# ING Life Insurance and Annuity Company and its Variable Annuity Accounts B and C <br> and <br> ING Insurance Company of America and its Variable Annuity Account I 

Supplement dated April 29, 2005
This supplement amends certain information contained in the most recent variable annuity contract prospectus and contract prospectus summary, as applicable. Please read it carefully and keep it with your variable annuity contract prospectus and contract prospectus summary, as applicable, for future reference.

The "Regulatory Matters" sub-section of the prospectus and prospectus summary, as applicable, is hereby deleted and replaced with the following:

## Regulatory Matters

As with many financial services companies, the Company and its affiliates have received informal and formal requests for information from various state and federal governmental agencies and self-regulatory organizations in connection with inquiries and investigations of the products and practices of the financial services industry. In each case, the Company and its affiliates have been and are providing full cooperation.

## Fund Regulatory Issues

Since 2002, there has been increased governmental and regulatory activity relating to mutual funds and variable insurance products. This activity has primarily focused on inappropriate trading of fund shares, revenue sharing and directed brokerage, compensation, sales practices and suitability, arrangements with service providers, pricing, compliance and controls, and adequacy of disclosure.

In addition to responding to governmental and regulatory requests on fund regulatory issues, ING management, on its own initiative, conducted, through special counsel and a national accounting firm, an extensive internal review of mutual fund trading in ING insurance, retirement, and mutual fund products. The goal of this review was to identify any instances of inappropriate trading in those products by third parties or by ING investment professionals and other ING personnel.

The internal review identified several isolated arrangements allowing third parties to engage in frequent trading of mutual funds within the variable insurance and mutual fund products of certain affiliates of the Company, and identified other circumstances where frequent trading occurred despite measures taken by ING intended to combat market timing. Each of the arrangements has been terminated and disclosed to regulators, to the independent trustees of ING Funds (U.S.) and in Company reports previously filed with the SEC pursuant to the Securities Exchange Act of 1934, as amended.

An affiliate of the Company, ING Funds Distributors, LLC ("IFD") has received notice from the staff of the National Association of Securities Dealers ("NASD") that the staff has made a preliminary determination to recommend that disciplinary action be brought against IFD and one of its registered persons for violations of the NASD Conduct Rules and federal securities laws in connection with frequent trading arrangements.

Other regulators, including the Securities and Exchange Commission ("SEC") and the New York Attorney General, are also likely to take some action with respect to certain ING affiliates before concluding their investigation of ING relating to fund trading. The potential outcome of such action is difficult to predict but could subject certain affiliates to adverse consequences, including, but not limited to, settlement payments, penalties, and other financial liability. It is not currently anticipated, however, that the actual outcome of such action will have a material adverse effect on ING or ING's U.S.-based operations, including the Company.

ING has agreed to indemnify and hold harmless the ING Funds from all damages resulting from wrongful conduct by ING or its employees or from ING's internal investigation, any investigations conducted by any governmental or selfregulatory agencies, litigation or other formal proceedings, including any proceedings by the SEC. Management reported to the ING Funds Board that ING management believes that the total amount of any indemnification obligations will not be material to ING or ING's U.S.-based operations, including the Company.

## Other Regulatory Matters

The New York Attorney General and other regulators are also conducting broad inquiries and investigations involving the insurance industry. These initiatives currently focus on, among other things, compensation and other sales incentives, potential conflicts of interest, potential anti-competitive activity, marketing practices, certain financial reinsurance arrangements, and disclosure. It is likely that the scope of these investigations will further broaden before the investigations are concluded. U.S. affiliates of ING have received formal and informal requests in connection with such investigations, and are cooperating fully with each request for information.

These initiatives may result in new legislation and regulation that could significantly affect the financial services industry, including businesses in which the Company is engaged.

In light of these and other developments, U.S. affiliates of ING, including the Company, periodically review whether modifications to their business practices are appropriate.

## CONTRACT PROSPECTUS - APRIL 29, 2005

The Contract. The contracts described in this prospectus are individual nonqualified deferred fixed and variable annuity contracts issued by ING Life Insurance and Annuity Company (the Company, we, us, our). They are intended to provide retirement benefits to individuals who either are not participating in a formal retirement plan or are participating in a formal retirement plan but want to supplement their benefits.

Why Reading this Prospectus Is Important. This prospectus contains facts about the contracts and their investment options you should know before purchasing. This information will help you decide if the contracts are right for you. Please read this prospectus carefully and keep it for future reference.

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Investment Options. The contracts offer variable investment options and a fixed interest option. When we establish your account, you instruct us to direct your account dollars to any of the available investment options.

Variable Investment Options. These options are called subaccounts. The subaccounts are within Variable Annuity Account B (the separate account), a separate account of the Company. Each subaccount invests in one of the mutual funds listed on this page. Earnings on amounts invested in a subaccount will vary depending upon the performance of its underlying mutual fund. You do not invest directly in or hold shares of the funds.

## Fixed Interest Option.

$>$ Fixed Account
Except as specifically mentioned, this prospectus describes only the variable investment options. However, we describe the Fixed Account in Appendix I of this prospectus.

Risks Associated with Investing in the Funds. The funds in which the subaccounts invest have various risks. Information about the risks of investing in the funds is located in the "Investment Options" section on page 10, in Appendix II - Description of Underlying Funds, and in each fund prospectus. Read this prospectus in conjunction with the fund prospectuses, and retain the prospectuses for future reference.

These contracts are not deposits with, obligations of or guaranteed or endorsed by any bank, nor are they insured by the FDIC. The contracts are subject to investment risk, including the possible loss of the principal amount invested.

The Funds
Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$ Portfolio (Initial Class)
Fidelity ${ }^{\mathbb{B}}$ VIP Equity-Income Portfolio (Initial Class)
Fidelity ${ }^{\circledR}$ VIP Growth Portfolio (Initial Class)
Fidelity ${ }^{\circledR}$ VIP Overseas Portfolio (Initial Class)
ING American Century Select Portfolio (Initial Class)
ING JPMorgan Fleming International Portfolio (Initial Class)
ING MFS Capital Opportunities Portfolio (Initial Class)
ING Oppenheimer Global Portfolio (Initial Class)
ING Oppenheimer Strategic Income Portfolio (Initial Class)
ING Salomon Brothers Aggressive Growth Portfolio (Initial Class)
ING T. Rowe Price Diversified Mid Cap Growth Portfolio (Initial Class)
ING T. Rowe Price Growth Equity Portfolio (Initial Class)
ING UBS U.S. Large Cap Equity Portfolio (Initial Class)
ING Van Kampen Equity and Income Portfolio (Initial Class)
ING VP Balanced Portfolio, Inc. (Class I)
ING VP Global Science and Technology Portfolio (Class I)
ING VP Growth and Income Portfolio (Class I)
ING VP Intermediate Bond Portfolio (Class I) ${ }^{(1)}$
ING VP Money Market Portfolio (Class I)
ING VP Strategic Allocation Balanced Portfolio (Class I)
ING VP Strategic Allocation Growth Portfolio (Class I)
ING VP Strategic Allocation Income Portfolio (Class I)
${ }^{(1)}$ Formerly ING VP Bond Portfolio.

## CONTRACT PROSPECTUS - APRIL 29, 2005 (CONTINUED)

Getting Additional Information. You may obtain the April 29, 2005 Statement of Additional Information (SAI) free of charge by indicating your request on your application materials, by calling the Company at 1-800-262-3862 or by writing us at the address listed in the "Questions: Contacting the Company" section of this prospectus. You may also obtain an SAI for any of the funds by calling that number. This prospectus, the SAI and other information about the separate account may be obtained by accessing the Securities and Exchange Commission's (SEC) web site, www.sec.gov. Copies of this information may also be obtained, after paying a duplicating fee, by contacting the SEC Public Reference Room. Information on the operation of the SEC Public Reference Room may be obtained by calling 1-202-942-8090 or 1-800-SEC-0330, e-mailing publicinfo@sec.gov or by writing to SEC Public Reference Room, 450 Fifth Street, N.W., Washington, D.C. 20549. The SAI table of contents is listed on page 41 of this prospectus. The SAI is incorporated into this prospectus by reference.

Additional Disclosure Information. Neither the SEC nor any state securities commission has approved or disapproved the securities offered through this prospectus or passed on the accuracy or adequacy of this prospectus. Any representation to the contrary is a criminal offense. We do not intend for this prospectus to be an offer to sell or a solicitation of an offer to buy these securities in any state that does not permit their sale. We have not authorized anyone to provide you with information that is different from that contained in this prospectus.

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## CONTRACT OVERVIEW

Questions: Contacting the Company. To answer your questions, contact your local representative or write or call our Home Office:

## ING

USFS Customer Service
Defined Contribution
Administration, TS21
151 Farmington Avenue
Hartford, CT 06156-1277
1-800-262-3862

## Sending Forms and Written Requests in Good Order.

If you are writing to change your beneficiary, request a withdrawal, or for any other purpose, contact us or your local representative to learn what information is required for the request to be in "good order."

Generally, a request is considered to be in "good order" when it is signed, dated and made with such clarity and completeness that we are not required to exercise any discretion in carrying it out.

We can only act upon requests that are received in good order.

The following summarizes contract information. Read each section of this prospectus for additional information.

## Contract Design

The contracts described in this prospectus are individual nonqualified fixed and variable annuity contracts. They are intended as a retirement savings vehicle that defers taxes on investment earnings and offers a variety of investment options to help meet long-term financial goals.

## Contract Facts

Free Look/Right to Cancel: You may cancel your contract within ten days (some states may require more than ten days) of receipt. See "Right to Cancel."

Death Benefit: Your beneficiary may receive a financial benefit in the event of your death during both the accumulation and income phases. The availability of a death benefit during the income phase depends on the income phase payment option selected. See "Death Benefit" and "The Income Phase."

Withdrawals: During the accumulation phase you may withdraw all or part of your account value. Certain fees, taxes and early withdrawal penalties may apply. See "Withdrawals."

Systematic Distribution Options: These are made available for you to receive periodic withdrawals from your account, while retaining the account in the accumulation phase. See "Systematic Distribution Options."

Fees and Expenses: Certain fees and expenses are deducted from the value of your contract. See "Fee Table" and "Fees."

Taxation: You will generally not pay taxes on any earnings from the annuity contract described in this prospectus until they are withdrawn. Taxes will generally be due when you receive a distribution. Tax penalties may apply in some circumstances. See "Taxation."

## Contract Phases

I. The Accumulation Phase (accumulating dollars under your contract)

STEP 1: You provide us with your completed application and initial purchase payment. We establish an account for you and credit that account with your initial purchase payment.

STEP 2: You direct us to invest your purchase payment in one or more of the following investment options:
(a) Fixed Interest Option
(b) Variable Investment Options. (The variable investment options are the subaccounts of Variable Annuity Account B. Each one invests in a specific mutual fund).

STEP 3: Each subaccount you select purchases shares of its assigned fund.


| Mutual <br> Fund A | Mutual <br> Fund B |
| :---: | :---: |

II. The Income Phase (receiving income phase payments from your contract)

When you want to begin receiving payments from your contract, you may select from the options available. The contract offers several income phase payment options (see "The Income Phase"). In general, you may:
$>$ Receive income phase payments for a specified period of time or for life;
$>$ Receive income phase payments monthly, quarterly, semi-annually or annually;
$>$ Select an income phase payment option that provides for payments to your beneficiary; and
$>$ Select income phase payments that are fixed or that vary depending on the performance of the variable investment options you select.

## FEE TABLE

## In This Section:

> Maximum Contract Holder Transaction Expenses
$>$ Annual Maintenance Fee
> Maximum Separate Account Annual Expenses
$>$ Total Annual Fund Operating Expenses
> Fund Expense Table
$>$ Hypothetical Examples
Also See "Fees" for:
$>$ How, When and Why Fees are Deducted
$>$ Reduction, Waiver and/or Elimination of Certain Fees
$>$ Redemption Fees
> Premium and Other Taxes

The following tables describe the fees and expenses that you will pay when buying, owning, and withdrawing from your contract. The first table describes the fees and expenses that you will pay at the time that you buy the contract, withdraw from the contract, or transfer cash value between investment options. State premium taxes may also be deducted. See "The Income Phase" for fees that may apply after you begin receiving payments under the contract.

## Maximum Contract Holder Transaction Expenses

Early Withdrawal Charge ${ }^{1}$
(as a percentage of amount withdrawn) 5\%
1 This is a deferred sales charge. The percentage will be determined by the applicable early withdrawal charge schedule in the "Fees" section. In certain cases, this charge may not apply to a portion or all of your withdrawal. The early withdrawal charge reduces over time. These fees may be waived, reduced or eliminated in certain circumstances. See the "Fees" section.

The next table describes the fees and expenses that you will pay periodically during the time that you own the contract, not including fund fees and expenses.

Annual Maintenance Fee
Installment Purchase Payment Contracts ${ }^{2}$
$\$ 20.00$

## Maximum Separate Account Annual Expenses

(as a percentage of average account value)
Mortality and Expense Risk Charge 1.25\%
Administrative Expense Charge ${ }^{3} \quad \underline{0.00 \%}$ - 0.25\%
Total Separate Account Annual Expenses $\underline{\underline{1.25 \%-1.50 \%}}$
2 The annual maintenance fee is generally deducted only from installment purchase payment contracts. Under certain contracts, the annual maintenance fee may also be deducted upon full withdrawals. See "Fees - Annual Maintenance Fee."
${ }^{3}$ We currently do not impose this charge, however, if allowed by your contract, we reserve the right to charge up to $0.25 \%$ annually. See "Fees - Administrative Expense Charge."

The next item shows the minimum and maximum total operating expenses charged by the funds that you may pay periodically during the time that you own the contract. The minimum and maximum expenses listed below are based on expenses for the funds' most recent fiscal year ends without taking into account any fee waiver or expense reimbursement arrangements that may apply. More detail concerning each fund's fees and expenses is contained in the prospectus for each fund.

## Total Annual Fund Operating Expenses*

Minimum Maximum
(expenses that are deducted from fund assets, including management fees and other expenses)

$$
0.34 \% \quad 1.05 \%
$$

* After taking into account any contractual fee waiver or expense reimbursement arrangements, the minimum and maximum total fund operating expenses would be the same as shown above.


## Fees Deducted by the Funds

Using this Information. The following table shows the investment advisory fees and other expenses including service fees (if applicable) charged annually by each fund. See the "Fees" section of this prospectus and the fund prospectuses for additional information.

How Fees are Deducted. Fees are deducted from the value of the fund shares on a daily basis, which in turn affects the value of each subaccount that purchases fund shares. The fees and expense information shown in the following table was provided by the funds. The column labeled "Fees and Expenses Waived or Reimbursed" shows only contractual waivers or reimbursements that continue through at least May 1, 2006. Except as noted below, the following figures are a percentage of the average net assets of each fund, and are based on figures for the year ended December 31, 2004. There is no guarantee that actual expenses will be the same as those shown in the table.

## Fund Expense Table ${ }^{(1)(2)}$

| Fund Name | Management (Advisory) Fees | $\begin{gathered} \text { 12b-1 } \\ \text { Fee } \end{gathered}$ | Other Expenses | Total <br> Annual <br> Fund <br> Operating <br> Expenses | Fees and <br> Expenses Waived or Reimbursed | Net <br> Annual <br> Fund <br> Operating <br> Expenses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$ Portfolio (Initial Class) | 0.57\% | -- | 0.11\% | 0.68\% | -- | 0.68\% |
| Fidelity ${ }^{\circledR}$ VIP Equity-Income Portfolio (Initial Class) | 0.47\% | -- | 0.11\% | 0.58\% | -- | 0.58\% |
| Fidelity ${ }^{\circledR}$ VIP Growth Portfolio (Initial Class) | 0.58\% | -- | 0.10\% | 0.68\% | -- | 0.68\% |
| $\begin{aligned} & \text { Fidelity }^{\circledR} \text { VIP Overseas Portfolio } \\ & \text { (Initial Class) } \end{aligned}$ | 0.72\% | -- | 0.19\% | 0.91\% | -- | 0.91\% |
| ING American Century Select Portfolio (Initial Class) ${ }^{(3)}$ | 0.64\% | -- | 0.02\% | 0.66\% | -- | 0.66\% |
| ING JPMorgan Fleming International Portfolio (Initial Class) | 0.80\% | -- | 0.20\% | 1.00\% | -- | 1.00\% |
| ING MFS Capital Opportunities Portfolio (Initial Class) | 0.65\% | -- | 0.25\% | 0.90\% | -- | 0.90\% |
| ING Oppenheimer Global Portfolio (Initial Class) ${ }^{(3)}$ | 0.60\% | -- | 0.06\% | 0.66\% | -- | 0.66\% |
| ING Oppenheimer Strategic Income Portfolio (Initial Class) ${ }^{(4)}$ | 0.50\% | -- | 0.04\% | 0.54\% | -- | 0.54\% |
| ING Salomon Brothers Aggressive Growth Portfolio (Initial Class) | 0.69\% | -- | 0.13\% | 0.82\% | -- | 0.82\% |


| Fund Name | Management (Advisory) Fees | $\begin{gathered} \text { 12b-1 } \\ \text { Fee } \end{gathered}$ | Other Expenses | Total Annual Fund Operating Expenses | Fees and <br> Expenses Waived or Reimbursed | Net Annual Fund Operating Expenses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ING T. Rowe Price Diversified Mid Cap Growth Portfolio (Initial Class) ${ }^{(3)}$ | 0.64\% | -- | 0.02\% | 0.66\% | -- | 0.66\% |
| ING T. Rowe Price Growth Equity Portfolio (Initial Class) | 0.60\% | -- | 0.15\% | 0.75\% | -- | 0.75\% |
| ING UBS U.S. Large Cap Equity Portfolio (Initial Class) | 0.70\% | -- | 0.15\% | 0.85\% | -- | 0.85\% |
| ING Van Kampen Equity and Income Portfolio (Initial Class) ${ }^{(3)}$ | 0.55\% | -- | 0.02\% | 0.57\% | -- | 0.57\% |
| ING VP Balanced Portfolio, Inc. (Class I) ${ }^{(5)}$ | 0.50\% | -- | 0.09\% | 0.59\% | -- | 0.59\% |
| ING VP Global Science and Technology Portfolio (Class I) ${ }^{(5)(6)}$ | 0.95\% | -- | 0.10\% | 1.05\% | -- | 1.05\% |
| ING VP Growth and Income Portfolio (Class I) ${ }^{(5)}$ | 0.50\% | -- | 0.08\% | 0.58\% | -- | 0.58\% |
| ING VP Intermediate Bond Portfolio (Class I) ${ }^{(5)}$ | 0.40\% | -- | 0.08\% | 0.48\% | -- | 0.48\% |
| ING VP Money Market Portfolio (Class I) ${ }^{(5)}$ | 0.25\% | -- | 0.09\% | 0.34\% | -- | 0.34\% |
| ING VP Strategic Allocation Balanced Portfolio (Class I) ${ }^{(5)(6)}$ | 0.60\% | -- | 0.10\% | 0.70\% | -- | 0.70\% |
| ING VP Strategic Allocation Growth Portfolio (Class I) ${ }^{(5)(6)}$ | 0.60\% | -- | 0.10\% | 0.70\% | -- | 0.70\% |
| ING VP Strategic Allocation Income Portfolio (Class I) ${ }^{(5)(6)}$ | 0.60\% | -- | 0.10\% | 0.70\% | 0.05\% | 0.65\% |

## Footnotes to "Fund Expense Table"

(1) The Company may receive compensation from each of the funds or the funds' affiliates based on an annual percentage of the average net assets held in that fund by the Company. The percentage paid may vary from one fund company to another. The Company may also receive additional compensation from certain funds for administrative, recordkeeping or other services provided by the Company to the funds or the funds' affiliates. These additional payments may also be used by the company to finance distribution. These additional payments are made by the funds or the funds' affiliates to the Company and do not increase, directly or indirectly, the fees and expenses shown above. See "Fees - Fund Fees and Expenses" for additional information.
(2) In the case of fund companies affiliated with the Company, where the Company or an affiliated investment adviser employs subadvisers to manage the funds, no direct payments are made to the Company or the affiliated investment adviser by the subadvisers. Subadvisers may provide reimbursement for employees of the Company or its affiliates to attend business meetings or training conferences. The investment management fee shown in the fee table is apportioned between the Company or other affiliated investment adviser and subadviser. This apportionment varies by subadviser, resulting in varying amounts of revenue retained by the investment adviser, including the Company. This apportionment of the investment advisory fee does not increase, directly or indirectly, the fees and expenses shown above. See "Fees - Fund Fees and Expenses" for additional information.
(3) Effective December 1, 2004, Management (Advisory) Fees were restated to reflect a decrease as follows: from $0.80 \%$ to $0.64 \%$ for ING American Century Select Portfolio; from $0.85 \%$ to $0.64 \%$ for ING T. Rowe Price Diversified Mid Cap Growth Portfolio; and from $0.85 \%$ to $0.55 \%$ for ING Van Kampen Equity and Income Portfolio. Effective December 1, 2004, the administrative fees (included in Other Expenses) were restated to reflect a decrease as follows: from $0.20 \%$ to $0.02 \%$ for ING American Century Select Portfolio, ING T. Rowe Price Diversified Mid Cap Growth Portfolio and ING Van Kampen Equity and Income Portfolio; and from $0.60 \%$ to $0.06 \%$ for ING Oppenheimer Global Portfolio.
(4) Based on estimated expenses for the current fiscal year.
(5) The amounts shown are estimated operating expenses for Class I shares of each Portfolio as a ratio of expenses to average daily net assets. These estimates are based on each Portfolio's actual operating expenses for its most recently completed fiscal year, adjusted for contractual changes, if any, and fee waivers to which ING Investments, LLC, the investment adviser to each Portfolio, has agreed for each Portfolio. ING Funds Services, LLC receives an annual administrative fee (included in Other Expenses) equal to $0.055 \%$ on the first $\$ 5$ billion of daily net assets and $0.03 \%$ thereafter.
(6) ING Investments, LLC, the investment adviser to each Portfolio, has entered into written expense limitation agreements with each Portfolio under which it will limit expenses of the Portfolios, excluding interest, brokerage and extraordinary expenses, subject to possible recoupment by ING Investments, LLC within three years. The amount of each Portfolio's expenses waived, reimbursed or recouped during the last fiscal year is shown under the heading Fees and Expenses Waived or Reimbursed. Recoupments are shown as negative numbers under Fees and Expenses Waived or Reimbursed. The expense limits will continue through at least May 1, 2006. For further information regarding the expense limitation agreements, see the Fund's prospectus.

## Hypothetical Examples

The following Examples are intended to help you compare the cost of investing in the contract with the cost of investing in other variable annuity contracts. These costs include contract holder transaction expenses, contract fees including the annual maintenance fee of $\$ 20$ (converted to a percentage of assets equal to $0.039 \%$ ), separate account annual expenses, and fund fees and expenses.

Example 1: The following Example assumes that you invest $\$ 10,000$ in the contract for the time periods indicated. The Example also assumes that your investment has a $5 \%$ return each year and assumes the maximum fees and expenses of any of the funds as listed in the "Total Annual Fund Operating Expenses" column in the Fund Expense Table above. Although your actual costs may be higher or lower, based on these assumptions, your costs would be:
(A) If you withdraw your entire account value at the end of the applicable time period*:
$\frac{\mathbf{1 Y e a r}}{\$ 723} \quad \frac{\mathbf{3} \text { Years }}{\$ 1,289} \quad \frac{\mathbf{5} \text { Years }}{\$ 1,882} \quad \frac{\mathbf{1 0} \text { Years }}{\$ 2,924} \quad \frac{\mathbf{1 Y} \text { Year }}{\$ 262} \quad \frac{\text { 3 Years }}{\$ 805} \quad \frac{\text { 5 Years }}{\$ 1,375} \quad \frac{\text { 10 Years }}{\$ 2,924}$

Example 2: The following Example assumes that you invest $\$ 10,000$ in the contract for the time periods indicated. The Example also assumes that your investment has a $5 \%$ return each year and assumes the minimum fees and expenses of any of the funds as listed in the "Total Annual Fund Operating Expenses" column in the Fund Expense Table above. Although your actual costs may be higher or lower, based on these assumptions, your costs would be:
(A) If you withdraw your entire account value at the end of the applicable time period*:

| 1 Year | 3 Years | 5 Years | 10 Years | 1 Year | 3 Years | 5 Years | 10 Years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$655 | \$1,084 | \$1,541 | \$2,200 | \$191 | \$591 | \$1,016 | \$2,200 |

* This example reflects deduction of an early withdrawal charge calculated using the schedule applicable to Installment Purchase Payment Contracts. The Installment Purchase Payment Contracts schedule is listed in "Fees." Under that schedule, if only one $\$ 10,000$ payment was made as described above, fewer than 5 purchase payment periods would have been completed at the end of years 1,3 and 5 , and the $5 \%$ charge would apply. At the end of the tenth year the early withdrawal charge is waived regardless of the number of purchase payment periods completed, and no early withdrawal charge would apply.
** This example does not apply during the income phase if you elect to receive income phase payments under a nonlifetime variable payment option and subsequently request a lump-sum withdrawal after the income phase payments start. In this circumstance, the lump-sum payment is treated as a withdrawal during the accumulation phase and may be subject to an early withdrawal charge as shown in Example A.


## CONDENSED FINANCIAL INFORMATION

Understanding Condensed Financial Information. In Appendix III of this prospectus, we provide condensed financial information about Variable Annuity Account B (the separate account) subaccounts you may invest in through the contract. The numbers show the year-end unit values of each subaccount from the time purchase payments were first received in the subaccounts under the contract.

## INVESTMENT OPTIONS

The contract offers variable investment options and a fixed interest option.
Variable Interest Options. These options are called subaccounts. The subaccounts are within Variable Annuity Account B (the separate account), a separate account of the Company. Each subaccount invests in a specific mutual fund. You do not invest directly in or hold shares of the funds.

Mutual Fund (fund) Descriptions. We provide brief descriptions of the funds in Appendix II. Investment results of the funds are likely to differ significantly and there is no assurance that any of the funds will achieve their respective investment objectives. Shares of the funds will rise and fall in value and you could lose money by investing in the funds. Shares of the funds are not bank deposits and are not guaranteed, endorsed or insured by any financial institution, the Federal Deposit Insurance Corporation or any other government agency. Unless otherwise noted, all funds are diversified as defined under the Investment Company Act of 1940. Refer to the fund prospectuses for additional information. Fund prospectuses may be obtained, free of charge at the address and phone number listed in "Contract Overview - Questions: Contacting the Company," by accessing the SEC's web site or by contacting the SEC Public Reference Room.

Fixed Interest Option. The Fixed Account guarantees payment of the minimum interest rate specified in the contract. For a description of the Fixed Account, see Appendix I.

## Selecting Investment Options

- Choose options appropriate for you. Your local representative can help you evaluate which investment options may be appropriate for your financial goals.
- Understand the risks associated with the options you choose. Some subaccounts invest in funds that are considered riskier than others. Funds with additional risks are expected to have values rise and fall more rapidly and to a greater degree than other funds. For example, funds investing in foreign or international securities are subject to risks not associated with domestic investments, and their investment performance may vary accordingly. Also, funds using derivatives in their investment strategy may be subject to additional risks.
- Be informed. Read this prospectus, the fund prospectuses and Fixed Account appendix (Appendix I).

Limits on Availability of Options. Some funds or the fixed interest option may be unavailable through your contract or in your state. We may add, withdraw or substitute funds, subject to conditions in your contract and compliance with regulatory requirements. In the case of a substitution, the new fund may have different fees and charges than the fund it replaced.

Limits on How Many Investment Options You May Select. You may select no more than 18 investment options during the accumulation phase. Each subaccount you select and the Fixed Account counts as one option once you have made an allocation to it, even if you no longer have amounts allocated to that option.

Limits Imposed by Underlying Funds. Orders for the purchase of fund shares may be subject to acceptance or rejection by the underlying fund. We reserve the right to reject, without prior notice, any allocation of a purchase payment to a subaccount if the subaccount's investment in its corresponding fund is not accepted by the fund for any reason.

## Additional Risks of Investing in the Funds. (Mixed and Shared Funding)

"Mixed funding" occurs when shares of a fund, which the subaccounts buy for variable annuity contracts, is bought for variable life insurance contracts issued by us or other insurance companies.
"Shared funding" occurs when shares of a fund, which the subaccounts buy for variable annuity contracts, are also bought by other insurance companies for their variable annuity contracts.
> Mixed - bought for annuities and life insurance
$>$ Shared - bought by more than one company
It is possible that a conflict of interest may arise due to mixed and/or shared funding, which could adversely impact the value of a fund. For example, if a conflict of interest occurred and one of the subaccounts withdrew its investment in a fund, the fund may be forced to sell its securities at disadvantageous prices, causing its share value to decrease. Each fund's Board of Directors or Trustees will monitor events to identify any conflicts which may arise and to determine what action, if any, should be taken to address such conflicts.

## TRANSFERS AMONG INVESTMENT OPTIONS

During the accumulation phase, you may transfer amounts among the available subaccounts. Transfers from the Fixed Account may be restricted as outlined in Appendix I, and the total number of investment options that you may select during the accumulation period is limited. See "Investment Options - Limits on How Many Investment Options You May Select." The minimum transfer amount is $\$ 500$. You may establish automated transfers of account value. See "Dollar Cost Averaging." Transfers must be made in accordance with the terms of your contract. You may not make transfers once you enter the income phase. See "The Income Phase."

Transfer Requests. Requests may be made in writing, by telephone or, where applicable, electronically.
Limits on Frequent or Disruptive Transfers. The contract is not designed to serve as a vehicle for frequent trading. Frequent trading can disrupt management of a fund and raise its expenses through: 1) increased trading and transaction costs; 2) forced and unplanned portfolio turnover; 3) lost opportunity costs; and 4) large asset swings that decrease the fund's ability to provide maximum investment return to all contract holders. This in turn can have an adverse effect on fund performance. Accordingly, individuals or organizations that use market-timing investment strategies and make frequent transfers should not purchase the contract.

We monitor transfer activity. With regard to frequent transfers, in the event that an individual's or organization's transfer activity:

1) exceeds our then-current monitoring standard for frequent trading;

2 ) is identified as problematic by an underlying fund even if the activity does not exceed our monitoring standard for frequent trading; or
3) if we determine in our sole discretion that such transfer activity may not be in the best interests of other contract holders,
we will take the following actions to deter such transfer activity. Upon the first violation, we will send a one time warning letter. A second violation will result in the suspension of trading privileges via facsimile, telephone, email and Internet, and limit trading privileges to submission by regular U.S. mail for a period of six months. At the end of that period, trading privileges will be reinstated. If there is another violation after such rights are reinstated, we will suspend such privileges permanently. We will notify you in writing if we take any of these actions.

Additionally, if such transfer activity is initiated by a market-timing organization or individual or other party authorized to give transfer instructions on behalf of multiple contract owners, we will also take the following actions, without prior notice: (1) not accepting transfer instructions from an agent acting on behalf of more than one contract holder; and (2) not accepting preauthorized transfer forms from market timers or other entities acting on behalf of more than one contract holder at a time.

Our current definition of frequent trading is more than one purchase and sale of the same underlying fund within a 30-day period. We do not count transfers associated with scheduled dollar cost averaging or automatic rebalancing programs and transfers involving certain de minimis amounts when determining whether trading activity is excessive. We reserve the right to modify our general standard, or the standard as it may apply to a particular fund, at any time without prior notice, depending on, among other factors, the needs of the underlying fund(s), the best interests of contract holders and fund investors and/or state or federal regulatory requirements. If we modify such standard, it will be applied uniformly to all contract holders or, as applicable, to all contract holders investing in the underlying fund.

In addition, if, due to the excessive dollar amounts of trades, even though not within our then current definition of frequent trading, an individual's or organization's transfer activity is determined, in our sole discretion, to be disruptive, we will take the same actions as are described above to limit frequent transfers.

The Company does not allow waivers to the above policy. Our excessive trading policy may not be completely successful in preventing market timing or excessive trading activity. If it is not completely successful, fund performance and management may be adversely affected, as noted above.

Limits Imposed by Underlying Funds. Orders for the purchase of fund shares may be subject to acceptance or rejection by the underlying fund. We reserve the right to reject, without prior notice, any allocation of a purchase payment to a subaccount if the subaccount's investment in its corresponding fund is not accepted by the fund for any reason.

Charges for Transfers. We currently do not charge for transfers.
Value of Your Transferred Dollars. The value of amounts transferred into or out of subaccounts will be based on the subaccount unit values next determined after we receive your transfer request in good order at our Home Office, or, if you are participating in the dollar cost averaging program, after your scheduled transfer.

Telephone and Electronic Transactions: Security Measures. To prevent fraudulent use of telephone and electronic transactions (including, but not limited to, Internet transactions), we have established security procedures. These include recording calls on our toll-free telephone lines and requiring use of a personal identification number (PIN) to execute transactions. You are responsible for keeping your PIN and account information confidential. If we fail to follow reasonable security procedures, we may be liable for losses due to unauthorized or fraudulent telephone or other electronic transactions. We are not liable for losses resulting from following telephone or electronic instructions we believe to be genuine. If a loss occurs when we rely on such instructions, you will bear the loss.

The Dollar Cost Averaging Program. Dollar cost averaging is an investment strategy whereby you purchase fixed dollar amounts of an investment at regular intervals, regardless of price. Under this program a fixed dollar amount is automatically transferred from one of your investment options to one or more of the subaccounts. Transfers from the Fixed Account under the dollar cost averaging program may be restricted. (See Appendix I). Dollar cost averaging neither ensures a profit nor guarantees against loss in a declining market. You should consider your financial ability to continue purchases through periods of low price levels. There is no additional charge for this program. For additional information about this program, contact your local representative or call us at the number listed in "Contract Overview - Questions: Contacting the Company."

## PURCHASE AND RIGHTS

## How to Purchase

$>$ Complete the application and deliver it along with your initial purchase payment to us. Upon our approval, we will issue you a contract and set up an account for you.
$>$ Two types of contracts are available.

- Installment Purchase Payment contracts. Under these contracts, you make continuing periodic payments.
- Single Purchase Payment contracts. Under these contracts you make a single payment to the contract or a lump-sum transfer of amounts accumulated under a pre-existing annuity or retirement arrangement.


## Payment Amounts

$>$ The minimum payment for a single purchase payment contract is $\$ 5,000$.
$>$ Installment purchase payments must be at least $\$ 100$ per month ( $\$ 1,200$ annually) and may not be less than $\$ 25$ per payment.

Acceptance or Rejection of Your Application. We must accept or reject your application within two business days of receipt. If the application is incomplete, we may hold any forms and accompanying purchase payment(s) for five business days. We may hold purchase payments for longer periods, pending acceptance of the application, only with your permission. If the application is rejected, the application and any purchase payments will be returned to you.

Allocating Purchase Payments to the Investment Options. We will allocate your purchase payments among the investment options you select. Allocations must be in whole percentages and there may be a limit on the number of investment options you may select. When selecting investment options, you may find it helpful to review the "Investment Options" section.

Factors to Consider in the Purchase Decision. The decision to purchase the contract should be discussed with your financial representative, making sure that you understand the investment options it provides, its other features, the risks and potential benefits you will face, and the fees and expenses you will incur. You should pay attention to the following issues, among others:

1. Long-Term Investment - This contract is a long-term investment, and is typically most useful as part of a personal retirement plan. Early withdrawals may expose you to early withdrawal charges or tax penalties. The value of deferred taxation on earnings grows with the amount of time funds are left in the contract. You should not participate in this contract if you are looking for a short-term investment or expect to need to make withdrawals before you are 59 1/2.
2. Investment Risk - The value of investment options available under this contract may fluctuate with the markets and interest rates. You should not participate in this contract in order to invest in these options if you cannot risk getting back less money than you put in.
3. Features and Fees - The fees for this contract reflect costs associated with the features and benefits it provides. As you consider this contract, you should determine the value that these various benefits and features have for you, given your particular circumstances, and consider the charges for those features.
4. Exchanges - If this contract will be a replacement for another annuity contract, you should compare the two options carefully, compare the costs associated with each, and identify additional benefits available under this contract. You should consider whether these additional benefits justify incurring a new schedule of early withdrawal charges or any increased charges that might apply under this contract. Also, be sure to talk to your financial professional or tax adviser to make sure that the exchange will be handled so that it is tax-free.

Other Products. We and our affiliates offer various other products with different features and terms than these contracts that may offer some or all of the same funds. These products have different benefits, fees and charges, and may offer different share classes of the funds offered in this contract that are less expensive. These other products may or may not better match your needs. You should be aware that there are alternative options available, and, if you are interested in learning more about these other products, contact your registered representative.

## RIGHT TO CANCEL

When and How to Cancel. You may cancel the contract within ten days of receipt (some states require more than ten days) by returning it to our Home Office along with a written notice of cancellation.

Refunds. We will issue you a refund within seven calendar days of our receipt of your contract and written notice of cancellation. Unless your state requires otherwise, your refund will equal the purchase payments made plus any earnings or minus any losses attributable to those amounts allocated to the subaccounts. Any mortality and expense risk charges and administrative expense charges (if any) deducted during the period you held the contract will not be returned. We will not deduct an early withdrawal charge, nor apply a market value adjustment to any amounts you contributed to the Guaranteed Accumulation Account. In other words, you will bear the entire investment risk for amounts allocated among the subaccounts during this period and the amount refunded could be less than the amount paid. If your state requires, we will refund all purchase payments made.

If the purchase payments for your cancelled contract came from a rollover from another contract issued by us or one of our affiliates where an early withdrawal charge was reduced or eliminated, the purchase payments will be restored to your prior contract.

## FEES

The following repeats and adds to information provided under "Fee Table." Please review both sections for information on fees.

## Transaction Fees

## Early Withdrawal Charge

Withdrawals of all or a portion of your account value may be subject to a charge. In the case of a partial withdrawal where you request a specified dollar amount, the amount withdrawn from your account will be the amount you specified plus adjustment for any applicable early withdrawal charge.

Amount. The charge is a percentage of the amount that you withdraw. The percentage will be determined by the early withdrawal charge schedule that applies to your contract. The schedules are listed below and appear on your contract schedule page. The charge will never be more than $8.5 \%$ of your total payments to the contract.

## Early Withdrawal Charge Schedules

| Schedule A - Installment Purchase Payment Contracts |  |
| :--- | :---: |
| Completed Payment Periods | Early Withdrawal Charge |
|  | $5 \%$ |
| 5 or more but less than 7 | $4 \%$ |
| 7 or more but less than 9 | $3 \%$ |
| 9 or more but less than 10 | $2 \%$ |
| 10 or more | $0 \%$ |


| Schedule B - Single Purchase Payment Contracts* |  |
| :--- | :---: |
| Completed Contract Years | Early Withdrawal Charge |
| Less than 5 | $5 \%$ |
| 5 or more but less than 6 | $4 \%$ |
| 6 or more but less than 7 | $3 \%$ |
| 7 or more but less than 8 | $2 \%$ |
| 8 or more but less than 9 | $1 \%$ |
| 9 or more | $0 \%$ |

* Schedule B also may apply to certain older contracts that accept more than one purchase payment. Check your contract to determine which early withdrawal charge schedule applies to you.

Purpose. This is a deferred sales charge. It reimburses us for some of the sales and administrative expenses associated with the contract. If our expenses are greater than the amount we collect for the early withdrawal charge, we may use any of our corporate assets, including potential profit that may arise from the mortality and expense risk charge, to make up any difference.

## Types of Fees

There are five types of fees or deductions that may affect your account:
$>$ Transaction Fees

- Early Withdrawal Charge
- Annual Maintenance

Fee

- Redemption Fees
$>$ Fees Deducted from Investments in the Separate Account
- Mortality and Expense Risk Charge
- Administrative Expense Charge
$>$ Fund Fees and Expenses
$>$ Premium and Other Taxes
$>$ Charges for ING GET Fund


## Terms to Understand

> "Payment Period" (for
installment purchase payment contracts) - The period of time it takes to complete the number of installment payments expected to be made to your account over a year. For example, if your payment frequency is monthly, a payment period is completed after 12 payments are made. If only 11 payments are made, the payment period is not completed until the twelfth payment is made. The number of payment periods completed cannot exceed the number of account years completed, regardless of the number of payments made.
> "Contract Year" (for single purchase payment contracts) -A 12 month period measured from the date we establish your account, or measured from any anniversary of that date.

Waiver. The early withdrawal charge is waived if the withdrawal is:
> Used to provide income phase payments to you;
$>$ Paid because of your death;
$>$ Taken under a systematic distribution option (see "Systematic Distribution Options");
$>$ Taken on or after the tenth anniversary of the effective date of an installment purchase payment contract;
$>$ Paid when your account value is $\$ 2,500$ or less and no withdrawal has been taken from the account within the prior 12 months;
$>$ Taken in part or in full from an installment purchase payment contract provided you are at least $591 / 2$ and nine purchase payment periods have been completed; or
$>$ Taken in an amount of ten percent or less of your account value. This applies only to the first partial withdrawal in each calendar year and does not apply to full withdrawals or withdrawals under a systematic distribution option. The ten percent amount will be calculated using your account value as of the next valuation after your withdrawal request is received in good order at our Home Office. This waiver does not apply to contracts issued in the state of Washington.

## Annual Maintenance Fee

Maximum Amount. $\$ 20.00$ for installment purchase payment contracts. There is no maintenance fee for single purchase payment contracts.

When/How. Each year during the accumulation phase, we deduct this fee from your account value on your account anniversary. It is also deducted at the time of a full withdrawal, to the extent permitted under state law. It is deducted proportionately from each subaccount and fixed interest option in which you have interest.

Purpose. This fee reimburses us for administrative expenses related to the establishment and maintenance of your account.

## Redemption Fees

If applicable, we may deduct the amount of any redemption fees imposed by the underlying mutual funds as a result of withdrawals, transfers or other fund transactions you initiate. Redemption fees, if any, are separate and distinct from any transaction charges or other charges deducted from your account value.

## Fees Deducted From Investments in the Separate Account

## Mortality and Expense Risk Charge

Maximum Amount. 1.25\% annually of your account value invested in the subaccounts. See "The Income Phase Charges Deducted."

When/How. We deduct this charge daily from the subaccounts corresponding to the funds you select. We do not deduct this charge from any fixed interest option. This charge is deducted during the accumulation phase and the income phase.

Purpose. This charge compensates us for the mortality and expense risks we assume under the contracts.
$>$ The mortality risks are those risks associated with our promises to pay the death benefit available under the contract and to make lifetime income phase payments based on annuity rates specified in the contract.
$>$ The expense risk is the risk that the actual expenses we incur under the contracts will exceed the maximum costs that we can charge.

If the amount we deduct for this charge is not enough to cover our mortality costs and expenses under the contracts, we will bear the loss. We may use any excess to recover distribution costs relating to the contract and as a source of profit. We expect to make a profit from this charge.

## Administrative Expense Charge

Maximum Amount. $0.25 \%$. We currently do not impose this charge. We reserve the right, however, on 30 days' notice, if allowed by your contract, to charge up to $0.25 \%$ annually of your daily net assets invested in the subaccounts.

When/How. If imposed, we will deduct this charge daily from the subaccounts corresponding to the funds you select. We do not deduct this charge from the fixed interest option. This charge may be assessed during the accumulation phase and/or the income phase. If we are imposing this charge when you enter the income phase, the charge will apply to you during the entire income phase.

Purpose. This charge helps defray our administrative expenses that cannot be recovered by the mortality and expense risk charge described above. The charge is not intended to exceed the average expected cost of administering the contracts. We do not expect to make a profit from this charge.

## Fund Fees and Expenses

As shown in the Fund Expense Table which begins of on page 7 of this prospectus, each fund deducts management fees from the amounts allocated to the fund. In addition, each fund deducts other expenses which may include service fees that may be used to compensate service providers, including the Company and its affiliates, for administrative and contract owner services provided on behalf of the fund. Furthermore, certain funds deduct a distribution or $12 \mathrm{~b}-1$ fee, which is used to finance any activity that is primarily intended to result in the sale of fund shares. For a more complete description of the funds' fees and expenses, review each fund's prospectus.

The Company or its U.S. affiliates receive varying levels of revenue from each of the funds available through the contract. In terms of total dollar amounts received, the greatest amount of revenue generally comes from assets allocated to funds managed by the Company or other Company affiliates (including but not limited to ING Investments, LLC and Directed Services, Inc.), which funds may or may not also be subadvised by a Company affiliate. Assets allocated to funds managed by the Company or a Company affiliate but subadvised by unaffiliated third parties generally generate the next greatest amount of revenue. Finally, assets allocated to unaffiliated funds generally generate the least amount of revenue.

## Types of Revenue Received from Affiliated Funds

Affiliated funds are (a) funds managed by the Company, ING Investments, LLC, Directed Services, Inc. or other Company affiliates, which may or may not also be subadvised by another Company affiliate; and (b) funds managed by the Company or a Company affiliate but which are subadvised by unaffiliated third parties.

Revenues received by the Company from affiliated funds include:

- For those funds which the Company serves as investment adviser, a share of the management fee deducted from fund assets and included within the "Management (Advisory) Fees" column of the Fund Expense Table that begins on page 7 of this prospectus;
- Service fees that are deducted from fund assets and included within the "Other Expenses" column of the Fund Expense Table; and
- For certain share classes, the Company or its affiliates may also receive compensation paid out of $12 \mathrm{~b}-1$ fees that are deducted from fund assets and disclosed in the "12b-1 Fees" column of the Fund Expense Table.

Additionally, the Company receives other revenues from affiliated funds which may be based either on an annual percentage of average net assets held in the fund by the Company or a percentage of the management fees shown in the Fund Expense Table. These revenues may be received as cash payments or according to a variety of financial accounting techniques which are used to allocate revenue and profits across the organization. In the case of affiliated funds subadvised by unaffiliated third parties, any sharing of the management fee between the Company and the affiliated investment adviser is based on the amount of such fee remaining after the subadvisory fee has been paid to the unaffiliated subadviser. Because subadvisory fees vary by subadviser, varying amounts of revenue are retained by the affiliated investment adviser and ultimately shared with the Company.

## Types of Revenue Received from Unaffiliated Funds

Revenues received from each of the unaffiliated funds or their affiliates is based on an annual percentage of the average net assets held in that fund by the Company. Some unaffiliated funds or their affiliates pay us more than others and some of the amounts we receive may be significant.

Revenues received by the Company or its affiliates from unaffiliated funds include:

- For certain funds, compensation paid from 12b-1 fees or service fees that are deducted from fund assets. Any such fees deducted from fund assets are disclosed in the Fund Expense Table; and
- Additional payments for administrative, recordkeeping or other services which we provide to the funds or their affiliates or as an incentive for us to make the funds available through the contract. These additional payments are not disclosed in the Fund Expense Table and do not increase directly or indirectly the fees and expenses shown in the Fund Expense Table. These additional payments may be used by us to finance distribution of the contract.

As of the date of this prospectus, Fidelity Investments is the only unaffiliated fund family offered through this prospectus.

If the revenues received from affiliated funds were taken into account, payments from ING Investments, LLC and other Company affiliates would be the greatest.

Please note certain management personnel and other employees of the Company or its affiliates may receive a portion of their total employment compensation based on the amount of net assets allocated to affiliated funds.

## Premium and Other Taxes

Maximum Amount. Some states and municipalities charge a premium tax on annuities. These taxes currently range from $0 \%$ to $4 \%$, depending upon the jurisdiction.

When/How. We reserve the right to deduct a charge for premium taxes from your account value or from purchase payments to the account at any time, but not before there is a tax liability under state law. For example, we may deduct a charge for premium taxes at the time of a complete withdrawal or we may reflect the cost of premium taxes in our income phase payment rates when you commence income phase payments.

We will not deduct a charge for any municipal premium tax of $1 \%$ or less, but we reserve the right to reflect such an expense in our income phase payment rates.

In addition, the Company reserves the right to assess a charge for any federal taxes due against the separate account, see "Taxation."

## Charges for ING GET Fund

Various series of ING GET Fund may be offered from time to time, and additional charges may apply if you elect to invest in one of these series. If a series is available, it will be described in a supplement to this prospectus at the time it is offered. The supplement will include fee table information about the option.

## YOUR ACCOUNT VALUE

During the accumulation phase, your account value at any given time equals:
$>$ The current dollar value of amounts held in the subaccounts which takes into account investment performance and fees deducted from the subaccounts, plus
$>$ The current dollar value of amounts held in the Fixed Account, including interest to date.
Subaccount Accumulation Units. When you select a fund as an investment option, your account dollars invest in "accumulation units" of the Variable Annuity Account B subaccount corresponding to that fund. The subaccount invests directly in the fund's shares. The value of your interest in a subaccount is expressed as the number of accumulation units you hold multiplied by an "Accumulation Unit Value," as described below, for each unit.

Accumulation Unit Value (AUV). The value of each accumulation unit in a subaccount is called the accumulation unit value or AUV. The AUV varies daily in relation to the underlying fund's investment performance. The value also reflects deductions for fund fees and expenses, the mortality and expense risk charge and the administrative expense charge (if any). We discuss these deductions in more detail in "Fee Table" and "Fees."

Valuation. We determine the AUV every normal business day after the close of the New York Stock Exchange (normally at $4: 00$ p.m. Eastern Time). At that time, we calculate the current AUV by multiplying the AUV last calculated by the "net investment factor" of the subaccount. The net investment factor measures the investment performance of the subaccount from one valuation to the next.

## Current AUV = Prior AUV x Net Investment Factor

Net Investment Factor. The net investment factor for a subaccount between two consecutive valuations equals the sum of 1.0000 plus the net investment rate.

Net Investment Rate. The net investment rate is computed according to a formula that is equivalent to the following:
$>$ The net assets of the fund held by the subaccount as of the current valuation; minus
$>$ The net assets of the fund held by the subaccount at the preceding valuation; plus or minus
$>$ Taxes or provisions for taxes, if any, due to subaccount operations (with any federal income tax liability offset by foreign tax credits to the extent allowed); divided by
$>$ The total value of the subaccount's units at the preceding valuation; minus
$>$ A daily deduction for the mortality and expense risk charge and the administrative expense charge, if any, and any other fees deducted from investments in the separate account, such as guarantee charges for ING GET Fund. See "Fees."

The net investment rate may be either positive or negative.

Hypothetical Illustration. As a hypothetical illustration, assume that your initial purchase payment is $\$ 5,000$ and you direct us to invest $\$ 3,000$ in Fund A and $\$ 2,000$ in Fund B. Also assume that on the day we receive the purchase payment, the applicable AUV's after the next close of business of the New York Stock Exchange (normally at 4:00 p.m. Eastern Time) are $\$ 10$ for Subaccount A and $\$ 25$ for Subaccount B. Your account is credited with 300 accumulation units of Subaccount A and 80 accumulation units of Subaccount B.


Step $2 \downarrow$


Step 1: You make an initial purchase payment of $\$ 5,000$.

## Step 2:

A. You direct us to invest $\$ 3,000$ in Fund A. The purchase payment purchases 300 accumulation units of Subaccount A ( $\$ 3,000$ divided by the current $\$ 10$ AUV).
B. You direct us to invest $\$ 2,000$ in Fund B. The purchase payment purchases 80 accumulation units of Subaccount B ( $\$ 2,000$ divided by the current $\$ 25$ AUV).

Step 3: The separate account purchases shares of the applicable funds at the then current market value (net asset value or NAV).


Each fund's subsequent investment performance, expenses and charges, and the daily charges deducted from the subaccount, will cause the AUV to move up or down on a daily basis.

Purchase Payments to Your Account. If all or a portion of the initial purchase payment is directed to the subaccounts, it will purchase subaccount accumulation units at the AUV next computed after our acceptance of your application as described in "Purchase and Rights." Subsequent payments or transfers directed to the subaccounts will purchase subaccount accumulation units at the AUV next computed following our receipt of the purchase payment or transfer request in good order. The value of subaccounts may vary day to day.

## WITHDRAWALS

Taxes, Fees and Deductions Amounts withdrawn may be subject to one or more of the following:

- Early Withdrawal Charge (see "Fees - Early Withdrawal Charge")
- Annual Maintenance Fee (see "Fees - Annual Maintenance Fee")
$\triangleright$ Redemption Fees (See "Fees Redemption Fees")
$\triangleright \quad$ Tax Penalty (see "Taxation")
$\triangleright$ Tax Withholding (see "Taxation")

To determine which may apply to you, refer to the appropriate sections of this prospectus, contact your local representative or call us at the number listed in "Contract Overview - Questions: Contacting the Company."

