be paid semiannually on June 15 and December 15 of each year, beginning December 15, 2007. The proceeds from the June 14, 2007, issuances were \$748.4 million. On June 26, 2007, approximately \$160.0 million of the total proceeds were used to repay the 7.875% Senior Notes due 2032 plus accrued and unpaid interest as of the redemption date. The remaining proceeds may be used for possible future acquisitions, the repurchase of Janus’ common stock; and/or general corporate purposes.

If the Company experiences a change of control and the 2007 senior notes are rated below investment grade by Standard & Poor’s Rating Service (“S&P”) and Moody’s Investors Service, Inc. (“Moody’s”), the Company must offer to repurchase all of the 2007 senior notes at a price equal to 101% of the principal amount plus accrued and unpaid interest to the repurchase date.

The terms of the 2007 senior notes also include an interest rate adjustment that provides that the interest rate payable on 2007 senior notes will increase by 25 basis points for each level that the Company’s debt rating is decreased by Moody’s from its existing rating of Baa3 or by S&P from its existing rating of BBB-, up to a maximum increase of 200 basis points. If at any time after the interest on the new notes has been adjusted upward; either Moody’s or S&P increases its rating on the new notes, then for each level of such increase in the rating, the interest payable on the new notes will be decreased by 25 basis points, but in no event to a rate less than the interest rate payable on the date of their issuance. The interest rate adjustment covenant will permanently terminate if the new notes become rated Baa2 by Moody’s and BBB by S&P (or higher), with a stable or positive outlook regardless of any subsequent decrease in the ratings by either or both rating agencies.

In addition, Janus entered into supplemental indentures to add the same interest rate adjustment covenant to the terms of all of its outstanding 5.875% Senior Notes due September 15, 2011, 6.119% Senior Notes due April 15, 2014, and 7.750% Senior Notes due June 15, 2009.

Annual interest expense is expected to increase approximately \$36.6 million from the issuance of debt on June 14, 2007, and the debt repayment on June 26, 2007.

INTECH Put/Call Rights

Each fiscal year beginning in 2008 and terminating in 2012, each of the two INTECH founding members has the option to require Janus to purchase up to approximately 25% of their current holdings of INTECH shares (“Annual Option Shares”) at the fair market value on the date of exercise based on a valuation by an independent investment bank. As of June 30, 2007, each of the two founders owns approximately 6% of INTECH. In the event that either INTECH founder does not fully exercise his annual voluntary sale option in a given year, Janus has the option to require the INTECH founder to sell the remaining balance of the Annual Option Shares at fair market value on the date of exercise.

In addition, the founders can require Janus to purchase their INTECH interests when the founder’s employment is terminated. The purchase price of the departing founder’s INTECH interests will be based on the fair market value on the date of exercise based on a valuation by an independent investment bank. Each founder is entitled to retain approximately twenty percent of his current INTECH shares after employment until his death unless he is terminated for cause or leaves voluntarily while not in good standing. An INTECH founder will be deemed to be in good standing if he voluntarily leaves on or after January 1, 2009, after providing 12 months’ prior notice and provided he cooperates with the transition.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company has had no significant changes in its exposure to market risks from that previously reported in the Company’s Annual Report on Form 10-K for the year ended December 31, 2006 other than the potential change in interest rates on the Company’s debt in the event of a change in credit ratings by Moody’s or S&P. See discussion of debt in Part I, Item 2 - Liquidity and Capital Resources.

Item 4. Controls and Procedures

Janus’ management evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of September 30, 2007. Disclosure controls and procedures are the controls and other procedures that the Company designed to ensure that it records, processes, summarizes and reports in a timely manner the information it must disclose in reports that it files with or submits to the SEC. Gary Black, Chief Executive Officer, and Gregory Frost, Senior Vice President and Chief Financial Officer, reviewed and participated in this evaluation. Based on this evaluation, Messrs. Black and Frost concluded that as of the date of their evaluation, Janus’ disclosure controls and procedures were effective.

There has been no change in Janus’ internal controls over financial reporting (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) during the three months ended September 30, 2007, that has materially affected, or is reasonably likely to materially affect, Janus’ internal controls over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

See Part I, Item 1. Financial Statements, Note 9 – Legal Proceedings.

Item 1A. Risk Factors

The Company has had no significant changes in its risk factors from those previously reported in the Company’s Annual Report on Form 10-K for the year ended December 31, 2006 other than those listed below:

Janus’ results are dependent on its ability to attract and retain key personnel.