You may withdraw all or a portion of your account value at any time during the accumulation phase.

## Steps for Making A Withdrawal.

$>$ Select the withdrawal amount.

1) Full Withdrawal: You will receive, reduced by any required withholding tax, your account value minus any applicable early withdrawal charge and annual maintenance fee.
2) Partial Withdrawal (Percentage or Specified Dollar Amount): You will receive, reduced by any required withholding tax, the amount you specify, subject to the value available in your account. However, the amount actually withdrawn from your account will be adjusted by any applicable early withdrawal charge. See Appendix I for more information about withdrawals from the Fixed Account.
$>$ Select investment options. If you do not specify this, we will withdraw dollars from each investment option in which you have account value in the same proportion as that value bears to your total account value.
> Properly complete a disbursement form and send it to our Home Office.

Calculation of Your Withdrawal. We determine your account value every normal business day after the close of the New York Stock Exchange (normally at 4:00 p.m. Eastern Time). We pay withdrawal amounts based on your account value as of the next valuation after we receive a request for withdrawal in good order at our Home Office.

Delivery of Payment. Payments for withdrawal requests will be made in accordance with SEC requirements. Normally, your withdrawal amount will be sent no later than seven calendar days following our receipt of your properly completed disbursement form in good order.

Reinvesting a Full Withdrawal. Within 30 days after a full withdrawal, if allowed by law and the contract, you may elect to reinvest all or a portion of the withdrawal. We must receive any reinvested amounts within 60 days of the withdrawal. We reserve the right, however, to accept a reinvestment election received more than 30 days after the withdrawal and accept proceeds received more than 60 days after the withdrawal. We will credit your account for the amount reinvested based upon the subaccount values next computed following our receipt of your request and the amount to be reinvested. We will credit the amount reinvested proportionally for annual maintenance fees and for early withdrawal charges imposed at the time of withdrawal. We will deduct from the amount reinvested any annual maintenance fee which fell due after the withdrawal and before the reinvestment. We will reinvest in the same investment options and proportions in place at the time of withdrawal. If you withdraw amounts from a series of the ING GET Fund and then elect to reinvest them, we will reinvest them in a GET Fund series that is then accepting deposits, if one is available. If one is not available, we will reallocate your GET amounts among other investment options in which you invested, on a pro rata basis. The reinvestment privilege may be used only once. Seek competent advice regarding the tax consequences associated with reinvestment.

## SYSTEMATIC DISTRIBUTION OPTIONS

These options may be exercised at any time during the accumulation phase of the contract.

The following systematic distribution options may be available:
$>$ SWO - Systematic Withdrawal Option. SWO is a series of automatic partial withdrawals from your account based on a payment method you select. Consider this option if you would like a periodic income while retaining investment flexibility for amounts accumulated in the account.
> Other Systematic Distribution Options. We may add additional systematic distribution options from time to time. You may obtain additional information relating to any of the systematic distribution options from your local representative or by calling us at the number listed in "Contract Overview - Questions: Contacting the Company."

Systematic Distribution Option Availability. If allowed by applicable law, we may discontinue the availability of one or more of the systematic distribution options for new elections at any time, and/or to change the terms of future elections.

Eligibility for a Systematic Distribution Option. To determine if you meet the age and account value criteria and to assess terms and conditions that may apply, contact your local representative or the Company at the number listed in "Contract Overview - Question: Contacting the Company."

Terminating a Systematic Distribution Option. You may revoke a systematic distribution option at any time by submitting a written request to our Home Office. Once you revoke an option, you may not elect it again, until the next calendar year, nor may you elect any other systematic distribution option that may be available, unless you are allowed under the Internal Revenue Code of 1986, as amended (Tax Code).

Charges and Taxation. When you elect a systematic distribution option, your account value remains in the accumulation phase and subject to the charges and deductions described in the "Fees" and "Fee Table" sections. Taking a withdrawal under a systematic distribution option may have tax consequences. If you are concerned about tax implications consult a tax adviser before electing an option.

Features of a Systematic Distribution Option
A systematic distribution option allows you to receive regular payments from your contract, without moving into the income phase. By remaining in the accumulation phase, you retain certain rights and investment flexibility not available during the income phase. Because the account remains in the accumulation phase, all accumulation phase charges continue to apply.

## DEATH BENEFIT

This section provides information about the death benefit during the accumulation phase. For death benefit information applicable to the income phase, see "The Income Phase."

## During the Accumulation Phase

Who Receives the Death Benefit? If you would like certain individuals or entities to receive a death benefit when it becomes payable, you may name them as your beneficiaries. If you die and no beneficiary exists, the death benefit will be paid in a lump sum to your estate.

Designating Your Beneficiary. You may designate a beneficiary on your application or by contacting your local representative or us as indicated in "Contract Overview - Questions: Contacting the Company."

When is a Death Benefit Payable? During the accumulation phase a death benefit is payable when you, the contract holder, die.

Death Benefit Amount. The death benefit will equal your account value as of the next time we value your account after the date on which we receive proof of death and a payment request in a form acceptable to us. In addition to this amount, some states require we pay interest on fixed interest options, calculated from date of death at a rate specified by law.

## Death Benefit - Methods of Payment

(For payment options during the income phase, see "The Income Phase.")
If you die during the accumulation phase of your contract, the following payment options are available to your beneficiary, if allowed by the Tax Code:
> Lump-sum payment; or
$>$ Payment in accordance with any of the available income phase payment plans. See "The Income Phase - Payment Plans."

Unless the beneficiary elects otherwise, lump-sum payments will generally be made into an interest bearing account that is backed by our general account. This account can be accessed by the beneficiary through a checkbook feature. The beneficiary may access death benefit proceeds at any time through the checkbook without penalty. Interest credited under this account may be less than under other settlement options.

The following options are also available, however, the Tax Code limits how long the death benefit proceeds may be left in these options:
$>$ Leave the account value invested in the contract; or
$>$ Leave the account value on deposit in the Company's general account, and receive monthly, quarterly, semi-annual or annual interest payments at the interest rate then being credited on such deposits. Your beneficiary can withdraw the balance on deposit at any time or request to receive payment in accordance with any of the available income phase payment plans. See "The Income Phase - Payment Plans."

## Steps Required for Death Benefits to be Paid to Your Beneficiary:

1. You must have designated a beneficiary(ies) for your contract;
2. Your beneficiary or someone on their behalf must provide us with proof of your death acceptable to us; and
3. Your beneficiary must elect one of the payment options available under the contract.

We will not pay any death proceeds until the beneficiary elects a method of payment. Prior to the election of a payment method by the beneficiary, the account value will remain in the account and continue to be affected by the investment performance of the investment option(s) selected. The beneficiary will have the right to allocate or transfer amounts among available investment options. (Limitations may apply to transfers from the Fixed Account see Appendix I.)

We will mail payment to the beneficiary within seven calendar days after we receive proof of death and an election of the method of payment acceptable to us.

Taxation. In general, payments received by your beneficiary after your death are taxed to the beneficiary in the same manner as if you had received those payments. Additionally, your beneficiary may be subject to tax penalties if he or she does not begin receiving death benefit payments within the time frame required by the Tax Code. See "Taxation."

## THE INCOME PHASE

We may have used the following terms in prior prospectuses:

Annuity Phase - Income Phase
Annuity Option - Income Phase Payment Option

Annuity Payment - Income
Phase Payment
Annuitization - Initiating
Income Phase Payments

During the income phase you stop contributing dollars to your account and start receiving payments from your accumulated account value.

Initiating Payments. At least 30 days before the date you want to start receiving income phase payments, you must notify us in writing of all of the following:
> Payment start date;
$>$ Income phase payment option (see the payment options table in this section);
> Payment frequency (i.e. monthly, quarterly, semi-annually or annually);
$>$ Choice of fixed or variable payments or a combination of fix and variable payments; and
$>$ Selection of an assumed net investment rate (only if variable payments are elected).

Your account will continue in the accumulation phase until you properly initiate income phase payments. Once an income phase payment option is selected, it may not be changed.

What Affects Payment Amounts? Some of the factors that may affect the amount of your income phase payments include your age, gender, account value, the income phase payment option selected, the number of guaranteed payments (if any) selected, and whether you select fixed, variable or a combination of both fixed and variable payments, and, for variable payments, the assumed net investment rate selected.

Fixed Payments. Amounts funding fixed income phase payments will be held in the Company's general account. The amount of fixed payments does not vary with investment performance over time.

Variable Payments. Amounts funding your variable income phase payments will be invested in subaccount(s) you select. Not all subaccounts available during the accumulation phase may be available during the income phase. Currently, ING VP Balanced Portfolio, Inc., ING VP Intermediate Bond Portfolio and ING VP Growth and Income Portfolio are the only subaccounts available during the income phase. For variable payments, you must also select an assumed net investment rate.

Assumed Net Investment Rate. If you select variable income phase payments, you must also select an assumed net investment rate of either 5\% or $31 / 2 \%$. If you select a $5 \%$ rate, your first payment will be higher, but subsequent payments will increase only if the investment performance of the subaccounts you selected is greater than $5 \%$ annually, after deduction of fees. Payment amounts will decline if the investment performance is less than $5 \%$, after deduction of fees.

If you select a $31 / 2 \%$ rate, your first income phase payment will be lower and subsequent payments will increase more rapidly or decline more slowly depending upon changes to the net investment performance of the subaccounts you selected. For more information about selecting an assumed net investment rate, call us for a copy of the SAI. See "Contract Overview - Questions: Contacting the Company."

Minimum Payment Amounts. The income phase payment option you select must result in:
$>$ A first income phase payment of at least $\$ 20$; or
$>$ Total yearly income phase payments of at least $\$ 100$.
If your account value is too low to meet these minimum payment amounts you will receive one lump-sum payment.
Restrictions on Start Dates and the Duration of Payments. When income phase payments start, the age of the annuitant plus the number of years for which payments are guaranteed may not exceed 95 .

Income phase payments will not begin until you have selected an income phase payment option. Failure to select an income phase payment option may have adverse tax consequences. You should consult with a qualified tax adviser if you are considering this course of action.

Charges Deducted. When you select an income payment phase option (one of the options listed in the tables immediately below), a mortality and expense risk charge, consisting of a daily deduction of $1.25 \%$ on an annual basis, will be deducted from amounts held in the subaccounts. This charge compensates us for mortality and expense risks we assume under variable income phase payout options and is applicable to all variable income phase payout options, including variable nonlifetime options under which we do not assume mortality risk. In this situation, this charge will be used to cover expenses. Although we expect to make a profit from this fee, we do not always do so. For variable options under which we do not assume a mortality risk, we may make a larger profit than under other options. We may also deduct a daily administrative charge of $0.25 \%$ annually from amounts held in the subaccounts.

Death Benefit During the Income Phase. The death benefits that may be available to a beneficiary are outlined in the income phase payment option table below. If a lump-sum payment is due as a death benefit, we will make payment within seven calendar days after we receive proof of death acceptable to us and the request for payment in good order at our Home Office. If the continuing income phase payments are elected, the beneficiary may not elect to receive a lump-sum at a future date unless the income phase payment option specifically allows a withdrawal right. We will calculate the value of any death benefit at the next valuation after we receive proof of death and a request for payment. Such value will be reduced by any payments we made after the date of death.

Unless the beneficiary elects otherwise, lump-sum payments will generally be made into an interest bearing account that is backed by our general account. This account can be accessed by the beneficiary through a checkbook feature. The beneficiary may access death benefit proceeds at any time through the checkbook without penalty. Interest credited under this account may be less than under other settlement options.

Partial Entry into the Income Phase. You may elect an income phase payment option for a portion of your account dollars, while leaving the remaining portion invested in the accumulation phase. Whether the Tax Code considers such payments taxable as income phase payments or as withdrawals is currently unclear; consult a tax adviser before electing this option. The same or a different income phase payment option may be selected for the portion left invested in the accumulation phase.

Taxation. To avoid certain tax penalties, you or your beneficiary must meet the distribution rules imposed by the Tax Code. Additionally, when selecting an income phase payment option, the Tax Code requires that your expected payments will not exceed certain durations. See "Taxation" for additional information.

## Income Phase Payment Options

The following table lists the income phase payment options and accompanying death benefits available during the income phase. We may offer additional income phase payment options under the contract from time to time.

Once income phase payments begin, the income phase payment option selected may not be changed.

## Terms to understand:

Annuitant(s): The person(s) on whose life expectancy(ies) the income phase payments are based. Beneficiary(ies): The person(s) or entity(ies) entitled to receive a death benefit under the contract.

| Lifetime Income Phase Payment Options |  |
| :---: | :---: |
| Life Income | Length of Payments: For as long as the annuitant lives. It is possible that only one payment will be made if the annuitant dies prior to the second payment's due date. <br> Death Benefit - None: All payments end upon the annuitant's death. |
| Life Income - <br> Guaranteed <br> Payments* | Length of Payments: For as long as the annuitant lives, with payments guaranteed for your choice of $5,10,15$ or 20 years or as otherwise specified in the contract. <br> Death Benefit - Payment to the Beneficiary: If the annuitant dies before we have made all the guaranteed payments, we will continue to pay the beneficiary the remaining guaranteed payments unless the beneficiary elects to receive a lump-sum payment equal to the present value of the remaining guaranteed payments. |
| Life Income - Two Lives | Length of Payments: For as long as either annuitant lives. It is possible that only one payment will be made if both annuitants die before the second payment's due date. <br> Continuing Payments: <br> (a) When you select this option you choose for $100 \%, 662 / 3 \%$ or $50 \%$ of the payment to continue to the surviving annuitant after the first death; or <br> (b) $100 \%$ of the payment to continue to the annuitant on the second annuitant's death, and $50 \%$ of the payment will continue to the second annuitant on the annuitant's death. <br> Death Benefit - None: All payments end upon the death of both annuitants. |
| Life Income - Two <br> Lives with <br> Guaranteed <br> Payments* | Length of Payments: For as long as either annuitant lives, with payments guaranteed for a minimum of 120 months. <br> Continuing Payments: $100 \%$ of the payment will continue to the surviving annuitant after the first death. <br> Death Benefit - Payment to the Beneficiary: If both annuitants die before the guaranteed payments have all been paid, we will continue to pay the beneficiary the remaining guaranteed payments, unless the beneficiary elects to receive a lump-sum payment equal to the present value of the remaining guaranteed payments. |
| Nonlifetime Income Phase Payment Options |  |
| Nonlifetime- <br> Guaranteed <br> Payments* | Length of Payment: You may select payments for 3-30 years. In certain cases a lump-sum payment may be requested at any time. (see below) <br> Death Benefit - Payment to the Beneficiary: If the annuitant dies before we make all the guaranteed payments, we will continue to pay the beneficiary the remaining guaranteed payments, unless the beneficiary elects to receive a lump-sum payment equal to the present value of the remaining guaranteed payments. |

Lump-Sum Payment: If the Nonlifetime - Guaranteed Payments option is elected with variable payments, you may request at any time that all or a portion of the present value of the remaining payments be paid in one lump sum. Any such lump-sum payment will be treated as a withdrawal during the accumulation phase and we will charge any applicable early withdrawal charge. If the early withdrawal charge is based on completed purchase payment periods, each year that passes after income payments have begun is treated as a completed purchase payment period even though no additional purchase payments have been made. See "Fees - Early Withdrawal Charge." We will send lump-sum payments within seven calendar days after we receive the request for payment in good order at our Home Office.

Calculation of Lump-Sum Payments: If a lump-sum payment is available under the income phase payment options above, the rate used to calculate the present value for the remaining guaranteed payments is the same rate we used to calculate the income phase payments (i.e. the actual fixed rate used for the fixed payments or the $31 / 2 \%$ or $5 \%$ assumed net investment rate used for variable payments).
*Guaranteed period payments may not extend beyond the shorter of your life expectancy or until your age 95 .

## TAXATION

## Introduction

This section discusses our understanding of current federal income tax laws affecting the contract. You should keep the following in mind when reading it:
$>$ Your tax position (or the tax position of the designated beneficiary, as applicable) determines federal taxation of amounts held or paid out under the contract.
$>$ Tax laws change. It is possible that a change in the future could affect contracts issued in the past.
$>$ This section addresses federal income tax rules and does not discuss federal estate and gift tax implications, state and local taxes or any other tax provisions.
$>$ We do not make any guarantee about the tax treatment of the contract or any transaction involving the contract.
$>$ The term "payment" in this section refers to income phase payments.
We do not intend this information to be tax advice. For advice about the effect of federal income taxes or any other taxes on amounts held or paid out under the contract consult a tax adviser. No attempt is made to provide more than general information about the use of the contract with tax-qualified retirement arrangements.

Taxation of Gains Prior to Distribution. You will generally not pay taxes on any earnings from the annuity contract described in this prospectus until they are withdrawn (or otherwise made available to you or a designated beneficiary).

Investor Control. The IRS has stated in published rulings that a variable contract owner will be considered the owner of separate account assets if the owner possesses incidents of investment control over the assets. In these circumstances, income and gains from the separate account assets would be includible in the variable contract owner's gross income. Future guidance regarding the extent to which owners could direct their investments among subaccounts without being treated as owners of the underlying assets of the separate account may adversely affect the tax treatment of existing contracts. It is possible that the Treasury's position, when announced, may adversely affect the tax treatment of existing contracts. The Company therefore reserves the right to modify the contract as necessary to attempt to prevent a contract holder from being considered the federal tax owner of a pro rata share of the assets of the separate account.

Diversification. Tax Code section 817(h) requires that in a nonqualified contract the investments of the funds be "adequately diversified" in accordance with Treasury Regulations in order for the contracts to qualify as annuity contracts under federal tax law. The separate account, through the funds, intends to comply with the diversification requirements prescribed by the Treasury in Reg. Sec. 1.817-5, which affects how the funds' assets may be invested.

## In This Section:

$\triangleright$ Introduction
$\triangleright$ Contract Type

- Withdrawals and Other Distributions
- Taxation of Distributions
$\triangleright 10 \%$ Penalty Tax
$\triangleright$ Withholding for Federal Income Tax Liability
$\triangleright$ Minimum Distribution of Death Benefit Proceeds
- Taxation of Nonqualified Contracts
$\triangleright$ Possible Changes in Taxation
$\triangleright$ Taxation of the Company


## Contract Type

The contracts are designed for use on a non-tax qualified basis as a nonqualified deferred annuity contract.

The Contract. You are responsible for determining that contributions, distributions, investments and other transactions satisfy applicable laws. Legal counsel and a tax adviser should be consulted regarding suitability of the contract.

## Withdrawals and Other Distributions

Certain tax rules apply to distributions from the contract. A distribution is any amount taken from the contract including withdrawals, income phase payments, rollovers, exchanges and death benefit proceeds.

We report the taxable portion of all distributions to the Internal Revenue Service (IRS).

## Taxation of Distributions

A full withdrawal of a nonqualified contract is taxable to the extent that the amount received exceeds the investment in the contract. A partial withdrawal is taxable to the extent that the account value immediately before the withdrawal exceeds the investment in the contract. In other words, a partial withdrawal is treated first as a withdrawal of taxable earnings.

For income phase payments, a portion of each payment which represents the investment in the contract is not taxable. An exclusion ratio is calculated to determine the nontaxable portion.

For fixed income phase payments, in general, there is no tax on the portion of each payment which represents the same ratio that the investment in the contract bears to the total dollar amount of the expected payments as defined in Tax Code section 72(c). The entire income phase payment will be taxable once the recipient has recovered the investment in the contract.

For variable income phase payments, an equation is used to establish a specific dollar amount of each payment that is not taxed. The dollar amount is determined by dividing the investment in the contract by the total number of expected periodic payments. The entire income phase payment will be taxable once the recipient has recovered the investment in the contract.

All deferred nonqualified annuity contracts that are issued by the Company (or its affiliates) to the same contract holder during any calendar year are treated as one annuity contract for purposes of determining the amount includible in gross income under Tax Code section 72(e). In addition, the Treasury Department has specific authority to issue regulations that prevent the avoidance of Tax Code section 72(e) through the serial purchase of annuity contracts or otherwise.

Taxation of Death Benefit Proceeds. In general, payments received by your designated beneficiaries after your death are taxed in the same manner as if you had received those payments.

## 10\% Penalty Tax

Under certain circumstances, the Tax Code may impose a $10 \%$ penalty tax on the taxable portion of any distribution from a nonqualified contract unless one or more of the following have occurred:
$>$ You have attained age 59 1/2;
$>$ You have become disabled within the meaning of the Tax Code;
$>$ You have died;
$>$ The distribution is made in substantially equal periodic payments (at least annually) over your life or life expectancy or the joint lives or joint life expectancies of you and your designated beneficiary; or
$>$ The distribution is allocable to investment in the contract before August 14, 1982.

## Withholding for Federal Income Tax Liability

Any taxable distributions under the contract are generally subject to withholding. Federal income tax liability rates vary according to the type of distribution and the recipient's tax status.

Generally, you or a designated beneficiary may elect not to have tax withheld from distributions.
Non-resident Aliens. If you or your designated beneficiary is a non-resident alien, then any withholding is governed by Tax Code section 1441 based on the individual's citizenship, the country of domicile and treaty status.

## Minimum Distribution of Death Benefit Proceeds

Death of Contract Holder. The following requirements apply to nonqualified contracts at your death. Different distribution requirements apply if your death occurs:
$\triangleright$ After you begin receiving income phase payments under the contract, or
$\triangleright$ Before you begin receiving such distributions.
If your death occurs after you begin receiving income phase payments, distributions must be made at least as rapidly as under the method in effect at the time of your death.

If your death occurs before you begin receiving income phase payments, your entire balance must be distributed within five years after the date of your death. For example, if you die on September 1, 2005, your entire balance must be distributed by August 31, 2010. However, if the distribution begins within one year of your death, then payments may be made over one of the following time-frames:
$\triangleright \quad$ Over the life of the designated beneficiary; or
$\triangleright$ Over a period not extending beyond the life expectancy of the designated beneficiary.
Spousal Designated Beneficiaries. If the designated beneficiary is your spouse, the contract may be continued with the surviving spouse as the new contract holder.

Death of the Annuitant. If the contract holder is a nonnatural person and the annuitant dies, the same rules apply as outlined above for death of a contract holder, with the annuitant treated as the holder of the contract. If there is a change in the annuitant, such change shall be treated as the death of the holder of the contract. If the contract holder is a natural person but not the annuitant and the annuitant dies, the designated beneficiary must elect an income phase payment option within 60 days of the date of death, or any gain under the contract will be includible in the designated beneficiary's income in the year the annuitant dies.

## Taxation of Nonqualified Contracts

In General. Tax Code section 72 governs taxation of annuities in general. A contract holder under a nonqualified contract who is a natural person generally is not taxed on increases in the account value until distribution occurs by withdrawing all or part of such account value. The taxable portion of a distribution is taxable as ordinary income.

Non-Natural Holders of a Nonqualified Contract. If the contract holder is not a natural person, a nonqualified contract generally is not treated as an annuity for income tax purposes and the income on the contract for the taxable year is currently taxable as ordinary income. Income on the contract is any increase over the year in the surrender value, adjusted for purchase payments made during the year, amounts previously distributed and amounts previously included in income. There are some exceptions to this rule and a non-natural person should consult a tax adviser prior to purchasing the contract. A non-natural person exempt from federal income taxes should consult a tax adviser regarding treatment of income on the contract for purposes of the unrelated business income tax. When the contract holder is not a natural person, a change in annuitant is treated as the death of the contract holder.

Transfers, Assignments or Exchanges of a Nonqualified Contract. A transfer of ownership of a nonqualified contract, the selection of certain income phase payment dates, or the exchange of a contract may result in certain tax consequences. The assignment, pledge, or agreement to assign or pledge any portion of the contract value generally will be treated as a distribution. Anyone contemplating any such designation, transfer, assignment, selection, or exchange should contact a tax adviser regarding the potential tax effects of such a transaction.

Delayed Annuity Starting Date. If the Contract's annuity starting date occurs (or is scheduled to occur) at a time when the annuitant has reached an advanced age (e.g., age 85), it is possible that the Contract would not be treated as an annuity for federal income tax purposes. In that event, the income and gains under the Contract could be currently includible in your income.

Tax Free Exchanges. Section 1035 of the Tax Code permits the exchange of a life insurance, endowment or annuity contract for an annuity contract on a tax-free basis. In such instance, the "investment in the contract" in the old contract will carry over to the new contract. You should consult with your tax advisor regarding procedures for making Section 1035 exchanges.

If your contract is purchased through a tax free exchange of a life insurance, endowment or annuity contract that was purchased prior to August 14, 1982, then any distributions other than annuity payments will be treated, for tax purposes, as coming:
$>$ First, from any remaining "investment in the contract" made prior to August 14, 1982 and exchanged into the Contract;
$>$ Next, from any "income on the contract" attributable to the investment made prior to August 14, 1982;
> Then, from any remaining "income on the contract"; and
> Lastly, from any remaining "investment in the contract".

The IRS has concluded that in certain instances, the partial exchange of a portion of one annuity contract for another contract will be tax-free. However, the IRS has reserved the right to treat transactions it considers abusive as ineligible for favorable partial 1035 tax free exchange treatment. The IRS has not provided any additional guidance on what it considers abusive. It is not certain whether the IRS would treat an immediate withdrawal or annuitization after a partial exchange as abusive. In addition, it is unclear how the IRS will treat a partial exchange from a life insurance, endowment, or annuity contract directly into an immediate annuity. Currently, we will accept a partial 1035 exchange from a non-qualified annuity into a deferred annuity or an immediate annuity as a tax free transaction unless we believe that we would be expected to treat the transaction as abusive. We are not responsible for the manner in which any other insurance company, for tax reporting purposes, or the IRS, with respect to the ultimate tax treatment, recognizes or reports a partial exchange. We strongly advise you to discuss any proposed 1035 exchange with your tax advisor prior to proceeding with the transaction.

## Possible Changes in Taxation

Although the likelihood of legislative change is uncertain, there is always the possibility that the tax treatment of the contracts could change by legislation or other means. It is also possible that any change could be retroactive (that is, effective before the date of the change). You should consult a tax adviser with respect to legislative developments and their effect on the contract.

## Taxation of the Company

We are taxed as a life insurance company under the Tax Code. Variable Annuity Separate Account B is not a separate entity from us. Therefore, it is not taxed separately as a "regulated investment company," but is taxed as part of the Company.

We automatically apply investment income and capital gains attributable to the separate account to increase reserves under the contracts. Because of this, under existing federal tax law we believe that any such income and gains will not be taxed to the extent that such income and gains are applied to increase reserves under the contracts. In addition, any foreign tax credits attributable to the separate account will be first used to reduce any income taxes imposed on the separate account before being used by the Company.

In summary, we do not expect that we will incur any federal income tax liability attributable to the separate account and we do not intend to make any provision for such taxes. However, changes in federal tax laws and/or their interpretation may result in our being taxed on income or gains attributable to the separate account. In this case, we may impose a charge against the separate account (with respect to some or all of the contracts) to set aside provisions to pay such taxes. We may deduct this amount from the separate account, including from your contract value invested in the subaccounts.

## CONTRACT DISTRIBUTION

General. The Company's subsidiary, ING Financial Advisers, LLC, serves as the principal underwriter for the contracts. ING Financial Advisers, LLC, a Delaware limited liability company, is registered as a broker-dealer with the SEC. ING Financial Advisers, LLC is also a member of the National Association of Securities Dealers, Inc. (NASD) and the Securities Investor Protection Corporation. ING Financial Advisers, LLC's principal office is located at 151 Farmington Avenue, Hartford, Connecticut 06156.

The contracts are offered to the public by individuals who are registered representatives of ING Financial Advisers, LLC or other broker-dealers which have or may enter into a selling arrangement with ING Financial Advisers, LLC. We refer to ING Financial Advisers, LLC and the other broker-dealers selling the contracts as "distributors."

All registered representatives selling the contracts must also be licensed as insurance agents for the Company.

Broker-dealers which have or may enter into selling agreements with ING Financial Advisers, LLC include the following broker-dealers which are affiliated with the Company:

Banknorth Investment Group, Inc.
Baring Investment Services, Inc.
Compulife Investor Services, Inc.
Directed Services, Inc.
Financial Network Investment Corporation
Granite Investment Services, Inc.
Guaranty Brokerage Services, Inc. ING America Equities, Inc.

ING Barings Corp.
ING Direct Funds Limited
ING DIRECT Securities, Inc.
ING Financial Partners, Inc.
ING Funds Distributor, LLC
Multi-Financial Securities Corporation
PrimeVest Financial Services, Inc.
Systematized Benefits Administrators, Inc.

Registered representatives of distributors who solicit sales of the contracts typically receive a portion of the compensation paid to the distributor in the form of commissions or other compensation, depending upon the agreement between the distributor and the registered representative. This compensation, as well as other incentives or payments, is not paid directly by contract owners or the separate account. We intend to recoup this compensation and other sales expenses paid to distributors through fees and charges imposed under the contracts.

Occasionally, ING Financial Advisers, LLC may enter into arrangements with independent entities to help find broker-dealers or banks interested in distributing the contract or to provide training, marketing and other salesrelated functions, or administrative services. We will reimburse such entities for expenses related to and may pay fees to such entities in return for these services.

ING Financial Advisers, LLC may also contract with independent third party broker-dealers who will act as wholesalers by assisting us in selecting broker-dealers or banks interested in acting as distributors. These wholesalers may also provide training, marketing and other sales related functions to the distributors and may provide certain administrative services in connection with the contract. ING Financial Advisers, LLC may pay such wholesalers compensation based upon purchase payments to contracts purchased through distributors that they select.

ING Financial Advisers, LLC may also designate third parties to provide services in connection with the contracts such as reviewing applications for completeness and compliance with insurance requirements and providing the distributors with approved marketing material, prospectuses or other supplies. These parties may also receive payments for their services based upon purchase payments. ING Financial Advisers, LLC will pay all costs and expenses related to these services.

Commission Payments. Persons who offer and sell the contracts may be paid a commission. The maximum percentage amount that may be paid with respect to a given purchase payment is $2.75 \%$. We may also pay assetbased compensation up $0.10 \%$. In addition, we may pay ongoing annual compensation of up to $40 \%$ of the commissions paid during the year in connection with certain premium received during that year, if the registered representative attains a certain threshold of sales of Company contracts. Individual registered representatives may receive all or a portion of compensation paid to their distributor, depending upon the firm's practices. Commissions and annual payments, when combined, could exceed $2.75 \%$ of total premium payments. To the extent permitted by SEC and NASD rules and other applicable laws and regulations, we may also pay or allow other promotional incentives or payments in the form of cash payments or other compensation to distributors, which may require the registered representative to attain a certain threshold of sales of Company products.

We may also enter into special compensation arrangements with certain distributors based on those firms' aggregate or anticipated assets under management, sales of the contracts or other criteria. These special compensation arrangements will not be offered to all distributors, and the terms of such arrangements may differ among distributors based on various factors. Any such compensation payable to a distributor will not result in any additional direct charge to you by us.

Some sales personnel may receive various types of non-cash compensation as special sales incentives, including trips, and we may also pay for some sales personnel to attend educational and/or business seminars. Any such compensation will be paid in accordance with SEC and NASD rules. Management personnel of the Company, and of its affiliated broker-dealers, may receive additional compensation if the overall amount of investments in funds advised by the Company or its affiliates meets certain target levels or increases over time. Compensation for certain management personnel, including sales management personnel, may be enhanced if the overall amount of investments in the contracts and other products issued or advised by the Company or its affiliates increases over time. Certain sales management personnel may also receive compensation that is a specific percentage of the commissions paid to distributors or of purchase payments received under the contracts.

In addition to direct cash compensation for sales of contracts described above, distributors may also be paid additional compensation or reimbursement of expenses for their efforts in selling contracts to you and other customers. These amounts may include:

- Wholesaling fees calculated as a percentage of the commissions paid to distributors or of purchase payments received under the contracts;
- Marketing allowances;
- Education and training allowances to facilitate our attendance at certain educational and training meetings to provide information and training about our products, including holding training programs at our expense;
- Sponsorship payments to support attendance at meetings by registered representatives who sell our products;
- Reimbursement for the cost of attendance by registered representatives at conventions that we sponsor;
- Loans or advances of commissions in anticipation of future receipt of premiums (a form of lending to registered representatives). These loans may have advantageous terms, such as reduction or elimination of the interest charged on the loan and/or forgiveness of the principal amount of the loan, which may be conditioned on contract sales.

We pay dealer concessions, wholesaling fees, overrides, bonuses, other allowances and benefits and the costs of all other incentives or training programs from our resources, which include the fees and charges imposed under the contracts.

The following is a list of the top 25 selling firms that, during 2004, received the most compensation, in the aggregate, from us in connection with the sale of registered variable annuity contracts issued by the Company, ranked by total dollars received.

1) Lincoln Investment Planning Inc.
2) Symetra Investment Services, Inc.
3) SunAmerica Securities, Inc.
4) Securities America, Inc.
5) ING Financial Partners, Inc.
6) Financial Network Investment Corporation
7) Investacorp Inc.
8) Huckin Financial Group
9) National Planning Corporation
10) Walnut Street Securities, Inc.
11) NIA Securities, L.L.C.
12) MML Investors Services, Inc.
13) Cadaret, Grant \& Co., Inc.
14) Proequities, Inc.
15) Investment Professionals, Inc.
16) Jefferson Pilot Securities Corporation
17) McGinn, Smith \& Co., Inc.
18) Linsco/Private Ledger Corp.
19) Queens Road Securities
20) A.G. Edwards \& Sons
21) Horan Securities, Inc.
22) Lincoln Financial Advisors Corporation
23) Securities Service Network, Inc.
24) Woodbury Financial Services, Inc.
25) M Holdings Securities, Inc.

If the amounts paid to ING Financial Advisers, LLC, were included, ING Financial Advisers, LLC would be at the top of the list.

This is a general discussion of the types and levels of compensation paid by us for the sale of our variable annuity contracts. It is important for you to know that the payment of volume or sales-based compensation to a distributor or registered representative may provide that registered representative a financial incentive to promote our contracts over those of another Company, and may also provide a financial incentive to promote one of our contracts over another.

## OTHER TOPICS

## The Company

We issue the contracts described in this prospectus and are responsible for providing each contract's insurance and annuity benefits.

We are a stock life insurance company organized under the insurance laws of the State of Connecticut in 1976 and an indirect subsidiary of ING Groep N.V. ("ING"), a global financial institution active in the fields of insurance, banking and asset management. Through a merger, our operations include the business of Aetna Variable Annuity Life Insurance Company (formerly known as Participating Annuity Life Insurance Company, an Arkansas life insurance company organized in 1954). Prior to May 1, 2002, the Company was known as Aetna Life Insurance and Annuity Company.

We are engaged in the business of issuing life insurance and annuities.
Our principal executive offices are located at:
151 Farmington Avenue
Hartford, Connecticut 06156

## Variable Annuity Account B

We established Variable Annuity Account B (the "separate account") under Connecticut Law in 1976 as a continuation of the separate account established in 1974 under Arkansas law by Aetna Variable Annuity Life Insurance Company. The separate account was established as a segregated asset account to fund variable annuity contracts. The separate account is registered as a unit investment trust under the Investment Company Act of 1940 (the "40 Act"). It also meets the definition of "separate account" under the federal securities laws.

The separate account is divided into "subaccounts." The subaccounts invest directly in shares of a pre-assigned fund.
Although we hold title to the assets of the separate account, such assets are not chargeable with the liabilities of any other business that we conduct. Income, gains or losses of the separate account are credited to or charged against the assets of the separate account without regard to other income, gains or losses of the Company. All obligations arising under the contracts are obligations of the Company.

## Payment Delay or Suspension

We reserve the right to suspend or postpone the date of any payment of benefits or values under any one of the following circumstances:
$\triangleright$ On any valuation date when the New York Stock Exchange is closed (except customary weekend and holiday closings) or when trading on the New York Stock Exchange is restricted;
$\triangleright \quad$ When an emergency exists as determined by the SEC so that disposal of the securities held in the subaccounts is not reasonably practicable or it is not reasonably practicable to fairly determine the value of the subaccount's assets; or
$\triangleright$ During any other periods the SEC may by order permit for the protection of investors.
The conditions under which restricted trading or an emergency exists shall be determined by the rules and regulations of the SEC.

## Performance Reporting

We may advertise different types of historical performance for the subaccounts including:
$\triangleright$ Standardized average annual total returns; and
$\triangleright \quad$ Non-standardized average annual total returns.
We may also advertise certain ratings, rankings or other information related to the Company, the subaccounts or the funds.

Standardized Average Annual Total Returns. We calculate standardized average annual total returns according to a formula prescribed by the SEC. This shows the percentage return applicable to $\$ 1,000$ invested in the subaccounts over the most recent month-end, one, five and ten-year periods. If the investment option was not available for the full period, we give a history from the date money was first received in that option under the separate account or from the date the fund was first available under the separate account. As an alternative to providing the most recent month-end performance, we may provide a phone number, website or both where these returns may be obtained. Standardized average annual total returns reflect deduction of all recurring charges during each period (i.e. mortality and expense risk charges, annual maintenance fees, administrative expense charges, if any, and any applicable early withdrawal charges).

Non-Standardized Average Annual Total Returns. We calculate non-standardized average annual total returns in a similar manner as that stated above, except we may include returns that do not reflect the deduction of any applicable early withdrawal charge. Some non-standardized returns may also exclude the effect of an annual maintenance fee. If we reflected these charges in the calculation it would decrease the level of performance reflected by the calculation. Non-standardized returns may include performance from the fund's inception date, if that date is earlier than the one we use for standardized returns.

## Voting Rights

Each of the subaccounts holds shares in a fund and each is entitled to vote at regular and special meetings of that fund. Under our current view of applicable law, we will vote the shares for each subaccount as instructed by persons having a voting interest in the subaccount. We will vote shares for which we receive no instructions in the same proportion as those for which we receive instructions. You will receive periodic reports relating to the funds in which you have an interest as well as any proxy materials and a form on which to give voting instructions. Voting instructions will be solicited by a written communication at least 14 days before the meeting.

The number of votes (including fractional votes) you are entitled to direct will be determined as of the record date set by any fund you invest in through the subaccounts.
$\triangleright$ During the accumulation phase the number of votes is equal to the portion of your account value invested in the fund, divided by the net asset value of one share of that fund.
$\triangleright \quad$ During the income phase the number of votes is equal to the portion of reserves set aside for the contract's share of the fund, divided by the net asset value of one share of that fund.

## Contract Modification

We may change the contract as required by federal or state law or as otherwise permitted in the contract. Certain changes will require the approval of appropriate state or federal regulatory authorities.

## Transfer of Ownership: Assignment

We will accept assignments or transfers of ownership where such assignments are not prohibited, with proper notification. The date of any such assignment or transfer of ownership will be the date we receive the notification at our Home Office. An assignment or transfer of ownership may have tax consequences and you should consult with a tax adviser before assigning or transferring ownership of the contract.

An assignment of a contract will only be binding on the Company if it is made in writing and sent to us at our Home Office. We will use reasonable procedures to confirm that the assignment is authentic, including verification of signature. If we fail to follow our own procedures, we will be liable for any losses to you directly resulting from such failure. Otherwise, we are not responsible for the validity of any assignment. Your rights and the interest of the annuitant and any beneficiary will be subject to the rights of any assignee we have on our records.

## Legal Matters and Proceedings

We are not aware of any pending legal proceedings which involve the separate account as a party.
We are, or may be in the future, a defendant in various legal proceedings in connection with the normal conduct of our insurance operations. Some of these cases may seek class action status and may include a demand for punitive damages as well as for compensatory damages. In the opinion of management, the ultimate resolution of any existing legal proceeding is not likely to have a material adverse effect on our ability to meet our obligations under the contract.

ING Financial Advisers, LLC, the principal underwriter and distributor of the contract (the "distributor"), is a party to threatened or pending lawsuits/arbitration that generally arise from the normal conduct of business. Suits against the distributor sometimes include claims for substantial compensatory, consequential or punitive damages and other types of relief. In a number of pending cases, claims have been made that a former registered representative of the distributor converted client funds to the representatives' personal use. ING Financial Advisers, LLC is not involved in any legal proceeding which, in the opinion of management, is likely to have material adverse effect on its ability to distribute the contract.

## Regulatory Matters

As with many financial services companies, the Company and its affiliates have received informal and formal requests for information from various state and federal governmental agencies and self-regulatory organizations in connection with inquiries and investigations of the products and practices of the financial services industry. In each case, the Company and its affiliates have been and are providing full cooperation.

## CONTENTS OF THE STATEMENT OF ADDITIONAL INFORMATION

The Statement of Additional Information (SAI) contains more specific information on the separate account and the contract, as well as the financial statements of the separate account and the Company. The following is a list of the contents of the SAI.

General Information and History
Variable Annuity Account B
Offering and Purchase of Contract
Income Phase Payments
Sales Material and Advertising
Independent Registered Public Accounting Firm
Financial Statements of the Separate Account
Consolidated Financial Statements of ING Life Insurance and Annuity Company
You may request an SAI by calling the Home Office at the number listed in "Contract Overview - Questions:
Contacting the Company."

## APPENDIX I FIXED ACCOUNT

The Fixed Account is an investment option available during the accumulation phase of the contract.

Additional information about this option may be found in the contract.

Amounts allocated to the Fixed Account are held in the Company's general account which supports insurance and annuity obligations.

## General Disclosure.

$\triangleright$ Interests in the Fixed Account have not been registered with the SEC in reliance on exemptions under the Securities Act of 1933, as amended.
$\triangleright$ Disclosure in this prospectus regarding the Fixed Account may be subject to certain generally applicable provisions of the federal securities laws relating to the accuracy and completeness of the statements.
$\triangleright \quad$ The SEC has not reviewed disclosure in this Appendix regarding the Fixed Account.

## Interest Rates.

$\triangleright$ The Fixed Account guarantees that amounts allocated to this option will earn the minimum interest rate specified in the contract. We may credit a higher interest rate from time to time, but the rate we credit will never fall below the guaranteed minimum specified in the contract. Amounts applied to the Fixed Account will earn the interest rate in effect at the time money is applied. Amounts in the Fixed Account will receive a compound interest rate as credited by us. The rate we quote is an annual effective yield. Among other factors, the safety of the interest rate guarantee depends upon the claims-paying ability of the Company.
$\triangleright$ Our determination of credited interest rates reflects a number of factors, including mortality and expense risks, interest rate guarantees, the investment income earned on invested assets and the amortization of any capital gains and/or losses realized on the sale of invested assets. Under this option, we assume the risk of investment gain or loss by guaranteeing the amounts you allocate to this option and promising a minimum interest rate and income phase payment.

Withdrawals. Except for contracts issued in the state of New York, withdrawals from the Fixed Account over $\$ 250,000$ (for contracts issued prior to 1988) or $\$ 500,000$ (for contracts issued after 1988) will be paid pursuant to a five year schedule. See your contract for details. Under certain emergency conditions, some contracts allow us to defer payment of any withdrawal for period of up to 6 months or as provided by federal law.

Charges. We do not make deductions from amounts in the Fixed Account to cover mortality and expense risks. We consider these risks when determining the credited rate.

If you make a withdrawal from amounts in the Fixed Account, an early withdrawal charge may apply. See "Fees."
Transfers. During the accumulation phase, you may transfer account dollars from the Fixed Account to any other available investment option once during each calendar year. We may vary the dollar amount that you are allowed to transfer, but it will never be less than $10 \%$ of your account value held in the Fixed Account.

By notifying the Home Office at least 30 days before income payments begin you may elect to have amounts transferred to one or more of the funds available during the income phase to provide variable payments.

## Appendix II

The investment results of the mutual funds (funds) are likely to differ significantly and there is no assurance that any of the funds will achieve their respective investment objectives. You should consider the investment objectives, risks and charges, and expenses of the funds carefully before investing. Please refer to the fund prospectuses for additional information. Shares of the funds will rise and fall in value and you could lose money by investing in the funds. Shares of the funds are not bank deposits and are not guaranteed, endorsed or insured by any financial institution, the Federal Deposit Insurance Corporation or any other government agency. Except as noted, all funds are diversified, as defined under the Investment Company Act of 1940. Fund prospectuses may be obtained free of charge at the address and telephone number listed in "Contract Overview - Questions," by accessing the SEC's web site or by contacting the SEC Public Reference Room.

Certain funds offered under the contracts have investment objectives and policies similar to other funds managed by the fund's investment adviser. The investment results of a fund may be higher or lower than those of other funds managed by the same adviser. There is no assurance and no representation is made that the investment results of any fund will be comparable to those of another fund managed by the same investment adviser.

| Fund Name | Investment Adviser/ <br> Subadviser | Investment Objective(s)/Summary of Principal Investments |
| :---: | :---: | :---: |
| Fidelity ${ }^{\circledR}$ Variable Insurance Products - Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$ Portfolio (Initial Class) | Fidelity Management \& Research Company <br> Subadvisers: Fidelity <br> Management \& Research (U.K.) Inc.; Fidelity Management \& Research (Far East) Inc.; Fidelity Investments Japan Limited; FMR Co., Inc. | Seeks long-term capital appreciation. Normally invests primarily in common stocks of companies whose value the Portfolio's investment adviser believes is not fully recognized by the public. |
| Fidelity ${ }^{\circledR}$ Variable Insurance Products - Fidelity ${ }^{\circledR}$ VIP EquityIncome Portfolio (Initial Class) | Fidelity Management \& Research Company <br> Subadviser: FMR Co., Inc. | Seeks reasonable income. Also considers the potential for capital appreciation. Seeks to achieve a yield which exceeds the composite yield on the securities comprising the Standard \& Poor's $500^{\text {SM }}$ Index. Normally invests at least $80 \%$ of total assets in income-producing equity securities (which tends to lead to investments in large cap "value" stocks). |
| Fidelity ${ }^{\circledR}$ Variable Insurance Products - Fidelity® VIP Growth Portfolio (Initial Class) | Fidelity Management \& Research Company <br> Subadviser: FMR Co., Inc. | Seeks to achieve capital appreciation. Normally invests primarily in common stocks of companies the investment adviser believes have above-average growth potential (often called "growth" stocks). |


| Fund Name | Investment Adviser/ Subadviser | Investment Objective(s)/Summary of Principal Investments |
| :---: | :---: | :---: |
| Fidelity ${ }^{\circledR}$ Variable Insurance Products - Fidelity ${ }^{\circledR}$ VIP Overseas Portfolio (Initial Class) | Fidelity Management \& Research Company <br> Subadvisers: Fidelity <br> Management \& Research (U.K.) Inc.; <br> Fidelity Management \& Research (Far East) <br> Inc.; Fidelity International Investment Advisors (U.K.) Limited; Fidelity Investments Japan Limited; FMR Co., Inc. | Seeks long-term growth of capital. Normally invests at least $80 \%$ of assets in non-U.S. securities, primarily in common stocks. |
| ING Partners, Inc. - ING American Century Select Portfolio (Initial Class) | ING Life Insurance and Annuity Company <br> Subadviser: American <br> Century Investment Management, Inc. (American Century) | Seeks long-term capital appreciation. Invests in securities of companies American Century believes will increase in value over time, using a growth investment strategy developed by American Century. Generally invests in larger companies, although may purchase securities of companies of any size. Can also invest in foreign companies. |
| ING Partners, Inc. - ING JPMorgan Fleming International Portfolio (Initial Class) | ING Life Insurance and Annuity Company <br> Subadviser: J.P. <br> Morgan Fleming Asset <br> Management (London) <br> Ltd. | Seeks long-term growth of capital. Invests primarily (at least $65 \%$ of total assets) in the equity securities of foreign companies that the subadviser believes have higher growth potential and which are attractively valued. Will normally invest in a number of issuers in several countries other than the U.S. and will invest in securities in both developed and developing markets. May invest in debt securities issued by foreign and U.S. companies, including non-investment grade debt securities. |
| ING Partners, Inc. - ING MFS Capital Opportunities Portfolio (Initial Class) | ING Life Insurance and Annuity Company <br> Subadviser: <br> Massachusetts <br> Financial Services Company (MFS) | Seeks capital appreciation. Invests primarily (at least $65 \%$ of net assets) in common stocks and related securities, such as preferred stocks, convertible securities and depositary receipts focusing on companies that MFS believes have favorable growth prospects and attractive valuations based on current and expected earnings or cash flows. May invest in foreign securities (including emerging market securities). |


| Fund Name | Investment Adviser/ <br> Subadviser | Investment Objective(s)/Summary of <br> Principal Investments |
| :--- | :--- | :--- |
| ING Partners, Inc. - ING <br> Oppenheimer Global Portfolio <br> (Initial Class) | ING Life Insurance and <br> Annuity Company | Seeks capital appreciation. Invests mainly in <br> common stocks of companies in the U.S. and <br> foreign countries. Can invest without limit in |
| foreign securities in any country, including |  |  |
| countries with emerging markets. Currently |  |  |
| emphasizes investments in developed markets |  |  |
| OppenheimerFunds, |  |  |
| such as the United States, Western European |  |  |
| countries and Japan. May invest in companies |  |  |
| Inc. |  |  |$\quad$| of any size, but currently focuses its |
| :--- |
| investments in mid- and large-cap companies. |
| Normally will invest in at least three countries |
| (one of which may be the United States). |


| Fund Name | $\begin{array}{l}\text { Investment Adviser/ } \\ \text { Subadviser }\end{array}$ | Investment Objective(s)/Summary of |
| :--- | :--- | :--- |
| Principal Investments |  |  |$]$| ING Partners, Inc. - ING T. Rowe |
| :--- |
| Price Growth Equity Portfolio |
| (Initial Class) |$\quad$| ING Life Insurance and |
| :--- |
| Annuity Company |
| Subadviser: T. Rowe |
| Price Associates, Inc. |$\quad$| Seeks long-term capital growth, and |
| :--- |
| secondarily, increasing dividend income. |
| Invests primarily (at least 80\% of net assets |
| under normal circumstances) in common stocks. |
| Concentrates its investments in growth |
| companies that have the ability to pay |
| increasing dividends through strong cash flows |
| and whose rates of earnings growth are |
| considered above average. May also purchase |
| foreign stocks, hybrid securities, futures and |
| options. Investments in foreign securities are |
| limited to 30\% of total assets. |


| Fund Name | Investment Adviser/ Subadviser | Investment Objective(s)/Summary of Principal Investments |
| :---: | :---: | :---: |
| ING Variable Portfolios, Inc. - ING <br> VP Global Science and Technology Portfolio (Class I Shares) | ING Investments, LLC <br> Subadviser: BlackRock Advisors, Inc. | Seeks long-term capital appreciation. Normally invests at least $80 \%$ of net assets in equity securities issued by science and technology companies in all market capitalization ranges. Will invest primarily in equity securities of U.S. and non-U.S. companies selected for their rapid and sustainable growth potential from the development, advancement and use of science and/or technology. May invest up to $25 \%$ of its net assets in stocks of issuers in emerging market countries. May also invest in preferred stock, initial public offerings, Rule 144A securities and derivative instruments including foreign currency contracts. May from time to time invest more than $25 \%$ of its assets in securities whose issuers are located in a single foreign country. |
| ING Variable Funds - ING VP Growth and Income Portfolio (Class I Shares) | ING Investments, LLC <br> Subadviser: ING <br> Investment <br> Management Co. | Seeks to maximize total return through investments in a diversified portfolio of common stocks and securities convertible into common stock. Under normal market conditions, invests at least $65 \%$ of total assets in common stocks that the subadviser believes have significant potential for capital appreciation or income growth or both. May invest up to $25 \%$ of its total assets in stocks of foreign issuers. May invest in derivatives. |
| ING VP Intermediate Bond Portfolio (Class I Shares) | ING Investments, LLC <br> Subadviser: ING <br> Investment <br> Management Co. | Seeks to maximize total return consistent with reasonable risk, through investment in a diversified portfolio consisting primarily of debt securities. It is anticipated that capital appreciation and investment income will both be major factors in achieving total return. Under normal market conditions, the Portfolio invests at least $80 \%$ of its assets in a portfolio of bonds, including but not limited to corporate, government and mortgage bonds, which, at the time of investment, are rated investment grade or have an equivalent rating by a nationally recognized statistical rating organization, or of comparable quality if unrated. May also invest in: preferred stocks; high quality money market instruments; municipal bonds; debt securities of foreign issuers; mortgage- and asset-backed securities; and options and futures contracts involving securities, securities indices and interest rates. Although the portfolio may invest in high yield debt securities rated below investment grade, it seeks to maintain a minimum average portfolio quality of at least investment grade. |


| Fund Name | Investment Adviser/ Subadviser | Investment Objective(s)/Summary of Principal Investments |
| :---: | :---: | :---: |
| ING VP Money Market Portfolio (Class I Shares) | ING Investments, LLC <br> Subadviser: ING <br> Investment <br> Management Co. | Seeks to provide high current return, consistent with preservation of capital and liquidity, through investment in high-quality money market instruments. Invests in a diversified portfolio of high-quality fixed income securities denominated in U.S. dollars, with short remaining maturities. May invest in certain obligations of foreign banks. There is no guarantee that the ING VP Money Market Subaccount will have a positive or level return. |
| ING Strategic Allocation Portfolios, Inc. - ING VP Strategic Allocation Balanced Portfolio (Class I Shares) | ING Investments, LLC <br> Subadviser: ING <br> Investment <br> Management Co. | Seeks to provide total return (i.e., income and capital appreciation, both realized and unrealized). Managed for investors seeking a balance between income and capital appreciation who generally have an investment horizon exceeding 10 years and a moderate level of risk tolerance. Under normal market conditions, allocates assets among several classes of equities, fixed-income securities (including up to $15 \%$ of total assets in highyield instruments) and money market instruments. The benchmark portfolio is $60 \%$ equities, $35 \%$ fixed income and $5 \%$ money market instruments under neutral market conditions. |
| ING Strategic Allocation Portfolios, Inc. - ING VP Strategic Allocation Growth Portfolio (Class I Shares) | ING Investments, LLC <br> Subadviser: ING <br> Investment <br> Management Co. | Seeks to provide capital appreciation. Managed for investors seeking capital appreciation who generally have an investment horizon exceeding 15 years and a high level of risk tolerance. Under normal market conditions, allocates assets among several classes of equities, fixedincome securities (including up to $15 \%$ of total assets in high-yield instruments) and money market instruments. The benchmark portfolio is $80 \%$ equities and $20 \%$ fixed income under neutral market conditions. |
| ING Strategic Allocation Portfolios, Inc. - ING VP Strategic Allocation Income Portfolio (Class I Shares) | ING Investments, LLC <br> Subadviser: ING <br> Investment <br> Management Co. | Seeks to provide total return consistent with preservation of capital. Managed for investors primarily seeking total return consistent with capital preservation who generally have an investment horizon exceeding 5 years and a low level of risk tolerance. Under normal market conditions, allocates assets among several classes of equities, fixed-income securities (including up to $15 \%$ of total assets in highyield instruments) and money market instruments. The benchmark portfolio is $35 \%$ equities, $55 \%$ fixed income and $10 \%$ money market instruments under neutral market conditions. |

CONDENSED FINANCIAL INFORMATION

Condensed Financial Information (continued)

|  | 2004 | $\underline{2003}$ | $\underline{2002}$ | 2001 | $\underline{2000}$ | 1999 | 1998 | $\underline{1997}$ | 1996 | $\underline{1995}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FIDELITY ${ }^{\circledR}$ VIP OVERSEAS PORTFOLIO <br> (The initial accumulation unit value was established at $\$ 10.000$ during August 1995, when the fund became available under the contract) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$13.46 | \$9.51 | \$12.077 | \$15.514 | \$19.419 | \$13.786 | \$12.381 | \$11.238 | \$10.052 | \$10.000 |
| Value at end of period | \$15.11 | \$13.46 | \$9.51 | \$12.077 | \$15.514 | \$19.419 | \$13.786 | \$12.381 | \$11.238 | \$10.052 |
| Number of accumulation units outstanding at end of period | 132,647 | 99,214 | 41,584 | 40,745 | 33,208 | 37,275 | 54,226 | 51,780 | 38,994 | 33,813 |
| ING JPMORGAN FLEMING INTERNATIONAL |  |  |  |  |  |  |  |  |  |  |
| PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| (Funds were first received in this option during November |  |  |  |  |  |  |  |  |  |  |
| 1997) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$19.52 | \$15.27 | \$18.876 | \$26.160 | \$32.942 | \$21.057 | \$17.903 | \$17.682 |  |  |
| Value at end of period | \$22.92 | \$19.52 | \$15.27 | \$18.876 | \$26.160 | \$32.942 | \$21.057 | \$17.903 |  |  |
| Number of accumulation units outstanding at end of period | 209,092 | 202,506 | 216,775 | 254,404 | 286,301 | 316,726 | 360,392 | 411,600 |  |  |
| ING MFS CAPITAL OPPORTUNITIES PORTFOLIO <br> (Funds were first received in this option during November 1997) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$23.69 | \$18.73 | \$27.159 | \$36.551 | \$39.254 | \$26.713 | \$21.343 | \$21.038 |  |  |
| Value at end of period | \$26.41 | \$23.69 | \$18.73 | \$27.159 | \$36.551 | \$39.254 | \$26.713 | \$21.343 |  |  |
| Number of accumulation units outstanding at end of period | 177,277 | 204,828 | 249,445 | 300,792 | 335,970 | 278,562 | 303,746 | 296,540 |  |  |
| ING SALOMON BROTHERS AGGRESSIVE GROWTH |  |  |  |  |  |  |  |  |  |  |
| PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| (Funds were first received in this option during November 1997) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$13.15 | \$9.64 | \$15.086 | \$20.426 | \$29.040 | \$19.489 | \$15.219 | \$15.411 |  |  |
| Value at end of period | \$14.25 | \$13.15 | \$9.64 | \$15.086 | \$20.426 | \$29.040 | \$19.489 | \$15.219 |  |  |
| Number of accumulation units outstanding at end of period | 327,368 | 365,960 | 353,915 | 420,422 | 455,264 | 485,026 | 695,813 | 742,913 |  |  |
| ING T. ROWE PRICE GROWTH EQUITY PORTFOLIO (Funds were first received in this option during November |  |  |  |  |  |  |  |  |  |  |
| 1997) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$18.80 | \$14.54 | \$19.189 | \$21.643 | \$21.922 | \$18.146 | \$14.400 | \$14.112 |  |  |
| Value at end of period | \$20.42 | \$18.80 | \$14.54 | \$19.189 | \$21.643 | \$21.922 | \$18.146 | \$14.400 |  |  |
| Number of accumulation units outstanding at end of period | 217,537 | 218,596 | 192,650 | 212,838 | 192,790 | 177,799 | 287,914 | 231,297 |  |  |
| ING UBS U.S. LARGE CAP EQUITY PORTFOLIO (Funds were first received in this option during November |  |  |  |  |  |  |  |  |  |  |
| 1997) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$12.79 | \$10.37 | \$13.976 | \$17.889 | \$18.963 | \$15.481 | \$12.744 | \$12.995 |  |  |
| Value at end of period | \$14.50 | \$12.79 | \$10.37 | \$13.976 | \$17.889 | \$18.963 | \$15.481 | \$12.744 |  |  |
| Number of accumulation units outstanding at end of period | 261,134 | 279,653 | 300,021 | 351,117 | 395,373 | 408,870 | 605,271 | 664,979 |  |  |

Condensed Financial Information (continued)

|  | 2004 | 2003 | 2002 | 2001 | 2000 | $\underline{1999}$ | $\underline{1998}$ | $\underline{1997}$ | $\underline{1996}$ | $\underline{1995}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ING VP BALANCED PORTFOLIO, INC. |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$23.77 | \$20.25 | \$22.856 | \$24.163 | \$24.603 | \$21.929 | \$18.989 | \$15.698 | \$13.803 | \$10.971 |
| Value at end of period | \$25.68 | \$23.77 | \$20.25 | \$22.856 | \$24.163 | \$24.603 | \$21.929 | \$18.989 | \$15.698 | \$13.803 |
| Number of accumulation units outstanding at end of period | 1,342,969 | 1,352,428 | 1,483,863 | 1,725,814 | 2,014,690 | 2,278,136 | 2,929,720 | 3,174,738 | 3,885,730 | 6,430,772 |
| ING VP GLOBAL SCIENCE AND TECHNOLOGY |  |  |  |  |  |  |  |  |  |  |
| PORTFOLIO <br> (Funds were first received in this option during May 2000) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$3.70 | \$2.57 | \$4.436 | \$5.831 | \$9.558 |  |  |  |  |  |
| Value at end of period | \$3.60 | \$3.70 | \$2.57 | \$4.436 | \$5.831 |  |  |  |  |  |
| Number of accumulation units outstanding at end of period | 238,094 | 325,256 | 240,058 | 172,469 | 127,430 |  |  |  |  |  |
| ING VP GROWTH AND INCOME PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$18.87 | \$15.16 | \$20.465 | \$25.397 | \$28.883 | \$24.907 | \$22.028 | \$17.173 | \$13.972 | \$10.698 |
| Value at end of period | \$20.20 | \$18.87 | \$15.16 | \$20.465 | \$25.397 | \$28.883 | \$24.907 | \$22.028 | \$17.173 | \$13.972 |
| Number of accumulation units outstanding at end of period | 3,268,534 | 3,649,456 | 4,278,162 | 5,447,988 | 6,188,910 | 7,212,849 | 9,491,619 | 10,689,845 | 15,372,944 | 30,554,957 |
| ING VP INTERMEDIATE BOND PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$18.27 | \$17.40 | \$16.266 | \$15.147 | \$13.988 | \$14.270 | \$13.361 | \$12.493 | \$12.212 | \$10.457 |
| Value at end of period | \$18.92 | \$18.27 | \$17.40 | \$16.266 | \$15.147 | \$13.988 | \$14.270 | \$13.361 | \$12.493 | \$12.212 |
| Number of accumulation units outstanding at end of period | 1,012,407 | 688,345 | 807,470 | 862,575 | 722,494 | 887,371 | 1,129,589 | 1,168,988 | 1,947,629 | 4,853,662 |
| ING VP MONEY MARKET PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$13.91 | \$13.95 | \$13.905 | \$13.547 | \$12.894 | \$12.425 | \$11.930 | \$11.453 | \$11.007 | \$10.509 |
| Value at end of period | \$13.88 | \$13.91 | \$13.95 | \$13.905 | \$13.547 | \$12.894 | \$12.425 | \$11.930 | \$11.453 | \$11.007 |
| Number of accumulation units outstanding at end of period | 546,292 | 760,049 | 1,044,246 | 1,134,800 | 894,024 | 1,034,154 | 1,146,661 | 974,714 | 1,984,269 | 4,354,272 |
| ING VP STRATEGIC ALLOCATION BALANCED |  |  |  |  |  |  |  |  |  |  |
| PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| (The initial accumulation unit value was established at $\$ 10.000$ during August 1995, when the fund became available under the contract) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$17.17 | \$15.78 | \$13.37 | \$14.966 | \$16.295 | \$16.431 | \$15.095 | \$14.432 | \$12.430 | $\$ 10.000$ $\$ 10.594$ |
| Number of accumulation units outstanding at end of period | 63,295 |  |  | 99 |  | 115,324 | 218,649 |  |  |  |
| ING VP STRATEGIC ALLOCATION GROWTH |  |  |  |  |  |  |  |  |  |  |
| PORTFOLIO |  |  |  |  |  |  |  |  |  |  |
| (The initial accumulation unit value was established at $\$ 10.000$ during August 1995, when the fund became available under the contract) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$16.05 | \$13.07 | \$15.344 | \$17.566 | \$17.905 | \$15.855 | \$15.392 | \$12.999 | \$10.652 | \$10.000 |
| Value at end of period | \$17.75 | \$16.05 | \$13.07 | \$15.344 | \$17.566 | \$17.905 | \$15.855 | \$15.392 | \$12.999 | \$10.652 |
| Number of accumulation units outstanding at end of period | 69,724 | 75,583 | 72,637 | 76,069 | 79,352 | 96,551 | 274,115 | 317,579 | 99,589 | 16,791 |

Condensed Financial Information (continued)

|  | $\underline{2004}$ | $\underline{2003}$ | $\underline{2002}$ | $\underline{2001}$ | $\underline{2000}$ | 1999 | 1998 | 1997 | 1996 | $\underline{1995}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ING VP STRATEGIC ALLOCATION INCOME <br> PORTFOLIO <br> (The initial accumulation unit value was established at $\$ 10.000$ during August 1995, when the fund became available under the contract) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$15.74 | \$14.02 | \$14.844 | \$15.397 | \$14.875 | \$14.064 | \$13.317 | \$11.776 | \$10.443 | \$10.000 |
| Value at end of period | \$16.78 | \$15.74 | \$14.02 | \$14.844 | \$15.397 | \$14.875 | \$14.064 | \$13.317 | \$11.776 | \$10.443 |
| Number of accumulation units outstanding at end of period JANUS ASPEN BALANCED PORTFOLIO | 49,393 | 52,209 | 88,782 | 82,972 | 99,655 | 111,343 | 197,742 | 133,741 | 25,977 | 2,222 |
| JANUS ASPEN BALANCED PORTFOLIO <br> (The initial accumulation unit value was established at $\$ 10.000$ during August 1995, when the fund became available under the contract) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$23.53 | \$20.89 | \$22.613 | \$24.030 | \$24.886 | \$19.880 | \$14.990 | \$12.431 | \$10.835 | \$10.000 |
| Value at end of period | \$25.22 | \$23.53 | \$20.89 | \$22.613 | \$24.030 | \$24.886 | \$19.880 | \$14.990 | \$12.431 | \$10.835 |
| Number of accumulation units outstanding at end of period | 303,557 | 452,635 | 555,952 | 594,286 | 528,229 | 527,201 | 334,508 | 193,429 | 74,184 | 7,772 |
| JANUS ASPEN FLEXIBLE BOND PORTFOLIO <br> (The initial accumulation unit value was established at $\$ 10.000$ during October 1994, when the funds were first received in this option) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$19.92 | \$18.96 | \$17.375 | \$16.331 | \$15.562 | \$15.509 | \$14.393 | \$13.040 | \$12.094 | \$9.886 |
| Value at end of period | \$20.45 | \$19.92 | \$18.96 | \$17.375 | \$16.331 | \$15.562 | \$15.509 | \$14.393 | \$13.040 | \$12.094 |
| Number of accumulation units outstanding at end of period | 81,302 | 119,900 | 171,616 | 114,775 | 62,404 | 73,596 | 85,517 | 109,812 | 96,128 | 84,048 |
| JANUS ASPEN LARGE CAP GROWTH PORTFOLIO <br> (The initial accumulation unit value was established at $\$ 10.000$ during August 1995, when the fund became available under the contract) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$17.39 | \$13.37 | \$18.419 | \$24.782 | \$29.366 | \$20.651 | \$15.414 | \$12.716 | \$10.870 | \$10.000 |
| Value at end of period | \$17.95 | \$17.39 | \$13.37 | \$18.419 | \$24.782 | \$29.366 | \$20.651 | \$15.414 | \$12.716 | \$10.870 |
| Number of accumulation units outstanding at end of period | 246,837 | 275,014 | 338,649 | 458,627 | 541,342 | 432,037 | 217,310 | 179,226 | 132,465 | 26,022 |
| JANUS ASPEN MID-CAP GROWTH PORTFOLIO <br> (The initial accumulation unit value was established at $\$ 10.000$ during October 1994, when the funds were first received in this option) |  |  |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$17.39 | \$13.03 | \$18.313 | \$30.628 | \$45.486 | \$20.433 | \$15.410 | \$13.850 | \$12.992 | \$10.319 |
| Value at end of period | \$20.74 | \$17.39 | \$13.03 | \$18.313 | \$30.628 | \$45.486 | \$20.433 | \$15.410 | \$13.850 | \$12.992 |
| Number of accumulation units outstanding at end of period | 438,674 | 516,538 | 566,618 | 759,840 | 986,825 | 828,592 | 512,154 | 469,230 | 590,904 | 723,839 |

Condensed Financial Information (continued)

| JANUS ASPEN WORLDWIDE GROWTH PORTFOLIO <br> (The initial accumulation unit value was established at $\$ 10.000$ | $\underline{\mathbf{2 0 0 4}}$ | $\underline{\mathbf{2 0 0 3}}$ | $\underline{\mathbf{2 0 0 2}}$ | $\underline{\mathbf{2 0 0 1}}$ | $\underline{\mathbf{2 0 0 0}}$ | $\underline{\mathbf{1 9 9 9}}$ | $\underline{\mathbf{1 9 9 8}}$ | $\underline{\mathbf{1 9 9 7}}$ | $\underline{\mathbf{1 9 9 6}}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |$\underline{\underline{\mathbf{1 9 9 5}}}$| during August 1995, when the fund became available under the |
| :--- |

CONDENSED FINANCIAL INFORMATION

| TABLE II <br> FOR CONTRACTS CONTAINING LIMITS ON FEES <br> (Selected data for accumulation units outstanding throughout each period) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2004}$ | $\underline{2003}$ | $\underline{2002}$ | $\underline{2001}$ | $\underline{2000}$ | 1999 | 1998 | 1997 |
| FIDELITY ${ }^{\circledR}$ VIP CONTRAFUND ${ }^{\circledR}$ PORTFOLIO <br> (Funds were first received in this option during June 1997) |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$21.98 | \$17.33 | \$19.354 | \$22.333 | \$24.217 | \$19.735 | \$15.374 | \$13.535 |
| Value at end of period | \$25.07 | \$21.98 | \$17.33 | \$19.354 | \$22.333 | \$24.217 | \$19.735 | \$15.374 |
| Number of accumulation units outstanding at end of period | 25,162 | 22,238 | 18,503 | 11,769 | 8,064 | 13,750 | 14,618 | 13,675 |
| FIDELITY ${ }^{\circledR}$ VIP EQUITY-INCOME PORTFOLIO <br> (Funds were first received in this option during June 1997) |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$19.39 | \$15.06 | \$18.363 | \$19.565 | \$18.272 | \$17.400 | \$15.784 | \$14.017 |
| Value at end of period | \$21.35 | \$19.39 | \$15.06 | \$18.363 | \$19.565 | \$18.272 | \$17.400 | \$15.784 |
| Number of accumulation units outstanding at end of period | 34,515 | 16,683 | 28,494 | 5,108 | 7,656 | 11,370 | 13,539 | 35,342 |
| FIDELITY ${ }^{\circledR}$ VIP GROWTH PORTFOLIO <br> (Funds were first received in this option during June 1997) |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$16.83 | \$12.83 | \$18.588 | \$22.858 | \$25.999 | \$19.155 | \$13.904 | \$12.498 |
| Value at end of period | \$17.19 | \$16.83 | \$12.83 | \$18.588 | \$22.858 | \$25.999 | \$19.155 | \$13.904 |
| Number of accumulation units outstanding at end of period | 13,505 | 13,739 | 16,200 | 30,698 | 29,626 | 32,858 | 24,195 | 3,029 |
| FIDELITY ${ }^{\circledR}$ VIP OVERSEAS PORTFOLIO |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$13.46 | \$12.60 |  |  |  |  |  |  |
| Value at end of period | \$15.11 | \$13.46 |  |  |  |  |  |  |
| Number of accumulation units outstanding at end of period | 2,467 | 680 |  |  |  |  |  |  |
| ING JPMORGAN FLEMING INTERNATIONAL PORTFOLIO (Funds were first received in this option during November 1997) |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$19.52 | \$15.27 | \$18.876 | \$26.160 | \$32.942 | \$21.057 | \$17.903 | \$17.682 |
| Value at end of period | \$22.92 | \$19.52 | \$15.27 | \$18.876 | \$26.160 | \$32.942 | \$21.057 | \$17.903 |
| Number of accumulation units outstanding at end of period | 3,217 | 1,614 | 1,614 | 2,389 | 4,808 | 4,496 | 5,245 | 3,986 |
| ING MFS CAPITAL OPPORTUNITIES PORTFOLIO <br> (Funds were first received in this option during November 1997) |  |  |  |  |  |  |  |  |
| Value at beginning of period | \$23.69 | \$18.73 | \$27.159 | \$36.551 | \$39.254 | \$26.713 | \$21.343 | \$21.038 |
| Value at end of period | \$26.41 | \$23.69 | \$18.73 | \$27.159 | \$36.551 | \$39.254 | \$26.713 | \$21.343 |
| Number of accumulation units outstanding at end of period | 5,194 | 5,195 | 9,460 | 9,287 | 11,362 | 9,451 | 9,947 | 8,563 |

CFI-6
Condensed Financial Information (continued)

| $\underline{2004}$ | $\underline{2003}$ | 2002 | 2001 | $\underline{2000}$ | $\underline{1999}$ | 1998 | 1997 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$13.15 | \$9.64 | \$15.086 | \$20.426 | \$29.040 | \$19.489 | \$15.219 | \$15.411 |
| \$14.25 | \$13.15 | \$9.64 | \$15.086 | \$20.426 | \$29.040 | \$19.489 | \$15.219 |
| 16,173 | 15,712 | 9,981 | 15,417 | 13,795 | 12,142 | 11,330 | 11,848 |
| \$18.80 | \$14.54 | \$19.189 | \$21.643 | \$21.922 | \$18.146 | \$14.400 | \$14.112 |
| \$20.42 | \$18.80 | \$14.54 | \$19.189 | \$21.643 | \$21.922 | \$18.146 | \$14.400 |
| 10,065 | 9,380 | 6,422 | 6,688 | 4,920 | 4,491 | 4,730 | 3,310 |
| \$12.79 | \$10.37 | \$13.976 | \$17.889 | \$18.963 | \$15.481 | \$12.744 | \$12.995 |
| \$14.50 | \$12.79 | \$10.37 | \$13.976 | \$17.889 | \$18.963 | \$15.481 | \$12.744 |
| 136,060 | 108,922 | 121,245 | 141,938 | 162,448 | 135,420 | 148,963 | 141,582 |
| \$24.16 | \$20.53 | \$23.119 | \$24.379 | \$24.762 | \$22.015 | \$19.016 | \$16.898 |
| \$26.17 | \$24.16 | \$20.53 | \$23.119 | \$24.379 | \$24.762 | \$22.015 | \$19.016 |
| 217,194 | 210,963 | 226,171 | 340,426 | 361,203 | 383,141 | 452,764 | 477,504 |
| \$3.73 | \$2.59 | \$4.454 | \$5.841 | \$9.564 |  |  |  |
| \$3.65 | \$3.73 | \$2.59 | \$4.454 | \$5.841 |  |  |  |
| 14,402 | 10,422 | 1,785 | 7,505 | 7,135 |  |  |  |
| \$19.19 | \$15.37 | \$20.700 | \$25.624 | \$29.069 | \$25.005 | \$22.060 | \$19.527 |
| \$20.59 | \$19.19 | \$15.37 | \$20.700 | \$25.624 | \$29.069 | \$25.005 | \$22.060 |
| 1,401,295 | 1,674,699 | 1,943,271 | 2,540,138 | 2,862,933 | 3,297,663 | 3,821,349 | 4,106,796 |
| \$18.45 | \$17.55 | \$16.378 | \$15.229 | \$14.042 | \$14.304 | \$13.373 | \$12.747 |
| \$19.14 | \$18.45 | \$17.55 | \$16.378 | \$15.229 | \$14.042 | \$14.304 | \$13.373 |
| 237,188 | 248,725 | 332,174 | 362,413 | 364,573 | 387,135 | 452,992 | 489,431 |

Condensed Financial Information (continued)

CFI-8
Condensed Financial Information (continued)

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

CONDENSED FINANCIAL INFORMATION

| TABLE III <br> FOR CONTRACTS WITH TOTAL SEPARATE ACCOUNT CHARGES OF 0.95\% <br> (Selected data for accumulation units outstanding throughout each period) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2002 |
| FIDELITY ${ }^{\text {® }}$ VIP CONTRAFUND ${ }^{\text {® }}$ PORTFOLIO |  |  |  |
| (Funds were first received in this option during December 2002) |  |  |  |
| Value at beginning of period | \$12.24 | \$17.33 | \$9.70 |
| Value at end of period | \$14.00 | \$12.24 | \$17.33 |
| Number of accumulation units outstanding at end of period | 37,912 | 25,359 | 2,695 |
| FIDELITY ${ }^{\text {® }}$ VIP EQUITY-INCOME PORTFOLIO |  |  |  |
| (Funds were first received in this option during February 2003) |  |  |  |
| Value at beginning of period | \$12.13 | \$8.78 |  |
| Value at end of period | \$13.40 | \$12.13 |  |
| Number of accumulation units outstanding at end of period | 11,244 | 5,511 |  |
| FIDELITY ${ }^{\text {® }}$ VIP GROWTH PORTFOLIO |  |  |  |
| (Funds were first received in this option during February 2003) |  |  |  |
| Value at beginning of period | \$12.19 | \$8.80 |  |
| Value at end of period | \$12.49 | \$12.19 |  |
| Number of accumulation units outstanding at end of period | 4,116 | 5,490 |  |
| FIDELITY ${ }^{\oplus}$ VIP OVERSEAS PORTFOLIO |  |  |  |
| (Funds were first received in this option during February 2003) |  |  |  |
| Value at beginning of period | \$12.04 | \$8.09 |  |
| Value at end of period | \$13.56 | \$12.04 |  |
| Number of accumulation units outstanding at end of period | 6,279 | 1,756 |  |
| ING JPMORGAN FLEMING INTERNATIONAL PORTFOLIO |  |  |  |
| (Funds were first received in this option during February 2003) |  |  |  |
| Value at beginning of period | \$11.27 | \$8.15 |  |
| Value at end of period | \$13.27 | \$11.27 |  |
| Number of accumulation units outstanding at end of period | 629 | 575 |  |
| ING MFS CAPITAL OPPORTUNITIES PORTFOLIO |  |  |  |
| (Funds were first received in this option during February 2003) Value at beginning of period | $\$ 11.86$ | \$8.79 |  |
| Value at end of period | \$13.26 | \$11.86 |  |
| Number of accumulation units outstanding at end of period | 287 | 287 |  |

Condensed Financial Information (continued)
ING SALOMON BROTHERS AGGRESSIVE GROWTH PORTFOLIO (Funds were first received in this option during February 2003) Value at beginning of period
Value at end of period
Value at end of period
Number of accumulatio
Number of accumulation units outstanding at end of period
ING T. ROWE PRICE GROWTH EQUITY PORTFOLIO
ING T. ROWE PRICE GROWTH EQUITY PORTFOLIO
(Funds were first received in this option during February 2003)
Value at beginning of period
Value at end of period
Number of accumulation units outstanding at end of period
ING VP BALANCED PORTFOLIO, INC.
(Funds were first received in this option during February 2003)
Value at beginning of period
Value at end of period
ING VP GLOBAL SCIENCE AND TECHNOLOGY PORTFOLIO (Funds were first received in this option during February 2003)
Value at beginning of period
Value at end of period
Number of accumulation
Number of accumulation units outstanding at end of period
ING VP GROWTH AND INCOME PORTFOLIO
(Funds were first received in this option during Decem
(Funds were first received in this option during December 2002)
Value at beginning of period
Value at end of period
Number of accumulation units outstanding at end of period
ING VP INTERMEDIATE BOND PORTFOLIO
(Funds were first received in this option during February 2003)
Value at beginning of period
Value at end of period
Number of accumulation
Number of accumulation units outstanding at end of period
ING VP MONE MARKET PORTFOLIO
(Funds were first received in this option during February 2003)
Value at beginning of period
Value at end of period
Condensed Financial Information (continued)


## FOR MASTER APPLICATIONS ONLY

I hereby acknowledge receipt of an Account B Individual Nonqualified Variable Annuity Prospectus dated April 29, 2005, as well as all current prospectuses pertaining to the variable investment options available under the contracts.
$\qquad$ Please send an Account B Statement of Additional Information (Form No. SAI.75998-05) dated April 29, 2005.

CONTRACT HOLDER' S SIGNATURE

## DATE

## PRO.75998-05

## VARIABLE ANNUITY ACCOUNT B <br> OF <br> ING LIFE INSURANCE AND ANNUITY COMPANY

## Statement of Additional Information dated April 29, 2005

Individual Variable Annuity Contracts

This Statement of Additional Information is not a prospectus and should be read in conjunction with the current prospectus for Variable Annuity Account B (the "Separate Account") dated April 29, 2005.

A free prospectus is available upon request from the local ING Life Insurance and Annuity Company office or by writing to or calling:

ING<br>USFS Customer Service<br>Defined Contribution Administration, TS21<br>151 Farmington Avenue<br>Hartford, CT 06156-1277<br>1-800-262-3862

Read the prospectus before you invest. Terms used in this Statement of Additional Information shall have the same meaning as in the prospectus.

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## GENERAL INFORMATION AND HISTORY

ING Life Insurance and Annuity Company (the "Company," we, us, our) is a stock life insurance company which was organized under the insurance laws of the State of Connecticut in 1976. Prior to May 1, 2002, the Company was known as Aetna Life Insurance and Annuity Company. The Company is an indirect subsidiary of ING Groep, N.V., a global financial institution active in the fields of insurance, banking and asset management. Through a merger, it succeeded to the business of Aetna Variable Annuity Life Insurance Company (formerly Participating Annuity Life Insurance Company organized in 1954). The Company is engaged in the business of issuing life insurance policies and annuity contracts. Our Home Office is located at 151 Farmington Avenue, Hartford, Connecticut 06156.

As of December 31, 2004, the Company and its subsidiary life company had $\$ 53$ billion invested through their products, including $\$ 34$ billion in their separate accounts (of which the Company, or its management affiliates, ING Investment Management Co. and ING Investments, LLC manages or oversees the management of $\$ 19$ billion). The Company is ranked based on assets among the top $5 \%$ of all life and health insurance companies rated by A.M. Best Company as of July 16, 2004.

In addition to serving as the depositor for the separate account, the Company is a registered investment adviser under the Investment Advisers Act of 1940. We provide investment advice to several of the registered management investment companies offered as variable investment options under the contracts funded by the separate account (see "Variable Annuity Account B" below).

Other than the mortality and expense risk charge and administrative expense charge, if any, described in the prospectus, all expenses incurred in the operations of the separate account are borne by the Company. However, the Company does receive compensation for certain administrative or distribution costs from the funds or affiliates of the funds used as funding options under the contract. (See "Fees" in the prospectus.)

The assets of the separate account are held by the Company. The separate account has no custodian. However, the funds in whose shares the assets of the separate account are invested each have custodians, as discussed in their respective prospectuses.

## VARIABLE ANNUITY ACCOUNT B

Variable Annuity Account B is a separate account established by the Company for the purpose of funding variable annuity contracts issued by the Company. The separate account is registered with the Securities and Exchange Commission (SEC) as a unit investment trust under the Investment Company Act of 1940, as amended. Payments to accounts under the contract may be allocated to one or more of the subaccounts. Each subaccount invests in the shares of only one of the funds listed below. We may make additions to, deletions from or substitutions of available investment options as permitted by law and subject to the conditions of the contract. The availability of the funds is subject to applicable regulatory authorization. Not all funds are available in all jurisdictions or under all contracts.

The funds currently available under the contract are as follows:

- Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\mathbb{B}}$ Portfolio (Initial Class)
- Fidelity ${ }^{\circledR}$ VIP Equity-Income Portfolio (Initial Class)
- Fidelity ${ }^{\circledR}$ VIP Growth Portfolio (Initial Class)
- Fidelity ${ }^{\circledR}$ VIP Overseas Portfolio (Initial Class)
- ING American Century Select Portfolio (Initial Class)
- ING JP Morgan Fleming International Portfolio (Initial Class)
- ING MFS Capital Opportunities Portfolio (Initial Class)
- ING Oppenheimer Global Portfolio (Initial Class)
- ING Oppenheimer Strategic Income Portfolio (Initial Class)
- ING Salomon Brothers Aggressive Growth Portfolio (Initial Class)
- ING T. Rowe Price Diversified Mid Cap Growth Portfolio (Initial Class)
- ING T. Rowe Price Growth Equity Portfolio (Initial Class)
- ING UBS U.S. Large Cap Equity Portfolio (Initial Class)
- ING Van Kampen Equity and Income Portfolio (Initial Class)
- ING VP Balanced Portfolio, Inc. (Class I)
- ING VP Global Science and Technology Portfolio (Class I)
- ING VP Growth and Income Portfolio (Class I)
- $\quad$ ING VP Intermediate Bond (Class I) ${ }^{(1)}$
- ING VP Money Market Portfolio (Class I)
- ING VP Strategic Allocation Balanced Portfolio (Class I)
- ING VP Strategic Allocation Growth Portfolio (Class I)
- ING VP Strategic Allocation Income Portfolio (Class I)
(1) Formerly ING VP Bond Portfolio.

Complete descriptions of each of the funds, including their investment objectives, policies, risks and fees and expenses, are contained in the prospectuses and statements of additional information for each of the funds.

## OFFERING AND PURCHASE OF CONTRACTS

The Company's subsidiary, ING Financial Advisers, LLC serves as the principal underwriter for the contracts. ING Financial Advisers, LLC, a Delaware limited liability company, is registered as a broker-dealer with the SEC. ING Financial Advisers, LLC is also a member of the National Association of Securities Dealers, Inc. and the Securities Investor Protection Corporation. ING Financial Advisers, LLC's principal office is located at 151 Farmington Avenue, Hartford, Connecticut 06156. The contracts are distributed through life insurance agents licensed to sell variable annuities who are registered representatives of ING Financial Advisers, LLC or of other registered broker-dealers who have entered into sales arrangements with ING Financial Advisers, LLC. The offering of the contracts is continuous. A description of the manner in which contracts are purchased may be found in the prospectus under the sections entitled "Purchase and Rights" and "Your Account Value."

Compensation paid to the principal underwriter, ING Financial Advisers, LLC, for the years ending December 31, 2004, 2003 and 2002 amounted to $\$ 2,068,285.47, \$ 2,770,934$ and $\$ 3,193,869$ respectively. These amounts reflect compensation paid to ING Financial Advisers, LLC attributable to regulatory and operating expenses associated with the distribution of all registered variable annuity products issued by Variable Annuity Account B of ING Life Insurance and Annuity Company.

## INCOME PHASE PAYMENTS

When you begin receiving payments under the contract during the income phase (see "Income Phase" in the prospectus), the value of your account is determined using accumulation unit values as of the tenth valuation before the first payment is due. Such value (less any applicable premium tax charge) is applied to provide payments to you in accordance with the payment option and investment options elected.

The annuity option tables found in the contract show, for each option, the amount of the first payment for each $\$ 1,000$ of value applied. Thereafter, variable payments fluctuate as the annuity unit value(s) fluctuates with the investment experience of the selected investment option(s). The first payment and subsequent payments also vary depending on the assumed net investment rate selected ( $3.5 \%$ or $5 \%$ per annum). Selection of a $5 \%$ rate causes a higher first payment, but payments will increase thereafter only to the extent that the net investment rate increases by more than $5 \%$ on an annual basis. Payments would decline if the rate failed to increase by $5 \%$. Use of the $3.5 \%$ assumed rate causes a lower first payment, but subsequent payments would increase more rapidly or decline more slowly as changes occur in the net investment rate.

When the income phase begins, the annuitant is credited with a fixed number of annuity units (which does not change thereafter) in each of the designated investment options. This number is calculated by dividing (a) by (b), where (a) is the amount of the first payment based on a particular investment option, and (b) is the then current annuity unit value for that investment option. As noted, annuity unit values fluctuate from one valuation period to the next (see "Account Value" in the prospectus): such fluctuations reflect changes in the net investment factor for the appropriate subaccount(s) (with a ten day valuation lag which gives the Company time to process payments) and a mathematical adjustment which offsets the assumed net investment rate of $3.5 \%$ or $5 \%$ per annum.

The operation of all these factors can be illustrated by the following hypothetical example. These procedures will be performed separately for the investment options selected during the income phase.

## EXAMPLE:

Assume that, at the date payments are to begin, there are 3,000 accumulation units credited under a particular contract or account and that the value of an accumulation unit for the tenth valuation period prior to retirement was $\$ 13.650000$. This produces a total value of $\$ 40,950$.

Assume also that no premium tax charge is payable and that the annuity table in the contract provides, for the payment option elected, a first monthly variable payment of $\$ 6.68$ per $\$ 1000$ of value applied; the annuitant's first monthly payment would thus be 40.950 multiplied by $\$ 6.68$, or \$273.55.

Assume then that the value of an annuity unit upon the valuation period in which the first payment was due was $\$ 13.400000$. When this value is divided into the first monthly payment, the number of annuity units is determined to be 20.414. The value of this number of annuity units will be paid in each subsequent month.

Suppose there were 30 days between the initial and second payment valuation dates. If the net investment factor with respect to the appropriate subaccount is 1.0032737 as of the tenth valuation preceding the due date of the second monthly income phase payment, multiplying this factor by $.9971779^{*}=.9999058^{\wedge} 30$ (to take into account 30 days of the assumed net investment rate of $3.5 \%$ per annum built into the number of Annuity Units determined above) produces a result of 1.000442 . This is then multiplied by the Annuity Unit value for the prior valuation ( $\$ 13.400000$ from above) to produce an Annuity Unit value of $\$ 13.405928$ for the valuation occurring when the second income phase payment is due.

The second monthly income phase payment is then determined by multiplying the number of Annuity Units by the current Annuity Unit value, or 20.414 times $\$ 13.405928$, which produces a payment of \$273.67.
*If an assumed net investment rate of $5 \%$ is elected, the appropriate factor to take into account such assumed rate would be $.9959968=.9998663^{\wedge} 30$.

## SALES MATERIAL AND ADVERTISING

We may include hypothetical illustrations in our sales literature that explain the mathematical principles of dollar cost averaging, compounded interest, tax deferred accumulation, and the mechanics of variable annuity contracts. We may also discuss the difference between variable annuity contracts and other types of savings or investment products such as, personal savings accounts and certificates of deposit.

We may distribute sales literature that compares the percentage change in accumulation unit values for any of the subaccounts to established market indices such as the Standard \& Poor's 500 Stock Index and the Dow Jones Industrial Average or to the percentage change in values of other management investment companies that have investment objectives similar to the subaccount being compared.

We may publish in advertisements and reports, the ratings and other information assigned to us by one or more independent rating organizations such as A.M. Best Company, Duff \& Phelps, Standard \& Poor's Corporation and Moody's Investors Service, Inc. The purpose of the ratings is to reflect our financial strength and/or claims-paying ability. We may also quote ranking services such as Morningstar's Variable Annuity/Life Performance Report and Lipper's Variable Insurance Products Performance Analysis Service (VIPPAS), which rank variable annuity or life subaccounts or their underlying funds by performance and/or investment objective. We may categorize funds in terms of the asset classes they represent and use such categories in marketing material for the contracts. We may illustrate in advertisements the performance of the underlying funds, if accompanied by performance which also shows the performance of such funds reduced by applicable charges under the separate account. We may also show in advertisements the portfolio holdings of the underlying funds, updated at various intervals. From time to time, we will quote articles from newspapers and magazines or other publications or reports such as, The Wall Street Journal, Money magazine, USA Today and The VARDS Report.

We may provide in advertising, sales literature, periodic publications or other materials information on various topics of interest to current and prospective contract holders. These topics may include the relationship between sectors of the economy and the economy as a whole and its effect on various securities markets, investment strategies and techniques (such as value investing, market timing, dollar cost averaging, asset allocation, constant ratio transfer and account rebalancing), the advantages and disadvantages of investing in tax-deferred and taxable investments, customer profiles and hypothetical purchase and investment scenarios, financial management and tax and retirement planning, and investment alternatives to certificates of deposit and other financial instruments, including comparison between the contracts and the characteristics of and market for such financial instruments.

## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Ernst \& Young LLP, 600 Peachtree Street, Suite 2800, Atlanta, GA 30308 is the independent registered public accounting firm for the separate account and for the Company. The services provided to the separate account include primarily the audit of the separate account's financial statements.

Financial Statements<br>ING Life Insurance and Annuity Company<br>Variable Annuity Account B<br>Year ended December 31, 2004<br>with Report of Independent Registered Public Accounting Firm

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# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Financial Statements <br> Year ended December 31, 2004 

## Contents

Audited Financial Statements

Statements of Assets and Liabilities 4
Statements of Operations 30
Statements of Changes in Net Assets 57
Notes to Financial Statements 90

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# Report of Independent Registered Public Accounting Firm 

## The Board of Directors and Participants <br> ING Life Insurance and Annuity Company

We have audited the accompanying statements of assets and liabilities of ING Life Insurance and Annuity Company Variable Annuity Account B (the "Account") as of December 31, 2004, and the related statements of operations and changes in net assets for the periods disclosed in the financial statements. These financial statements are the responsibility of the Account's management. Our responsibility is to express an opinion on these financial statements based on our audits. The Account is comprised of the following Divisions:

AIM Variable Insurance Funds:
AIM V.I. Capital Appreciation Fund - Series I Shares
AIM V.I. Core Equity Fund - Series I Shares
AIM V.I. Government Securities Fund - Series I Shares
AIM V.I. Growth Fund - Series I Shares
AIM V.I. Premier Equity Fund - Series I Shares
Alger American Funds:
Alger American Balanced Portfolio
Alger American Income \& Growth Portfolio
Alger American Leveraged AllCap Portfolio
AllianceBernstein Variable Products Series Fund, Inc.:
AllianceBernstein VPSF Growth and Income - Class A
AllianceBernstein VPSF Premier Growth - Class A
AllianceBernstein VPSF Small Cap Growth - Class A
American Century ${ }^{\circledR}$ Investments:
American Century® VP Balanced Fund
American Century ${ }^{\circledR}$ VP International Fund
Calvert Social Balanced Portfolio
Federated Insurance Series:
Federated American Leaders Fund II
Federated Capital Income Fund II
Federated Equity Income Fund II
Federated Fund for U.S. Government Securities II
Federated High Income Bond Fund II
Federated International Equity Fund II
Federated Mid Cap Growth Strategies Fund II
Federated Prime Money Fund II
Fidelity® Variable Insurance Products Fund:
Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$ Portfolio - Initial Class
Fidelity® VIP Equity-Income Portfolio - Initial Class
Fidelity® VIP Growth Portfolio - Initial Class

Fidelity ${ }^{\circledR}$ Variable Insurance Products Fund (continued):
Fidelity ${ }^{\circledR}$ V VIP High Income Portfolio - Initial Class
Fidelity ${ }^{\circledR}$ VIP Asset Manager ${ }^{\text {SM }}$ Portfolio - Initial Class
Fidelity ${ }^{\circledR}$ VIP Investment Grade Bond Portfolio Initial Class
Fidelity® VIP Index 500 Portfolio - Initial Class
Fidelity® VIP Overseas Portfolio - Initial Class
Franklin Templeton Variable Insurance Products Trust:
Franklin Small Cap Value Securities Fund - Class 2
ING GET Fund:
ING GET Fund - Series D
ING GET Fund - Series E
ING GET Fund - Series G
ING GET Fund - Series H
ING GET Fund - Series I
ING GET Fund - Series J
ING GET Fund - Series K
ING GET Fund - Series L
ING GET Fund - Series M
ING GET Fund - Series N
ING GET Fund - Series P
ING GET Fund - Series Q
ING GET Fund - Series R
ING GET Fund - Series S
ING GET Fund - Series T
ING GET Fund - Series U
ING GET Fund - Series V
ING Investors Trust:
ING American Funds Growth Portfolio
ING American Funds Growth-Income Portfolio
ING American Funds International Portfolio

ING Julius Baer Foreign Portfolio - Service Class
ING Legg Mason Value Portfolio - Institutional Class
ING MFS Total Return Portfolio - Service Class
ING T. Rowe Price Equity Income Portfolio - Service Class
ING Partners, Inc.:
ING Aeltus Enhanced Index Portfolio - Service Class
ING American Century Select Portfolio - Service Class
ING American Century Small Cap Value Portfolio Service Class
ING Baron Small Cap Growth Portfolio - Service Class
ING Goldman Sachs ${ }^{\circledR}$ Capital Growth Portfolio Service Class
ING JPMorgan International Portfolio - Initial Class
ING JPMorgan Mid Cap Value Portfolio - Service Class
ING MFS Capital Opportunities Portfolio - Initial Class
ING OpCap Balanced Value Portfolio - Service Class
ING Oppenheimer Global Portfolio - Service Class
ING PIMCO Total Return Portfolio - Service Class
ING Salomon Brothers Aggressive Growth Portfolio Initial Class
ING Salomon Brothers Fundamental Value Portfolio Service Class
ING Salomon Brothers Investors Value Portfolio Service Class
ING T. Rowe Price Diversified Mid Cap Growth Portfolio - Service Class
ING T. Rowe Price Growth Equity Portfolio - Initial Class
ING UBS U.S. Large Cap Equity Portfolio - Initial Class
ING Van Kampen Comstock Portfolio - Service Class
ING Van Kampen Equity and Income Portfolio Service Class
ING Strategic Allocation Portfolios, Inc.:
ING VP Strategic Allocation Balanced Portfolio Class I
ING VP Strategic Allocation Growth Portfolio Class I
ING VP Strategic Allocation Income Portfolio Class I
ING Variable Funds:
ING VP Growth and Income Portfolio - Class I
ING Variable Insurance Trust:
ING GET U.S. Core Portfolio - Series 1
ING GET U.S. Core Portfolio - Series 2
ING GET U.S. Core Portfolio - Series 3
ING GET U.S. Core Portfolio - Series 4
ING GET U.S. Core Portfolio - Series 5
ING GET U.S. Core Portfolio - Series 6
ING GET U.S. Core Portfolio - Series 7

ING Variable Portfolios, Inc.:
ING VP Global Science and Technology Portfolio Class I
ING VP Growth Portfolio - Class I
ING VP Index Plus LargeCap Portfolio - Class I
ING VP Index Plus MidCap Portfolio - Class I
ING VP Index Plus SmallCap Portfolio - Class I
ING VP International Equity Portfolio - Class I
ING VP Small Company Portfolio - Class I
ING VP Value Opportunity Portfolio - Class I
ING Variable Products Trust:
ING VP Growth Opportunities Portfolio - Class I
ING VP Growth Opportunities Portfolio - Class S
ING VP International Value Portfolio - Class I
ING VP MagnaCap Portfolio - Class I
ING VP MagnaCap Portfolio - Class S
ING VP MidCap Opportunities Portfolio - Class I
ING VP MidCap Opportunities Portfolio - Class S
ING VP Real Estate Portfolio - Class I
ING VP SmallCap Opportunities Portfolio - Class I
ING VP SmallCap Opportunities Portfolio - Class S
ING VP Balanced Portfolio, Inc. - Class I
ING VP Emerging Markets Fund
ING VP Financial Services - Class I
ING VP Intermediate Bond Portfolio - Class I
ING VP Money Market Portfolio - Class I
ING VP Natural Resources Trust
Janus Aspen Series:
Janus Aspen Balanced Portfolio - Inst Shares
Janus Aspen Flexible Income Portfolio - Inst Shares
Janus Aspen Growth Portfolio - Inst Shares
Janus Aspen Mid Cap Growth Portfolio - Inst Shares
Janus Aspen Worldwide Growth Portfolio - Inst
Shares
Lord Abbett Funds:
Lord Abbett Growth and Income Portfolio Lord Abbett Mid-Cap Value Portfolio
MFS® Funds:
MFS® VIT Strategic Income Series
MFS® VIT Total Return Series - Initial Class
Oppenheimer Variable Account Funds:
Oppenheimer Aggressive Growth Fund/VA
Oppenheimer Global Securities Fund/VA
Oppenheimer Main Street ${ }^{\circledR}$ Fund/VA
Oppenheimer Strategic Bond Fund/VA
PIMCO VIT Real Return Portfolio - Admin Class
Pioneer Variable Contracts Trust:
Pioneer Equity Income VCT Portfolio - Class I
Pioneer Fund VCT Portfolio - Class I
Pioneer High Yield VCT Portfolio - Class I
Pioneer Mid Cap Value VCT Portfolio - Class I

```
Prudential Series Fund, Inc.:
    Jennison Portfolio - Class II Shares
    SP William Blair International Growth Portfolio -
        Class II Shares
```

                                    UBS Series Trust:
                                UBS U.S. Allocation Portfolio - Class I
    Wanger Advisors Trust:
Wanger Select
Wanger U.S. Smaller Companies

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Account's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Account's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. Our procedures also included confirmation of securities owned as of December 31, 2004, by correspondence with the transfer agents. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of each of the Divisions comprising the ING Life Insurance and Annuity Company Variable Annuity Account B at December 31, 2004, and the results of their operations and changes in their net assets for the periods disclosed in the financial statements, in conformity with U.S. generally accepted accounting principles.
/s/ Ernst \& Young LLP
Atlanta, Georgia
March 15, 2005

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | AIM V.I. <br> Capital Appreciation |  | AIM V.I. <br> Core Equity |  | AIM V.I. <br> Government Securities |  | AIM V.I. <br> Growth |  | AIM V.I. <br> Premier <br> Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 15,172 | \$ | 31,830 | \$ | 14,556 | \$ | 16,959 | \$ | 36,351 |
| Total assets |  | 15,172 |  | 31,830 |  | 14,556 |  | 16,959 |  | 36,351 |
| Net assets | \$ | 15,172 | \$ | 31,830 | \$ | 14,556 | \$ | 16,959 | \$ | 36,351 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 14,226 | \$ | 27,228 | \$ | 14,556 | \$ | 15,788 | \$ | 34,142 |
| Contracts in payout (annuitization) period |  | 946 |  | 4,602 |  | - |  | 1,171 |  | 2,209 |
| Total net assets | \$ | 15,172 | \$ | 31,830 | \$ | 14,556 | \$ | 16,959 | \$ | 36,351 |
| Total number of shares |  | 668,651 |  | 1,408,409 |  | ,205,980 |  | 056,645 |  | 706,639 |
| Cost of shares | \$ | 13,665 | \$ | 28,329 | \$ | 14,944 | \$ | 15,807 | \$ | 36,615 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Alger <br> American <br> Balanced |  | Alger American Income \& Growth |  | Alger <br> American <br> Leveraged <br> AllCap |  | Alliance <br> Bernstein VPSF Growth and Income |  | Alliance <br> Bernstein VPSF Premier Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 1,926 | \$ | 5,250 | \$ | 5,104 | \$ | 48,096 | \$ | 7,542 |
| Total assets |  | 1,926 |  | 5,250 |  | 5,104 |  | 48,096 |  | 7,542 |
| Net assets | \$ | 1,926 | \$ | 5,250 | \$ | 5,104 | \$ | 48,096 | \$ | 7,542 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 1,926 | \$ | 5,250 | \$ | 5,104 | \$ | 48,096 | \$ | 7,542 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 1,926 | \$ | 5,250 | \$ | 5,104 | \$ | 48,096 | \$ | $\xrightarrow{7,542}$ |
| Total number of shares |  | 142,166 |  | 522,416 |  | 167,956 |  | 997,327 |  | 321,756 |
| Cost of shares | \$ | 1,803 | \$ | 5,190 | \$ | 4,973 | \$ | 42,812 | \$ | $\underline{6,888}$ |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Alliance <br> Bernstein <br> VPSF Small <br> Cap Growth |  | American <br> Century ${ }^{\circledR}$ VP <br> Balanced |  | American <br> Century ${ }^{\circledR}$ VP <br> International |  | Calvert <br> Social <br> Balanced |  | Federated <br> American <br> Leaders |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 5,141 | \$ | 1,096 | \$ | 1,196 | \$ | 2,229 | \$ | 42,192 |
| Total assets |  | 5,141 |  | 1,096 |  | 1,196 |  | 2,229 |  | 42,192 |
| Net assets | \$ | 5,141 | \$ | 1,096 | \$ | 1,196 | \$ | 2,229 | \$ | 42,192 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 5,141 | \$ | 1,096 | \$ | 1,196 | \$ | 2,229 | \$ | 42,103 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | 89 |
| Total net assets | \$ | 5,141 | \$ | 1,096 | \$ | 1,196 | \$ | 2,229 | \$ | 42,192 |
| Total number of shares |  | 441,255 |  | 150,541 |  | 162,767 |  | 90,608 |  | 21,206 |
| Cost of shares | \$ | 4,463 | \$ | 956 | \$ | 1,050 | \$ | 2,018 | \$ | 39,597 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Federated <br> Capital <br> Income |  | Federated <br> Equity <br> Income |  | Federated <br> Fund for U.S. <br> Government Securities |  | Federated <br> High <br> Income <br> Bond |  | Federated International Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 5,170 | \$ | 9,093 | \$ | 6,444 | \$ | 11,845 | \$ | 5,865 |
| Total assets |  | 5,170 |  | 9,093 |  | 6,444 |  | 11,845 |  | 5,865 |
| Net assets | \$ | 5,170 | \$ | 9,093 | \$ | 6,444 | \$ | 11,845 | \$ | 5,865 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 5,156 | \$ | 8,977 | \$ | 6,442 | \$ | 11,789 | \$ | 5,830 |
| Contracts in payout (annuitization) period |  | 14 |  | 116 |  | 2 |  | 56 |  | 35 |
| Total net assets | \$ | 5,170 | \$ | 9,093 | \$ | 6,444 | \$ | 11,845 | \$ | 5,865 |
| Total number of shares |  | 582,819 |  | 677,542 |  | 555,555 |  | 444,529 |  | 3,619 |
| Cost of shares | \$ | 5,855 | \$ | 9,403 | \$ | 6,361 | \$ | 10,497 | \$ | 8,876 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Federated <br> Mid Cap <br> Growth <br> Strategies |  | Federated Prime Money |  | Fidelity® VIP <br> Contrafund ${ }^{\circledR}$ |  | Fidelity ${ }^{\circledR}$ <br> VIP Equity- <br> Income |  | Fidelity ${ }^{\circledR}$ <br> VIP Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 10,473 | \$ | 3,326 | \$ | 243,399 | \$ | 218,459 | \$ | 109,798 |
| Total assets |  | 10,473 |  | 3,326 |  | 243,399 |  | 218,459 |  | 109,798 |
| Net assets | \$ | 10,473 | \$ | 3,326 | \$ | 243,399 | \$ | 218,459 | \$ | 109,798 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 10,473 | \$ | 3,326 | \$ | 243,399 | \$ | 218,459 | \$ | 109,798 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 10,473 | \$ | 3,326 | \$ | 243,399 | \$ | 218,459 | \$ | 109,798 |
| Total number of shares |  | 498,220 |  | 25,705 |  | 9,143,477 |  | 8,610,906 |  | ,430,109 |
| Cost of shares | \$ | 13,804 | \$ | 3,326 | \$ | 192,805 | \$ | 183,717 | \$ | 107,533 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