The investment management business is highly dependent on the ability to attract, retain and motivate highly skilled, and often highly specialized, technical, executive, sales and management personnel. The market for investment and sales professionals is extremely competitive and is increasingly characterized by the frequent movement of portfolio managers, analysts and salespersons among different firms. Any cost reduction initiative, changes to management structure, shifts in corporate culture, changes to corporate governance authority, or adjustments or reductions to compensation (including, but not limited to, the implementation of the new portfolio managers’ compensation program that is tied to the Company’s revenue) could result in legal claims and could impact Janus’ ability to retain key personnel. If Janus is unable to retain key personnel, it could have an adverse effect on Janus’ results of operations and financial condition. Additionally, portfolio managers and salespersons often maintain relationships with their clients. As such, the departure of a portfolio manager or salesperson may cause the loss of clients, which could have an adverse effect on Janus’ results of operations and financial condition.

Janus’ substantial indebtedness could adversely affect its financial condition and results of operations.

As a result of the successful completion of the \$750 million debt offering in June 2007, Janus has a significant amount of indebtedness which could limit its ability to obtain additional financing for working capital, capital expenditures, stock repurchases, acquisitions, debt service requirements or other purposes. It may also increase Janus’ vulnerability to adverse economic, market and industry conditions, limit Janus’ flexibility in planning for, or reacting to, changes in business operations or to the asset management industry overall, and place Janus at a disadvantage in relation to competitors that have lower debt levels. Any or all of the above events and/or factors could have an adverse effect on results of operations and financial condition.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On January 23, 2007, Janus’ Board of Directors authorized the repurchase of up to an additional \$500 million of Janus common stock with no expiration date, to take effect when the prior authorization was fully utilized, which occurred on February 27, 2007. On July 24, 2007, Janus’ Board of Directors authorized another \$500 million stock repurchase program to take effect when the January 2007 authorization was fully utilized, which occurred on August 15, 2007. During the first nine months of 2007, Janus repurchased 26.3 million shares at an aggregate cost of \$660.2 million under the current and previous authorizations. The Company cautions that there are no assurances that any future repurchases will actually occur.

In addition to this program, for the nine months ended September 30, 2007, Janus repurchased 711,090 shares from employees as a part of a share withholding program (established under Rule 10b5-1 of the Securities Exchange Act of 1934) to satisfy employees’ income tax liabilities attributable to the vesting of restricted stock awards, and 8,744 shares were surrendered to Janus related to the exercise of stock options.

| Period | (a) Total Number of Shares (or Units) Purchased | (b) Average Price Paid Per Share (or Unit) | (c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs (End of Month) |
|--------------|---|--|--|--|
| January | 2,195,910 | \$ 21.06 | 2,098,186 | \$ 587 million |
| February | 4,944,512 | \$ 21.71 | 4,761,600 | \$ 483 million |
| March | 2,970,268 | \$ 20.48 | 2,575,500 | \$ 431 million |
| April | 1,590,557 | \$ 23.60 | 1,590,557 | \$ 393 million |
| May | 3,814,728 | \$ 26.10 | 3,779,800 | \$ 294 million |
| June | 5,024,181 | \$ 27.91 | 5,024,181 | \$ 154 million |
| July | 1,833,836 | \$ 29.59 | 1,832,900 | \$ 600 million |
| August | 4,198,000 | \$ 28.01 | 4,198,000 | \$ 482 million |
| September | 458,566 | \$ 25.87 | 450,000 | \$ 471 million |
| Total | 27,030,558 | \$ 24.99 | 26,310,724 | |

Item 6. Exhibits

| | |
|------|--|
| 31.1 | Certification of Gary D. Black, Chief Executive Officer of Registrant |
| 31.2 | Certification of Gregory A. Frost, Senior Vice President and Chief Financial Officer of Registrant |
| 32.1 | Certification of Gary D. Black, Chief Executive Officer of Registrant, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of Gregory A. Frost, Senior Vice President and Chief Financial Officer of Registrant, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 99.1 | Lipper Rankings |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 25, 2007

Janus Capital Group Inc.

/s/ Gary D. Black

Gary D. Black,
Chief Executive Officer

/s/ Gregory A. Frost

Gregory A. Frost,
Senior Vice President and
Chief Financial Officer
(Principal Financial Officer)

/s/ Robert W. Blakley

Robert W. Blakley
Vice President and Controller
(Principal Accounting Officer)

JANUS CAPITAL GROUP INC.
INDEX TO EXHIBITS

| Exhibit No. | Document | Regulation S-K Item 601 (b) Exhibit No. |
|----------------|--|---|
| 31.1 | Certification of Gary D. Black, Chief Executive Officer of Registrant | 31 |
| 31.2 | Certification of Gregory A. Frost, Senior Vice President and Chief Financial Officer of Registrant | 31 |
| 32.1 | Certification of Gary D. Black, Chief Executive Officer of Registrant, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | 32 |
| 32.2 | Certification of Gregory A. Frost, Senior Vice President and Chief Financial Officer of Registrant, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | 32 |
| 99.1 | Lipper Rankings | 99 |