## Assets

Investments in mutual funds at fair value

Total assets
Net assets

| Fidelity ${ }^{\circledR}$ VIP <br> High Income | Fidelity ${ }^{\circledR}$ <br> VIP Asset <br> Manager $^{\text {sM }}$ |  | Fidelity ${ }^{\circledR}$ VIP <br> Investment <br> Grade Bond |  | Fidelity ${ }^{\circledR}$ VIP <br> Index 500 |  | Fidelity ${ }^{\circledR}$ VIP <br> Overseas |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 47,964 | \$ | 11,587 | \$ | 1,958 | \$ | 70,298 | \$ | 15,669 |
| 47,964 |  | 11,587 |  | 1,958 |  | 70,298 |  | 15,669 |
| \$ 47,964 | \$ | 11,587 | \$ | 1,958 | \$ | 70,298 | \$ | 15,669 |

Net assets
Accumulation units
Contracts in payout (annuitization)
period
Total net asset


Total number of shares

Cost of shares

| \$ | 45,288 | \$ | 11,587 | \$ | 1,958 | \$ | 70,298 | \$ | 15,669 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,676 |  | - |  | - |  | - |  | - |
| \$ | 47,964 | \$ | 11,587 | \$ | 1,958 | \$ | 70,298 | \$ | 15,669 |
|  | 6,851,930 |  | 780,282 |  | 147,791 |  | 510,332 |  | 894,346 |

$\xlongequal{\$ 10,638} \xlongequal{\$ 13,141} \xlongequal{\$ 1,876} \xlongequal{\$ 132,020} \xlongequal{\$ 13,748}$

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Franklin <br> Small <br> Cap Value <br> Securities |  | ING GET <br> Fund - <br> Series H |  | ING GET <br> Fund - <br> Series I |  | ING GET <br> Fund - <br> Series J |  | ING GET <br> Fund - <br> Series K |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 4,384 | \$ | 85,522 | \$ | 60,675 | \$ | 47,133 | \$ | 55,421 |
| Total assets |  | 4,384 |  | 85,522 |  | 60,675 |  | 47,133 |  | 55,421 |
| Net assets | \$ | 4,384 | \$ | 85,522 | \$ | 60,675 | \$ | 47,133 | \$ | 55,421 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 4,384 | \$ | 85,522 | \$ | 60,675 | \$ | 47,133 | \$ | 55,421 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 4,384 | \$ | 85,522 | \$ | 60,675 | \$ | 47,133 | \$ | 55,421 |
| Total number of shares |  | 280,146 |  | 798,593 |  | 216,670 |  | 894,430 |  | 15,069 |
| Cost of shares | \$ | 4,063 | \$ | 88,312 | \$ | 62,102 | \$ | 48,360 | \$ | 56,226 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

Assets
Investments in mutual funds at fair value
Total assets
Net assets

| ING GET | ING GET | ING GET | ING GET | ING GET |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fund - | Fund - | Fund - | Fund - | Fund - |  |
| Series L | Series M | Series N | Series P | Series Q |  |
|  |  |  |  |  |  |

Net assets

| Accumulation units | \$ | 51,909 | \$ | 76,815 | \$ | 63,310 | \$ | 47,889 | \$ | 37,872 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 51,909 | \$ | 76,815 | \$ | 63,310 | \$ | 47,889 | \$ | 37,872 |
| Total number of shares |  | 5,329,505 |  | 7,830,255 |  | 6,274,491 |  | 755,572 |  | 652,026 |
| Cost of shares | \$ | 52,526 | \$ | 76,934 | \$ | 63,922 | \$ | 47,501 | \$ | 36,522 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  |  | ING GET <br> Fund - <br> Series R |  | ING GET <br> Fund - <br> Series S |  | ING GET <br> Fund - <br> Series T |  | ING GET <br> Fund - <br> Series U |  | GET <br> nd - <br> ies V |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 33,352 | \$ | 36,434 | \$ | 28,261 | \$ | 27,273 | \$ | 55,481 |
| Total assets |  | 33,352 |  | 36,434 |  | 28,261 |  | 27,273 |  | 55,481 |
| Net assets | \$ | 33,352 | \$ | 36,434 | \$ | 28,261 | \$ | 27,273 | \$ | 55,481 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 33,352 | \$ | 36,434 | \$ | 28,261 | \$ | 27,273 | \$ | 55,481 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 33,352 | \$ | 36,434 | \$ | 28,261 | \$ | 27,273 | \$ | 55,481 |
| Total number of shares |  | 3,131,678 |  | 3,479,826 |  | 2,696,685 |  | 2,617,329 |  | 553,615 |
| Cost of shares | \$ | 31,419 | \$ | 34,933 | \$ | 27,064 | \$ | 26,231 | \$ | 55,596 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING American Funds Growth |  | ING American <br> Funds <br> Growth- <br> Income |  | ING American Funds International |  | ING <br> Julius Baer <br> Foreign |  | ING <br> Legg Mason <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 1,774 | \$ | 2,347 | \$ | 9,074 | \$ | 242 | \$ | 882 |
| Total assets |  | 1,774 |  | 2,347 |  | 9,074 |  | 242 |  | 882 |
| Net assets | \$ | 1,774 | \$ | 2,347 | \$ | 9,074 | \$ | 242 | \$ | 882 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 1,774 | \$ | 2,152 | \$ | 9,074 | \$ | 242 | \$ | 882 |
| Contracts in payout (annuitization) period |  | - |  | 195 |  | - |  | - |  | - |
| Total net assets | \$ | 1,774 | \$ | 2,347 | \$ | 9,074 | \$ | 242 | \$ | 882 |
| Total number of shares |  | 34,858 |  | 63,558 |  | 66,061 |  | 19,773 |  | 87,905 |
| Cost of shares | \$ | 1,726 | \$ | 2,320 | \$ | 8,910 | \$ | 228 | \$ | 858 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING MFS <br> Total <br> Return |  | ING T. Rowe <br> Price Equity Income |  | ING Aeltus <br> Enhanced Index |  | ING American Century Select |  | ING American Century Small Cap Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 1,922 | \$ | 2,335 | \$ | 79 | \$ | 488 | \$ | 1,034 |
| Total assets |  | 1,922 |  | 2,335 |  | 79 |  | 488 |  | 1,034 |
| Net assets | \$ | 1,922 | \$ | 2,335 | \$ | 79 | \$ | 488 | \$ | 1,034 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 1,922 | \$ | 2,335 | \$ | 79 | \$ | 488 | \$ | 1,034 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 1,922 | \$ | 2,335 | \$ | 79 | \$ | 488 | \$ | 1,034 |
| Total number of shares |  | 102,319 |  | $\underline{169,911}$ |  | 9,032 |  | 52,694 |  | 84,631 |
| Cost of shares | \$ | $1,829$ | \$ | 2,076 | \$ | $74$ | \$ | 446 | \$ | 925 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING <br> Baron Small Cap Growth |  | ING Goldman <br> Sachs® <br> Capital <br> Growth |  | ING <br> JPMorgan <br> International |  | ING <br> JPMorgan <br> Mid Cap <br> Value |  | ING MFS Capital Opportunities |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 2,941 | \$ | 315 | \$ | 44,030 | \$ | 2,215 | \$ | 38,224 |
| Total assets |  | 2,941 |  | 315 |  | 44,030 |  | 2,215 |  | 38,224 |
| Net assets | \$ | 2,941 | \$ | 315 | \$ | 44,030 | \$ | 2,215 | \$ | 38,224 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 2,941 | \$ | 315 | \$ | 41,341 | \$ | 2,215 | \$ | 35,211 |
| Contracts in payout (annuitization) period |  | - |  | - |  | 2,689 |  | - |  | 3,013 |
| Total net assets | \$ | 2,941 | \$ | 315 | \$ | 44,030 | \$ | 2,215 | \$ | 38,224 |
| Total number of shares |  | 196,591 |  | 27,968 |  | 579,704 |  | 59,478 |  | 405,283 |
| Cost of shares | \$ | 2,538 | \$ | 281 | \$ | 37,399 | \$ | 1,980 | \$ | 30,520 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING <br> OpCap <br> Balanced <br> Value |  | ING <br> Oppenheimer Global |  | $\begin{gathered} \text { ING } \\ \text { PIMCO } \\ \text { Total } \\ \text { Return } \\ \hline \end{gathered}$ |  | ING Salomon Brothers Aggressive Growth |  | ING Salomon Brothers Fundamental Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 2,126 | \$ | 22 | \$ | 3,885 | \$ | 53,255 | \$ | 1,483 |
| Total assets |  | 2,126 |  | 22 |  | 3,885 |  | 53,255 |  | 1,483 |
| Net assets | \$ | 2,126 | \$ | 22 | \$ | 3,885 | \$ | 53,255 | \$ | 1,483 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 2,126 |  | 22 | \$ | 3,885 | \$ | 51,733 | \$ | 1,483 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | 1,522 |  | - |
| Total net assets | \$ | 2,126 |  | 22 | \$ | 3,885 | \$ | 53,255 | \$ | 1,483 |
| Total number of shares |  | 58,321 |  | 1,780 |  | 54,449 |  | 333,037 |  | 82,459 |
| Cost of shares | \$ | 1,946 |  | 22 | \$ | 3,835 | \$ | 45,634 | \$ | 1,371 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING Salomon <br> Brothers <br> Investors <br> Value |  | ING T. Rowe <br> Price <br> Diversified <br> Mid Cap <br> Growth |  | ING T. Rowe <br> Price Growth Equity |  | $\begin{gathered} \text { ING UBS U.S. } \\ \text { Large Cap } \\ \text { Equity } \\ \hline \end{gathered}$ |  | ING Van <br> Kampen <br> Comstock |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds |  |  |  |  |  |  |  |  |  |  |
| Total assets |  | 387 |  | 612 |  | 73,921 |  | 43,678 |  | 3,726 |
| Net assets | \$ | 387 | \$ | 612 | \$ | 73,921 | \$ | 43,678 | \$ | 3,726 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 387 | \$ | 612 | \$ | 67,195 | \$ | 43,678 | \$ | 3,726 |
| Contracts in payout (annuitization) period |  | - |  | - |  | 6,726 |  | - |  | - |
| Total net assets | \$ | 387 | \$ | 612 | \$ | 73,921 | \$ | 43,678 | \$ | 3,726 |
| Total number of shares |  | 27,294 |  | ,638 |  | 484,062 |  | 090,630 |  | 303,194 |
| Cost of shares | \$ | 366 | \$ | 575 | \$ | 63,844 | \$ | 40,443 | \$ | 3,374 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING <br> Van Kampen Equity and Income |  | ING VP <br> Strategic <br> Allocation <br> Balanced |  | ING VP <br> Strategic <br> Allocation <br> Growth |  | ING VP <br> Strategic <br> Allocation <br> Income |  | ING VP <br> Growth and Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 137 | \$ | 20,822 | \$ | 15,631 | \$ | 18,730 | \$ | 423,357 |
| Total assets |  | 137 |  | 20,822 |  | 15,631 |  | 18,730 |  | 423,357 |
| Net assets | \$ | 137 | \$ | 20,822 | \$ | 15,631 | \$ | 18,730 | \$ | 423,357 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 137 | \$ | 17,934 | \$ | 13,548 | \$ | 15,154 | \$ | 326,371 |
| Contracts in payout (annuitization) period |  | - |  | 2,888 |  | 2,083 |  | 3,576 |  | 96,986 |
| Total net assets | \$ | 137 | \$ | 20,822 | \$ | 15,631 | \$ | 18,730 | \$ | 423,357 |
| Total number of shares |  | 4,092 |  | 496,922 |  | 059,037 |  | 436,355 |  | 1,878,936 |
| Cost of shares | \$ | 126 | \$ | 18,835 | \$ | 13,589 | \$ | 17,369 | \$ | 461,670 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING GET <br> U.S. Core - <br> Series 1 |  | ING GET <br> U.S. Core - <br> Series 2 |  | ING GET <br> U.S. Core - <br> Series 3 |  | ING GET <br> U.S. Core - <br> Series 4 |  | ING GET <br> U.S. Core - <br> Series 5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 23,042 | \$ | 19,803 | \$ | 54,614 | \$ | 8,173 | \$ | 4,428 |
| Total assets |  | 23,042 |  | 19,803 |  | 54,614 |  | 8,173 |  | 4,428 |
| Net assets | \$ | $\underline{23,042}$ | \$ | $\underline{\text { 19,803 }}$ | \$ | 54,614 | \$ | 8,173 | \$ | 4,428 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 23,042 | \$ | 19,803 | \$ | 54,614 | \$ | 8,173 | \$ | 4,428 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 23,042 | \$ | 19,803 | \$ | 54,614 | \$ | 8,173 | \$ | 4,428 |
| Total number of shares |  | 2,169,690 |  | ,896,842 |  | 5,391,315 |  | $\underline{776,932}$ |  | 418,892 |
| Cost of shares | \$ | 21,716 | \$ | 18,979 | \$ | 53,920 | \$ | 7,775 | \$ | 4,199 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 



The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> Index Plus MidCap |  | $\begin{gathered} \text { ING VP } \\ \text { Index Plus } \\ \text { SmallCap } \end{gathered}$ |  | ING VP <br> International Equity |  | ING VP <br> Small <br> Company |  | ING VP <br> Value <br> Opportunity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 18,233 | \$ | 8,963 | \$ | 13,340 | \$ | 82,870 | \$ | 16,285 |
| Total assets |  | 18,233 |  | 8,963 |  | 13,340 |  | 82,870 |  | 16,285 |
| Net assets | \$ | 18,233 | \$ | 8,963 | \$ | 13,340 | \$ | 82,870 | \$ | 16,285 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 18,233 | \$ | 8,963 | \$ | 11,657 | \$ | 74,744 | \$ | 16,285 |
| Contracts in payout (annuitization) period |  | - |  | - |  | 1,683 |  | 8,126 |  | - |
| Total net assets | \$ | 18,233 | \$ | 8,963 | \$ | 13,340 | \$ | 82,870 | \$ | 16,285 |
| Total number of shares |  | 1,004,006 |  | 546,874 |  | 526,296 |  | 55,956 |  | 234,626 |
| Cost of shares | \$ | 13,694 | \$ | 6,876 | \$ | 11,261 | \$ | 64,523 | \$ | 15,461 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> International <br> Value |  | $\begin{gathered} \text { ING VP } \\ \text { MagnaCap } \\ \text { - Class I } \end{gathered}$ |  | $\begin{gathered} \text { ING VP } \\ \text { MagnaCap } \\ \text { - Class S } \\ \hline \end{gathered}$ |  | ING VP <br> MidCap Opportunities - Class I |  | ING VP <br> MidCap <br> Opportunities <br> - Class S |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 2,980 | \$ | 125 | \$ | 1,635 | \$ | 340 | \$ | 10,784 |
| Total assets |  | 2,980 |  | 125 |  | 1,635 |  | 340 |  | 10,784 |
| Net assets | \$ | 2,980 | \$ | 125 | \$ | $\underline{1,635}$ | \$ | 340 | \$ | $\underline{\text { 10,784 }}$ |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 2,980 | \$ | 125 | \$ | 1,635 | \$ | 340 | \$ | 10,784 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | $\underline{2,980}$ | \$ | 125 | \$ | $\underline{1,635}$ | \$ | 340 | \$ | $\underline{10,784}$ |
| Total number of shares |  | 233,504 |  | ,199 |  | 11,365 |  | 49,615 |  | 588,235 |
| Cost of shares | \$ | 2,491 | \$ | 111 | \$ | $\underline{1,431}$ | \$ | 300 | \$ | 9,263 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> Real Estate |  | ING VP <br> SmallCap Opportunities - Class I |  | ING VP <br> SmallCap Opportunities <br> - Class S |  | ING VP <br> Balanced |  | ING VP <br> Emerging <br> Markets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 1,193 | \$ | 970 | \$ | 5,342 | \$ | 189,559 | \$ | 770 |
| Total assets |  | 1,193 |  | 970 |  | 5,342 |  | 189,559 |  | 770 |
| Net assets | \$ | 1,193 | \$ | 970 | \$ | 5,342 | \$ | 189,559 | \$ | 770 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 1,193 | \$ | 970 | \$ | 5,342 | \$ | 144,379 | \$ | 770 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | 45,180 |  | - |
| Total net assets | \$ | 1,193 | \$ | 970 | \$ | 5,342 | \$ | 189,559 | \$ | 770 |
| Total number of shares |  | 87,573 |  | 59,645 |  | 330,956 |  | ,146,212 |  | 96,925 |
| Cost of shares | \$ | 1,095 | \$ | 931 | \$ | 4,682 | \$ | 173,163 | \$ | 558 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

Assets

| at fair value | \$ | 137,880 | \$ | 192,781 | \$ | 1,861 | \$ | 156,790 | \$ | 15,748 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets |  | 137,880 |  | 192,781 |  | 1,861 |  | 156,790 |  | 15,748 |
| Net assets | \$ | 137,880 | \$ | 192,781 | \$ | 1,861 | \$ | 156,790 | \$ | 15,748 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 125,417 | \$ | 187,699 | \$ | 1,861 | \$ | 156,790 | \$ | 15,748 |
| Contracts in payout (annuitization) period |  | 12,463 |  | 5,082 |  | - |  | - |  | - |
| Total net assets | \$ | 137,880 | \$ | 192,781 | \$ | 1,861 | \$ | 156,790 | \$ | 15,748 |
| Total number of shares |  | 493,163 | 14,900,388 |  | 105,429 |  | 6,428,456 |  | 1,297,160 |  |
| Cost of shares | \$ | 140,963 | \$ | 192,039 | \$ | 1,487 | \$ | 145,813 | \$ | 16,069 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Janus Aspen Growth |  | Janus Aspen <br> Mid Cap <br> Growth |  | Janus Aspen Worldwide Growth |  | Lord Abbett Growth and Income |  | Lord Abbett <br> Mid-Cap <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 84,481 | \$ | 94,264 | \$ | 154,245 | \$ | 6,773 | \$ | 3,732 |
| Total assets |  | 84,481 |  | 94,264 |  | 154,245 |  | 6,773 |  | 3,732 |
| Net assets | \$ | 84,481 | \$ | 94,264 | \$ | 154,245 | \$ | 6,773 | \$ | 3,732 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 78,822 | \$ | 94,264 | \$ | 148,522 | \$ | 6,773 | \$ | 3,732 |
| Contracts in payout (annuitization) period |  | 5,659 |  | - |  | 5,723 |  | - |  | - |
| Total net assets | \$ | 84,481 | \$ | 94,264 | \$ | 154,245 | \$ | 6,773 | \$ | 3,732 |
| Total number of shares |  | 4,209,326 |  | ,648,004 |  | ,759,719 |  | 49,179 |  | 79,520 |
| Cost of shares | \$ | 80,578 | \$ | 65,778 | \$ | 148,011 | \$ | 6,206 | \$ | 3,179 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

Assets
Investments in mutual funds at fair value

Total assets
Net assets

| MFS $®$ | MFS $®$ | Oppenheimer | Oppenheimer | Oppenheimer |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| VIT Strategic | VIT Total | Aggressive | Global | Main |  |
| Income | Return | Growth | Securities | Street ${ }^{\circledR}$ |  |
|  |  |  |  |  |  |

Net assets

| Accumulation units | \$ | 2,503 | \$ | 142,497 | \$ | 30,981 | \$ | 43,720 | \$ | 60,919 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contracts in payout (annuitization) |  |  |  |  |  |  |  |  |  |  |
| Total net assets | \$ | 2,503 | \$ | 142,497 | \$ | 32,874 | \$ | 43,720 | \$ | 68,396 |
| Total number of shares |  | 222,477 |  | 6,649,417 |  | 747,640 |  | 481,540 |  | 281,957 |
| Cost of shares | \$ | 2,356 | \$ | 127,339 | \$ | 27,019 | \$ | 34,455 | \$ | 60,795 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Oppenheimer <br> Strategic <br> Bond |  | $\begin{gathered} \text { PIMCO VIT } \\ \text { Real } \\ \text { Return } \\ \hline \end{gathered}$ |  | Pioneer <br> Equity <br> Income <br> VCT |  | Pioneer <br> Fund <br> VCT |  | Pioneer High Yield VCT |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 58,634 | \$ | 522 | \$ | 1,581 | \$ | 52 | \$ | 216 |
| Total assets |  | 58,634 |  | 522 |  | 1,581 |  | 52 |  | 216 |
| Net assets | \$ | 58,634 | \$ | 522 | \$ | $\underline{1,581}$ | \$ | 52 | \$ | 216 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 56,174 | \$ | 522 | \$ | 1,581 | \$ | 52 | \$ | 216 |
| Contracts in payout (annuitization) period |  | 2,460 |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 58,634 | \$ | 522 | \$ | $\underline{1,581}$ | \$ | 52 | \$ | 216 |
| Total number of shares |  | 254,177 |  | ,409 |  | 76,829 |  | 2,548 |  | 18,493 |
| Cost of shares | \$ | 53,032 | \$ | 525 | \$ | $\underline{1,443}$ | \$ | 50 | \$ | 214 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | $\begin{gathered} \text { Pioneer Mid } \\ \text { Cap Value } \\ \text { VCT } \end{gathered}$ |  | Jennison |  | SP William <br> Blair <br> International <br> Growth |  | UBS <br> U. S. <br> Allocation |  | Wanger <br> Select |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investments in mutual funds at fair value | \$ | 3,193 | \$ | 1,329 | \$ | 6,154 | \$ | 8,911 | \$ | 249 |
| Total assets |  | 3,193 |  | 1,329 |  | 6,154 |  | 8,911 |  | 249 |
| Net assets | \$ | 3,193 | \$ | 1,329 | \$ | 6,154 | \$ | 8,911 | \$ | 249 |
| Net assets |  |  |  |  |  |  |  |  |  |  |
| Accumulation units | \$ | 3,193 | \$ | 1,329 | \$ | 6,154 | \$ | 8,911 | \$ | 249 |
| Contracts in payout (annuitization) period |  | - |  | - |  | - |  | - |  | - |
| Total net assets | \$ | 3,193 | \$ | 1,329 | \$ | 6,154 | \$ | 8,911 | \$ | 249 |
| Total number of shares |  | 129,415 |  | 73,978 |  | 908,946 |  | 62,070 |  | 11,273 |
| Cost of shares | \$ | 2,795 | \$ | 1,170 | \$ | 5,331 | \$ | 8,042 | \$ | 238 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Assets and Liabilities <br> December 31, 2004 <br> (Dollars in thousands) 

|  | Wanger U.S. <br> Smaller <br> Companies |  |
| :---: | :---: | :---: |
| Assets |  |  |
| Investments in mutual funds at fair value | \$ | 97 |
| Total assets |  | 97 |
| Net assets | \$ | 97 |
| Net assets |  |  |
| Accumulation units | \$ | 97 |
| Contracts in payout (annuitization) period |  | - |
| Total net assets | \$ | 97 |
| Total number of shares |  | 3,108 |
| Cost of shares | \$ | 84 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | AIM V.I. <br> Capital <br> Appreciation |  | AIM V.I. <br> Core Equity |  | AIM V.I. <br> Government Securities |  | AIM V.I. <br> Growth |  | AIM V.I. <br> Premier <br> Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | - | \$ | 303 | \$ | 548 | \$ | - | \$ | 166 |
| Total investment income |  | - |  | 303 |  | 548 |  | - |  | 166 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 205 |  | 418 |  | 177 |  | 221 |  | 487 |
| Total expenses |  | 205 |  | 418 |  | 177 |  | 221 |  | 487 |
| Net investment income (loss) |  | (205) |  | (115) |  | 371 |  | (221) |  | (321) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | (18) |  | 424 |  | (58) |  | (115) |  | (740) |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | (18) |  | 424 |  | (58) |  | (115) |  | (740) |
| Net unrealized appreciation (depreciation) of investments |  | 946 |  | 1,983 |  | (147) |  | 1,403 |  | 2,521 |
| Net increase (decrease) in net assets resulting from operations | \$ | 723 | \$ | 2,292 | \$ | 166 | \$ | 1,067 | \$ | 1,460 |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Alger <br> American <br> Balanced |  | Alger <br> American <br>  <br> Growth |  | Alger <br> American <br> Leveraged <br> AllCap |  | Alliance <br> Bernstein VPSF Growth and Income |  | Alliance <br> Bernstein VPSF Premier Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 32 | \$ | 32 | \$ | - | \$ | 366 | \$ | - |
| Total investment income |  | 32 |  | 32 |  | - |  | 366 |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 30 |  | 81 |  | 79 |  | 523 |  | 95 |
| Total expenses |  | 30 |  | 81 |  | 79 |  | 523 |  | 95 |
| Net investment income (loss) |  | 2 |  | (49) |  | (79) |  | (157) |  | (95) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 1 |  | (120) |  | (103) |  | (43) |  | (118) |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 1 |  | (120) |  | (103) |  | (43) |  | (118) |
| Net unrealized appreciation (depreciation) of investments |  | 40 |  | 477 |  | 484 |  | 4,351 |  | 714 |
| Net increase (decrease) in net assets resulting from operations | \$ | 43 | \$ | 308 | \$ | 302 | \$ | 4,151 | \$ | 501 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 



The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Federated <br> Capital <br> Income |  | Federated <br> Equity <br> Income |  | Federated <br> Fund for U.S. <br> Government Securities |  | Federated <br> High <br> Income <br> Bond |  | Federated International Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 267 | \$ | 206 | \$ | 409 | \$ | 1,080 | \$ | - |
| Total investment income |  | 267 |  | 206 |  | 409 |  | 1,080 |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 80 |  | 140 |  | 115 |  | 190 |  | 86 |
| Total expenses |  | 80 |  | 140 |  | 115 |  | 190 |  | 86 |
| Net investment income (loss) |  | 187 |  | 66 |  | 294 |  | 890 |  | (86) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | $(1,281)$ |  | (211) |  | 109 |  | (586) |  | (791) |
| Capital gains distributions |  | - |  | - |  | 48 |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | $(1,281)$ |  | (211) |  | 157 |  | (586) |  | (791) |
| Net unrealized appreciation (depreciation) of investments |  | 1,520 |  | 1,125 |  | (285) |  | 797 |  | 1,543 |
| Net increase (decrease) in net assets resulting from operations | \$ | 426 | \$ | 980 | \$ | 166 | \$ | $\underline{1,101}$ | \$ | 666 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Federated <br> Mid Cap <br> Growth <br> Strategies |  | Federated <br> Prime <br> Money |  | Fidelity ${ }^{\circledR}$ VIP <br> Contrafund ${ }^{\circledR}$ |  | Fidelity ${ }^{\circledR}$ <br> VIP Equity- <br> Income |  | Fidelity ${ }^{\circledR}$ <br> VIP Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | - | \$ | 32 | \$ | 662 | \$ | 3,069 | \$ | 330 |
| Total investment income |  | - |  | 32 |  | 662 |  | 3,069 |  | 330 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 153 |  | 57 |  | 2,560 |  | 2,550 |  | 1,514 |
| Total expenses |  | 153 |  | 57 |  | 2,560 |  | 2,550 |  | 1,514 |
| Net investment income (loss) |  | (153) |  | (25) |  | $(1,898)$ |  | 519 |  | $(1,184)$ |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | (425) |  | - |  | 1,634 |  | 713 |  | $(1,400)$ |
| Capital gains distributions |  | - |  | - |  | - |  | 733 |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | (425) |  | - |  | 1,634 |  | 1,446 |  | $(1,400)$ |
| Net unrealized appreciation (depreciation) of investments |  | 1,905 |  | - |  | 28,725 |  | 17,751 |  | 4,239 |
| Net increase (decrease) in net assets resulting from operations | \$ | 1,327 | \$ | $\xrightarrow{(25)}$ | \$ | 28,461 | \$ | 19,716 | \$ | 1,655 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 



The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Franklin <br> Small <br> Cap Value <br> Securities |  | ING GET <br> Fund - <br> Series D |  | ING GET <br> Fund - <br> Series E |  | ING GET <br> Fund - <br> Series G |  | ING GET <br> Fund - <br> Series H |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 1 | \$ | 3,232 | \$ | 15,508 | \$ | 10,204 | \$ | 4,356 |
| Total investment income |  | 1 |  | 3,232 |  | 15,508 |  | 10,204 |  | 4,356 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 14 |  | 104 |  | 2,542 |  | 2,018 |  | 1,587 |
| Total expenses |  | 14 |  | 104 |  | 2,542 |  | 2,018 |  | 1,587 |
| Net investment income (loss) |  | (13) |  | 3,128 |  | 12,966 |  | 8,186 |  | 2,769 |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 247 |  | $(8,794)$ |  | $(19,910)$ |  | $(11,127)$ |  | (389) |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 247 |  | $(8,794)$ |  | $(19,910)$ |  | $(11,127)$ |  | (389) |
| Net unrealized appreciation (depreciation) of investments |  | 194 |  | 5,596 |  | 4,843 |  | 2,313 |  | $(2,504)$ |
| Net increase (decrease) in net assets resulting from operations | \$ | 428 | \$ | (70) | \$ | $\underline{(2,101)}$ | \$ | (628) | \$ | (124) |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING GET <br> Fund - <br> Series I |  | ING GET <br> Fund - <br> Series J |  | ING GET <br> Fund - <br> Series K |  | ING GET <br> Fund - <br> Series L |  | ING GET <br> Fund - <br> Series M |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 2,785 | \$ | 2,341 | \$ | 2,268 | \$ | 2,369 | \$ | 3,723 |
| Total investment income |  | 2,785 |  | 2,341 |  | 2,268 |  | 2,369 |  | 3,723 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 1,145 |  | 903 |  | 1,219 |  | 1,143 |  | 1,685 |
| Total expenses |  | 1,145 |  | 903 |  | 1,219 |  | 1,143 |  | 1,685 |
| Net investment income (loss) |  | 1,640 |  | 1,438 |  | 1,049 |  | 1,226 |  | 2,038 |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | (160) |  | (104) |  | 18 |  | 277 |  | 406 |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | (160) |  | (104) |  | 18 |  | 277 |  | 406 |
| Net unrealized appreciation (depreciation) of investments |  | $(1,883)$ |  | $(1,698)$ |  | $(1,900)$ |  | $(2,269)$ |  | $(3,412)$ |
| Net increase (decrease) in net assets resulting from operations | \$ | (403) | \$ | (364) | \$ | (833) | \$ | (766) | \$ | (968) |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING GET <br> Fund - <br> Series $\mathbf{N}$ |  | ING GET <br> Fund - <br> Series $\mathbf{P}$ |  | ING GET <br> Fund - <br> Series Q |  | ING GET <br> Fund - <br> Series R |  | ING GET <br> Fund - <br> Series S |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 2,398 | \$ | 1,925 | \$ | 1,466 | \$ | 1,150 | \$ | 1,067 |
| Total investment income |  | 2,398 |  | 1,925 |  | 1,466 |  | 1,150 |  | 1,067 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 1,378 |  | 1,053 |  | 813 |  | 699 |  | 777 |
| Total expenses |  | 1,378 |  | 1,053 |  | 813 |  | 699 |  | 777 |
| Net investment income (loss) |  | 1,020 |  | 872 |  | 653 |  | 451 |  | 290 |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | (57) |  | 261 |  | 361 |  | 323 |  | 457 |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | 615 |
| Total realized gain (loss) on investments and capital gains distributions |  | (57) |  | 261 |  | 361 |  | 323 |  | 1,072 |
| Net unrealized appreciation <br> (depreciation) of investments |  | $(1,190)$ |  | $(1,415)$ |  | $(1,058)$ |  | (525) |  | $(1,093)$ |
| Net increase (decrease) in net assets resulting from operations | \$ | (227) | \$ | (282) | \$ | (44) | \$ | 249 | \$ | 269 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING GET <br> Fund - <br> Series T |  | ING GET <br> Fund - <br> Series U |  | $\begin{aligned} & \text { ING GET } \\ & \text { Fund - } \\ & \text { Series V } \end{aligned}$ |  | ING American Funds Growth |  | ING American <br> Funds <br> Growth- <br> Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 844 | \$ | 547 | \$ | 649 | \$ | - | \$ | 2 |
| Total investment income |  | 844 |  | 547 |  | 649 |  | - |  | 2 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 600 |  | 561 |  | 1,256 |  | 1 |  | 2 |
| Total expenses |  | 600 |  | 561 |  | 1,256 |  | 1 |  | 2 |
| Net investment income (loss) |  | 244 |  | (14) |  | (607) |  | (1) |  | - |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 250 |  | 213 |  | (96) |  | - |  | - |
| Capital gains distributions |  | 498 |  | 1,191 |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 748 |  | 1,404 |  | (96) |  | - |  | - |
| Net unrealized appreciation (depreciation) of investments |  | (824) |  | $(1,012)$ |  | 971 |  | 48 |  | 27 |
| Net increase (decrease) in net assets resulting from operations | \$ | 168 | \$ | 378 | \$ | 268 |  | 47 | \$ | 27 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING American Funds International |  | ING <br> Julius Baer <br> Foreign |  | $\begin{gathered} \text { ING } \\ \text { Legg Mason } \\ \text { Value } \\ \hline \end{gathered}$ |  | ING MFS <br> Total <br> Return |  | ING T. Rowe <br> Price Equity Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 1 | \$ | - | \$ | 2 | \$ | 32 | \$ | 19 |
| Total investment income |  | 1 |  | - |  | 2 |  | 32 |  | 19 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 3 |  | - |  | - |  | 10 |  | 13 |
| Total expenses |  | 3 |  | - |  | - |  | 10 |  | 13 |
| Net investment income (loss) |  | (2) |  | - |  | 2 |  | 22 |  | 6 |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | - |  | 2 |  | - |  | 19 |  | 32 |
| Capital gains distributions |  | - |  | 1 |  | - |  | - |  | 11 |
| Total realized gain (loss) on investments and capital gains distributions |  | - |  | 3 |  | - |  | 19 |  | 43 |
| Net unrealized appreciation (depreciation) of investments |  | 164 |  | 14 |  | 24 |  | 81 |  | 180 |
| Net increase (decrease) in net assets resulting from operations | \$ | 162 | \$ | 17 | \$ | 26 | \$ | 122 | \$ | 229 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING Aeltus <br> Enhanced <br> Index |  | ING American Century Select |  | ING American Century <br> Small Cap Value |  | ING <br> Baron <br> Small Cap <br> Growth |  | ING Goldman <br> Sachs® <br> Capital <br> Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total investment income |  | - |  | - |  | - |  | - |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 1 |  | 4 |  | 7 |  | 18 |  | 1 |
| Total expenses |  | 1 |  | 4 |  | 7 |  | 18 |  | 1 |
| Net investment income (loss) |  | (1) |  | (4) |  | (7) |  | (18) |  | (1) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | - |  | 4 |  | 64 |  | 263 |  | 1 |
| Capital gains distributions |  | - |  | - |  | 63 |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | - |  | 4 |  | 127 |  | 263 |  | 1 |
| Net unrealized appreciation (depreciation) of investments |  | 5 |  | 9 |  | 28 |  | 244 |  | 31 |
| Net increase (decrease) in net assets resulting from operations | \$ | 4 | \$ | 9 | \$ | 148 | \$ | 489 | \$ | 31 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING <br> JPMorgan <br> International |  | ING <br> JPMorgan <br> Mid Cap <br> Value |  | ING MFS Capital Opportunities |  | ING <br> OpCap <br> Balanced <br> Value |  | ING <br> Oppenheimer <br> Global |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 449 | \$ | 3 | \$ | 164 | \$ | 17 | \$ | - |
| Total investment income |  | 449 |  | 3 |  | 164 |  | 17 |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 465 |  | 10 |  | 462 |  | 17 |  | - |
| Total expenses |  | 465 |  | 10 |  | 462 |  | 17 |  | - |
| Net investment income (loss) |  | (16) |  | (7) |  | (298) |  | - |  | - |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 3,477 |  | 37 |  | (497) |  | 56 |  | 4 |
| Capital gains distributions |  | - |  | 64 |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 3,477 |  | 101 |  | (497) |  | 56 |  | 4 |
| Net unrealized appreciation (depreciation) of investments |  | 3,386 |  | 158 |  | 4,806 |  | 100 |  | - |
| Net increase (decrease) in net assets resulting from operations | \$ | 6,847 | \$ | 252 | \$ | 4,011 | \$ | 156 | \$ | 4 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | $\begin{gathered} \text { ING } \\ \text { PIMCO } \\ \text { Total } \\ \text { Return } \\ \hline \end{gathered}$ |  | ING Salomon <br> Brothers <br> Aggressive <br> Growth |  | ING Salomon Brothers Fundamental Value |  | ING Salomon <br> Brothers <br> Investors <br> Value |  | ING T. Rowe <br> Price <br> Diversified <br> Mid Cap <br> Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | - | \$ | - | \$ | - | \$ | 3 | \$ | - |
| Total investment income |  | - |  | - |  | - |  | 3 |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 29 |  | 725 |  | 13 |  | 4 |  | 8 |
| Total expenses |  | 29 |  | 725 |  | 13 |  | 4 |  | 8 |
| Net investment income (loss) |  | (29) |  | (725) |  | (13) |  | (1) |  | (8) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 9 |  | (84) |  | 80 |  | 22 |  | 61 |
| Capital gains distributions |  | 34 |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 43 |  | (84) |  | 80 |  | 22 |  | 61 |
| Net unrealized appreciation (depreciation) of investments |  | 89 |  | 4,983 |  | 27 |  | 3 |  | (11) |
| Net increase (decrease) in net assets resulting from operations | \$ | 103 | \$ | 4,174 | \$ | 94 | \$ | 24 | \$ | 42 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING T. Rowe <br> Price Growth Equity |  | ING UBS U.S. <br> Large Cap Equity |  | ING Van <br> Kampen <br> Comstock |  | ING <br> Van Kampen Equity and Income |  | ING VP <br> Strategic <br> Allocation <br> Balanced |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 113 | \$ | 332 | \$ | - | \$ | - | \$ | 246 |
| Total investment income |  | 113 |  | 332 |  | - |  | - |  | 246 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 949 |  | 546 |  | 15 |  | 1 |  | 253 |
| Total expenses |  | 949 |  | 546 |  | 15 |  | 1 |  | 253 |
| Net investment income (loss) |  | (836) |  | (214) |  | (15) |  | (1) |  | (7) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 541 |  | (196) |  | 63 |  | 2 |  | 112 |
| Capital gains distributions |  | - |  | - |  | 8 |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 541 |  | (196) |  | 71 |  | 2 |  | 112 |
| Net unrealized appreciation (depreciation) of investments |  | 6,147 |  | 5,688 |  | 260 |  | 8 |  | 1,528 |
| Net increase (decrease) in net assets resulting from operations | \$ | 5,852 | \$ | 5,278 | \$ | 316 | \$ | 9 | \$ | 1,633 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> Strategic <br> Allocation <br> Growth |  | ING VP <br> Strategic <br> Allocation <br> Income |  | ING VP <br> Growth and <br> Income |  | ING GET <br> U.S. Core - <br> Series 1 |  | ING GET <br> U.S. Core - <br> Series 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 158 | \$ | 348 | \$ | 10,145 | \$ | 166 | \$ | 23 |
| Total investment income |  | 158 |  | 348 |  | 10,145 |  | 166 |  | 23 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 184 |  | 246 |  | 4,736 |  | 464 |  | 420 |
| Total expenses |  | 184 |  | 246 |  | 4,736 |  | 464 |  | 420 |
| Net investment income (loss) |  | (26) |  | 102 |  | 5,409 |  | (298) |  | (397) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 98 |  | 51 |  | $(37,452)$ |  | 173 |  | 138 |
| Capital gains distributions |  | - |  | - |  | - |  | 26 |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 98 |  | 51 |  | $(37,452)$ |  | 199 |  | 138 |
| Net unrealized appreciation (depreciation) of investments |  | 1,429 |  | 1,020 |  | 60,752 |  | 465 |  | 642 |
| Net increase (decrease) in net assets resulting from operations | \$ | 1,501 | \$ | 1,173 | \$ | 28,709 | \$ | 366 | \$ | 383 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING GET <br> U.S. Core - <br> Series 3 |  | ING GET <br> U.S. Core - <br> Series 4 |  | ING GET <br> U.S. Core - <br> Series 5 |  | ING GET <br> U.S. Core - <br> Series 6 |  | ING GET <br> U.S. Core - <br> Series 7 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 1 | \$ | - | \$ | - | \$ | - | \$ | - |
| Total investment income |  | 1 |  | - |  | - |  | - |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 907 |  | 91 |  | 33 |  | 360 |  | 35 |
| Total expenses |  | 907 |  | 91 |  | 33 |  | 360 |  | 35 |
| Net investment income (loss) |  | (906) |  | (91) |  | (33) |  | (360) |  | (35) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | (108) |  | 12 |  | 36 |  | 39 |  | 3 |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | (108) |  | 12 |  | 36 |  | 39 |  | 3 |
| Net unrealized appreciation (depreciation) of investments |  | 694 |  | 398 |  | 229 |  | 1,035 |  | 45 |
| Net increase (decrease) in net assets resulting from operations | \$ | (320) | \$ | 319 | \$ | 232 | \$ | 714 | \$ | 13 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> Global <br> Science and <br> Technology |  | ING VPGrowth |  | ING VP <br> Index Plus <br> LargeCap |  | ING VP <br> Index Plus MidCap |  | ING VP <br> Index Plus SmallCap |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | - | \$ | 37 | \$ | 1,857 | \$ | 66 | \$ | 11 |
| Total investment income |  | - |  | 37 |  | 1,857 |  | 66 |  | 11 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 134 |  | 337 |  | 2,240 |  | 136 |  | 61 |
| Total expenses |  | 134 |  | 337 |  | 2,240 |  | 136 |  | 61 |
| Net investment income (loss) |  | (134) |  | (300) |  | (383) |  | (70) |  | (50) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 1,339 |  | (336) |  | 380 |  | 515 |  | 599 |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | 38 |
| Total realized gain (loss) on investments and capital gains distributions |  | 1,339 |  | (336) |  | 380 |  | 515 |  | 637 |
| Net unrealized appreciation (depreciation) of investments |  | $(1,927)$ |  | 2,144 |  | 15,721 |  | 1,945 |  | 912 |
| Net increase (decrease) in net assets resulting from operations | \$ | (722) | \$ | 1,508 | \$ | 15,718 | \$ | 2,390 | \$ | 1,499 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> International Equity |  | ING VP <br> Small <br> Company |  | ING VP <br> Value <br> Opportunity |  | ING VP <br> Growth Opportunities - Class I |  | ING VP <br> Growth Opportunities - Class S |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 128 | \$ | 228 | \$ | 143 |  | - | \$ | - |
| Total investment income |  | 128 |  | 228 |  | 143 |  | - |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 133 |  | 984 |  | 205 |  | - |  | 3 |
| Total expenses |  | 133 |  | 984 |  | 205 |  | - |  | 3 |
| Net investment income (loss) |  | (5) |  | (756) |  | (62) |  | - |  | (3) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 514 |  | 3,278 |  | (370) |  | 7 |  | 117 |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 514 |  | 3,278 |  | (370) |  | 7 |  | 117 |
| Net unrealized appreciation (depreciation) of investments |  | 1,167 |  | 7,164 |  | 1,835 |  | (4) |  | (79) |
| Net increase (decrease) in net assets resulting from operations | \$ | 1,676 | \$ | 9,686 | \$ | 1,403 |  | 3 | \$ | 35 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> International <br> Value |  | $\begin{gathered} \text { ING VP } \\ \text { MagnaCap } \\ \text { - Class I } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { ING VP } \\ \text { MagnaCap } \\ \text { - Class S } \\ \hline \end{gathered}$ |  | ING VP <br> MidCap <br> Opportunities <br> - Class I |  | ING VP <br> MidCap Opportunities <br> - Class S |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 27 | \$ | 2 | \$ | 19 | \$ | - | \$ | - |
| Total investment income |  | 27 |  | 2 |  | 19 |  | - |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 18 |  | 1 |  | 16 |  | 5 |  | 119 |
| Total expenses |  | 18 |  | 1 |  | 16 |  | 5 |  | 119 |
| Net investment income (loss) |  | 9 |  | 1 |  | 3 |  | (5) |  | (119) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 96 |  | - |  | 13 |  | 150 |  | 348 |
| Capital gains distributions |  | - |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 96 |  | - |  | 13 |  | 150 |  | 348 |
| Net unrealized appreciation (depreciation) of investments |  | 272 |  | 7 |  | 98 |  | (84) |  | 564 |
| Net increase (decrease) in net assets resulting from operations | \$ | 377 | \$ | 8 | \$ | 114 | \$ | 61 | \$ | 793 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> Real Estate |  | ING VP <br> SmallCap Opportunities <br> - Class I |  | ING VP <br> SmallCap Opportunities <br> - Class S |  | ING VP <br> Balanced |  | ING VP <br> Emerging <br> Markets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 13 | \$ | - | \$ | - | \$ | 3,621 | \$ | 6 |
| Total investment income |  | 13 |  | - |  | - |  | 3,621 |  | 6 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 2 |  | 3 |  | 62 |  | 2,155 |  | 11 |
| Total expenses |  | 2 |  | 3 |  | 62 |  | 2,155 |  | 11 |
| Net investment income (loss) |  | 11 |  | (3) |  | (62) |  | 1,466 |  | (5) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | - |  | 22 |  | 411 |  | $(3,158)$ |  | 29 |
| Capital gains distributions |  | 13 |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 13 |  | 22 |  | 411 |  | $(3,158)$ |  | 29 |
| Net unrealized appreciation (depreciation) of investments |  | 98 |  | 50 |  | 33 |  | 15,759 |  | 109 |
| Net increase (decrease) in net assets resulting from operations | \$ | 122 | \$ | 69 | \$ | 382 | \$ | $\underline{14,067}$ | \$ | 133 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | ING VP <br> Financial |  | ING VP <br> Intermediate <br> Bond |  | ING VP <br> Money <br> Market |  | ING VP <br> Natural <br> Resources |  | Janus Aspen Balanced |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | - | \$ | 11,204 | \$ | 2,075 | \$ | 17 | \$ | 3,577 |
| Total investment income |  | - |  | 11,204 |  | 2,075 |  | 17 |  | 3,577 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | - |  | 1,673 |  | 2,185 |  | 20 |  | 2,080 |
| Total expenses |  | - |  | 1,673 |  | 2,185 |  | 20 |  | 2,080 |
| Net investment income (loss) |  | - |  | 9,531 |  | (110) |  | (3) |  | 1,497 |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | (3) |  | 1,747 |  | (354) |  | 53 |  | 764 |
| Capital gains distributions |  | - |  | 5,664 |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | (3) |  | 7,411 |  | (354) |  | 53 |  | 764 |
| Net unrealized appreciation (depreciation) of investments |  | - |  | $(12,159)$ |  | 154 |  | 122 |  | 8,691 |
| Net increase (decrease) in net assets resulting from operations | \$ | (3) | \$ | 4,783 | \$ | (310) | \$ | 172 | \$ | 10,952 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Janus Aspen <br> Flexible <br> Income |  | Janus Aspen Growth |  | Janus Aspen Mid Cap Growth |  | Janus Aspen Worldwide Growth |  | Lord Abbett Growth and Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 980 | \$ | 124 | \$ | - | \$ | 1,617 | \$ | 53 |
| Total investment income |  | 980 |  | 124 |  | - |  | 1,617 |  | 53 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 234 |  | 1,137 |  | 1,031 |  | 2,094 |  | 47 |
| Total expenses |  | 234 |  | 1,137 |  | 1,031 |  | 2,094 |  | 47 |
| Net investment income (loss) |  | 746 |  | $(1,013)$ |  | $(1,031)$ |  | (477) |  | 6 |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 415 |  | (821) |  | 2,091 |  | $(4,417)$ |  | 276 |
| Capital gains distributions |  | 143 |  | - |  | - |  | - |  | 54 |
| Total realized gain (loss) on investments and capital gains distributions |  | 558 |  | (821) |  | 2,091 |  | $(4,417)$ |  | 330 |
| Net unrealized appreciation (depreciation) of investments |  | (857) |  | 3,988 |  | 14,067 |  | 9,492 |  | 222 |
| Net increase (decrease) in net assets resulting from operations | \$ | 447 | \$ | 2,154 | \$ | 15,127 | \$ | 4,598 | \$ | 558 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Lord Abbett Mid-Cap Value |  | MFS® <br> VIT Strategic <br> Income |  | MFS® ${ }^{\circledR}$ <br> VIT Total <br> Return |  | Oppenheimer Aggressive Growth |  | Oppenheimer <br> Global Securities |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 10 | \$ | 127 | \$ | 1,923 |  | - | \$ | 428 |
| Total investment income |  | 10 |  | 127 |  | 1,923 |  | - |  | 428 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 18 |  | 34 |  | 1,561 |  | 391 |  | 430 |
| Total expenses |  | 18 |  | 34 |  | 1,561 |  | 391 |  | 430 |
| Net investment income (loss) |  | (8) |  | 93 |  | 362 |  | (391) |  | (2) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 135 |  | 63 |  | 258 |  | 134 |  | 771 |
| Capital gains distributions |  | 50 |  | - |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 185 |  | 63 |  | 258 |  | 134 |  | 771 |
| Net unrealized appreciation (depreciation) of investments |  | 356 |  | (10) |  | 11,330 |  | 5,377 |  | 5,617 |
| Net increase (decrease) in net assets resulting from operations | \$ | 533 | \$ | 146 | \$ | 11,950 |  | 5,120 | \$ | 6,386 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Oppenheimer <br> Main <br> Street ${ }^{\circledR}$ |  | Oppenheimer <br> Strategic <br> Bond |  | $\begin{gathered} \text { PIMCO VIT } \\ \text { Real } \\ \text { Return } \\ \hline \end{gathered}$ |  | Pioneer <br> Equity <br> Income <br> VCT |  | Pioneer <br> Fund <br> VCT |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 565 | \$ | 2,331 | \$ | 1 | \$ | 19 | \$ | - |
| Total investment income |  | 565 |  | 2,331 |  | 1 |  | 19 |  | - |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | 884 |  | 602 |  | 1 |  | 6 |  | - |
| Total expenses |  | 884 |  | 602 |  | 1 |  | 6 |  | - |
| Net investment income (loss) |  | (319) |  | 1,729 |  | - |  | 13 |  | - |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | 79 |  | 826 |  | - |  | 25 |  | - |
| Capital gains distributions |  | - |  | - |  | 10 |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | 79 |  | 826 |  | 10 |  | 25 |  | - |
| Net unrealized appreciation (depreciation) of investments |  | 5,227 |  | 895 |  | (3) |  | 95 |  | 2 |
| Net increase (decrease) in net assets resulting from operations | \$ | 4,987 | \$ | 3,450 | \$ | 7 | \$ | 133 | \$ | 2 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 

|  | Pioneer High Yield VCT |  | Pioneer Mid Cap Value VCT |  | Jennison |  | SP William <br> Blair <br> International Growth |  | UBS <br> U. S. <br> Allocation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net investment income (loss) |  |  |  |  |  |  |  |  |  |  |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$ | 1 | \$ | 6 | \$ | 1 | \$ | - | \$ | 79 |
| Total investment income |  | 1 |  | 6 |  | 1 |  | - |  | 79 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| Mortality and expense risk and other charges |  | - |  | 16 |  | 13 |  | 54 |  | 133 |
| Total expenses |  | - |  | 16 |  | 13 |  | 54 |  | 133 |
| Net investment income (loss) |  | 1 |  | (10) |  | (12) |  | (54) |  | (54) |
| Realized and unrealized gain (loss) on investments |  |  |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments |  | - |  | 67 |  | 70 |  | 211 |  | 73 |
| Capital gains distributions |  | - |  | 15 |  | - |  | - |  | - |
| Total realized gain (loss) on investments and capital gains distributions |  | - |  | 82 |  | 70 |  | 211 |  | 73 |
| Net unrealized appreciation (depreciation) of investments |  | 2 |  | 342 |  | 32 |  | 540 |  | 787 |
| Net increase (decrease) in net assets resulting from operations | \$ | 3 | \$ | 414 | \$ | 90 | \$ | 697 | \$ | 806 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Operations <br> For the year ended December 31, 2004 <br> (Dollars in thousands) 



The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

|  | AIM V.I. Capital Appreciation |  | AIM V.I. <br> Core Equity |  | AIM V.I. <br> Government Securities |  | AIM V.I. <br> Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net assets at January 1, 2003 | \$ | 14,832 | \$ | 29,940 | \$ | 25,997 | \$ | 14,946 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | (198) |  | (72) |  | 83 |  | (197) |
| Net realized gain (loss) on investments and capital gains distributions |  | (625) |  | (546) |  | 609 |  | (678) |
| Net unrealized appreciation (depreciation) of investments |  | 4,685 |  | 7,126 |  | (826) |  | 4,981 |
| Net increase (decrease) in net assets from operations |  | 3,862 |  | 6,508 |  | (134) |  | 4,106 |
| Changes from principal transactions: <br> Total unit transactions |  | $(1,194)$ |  | $(1,540)$ |  | $(10,837)$ |  | (985) |
| Increase (decrease) in assets derived from principal transactions |  | $(1,194)$ |  | $(1,540)$ |  | $(10,837)$ |  | (985) |
| Total increase (decrease) |  | 2,668 |  | 4,968 |  | $(10,971)$ |  | 3,121 |
| Net assets at December 31, 2003 |  | 17,500 |  | 34,908 |  | 15,026 |  | 18,067 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | (205) |  | (115) |  | 371 |  | (221) |
| Net realized gain (loss) on investments and capital gains distributions |  | (18) |  | 424 |  | (58) |  | (115) |
| Net unrealized appreciation (depreciation) of investments |  | 946 |  | 1,983 |  | (147) |  | 1,403 |
| Net increase (decrease) in net assets from operations |  | 723 |  | 2,292 |  | 166 |  | 1,067 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | $(3,051)$ |  | $(5,370)$ |  | (636) |  | $(2,175)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(3,051)$ |  | $(5,370)$ |  | (636) |  | $(2,175)$ |
| Total increase (decrease) |  | $(2,328)$ |  | $(3,078)$ |  | (470) |  | $(1,108)$ |
| Net assets at December 31, 2004 | \$ | 15,172 | \$ | 31,830 | \$ | 14,556 | \$ | 16,959 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

|  |  |  |  |  |  |  | er |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AIM V.I. |  |  |  | ican |  | ican |
|  | Premier |  | ican |  | e \& |  | aged |
|  | Equity |  | nced |  | vth |  | Cap |
| \$ | 41,327 | \$ | 2,576 | \$ | 6,167 | \$ | 5,724 |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
(395) (68)

| $(2,160)$ | $(34)$ | $(339)$ | $(265)$ |
| ---: | :---: | :---: | :---: |
| 11,202 |  |  |  |
| 8,647 | 413 |  |  |
|  | 398 | 1,960 | 1,553 |
|  |  |  | 1,707 |
| $(7,144)$ | $(607)$ | $(1,250)$ | $(988)$ |


| $\frac{(7,144)}{}$ | $\frac{(607)}{1,503}$ |
| ---: | :--- |
|  | $(209)$ |
| 4,367 | $(1,250)$ |
|  | 303 |
|  | 6,470 |


| $(321)$ | 2 | (49) | (79) |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| $(740)$ | 1 | $(120)$ | $(103)$ |
| 2,521 |  |  |  |
| 1,460 | 40 | 477 | 484 |
|  | 43 | 308 | 302 |


| $(7,939)$ |  | (484) |  | $(1,528)$ |  | $(1,641)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(7,939)$ |  | (484) |  | $(1,528)$ |  | $(1,641)$ |
|  | $(6,479)$ |  | (441) |  | $(1,220)$ |  | $(1,339)$ |
| \$ | 36,351 | \$ | 1,926 | \$ | 5,250 | \$ | 5,104 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| Alliance <br> Bernstein <br> VPSF Growth and Income |  | Alliance <br> Bernstein <br> VPSF Premier <br> Growth |  | Alliance <br> Bernstein <br> VPSF Small <br> Cap Growth |  | American <br> Century ${ }^{\circledR}$ VP <br> Balanced |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| \$ | 22,169 | \$ | 5,838 | \$ | 684 | \$ | 1,483 |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
(86)

| $(917)$ | $(358)$ | $(125)$ |
| ---: | ---: | ---: | ---: |
| 8,091 |  |  |
| 7,099 | 1,693 |  |
|  | 1,249 | 864 |
| 5,703 | 227 | 2,518 |


| $\frac{5,703}{12,802}$ | 227 |
| ---: | :--- |
| 34,971 | 1,476 |
|  | 7,314 |
|  | 2,518 |
|  | 3,234 |
|  | 3,918 |


| Net investment income (loss) |  | (157) |  | (95) |  | (58) |  | 4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | (43) |  | (118) |  | 442 |  | 39 |
| Net unrealized appreciation (depreciation) of investments |  | 4,351 |  | 714 |  | 77 |  | 55 |
| Net increase (decrease) in net assets from operations |  | 4,151 |  | 501 |  | 461 |  | 98 |
| Changes from principal transactions: <br> Total unit transactions |  | 8,974 |  | (273) |  | 762 |  | (422) |
| Increase (decrease) in assets derived from principal transactions |  | 8,974 |  | (273) |  | 762 |  | (422) |
| Total increase (decrease) |  | 13,125 |  | 228 |  | 1,223 |  | (324) |
| Net assets at December 31, 2004 | \$ | 48,096 | \$ | 7,542 | \$ | 5,141 | \$ | 1,096 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| American <br> Century ${ }^{\circledR}$ VP <br> International | Calvert <br> Social <br> Balanced | Federated American Leaders | Federated Capital Income |
| :---: | :---: | :---: | :---: |
| \$ 1,539 | 1,77 | 50,539 | 7,021 |

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments
and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions (458) $\quad 131 \quad(9,916)$

Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

| (8) | 16 | 94 | 350 |
| :---: | :---: | :---: | :---: |
| (99) | (37) | $(2,953)$ | $(1,548)$ |
| 372 | 343 | 13,953 | 2,295 |
| 265 | 322 | 11,094 | 1,097 |
| (458) | 131 | $(9,916)$ | $(1,658)$ |
| (458) | 131 | $(9,916)$ | $(1,658)$ |
| (193) | 453 | 1,178 | (561) |
| 1,346 | 2,228 | 51,717 | 6,460 |

## Increase (decrease) in net assets

Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
$\begin{array}{llll}\text { (11) } & 10 & 38 & 187\end{array}$

| 6 | 14 | (902) | $(1,281)$ |
| :---: | :---: | :---: | :---: |
| 152 | 121 | 4,253 | 1,520 |
| 147 | 145 | 3,389 | 426 |
| (297) | (144) | $(12,914)$ | $(1,716)$ |


|  | (297) |  | (144) |  | $(12,914)$ |  | $(1,716)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (150) |  | 1 |  | $(9,525)$ |  | $(1,290)$ |
| \$ | 1,196 | \$ | 2,229 | \$ | 42,192 | \$ | 5,170 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| Federated <br> Equity <br> Income |  | Federated <br> Fund for U.S. <br> Government <br> Securities |  | Federated <br> High <br> Income <br> Bond |  | $\begin{gathered} \text { Federated } \\ \text { International } \\ \text { Equity } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| \$ | 10,264 | \$ | 12,674 | \$ |  | \$ | 6,024 |

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions

| 58 | 275 | 1,017 | (83) |
| ---: | :---: | :---: | :---: |
|  |  |  |  |
| $(540)$ | 427 | $(971)$ | $(781)$ |
| 2,785 | $(608)$ | 3,008 | 2,426 |
| 2,303 | 94 | 3,054 | 1,562 |
| $(1,562)$ | $(2,935)$ | $(3,963)$ | $(1,021)$ |

Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

| $\frac{(1,562)}{741}$ | $\frac{(2,935)}{(2,841)}$ |
| ---: | :--- |
| 11,005 | $\frac{(3,963)}{(909)}$ |
| $\frac{15,774}{}$ | $(1,021)$ |
| 543 |  |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | 66 |  | 294 |  | 890 |  | (86) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | (211) |  | 157 |  | (586) |  | (791) |
| Net unrealized appreciation (depreciation) of investments |  | 1,125 |  | (285) |  | 797 |  | 1,543 |
| Net increase (decrease) in net assets from operations |  | 980 |  | 166 |  | 1,101 |  | 666 |
| Changes from principal transactions: <br> Total unit transactions |  | $(2,892)$ |  | $(3,555)$ |  | $(5,030)$ |  | $(1,366)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(2,892)$ |  | $(3,555)$ |  | $(5,030)$ |  | $(1,366)$ |
| Total increase (decrease) |  | $(1,912)$ |  | $(3,389)$ |  | $(3,929)$ |  | (700) |
| Net assets at December 31, 2004 | \$ | 9,093 | \$ | 6,444 | \$ | 11,845 | \$ | 5,865 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| Federated <br> Mid Cap <br> Growth <br> Strategies | Federated <br> Prime <br> Money |  |  |  | Fidelity ${ }^{\circledR}$ <br> VIP Equity- <br> Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fidelity ${ }^{\circledR}$ VIP <br> Contrafund ${ }^{\circledR}$ |  |  |  |
| \$ 10,415 | \$ | 7,387 | \$ | 145,571 | \$ | 146,420 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | (148) |  | (44) |  | $(1,258)$ |  | 753 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | (421) |  | - |  | $(2,724)$ |  | $(6,755)$ |
| Net unrealized appreciation (depreciation) of investments |  | 3,953 |  | - |  | 42,317 |  | 47,447 |
| Net increase (decrease) in net assets from operations |  | 3,384 |  | (44) |  | 38,335 |  | 41,445 |
| Changes from principal transactions: Total unit transactions |  | $(1,986)$ |  | $(2,413)$ |  | 4,149 |  | 4,284 |
| Increase (decrease) in assets derived from principal transactions |  | $(1,986)$ |  | $(2,413)$ |  | 4,149 |  | 4,284 |
| Total increase (decrease) |  | 1,398 |  | $(2,457)$ |  | 42,484 |  | 45,729 |
| Net assets at December 31, 2003 |  | 11,813 |  | 4,930 |  | 188,055 |  | 192,149 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | (153) |  | (25) |  | $(1,898)$ |  | 519 |
| Net realized gain (loss) on investments and capital gains distributions |  | (425) |  | - |  | 1,634 |  | 1,446 |
| Net unrealized appreciation (depreciation) of investments |  | 1,905 |  | - |  | 28,725 |  | 17,751 |
| Net increase (decrease) in net assets from operations |  | 1,327 |  | (25) |  | 28,461 |  | 19,716 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | $(2,667)$ |  | $(1,579)$ |  | 26,883 |  | 6,594 |
| Increase (decrease) in assets derived from principal transactions |  | $(2,667)$ |  | $(1,579)$ |  | 26,883 |  | 6,594 |
| Total increase (decrease) |  | $(1,340)$ |  | $(1,604)$ |  | 55,344 |  | 26,310 |
| Net assets at December 31, 2004 | \$ | 10,473 | \$ | 3,326 | \$ | 243,399 | \$ | 218,459 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| Fidelity ${ }^{\circledR}$ <br> VIP Growth | Fidelity ${ }^{\circledR}$ VIP <br> High Income | Fidelity ${ }^{\circledR}$ <br> VIP Asset <br> Manager ${ }^{\text {s }}$ | Fidelity ${ }^{\circledR}$ VIP <br> Investment <br> Grade Bond |
| :---: | :---: | :---: | :---: |
| \$ 98,180 | 36,456 | \$ 11,086 | \$ 2,890 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | $(1,061)$ |  | 2,326 |  | 250 |  | 76 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | $(3,844)$ |  | 1,393 |  | (99) |  | 89 |
| Net unrealized appreciation (depreciation) of investments |  | 34,021 |  | 6,885 |  | 1,563 |  | (69) |
| Net increase (decrease) in net assets from operations |  | 29,116 |  | 10,604 |  | 1,714 |  | 96 |
| Changes from principal transactions: Total unit transactions |  | $(1,432)$ |  | 9,910 |  | (766) |  | (742) |
| Increase (decrease) in assets derived from principal transactions |  | $(1,432)$ |  | 9,910 |  | (766) |  | (742) |
| Total increase (decrease) |  | 27,684 |  | 20,514 |  | 948 |  | (646) |
| Net assets at December 31, 2003 |  | 125,864 |  | 56,970 |  | 12,034 |  | 2,244 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | $(1,184)$ |  | 3,938 |  | 158 |  | 62 |
| Net realized gain (loss) on investments and capital gains distributions |  | $(1,400)$ |  | 3,046 |  | 66 |  | 81 |
| Net unrealized appreciation (depreciation) of investments |  | 4,239 |  | $(3,248)$ |  | 221 |  | (81) |
| Net increase (decrease) in net assets from operations |  | 1,655 |  | 3,736 |  | 445 |  | 62 |
| Changes from principal transactions: Total unit transactions |  | $(17,721)$ |  | $(12,742)$ |  | (892) |  | (348) |
| Increase (decrease) in assets derived from principal transactions |  | $(17,721)$ |  | $(12,742)$ |  | (892) |  | (348) |
| Total increase (decrease) |  | $(16,066)$ |  | $(9,006)$ |  | (447) |  | (286) |
| Net assets at December 31, 2004 | \$ | 109,798 | \$ | 47,964 | \$ | 11,587 | \$ | 1,958 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


## Increase (decrease) in net assets

Operations:

| Net investment income (loss) |  | 79 |  | (39) |  | (3) |  | 2,488 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | $(2,618)$ |  | 1,142 |  | 18 |  | $(1,414)$ |
| Net unrealized appreciation (depreciation) of investments |  | 18,365 |  | 2,299 |  | 125 |  | (988) |
| Net increase (decrease) in net assets from operations |  | 15,826 |  | 3,402 |  | 140 |  | 86 |
| Changes from principal transactions: Total unit transactions |  | $(5,750)$ |  | 3,885 |  | 157 |  | $(17,353)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(5,750)$ |  | 3,885 |  | 157 |  | $(17,353)$ |
| Total increase (decrease) |  | 10,076 |  | 7,287 |  | 297 |  | $(17,267)$ |
| Net assets at December 31, 2003 |  | 74,266 |  | 13,904 |  | 662 |  | 86,431 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | (14) |  | - |  | (13) |  | 3,128 |
| Net realized gain (loss) on investments and capital gains distributions |  | 52 |  | 620 |  | 247 |  | $(8,794)$ |
| Net unrealized appreciation (depreciation) of investments |  | 5,896 |  | 885 |  | 194 |  | 5,596 |
| Net increase (decrease) in net assets from operations |  | 5,934 |  | 1,505 |  | 428 |  | (70) |
| Changes from principal transactions: Total unit transactions |  | $(9,902)$ |  | 260 |  | 3,294 |  | $(86,361)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(9,902)$ |  | 260 |  | 3,294 |  | $(86,361)$ |
| Total increase (decrease) |  | $(3,968)$ |  | 1,765 |  | 3,722 |  | $(86,431)$ |
| Net assets at December 31, 2004 |  | 70,298 | \$ | 15,669 | \$ | 4,384 | \$ | - |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | 6,394 |  | 3,488 |  | 2,709 |  | 1,369 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | (903) |  | (335) |  | (63) |  | 100 |
| Net unrealized appreciation (depreciation) of investments |  | $(2,753)$ |  | $(2,355)$ |  | $(1,049)$ |  | (373) |
| Net increase (decrease) in net assets from operations |  | 2,738 |  | 798 |  | 1,597 |  | 1,096 |
| Changes from principal transactions: <br> Total unit transactions |  | $(40,249)$ |  | $(26,394)$ |  | $(18,191)$ |  | $(10,425)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(40,249)$ |  | $(26,394)$ |  | $(18,191)$ |  | $(10,425)$ |
| Total increase (decrease) |  | $(37,511)$ |  | $(25,596)$ |  | $(16,594)$ |  | $(9,329)$ |
| Net assets at December 31, 2003 |  | 238,886 |  | 138,281 |  | 105,009 |  | 74,750 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | 12,966 |  | 8,186 |  | 2,769 |  | 1,640 |
| Net realized gain (loss) on investments and capital gains distributions |  | $(19,910)$ |  | $(11,127)$ |  | (389) |  | (160) |
| Net unrealized appreciation (depreciation) of investments |  | 4,843 |  | 2,313 |  | $(2,504)$ |  | $(1,883)$ |
| Net increase (decrease) in net assets from operations |  | $(2,101)$ |  | (628) |  | (124) |  | (403) |
| Changes from principal transactions: <br> Total unit transactions |  | $(236,785)$ |  | $(137,653)$ |  | $(19,363)$ |  | $(13,672)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(236,785)$ |  | $(137,653)$ |  | $(19,363)$ |  | $(13,672)$ |
| Total increase (decrease) |  | $(238,886)$ |  | $(138,281)$ |  | $(19,487)$ |  | $(14,075)$ |
| Net assets at December 31, 2004 | \$ | - | \$ | - | \$ | 85,522 | \$ | 60,675 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003
$\left.\begin{array}{ccccccc}\begin{array}{c}\text { ING GET } \\ \text { Fund - } \\ \text { Series J }\end{array} & & \begin{array}{c}\text { ING GET } \\ \text { Fund - } \\ \text { Series K }\end{array} & & \begin{array}{c}\text { ING GET } \\ \text { Fund - } \\ \text { Series L }\end{array} & & \end{array} \begin{array}{c}\text { ING GET } \\ \text { Fund - } \\ \text { Series M }\end{array}\right]$

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

| $(12,356)$ | $(11,083)$ | $(9,450)$ | $(22,616)$ |
| :---: | :---: | :---: | :---: |
| $(12,356)$ | $(11,083)$ | $(9,450)$ | $(22,616)$ |
| $(11,754)$ | $(10,755)$ | $(8,387)$ | $(20,663)$ |
| 60,090 | 70,505 | 66,868 | 94,718 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | 1,438 |  | 1,049 |  | 1,226 |  | 2,038 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | (104) |  | 18 |  | 277 |  | 406 |
| Net unrealized appreciation (depreciation) of investments |  | $(1,698)$ |  | $(1,900)$ |  | $(2,269)$ |  | $(3,412)$ |
| Net increase (decrease) in net assets from operations |  | (364) |  | (833) |  | (766) |  | (968) |
| Changes from principal transactions: <br> Total unit transactions |  | $(12,593)$ |  | $(14,251)$ |  | $(14,193)$ |  | $(16,935)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(12,593)$ |  | $(14,251)$ |  | $(14,193)$ |  | $(16,935)$ |
| Total increase (decrease) |  | $(12,957)$ |  | $(15,084)$ |  | $(14,959)$ |  | $(17,903)$ |
| Net assets at December 31, 2004 | \$ | 47,133 | \$ | 55,421 | \$ | 51,909 | \$ | 76,815 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

|  | ING GET <br> Fund - <br> Series N |  | ING GET <br> Fund - <br> Series P |  | GET <br> nd - <br> ies Q |  | ING GET <br> Fund - <br> Series R |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 90,143 | \$ | 76,334 | \$ | 54,826 | \$ | 43,5 |

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investment and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations


Changes from principal transactions:
Total unit transactions

| $(15,288)$ | $(19,643)$ | $(12,043)$ | $(6,991)$ |
| :---: | :---: | :---: | :---: |
| $(13,358)$ | $(18,331)$ | $(10,490)$ | $(5,381)$ |
| 76,785 | 58,003 | 44,336 | 38,175 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | 1,020 |  | 872 |  | 653 |  | 451 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | (57) |  | 261 |  | 361 |  | 323 |
| Net unrealized appreciation (depreciation) of investments |  | $(1,190)$ |  | $(1,415)$ |  | $(1,058)$ |  | (525) |
| Net increase (decrease) in net assets from operations |  | (227) |  | (282) |  | (44) |  | 249 |
| Changes from principal transactions: <br> Total unit transactions |  | $(13,248)$ |  | $(9,832)$ |  | $(6,420)$ |  | $(5,072)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(13,248)$ |  | $(9,832)$ |  | $(6,420)$ |  | $(5,072)$ |
| Total increase (decrease) |  | $(13,475)$ |  | $(10,114)$ |  | $(6,464)$ |  | $(4,823)$ |
| Net assets at December 31, 2004 | \$ | 63,310 | \$ | 47,889 | \$ | 37,872 | \$ | 33,352 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

|  | ING GET <br> Fund - <br> Series S |  | ING GET <br> Fund - <br> Series T |  |  |  | ING GET <br> Fund - <br> Series V |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 53,553 | \$ | 39,378 | \$ | 503 | \$ | - |

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations

| (909) | $(654)$ | $(568)$ | (915) |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 493 | 412 | 768 | $(307)$ |
| 2,330 | 1,635 | 2,053 | $(1,086)$ |
|  | 1,914 | 2,253 | $(2,308)$ |
| $(11,327)$ | $(8,751)$ | 27,322 | 76,985 |

Total unit transactions
ncrease (decrease) in assets derived from principal
transactions
Total increase (decrease)
Net assets at December 31, 2003

| $\frac{(11,327)}{(9,413)}$ | $(8,751)$ |
| ---: | :--- |
| 44,140 | $(7,358)$ |
| 32,020 | 27,322 |
|  | 29,575 |
|  | 30,078 |
|  | 74,985 |
| 74,677 |  |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | 290 |  | 244 |  | (14) |  | (607) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | 1,072 |  | 748 |  | 1,404 |  | (96) |
| Net unrealized appreciation (depreciation) of investments |  | $(1,093)$ |  | (824) |  | $(1,012)$ |  | 971 |
| Net increase (decrease) in net assets from operations |  | 269 |  | 168 |  | 378 |  | 268 |
| Changes from principal transactions: Total unit transactions |  | $(7,975)$ |  | $(3,927)$ |  | $(3,183)$ |  | $(19,464)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(7,975)$ |  | $(3,927)$ |  | $(3,183)$ |  | $(19,464)$ |
| Total increase (decrease) |  | $(7,706)$ |  | $(3,759)$ |  | $(2,805)$ |  | $(19,196)$ |
| Net assets at December 31, 2004 | \$ | 36,434 | \$ | 28,261 | \$ | 27,273 | \$ | 55,481 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004

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$\qquad$

| - |  |
| ---: | :--- | :--- | :--- |
|  | - |

(1) - (2)


The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions $\quad-\quad \frac{385}{618} \quad 5$

Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

| - | 2 | 7 | 1 |
| :---: | :---: | :---: | :---: |
| - | 12 | 79 | - |
| - | 16 | 86 | 1 |
| - | 385 | 618 | 5 |
| - | 385 | 618 | 5 |
| - | 401 | 704 | 6 |
|  | 401 | 704 | 6 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | 2 |  | 22 |  | 6 |  | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | - |  | 19 |  | 43 |  |  |
| Net unrealized appreciation (depreciation) of investments |  | 24 |  | 81 |  | 180 |  | 5 |
| Net increase (decrease) in net assets from operations |  | 26 |  | 122 |  | 229 |  | 4 |
| Changes from principal transactions: Total unit transactions |  | 856 |  | 1,399 |  | 1,402 |  | 69 |
| Increase (decrease) in assets derived from principal transactions |  | 856 |  | 1,399 |  | 1,402 |  | 69 |
| Total increase (decrease) |  | 882 |  | 1,521 |  | 1,631 |  | 73 |
| Net assets at December 31, 2004 |  | 882 | \$ | 1,922 | \$ | 2,335 | \$ | 79 |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| ING America | ING American | ING | ING Goldman |
| :---: | :---: | :---: | :---: |
|  | Century | Baron | Sachs ${ }^{\circledR}$ |
| Century | Small Cap | Small Cap | Capital |
| Select | Value | Growth | Growth |
| \$ 9 | \$ 173 | 193 | \$ 18 |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
(1)

| 9 | 54 | 37 |
| ---: | ---: | ---: |
| 34 |  |  |
|  | 74 | 159 |
|  |  | 126 |


| 329 | 262 | 998 | 3 |
| :---: | :---: | :---: | :---: |
| 329 | 262 | 998 | 3 |
| 371 | 388 | 1,188 | 7 |
| 380 | 561 | 1,381 | 25 |


| 4 | 127 | 263 |
| :---: | :---: | :---: |
| 9 | 28 | 244 |
| 9 | 148 | 489 |

$99 \quad 325 \cdots 259$

|  | 99 |  | 325 |  | 1,071 |  | 259 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 108 |  | 473 |  | 1,560 |  | 290 |
| \$ | 488 | \$ | 1,034 | \$ | 2,941 | \$ | 315 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| ING <br> JPMorgan <br> International | ING |  | ING MFS |  | ING |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JPMorgan |  |  |  |  |  |
|  | Mid Cap |  | Capital |  | Balanced |  |
|  |  |  | Opportunities |  | Value |  |
| 24,044 | \$ | 87 | \$ | 35,741 | \$ | 15 |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003
(3)
(2)
(375)
$(7,641)$

| 4,418 |  |  |  |
| ---: | ---: | ---: | ---: |
| 3,476 |  |  |  |
|  | 25 | $(7,641)$ | 8 |
|  | 102 | 16,575 |  |
|  | 8,559 | 80 |  |


| 2,084 | 489 | $(5,013)$ | 1,140 |
| :---: | :---: | :---: | :---: |
| 2,084 | 489 | $(5,013)$ | 1,140 |
| 9,975 | 591 | 3,546 | 1,235 |
| 34,019 | 678 | 39,287 | 1,250 |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions

Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
(16)

| 3,477 |  |  |  |
| ---: | ---: | ---: | ---: |
| 3,386 |  |  |  |
| 6,847 | 101 | $(497)$ | 56 |
|  | 158 | 4,806 |  |
| 252 |  |  |  | | 4,011 |
| :--- |


| 3,164 |  |  | 1,285 |  | $(5,074)$ |  | 720 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,164 |  | 1,285 |  | $(5,074)$ |  | 720 |
|  | 10,011 |  | 1,537 |  | $(1,063)$ |  | 876 |
| \$ | 44,030 | \$ | 2,215 | \$ | 38,224 | \$ | 2,126 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations

| 3 | 68 | $(3,532)$ | 103 |
| :---: | :---: | :---: | :---: |
| - | (57) | 20,204 | 85 |
| 3 | 61 | 15,998 | 188 |
| 1 | 1,277 | $(4,367)$ | 1,022 |

Total unit transactions
Increase (decrease) in assets derived from principal
transactions
Total increase (decrease)
Net assets at December 31, 2003

| 1 | 1,277 | $(4,367)$ | 1,022 |
| :---: | :---: | :---: | :---: |
| 4 | 1,338 | 11,631 | 1,210 |
| 5 | 2,613 | 58,639 | 1,215 |

Increase (decrease) in net assets
Operations:
Net investment income (loss)

|  | 4 |  | 43 |  | (84) |  | 80 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | 89 |  | 4,983 |  | 27 |
|  | 4 |  | 103 |  | 4,174 |  | 94 |
|  | 13 |  | 1,169 |  | $(9,558)$ |  | 174 |
|  | 13 |  | 1,169 |  | $(9,558)$ |  | 174 |
|  | 17 |  | 1,272 |  | $(5,384)$ |  | 268 |
| \$ | 22 | \$ | 3,885 | \$ | 53,255 |  | 1,483 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| ING T. Rowe |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ING Salomon |  | Price |  | ING T. Rowe |  | ING UBS U.S. |  |
| Brothers |  | Diversified |  |  |  |  |  |
|  |  |  |  | Price Growth |  | Large Cap |  |
|  |  |  |  |  | uity |  | uity |
| \$ | 14 | \$ | 179 | \$ | 58,443 | \$ | 40,669 |


| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | - |  | (4) |  | (747) |  | (289) |
| Net realized gain (loss) on investments |  |  |  |  |  |  |  |  |
| Net unrealized appreciation (depreciation) of investments |  | 20 |  | 59 |  | 19,241 |  | 10,721 |
| Net increase (decrease) in net assets from operations |  | 23 |  | 126 |  | 16,486 |  | 8,448 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Increase (decrease) in assets derived from principal |  |  |  |  |  |  |  |  |
| Total increase (decrease) |  | 165 |  | 838 |  | 16,444 |  | 2,271 |
| Net assets at December 31, 2003 |  | 179 |  | 1,017 |  | 74,887 |  | 42,940 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | (1) |  | (8) |  | (836) |  | (214) |
| Net realized gain (loss) on investments and capital gains distributions |  | 22 |  | 61 |  | 541 |  | (196) |
| Net unrealized appreciation (depreciation) of investments |  | 3 |  | (11) |  | 6,147 |  | 5,688 |
| Net increase (decrease) in net assets from operations |  | 24 |  | 42 |  | 5,852 |  | 5,278 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | 184 |  | (447) |  | $(6,818)$ |  | $(4,540)$ |
| Increase (decrease) in assets derived from principal transactions |  | 184 |  | (447) |  | $(6,818)$ |  | $(4,540)$ |
| Total increase (decrease) |  | 208 |  | (405) |  | (966) |  | 738 |
| Net assets at December 31, 2004 | \$ | 387 | \$ | 612 | \$ | 73,921 |  | 43,678 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

|  | ING <br> ING Van <br> Kampen <br> Comstock | Van Kampen <br> Equity and <br> Income |  | ING VP <br> Strategic <br> Allocation <br> Balanced |
| :---: | :---: | :---: | :---: | :---: |

Increase (decrease) in net assets
Operations:
Net investment income (loss)

| 45 | 1 | (421) | (254) |
| :---: | :---: | :---: | :---: |
| 103 | 3 | 2,802 | 2,920 |
| 148 | 4 | 2,414 | 2,625 |
| 432 | 49 | 179 | 926 |
| 432 | 49 | 179 | 926 |
| 580 | 53 | 2,593 | 3,551 |
| 899 | 53 | 16,937 | 14,808 |

Increase (decrease) in net assets
Operations:
Net investment income (loss)
(15)
(1)
(7)

Net realized gain (loss) on investments and capital gains distributions

| 71 |
| ---: | ---: | ---: | ---: |
| 260 |
| 316 | | 2 | 112 | 98 |
| ---: | ---: | ---: |
|  | 8 | 1,528 |
|  | 1,633 | 1,429 |

Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004

|  | 2,511 |  | 75 |  | 2,252 |  | (678) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,511 |  | 75 |  | 2,252 |  | (678) |
|  | 2,827 |  | 84 |  | 3,885 |  | 823 |
| \$ | 3,726 | \$ | 137 | \$ | 20,822 | \$ | 15,631 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| ING VP |  |  |  |
| :---: | :---: | :---: | :---: |
| Strategic | ING VP | ING GET | ING GET |
| Allocation | Growth and | U.S. Core - | U.S. Core - |
| Income | Income | Series 1 | Series 2 |
| 20,08 | 415,966 |  |  |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

$$
201
$$

$$
(4,562)
$$

| $(299)$ | $(65,679)$ | 16 | - |
| ---: | ---: | ---: | ---: |
| 2,310 |  |  |  |
|  | 163,033 | 861 | 182 |
|  | 92,792 | 715 | 146 |
| $(2,878)$ | $(53,397)$ | 25,230 | 24,355 |


| $(2,878)$ | $(53,397)$ | 25,230 | 24,355 |
| :---: | :---: | :---: | :---: |
| (666) | 39,395 | 25,945 | 24,501 |
| 19,422 | 455,361 | 25,945 | 24,501 |

Increase (decrease) in net assets
Operations:

| Operations: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments |  |  |  |  |  |  |  |  |
| Net realized gain (loss) on investments and capital gains distributions |  | 51 |  | $(37,452)$ |  | 199 |  | 138 |
| Net unrealized appreciation (depreciation) of investments |  | 1,020 |  | 60,752 |  | 465 |  | 642 |
| Net increase (decrease) in net assets from operations |  | 1,173 |  | 28,709 |  | 366 |  | 383 |
| Changes from principal transactions: <br> Total unit transactions |  | $(1,865)$ |  | $(60,713)$ |  | $(3,269)$ |  | $(5,081)$ |
| Increase (decrease) in assets derived from principal transactions |  | $(1,865)$ |  | $(60,713)$ |  | $(3,269)$ |  | $(5,081)$ |
| Total increase (decrease) |  | (692) |  | $(32,004)$ |  | $(2,903)$ |  | $(4,698)$ |
| Net assets at December 31, 2004 | \$ | 18,730 | \$ | 423,357 | \$ | 23,042 | \$ | 19,803 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004


$\qquad$

(91)
(33)
(360)39

| 694 |  |
| ---: | :--- |
| $(320)$ | 398 |
|  | 319 |$\frac{229}{1,035}$


| 52,969 |  |  | 7,854 |  | 4,196 |  | 87,376 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 52,969 |  | 7,854 |  | 4,196 |  | 87,376 |
|  | 52,649 |  | 8,173 |  | 4,428 |  | 88,090 |
| \$ | 54,614 | \$ | 8,173 | \$ | 4,428 | \$ | 88,090 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003
ING VP

| ING VP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ING GET <br> U.S. Core - <br> Series 7 | Global |  |  |  | ING VP |
|  | Science and |  | VP |  | ndex Plus |
|  | Technology |  | wth |  | LargeCap |
| \$ - | \$ 6,564 | \$ | 28,286 | \$ | 154,417 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | - |  | (105) |  | (341) |  | (240) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | - |  | (728) |  | $(1,434)$ |  | $(6,964)$ |
| Net unrealized appreciation (depreciation) of investments |  | - |  | 3,935 |  | 9,318 |  | 43,359 |
| Net increase (decrease) in net assets from operations |  | - |  | 3,102 |  | 7,543 |  | 36,155 |
| Changes from principal transactions: <br> Total unit transactions |  | - |  | 3,706 |  | $(3,738)$ |  | $(3,646)$ |
| Increase (decrease) in assets derived from principal transactions |  | - |  | 3,706 |  | $(3,738)$ |  | $(3,646)$ |
| Total increase (decrease) |  | - |  | 6,808 |  | 3,805 |  | 32,509 |
| Net assets at December 31, 2003 |  | - |  | 13,372 |  | 32,091 |  | 186,926 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | (35) |  | (134) |  | (300) |  | (383) |
| Net realized gain (loss) on investments and capital gains distributions |  | 3 |  | 1,339 |  | (336) |  | 380 |
| Net unrealized appreciation (depreciation) of investments |  | 45 |  | $(1,927)$ |  | 2,144 |  | 15,721 |
| Net increase (decrease) in net assets from operations |  | 13 |  | (722) |  | 1,508 |  | 15,718 |
| Changes from principal transactions: <br> Total unit transactions |  | 57,002 |  | $(2,277)$ |  | $(5,518)$ |  | $(20,282)$ |
| Increase (decrease) in assets derived from principal transactions |  | 57,002 |  | $(2,277)$ |  | $(5,518)$ |  | $(20,282)$ |
| Total increase (decrease) |  | 57,015 |  | $(2,999)$ |  | $(4,010)$ |  | $(4,564)$ |
| Net assets at December 31, 2004 | \$ | 57,015 | \$ | 10,373 | \$ | 28,081 | \$ | 182,362 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| ING VP Index Plus MidCap |  | ING VP <br> Index Plus <br> SmallCap |  | $\begin{gathered} \text { ING VP } \\ \text { International } \\ \text { Equity } \\ \hline \end{gathered}$ |  | ING VP <br> Small <br> Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | \$ | 4,275 | \$ |  |  |  |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003
(47)

| (736) | (377) | 842 | $(4,193)$ |
| :---: | :---: | :---: | :---: |
| 4,296 | 1,857 | 966 | 23,973 |
| 3,513 | 1,449 | 1,799 | 19,189 |
| (260) | 988 | 1,897 | 9,111 |


| (260) | 988 | 1,897 | 9,111 |
| :---: | :---: | :---: | :---: |
| 3,253 | 2,437 | 3,696 | 28,300 |
| 15,032 | 6,712 | 8,924 | 80,458 |

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004

|  | (70) |  | (50) |  | (5) |  | (756) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 515 |  | 637 |  | 514 |  | 3,278 |
|  | 1,945 |  | 912 |  | 1,167 |  | 7,164 |
|  | 2,390 |  | 1,499 |  | 1,676 |  | 9,686 |
|  | 811 |  | 752 |  | 2,740 |  | $(7,274)$ |
|  | 811 |  | 752 |  | 2,740 |  | $(7,274)$ |
|  | 3,201 |  | 2,251 |  | 4,416 |  | 2,412 |
| \$ | 18,233 | \$ | 8,963 | \$ | 13,340 | \$ | 82,870 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003
(77)

| $(911)$ | $(1)$ | 4 | 12 |
| ---: | ---: | ---: | ---: |
| 4,627 |  |  |  |
|  | 23,639 | 20 | 109 |
|  |  | 109 | 247 |
| $(1,995)$ | $(355)$ | 619 | 531 |


| $\frac{(1,995)}{}$ | $\frac{(355)}{1,644}$ |
| ---: | :--- |
|  | $(335)$ |
| 18,645 | 49 |
|  | 619 |
|  | 728 |
|  | 853 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | (62) |  | - |  | (3) |  | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | (370) |  | 7 |  | 117 |  | 96 |
| Net unrealized appreciation (depreciation) of investments |  | 1,835 |  | (4) |  | (79) |  | 272 |
| Net increase (decrease) in net assets from operations |  | 1,403 |  | 3 |  | 35 |  | 377 |
| Changes from principal transactions: Total unit transactions |  | $(3,763)$ |  | (52) |  | (888) |  | 1,404 |
| Increase (decrease) in assets derived from principal transactions |  | $(3,763)$ |  | (52) |  | (888) |  | 1,404 |
| Total increase (decrease) |  | $(2,360)$ |  | (49) |  | (853) |  | 1,781 |
| Net assets at December 31, 2004 | \$ | 16,285 | \$ | - | \$ | - | \$ | 2,980 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

|  |  | ING VP |  | ING VP |  | ING VP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | p ities |  | Cap |
|  | - Class I |  |  |  |  |  |  |  | $\text { ass } S$ |
| \$ | 27 | \$ | 490 | \$ | 76 | \$ | 2,583 |

## Increase (decrease) in net assets

Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

| - | $(2)$ | (7) | (52) |
| :---: | :---: | :---: | :---: |
| $(4)$ | $(52)$ | 182 | $(176)$ |
| 12 |  |  |  |
| 8 | 221 |  |  |
| 7 | 167 | 125 | 1,406 |


| 7 | 271 | 529 | 3,057 |
| :---: | :---: | :---: | :---: |
| 15 | 438 | 829 | 4,235 |
| 42 | 928 | 905 | 6,818 |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
$\left.\begin{array}{lllllll}\text { Net investment income (loss) } & 1 & 3 & \text { (5) } & \\ \text { Net realized gain (loss) on investments } \\ \quad \text { and capital gains distributions }\end{array}\right)$

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | - |  | (2) |  | (33) |  | 1,276 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | - |  | 39 |  | (426) |  | $(6,377)$ |
| Net unrealized appreciation (depreciation) of investments |  | - |  | (7) |  | 1,223 |  | 30,184 |
| Net increase (decrease) in net assets from operations |  | - |  | 30 |  | 764 |  | 25,083 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | - |  | 1,304 |  | 1,992 |  | $(1,133)$ |
| Increase (decrease) in assets derived from principal transactions |  | - |  | 1,304 |  | 1,992 |  | $(1,133)$ |
| Total increase (decrease) |  | - |  | 1,334 |  | 2,756 |  | 23,950 |
| Net assets at December 31, 2003 |  | - |  | 1,392 |  | 4,528 |  | 172,818 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | 11 |  | (3) |  | (62) |  | 1,466 |
| Net realized gain (loss) on investments and capital gains distributions |  | 13 |  | 22 |  | 411 |  | $(3,158)$ |
| Net unrealized appreciation (depreciation) of investments |  | 98 |  | 50 |  | 33 |  | 15,759 |
| Net increase (decrease) in net assets from operations |  | 122 |  | 69 |  | 382 |  | 14,067 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | 1,071 |  | (491) |  | 432 |  | 2,674 |
| Increase (decrease) in assets derived from principal transactions |  | 1,071 |  | (491) |  | 432 |  | 2,674 |
| Total increase (decrease) |  | 1,193 |  | (422) |  | 814 |  | 16,741 |
| Net assets at December 31, 2004 |  | 1,193 | \$ | 970 | \$ | 5,342 | \$ | 189,559 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations

| $(10)$ | - | 820 | 1,300 |
| ---: | ---: | ---: | ---: |
| $(21)$ | - | 1,734 | $(1,414)$ |
| 287 |  |  |  |
| 256 | - | 5,194 | $(660)$ |
| $(96)$ | - | 7,748 | $(774)$ |

Changes from principal transactions:
Total unit transactions $\quad(96) \quad-\quad 1 \quad(28,876) \quad(87,888)$

Increase (decrease) in assets derived from principal transactions

Total increase (decrease)
Net assets at December 31, 2003

| $(96)$ |  |
| ---: | :--- |
| 160 |  |
| 809 | - |
| - | $\frac{(28,876)}{(21,128)}$ |
|  | 143,435 |
|  | $(87,888)$ |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | (5) |  | - |  | 9,531 |  | (110) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments |  |  |  |  |  |  |  |  |
| and capital gains distributions |  | 29 |  | (3) |  | 7,411 |  | (354) |
| Net unrealized appreciation (depreciation) of investments |  | 109 |  | - |  | $(12,159)$ |  | 154 |
| Net increase (decrease) in net assets from operations |  | 133 |  | (3) |  | 4,783 |  | (310) |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | (172) |  | 3 |  | $(10,338)$ |  | 19,197 |
| Increase (decrease) in assets derived from principal |  |  |  |  |  |  |  |  |
| Total increase (decrease) |  | (39) |  | - |  | $(5,555)$ |  | 18,887 |
| Net assets at December 31, 2004 | \$ | 770 | \$ | - | \$ | 137,880 | \$ | 192,781 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations

| $(19)$ | 1,782 | 840 | $(1,140)$ |
| :---: | :---: | :---: | :---: |
| $(20)$ | $(2,339)$ | 734 | $(4,646)$ |
| 435 | 23,364 | $(248)$ | 32,018 |
| 396 | 22,807 | 1,326 | 26,232 |
| $(231)$ | $(34,101)$ | $(7,560)$ | $(19,409)$ |

Changes from principal transactions:
Total unit transactions $\quad(231) \quad(34,101) \quad(19,409)$

Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

| (231) | $(34,101)$ | $(7,560)$ | $(19,409)$ |
| :---: | :---: | :---: | :---: |
| 165 | $(11,294)$ | $(6,234)$ | 6,823 |
| 1,732 | 186,531 | 22,158 | 105,326 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | (3) |  | 1,497 |  | 746 |  | $(1,013)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | 53 |  | 764 |  | 558 |  | (821) |
| Net unrealized appreciation (depreciation) of investments |  | 122 |  | 8,691 |  | (857) |  | 3,988 |
| Net increase (decrease) in net assets from operations |  | 172 |  | 10,952 |  | 447 |  | 2,154 |
| Changes from principal transactions: <br> Total unit transactions |  | (43) |  | $(40,693)$ |  | $(6,857)$ |  | $(22,999)$ |
| Increase (decrease) in assets derived from principal transactions |  | (43) |  | $(40,693)$ |  | $(6,857)$ |  | $(22,999)$ |
| Total increase (decrease) |  | 129 |  | $(29,741)$ |  | $(6,410)$ |  | $(20,845)$ |
| Net assets at December 31, 2004 | \$ | 1,861 | \$ | 156,790 | \$ | 15,748 | \$ | 84,481 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

|  | Aspen Cap <br> wth | Janus Aspen Worldwide Growth |  | Lord Abbett Growth and Income |  | Lord Abbett <br> Mid-Cap <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 77,233 | \$ | 198,280 | \$ | 422 | \$ |  |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
(963)

| $(5,140)$ | $(13,982)$ | 7 |  |
| ---: | ---: | ---: | ---: |
| 29,450 |  |  |  |
|  | 51,811 |  |  |
|  | 37,546 | 364 | 377 |
| $(11,863)$ | $(44,903)$ | 2,311 | 221 |


| $\frac{(11,863)}{11,484}$ | $\frac{(44,903)}{(7,357)}$ | 2,311 |
| ---: | :--- | :--- |
|  | 190,923 | 2,688 |
| 88,717 | 3,110 | 522 |

$$
(1,031) \quad(477)
$$

| 2,091 | $(4,417)$ | 330 | 185 |
| :---: | :---: | :---: | :---: |
| 14,067 | 9,492 | 222 | 356 |
| 15,127 | 4,598 | 558 | 533 |


|  | $(9,580)$ |  | $(41,276)$ |  | 3,105 | 1,982 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(9,580)$ |  | $(41,276)$ |  | 3,105 |  | 1,982 |
|  | 5,547 |  | $(36,678)$ |  | 3,663 |  | 2,515 |
| \$ | 94,264 | \$ | 154,245 | \$ | 6,773 | \$ | 3,732 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| MFS® <br> VIT Strategic Income |  | $\begin{gathered} \text { MFS® VIT } \\ \text { VIT Total } \\ \text { Return } \\ \hline \end{gathered}$ |  | Oppenheimer <br> Aggressive Growth |  | Oppenheimer <br> Global <br> Securities |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| \$ | 2,720 | \$ | 91,725 | \$ |  | \$ |  |

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

| (435) | 5,000 | (33) | 7,545 |
| :---: | :---: | :---: | :---: |
| (196) | 18,680 | 5,185 | 14,362 |
| 2,524 | 110,405 | 29,115 | 29,539 |

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | 93 |  | 362 |  | (391) |  | (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments |  |  |  |  |  |  |  |  |
| and capital gains distributions |  | 63 |  | 258 |  | 134 |  | 771 |
| Net unrealized appreciation (depreciation) of investments |  | (10) |  | 11,330 |  | 5,377 |  | 5,617 |
| Net increase (decrease) in net assets from operations |  | 146 |  | 11,950 |  | 5,120 |  | 6,386 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | (167) |  | 20,142 |  | $(1,361)$ |  | 7,795 |
| Increase (decrease) in assets derived from principal transactions | Increase (decrease) in assets derived from principal |  |  | 20,142 |  | $(1,361)$ |  | 7,795 |
| Total increase (decrease) |  | (21) |  | 32,092 |  | 3,759 |  | 14,181 |
| Net assets at December 31, 2004 |  | 2,503 | \$ | 142,497 | \$ | 32,874 | \$ | 43,720 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003


Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:

| Net investment income (loss) |  | (319) |  | 1,729 |  | - |  | 13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net realized gain (loss) on investments and capital gains distributions |  | 79 |  | 826 |  | 10 |  | 25 |
| Net unrealized appreciation (depreciation) of investments |  | 5,227 |  | 895 |  | (3) |  | 95 |
| Net increase (decrease) in net assets from operations |  | 4,987 |  | 3,450 |  | 7 |  | 133 |
| Changes from principal transactions: Total unit transactions |  | $(1,712)$ |  | 12,684 |  | 515 |  | 1,195 |
| Increase (decrease) in assets derived from principal transactions |  | $(1,712)$ |  | 12,684 |  | 515 |  | 1,195 |
| Total increase (decrease) |  | 3,275 |  | 16,134 |  | 522 |  | 1,328 |
| Net assets at December 31, 2004 | \$ | 68,396 | \$ | 58,634 | \$ | 522 | \$ | 1,581 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

|  | Pioneer <br> Fund <br> VCT |  | Pioneer <br> High Yield VCT |  | Pioneer <br> Mid Cap <br> Value <br> VCT |  | Jennison |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net assets at January 1, 2003 | \$ | 1 | \$ | - | \$ | 30 | \$ | 427 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | - |  | - |  | (1) |  | (8) |
| Net realized gain (loss) on investments and capital gains distributions |  |  |  | - |  | 22 |  | 5 |
| Net unrealized appreciation (depreciation) of investments |  | - |  | - |  | 56 |  | 156 |
| Net increase (decrease) in net assets from operations |  |  |  | - |  | 77 |  | 153 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | 3 |  | - |  | 632 |  | 279 |
| Increase (decrease) in assets derived from principal transactions |  | 3 |  | - |  | 632 |  | 279 |
| Total increase (decrease) |  | 3 |  | - |  | 709 |  | 432 |
| Net assets at December 31, 2003 |  | 4 |  | - |  | 739 |  | 859 |
| Increase (decrease) in net assets |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Net investment income (loss) |  | - |  | 1 |  | (10) |  | (12) |
| Net realized gain (loss) on investments and capital gains distributions |  | - |  | - |  | 82 |  | 70 |
| Net unrealized appreciation (depreciation) of investments |  | 2 |  | 2 |  | 342 |  | 32 |
| Net increase (decrease) in net assets from operations |  | 2 |  | 3 |  | 414 |  | 90 |
| Changes from principal transactions: |  |  |  |  |  |  |  |  |
| Total unit transactions |  | 46 |  | 213 |  | 2,040 |  | 380 |
| Increase (decrease) in assets derived from principal transactions |  | 46 |  | 213 |  | 2,040 |  | 380 |
| Total increase (decrease) |  | 48 |  | 216 |  | 2,454 |  | 470 |
| Net assets at December 31, 2004 | \$ | 52 | \$ | 216 | \$ | 3,193 | \$ | 1,329 |

The accompanying notes are an integral part of these financial statements.

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Statements of Changes in Net Assets <br> For the years ended December 31, 2004 and 2003 <br> (Dollars in thousands) 

Net assets at January 1, 2003

| SP William |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blair <br> International $\qquad$ |  | UBS |  | Wanger | Wanger U.S. |  |
|  |  | U. S. <br> Allocation |  |  | Small <br> Companies |  |
|  |  | Select |  |  |  |
| \$ | 214 |  |  |  | 9,725 | - | \$ |  |

Increase (decrease) in net assets
Operations:

Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2003

Increase (decrease) in net assets
Operations:
Net investment income (loss)
Net realized gain (loss) on investments and capital gains distributions
Net unrealized appreciation (depreciation) of investments
Net increase (decrease) in net assets from operations
Changes from principal transactions:
Total unit transactions
Increase (decrease) in assets derived from principal transactions
Total increase (decrease)
Net assets at December 31, 2004
(46)

| 89 | $(189)$ | - | - |
| ---: | :---: | :---: | :---: |
| 289 | 2,649 |  |  |
| 366 | 2,414 | - |  |

$\qquad$

| 2,689 | (431) | - | - |
| :---: | :---: | :---: | :---: |
| 3,055 | 1,983 | - | - |
| 3,269 | 11,708 |  | - |

$\qquad$
(431)

|  | 211 |  | 73 |  | - |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 540 |  | 787 |  | 11 |  | 13 |
|  | 697 |  | 806 |  | 11 |  | 13 |
|  | 2,188 |  | $(3,603)$ |  | 238 |  | 84 |
|  | 2,188 |  | $(3,603)$ |  | 238 |  | 84 |
|  | 2,885 |  | $(2,797)$ |  | 249 |  | 97 |
| \$ | 6,154 | \$ | 8,911 | \$ | 249 | \$ | 97 |

## 1. Organization

ING Life Insurance and Annuity Company Variable Annuity Account B (the "Account") was established by ING Life Insurance and Annuity Company ("ILIAC" or the "Company") to support the operations of variable annuity contracts ("Contracts"). The Company is an indirect wholly owned subsidiary of ING America Insurance Holdings, Inc. ("ING AIH"), an insurance holding company domiciled in the State of Delaware. ING AIH is a wholly owned subsidiary of ING Groep, N.V., a global financial services holding company based in The Netherlands.

The Account is registered as a unit investment trust with the Securities and Exchange Commission under the Investment Company Act of 1940, as amended. The account is sold exclusively for use with variable annuity Contracts that may be entitled to taxdeferred treatment under specific sections of the Internal Revenue Code of 1986, as amended. ILIAC provides for variable accumulation and benefits under the Contracts by crediting annuity considerations to one or more divisions within the Account or the fixed separate account, which is not part of the Account, as directed by the Contractowners. The portion of the Account's assets applicable to Contracts will not be charged with liabilities arising out of any other business ILIAC may conduct, but obligations of the Account, including the promise to make benefit payments, are obligations of ILIAC. The assets and liabilities of the Account are clearly identified and distinguished from the other assets and liabilities of ILIAC.

At December 31, 2004, the Account had 126 investment divisions (the "Divisions"), 54 of which invest in independently managed mutual funds and 72 of which invest in mutual funds managed by affiliates, either ING Investments, LLC or ING Life Insurance and Annuity Company. The assets in each Division are invested in shares of a designated fund ("Fund") of various investment trusts (the "Trusts"). Investment Divisions at December 31, 2004 and related Trusts are as follows:

```
AIM Variable Insurance Funds:
    AIM V.I. Capital Appreciation Fund - Series I
        Shares
    AIM V.I. Core Equity Fund - Series I Shares
    AIM V.I. Government Securities Fund - Series I
        Shares
    AIM V.I. Growth Fund - Series I Shares
    AIM V.I. Premier Equity Fund - Series I Shares
Alger American Funds:
    Alger American Balanced Portfolio
    Alger American Income & Growth Portfolio
    Alger American Leveraged AllCap Portfolio
AllianceBernstein Variable Products Series Fund,
    Inc.:
    AllianceBernstein VPSF Growth and Income -
        Class A
    AllianceBernstein VPSF Premier Growth -
        Class A
    AllianceBernstein VPSF Small Cap Growth -
        Class A
AIM Variable Insurance Funds:
AIM V.I. Capital Appreciation Fund - Series I Shares
AIM V.I. Core Equity Fund - Series I Shares
AIM V.I. Government Securities Fund - Series I Shares
AIM V.I. Growth Fund - Series I Shares
AIM V.I. Premier Equity Fund - Series I Shares Alger American Funds:
Alger American Balanced Portfolio
Alger American Income \& Growth Portfolio
AllianceBernstein Variable Products Series Fund,
Inc.:
AllianceBernstein VPSF Growth and Income Class A
AllianceBernstein VPSF Premier Growth -
AllianceBernstein VPSF Small Cap Growth Class A
```

American Century® Investments:
American Century® VP Balanced Fund
American Century ${ }^{\circledR}$ VP International Fund
Calvert Social Balanced Portfolio
Federated Insurance Series:
Federated American Leaders Fund II
Federated Capital Income Fund II
Federated Equity Income Fund II
Federated Fund for U.S. Government Securities II
Federated High Income Bond Fund II
Federated International Equity Fund II
Federated Mid Cap Growth Strategies Fund II
Federated Prime Money Fund II
Fidelity® Variable Insurance Products Fund:
Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$ Portfolio - Initial Class
Fidelity ${ }^{\circledR}$ VIP Equity-Income Portfolio - Initial Class

Fidelity ${ }^{\circledR}$ Variable Insurance Products Fund (continued):
Fidelity® VIP Growth Portfolio - Initial Class
Fidelity® VIP High Income Portfolio - Initial Class
Fidelity ${ }^{\circledR}$ VIP Asset Manager ${ }^{\text {SM }}$ Portfolio - Initial Class
Fidelity ${ }^{\circledR}$ VIP Investment Grade Bond Portfolio Initial Class
Fidelity® VIP Index 500 Portfolio - Initial Class
Fidelity® VIP Overseas Portfolio - Initial Class
Franklin Templeton Variable Insurance Products
Trust:
Franklin Small Cap Value Securities Fund Class 2
ING GET Fund:
ING GET Fund - Series H
ING GET Fund - Series I
ING GET Fund - Series J
ING GET Fund - Series K
ING GET Fund - Series L
ING GET Fund - Series M
ING GET Fund - Series N
ING GET Fund - Series P
ING GET Fund - Series Q
ING GET Fund - Series R
ING GET Fund - Series S
ING GET Fund - Series T
ING GET Fund - Series U
ING GET Fund - Series $V^{*}$
ING Investors Trust:
ING American Funds Growth Portfolio**
ING American Funds Growth-Income Portfolio**
ING American Funds International Portfolio**
ING Julius Baer Foreign Portfolio - Service Class**
ING Legg Mason Value Portfolio - Institutional Class**
ING MFS Total Return Portfolio - Service Class*
ING T. Rowe Price Equity Income Portfolio -
Service Class*
ING Partners, Inc.:
ING Aeltus Enhanced Index Portfolio - Service Class
ING American Century Select Portfolio - Service
Class
ING American Century Small Cap Value Portfolio - Service Class
ING Baron Small Cap Growth Portfolio - Service Class
ING Goldman Sachs ${ }^{\circledR}$ Capital Growth Portfolio Service Class

ING Partners, Inc. (continued):
ING JPMorgan International Portfolio - Initial Class
ING JPMorgan Mid Cap Value Portfolio Service Class
ING MFS Capital Opportunities Portfolio - Initial Class
ING OpCap Balanced Value Portfolio - Service Class
ING Oppenheimer Global Portfolio - Service Class
ING PIMCO Total Return Portfolio - Service Class
ING Salomon Brothers Aggressive Growth Portfolio - Initial Class
ING Salomon Brothers Fundamental Value Portfolio - Service Class
ING Salomon Brothers Investors Value Portfolio - Service Class

ING T. Rowe Price Diversified Mid Cap Growth Portfolio - Service Class
ING T. Rowe Price Growth Equity Portfolio Initial Class
ING UBS U.S. Large Cap Equity Portfolio Initial Class
ING Van Kampen Comstock Portfolio - Service Class
ING Van Kampen Equity and Income Portfolio Service Class
ING Strategic Allocation Portfolios, Inc.:
ING VP Strategic Allocation Balanced Portfolio Class I
ING VP Strategic Allocation Growth Portfolio Class I
ING VP Strategic Allocation Income Portfolio Class I
ING Variable Funds:
ING VP Growth and Income Portfolio - Class I
ING Variable Insurance Trust:
ING GET U.S. Core Portfolio - Series 1*
ING GET U.S. Core Portfolio - Series 2*
ING GET U.S. Core Portfolio - Series 3*
ING GET U.S. Core Portfolio - Series 4**
ING GET U.S. Core Portfolio - Series 5**
ING GET U.S. Core Portfolio - Series 6**
ING GET U.S. Core Portfolio - Series 7**
ING Variable Portfolios, Inc.:
ING VP Global Science and Technology Portfolio - Class I
ING VP Growth Portfolio - Class I
ING VP Index Plus LargeCap Portfolio - Class I
ING VP Index Plus MidCap Portfolio - Class I

ING Variable Portfolios, Inc. (continued):
ING VP Index Plus SmallCap Portfolio - Class I
ING VP International Equity Portfolio - Class I
ING VP Small Company Portfolio - Class I
ING VP Value Opportunity Portfolio - Class I
ING Variable Products Trust:
ING VP International Value Portfolio - Class I
ING VP MagnaCap Portfolio - Class I
ING VP MagnaCap Portfolio - Class S
ING VP MidCap Opportunities Portfolio - Class I
ING VP MidCap Opportunities Portfolio Class S
ING VP Real Estate Portfolio - Class I**
ING VP SmallCap Opportunities Portfolio Class I
ING VP SmallCap Opportunities Portfolio Class S
ING VP Balanced Portfolio, Inc. - Class I
ING VP Emerging Markets Fund
ING VP Intermediate Bond Portfolio - Class I
ING VP Money Market Portfolio - Class I
ING VP Natural Resources Trust
Janus Aspen Series:
Janus Aspen Balanced Portfolio - Inst Shares
Janus Aspen Flexible Income Portfolio - Inst Shares
Janus Aspen Growth Portfolio - Inst Shares
Janus Aspen Mid Cap Growth Portfolio - Inst Shares
Janus Aspen Worldwide Growth Portfolio - Inst Shares

Lord Abbett Funds:
Lord Abbett Growth and Income Portfolio
Lord Abbett Mid-Cap Value Portfolio
MFS® Funds:
MFS® VIT Strategic Income Series
MFS® VIT Total Return Series - Initial Class
Oppenheimer Variable Account Funds:
Oppenheimer Aggressive Growth Fund/VA
Oppenheimer Global Securities Fund/VA
Oppenheimer Main Street ${ }^{\circledR}$ Fund/VA
Oppenheimer Strategic Bond Fund/VA
PIMCO VIT Real Return Portfolio - Admin Class**
Pioneer Variable Contracts Trust:
Pioneer Equity Income VCT Portfolio - Class I
Pioneer Fund VCT Portfolio - Class I
Pioneer High Yield VCT Portfolio - Class I**
Pioneer Mid Cap Value VCT Portfolio - Class I
Prudential Series Fund, Inc.:
Jennison Portfolio - Class II Shares
SP William Blair International Growth Portfolio Class II Shares
UBS Series Trust:
UBS U.S. Allocation Portfolio - Class I
Wanger Advisors Trust: Wanger Select**
Wanger U.S. Smaller Companies**

* Investment Division added in 2003
** Investment Division added in 2004

The names of certain Divisions were changed during 2004. The following is a summary of current and former names for those Divisions:

| Current Name |
| :--- |
| AllianceBernstein Variable Products Series Fund, Inc.: |
| AllianceBernstein VPSF Small Cap Growth - Class A |
| Federated Insurance Series: |
| Federated Mid Cap Growth Strategies Fund II |
| ING Partners, Inc.: |
| ING Aeltus Enhanced Index Portfolio - Service Class |
| ING American Century Select Portfolio - Service Class |
| ING JPMorgan International Portfolio - Initial Class |
| ING Oppenheimer Global Portfolio - Service Class |
| ING T. Rowe Price Diversified Mid Cap Growth |

## Former Name

AllianceBernstein Variable Products Series Fund, Inc.: Alliance Bernstein VPSF Quasar - Class A
Federated Insurance Series:
Federated Growth Strategies Fund II
ING Partners, Inc.:
ING DSI Enhanced Index Portfolio - Service Class
ING Alger Growth Portfolio - Service Class
ING JPMorgan Fleming International Portfolio -
Initial Class
ING MFS Global Growth Portfolio - Service Class
ING Alger Aggressive Growth Portfolio - Service Class

# ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B Notes to Financial Statements 

| Current Name | Former Name |
| :---: | :---: |
| Portfolio - Service Class |  |
| ING UBS U.S. Large Cap Equity Portfolio - Initial Class | ING MFS Research Equity Portfolio - Initial Class |
| ING Van Kampen Equity and Income Portfolio Service Class | ING UBS Tactical Asset Allocation Portfolio Service Class |
| ING Strategic Allocation Portfolios, Inc.: | ING Generations Portfolio, Inc.: |
| ING VP Strategic Allocation Balanced Portfolio - Class I | ING VP Strategic Allocation Balanced Portfolio - Class R |
| ING VP Strategic Allocation Growth Portfolio - Class I | ING VP Strategic Allocation Growth Portfolio - Class R |
| ING VP Strategic Allocation Income Portfolio - Class I | ING VP Strategic Allocation Income Portfolio - Class R |
| ING Variable Funds: | ING Variable Funds: |
| ING VP Growth and Income Portfolio - Class I | ING VP Growth and Income Portfolio - Class R |
| ING Variable Portfolios, Inc.: | ING Variable Portfolios, Inc.: |
| ING VP Global Science and Technology Portfolio - Class I | ING VP Technology Portfolio - Class R |
| ING VP Growth Portfolio - Class I | ING VP Growth Portfolio - Class R |
| ING VP Index Plus LargeCap Portfolio - Class I | ING VP Index Plus LargeCap Portfolio - Class R |
| ING VP Index Plus MidCap Portfolio - Class I | ING VP Index Plus MidCap Portfolio - Class R |
| ING VP Index Plus SmallCap Portfolio - Class I | ING VP Index Plus SmallCap Portfolio - Class R |
| ING VP International Equity Portfolio - Class I | ING VP International Equity Portfolio - Class R |
| ING VP Small Company Portfolio - Class I | ING VP Small Company Portfolio - Class R |
| ING VP Value Opportunity Portfolio - Class I | ING VP Value Opportunity Portfolio - Class R |
| ING Variable Products Trust: | ING Variable Products Trust: |
| ING VP Growth Opportunities Portfolio - Class I | ING VP Growth Opportunities Portfolio - Class R |
| ING VP International Value Portfolio - Class I | ING VP International Value Portfolio - Class R |
| ING VP MagnaCap Portfolio - Class I | ING VP MagnaCap Portfolio - Class R |
| ING VP MidCap Opportunities Portfolio - Class I | ING VP MidCap Opportunities Portfolio - Class R |
| ING VP SmallCap Opportunities Portfolio - Class I | ING VP SmallCap Opportunities Portfolio - Class R |
| ING VP Balanced Portfolio, Inc. - Class I | ING VP Balanced Portfolio, Inc. - Class R |
| ING VP Intermediate Bond Portfolio - Class I | ING VP Bond Portfolio - Class R |
| ING VP Money Market Portfolio - Class I | ING VP Money Market Portfolio - Class R |
| MFS® Funds: | MFS® Funds: |
| MFS $\circledR^{\circledR}$ VIT Strategic Income Series | MFS® Global Governments Series |
| MFS® VIT Total Return Series - Initial Class | MFS® Total Return Series - Initial Class |
| Prudential Series Fund, Inc.: | Prudential Series Fund, Inc.: |
| SP William Blair International Growth Portfolio - | SP Jennison International Growth Portfolio - |
| UBS Series Trust: | UBS Series Trust: |
| UBS U. S. Allocation Portfolio - Class I | UBS Tactical Allocation Portfolio - Class I |

During 2004, the following Divisions were closed to Contractowners:

ING GET Fund - Series D
ING GET Fund - Series E
ING GET Fund - Series G
ING VP Growth Opportunities Portfolio - Class I
ING VP Growth Opportunities Portfolio - Class S
ING VP Financial Services - Class I

## 2. Significant Accounting Policies

The following is a summary of the significant accounting policies of the Account:

## Use of Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## Investments

Investments are made in shares of a Fund and are recorded at fair value, determined by the net asset value per share of the respective Fund. Investment transactions in each Fund are recorded on the trade date. Distributions of net investment income and capital gains from each Fund are recognized on the ex-distribution date. Realized gains and losses on redemptions of the shares of the Fund are determined by specific identification. The difference between cost and current market value is recorded as unrealized appreciation or depreciation of investments.

## Federal Income Taxes

Operations of the Account form a part of, and are taxed with, the total operations of ILIAC, which is taxed as a life insurance company under the Internal Revenue Code. Earnings and realized capital gains of the Account attributable to the Contractowners are excluded in the determination of the federal income tax liability of ILIAC.

## Annuity Reserves

Prior to the annuity date, the Contracts are redeemable for the net cash surrender value of the Contracts. The annuity reserves are recorded in the financial statements at the aggregate account values of the Contractholders invested in the Account Divisions. Annuity reserves held in the Account for currently payable contracts are computed according to the Progressive Annuity, a49, 1971 Individual Annuity Mortality, 1971 Group Annuity Mortality, 1983a, and 1983 Group Annuity Mortality tables using various assumed interest rates not to exceed seven percent. Mortality experience is monitored by the Company. Charges to annuity reserves for mortality experience are reimbursed to the Company if the reserves required are less than originally estimated. If additional reserves are required, the Company reimburses the Account. Conversely, if amounts allocated exceed amounts required, transfers may be made to ILIAC.

## 3. Charges and Fees

Under the terms of the Contracts, certain charges are allocated to the Contracts to cover ILIAC's expenses in connection with the issuance and administration of the Contracts. Following is a summary of these charges:

## Mortality and Expense Risk Charges

ILIAC assumes mortality and expense risks related to the operations of the Account and, in accordance with the terms of the Contracts, deducts a daily charge from the assets of the Account.

Daily charges are deducted at annual rates of up to $1.90 \%$ of the average daily net asset value of each Division of the Account to cover these risks, as specified in the Contract.

## Administrative Charges

A daily charge at an annual rate of up to $0.50 \%$ of the assets attributable to the Contracts is deducted, as specified in the Contract.

## Contract Maintenance Charges

An annual contract or certificate maintenance fee of up to $\$ 20$ may be deducted from the accumulation value of Contracts to cover ongoing administrative expenses, as specified in the Contract.

## Contingent Deferred Sales Charges

For certain Contracts, a contingent deferred sales charge is imposed as a percentage that ranges up to $7 \%$ of each premium payment if the Contract is surrendered or an excess partial withdrawal is taken, as specified in the Contract.

## Premium Taxes

For certain Contracts, premium taxes are deducted, where applicable, from the accumulation value of each Contract. The amount and timing of the deduction depends on the Contractowner's state of residence and currently ranges up to $4.0 \%$ of premiums.

## 4. Related Party Transactions

During the year ended December 31, 2004, management fees were paid indirectly to ING Investments, LLC, an affiliate of the Company, in its capacity as investment adviser to the ING GET Fund, ING Balanced Portfolio, Inc., ING VP Emerging Markets Fund, ING VP Financial Services - Class I, ING VP Natural Resources Trust, ING VP Money Market Portfolio, ING Strategic Allocation Portfolios, Inc., ING Variable Funds, ING Variable Insurance Trust, ING VP Intermediate Bond Portfolio, ING Variable Portfolios, Inc., and ING Variable Products Trust. The annual fee rate ranged from $0.25 \%$ to $1.00 \%$ of the average net assets of each respective Fund or Fund of the Trust. In addition, management fees were paid to ILIAC, an affiliate, in its capacity as investment adviser to ING Partners, Inc. The annual fee rate ranged from $0.50 \%$ to $1.00 \%$ of the average net assets of each respective Fund of the Trust. Management fees were also paid indirectly to Directed Services, Inc., an affiliate of the Company, in its capacity as investment manager to ING Investors Trust. The Fund's advisory agreement provided for a fee at an annual rate ranging from $0.63 \%$ to $0.94 \%$ of the average net assets of each respective Portfolio excluding ING American Funds Growth Portfolio, ING American Funds Growth-Income Portfolio, and ING American Funds International Portfolio.

## 5. Purchases and Sales of Investment Securities

The aggregate cost of purchases and proceeds from sales of investments follows:

|  | Year ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
|  | Purchases | Sales | Purchases | Sales |
|  | (Dollars in Thousands) |  |  |  |
| AIM Variable Insurance Funds: |  |  |  |  |
| AIM V.I. Capital Appreciation | \$ 739 | \$ 3,995 | 1,737 | \$ 3,129 |
| AIM V.I. Core Equity | 2,792 | 8,277 | 3,305 | 4,917 |
| AIM V.I. Government Securities | 4,900 | 5,165 | 6,524 | 17,272 |
| AIM V.I. Growth | 1,088 | 3,484 | 1,907 | 3,089 |
| AIM V.I. Premier Equity | 465 | 8,725 | 1,284 | 8,823 |
| Alger American Funds: |  |  |  |  |
| Alger American Balanced | 171 | 653 | 132 | 720 |
| Alger American Income \& Growth | 125 | 1,702 | 168 | 1,486 |
| Alger American Leveraged AllCap | 43 | 1,763 | 1 | 1,075 |
| AllianceBernstein Variable Products Series Fund, Inc.: |  |  |  |  |
| AllianceBernstein VPSF Growth and Income | 11,559 | 2,742 | 9,057 | 3,429 |
| AllianceBernstein VPSF Premier Growth | 1,267 | 1,635 | 1,645 | 1,504 |
| AllianceBernstein VPSF Small Cap Growth | 2,580 | 1,876 | 3,231 | 736 |
| American Century® Investments: |  |  |  |  |
| American Century® VP Balanced | 64 | 482 | 40 | 323 |
| American Century ${ }^{\circledR}$ VP International | 11 | 319 | 19 | 485 |
| Calvert Social Balanced | 314 | 448 | 559 | 412 |
| Federated Insurance Series: |  |  |  |  |
| Federated American Leaders | 1,373 | 14,249 | 1,301 | 11,123 |
| Federated Capital Income | 495 | 2,024 | 534 | 1,842 |
| Federated Equity Income | 428 | 3,254 | 627 | 2,131 |
| Federated Fund for U.S. Government Securities | 1,218 | 4,431 | 1,190 | 3,794 |
| Federated High Income Bond | 2,542 | 6,682 | 1,589 | 4,535 |
| Federated International Equity | 106 | 1,558 | 361 | 1,465 |
| Federated Mid Cap Growth Strategies | 79 | 2,899 | 475 | 2,609 |
| Federated Prime Money | 1,716 | 3,320 | 2,583 | 5,040 |
| Fidelity ${ }^{\circledR}$ Variable Insurance Products Fund: |  |  |  |  |
| Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$ | 37,679 | 12,694 | 26,291 | 23,400 |
| Fidelity ${ }^{\circledR}$ VIP Equity-Income | 30,257 | 22,411 | 41,183 | 36,146 |
| Fidelity® VIP Growth | 6,891 | 25,796 | 10,899 | 13,392 |
| Fidelity ${ }^{\circledR}$ VIP High Income | 13,312 | 22,116 | 30,754 | 18,518 |
| Fidelity ${ }^{\text {® }}$ VIP Asset Manager ${ }^{\text {SM }}$ | 1,351 | 2,085 | 1,642 | 2,158 |
| Fidelity ${ }^{\circledR}$ VIP Investment Grade Bond | 213 | 433 | 220 | 846 |
| Fidelity ${ }^{(8)}$ VIP Index 500 | 3,354 | 13,270 | 7,977 | 13,648 |
| Fidelity® VIP Overseas | 7,834 | 7,574 | 36,192 | 32,346 |


|  | Year ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
|  | Purchases | Sales | Purchases | Sales |
|  |  | (Dollars | Thousands) |  |
| Franklin Templeton Variable Insurance Products Trust: |  |  |  |  |
| Franklin Small Cap Value Securities | \$ 4,385 | \$ 1,104 | \$ 433 | \$ 279 |
| ING GET Fund: |  |  |  |  |
| ING GET Fund - Series D | 3,233 | 86,466 | 4,052 | 18,917 |
| ING GET Fund - Series E | 15,758 | 239,577 | 10,996 | 44,851 |
| ING GET Fund - Series G | 10,351 | 139,818 | 6,153 | 29,059 |
| ING GET Fund - Series H | 4,438 | 21,032 | 4,789 | 20,271 |
| ING GET Fund - Series I | 2,796 | 14,828 | 3,353 | 12,409 |
| ING GET Fund - Series J | 2,510 | 13,665 | 2,456 | 13,559 |
| ING GET Fund - Series K | 2,415 | 15,617 | 2,775 | 12,911 |
| ING GET Fund - Series L | 2,474 | 15,441 | 3,093 | 11,467 |
| ING GET Fund - Series M | 3,742 | 18,639 | 4,217 | 25,227 |
| ING GET Fund - Series N | 3,220 | 15,448 | 2,265 | 17,016 |
| ING GET Fund - Series P | 1,932 | 10,892 | 1,839 | 21,136 |
| ING GET Fund - Series Q | 1,843 | 7,610 | 691 | 13,725 |
| ING GET Fund - Series R | 1,197 | 5,818 | 124 | 7,906 |
| ING GET Fund - Series S | 2,061 | 9,131 | 82 | 12,318 |
| ING GET Fund - Series T | 1,457 | 4,642 | 259 | 9,664 |
| ING GET Fund - Series U | 1,864 | 3,870 | 42,784 | 16,030 |
| ING GET Fund - Series V | 842 | 20,913 | 84,529 | 8,459 |
| ING Investors Trust: |  |  |  |  |
| ING American Funds Growth | 1,728 | 2 | - | - |
| ING American Funds Growth - Income | 2,320 | - | - | - |
| ING American Funds International | 8,911 | 1 | - | - |
| ING Julius Baer Foreign | 245 | 19 | - | - |
| ING Legg Mason Value | 858 | - | - | - |
| ING MFS Total Return | 1,733 | 312 | 443 | 56 |
| ING T. Rowe Price Equity Income | 1,601 | 182 | 702 | 83 |
| ING Partners, Inc.: |  |  |  |  |
| ING Aeltus Enhanced Index | 109 | 41 | 48 | 43 |
| ING American Century Select | 154 | 59 | 1,205 | 877 |
| ING American Century Small Cap Value | 604 | 223 | 490 | 216 |
| ING Baron Small Cap Growth | 2,155 | 1,102 | 1,230 | 238 |
| ING Goldman Sachs® Capital Growth | 261 | 3 | 11 | 8 |
| ING JPMorgan International | 23,692 | 20,544 | 163,765 | 161,684 |
| ING JPMorgan Mid Cap Value | 1,484 | 142 | 605 | 113 |
| ING MFS Capital Opportunities | 2,142 | 7,514 | 21,700 | 27,088 |
| ING OpCap Balanced Value | 1,170 | 450 | 1,204 | 57 |
| ING Oppenheimer Global | 229 | 216 | 25 | 24 |
| ING PIMCO Total Return | 1,760 | 586 | 2,644 | 1,301 |


|  | Year ended December 31 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  |  |  | 2003 |  |  |  |
|  | Purchases |  | Sales |  | Purchases |  | Sales |  |
|  | (Dollars in Thousands) |  |  |  |  |  |  |  |
| ING Partners, Inc. (continued): |  |  |  |  |  |  |  |  |
| ING Salomon Brothers Aggressive Growth | \$ | 4,089 | \$ | 14,372 | \$ | 10,004 | \$ | 15,045 |
| ING Salomon Brothers Fundamental Value |  | 882 |  | 721 |  | 22,906 |  | 21,884 |
| ING Salomon Brothers Investors Value |  | 392 |  | 209 |  | 171 |  | 29 |
| ING T. Rowe Diversified Mid Cap Growth |  | 669 |  | 1,124 |  | 3,224 |  | 2,516 |
| ING T. Rowe Price Growth Equity |  | 6,117 |  | 13,771 |  | 12,358 |  | 13,147 |
| ING UBS U.S. Large Cap Equity |  | 3,764 |  | 8,518 |  | 1,157 |  | 7,623 |
| ING Van Kampen Comstock |  | 2,765 |  | 261 |  | 707 |  | 262 |
| ING Van Kampen Equity and Income |  | 103 |  | 29 |  | 82 |  | 33 |
| ING Strategic Allocation Portfolios, Inc.: |  |  |  |  |  |  |  |  |
| ING VP Strategic Allocation Balanced |  | 6,007 |  | 3,762 |  | 2,839 |  | 2,627 |
| ING VP Strategic Allocation Growth |  | 1,927 |  | 2,631 |  | 2,913 |  | 2,028 |
| ING VP Strategic Allocation Income |  | 2,593 |  | 4,356 |  | 2,116 |  | 4,793 |
| ING Variable Funds: |  |  |  |  |  |  |  |  |
| ING VP Growth and Income |  | 20,166 |  | 75,470 |  | 13,533 |  | 71,492 |
| ING Variable Insurance Trust: |  |  |  |  |  |  |  |  |
| ING GET U.S. Core - Series 1 |  | 193 |  | 3,734 |  | 26,984 |  | 1,916 |
| ING GET U.S. Core - Series 2 |  | 47 |  | 5,525 |  | 24,434 |  | 115 |
| ING GET U.S. Core - Series 3 |  | 62,647 |  | 10,584 |  | 1,965 |  | - |
| ING GET U.S. Core - Series 4 |  | 8,661 |  | 898 |  | - |  | - |
| ING GET U.S. Core - Series 5 |  | 5,152 |  | 989 |  | - |  | - |
| ING GET U.S. Core - Series 6 |  | 113,987 |  | 26,971 |  | - |  | - |
| ING GET U.S. Core - Series 7 |  | 65,706 |  | 8,739 |  | - |  | - |
| ING Variable Portfolios, Inc.: |  |  |  |  |  |  |  |  |
| ING VP Global Science and Technology |  | 8,353 |  | 10,764 |  | 10,849 |  | 7,248 |
| ING VP Growth |  | 1,349 |  | 7,167 |  | 2,962 |  | 7,041 |
| ING VP Index Plus LargeCap |  | 16,413 |  | 37,078 |  | 33,821 |  | 37,707 |
| ING VP Index Plus MidCap |  | 3,742 |  | 3,001 |  | 8,395 |  | 8,702 |
| ING VP Index Plus SmallCap |  | 3,206 |  | 2,466 |  | 3,097 |  | 2,140 |
| ING VP International Equity |  | 5,894 |  | 3,159 |  | 17,944 |  | 16,056 |
| ING VP Small Company |  | 17,304 |  | 25,334 |  | 39,143 |  | 30,623 |
| ING VP Value Opportunity |  | 1,693 |  | 5,518 |  | 1,688 |  | 3,760 |
| ING Variable Products Trust: |  |  |  |  |  |  |  |  |
| ING VP Growth Opportunities - Class I |  | 5 |  | 57 |  | 205 |  | 562 |
| ING VP Growth Opportunities - Class S |  | 121 |  | 1,012 |  | 795 |  | 180 |
| ING VP International Value |  | 1,762 |  | 349 |  | 824 |  | 288 |
| ING VP MagnaCap - Class I |  | 77 |  | 1 |  | 26 |  | 19 |
| ING VP MagnaCap - Class S |  | 886 |  | 290 |  | 446 |  | 177 |
| ING VP MidCap Opportunities - Class I |  | 600 |  | 1,231 |  | 3,751 |  | 3,229 |
| ING VP MidCap Opportunities - Class S |  | 5,053 |  | 1,999 |  | 3,992 |  | 987 |
| ING VP Real Estate |  | 1,097 |  | 2 |  |  |  |  |

ING Variable Products Trust (continued):

| ING VP SmallCap Opportunities - Class I | $\$$ | 1,213 | $\$$ | 1,707 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

## 6. Changes in Units

The changes in units outstanding were as follows:

|  | Year ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Increase (Decrease) | Units <br> Issued | Units <br> Redeemed | Net Increase (Decrease) |
| AIM Variable Insurance Funds: |  |  |  |  |
| AIM V.I. Capital Appreciation | $(366,144)$ | 182,630 | $(548,774)$ | $(215,223)$ |
| AIM V.I. Core Equity | $(457,609)$ | 457,989 | $(915,598)$ | $(376,156)$ |
| AIM V.I. Government Securities | $(55,294)$ | 583,926 | $(639,220)$ | $(899,844)$ |
| AIM V.I. Growth | $(321,157)$ | 403,166 | $(724,323)$ | $(285,985)$ |
| AIM V.I. Premier Equity | $(955,218)$ | 211,103 | $(1,166,321)$ | $(951,357)$ |
| Alger American Funds: |  |  |  |  |
| Alger American Balanced | $(19,851)$ | 8,456 | $(28,307)$ | $(26,135)$ |
| Alger American Income \& Growth | $(69,100)$ | 6,643 | $(75,743)$ | $(64,405)$ |
| Alger American Leveraged AllCap | $(71,405)$ | 6,763 | $(78,168)$ | $(49,907)$ |
| AllianceBernstein Variable Products Series Fund, Inc.: |  |  |  |  |
| AllianceBernstein VPSF Growth and Income | 862,429 | 1,694,790 | $(832,361)$ | 588,049 |
| AllianceBernstein VPSF Premier Growth | $(49,650)$ | 334,436 | $(384,086)$ | 35,073 |
| AllianceBernstein VPSF Small Cap Growth | 82,791 | 406,019 | $(323,228)$ | 371,072 |
| American Century® Investments: |  |  |  |  |
| American Century® VP Balanced | $(22,414)$ | 3,505 | $(25,919)$ | $(17,978)$ |
| American Century ${ }^{\circledR}$ VP International | $(20,134)$ | 2,103 | $(22,237)$ | $(37,686)$ |
| Calvert Social Balanced | $(12,086)$ | 28,706 | $(40,792)$ | 11,388 |
| Federated Insurance Series: |  |  |  |  |
| Federated American Leaders | $(546,038)$ | 62,399 | $(608,437)$ | $(508,356)$ |
| Federated Capital Income | $(132,268)$ | 19,043 | $(151,311)$ | $(147,192)$ |
| Federated Equity Income | $(230,475)$ | 30,814 | $(261,289)$ | $(150,869)$ |
| Federated Fund for U.S. Government Securities | $(227,703)$ | 52,307 | $(280,010)$ | $(191,021)$ |
| Federated High Income Bond | $(303,501)$ | 101,932 | $(405,433)$ | $(266,792)$ |
| Federated International Equity | $(94,803)$ | 11,513 | $(106,316)$ | $(88,913)$ |
| Federated Mid Cap Growth Strategies | $(138,677)$ | 8,898 | $(147,575)$ | $(136,784)$ |
| Federated Prime Money | $(125,732)$ | 157,788 | $(283,520)$ | $(190,956)$ |
| Fidelity ${ }^{\circledR}$ Variable Insurance Products Fund: |  |  |  |  |
| Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$ | 2,210,505 | 4,742,147 | $(2,531,642)$ | 571,228 |
| Fidelity ${ }^{\text {® V VIP Equity-Income }}$ | 950,623 | 4,239,290 | $(3,288,667)$ | 522,988 |
| Fidelity ${ }^{\circledR}$ VIP Growth | $(1,205,246)$ | 1,796,952 | $(3,002,198)$ | 215,167 |
| Fidelity® VIP High Income | (1,242,376) | 1,847,199 | $(3,089,575)$ | 1,123,161 |
| Fidelity ${ }^{\text {® }}$ VIP Asset Manager ${ }^{\text {SM }}$ | $(49,981)$ | 82,616 | $(132,597)$ | $(46,959)$ |
| Fidelity ${ }^{\circledR}$ VIP Investment Grade Bond | $(21,328)$ | 4,381 | $(25,709)$ | $(46,941)$ |
| Fidelity ${ }^{\circledR}$ VIP Index 500 | $(492,178)$ | 364,877 | $(857,055)$ | $(363,659)$ |
| Fidelity ${ }^{\circledR}$ VIP Overseas | 6,966 | 922,163 | $(915,197)$ | 324,783 |


|  | Year ended December 31 |  |  | 2003 |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Increase (Decrease) | Units <br> Issued | Units <br> Redeemed | Net Increase (Decrease) |
| Franklin Templeton Variable Insurance Products Trust: |  |  |  | 15,203 |
| ING GET Fund: |  |  |  |  |
| ING GET Fund - Series D | $(8,494,083)$ | 2,780,551 | $(11,274,634)$ | $(1,707,796)$ |
| ING GET Fund - Series E | $(23,038,215)$ | 959,375 | $(23,997,590)$ | $(3,914,768)$ |
| ING GET Fund - Series G | $(13,524,039)$ | 255,391 | $(13,779,430)$ | $(2,581,173)$ |
| ING GET Fund - Series H | $(1,865,169)$ | 228,480 | $(2,093,649)$ | $(1,762,825)$ |
| ING GET Fund - Series I | $(1,335,909)$ | 68,488 | $(1,404,397)$ | $(1,017,746)$ |
| ING GET Fund - Series J | $(1,242,981)$ | 88,834 | $(1,331,815)$ | $(1,217,984)$ |
| ING GET Fund - Series K | $(1,415,104)$ | 89,698 | $(1,504,802)$ | $(1,092,454)$ |
| ING GET Fund - Series L | $(1,398,676)$ | 54,643 | $(1,453,319)$ | $(936,734)$ |
| ING GET Fund - Series M | $(1,673,473)$ | 88,235 | $(1,761,708)$ | $(2,237,666)$ |
| ING GET Fund - Series N | $(1,293,371)$ | 183,830 | $(1,477,201)$ | $(1,500,256)$ |
| ING GET Fund - Series P | $(971,579)$ | 53,040 | $(1,024,619)$ | $(1,948,391)$ |
| ING GET Fund - Series Q | $(619,713)$ | 82,106 | $(701,819)$ | $(1,178,495)$ |
| ING GET Fund - Series R | $(482,312)$ | 83,612 | $(565,924)$ | $(678,100)$ |
| ING GET Fund - Series S | $(763,314)$ | 99,098 | $(862,412)$ | $(1,098,481)$ |
| ING GET Fund - Series T | $(375,102)$ | 15,504 | $(390,606)$ | $(845,512)$ |
| ING GET Fund - Series U | $(301,079)$ | 51,919 | $(352,998)$ | 2,803,440 |
| ING GET Fund - Series V | $(1,990,407)$ | 273,020 | $(2,263,427)$ | 7,680,444 |
| ING Investors Trust: |  |  |  |  |
| ING American Funds Growth | 168,962 | 169,772 | (810) | - |
| ING American Funds Growth - Income | 207,578 | 226,597 | $(19,019)$ | - |
| ING American Funds International | 855,611 | 860,280 | $(4,669)$ | - |
| ING Julius Baer Foreign | 20,616 | 37,805 | $(17,189)$ | - |
| ING Legg Mason Value | 80,447 | 80,758 | (311) | - |
| ING MFS Total Return | 118,817 | 175,632 | $(56,815)$ | 35,396 |
| ING T. Rowe Price Equity Income | 110,340 | 124,617 | $(14,277)$ | 57,696 |
| ING Partners, Inc.: |  |  |  |  |
| ING Aeltus Enhanced Index | 6,455 | 10,370 | $(3,915)$ | 621 |
| ING American Century Select | 9,355 | 26,697 | $(17,342)$ | 37,994 |
| ING American Century Small Cap Value | 27,573 | 49,433 | $(21,860)$ | 29,741 |
| ING Baron Small Cap Growth | 81,254 | 182,296 | $(101,042)$ | 97,665 |
| ING Goldman Sachs® Capital Growth | 26,880 | 27,139 | (259) | 243 |
| ING JPMorgan International | 271,411 | 2,912,742 | $(2,641,331)$ | 286,684 |
| ING JPMorgan Mid Cap Value | 98,855 | 113,896 | $(15,041)$ | 45,969 |
| ING MFS Capital Opportunities | $(439,084)$ | 392,044 | $(831,128)$ | $(475,678)$ |
| ING OpCap Balanced Value | 64,341 | 129,425 | $(65,084)$ | 114,002 |
| ING Oppenheimer Global | 1,359 | 28,178 | $(26,819)$ | 276 |


|  | Year ended December 31 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |


|  | Year ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Increase (Decrease) | Units <br> Issued | Units <br> Redeemed | Net Increase (Decrease) |
| ING Variable Products Trust (continued): |  |  |  |  |
| ING VP MidCap Opportunities - Class I | $(63,756)$ | 73,952 | $(137,708)$ | 85,049 |
| ING VP MidCap Opportunities - Class S | 361,490 | 777,947 | $(416,457)$ | 400,115 |
| ING VP Real Estate | 85,669 | 85,715 | (46) | - |
| ING VP SmallCap Opportunities - Class I | $(73,351)$ | 180,160 | $(253,511)$ | 190,033 |
| ING VP SmallCap Opportunities - Class S | 60,834 | 447,989 | $(387,155)$ | 327,810 |
| ING VP Balanced | 556,640 | 2,075,495 | $(1,518,855)$ | $(83,996)$ |
| ING VP Emerging Markets | $(18,279)$ | 2,209 | $(20,488)$ | $(14,583)$ |
| ING VP Financial Services |  | 20,398 | $(20,398)$ |  |
| ING VP Intermediate Bond | $(578,190)$ | 2,522,350 | $(3,100,540)$ | $(1,696,435)$ |
| ING VP Money Market | 2,217,160 | 23,677,963 | $(21,460,803)$ | $(6,789,055)$ |
| ING VP Natural Resources | $(5,042)$ | 21,362 | $(26,404)$ | $(19,060)$ |
| Janus Aspen Series: |  |  |  |  |
| Janus Aspen Balanced | $(2,307,049)$ | 838,257 | $(3,145,306)$ | $(2,223,852)$ |
| Janus Aspen Flexible Income | $(350,272)$ | 169,983 | $(520,255)$ | $(394,174)$ |
| Janus Aspen Growth | $(1,826,595)$ | 627,645 | $(2,454,240)$ | $(1,648,598)$ |
| Janus Aspen Mid Cap Growth | $(517,754)$ | 1,553,013 | $(2,070,767)$ | $(1,191,018)$ |
| Janus Aspen Worldwide Growth | $(2,802,085)$ | 1,689,399 | $(4,491,484)$ | $(3,435,063)$ |
| Lord Abbett Series Funds, Inc.: |  |  |  |  |
| Lord Abbett Growth and Income | 287,774 | 574,778 | $(287,004)$ | 249,236 |
| Lord Abbett Mid-Cap Value | 175,099 | 254,855 | $(79,756)$ | 62,337 |
| MFS® Funds: |  |  |  |  |
| MFS® VIT Strategic Income Series | $(12,985)$ | 50,404 | $(63,389)$ | $(33,561)$ |
| MFS® VIT Total Return | 1,611,865 | 3,528,710 | $(1,916,845)$ | 441,718 |
| Oppenheimer Variable Account Funds: |  |  |  |  |
| Oppenheimer Aggressive Growth | $(156,488)$ | 830,981 | $(987,469)$ | $(134,199)$ |
| Oppenheimer Global Securities | 438,925 | 1,117,531 | $(678,606)$ | 459,397 |
| Oppenheimer Main Street ${ }^{\circledR}$ | $(105,681)$ | 1,775,963 | $(1,881,644)$ | 182,239 |
| Oppenheimer Strategic Bond | 911,025 | 2,163,745 | $(1,252,720)$ | 289,876 |
| PIMCO VIT Real Return | 48,252 | 48,771 | (519) | - |
| Pioneer Variable Contracts Trust: |  |  |  |  |
| Pioneer Equity Income VCT | 113,990 | 144,167 | $(30,177)$ | 6,570 |
| Pioneer Fund VCT | 4,646 | 4,646 | - | 276 |
| Pioneer High Yield VCT | 20,207 | 20,203 | 4 | - |
| Pioneer Mid Cap Value VCT | 158,287 | 240,872 | $(82,585)$ | 58,218 |
| Prudential Series Fund, Inc.: |  |  |  |  |
| Jennison | 48,371 | 95,947 | $(47,576)$ | 40,553 |
| SP William Blair International Growth | 266,346 | 529,564 | $(263,218)$ | 378,568 |
| UBS Series Trust: |  |  |  |  |
| UBS U.S. Allocation | $(415,740)$ | 106,543 | $(522,283)$ | $(61,001)$ |
| Wanger Advisors Trust |  |  |  |  |
| Wanger Select | 21,769 | 21,777 | (8) | - |
| Wanger U.S. Smaller Companies | 8,395 | 9,709 | $(1,314)$ |  |

## Notes to Financial Statements

## 7. Unit Summary

A summary of units outstanding at December 31, 2004 follows:

| Division/Contract | Units | Unit Value |  | Extended Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AIM V.I. Capital Appreciation |  |  |  |  |  |
| Currently payable annuity contracts: |  |  |  | \$ | 946,010 |
| Contracts in accumulation period: |  |  |  |  |  |
| Non-Qualified V | 4,777.356 | \$ | 9.22 |  | 44,047 |
| Non-Qualified V (0.75) | 44,456.366 |  | 9.49 |  | 421,891 |
| Non-Qualified XII | 998.426 |  | 9.46 |  | 9,445 |
| Non-Qualified XIII | 360,588.990 |  | 9.99 |  | 3,602,284 |
| Non-Qualified XIV | 498,002.286 |  | 9.80 |  | 4,880,422 |
| Non-Qualified XV | 253,032.623 |  | 9.70 |  | 2,454,416 |
| Non-Qualified XVI | 162,108.604 |  | 5.80 |  | 940,230 |
| Non-Qualified XVIII | 146,608.432 |  | 5.69 |  | 834,202 |
| Non-Qualified XIX | 181,279.629 |  | 5.73 |  | 1,038,732 |
|  | 1,651,852.712 |  |  | \$ | 15,171,679 |

## AIM V.I. Core Equity

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

| $47,386.185$ |
| ---: |
| $70,643.921$ |
| 854.295 |
| $1,350.732$ |
| $707,925.921$ |
| $1,122,563.215$ |
| $405,693.092$ |
| $176,118.093$ |
| $86,754.287$ |
| $288,654.300$ |
| 772.921 |
| $2,908,716.962$ |

\$ 4,601,788

393,779
604,006
6,997
11,508
7,220,844
11,225,632
4,020,419
1,204,648
582,121
1,948,417
12.80

| $1,9,893$ |
| ---: |
| $\$ \quad 31,830,052$ |

## AIM V.I. Government Securities

Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| $351,284.673$ | $\$$ | 12.57 | $\$$ | $4,415,648$ |
| ---: | ---: | ---: | ---: | ---: |
| $405,962.802$ |  | 12.39 |  | $5,029,879$ |
| $180,923.683$ |  | 12.30 |  | $2,225,361$ |
| $100,760.406$ |  | 11.85 |  | $1,194,011$ |
| $54,060.080$ |  | 11.62 |  | 628,178 |
| $90,863.230$ |  | 11.70 |  | $1,063,100$ |
| $1,183,854.875$ |  |  | $\$ 14,556,177$ |  |

## AIM V.I. Growth

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## AIM V.I. Premier Equity

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## Alger American Balanced

Contracts in accumulation period:
Non-Qualified VII

| 74,405.311 | \$ | 25.89 | \$ | 1,926,353 |
| :---: | :---: | :---: | :---: | :---: |
| 74,405.311 |  |  | \$ | 1,926,353 |

## Alger American Income \& Growth

Contracts in accumulation period:
Non-Qualified VII
$\qquad$ $\underline{\text { Unit Value }}$
Division/Contract
Units

|  |  | $\$$ | $1,170,999$ |
| ---: | ---: | ---: | ---: |
| $9,140.493$ | $\$$ | 5.84 | 53,380 |
| $69,428.787$ |  | 6.01 | 417,267 |
| $3,976.850$ | 5.76 | 22,907 |  |
| $1,882.751$ | 5.99 | 11,278 |  |
| $596,276.594$ | 7.09 | $4,227,601$ |  |
| $920,754.794$ | 6.96 | $6,408,453$ |  |
| $294,937.245$ | 6.89 | $2,032,118$ |  |
| $214,257.930$ | 4.65 | 996,299 |  |
| $116,047.854$ | 4.56 | 529,178 |  |
| $234,518.791$ | 4.59 | $1,076,441$ |  |
| $1,026.458$ | 12.89 |  | 13,231 |
| $2,462,248.548$ |  |  |  |
|  |  | $\$$ | $16,959,152$ |

\$ 2,209,312

34,433
493,529
10,989
8,816,999
14,385,941
5,438,857
1,640,035
244,781.303
111,241.309
391,898.746
4,062,424.277
6.61

| $2,590,451$ |
| ---: | ---: |
| $\$ \quad 36,351,401$ |

$\xlongequal{ }$
$222,752.570$

$222,752.570$$~ \$ ~ 23.57 ~$|  |  |
| :--- | :--- |
|  |  |


| Division/Contract |
| :--- |
| Alger American Leveraged AllCap |

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## AllianceBernstein VPSF Growth and Income

Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## AllianceBernstein VPSF Premier Growth

Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

AllianceBernstein VPSF Small Cap Growth
Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## American Century® VP Balanced

Contracts in accumulation period:
Non-Qualified VII

| Units |
| ---: |
|  |
|  |
| $205,959.632$ |
| 28.180 |
| $205,987.812$ | Unit Value \$ 24.78

18.30

| $\$$ | $5,103,680$ |
| :---: | ---: |
|  | 516 |
| $\$$ | $5,104,196$ |


| $1,340,371.004$ |
| ---: |
| $1,421,682.947$ |
| $524,886.213$ |
| $457,453.969$ |
| $149,226.329$ |
| $411,646.408$ |
| $4,305,266.870$ |

\$

| 11.26 | $\$$ | $15,092,578$ |
| :--- | ---: | ---: |
| 11.10 |  | $15,780,681$ |
| 11.03 |  | $5,789,495$ |
| 11.32 |  | $5,178,379$ |
| 11.10 |  | $1,656,412$ |
| 11.17 |  | $4,598,090$ |
|  | $\$$ | $48,095,635$ |


| $367,754.946$ |
| ---: |
| $336,525.293$ |
| $127,190.393$ |
| $158,402.222$ |
| $69,584.558$ |
| $259,232.332$ |
| $1,318,689.744$ |


| $\$$ | 5.66 | $\$$ | $2,081,493$ |
| ---: | ---: | ---: | ---: |
| 5.58 |  | $1,877,811$ |  |
| 5.54 |  | 704,635 |  |
| 5.96 |  | 944,077 |  |
| 5.85 |  | 407,070 |  |
| 5.89 |  | $1,526,878$ |  |
|  | $\$$ | $7,541,964$ |  |
|  |  |  |  |


| $166,824.831$ |
| ---: |
| $164,698.544$ |
| $42,039.517$ |
| $76,127.075$ |
| $76,398.805$ |
| $56,226.418$ |
| $582,315.190$ |


| $\$$ | 9.29 | $\$$ | $1,549,803$ |
| ---: | ---: | ---: | ---: |
| 9.16 |  | $1,508,639$ |  |
| 9.10 |  | 382,560 |  |
| 8.23 |  | 626,526 |  |
| 8.07 |  | 616,538 |  |
| 8.12 |  | 456,559 |  |
|  | $\$$ | $5,140,625$ |  |
|  |  |  |  |


| $55,659.781$ |
| :--- | :--- | :--- | :--- |
| $55,659.781$ |$\quad \$ 19.69$

Division/Contract
American Century ${ }^{\circledR}$ VP International
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## Calvert Social Balanced

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XX

## Federated American Leaders

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## Federated Capital Income

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## Federated Equity Income

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII

Federated Fund for U.S. Gov't Securities
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII
$\qquad$ Unit Value $\underline{\text { Extended Value }}$ 73,094.538 \$ 16.33

| $\$$ | $1,193,634$ |
| :--- | ---: |
| 2,705 |  |
| $\$$ | $1,196,339$ |


| $7,769.057$ | $\$$ | 21.74 | $\$$ | 168,899 |
| ---: | ---: | ---: | ---: | ---: |
| $13,374.618$ |  | 22.73 |  | 304,005 |
| $73,314.482$ |  | 12.07 |  | 884,906 |
| $71,381.996$ |  | 12.20 |  | 870,860 |
| 11.985 |  | 12.39 |  | 148 |
|  |  | $\$$ | $2,228,818$ |  |


|  |  |  | $\$$ | 88,992 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $1,663,262.001$ | $\$$ | 25.29 |  | $42,063,896$ |
| $2,122.775$ |  |  |  |  |
|  |  | 18.30 | 38,847 |  |
| $1,665,384.776$ |  |  |  |  |
|  |  |  | $\$ 2,191,735$ |  |


|  |  |  | $\$$ |
| ---: | ---: | ---: | ---: |
|  |  |  | 13,894 |
| $373,009.228$ | $\$$ | 13.82 |  |
| 62.461 |  | 11.56 | $5,154,988$ |
|  |  |  | $\$$ |
| $373,071.689$ |  | $5,169,604$ |  |


| $653,801.141$ |
| :--- | :--- | :--- | :--- |
| $653,801.141$ |$\quad \$ 13.73$|  | $8,976,690$ |
| :--- | :--- |
|  |  |

\$ 2,348
$406,954.815$

$406,954.815$$\quad \$ 15.83$| 6,442,095 |
| :--- |


| Division/Co |
| :--- |
| Federated High Income Bond |
| Currently payable annuity contra |

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

Federated International Equity
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## Federated Mid Cap Growth Strategies

Contracts in accumulation period:
Non-Qualified VII

## Federated Prime Money

Contracts in accumulation period:
Non-Qualified VII

| $265,843.750$ |
| ---: |
| $265,843.750$ |

12.51 | $\$$ | $3,325,705$ |
| ---: | ---: | ---: |
|  | $\$ 3,325,705$ |

## Fidelity ${ }^{\circledR}$ VIP Contrafund ${ }^{\circledR}$

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX
$\qquad$ Unit Value

|  |
| ---: |
|  |
| $665,992.911$ |
| 50.338 |
| $666,043.249$ |

\$ $\quad 17.70$
15.13

66,043.249

## 

$\begin{array}{r}367,215.587 \\ \hline 121.712 \\ \hline 367,337.299\end{array}$
\$ 35,154

| $5,827,711$ |  |
| ---: | ---: |
| 1,790 |  |
| $\$$ | $5,864,655$ |


| $488,688.448$ |
| ---: |
| $488,688.448$ |


| $\$$ | $10,472,593$ |
| :--- | :--- |
| $\$$ | $10,472,593$ |

## Division/C Fidelity ${ }^{\circledR}$ VIP Equity-Income

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## Fidelity ${ }^{\circledR}$ VIP Growth

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX
$\qquad$ Unit Value $\square$

|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $517,939.664$ | $\$$ | 21.35 | $\$$ | $11,058,012$ |
| $899,688.238$ |  | 22.32 |  | $20,081,041$ |
| $3,222,464.292$ |  | 25.37 |  | $81,753,919$ |
| $751,001.056$ |  | 18.33 |  | $13,765,849$ |
| $16,492.720$ |  | 20.94 |  | 345,358 |
| $34,514.892$ |  | 21.35 |  | 736,893 |
| $11,078.188$ | 12.73 |  | 141,025 |  |
| $2,406,797.137$ | 12.38 |  | $29,796,149$ |  |
| $2,738,587.558$ | 12.14 |  | $33,246,453$ |  |
| $988,726.273$ | 12.02 |  | $11,884,490$ |  |
| $620,023.952$ | 11.53 |  | $7,148,876$ |  |
| $145,500.704$ | 11.31 |  | $1,645,613$ |  |
| $589,133.970$ | 11.38 | $6,704,345$ |  |  |
| $11,243.700$ | 13.40 |  | 150,666 |  |
| $12,953,192.346$ |  |  |  |  |
|  |  | $\$$ | $218,458,689$ |  |


| $376,032.222$ | $\$$ | 17.19 | $\$$ | $6,463,994$ |
| ---: | ---: | ---: | ---: | ---: |
| $609,242.033$ |  | 17.96 |  | $10,941,987$ |
| $1,927,086.897$ |  | 23.41 |  | $45,113,104$ |
| $451,192.827$ |  | 15.62 |  | $7,047,632$ |
| $11,460.252$ |  | 16.86 |  | 193,220 |
| $13,505.482$ |  | 17.19 |  | 232,159 |
| $16,516.633$ |  | 10.83 |  | 178,875 |
| $1,649,808.401$ | 8.49 |  | $14,006,873$ |  |
| $1,506,469.612$ | 8.34 |  | $12,563,957$ |  |
| $449,121.990$ | 8.27 |  | $3,714,239$ |  |
| $727,963.192$ | 6.38 |  | $4,644,405$ |  |
| $215,921.472$ | 6.25 |  | $1,349,509$ |  |
| $524,073.822$ | 6.29 |  | $3,296,424$ |  |
| $4,116.402$ | 12.49 |  | 51,414 |  |
|  |  | $\$ 82,511.237$ |  |  |
|  |  |  | $109,797,792$ |  |

## Fidelity ${ }^{\circledR}$ VIP High Income

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## Fidelity ${ }^{\circledR}$ VIP Asset Manager

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## Fidelity ${ }^{\circledR}$ VIP Investment Grade Bond

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## Fidelity ${ }^{\circledR}$ VIP Index 500

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII

## Fidelity ${ }^{\circledR}$ VIP Overseas

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XX

| $2,661,119.324$ |
| ---: |
| $608,369.163$ |
| $3,269,488.487$ |

\$ 22.16
18.62

| $\$$ | $58,970,404$ |
| :---: | ---: |
|  | $11,327,834$ |
| $\$$ | $70,298,238$ |

$\qquad$ Unit Value $\square$

Extended Value
\$ 2,676,125

15,455,187
4,550,334
8,920,510
9,122,557
3,133,818
2,008,418
678,115

| $1,418,561$ |
| ---: |
| $\$ \quad 47,963,625$ |


| $\$$ | $9,521,859$ |
| ---: | ---: |
| $2,065,331$ |  |
| $\$$ | $11,587,190$ |


| $118,046.684$ |
| ---: |
| 280.757 |
| $118,327.440$ |

\$
16.55
16.25


70,298,238
$\begin{array}{r}132,647.290 \\ 334,500.483 \\ 442,931.136 \\ 65,358.143 \\ 1,597.560 \\ 2,466.855 \\ 161.441 \\ 6,279.490 \\ \hline 985,942.399 \\ \hline \hline\end{array}$

| \$ | 15.11 | \$ |
| ---: | ---: | ---: |
| 15.79 |  | $2,004,301$ |
| 16.51 |  | $7,31,763,793$ |
| 14.11 |  | 922,203 |
| 14.82 |  | 23,676 |
| 15.11 |  | 37,274 |
| 10.99 |  | 1,774 |
| 13.56 |  | 85,150 |
|  |  | $15,668,934$ |
|  |  |  |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

| Division/Contract |
| :--- |
| Franklin Small Cap Value Securities |

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## ING GET Fund - Series H

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV

## ING GET Fund - Series I

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV

## ING GET Fund - Series J

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV

| $185,605.239$ |
| ---: |
| $13,210.136$ |
| $1,961,474.309$ |
| $2,236,446.267$ |
| $1,524,722.682$ |
| $5,921,458.633$ |

\$ 10.14

| $\$$ | $1,882,037$ |
| :--- | ---: |
|  | 135,008 |
| $20,340,489$ |  |
|  | $22,856,481$ |
|  | $15,460,688$ |
| $\$$ | $60,674,703$ |


| Units |
| ---: |
| $54,597.128$ |
| $233,334.061$ |
| $2,286.911$ |
| 95.187 |
| $3,782.881$ |
| $294,096.169$ |

Unit Value
$\underline{\text { Extended Value }}$

|  |  |
| ---: | ---: |
| $\$ \$$ | 803,124 |
|  | $3,490,678$ |
|  | 33,343 |
| 1,422 |  |
|  | 55,722 |
|  | $4,384,289$ |
| $\$$ |  |


| $67,541.300$ |
| ---: |
| $45,587.065$ |
| $913,267.127$ |
| $76,443.081$ |
| 356.553 |
| $2,696,120.752$ |
| $2,953,513.815$ |
| $1,484,375.059$ |
| $8,237,204.751$ |

\$ 10.49

| $\$$ | 708,508 |
| :--- | ---: |
|  | 490,061 |
|  | $9,379,253$ |
|  | 791,186 |
|  | 3,690 |
|  | $28,336,229$ |
|  | $30,568,868$ |
|  | $15,244,532$ |
| $\$ \quad 85,522,327$ |  |

$\xrightarrow{-\quad 85,522,327}$

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

## ING GET Fund - Series K

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

ING GET Fund - Series L
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING GET Fund - Series M

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
$\qquad$ Unit Value

Extended Value

| $36,609.989$ | $\$$ | 10.04 | $\$$ | 367,564 |
| ---: | ---: | ---: | ---: | ---: |
| $4,910.792$ |  | 10.11 |  | 49,648 |
| $1,035,095.577$ |  | 10.24 |  | $10,599,379$ |
| $1,166,323.491$ |  | 10.11 |  | $11,791,530$ |
| $653,734.960$ |  | 10.04 |  | $6,563,499$ |
| $996,110.292$ |  | 9.99 |  | $9,951,142$ |
| $700,222.473$ |  | 9.80 |  | $6,862,180$ |
| $936,693.016$ |  | 9.86 |  | $9,235,793$ |
| $5,529,700.591$ |  | $\$$ | $55,420,735$ |  |


| $50,540.968$ |
| ---: |
| $28,127.612$ |
| $779,802.309$ |
| $659,969.200$ |
| $526,247.352$ |
| $1,378,623.332$ |
| $709,612.393$ |
| $1,066,459.640$ |
| $5,199,382.806$ |


\$ | 10.01 | \$ | 505,915 |
| ---: | ---: | ---: |
| 10.07 |  | 283,245 |
| 10.20 |  | $7,953,984$ |
| 10.07 |  | $6,645,890$ |
| 10.01 |  | $5,267,736$ |
| 9.99 |  | $13,772,447$ |
| 9.80 |  | $6,954,201$ |
| 9.87 |  | $10,525,957$ |
|  | $\$$ | $51,909,375$ |


| 139,615.734 | \$ | 10.07 | \$ | 1,405,930 |
| :---: | :---: | :---: | :---: | :---: |
| 2,054.045 |  | 10.13 |  | 20,807 |
| 1,153,320.460 |  | 10.25 |  | 11,821,535 |
| 1,065,649.839 |  | 10.13 |  | 10,795,033 |
| 542,666.259 |  | 10.07 |  | 5,464,649 |
| 2,067,494.771 |  | 10.05 |  | 20,778,322 |
| 1,176,204.849 |  | 9.88 |  | 11,620,904 |
| 1,499,760.470 |  | 9.94 |  | 14,907,619 |
| 7,646,766.426 |  |  | \$ | 76,814,799 |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

\section*{| Divisio |
| :--- |
| ING GET Fund - Series N |}

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING GET Fund - Series P

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING GET Fund - Series Q

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| Units |
| ---: |
|  |
|  |
| $194,406.537$ |
| $2,232.224$ |
| $852,806.374$ |
| $618,108.096$ |
| $359,984.576$ |
| $2,139,941.936$ |
| $619,359.210$ |
| $1,401,303.250$ |
| $6,188,142.201$ |

Unit Value

Extended Value

|  |  |
| ---: | ---: |
| $\$$ | $1,992,667$ |
|  | 23,014 |
|  | $8,886,242$ |
|  | $6,372,694$ |
|  | $3,689,842$ |
|  | $21,913,005$ |
|  | $6,236,947$ |
|  | $14,195,202$ |
| $\$$ | $63,309,613$ |


| $326,411.699$ |
| ---: |
| $40,193.485$ |
| $629,846.899$ |
| $403,353.697$ |
| $258,151.521$ |
| $1,177,856.676$ |
| $899,493.062$ |
| $1,024,231.132$ |
| $4,759,538.172$ |


| \$ | 10.10 | \$ | 3,296,758 |
| :---: | :---: | :---: | :---: |
|  | 10.15 |  | 407,964 |
|  | 10.25 |  | 6,455,931 |
|  | 10.15 |  | 4,094,040 |
|  | 10.10 |  | 2,607,330 |
|  | 10.08 |  | 11,872,795 |
|  | 9.93 |  | 8,931,966 |
|  | 9.98 |  | 10,221,827 |
|  |  | \$ | 47,888,611 |


\$ | 10.37 | \$ | $1,038,687$ |
| ---: | ---: | ---: |
| 10.41 |  | 237,813 |
| 10.51 |  | $6,209,606$ |
| 10.41 |  | $4,176,816$ |
| 10.37 |  | 849,620 |
| 10.35 |  | $11,191,205$ |
| 10.21 |  | $4,141,723$ |
| 10.25 |  | $10,026,040$ |
|  | $\$$ | $37,871,510$ |
|  |  |  |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

\section*{| Divisio |
| :--- |
| ING GET Fund - Series R |}

Contracts in accumulation period:

| Non-Qualified VII | $86,125.429$ |  |
| :--- | ---: | :---: |
| Non-Qualified VIII | $25,963.079$ |  |
| Non-Qualified XIII | $634,318.832$ |  |
| Non-Qualified XIV | $289,900.343$ |  |
| Non-Qualified XV | $90,067.592$ |  |
| Non-Qualified XVI | $894,325.843$ |  |
| Non-Qualified XVIII | $264,174.321$ |  |
| Non-Qualified XIX | $867,026.244$ |  |
|  |  |  |
| $151,901.683$ |  |  |

ING GET Fund - Series S
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| $15,786.917$ |
| ---: |
| $163,909.487$ |
| $281,354.347$ |
| $53,942.447$ |
| $396,493.363$ |
| $331,915.997$ |
| $107,787.124$ |
| $770,727.012$ |
| $390,126.681$ |
| $960,451.830$ |
| $3,472,495.203$ |


| $\$ 10.61$ | \$ | 167,499 |
| ---: | ---: | ---: |
| 10.75 |  | $1,762,027$ |
| 10.51 |  | $2,957,034$ |
| 10.55 |  | 569,093 |
| 10.63 |  | $4,214,724$ |
| 10.55 |  | $3,501,714$ |
| 10.51 |  | $1,132,843$ |
| 10.49 |  | $8,084,926$ |
| 10.37 |  | $4,045,614$ |
| 10.41 |  | $9,998,304$ |
|  | $\$$ | $36,433,778$ |
|  |  |  |

## ING GET Fund - Series T

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| Units |
| ---: |
|  |
|  |
| $86,125.429$ |
| $25,963.079$ |
| $634,318.832$ |
| $289,900.343$ |
| $90,067.592$ |
| $894,325.843$ |
| $264,174.321$ |
| $867,026.244$ |
| $3,151,901.683$ | Unit Value


| Extended Value |  |
| ---: | ---: |
|  |  |
| $\$ \$$ | 912,930 |
|  | 276,247 |
|  | $6,806,241$ |
|  | $3,084,540$ |
|  | 954,716 |
|  | $9,461,967$ |
|  | $2,760,622$ |
|  | $9,095,105$ |


| $200,303.981$ | $\$$ | 10.54 | $\$$ | $2,111,204$ |
| ---: | ---: | ---: | ---: | ---: |
| $28,186.128$ |  | 10.57 |  | 297,927 |
| $339,609.024$ |  | 10.65 |  | $3,616,836$ |
| $200,908.415$ |  | 10.57 |  | $2,123,602$ |
| $91,165.697$ |  | 10.54 |  | 960,886 |
| $804,753.084$ |  | 10.53 |  | $8,474,050$ |
| $209,779.754$ |  | 10.42 |  | $2,185,905$ |
| $812,521.709$ | 10.45 |  | $8,490,852$ |  |
| $2,687,227.792$ |  | $\$$ | $28,261,262$ |  |


| Division |
| :--- |
| ING GET Fund - Series U |
| Contracts in accumulation pe |
| Non-Qualified VII |
| Non-Qualified VIII |
| Non-Qualified XIII |
| Non-Qualified XIV |
| Non-Qualified XV |
| Non-Qualified XVI |
| Non-Qualified XVIII |
| Non-Qualified XIX |
|  |
| ING GET Fund - Series V |

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING American Funds Growth

Contracts in accumulation period:

## Non-Qualified XIII <br> Non-Qualified XIV <br> Non-Qualified XV <br> Non-Qualified XVI <br> Non-Qualified XVIII <br> Non-Qualified XIX <br> ING American Funds Growth-Income

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XIX
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII

| Units |
| ---: |
|  |
| $65,819.111$ |
| $9,935.670$ |
| $401,464.245$ |
| $182,988.822$ |
| $61,556.532$ |
| $922,251.061$ |
| $156,377.383$ |
| $752,245.927$ |
| $2,552,638.750$ | Unit Value


| Extended Value |  |
| ---: | ---: |
|  |  |
| $\$$ | 704,264 |
|  | 106,610 |
|  | $4,335,814$ |
|  | $1,963,470$ |
|  | 658,655 |
|  | $9,858,864$ |
|  | $1,656,036$ |
|  | $7,988,852$ |
| $\$ \quad 27,272,565$ |  |


| $131,235.353$ |
| ---: |
| $108,342.823$ |
| $481,710.875$ |
| $314,845.045$ |
| $115,521.829$ |
| $2,389,684.474$ |
| $315,441.889$ |
| $1,833,255.185$ |
| $5,690,037.473$ |

\$

| 9.77 | $\$$ | $1,282,169$ |
| :--- | :--- | ---: |
| 9.80 |  | $1,061,760$ |
| 9.85 |  | $4,744,852$ |
| 9.80 |  | $3,085,481$ |
| 9.77 |  | $1,128,648$ |
| 9.76 |  | $23,323,320$ |
| 9.68 |  | $3,053,477$ |
| 9.71 |  | $17,800,908$ |
|  | $\$$ | $55,480,615$ |


| $64,969.632$ |
| ---: |
| $52,636.321$ |
| $4,609.087$ |
| $37,154.887$ |
| 495.785 |
| $9,096.432$ |
| $168,962.144$ |


| $\$$ | 10.50 | $\$$ |
| ---: | :--- | ---: |
| 10.50 |  | 682,181 |
| 10.49 |  | 482,681 |
| 10.49 |  | 389,759 |
| 10.49 |  | 5,201 |
| 10.49 |  | 95,422 |
|  | $\$$ | $1,773,589$ |
|  |  |  |

\$ 195,193

| 77,766.002 | \$ | 10.37 |  | 806,433 |
| :---: | :---: | :---: | :---: | :---: |
| 73,449.107 |  | 10.37 |  | 761,667 |
| 11,563.638 |  | 10.36 |  | 119,799 |
| 34,305.837 |  | 10.36 |  | 355,408 |
| 7,195.969 |  | 10.36 |  | 74,550 |
| 3,297.439 |  | 10.36 |  | 34,161 |
| 207,577.992 |  |  | \$ | 2,347,211 |


\section*{| Division/Contrac |
| :--- |
| ING American Funds International |}

Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING Julius Baer Foreign

Contracts in accumulation period:
Non-Qualified V (0.75)

## ING Legg Mason Value

Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING MFS Total Return

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified X
Non-Qualified XII
Non-Qualified XX
Non-Qualified IX

## ING T. Rowe Price Equity Income

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XX
$\qquad$ Unit Value
$\underline{\text { Extended Value }}$

| $458,581.695$ | $\$$ | 10.61 | $\$$ | $4,865,552$ |
| ---: | ---: | ---: | ---: | ---: |
| $128,125.693$ |  | 10.60 |  | $1,358,132$ |
| $149,631.219$ |  | 10.60 |  | $1,586,091$ |
| $109,098.312$ |  | 10.60 |  | $1,156,442$ |
| $2,432.049$ |  | 10.59 |  | 25,755 |
| $7,741.755$ |  | 10.59 |  | 81,985 |
| $855,610.723$ |  |  | $\$$ | $9,073,957$ |


| $20,616.122$ |
| ---: |
| $20,616.122$ |

\$ 11.72

| $\$$ | 241,621 |
| :--- | :--- |
| $\$$ | 241,621 |


| $43,882.190$ |
| ---: |
| $32,623.387$ |
| $2,325.615$ |
| 339.198 |
| 693.225 |
| 583.397 |
| $80,447.012$ |


| $\$ 10.96$ | $\$$ | 480,949 |
| ---: | ---: | ---: |
| 10.96 |  | 357,552 |
| 10.96 |  | 25,489 |
| 10.96 |  | 3,718 |
| 10.95 |  | 7,591 |
| 10.95 |  | 6,388 |
|  | $\$$ | 881,687 |
|  |  |  |


| $46,457.410$ |
| ---: |
| $91,791.125$ |
| $1,213.034$ |
| $1,011.752$ |
| $11,809.597$ |
| $1,929.185$ |
| $154,212.102$ |


| $\$$ | 12.39 | $\$$ | 575,607 |
| ---: | ---: | ---: | ---: |
| 12.49 |  | $1,146,471$ |  |
|  | 12.39 |  | 15,029 |
| 12.48 |  | 12,627 |  |
|  | 12.45 |  | 147,029 |
|  | 12.85 |  | 24,790 |
|  |  | $\$$ | $1,921,553$ |
|  |  |  |  |


| $55,087.140$ | $\$$ | 13.81 | $\$$ | 760,753 |
| ---: | ---: | ---: | ---: | ---: |
| $110,301.927$ |  | 13.93 |  | $1,536,506$ |
| 779.150 |  | 14.63 |  | 11,399 |
| $1,867.106$ |  | 13.88 |  | 25,915 |
|  |  |  | $\$ 88,035.323$ |  |

## Division/ ING Aeltus Enhanced Index

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
$\qquad$ Unit Value $\underline{\text { Extended Value }}$

| $1,165.666$ |
| ---: |
| $5,910.203$ |
| $7,075.868$ |

\$ 10.98

| $\$$ | 12,799 |
| :--- | :--- |
|  | 65,781 |
| $\$$ | 78,580 |

ING American Century Select
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified XII

ING American Century Small Cap Value
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## ING Baron Small Cap Growth

Contracts in accumulation period:

| Non-Qualified V | 63,157.998 | \$ | 14.47 | \$ | 913,896 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Qualified V (0.75) | 123,221.405 |  | 14.66 |  | 1,806,426 |
| Non-Qualified IX | 1,709.159 |  | 14.37 |  | 24,561 |
| Non-Qualified XII | 502.935 |  | 14.64 |  | 7,363 |
| Non-Qualified XX | 11,637.454 |  | 16.22 |  | 188,760 |
|  | 200,228.950 |  |  | \$ | 2,941,006 |
| ING Goldman Sachs® Capital Growth |  |  |  |  |  |
| Contracts in accumulation period: |  |  |  |  |  |
| Non-Qualified V | 3,290.441 | \$ | 10.55 | \$ | 34,714 |
| Non-Qualified V (0.75) | 24,427.421 |  | 10.69 |  | 261,129 |
| Non-Qualified XII | 873.236 |  | 10.67 |  | 9,317 |
| Non-Qualified XX | 774.193 |  | 12.61 |  | 9,763 |
|  | 29,365.291 |  |  | \$ | 314,923 |

Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## ING Goldman Sachs® Capital Growth

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified XII
Non-Qualified XX
29,365.291

| $\$$ | 12.96 | $\$$ | 197,817 |
| ---: | ---: | ---: | ---: |
| 13.13 |  | 638,268 |  |
| 12.87 |  | 1,000 |  |
| 13.12 |  | 4,411 |  |
|  | 15.00 |  | 192,689 |
|  |  | $\$$ | $1,034,185$ |
|  |  |  |  |

77,134.971

| $\$$ | 9.93 | $\$$ | 67,207 |
| ---: | ---: | ---: | ---: |
| 10.06 |  | 403,907 |  |
|  | 10.05 |  | 17,362 |
|  |  | $\$ 88,476$ |  |
|  |  |  |  |


| $15,263.666$ |
| ---: |
| $48,611.446$ |
| 77.695 |
| 336.239 |
| $12,845.926$ |
| $77,134.971$ |



Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## ING JPMorgan Mid Cap Value

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XX

| $29,365.209$ |
| ---: |
| $106,478.599$ |
| $1,516.658$ |
| $16,913.274$ |
| $154,273.739$ |

## ING MFS Capital Opportunities

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

| Units |
| ---: |
|  |
|  |
| $209,092.011$ |
| $243,086.212$ |
| $248,566.444$ |
| $85,528.471$ |
| $4,981.858$ |
| $3,217.308$ |
| $3,896.660$ |
| $996,680.848$ |
| $918,379.584$ |
| $322,703.366$ |
| $207,690.373$ |
| $62,180.952$ |
| $160,467.191$ |
| 628.700 |
| $3,467,099.976$ | Unit Value Extended Value

\$ 2,689,027
\$ 22.92
23.96
12.55
12.69
2.48
22.92
11.06
10.25
10.05 9.95
8.49
8.33
8.38
13.27

$$
\begin{array}{rr}
4,792,389 \\
5,824,346 \\
3,119,509 \\
1,085,356 \\
& 111,992 \\
73,741 \\
& 43,097 \\
& 10,215,979 \\
& 9,229,715 \\
& 3,210,898 \\
& 1,763,291 \\
& 517,967 \\
& 1,344,715 \\
& 8,343 \\
\hline \$ & 44,030,365 \\
\hline \hline
\end{array}
$$



## $\frac{\text { Division/ }}{\text { ING OpCap Balanced Value }}$

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XX

## ING Oppenheimer Global

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)

ING PIMCO Total Return
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)

Non-Qualified IX
Non-Qualified XX

ING Salomon Brothers Aggressive Growth
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

| 588.125 |
| ---: |
| $1,215.370$ |
| $1,803.495$ |

\$
12.30

| $\$$ | 7,234 |
| :---: | ---: |
|  | 15,156 |
| $\$$ | 22,390 |

$\qquad$ $\underline{\text { Unit Value }}$
$\underline{\text { Extended Value }}$  , -

| $79,196.261$ |
| ---: |
| $90,164.841$ |
| $6,822.380$ |
| $3,984.796$ |
| $180,168.278$ |

\$ $\quad 11.70$

| $\$$ | 926,596 |
| :--- | ---: |
|  | $1,068,453$ |
|  | 75,933 |
|  | 55,269 |
| $\$$ | $2,126,251$ |

"
12.47


| $63,478.176$ |
| ---: |
| $237,732.193$ |
| $25,605.361$ |
| $12,682.799$ |
| $339,498.529$ |

\$

| 11.35 | $\$$ | 720,477 |
| ---: | ---: | ---: |
| 11.50 |  | $2,733,920$ |
| 11.27 |  | 288,572 |
| 11.18 |  | 141,794 |
|  | $\$$ | $3,884,763$ |


|  |  | $\$$ | $1,521,742$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $327,368.492$ | $\$$ | 14.25 |  |
| $258,443.178$ |  | 14.90 | $3,665,001$ |
| $1,960,116.407$ |  | 13.62 |  |
| $318,928.925$ |  | $26,696,803$ |  |
| $12,319.500$ | 13.98 |  | $2,975,607$ |
| $16,173.306$ | 14.25 | 172,227 |  |
| $4,262.639$ | 8.14 | 230,470 |  |
| $556,577.509$ | 7.72 |  | 44,698 |
| $656,230.280$ | 7.57 |  | $4,967,663$ |
| $233,079.861$ | 7.50 |  | $1,748,099$ |
| $162,985.635$ | 5.27 | 858,934 |  |
| $96,803.142$ | 5.17 |  | 500,472 |
| $137,503.346$ | 5.20 |  | 715,017 |
| $1,505.178$ |  |  |  |
| $4,742,297.398$ |  |  |  |
|  | 13.63 |  | 20,516 |


| Division/Contract |
| :--- |
| ING Salomon Brothers Fundamental Value |
| Contracts in accumulation period: |

Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XX

ING Salomon Brothers Investors Value
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified XX

ING T. Rowe Price Diversified Mid Cap Growth
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

ING T. Rowe Price Growth Equity
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XX

| $15,530.124$ |
| ---: |
| $32,163.821$ |
| $1,574.963$ |
| 315.152 |
| $3,746.698$ |
| $53,330.758$ |


|  |  |  | \$ | 6,726,345 |
| :---: | :---: | :---: | :---: | :---: |
| 217,537.390 | \$ | 20.42 |  | 4,442,114 |
| 413,855.475 |  | 21.35 |  | 8,835,814 |
| 1,898,218.540 |  | 25.72 |  | 48,822,181 |
| 244,111.377 |  | 18.76 |  | 4,579,529 |
| 11,357.968 |  | 20.03 |  | 227,500 |
| 10,065.144 |  | 20.42 |  | 205,530 |
| 1,744.951 |  | 12.62 |  | 22,021 |
| 4,347.277 |  | 13.82 |  | 60,079 |
| 2,801,238.122 |  |  | \$ | 73,921,113 |


| Division/Contra |
| :--- |
| ING UBS U.S. Large Cap Equity |

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VI
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XI
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING Van Kampen Comstock

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## ING Van Kampen Equity and Income

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX

## ING VP Strategic Allocation Balanced

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
$\qquad$ Unit Value
Units

Extended Value

| $261,133.863$ | $\$$ | 14.50 | $\$$ | $3,786,441$ |
| ---: | ---: | ---: | ---: | ---: |
| $202,035.759$ |  | 15.16 |  | $3,062,862$ |
| $18,709.954$ |  | 12.29 |  | 229,945 |
| $1,400,306.790$ |  | 14.22 |  | $19,912,363$ |
| $273,287.807$ |  | 9.86 |  | $2,694,618$ |
| $6,637.062$ |  | 14.22 |  | 94,379 |
| $136,060.306$ |  | 14.50 |  | $1,972,874$ |
| $8,356.733$ |  | 12.29 |  | 102,704 |
| $341,549.440$ | 9.64 |  | $3,292,537$ |  |
| $503,214.629$ | 9.45 |  | $4,755,378$ |  |
| $182,701.292$ | 9.36 |  | $1,710,084$ |  |
| $138,043.732$ | 7.01 |  | 967,687 |  |
| $37,967.721$ | 6.88 |  | 261,218 |  |
| $120,594.309$ |  | 6.92 | 834,513 |  |
| $3,630,599.396$ |  |  | $\$ 83,677,603$ |  |


| $50,627.599$ |
| ---: |
| $228,373.167$ |
| 571.570 |
| $2,753.062$ |
| $15,764.911$ |
| $298,090.309$ |

\$
12.26
12.43
12.18
12.41
14.32
14.32

| $\$$ | 620,694 |
| ---: | ---: |
| $2,838,678$ |  |
|  | 6,962 |
|  | 34,166 |
|  | 225,754 |
| $\$$ | $3,726,254$ |


| $3,087.856$ |
| ---: |
| $9,072.582$ |
| 162.188 |
| $12,322.626$ |

\$

| 10.98 | $\$$ | 33,905 |
| :--- | :--- | ---: |
| 11.13 |  | 100,978 |
| 10.36 |  | 1,680 |
|  | $\$$ | 136,563 |


| $\$$ | $2,888,023$ |
| ---: | ---: |
|  | $1,086,781$ |
| $1,824,034$ |  |
| $12,778,854$ |  |
| $2,161,769$ |  |
|  | 7,991 |
|  | 74,733 |
| $\$ \quad 20,822,185$ |  |


| Division/Contract |
| :--- |
| ING VP Strategic Allocation Growth |

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X

## ING VP Strategic Allocation Income

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X

ING VP Growth and Income

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified 1964
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VI
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XI
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

| Units |
| ---: |
|  |
|  |
| $69,723.542$ |
| $167,874.904$ |
| $441,999.428$ |
| $76,407.357$ |
| $2,864.545$ |
| $11,856.558$ |
| $770,726.333$ | Unit Value

\$ 2,083,387
\$ 17.75
18.56
7.49
15.68
17.41
18.23

| 49,872 |
| ---: |
| 216,145 |
| $\$ \quad 15,631,392$ |

\$ 3,576,463

828,816
695,940
9,675,375
3,529,279
13,958
$\begin{array}{r}410,237 \\ \hline 8,730,068\end{array}$
\$ 96,985,864

207,899
66,024,388
116,646,496
18,144,675
60,966,357
9,052,025
961,991
28,852,664
460,992
308,828
8,660,628
9,138,747
3,081,527
1,590,587
598,985
1,063,949
12.22

| 610,662 |
| :--- | ---: |
| $\$ \quad 423,357,264$ |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

\section*{| Division/C |
| :--- |
| ING GET U.S. Core - Series 1 |}

Contracts in accumulation period
Non-Qualified VII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

ING GET U.S. Core - Series 2
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING GET U.S. Core - Series 3

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| Units |
| ---: |
|  |
|  |
| $67,853.261$ |
| $25,406.738$ |
| $539,936.925$ |
| $212,597.585$ |
| $14,354.551$ |
| $628,884.672$ |
| $106,535.292$ |
| $618,894.358$ |
| $2,214,463.383$ |

Unit Value
Extended Value

|  |  |
| ---: | ---: |
| $\$ \$$ | 706,352 |
|  | 264,992 |
|  | $5,658,539$ |
|  | $2,217,393$ |
|  | 149,431 |
|  | $6,540,401$ |
|  | $1,099,444$ |
|  | $6,405,557$ |
| $\$$ | $23,042,109$ |


| $121,675.337$ |
| ---: |
| $40,825.189$ |
| $442,613.409$ |
| $354,366.915$ |
| $79,260.253$ |
| $501,366.663$ |
| $75,607.469$ |
| $323,073.279$ |
| $1,938,788.514$ |


| 10.21 | $\$$ | $1,242,305$ |
| :--- | ---: | ---: |
| 10.23 |  | 417,642 |
| 10.27 |  | $4,545,640$ |
| 10.23 |  | $3,625,174$ |
| 10.21 |  | 809,247 |
| 10.20 |  | $5,113,940$ |
| 10.14 |  | 766,660 |
| 10.16 | $3,282,425$ |  |
|  | $\$$ | $19,803,033$ |


| $1,371,223.983$ | $\$$ | 9.94 | $\$$ | $13,629,966$ |
| ---: | ---: | ---: | ---: | ---: |
| $685,663.474$ |  | 9.96 |  | $6,829,208$ |
| $1,017,358.830$ |  | 9.99 |  | $10,163,415$ |
| $659,441.327$ |  | 9.96 |  | $6,568,036$ |
| $288,867.649$ |  | 9.94 |  | $2,871,344$ |
| $530,341.249$ |  | 9.93 |  | $5,266,289$ |
| $124,668.947$ |  | 9.89 |  | $1,232,976$ |
| $813,413.002$ |  | 9.90 |  | $8,052,789$ |
| $5,490,978.460$ |  |  |  |  |
|  |  | $\$$ | $54,614,023$ |  |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

| Division/C |
| :--- |
| ING GET U.S. Core - Series 4 |

Contracts in accumulation period
Non-Qualified VII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

ING GET U.S. Core - Series 5
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING GET U.S. Core - Series 6

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
$\qquad$ Unit Value
$\square$
55,350.795

11,072.267
200,119.233
145,744.408
47,789.603
162,517.855
15,848.954
149,145.760
787,588.874

| $26,471.768$ |
| ---: |
| $21,298.617$ |
| $167,666.632$ |
| $32,995.601$ |
| $34,183.739$ |
| $94,001.789$ |
| $10,903.412$ |
| $34,937.327$ |
| $422,458.885$ |

\$
10.47
\$
277,159
223,210
1,760,500
345,794
357,904
984,199
113,832
10.44
10.45

| 365,095 |
| :--- | ---: |
| $\$ \quad 4,427,693$ |


| $1,006,500.128$ | $\$$ | 10.07 | $\$$ | $10,135,456$ |
| ---: | ---: | ---: | ---: | ---: |
| $136,215.985$ |  | 10.08 |  | $1,373,057$ |
| $2,749,880.961$ |  | 10.09 |  | $27,746,299$ |
| $2,752,856.551$ |  | 10.08 |  | $27,748,794$ |
| $1,821,453.506$ |  | 10.07 |  | $18,342,037$ |
| $154,287.101$ |  | 10.07 |  | $1,553,671$ |
| $7,176.233$ |  | 10.06 |  | 72,193 |
| $111,210.513$ |  | 10.06 |  | $1,118,778$ |
| $8,739,580.979$ |  | $\$$ | $88,090,285$ |  |


| Division/C |
| :--- |
| ING GET U.S. Core - Series 7 |

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII

ING VP Global Science and Technology
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## ING VP Growth

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX
$\qquad$
Units

| $887,189.220$ |
| ---: |
| $90,036.970$ |
| $1,474,440.651$ |
| $1,993,287.507$ |
| $1,243,708.522$ |
| $8,296.068$ |
| $4,563.610$ |
| $5,701,522.548$ |

Unit Value
\$
10.00
10.00
10.00
10.00
10.00
10.00
10.00
\$
Extended Value

|  |  |
| ---: | ---: |
| $\$$ | $8,871,892$ |
|  | 900,370 |
|  | $14,744,407$ |
|  | $19,932,875$ |
|  | $12,437,085$ |
|  | 82,961 |
|  | 45,636 |
| $\$$ | $57,015,226$ |


| $238,094.069$ |
| ---: |
| $572,201.585$ |
| $707,920.613$ |
| $79,278.288$ |
| $24,497.489$ |
| $14,401.611$ |
| $3,645.165$ |
| $466,052.674$ |
| $439,023.168$ |
| $62,318.927$ |
| $139,144.166$ |
| $29,625.846$ |
| $80,521.064$ |
| 222.556 |
| $2,856,947.221$ |

\$
3.60
3.69
\$

857,139
2,111,424
2,534,356
285,402
87,211
52,566
13,414
1,701,092
1,580,483
223,102
519,008
108,431
3.66
3.68
11.96

\$ 2,692,068

| $48,730.321$ | $\$$ | 14.30 | 696,844 |
| ---: | :---: | ---: | ---: |
| $351,384.521$ |  | 14.86 | $5,221,574$ |
| $399,687.310$ |  | 14.13 | $5,647,582$ |
| $181,830.624$ |  | 14.29 | $2,598,360$ |
| $1,392.490$ | 14.03 | 19,537 |  |
| 329.799 | 9.25 | 3,051 |  |
| $554,358.579$ | 8.52 | $4,723,135$ |  |
| $539,251.173$ | 8.36 | $4,508,140$ |  |
| $111,972.355$ | 8.28 | 927,131 |  |
| $115,521.339$ | 5.48 | 633,057 |  |
| $12,606.150$ | 5.38 | 67,821 |  |
| $62,734.392$ | 5.41 | 339,393 |  |
| 227.784 | 12.62 |  | 2,875 |
| $2,380,026.839$ |  | $\$$ | $28,080,568$ |


| Division/Co |
| :--- |
| ING VP Index Plus LargeCap |
| Currently payable annuity contra |

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## ING VP Index Plus MidCap

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## ING VP Index Plus SmallCap

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX
$\qquad$ Unit Value $\square$ Extended Value

|  |  |  | $\$ 4,116,055$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $306,915.964$ | $\$$ | 18.54 |  |
| $1,062,734.535$ |  | 19.33 |  |
| $1,398,953.392$ |  | 18.30 | $20,542,659$ |
| $539,378.244$ |  | 18.21 |  |
| $18,218.003$ |  | 18.19 |  |
| $19,914.467$ |  | $9,822,078$ |  |
| $2,759,569.441$ | 11.25 |  | 331,385 |
| $2,357,139.132$ | 10.77 |  | $29,720,038$ |
| $1,023,640.904$ | 10.57 |  | $24,914,961$ |
| $691,020.652$ | 10.46 |  | $10,707,284$ |
| $174,584.744$ | 8.03 |  | $5,548,896$ |
| $473,789.616$ | 7.87 |  | $1,373,982$ |
| $1,294.203$ | 7.92 |  | $3,752,414$ |
|  | 12.99 |  | 16,812 |
| $10,827,153.298$ |  |  |  |
|  |  | $\$$ | $182,362,196$ |


| $133,131.477$ |
| ---: |
| $762,456.234$ |
| $12,293.442$ |
| $27,766.332$ |
| $8,759.085$ |
| $944,406.571$ |

\$

| 18.79 | $\$$ | $2,501,540$ |
| ---: | ---: | ---: |
| 19.43 |  | $14,814,525$ |
| 18.48 |  | 227,183 |
| 20.23 |  | 561,713 |
| 14.59 |  | 127,795 |
|  | $\$$ | $18,232,756$ |


| $93,290.456$ | $\$$ | 14.70 | $\$$ | $1,371,370$ |
| ---: | ---: | ---: | ---: | ---: |
| $472,530.398$ |  | 15.2 |  | $7,182,462$ |
| $9,103.073$ |  | 14.45 |  | 131,539 |
| $14,220.587$ |  | 16.34 |  | 232,364 |
| $2,974.116$ |  | 15.31 | 45,534 |  |
| $592,118.629$ |  |  | $\$$ | $8,963,269$ |



Currently payable annuity contracts:
Contracts in accumulation period:

| Division/Contract | Units |
| :---: | :---: |
| ING VP International Equity |  |
| Currently payable annuity contracts: |  |
| Contracts in accumulation period: |  |
| Non-Qualified V | 5,471.836 |
| Non-Qualified V (0.75) | 56,078.938 |
| Non-Qualified VII | 163,801.293 |
| Non-Qualified VIII | 47,160.238 |
| Non-Qualified XIII | 355,722.316 |
| Non-Qualified XIV | 309,683.989 |
| Non-Qualified XV | 128,679.636 |
| Non-Qualified XVI | 184,925.296 |
| Non-Qualified XVIII | 23,033.780 |
| Non-Qualified XIX | 78,253.994 |
|  | 1,352,811.317 |

ING VP Small Company
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V(0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## ING VP Value Opportunity

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

Unit Value U Extended Value
\$ $1,683,470$
\$ 9.43
9.75
9.33
9.43
9.00
8.82
8.74
7.12
6.98
7.03

| 550,126 |
| ---: | ---: |
| $\$ \quad 13,339,970$ |

\$ 8,125,753

1,157,141
7,057,502
19,978,074
6,047,232
101,887
367,968
17,840,991
11,292,818
3,447,554
4,233,170
652,577
2,553,628

| 13,460 |
| ---: | ---: |
| $\$ \quad 82,869,755$ |


| $\$$ | 753,440 |
| ---: | ---: |
| $3,618,567$ |  |
| $9,476,733$ |  |
|  | $2,188,005$ |
|  | 22,528 |
|  | 214,988 |
|  | 10,454 |
| $\$$ | $16,284,715$ |


\section*{| Division/C |
| :--- |
| ING VP International Value |}

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## ING VP MagnaCap - Class I

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)

ING VP MagnaCap - Class S
Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## ING VP MidCap Opportunities - Class I

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified XII
Non-Qualified XX

ING VP MidCap Opportunities - Class S
Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| $4,829.301$ |
| ---: |
| $22,194.413$ |
| $3,912.247$ |
| $1,280.133$ |
| $32,216.095$ |

\$

| 10.28 | $\$$ | 49,645 |
| ---: | ---: | ---: |
| 10.46 |  | 232,154 |
| 10.44 |  | 40,844 |
| 13.84 |  | 17,717 |
|  | $\$$ | 340,360 |
|  |  |  |

$\qquad$ Unit Value

|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $49,802.193$ | $\$$ | 11.87 | $\$$ | 591,152 |
| $168,355.691$ |  | 12.07 |  | $2,032,053$ |
| $6,238.164$ |  | 11.76 |  | 73,361 |
| $18,767.857$ |  | 12.05 |  | 226,153 |
| $4,296.240$ |  | 13.22 |  | 56,796 |
|  |  | $\$$ | $2,979,515$ |  |


| $2,634.377$ |
| ---: |
| $10,391.646$ |
| $13,026.023$ |


| \$ | 9.52 | $\$$ | 25,079 |
| :--- | ---: | ---: | ---: |
|  | 9.64 |  | 100,175 |
|  |  | $\$$ | 125,254 |


| $60,268.762$ |
| ---: |
| $58,843.233$ |
| $12,048.359$ |
| $12,903.304$ |
| $4,527.444$ |
| $17,501.983$ |
| $166,093.085$ |


| $\$$ | 9.95 | $\$$ | 599,674 |
| ---: | ---: | ---: | ---: |
| 9.84 |  | 579,017 |  |
| 9.78 |  | 117,833 |  |
| 9.76 |  | 125,936 |  |
| 9.60 |  | 43,463 |  |
| 9.65 |  | 168,894 |  |
|  | $\$$ | $1,634,817$ |  |
|  |  |  |  |



| $349,195.276$ | $\$$ | 9.26 | $\$$ | $3,233,548$ |
| ---: | ---: | ---: | ---: | ---: |
| $347,514.608$ |  | 9.16 |  | $3,183,234$ |
| $94,476.123$ |  | 9.11 |  | 860,677 |
| $154,308.181$ |  | 9.09 |  | $1,402,661$ |
| $42,360.448$ |  | 8.94 |  | 378,702 |
| $191,912.015$ |  | 8.99 | $1,725,289$ |  |
| $1,179,766.650$ |  |  |  |  |
|  |  | $\$$ | $10,784,111$ |  |


| D |
| :--- |
| ING VP Real Estate |

Contracts in accumulation period:

| Non-Qualified V | 12,589.389 | \$ | 13.88 | \$ | 174,741 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Qualified V (0.75) | 58,651.330 |  | 13.93 |  | 817,013 |
| Non-Qualified XII | 14,428.668 |  | 13.93 |  | 200,991 |
|  | 85,669.387 |  |  | \$ | 1,192,745 |

ING VP SmallCap Opportunities - Class I
Contracts in accumulation period:

| Non-Qualified V | 5,867.007 | \$ | 7.42 | \$ | 43,533 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Qualified V (0.75) | 122,292.668 |  | 7.55 |  | 923,310 |
| Non-Qualified XX | 233.976 |  | 12.78 |  | 2,990 |
|  | 128,393.652 |  |  | \$ | 969,833 |

ING VP SmallCap Opportunities - Class S
Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XIX
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII

| $228,383.394$ |
| ---: |
| $249,195.161$ |
| $79,772.011$ |
| $78,291.385$ |
| $90,620.915$ |
| $38,830.004$ |
| $765,092.870$ |

ING VP Balanced
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VI
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XI
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

|  |  |  | \$ | 45,180,069 |
| :---: | :---: | :---: | :---: | :---: |
| 1,342,969.084 | \$ | 25.68 |  | 34,487,446 |
| 929,064.374 |  | 26.84 |  | 24,936,088 |
| 41,006.995 |  | 21.68 |  | 889,032 |
| 1,301,153.739 |  | 24.95 |  | 32,463,786 |
| 379,563.335 |  | 17.81 |  | 6,760,023 |
| 10,164.223 |  | 25.19 |  | 256,037 |
| 217,194.289 |  | 26.17 |  | 5,683,975 |
| 2,019.340 |  | 22.09 |  | 44,607 |
| 12,328.826 |  | 12.71 |  | 156,699 |
| 1,305,748.947 |  | 12.32 |  | 16,086,827 |
| 964,065.113 |  | 12.08 |  | 11,645,907 |
| 429,399.131 |  | 11.97 |  | 5,139,908 |
| 312,115.322 |  | 10.05 |  | 3,136,759 |
| 71,463.408 |  | 9.85 |  | 703,915 |
| 200,404.859 |  | 9.92 |  | 1,988,016 |
| 12.098 |  | 12.51 |  | 151 |
| 7,518,673.083 |  |  | \$ | 189,559,245 |

## $\frac{\text { Division }}{\text { ING VP Emerging Markets }}$

Contracts in accumulation period:
Non-Qualified VII

## ING VP Intermediate Bond

Currently payable annuity contracts:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VI
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XI
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## ING VP Money Market

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VI
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| Units |
| :--- |
|  |
| $69,835.325$ | $\underline{\text { Unit Value }}$ Extended Value Unit


|  |  |
| :--- | :--- |
|  |  |
| $\$$ | 769,585 |
| $\$$ | 769,585 |

\$ 12,463,268

| $1,012,406.746$ |
| ---: |
| $1,071,475.144$ |
| $27,972.524$ |
| $1,440,152.769$ |
| $421,916.782$ |
| $8,892.198$ |
| $237,188.220$ |
| $1,200.432$ |
| $1,181.572$ |
| $1,069,558.214$ |
| $1,246,911.896$ |
| $438,603.327$ |
| $380,270.840$ |
| $65,243.314$ |
| $235,214.819$ |
| $6,478.684$ |
| $7,664,667.482$ |

\$ 18.92
19.78
7.36
18.38
15.79
18.5
17.5
7.55
14.14
13.93
13.66

17,032,816
$13.52 \quad 5,929,917$
12.97
12.72
12.80
11.37
11.37

| 73,663 |
| :--- | ---: |
| $\$ \quad 137,880,156$ |

\$ 5,081,623

| $546,291.829$ | $\$$ | 13.88 | $7,582,531$ |
| ---: | ---: | ---: | ---: |
| $1,029,618.505$ |  | 14.51 | $14,939,765$ |
| $11,852.443$ |  | 13.60 | 161,193 |
| $3,544,102.686$ |  | 13.63 | $48,306,120$ |
| $657,977.858$ | 12.44 | $8,185,245$ |  |
| $1,714.625$ | 13.61 | 23,336 |  |
| $182,060.409$ | 13.88 | $2,526,998$ |  |
| $4,344.698$ | 11.75 | 51,050 |  |
| $2,815,300.710$ | 11.60 | $32,657,488$ |  |
| $3,781,977.346$ | 11.37 | $43,001,082$ |  |
| $1,683,216.447$ | 11.26 | $18,953,017$ |  |
| $447,162.532$ | 10.30 | $4,605,774$ |  |
| $234,869.855$ | 10.10 | $2,372,186$ |  |
| $426,126.420$ | 10.17 | $4,333,706$ |  |
| $15,366,616.362$ |  | $\$ 192,781,114$ |  |


\section*{| Division |
| :--- |
| ING VP Natural Resources |}

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified IX
Non-Qualified X

## Janus Aspen Balanced

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XX
Non-Qualified XIX

## Janus Aspen Flexible Income

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XX
$\qquad$ Unit Value $\square$

| $33,814.847$ |
| ---: |
| $30,688.249$ |
| $45,273.969$ |
| 31.296 |
| 881.859 |
| $110,690.221$ |

30,688.249 17.48

45,273.969
31.296
881.859
$110,690.221$

Extended Value

| $\$$ | 565,722 |
| ---: | ---: |
|  | 536,431 |
|  | 743,399 |
|  | 514 |
|  | 14,754 |
| $\$$ | $1,860,820$ |


| $\$$ | 25.22 | $\$$ |
| ---: | ---: | ---: |
| 26.36 |  | $7,655,713$ |
| 27.77 |  | $40,315,411$ |
| 22.28 |  | $10,769,679$ |
| 24.74 |  | 76,970 |
| 25.22 |  | 308,705 |
| 15.01 |  | 73,920 |
| 14.13 |  | $33,135,967$ |
| 13.86 |  | $34,133,214$ |
| 13.73 |  | $11,426,839$ |
| 10.14 |  | $4,538,330$ |
| 9.95 | $1,088,862$ |  |
| 12.02 |  | 127,441 |
| 10.01 | $3,213,986$ |  |
|  |  | $156,790,051$ |

$321,077.514$
$9,164,218.308$

Danus Aspen Growth
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XX
Non-Qualified XIX

## Janus Aspen Mid Cap Growth

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XX
Non-Qualified XIX

| Units |
| ---: |
|  |
|  |
| $246,837.155$ |
| $269,491.218$ |
| $992,984.736$ |
| $204,808.959$ |
| $5,215.269$ |
| $17,334.475$ |
| $4,686.574$ |
| $1,452,287.020$ |
| $2,147,879.640$ |
| $719,343.866$ |
| $240,635.371$ |
| $107,667.659$ |
| $3,133.792$ |
| $254,253.944$ |
| $6,666,559.679$ | Unit Value Extended Value

\$ 5,658,526
\$ 17.95
18.76
21.12
15.17
7.61
7.95
10.20
9.68
9.49
9.40
5.97
5.85
12.47 5.89

| $438,673.952$ |
| ---: |
| $508,474.084$ |
| $1,096,702.771$ |
| $269,336.595$ |
| $18,452.132$ |
| $17,565.138$ |
| $2,107.192$ |
| $1,735,478.017$ |
| $1,362,611.170$ |
| $566,326.585$ |
| $676,302.394$ |
| $245,789.412$ |
| $2,944.777$ |
| $290,051.459$ |
| $7,230,815.679$ |


| $1,497,556$ |
| ---: | ---: |
| $\$ \quad 84,480,927$ |

4,430,727
5,055,655
20,971,838
3,106,952
91,841
311,154
47,803
14,058,138
20,383,378
6,761,832
1,436,593
629,856
39,078
$1,497,556$
$84,480,927$


| Division/Cont |
| :--- |
| Janus Aspen Worldwide Growth |
| Currently payable annuity contracts |

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified X
Non-Qualified XII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX
Non-Qualified XX

## Lord Abbett Growth and Income

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## Lord Abbett Mid-Cap Value

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## MFS® VIT Strategic Income

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
$\qquad$ $\underline{\text { Unit Value }}$

|  |  |  | $\$, 722,940$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $343,860.428$ | $\$$ | 20.59 |  |
| $636,923.946$ |  | 21.52 |  |
| $2,546,336.205$ |  | 23.00 |  |
| $511,984.097$ |  | 16.76 | $58,565,733$ |
| $17,076.083$ |  | 80.20 |  |
| $17,546.416$ | 20.59 |  | 344,953 |
| $14,506.278$ | 10.10 |  | 1461,281 |
| $2,517,662.085$ | 9.41 |  | $23,691,200$ |
| $2,413,517.634$ | 9.23 |  | $22,276,768$ |
| $713,488.202$ | 9.14 |  | $6,521,282$ |
| $530,921.410$ | 6.07 |  | $3,222,693$ |
| $171,278.711$ | 5.95 | $1,019,108$ |  |
| $496,022.579$ | 5.99 |  | $2,971,175$ |
| $2,953.931$ | 11.54 |  | 34,088 |
| $10,934,078.005$ |  | $\$$ | $154,245,260$ |


| $147,017.583$ |
| ---: |
| $431,107.585$ |
| $6,483.392$ |
| 808.845 |
| $5,129.807$ |
| $590,547.211$ |

\$
11.
11.2
11.48
13.69

| $\$$ | $1,662,769$ |
| ---: | ---: |
| $4,957,737$ |  |
|  | 72,679 |
| 9,286 |  |
|  | 70,227 |
| $\$$ | $6,772,698$ |


| $56,029.603$ |
| ---: |
| $226,937.205$ |
| $2,673.368$ |
| $1,002.084$ |
| $5,484.847$ |
| $292,127.107$ |

\$

| 156,244.603 | \$ | 13.78 | \$ | 2,153,051 |
| :---: | :---: | :---: | :---: | :---: |
| 25,058.591 |  | 13.96 |  | 349,818 |
| 181,303.194 |  |  | \$ | 2,502,869 |

# ING LIFE INSURANCE AND ANNUITY COMPANY <br> VARIABLE ANNUITY ACCOUNT B <br> Notes to Financial Statements 

## MFS® VIT Total Return

Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

Oppenheimer Aggressive Growth
Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## Oppenheimer Global Securities

Contracts in accumulation period:

| Non-Qualified V | 172,903.559 | \$ | 18.07 | \$ | 3,124,367 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Qualified V (0.75) | 695,649.807 |  | 18.68 |  | 12,994,738 |
| Non-Qualified VII | 937,941.585 |  | 23.19 |  | 21,750,865 |
| Non-Qualified VIII | 203,637.044 |  | 23.47 |  | 4,779,361 |
| Non-Qualified IX | 19,356.940 |  | 17.77 |  | 343,973 |
| Non-Qualified XII | 20,498.568 |  | 18.73 |  | 383,938 |
| Non-Qualified XX | 22,821.577 |  | 15.03 |  | 343,008 |
|  | 2,072,809.080 |  |  | \$ | 43,720,250 |

## Oppenheimer Main Street ${ }^{\circledR}$

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified VII
Non-Qualified VIII
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

## Oppenheimer Strategic Bond

Currently payable annuity contracts:
Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified VII
Non-Qualified VIII
Non-Qualified IX
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XX
Non-Qualified XIX

## PIMCO VIT Real Return

Contracts in accumulation period:
Non-Qualified V (0.75)
$\qquad$ Unit Value

|  |
| ---: |
|  |
| $1,348,464.491$ |
| $490,727.201$ |
| $1,000,860.074$ |
| $1,555,331.181$ |
| $584,608.723$ |
| $316,825.028$ |
| $80,516.748$ |
| $316,171.377$ |
| $5,693,504.823$ |

\$ 13.63
3.79
9.63
9.45
9.35
8.43
8.27
8.33

|  | $2,633,708$ |
| :--- | ---: |
| $\$ \quad 68,395,996$ |  |

\$ 2,460,441

| $82,690.603$ | $\$$ | 14.00 | $1,157,668$ |
| ---: | ---: | ---: | ---: |
| $201,561.708$ |  | 14.48 | $2,918,614$ |
| $803,237.777$ |  | 15.31 | $12,297,570$ |
| $166,334.302$ |  | 15.49 | $2,576,518$ |
| $1,194.439$ | 13.77 | 16,447 |  |
| $821,225.322$ | 14.15 | $11,620,338$ |  |
| $1,013,637.885$ | 13.88 | $14,069,294$ |  |
| $381,380.848$ | 13.74 | $5,240,173$ |  |
| $255,301.822$ | 13.55 | $3,459,340$ |  |
| $58,215.833$ | 13.29 | 773,688 |  |
| $16,350.973$ | 13.17 |  | 215,342 |
| $136,683.746$ | 13.38 | $1,828,829$ |  |
| $3,937,815.261$ |  | $\$$ | $58,634,262$ |

$48,251.584$

$48,251.584$$\quad \$ 10.82$| $\$$ | 522,082 |
| :--- | :--- |
|  |  |


| Division/C |
| :--- |
| Pioneer Equity Income VCT |

Contracts in accumulation period:

| Non-Qualified V | $40,647.955$ |
| :--- | ---: |
| Non-Qualified V (0.75) | $84,426.843$ |
| Non-Qualified IX | $3,372.388$ |
| Non-Qualified XII | $6,299.000$ |
| Non-Qualified XX | $4,954.310$ |
|  |  |

## Pioneer Fund VCT

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)

## Pioneer High Yield VCT

Contracts in accumulation period:
Non-Qualified V (0.75)

## Pioneer Mid Cap Value VCT

Contracts in accumulation period:
Non-Qualified V
Non-Qualified V (0.75)
Non-Qualified IX
Non-Qualified XII
Non-Qualified XX

## Jennison

Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XIX
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
$\qquad$

## ct

$\qquad$
Unts

8,426.843

| 60.856 |
| ---: |
| $5,033.296$ |
| $5,094.152$ |


| $20,206.918$ |
| :--- |
| $20,206.918$ |


| $33,380.458$ |
| ---: |
| $173,075.973$ |
| $2,457.910$ |
| $9,989.956$ |
| $1,071.113$ |
| $219,975.409$ | Unit Value Unit

$\underline{\text { Extended Value }}$
\$ 11.12
\$

452,005
11.31
11.02
11.29
13.32

|  | 65,991 |
| :--- | ---: |
| $\$ \quad 1,581,144$ |  |

\$ 10.12

| $\$$ | 616 |
| :---: | ---: |
|  | 51,793 |
| $\$$ | 52,409 |

\$
10.68

\$

| 14.30 | $\$$ | 477,341 |
| :--- | :--- | ---: |
| 14.55 |  | $2,518,255$ |
| 14.18 |  | 34,853 |
| 14.53 |  | 145,154 |
| 15.93 |  | 17,063 |
|  | $\$$ | $3,192,666$ |
|  |  |  |



| Division/Contract |
| :--- |
| SP William Blair International Growth |

Contracts in accumulation period:
Non-Qualified XIII
Non-Qualified XIV
Non-Qualified XIX
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
$\qquad$ Unit Value Extended Value -

| $179,351.021$ | $\$$ | 9.13 | $\$$ | $1,637,475$ |
| ---: | ---: | ---: | ---: | ---: |
| $261,860.021$ |  | 9.03 |  | $2,364,596$ |
| $73,520.261$ |  | 8.86 |  | 651,390 |
| $48,005.834$ |  | 8.98 |  | 431,092 |
| $105,258.550$ |  | 8.96 |  | 943,117 |
| $14,290.240$ |  | 8.81 | 125,897 |  |
| $682,285.927$ |  | $\$$ | $6,153,567$ |  |

## UBS U.S. Allocation

Contracts in accumulation period:
Non-Qualified XIII

Non-Qualified XIV
Non-Qualified XV
Non-Qualified XVI
Non-Qualified XVIII
Non-Qualified XIX

| $105,312.240$ |
| ---: |
| $613,897.727$ |
| $72,367.544$ |
| $107,027.964$ |
| $15,588.862$ |
| $63,102.438$ |
| $977,296.775$ |


| $\$$ | 9.41 | $\$$ |
| :--- | :--- | ---: |
| 9.25 |  | 590678,554 |
| 9.17 |  | 663,610 |
| 8.55 |  | 915,089 |
| 8.38 |  | 130,635 |
| 8.44 |  | 532,585 |
|  | $\$$ | $8,911,461$ |
|  |  |  |

## Wanger Select

Contracts in accumulation period:
Non-Qualified V (0.75)

| $21,768.701$ | $\$$ | 11.45 | $\$$ 249,252 <br> $21,768.701$  |  |
| :--- | :--- | :--- | :--- | :--- |

## Wanger U.S. Smaller Companies

Contracts in accumulation period:
Non-Qualified V (0.75)

| 8,396.540 | \$ | 11.61 | \$ | 97,484 |
| :---: | :---: | :---: | :---: | :---: |
| 8,396.540 |  |  | \$ | 97,484 |

## Non-Qualified 1964

Individual Contracts issued from December 1, 1964 to March 14, 1967.

## Non-Qualified V

Certain AetnaPlus Contracts issued in connection with deferred compensation plans issued since August 28, 1992, and certain individual non-qualified Contracts.

Non-Qualified $V$ (0.75)
Subset of Non-Qualified V Contracts having a mortality and expense charge of $0.75 \%$
Non-Qualified VI
Certain existing Contracts that were converted to ACES, an administrative system (previously valued under Non-Qualified I).

Non-Qualified VII
Certain individual and group Contracts issued as non-qualified deferred annuity contracts or Individual retirement annuity Contracts issued since May 4, 1994.

Non-Qualified VIII
Certain individual retirement annuity Contracts issued since May 1, 1998.

## Non-Qualified IX

Group Aetna Plus Contracts assessing an administrative expense charge effective April 7, 1997 issued in connection with deferred compensation plans.

## Non-Qualified $X$

Group AetnaPlus contracts containing contractual limits on fees, issued in connection with deferred compensation plans and as individual non-qualified Contracts, resulting in reduced daily charges for certain funding options effective May 29, 1997.

## Non-Qualified XI

Certain Contracts, previously valued under Non-Qualified VI, containing contractual limits on fees, resulting in reduced daily charges for certain funding options effective May 29, 1997.

Non-Qualified XII
Certain individual retirement annuity contracts issued since March 1999.
Non-Qualified XIII
Certain individual retirement annuity Contracts issued since October 1, 1998.
Non-Qualified XIV
Certain individual retirement annuity Contracts issued since September 1, 1998.
Non-Qualified XV
Certain individual retirement annuity Contracts issued since September 1, 1998.
Non-Qualified XVI
Certain individual retirement annuity Contracts issued since August 2000.
Non-Qualified XVII
Group AetnaPlus contracts issued in connection with deferred compensation plans having Contract modifications effective September 1, 1999.

Non-Qualified XVIII
Certain individual retirement annuity Contracts issued since September 2000.
Non-Qualified XIX
Certain individual retirement annuity Contracts issued since August 2000.
Non-Qualified XX
Certain deferred compensation Contracts issued since December 2002.
ING LIFE INSURANCE AND ANNUITY COMPANY
VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements
A summary of unit values and units outstanding for variable annuity Contracts, expense ratios, excluding expenses of underlying Funds, investment income ratios, and total return for the years ended December 31, 2004, 2003, 2002 and 2001, along with units outstanding and unit values for the year ended December 31, 2000, follows:

| $\begin{aligned} & \text { Units } \\ & \text { (000's) } \end{aligned}$ | Unit Fair Value (lowest to highest) | $\begin{gathered} \text { Net Assets } \\ (000 ' s) \end{gathered}$ |  | Investment Income Ratio ${ }^{\text {A }}$ | Expense Ratio (lowest to highest) | Total Return ${ }^{\text {C }}$ (lowest to highest) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,652 | \$5.69 to \$9.99 | \$ | 15,172 | - \% | 0.75\% to 1.90\% | 4.60\% to 5.80\% |
| 2,018 | \$5.44 to \$9.46 |  | 17,500 | - | 0.75\% to $1.90 \%$ | $27.10 \%$ to $28.59 \%$ |
| 2,233 | \$4.28 to \$7.37 |  | 14,832 | - | 0.45\% to $1.90 \%$ | $-25.80 \%$ to -0.04\% |
| 2,600 | \$5.77 to \$9.84 |  | 23,509 | 7.71 | 0.45\% to $2.25 \%$ | -24.75\% to -23.82\% |
| 2,085 | \$7.67 to \$12.95 |  | 25,987 | (a) | (a) | (a) |
| 2,909 | \$6.71 to \$12.80 |  | 31,830 | 0.91 | 0.75\% to $2.25 \%$ | 6.85\% to $8.23 \%$ |
| 3,366 | \$6.28 to \$11.86 |  | 34,908 | 0.97 | 0.75\% to $2.25 \%$ | $22.18 \%$ to $23.44 \%$ |
| 3,742 | \$5.14 to \$7.67 |  | 29,940 | 0.30 | 0.75\% to $2.25 \%$ | -17.19\% to -16.21\% |
| 4,491 | \$6.21 to \$9.17 |  | 42,858 | 0.05 | 0.45\% to $2.25 \%$ | -24.31\% to -16.23\% |
| 4,034 | \$8.20 to \$12.00 |  | 49,823 | (a) | (a) | (a) |
| 1,184 | \$11.62 to \$12.57 |  | 14,556 | 3.70 | 0.95\% to 1.90\% | 0.61\% to $1.62 \%$ |
| 1,239 | \$11.55 to \$12.37 |  | 15,026 | 1.78 | 0.95\% to $1.90 \%$ | -0.86\% to 0.08\% |
| 2,139 | \$11.65 to \$12.36 |  | 25,997 | 2.67 | 0.95\% to $1.90 \%$ | 0.07\% to $8.01 \%$ |
| 819 | \$10.83 to \$11.38 |  | 9,149 | 5.55 | 0.50\% to $1.90 \%$ | 4.38\% to 5.40\% |
| 28 | \$10.38 to \$10.80 |  | 295 | (a) | (a) | (a) |
| 2,462 | \$4.56 to \$12.89 |  | 16,959 | - | 0.75\% to $1.90 \%$ | 6.05\% to 7.35\% |
| 2,783 | \$4.30 to \$6.62 |  | 18,067 | - | 0.75\% to 1.90\% | 28.74\% to 30.23\% |
| 3,069 | \$3.34 to \$5.09 |  | 14,946 | - | 0.75\% to $1.90 \%$ | -32.29\% to -31.49\% |
| 3,912 | \$4.93 to \$7.44 |  | 27,757 | 0.20 | 0.45\% to $2.25 \%$ | -35.18\% to -34.38\% |
| 3,321 | \$7.60 to \$11.37 |  | 37,257 | (a) | (a) | (a) |


| $\begin{aligned} & \text { Units } \\ & \text { (000's) } \end{aligned}$ | Unit Fair Value (lowest to highest) | $\begin{gathered} \text { Net Assets } \\ (000 ' s) \end{gathered}$ |  | Investment Income Ratio ${ }^{\text {A }}$ | Expense Ratio (lowest to highest) | Total Return ${ }^{\text {C }}$ (lowest to highest) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,652 | \$5.69 to \$9.99 | \$ | 15,172 | - \% | 0.75\% to 1.90\% | 4.60\% to 5.80\% |
| 2,018 | \$5.44 to \$9.46 |  | 17,500 | - | 0.75\% to $1.90 \%$ | $27.10 \%$ to $28.59 \%$ |
| 2,233 | \$4.28 to \$7.37 |  | 14,832 | - | 0.45\% to $1.90 \%$ | $-25.80 \%$ to -0.04\% |
| 2,600 | \$5.77 to \$9.84 |  | 23,509 | 7.71 | 0.45\% to $2.25 \%$ | -24.75\% to -23.82\% |
| 2,085 | \$7.67 to \$12.95 |  | 25,987 | (a) | (a) | (a) |
| 2,909 | \$6.71 to \$12.80 |  | 31,830 | 0.91 | 0.75\% to $2.25 \%$ | 6.85\% to $8.23 \%$ |
| 3,366 | \$6.28 to \$11.86 |  | 34,908 | 0.97 | 0.75\% to $2.25 \%$ | $22.18 \%$ to $23.44 \%$ |
| 3,742 | \$5.14 to \$7.67 |  | 29,940 | 0.30 | 0.75\% to $2.25 \%$ | -17.19\% to -16.21\% |
| 4,491 | \$6.21 to \$9.17 |  | 42,858 | 0.05 | 0.45\% to $2.25 \%$ | -24.31\% to -16.23\% |
| 4,034 | \$8.20 to \$12.00 |  | 49,823 | (a) | (a) | (a) |
| 1,184 | \$11.62 to \$12.57 |  | 14,556 | 3.70 | 0.95\% to 1.90\% | 0.61\% to $1.62 \%$ |
| 1,239 | \$11.55 to \$12.37 |  | 15,026 | 1.78 | 0.95\% to $1.90 \%$ | -0.86\% to 0.08\% |
| 2,139 | \$11.65 to \$12.36 |  | 25,997 | 2.67 | 0.95\% to $1.90 \%$ | 0.07\% to $8.01 \%$ |
| 819 | \$10.83 to \$11.38 |  | 9,149 | 5.55 | 0.50\% to $1.90 \%$ | 4.38\% to 5.40\% |
| 28 | \$10.38 to \$10.80 |  | 295 | (a) | (a) | (a) |
| 2,462 | \$4.56 to \$12.89 |  | 16,959 | - | 0.75\% to $1.90 \%$ | 6.05\% to 7.35\% |
| 2,783 | \$4.30 to \$6.62 |  | 18,067 | - | 0.75\% to 1.90\% | 28.74\% to 30.23\% |
| 3,069 | \$3.34 to \$5.09 |  | 14,946 | - | 0.75\% to $1.90 \%$ | -32.29\% to -31.49\% |
| 3,912 | \$4.93 to \$7.44 |  | 27,757 | 0.20 | 0.45\% to $2.25 \%$ | -35.18\% to -34.38\% |
| 3,321 | \$7.60 to \$11.37 |  | 37,257 | (a) | (a) | (a) |

ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements



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Notes to Financial Statements

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Notes to Financial Statements

| Division | $\begin{gathered} \text { Units } \\ (000 \text { 's }) \\ \hline \end{gathered}$ | Unit Fair Value (lowest to highest) | $\begin{gathered} \text { Net Assets } \\ (000 ' s) \\ \hline \end{gathered}$ |  | Investment <br> Income Ratio ${ }^{\wedge}$ | Expense Ratio ${ }^{\text {B }}$ (lowest to highest) | Total Return ${ }^{\text {C }}$ (lowest to highest) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fidelity ${ }^{\text {® }}$ VIP Overseas |  |  |  |  |  |  |  |
| 2004 | 986 | \$10.99 to \$16.51 | \$ | 15,669 | 1.18 \% | 0.75\% to $1.50 \%$ | 11.93\% to 12.79\% |
| 2003 | 979 | \$9.75 to \$14.74 |  | 13,904 | 0.58 | 0.75\% to $1.50 \%$ | 41.30\% to 42.34\% |
| 2002 | 654 | \$6.85 to \$10.42 |  | 6,617 | 0.85 | 0.75\% to $1.50 \%$ | -21.47\% to -20.88\% |
| 2001 | 770 | \$8.67 to \$13.26 |  | 9,914 | 13.97 | 0.45\% to $1.50 \%$ | $-22.35 \%$ to -21.76\% |
| 2000 | 872 | \$11.08 to \$17.06 |  | 14,451 | (a) | (a) | (a) |
| Franklin Small Cap Value Securities |  |  |  |  |  |  |  |
| 2004 | 294 | \$14.58 to \$14.96 |  | 4,384 | 0.04 | 0.75\% to $1.50 \%$ | $22.18 \%$ to $22.82 \%$ |
| 2003 | 55 | \$12.02 to \$12.18 |  | 662 | 0.19 | 0.75\% to $1.25 \%$ | 30.59\% to 31.11\% |
| 2002 | 39 | \$9.22 to \$9.29 |  | 365 | (c) | 0.75\% to $1.25 \%$ | $-21.04 \%$ to -19.73\% |
| 2001 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| 2000 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| ING GET Fund - Series H |  |  |  |  |  |  |  |
| 2004 | 8,237 | \$10.27 to \$10.75 |  | 85,522 | 4.57 | 1.00\% to $1.90 \%$ | -0.29\% to 0.56\% |
| 2003 | 10,102 | \$10.30 to \$10.69 |  | 105,009 | 4.11 | 1.00\% to $1.90 \%$ | 1.18\% to $2.20 \%$ |
| 2002 | 11,865 | \$10.18 to \$10.46 |  | 121,603 | 3.59 | 1.00\% to $1.90 \%$ | 2.78\% to $3.72 \%$ |
| 2001 | 13,233 | \$9.91 to \$10.01 |  | 131,686 | 0.47 | 1.00\% to $2.40 \%$ | $-1.24 \%$ to $-0.33 \%$ |
| 2000 | 14,101 | \$10.03 to \$10.12 |  | 141,764 | (a) | (a) | (a) |
| ING GET Fund - Series I |  |  |  |  |  |  |  |
| 2004 | 5,921 | \$10.14 to \$10.37 |  | 60,675 | 4.11 | 1.45\% to $1.90 \%$ | $-0.78 \%$ to $-0.29 \%$ |
| 2003 | 7,257 | \$10.22 to \$10.40 |  | 74,750 | 3.44 | 1.45\% to $1.90 \%$ | 1.19\% to 1.66\% |
| 2002 | 8,275 | \$10.10 to \$10.23 |  | 84,079 | 3.54 | 1.45\% to $1.90 \%$ | 3.35\% to 3.82\% |
| 2001 | 8,909 | \$9.78 to \$9.86 |  | 87,402 | 0.25 | 1.35\% to $2.40 \%$ | -0.76\% to -0.30\% |
| 2000 | 9,419 | \$9.85 to \$9.89 |  | 92,929 | (a) | (a) | (a) |
| ING GET Fund - Series J |  |  |  |  |  |  |  |
| 2004 | 4,652 | \$10.04 to \$10.25 |  | 47,133 | 4.37 | 1.45\% to $1.90 \%$ | $-0.79 \%$ to $-0.39 \%$ |
| 2003 | 5,895 | \$10.12 to \$10.29 |  | 60,090 | 3.65 | 1.45\% to $1.90 \%$ | 0.70\% to $1.18 \%$ |
| 2002 | 7,113 | \$10.05 to \$10.17 |  | 71,844 | 3.49 | 1.45\% to $1.90 \%$ | 4.05\% to 4.53\% |
| 2001 | 7,719 | \$9.66 to \$9.73 |  | 74,801 | 0.18 | 1.35\% to $2.40 \%$ | -0.63\% to -0.16\% |
| 2000 | 8,207 | \$9.72 to \$9.75 |  | 79,872 | (a) | (a) | (a) |

ING LIFE INSURANCE AND ANNUITY COMPANY Variable anNuITY account b

| Division | $\begin{gathered} \text { Units } \\ (000 \text { 's }) \end{gathered}$ | Unit Fair Value (lowest to highest) | $\begin{gathered} \text { Net Assets } \\ (000 ' s) \\ \hline \end{gathered}$ |  | nvestment <br> Income <br> Ratio ${ }^{\text {A }}$ | Expense Ratio ${ }^{\text {B }}$ (lowest to highest) | Total Return ${ }^{\text {c }}$ (lowest to highest) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ING GET Fund - Series K |  |  |  |  |  |  |  |
| 2004 | 5,530 | \$9.80 to \$10.24 | \$ | 55,421 | 3.60 \% | 1.45\% to $2.40 \%$ | $-1.80 \%$ to $-0.87 \%$ |
| 2003 | 6,945 | \$9.98 to \$10.33 |  | 70,505 | 3.20 | 1.45\% to $2.40 \%$ | -0.10\% to 0.88\% |
| 2002 | 8,037 | \$9.99 to \$10.24 |  | 81,260 | 2.68 | 1.45\% to $2.40 \%$ | 3.20\% to 4.20\% |
| 2001 | 9,082 | \$9.68 to \$9.82 |  | 88,558 | - | 1.35\% to $2.40 \%$ | $-3.19 \%$ to -2.24\% |
| 2000 | 9,357 | \$10.00 to \$10.05 |  | 93,790 | (a) | (a) | (a) |
| ING GET Fund - Series L |  |  |  |  |  |  |  |
| 2004 | 5,199 | \$9.80 to \$10.20 |  | 51,909 | 3.99 | 1.45\% to 2.40\% | $-1.90 \%$ to $-0.87 \%$ |
| 2003 | 6,598 | \$9.99 to \$10.29 |  | 66,868 | 3.48 | 1.45\% to $2.40 \%$ | 1.01\% to $1.98 \%$ |
| 2002 | 7,535 | \$9.89 to \$10.09 |  | 75,255 | 0.05 | 1.45\% to $2.40 \%$ | 0.22\% to $1.20 \%$ |
| 2001 | 8,101 | \$9.87 to \$9.97 |  | 80,345 | 4.63 | 1.35\% to $2.40 \%$ | $-1.53 \%$ to $-0.46 \%$ |
| 2000 | 58 | \$10.01 to \$10.02 |  | 585 | (a) | (a) | (a) |
| ING GET Fund - Series M |  |  |  |  |  |  |  |
| 2004 | 7,647 | \$9.88 to \$10.25 |  | 76,815 | 4.34 | 1.45\% to $2.40 \%$ | $-1.59 \%$ to $-0.68 \%$ |
| 2003 | 9,320 | \$10.04 to \$10.32 |  | 94,718 | 3.54 | 1.45\% to $2.40 \%$ | 1.31\% to $2.38 \%$ |
| 2002 | 11,558 | \$9.91 to \$10.08 |  | 115,381 | 0.03 | 1.45\% to $2.40 \%$ | 1.12\% to $2.10 \%$ |
| 2001 | 12,531 | \$9.80 to \$9.87 |  | 123,165 | (b) | 1.45\% to $2.40 \%$ | (b) |
| 2000 | (b) | (b) |  | (b) | (b) | (b) | (b) |
| ING GET Fund - Series N |  |  |  |  |  |  |  |
| 2004 | 6,188 | \$10.07 to \$10.42 |  | 63,310 | 3.42 | 1.45\% to $2.40 \%$ | -0.79\% to 0.19\% |
| 2003 | 7,482 | \$10.15 to \$10.40 |  | 76,785 | 2.65 | 1.45\% to $2.40 \%$ | 1.81\% to $2.77 \%$ |
| 2002 | 8,982 | \$9.97 to \$10.12 |  | 90,143 | 0.02 | 1.45\% to $2.40 \%$ | $-2.77 \%$ to $-1.82 \%$ |
| 2001 | 10,181 | \$10.25 to \$10.31 |  | 104,606 | (b) | (b) | (b) |
| 2000 | (b) | (b) |  | (b) | (b) | (b) | (b) |
| ING GET Fund - Series P |  |  |  |  |  |  |  |
| 2004 | 4,760 | \$9.93 to \$10.25 |  | 47,889 | 3.64 | 1.45\% to $2.40 \%$ | -1.00\% to 0.00\% |
| 2003 | 5,731 | \$10.03 to \$10.25 |  | 58,003 | 2.56 | 1.45\% to $2.40 \%$ | 1.42\% to $2.40 \%$ |
| 2002 | 7,680 | \$9.89 to \$10.01 |  | 76,334 | 0.04 | 1.45\% to $2.40 \%$ | $-1.16 \%$ to $-0.20 \%$ |
| 2001 | 8,288 | \$10.00 to \$10.03 |  | 83,012 | (b) | (b) | (b) |
| 2000 | (b) | (b) |  | (b) | (b) | (b) | (b) |

ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

| Division | $\begin{gathered} \text { Units } \\ (000 \text { 's }) \\ \hline \end{gathered}$ | Unit Fair Value (lowest to highest) | $\begin{gathered} \text { Net Assets } \\ (000 \text { 's }) \\ \hline \end{gathered}$ |  | Investment <br> Income <br> Ratio ${ }^{\text {A }}$ | Expense Ratio ${ }^{\text {B }}$ (lowest to highest) | Total Return ${ }^{\text {C }}$ (lowest to highest) |
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| ING GET Fund - Series Q |  |  |  |  |  |  |  |
| 2004 | 3,662 | \$10.21 to \$10.51 | \$ | 37,872 | 3.57 \% | 1.45\% to $2.40 \%$ | $-0.49 \%$ to 0.38\% |
| 2003 | 4,282 | \$10.26 to \$10.47 |  | 44,336 | - | 1.45\% to $2.40 \%$ | 2.60\% to 3.66\% |
| 2002 | 5,460 | \$10.00 to \$10.10 |  | 54,826 | 3.81 | 1.45\% to $2.40 \%$ | 0.00\% to 0.97\% |
| 2001 | 162 | \$10.00 |  | 1,620 | (b) | (b) | (b) |
| 2000 | (b) | (b) |  | (b) | (b) | (b) | (b) |
| ING GET Fund - Series R |  |  |  |  |  |  |  |
| 2004 | 3,152 | \$10.45 to \$10.73 |  | 33,352 | 3.22 | 1.45\% to $2.40 \%$ | 0.29\% to 1.23\% |
| 2003 | 3,634 | \$10.42 to \$10.60 |  | 38,175 | 0.01 | 1.45\% to $2.40 \%$ | 3.58\% to 4.54\% |
| 2002 | 4,312 | \$10.06 to \$10.14 |  | 43,556 | (c) | 1.45\% to $2.40 \%$ | 0.65\% to 1.42\% |
| 2001 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| 2000 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| ING GET Fund - Series S |  |  |  |  |  |  |  |
| 2004 | 3,472 | \$10.37 to \$10.75 |  | 36,434 | 2.65 | 1.00\% to $2.40 \%$ | 0.19\% to 1.70\% |
| 2003 | 4,236 | \$10.35 to \$10.57 |  | 44,140 | 0.10 | 1.00\% to 2.40\% | 3.40\% to 4.86\% |
| 2002 | 5,334 | \$10.01 to \$10.08 |  | 53,553 | (c) | 1.00\% to $2.40 \%$ | 0.14\% to 0.87\% |
| 2001 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| 2000 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| ING GET Fund - Series T |  |  |  |  |  |  |  |
| 2004 | 2,687 | \$10.42 to \$10.65 |  | 28,261 | 2.80 | 1.45\% to 2.40\% | 0.19\% to 1.14\% |
| 2003 | 3,062 | \$10.40 to \$10.53 |  | 32,020 | 0.14 | 1.45\% to $2.40 \%$ | 3.38\% to 4.36\% |
| 2002 | 3,908 | \$10.06 to \$10.09 |  | 39,378 | (c) | 1.45\% to $2.40 \%$ | 0.88\% to 0.93\% |
| 2001 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| 2000 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| ING GET Fund - Series U |  |  |  |  |  |  |  |
| 2004 | 2,553 | \$10.59 to \$10.80 |  | 27,273 | 1.91 | 1.45\% to 2.40\% | 0.95\% to 1.89\% |
| 2003 | 2,854 | \$10.49 to \$10.60 |  | 30,078 | - | 1.45\% to $2.40 \%$ | $5.21 \%$ to 6.00\% |
| 2002 | 50 | \$9.99 to \$10.00 |  | 503 | (c) | 0.95\% to $1.75 \%$ | $-0.05 \%$ to $0.00 \%$ |
| 2001 | (c) | (c) |  | (c) | (c) | (c) | (c) |
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ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

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ING LIFE INSURANCE AND ANNUITY COMPANY variable annuity account b

| Division | $\begin{gathered} \text { Units } \\ (000 \text { 's) } \end{gathered}$ | Unit Fair Value (lowest to highest) | Net Assets (000's) |  | Investment <br> Income Ratio ${ }^{\text {A }}$ | $\begin{gathered} \text { Expense Ratio }{ }^{\text {B }} \\ \text { (lowest to highest) } \\ \hline \end{gathered}$ | Total Return ${ }^{\text {C }}$ (lowest to highest) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ING VP Index Plus LargeCap |  |  |  |  |  |  |  |
| 2004 | 10,827 | \$7.87 to \$19.33 | \$ | 182,362 | 1.01 \% | 0.75\% to 2.25\% | 8.40\% to 9.77\% |
| 2003 | 12,166 | \$7.26 to \$17.61 |  | 186,926 | 1.03 | 0.75\% to $2.25 \%$ | 23.89\% to $25.16 \%$ |
| 2002 | 13,185 | \$5.86 to \$14.07 |  | 154,417 | 0.24 | 0.45\% to 2.25\% | $-23.02 \%$ to -21.88 |
| 2001 | 15,160 | \$7.62 to \$18.06 |  | 224,762 | 4.07 | 0.45\% to $2.25 \%$ | -15.27\% to -5.62\% |
| 2000 | 14,826 | \$8.99 to \$21.06 |  | 261,795 | (a) | (a) | (a) |
| ING VP Index Plus MidCap |  |  |  |  |  |  |  |
| 2004 | 944 | \$14.59 to \$20.23 |  | 18,233 | 0.40 | 0.75\% to $1.50 \%$ | 14.85\% to $15.72 \%$ |
| 2003 | 901 | \$12.63 to \$17.49 |  | 15,032 | 0.44 | 0.75\% to $1.50 \%$ | 30.49\% to $31.40 \%$ |
| 2002 | 925 | \$12.33 to \$13.31 |  | 11,779 | 0.50 | 0.45\% to $1.50 \%$ | -13.40\% to -12.49\% |
| 2001 | 631 | \$14.24 to \$15.26 |  | 9,214 | 6.54 | 0.45\% to $1.50 \%$ | $-2.80 \%$ to 12.09\% |
| 2000 | 452 | \$14.50 to \$15.59 |  | 6,733 | (a) | (a) | (a) |
| ING VP Index Plus SmallCap |  |  |  |  |  |  |  |
| 2004 | 592 | \$14.45 to \$16.34 |  | 8,963 | 0.14 | 0.75\% to 1.50\% | 20.22\% to $21.21 \%$ |
| 2003 | 538 | \$12.02 to \$13.49 |  | 6,712 | 0.16 | 0.75\% to $1.50 \%$ | $34.15 \%$ to $35.13 \%$ |
| 2002 | 464 | \$8.96 to \$9.99 |  | 4,275 | 0.19 | 0.75\% to $1.50 \%$ | -14.50\% to -13.86\% |
| 2001 | 225 | \$10.48 to \$11.60 |  | 2,411 | 3.71 | $0.45 \%$ to $1.50 \%$ | 0.87\% to $1.64 \%$ |
| 2000 | 104 | \$10.39 to \$11.42 |  | 1,098 | (a) | (a) | (a) |
| ING VP International Equity |  |  |  |  |  |  |  |
| 2004 | 1,353 | \$6.98 to \$9.75 |  | 13,340 | 1.15 | 0.75\% to 1.90\% | 14.99\% to $16.21 \%$ |
| 2003 | 993 | \$6.07 to \$8.39 |  | 8,924 | 0.89 | 0.75\% to 1.90\% | 29.42\% to $31.09 \%$ |
| 2002 | 836 | \$4.69 to \$6.40 |  | 5,228 | 0.22 | 0.75\% to $1.90 \%$ | -28.07\% to -27.23\% |
| 2001 | 954 | \$6.51 to \$8.79 |  | 7,991 | 0.12 | 0.45\% to $2.25 \%$ | -25.34\% to -24.45\% |
| 2000 | 863 | \$8.73 to \$11.64 |  | 9,708 | (a) | (a) | (a) |
| ING VP Small Company |  |  |  |  |  |  |  |
| 2004 | 4,382 | \$10.72 to \$23.05 |  | 82,870 | 0.28 | 0.75\% to 1.90\% | 12.13\% to $13.55 \%$ |
| 2003 | 4,826 | \$9.56 to \$20.30 |  | 80,458 | 0.24 | 0.75\% to $1.90 \%$ | $34.84 \%$ to $36.42 \%$ |
| 2002 | 4,213 | \$7.09 to \$14.88 |  | 52,158 | 0.52 | 0.45\% to 1.90\% | -24.69\% to -23.57\% |
| 2001 | 3,814 | \$9.41 to \$19.53 |  | 62,576 | 3.89 | 0.45\% to $2.25 \%$ | 0.50\% to $3.22 \%$ |
| 2000 | 2,815 | \$9.22 to \$18.92 |  | 47,270 | (a) | (a) | (a) |

ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

| Division | Investment |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Units } \\ (000 \text { 's }) \end{gathered}$ | Unit Fair Value (lowest to highest) |  | Assets 000's) | Income Ratio ${ }^{\text {A }}$ | Expense Ratio ${ }^{\text {B }}$ (lowest to highest) | Total Return ${ }^{\text {C }}$ (lowest to highest) |
| ING VP Emerging Markets |  |  |  |  |  |  |  |
| 2004 | 70 | \$11.02 | \$ | 770 | 0.76 \% | 1.40\% | 20.04\% |
| 2003 | 88 | \$9.18 |  | 809 | - | 1.40\% | 45.25\% |
| 2002 | 103 | \$6.32 |  | 649 | - | 1.40\% | -10.60\% |
| 2001 | 129 | \$7.08 |  | 912 | 19.78 | 0.85\% to $1.40 \%$ | -11.68\% |
| 2000 | 157 | \$8.01 |  | 1,255 | (a) | (a) | (a) |
| ING VP Intermediate Bond |  |  |  |  |  |  |  |
| 2004 | 7,665 | \$11.37 to \$19.78 |  | 137,880 | 7.97 | 0.75\% to 2.25\% | 2.91\% to 4.11\% |
| 2003 | 8,243 | \$10.94 to \$19.00 |  | 143,435 | 1.80 | 0.75\% to $2.25 \%$ | 4.22\% to 5.51\% |
| 2002 | 9,939 | \$11.86 to \$18.01 |  | 164,563 | 3.25 | 0.75\% to $2.25 \%$ | 6.28\% to 7.53\% |
| 2001 | 9,525 | \$11.16 to \$16.75 |  | 144,459 | 6.51 | 0.45\% to $2.25 \%$ | 6.67\% to $7.93 \%$ |
| 2000 | 6,869 | \$10.46 to \$15.52 |  | 99,490 | (a) | (a) | (a) |
| ING VP Money Market |  |  |  |  |  |  |  |
| 2004 | 15,367 | \$10.10 to \$14.51 |  | 192,781 | 1.13 | 0.75\% to 2.25\% | -0.88\% to 0.35\% |
| 2003 | 13,149 | \$10.02 to \$14.46 |  | 173,894 | 1.89 | 0.75\% to $2.25 \%$ | $-1.07 \%$ to 0.14\% |
| 2002 | 19,939 | \$10.30 to \$14.44 |  | 262,556 | 3.85 | 0.75\% to $2.25 \%$ | -0.31\% to 0.86\% |
| 2001 | 22,423 | \$10.33 to \$48.45 |  | 293,027 | 4.69 | 0.45\% to $2.25 \%$ | 1.33\% to 3.16\% |
| 2000 | 16,310 | \$10.13 to \$13.88 |  | 211,809 | (a) | (a) | (a) |
| ING VP Natural Resources |  |  |  |  |  |  |  |
| 2004 | 111 | \$16.41 to \$17.48 |  | 1,861 | 0.95 | 0.75\% to $1.50 \%$ | 11.03\% to 11.76\% |
| 2003 | 116 | \$14.78 to \$15.64 |  | 1,732 |  | 0.75\% to $1.50 \%$ | $28.52 \%$ to $29.58 \%$ |
| 2002 | 135 | \$11.48 to \$12.07 |  | 1,567 | 0.19 | 0.75\% to $1.50 \%$ | $-3.56 \%$ to -2.83\% |
| 2001 | 166 | \$11.90 to \$12.42 |  | 2,003 | - | 0.45\% to $1.50 \%$ | -17.19\% to -16.57\% |
| 2000 | 193 | \$14.35 to \$14.87 |  | 2,801 | (a) | (a) | (a) |
| Janus Aspen Balanced |  |  |  |  |  |  |  |
| 2004 | 9,164 | \$9.95 to \$27.77 |  | 156,790 | 2.08 | 0.75\% to $1.90 \%$ | 6.53\% to 7.72\% |
| 2003 | 11,471 | \$9.34 to \$25.95 |  | 186,531 | 2.17 | 0.75\% to $1.90 \%$ | -46.48\% to 13.18\% |
| 2002 | 13,695 | \$8.35 to \$23.08 |  | 197,825 | 2.41 | 0.45\% to $1.90 \%$ | $-8.22 \%$ to $109.99 \%$ |
| 2001 | 15,239 | \$9.10 to \$25.02 |  | 240,241 | 2.63 | 0.45\% to $1.90 \%$ | $-6.53 \%$ to -5.42\% |
| 2000 | 13,985 | \$9.73 to \$26.63 |  | 244,144 | (a) | (a) | (a) |

ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

| Division | $\begin{gathered} \text { Units } \\ (000 ' s) \\ \hline \end{gathered}$ | Unit Fair Value (lowest to highest) | Net Assets(000's) |  | nvestment <br> Income <br> Ratio ${ }^{\text {A }}$ | Expense Ratio ${ }^{\text {B }}$ (lowest to highest) | Total Return ${ }^{\text {c }}$ (lowest to highest) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Janus Aspen Flexible Income |  |  |  |  |  |  |  |
| 2004 | 794 | \$11.46 to \$21.38 | \$ | 15,748 | 5.17 \% | 0.75\% to $1.50 \%$ | 2.40\% to 3.19\% |
| 2003 | 1,144 | \$11.13 to \$20.72 |  | 22,158 | 4.66 | 0.75\% to $1.50 \%$ | 4.82\% to 5.61\% |
| 2002 | 1,538 | \$12.85 to \$19.62 |  | 28,392 | 4.45 | 0.45\% to $1.50 \%$ | $8.83 \%$ to $9.98 \%$ |
| 2001 | 1,415 | \$11.72 to \$17.89 |  | 23,940 | 5.95 | 0.45\% to $1.50 \%$ | -0.78\% to $6.93 \%$ |
| 2000 | 1,182 | \$10.97 to \$16.73 |  | 18,730 | (a) | (a) | (a) |
| Janus Aspen Growth |  |  |  |  |  |  |  |
| 2004 | 6,667 | \$5.85 to \$21.12 |  | 84,481 | 0.13 | 0.75\% to 1.90\% | 2.45\% to 3.70\% |
| 2003 | 8,493 | \$5.71 to \$20.49 |  | 105,326 | 0.08 | 0.75\% to 1.90\% | 29.19\% to 30.80\% |
| 2002 | 10,142 | \$4.42 to \$15.78 |  | 98,503 | - | 0.45\% to $1.90 \%$ | -27.91\% to -26.84\% |
| 2001 | 13,150 | \$6.13 to \$21.78 |  | 176,779 | 0.26 | 0.45\% to $2.25 \%$ | $-26.17 \%$ to -25.27\% |
| 2000 | 14,324 | \$8.30 to \$29.34 |  | 267,653 | (a) | (a) | (a) |
| Janus Aspen Mid Cap Growth |  |  |  |  |  |  |  |
| 2004 | 7,231 | \$4.59 to \$21.68 |  | 94,264 | - | 0.75\% to 1.90\% | 18.30\% to $19.85 \%$ |
| 2003 | 7,749 | \$3.88 to \$18.09 |  | 88,717 | - | 0.75\% to $1.90 \%$ | 32.77\% to 34.10\% |
| 2002 | 8,940 | \$2.92 to \$15.64 |  | 77,233 | - | 0.45\% to $1.90 \%$ | $-29.31 \%$ to -28.26\% |
| 2001 | 11,480 | \$4.14 to \$21.80 |  | 141,806 | - | 0.45\% to $1.90 \%$ | $-40.61 \%$ to -39.88\% |
| 2000 | 12,172 | \$6.97 to \$36.27 |  | 274,462 | (a) | (a) | (a) |
| Janus Aspen Worldwide Growth |  |  |  |  |  |  |  |
| 2004 | 10,934 | \$5.95 to \$23.00 |  | 154,245 | 0.94 | 0.75\% to 1.90\% | 2.76\% to 3.96\% |
| 2003 | 13,736 | \$5.79 to \$22.26 |  | 190,923 | 1.05 | 0.75\% to $1.90 \%$ | 21.64\% to $23.07 \%$ |
| 2002 | 17,171 | \$4.76 to \$18.46 |  | 198,280 | 0.84 | 0.45\% to $1.90 \%$ | $-26.92 \%$ to -25.84\% |
| 2001 | 20,979 | \$6.51 to \$24.89 |  | 331,396 | 0.44 | 0.45\% to 2.25\% | $-23.92 \%$ to -22.98\% |
| 2000 | 21,842 | \$8.56 to \$32.41 |  | 483,863 | (a) | (a) | (a) |
| Lord Abbett Growth and Income |  |  |  |  |  |  |  |
| 2004 | 591 | \$11.21 to \$13.69 |  | 6,773 | 1.07 | 0.75\% to 1.50\% | 10.99\% to 11.78\% |
| 2003 | 303 | \$10.10 to \$12.27 |  | 3,110 | 1.02 | 0.75\% to $1.50 \%$ | 29.43\% to 30.09\% |
| 2002 | 54 | \$7.85 to \$7.91 |  | 422 | (c) | 0.75\% to $1.25 \%$ | -17.45\% to -15.55\% |
| 2001 | (c) | (c) |  | (c) | (c) | (c) | (c) |
| 2000 | (c) | (c) |  | (c) | (c) | (c) | (c) |

ING LIFE INSURANCE AND ANNUITY COMPANY variable annuity account b

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ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

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ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

ING LIFE INSURANCE AND ANNUITY COMPANY VARIABLE ANNUITY ACCOUNT B
Notes to Financial Statements

| $\begin{gathered} \text { Units } \\ (000 \text { 's }) \\ \hline \end{gathered}$ | Unit Fair Value (lowest to highest) | $\begin{gathered} \text { Net Assets } \\ (000 ' s) \\ \hline \end{gathered}$ |  | Investmen Income Ratio ${ }^{\text {A }}$ |
| :---: | :---: | :---: | :---: | :---: |
| 22 | \$11.45 | , | 249 | (e) $\%$ |
| (e) | (e) |  | (e) | (e) |
| (e) | (e) |  | (e) | (e) |
| (e) | (e) |  | (e) | (e) |
| (e) | (e) |  | (e) | (e) |
| 8 | \$11.61 |  | 97 | (e) |
| (e) | (e) |  | (e) | (e) |
| (e) | (e) |  | (e) | (e) |
| (e) | (e) |  | (e) | (e) |
| (e) | (e) |  | (e) | (e) |

[^0]A The Investment Income Ratio represents dividends received by the Division, excluding capital gains distributions, divided by the average net assets. The regre items in this table are presented as a range of minimum and maximum values; however, such information is calculated independently for each column in the table. Total Return is calculated as the change in unit value for each Contract presented in the Statements of Assets and Liabilities. Certain items in this
table are presented as a range of minimum and maximum values; however, such information is calculated independently for each column in the table.

# ING Life Insurance And Annuity Company And Subsidiaries 

 (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.)
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December 31, 2004, 2003 (Restated) and 2002 (Restated) ..... C-6
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# Report of Independent Registered Public Accounting Firm 

The Board of Directors<br>ING Life Insurance and Annuity Company

We have audited the accompanying consolidated balance sheets of ING Life Insurance and Annuity Company as of December 31, 2004 and 2003, and the related consolidated statements of operations, changes in shareholder's equity, and cash flows for each of the three years in the period ended December 31, 2004. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of ING Life Insurance and Annuity Company as of December 31, 2004 and 2003, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the financial statements, the Company changed the accounting principle for goodwill and other intangible assets effective January 1, 2002. As discussed in Note 14 to the financial statements, the Company restated certain amounts presented in the statements of cash flows related to its payables for securities purchased, short-term borrowings, and investment contracts for the years ended December 31, 2003 and 2002.
/s/ Ernst \& Young LLP
Atlanta, Georgia
March 31, 2005

# ING Life Insurance And Annuity Company And Subsidiaries (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) 

## Consolidated Statements of Operations

(In millions)

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2002 |  |
| Revenues: |  |  |  |  |  |  |
| Net investment income | \$ | 983.1 | \$ | 919.1 | \$ | 959.5 |
| Fee income |  | 455.7 |  | 395.8 |  | 423.9 |
| Premiums |  | 38.5 |  | 50.1 |  | 53.9 |
| Net realized capital gains (losses) |  | 25.2 |  | 64.5 |  | (101.0) |
| Total revenue |  | 1,502.5 |  | 1,429.5 |  | 1,336.3 |
| Benefits and expenses: |  |  |  |  |  |  |
| Interest credited and other benefits |  |  |  |  |  |  |
| to contractowners |  | 739.4 |  | 723.4 |  | 707.3 |
| Operating expenses |  | 394.0 |  | 383.9 |  | 361.4 |
| Amortization of deferred policy acquisition costs and value of business acquired |  | 127.4 |  | 106.5 |  | 181.5 |
| Total benefits and expenses |  | 1,260.8 |  | 1,213.8 |  | 1,250.2 |
| Income before income taxes and cumulative effect of change in accounting principle |  | 241.7 |  | 215.7 |  | 86.1 |
| Income tax expense |  | 42.4 |  | 61.1 |  | 18.6 |
| Income before cumulative effect of change in accounting principle |  | 199.3 |  | 154.6 |  | 67.5 |
| Cumulative effect of change in accounting principle, net of tax |  | - |  | - |  | $(2,412.1)$ |
| Net income (loss) | \$ | 199.3 | \$ | 154.6 | \$ | $(2,344.6)$ |

The accompanying notes are an integral part of these consolidated financial statements.

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# ING Life Insurance And Annuity Company And Subsidiaries (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) 

## Consolidated Balance Sheets

(In millions, except share data)

December 31,

|  | December 3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
| Assets: |  |  |  |  |
| Investments: |  |  |  |  |
| Fixed maturities, available-for-sale, at fair value (amortized cost of $\$ 16,684.7$ at 2004 and $\$ 15,455.0$ at 2003) | \$ | 17,151.3 | \$ | 16,049.7 |
| Equity securities, available-for-sale, at fair value (cost of \$153.9 at 2004 and $\$ 146.5$ at 2003) |  | 162.6 |  | 161.9 |
| Mortgage loans on real estate |  | 1,090.2 |  | 754.5 |
| Policy loans |  | 262.7 |  | 270.3 |
| Other investments |  | 57.0 |  | 53.6 |
| Securities pledged (amortized cost of \$1,258.8 at 2004 and \$1,624.4 at 2003) |  | 1,274.3 |  | 1,644.8 |
| Total investments |  | 19,998.1 |  | 18,934.8 |
| Cash and cash equivalents |  | 187.3 |  | 57.8 |
| Short-term investments under securities loan agreement |  | 219.5 |  | 123.9 |
| Accrued investment income |  | 181.7 |  | 169.6 |
| Notes receivable from affiliate |  | 175.0 |  | - |
| Reinsurance recoverable |  | 2,902.7 |  | 2,953.2 |
| Deferred policy acquisition costs |  | 414.5 |  | 307.9 |
| Value of business acquired |  | 1,365.2 |  | 1,415.4 |
| Due from affiliates |  | 25.9 |  | 41.5 |
| Other assets |  | 59.6 |  | 206.2 |
| Assets held in separate accounts |  | 33,310.5 |  | 33,014.7 |
| Total assets | \$ | 58,840.0 | \$ | 57,225.0 |

The accompanying notes are an integral part of these consolidated financial statements.

# ING Life Insurance And Annuity Company And Subsidiaries (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) 

Consolidated Balance Sheets

(In millions, except share data)

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
| Liabilities and Shareholder's Equity |  |  |  |  |
| Future policy benefits and claims reserves | \$ | 20,886.4 | \$ | 19,276.6 |
| Due to affiliates |  | 49.4 |  | 92.4 |
| Payables for securities purchased |  | 25.1 |  | 5.4 |
| Payables under securities loan agreement |  | 219.5 |  | 123.9 |
| Borrowed money |  | 1,057.4 |  | 1,519.3 |
| Current income taxes |  | 82.6 |  | 85.6 |
| Deferred income taxes |  | 209.3 |  | 184.7 |
| Other liabilities |  | 275.6 |  | 276.5 |
| Liabilities related to separate accounts |  | 33,310.5 |  | 33,014.7 |
| Total liabilities |  | 56,115.8 |  | 54,579.1 |
| Shareholder's equity: |  |  |  |  |
| Common stock ( 100,000 shares authorized; 55,000 shares issued and outstanding, $\$ 50.0$ per share value) |  | 2.8 |  | 2.8 |
| Additional paid-in capital |  | 4,576.5 |  | 4,646.5 |
| Accumulated other comprehensive income |  | 67.1 |  | 116.0 |
| Retained earnings (deficit) |  | $(1,922.2)$ |  | $(2,119.4)$ |
| Total shareholder's equity |  | 2,724.2 |  | 2,645.9 |
| Total liabilities and shareholder's equity | \$ | 58,840.0 | \$ | 57,225.0 |

The accompanying notes are an integral part of these consolidated financial statements.

# ING Life Insurance And Annuity Company And Subsidiaries (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) 

## Consolidated Statements of Changes in Shareholder's Equity <br> (In millions)

|  | Common <br> Stock |  | Additional <br> Paid-In <br> Capital |  | Accumulated Other Comprehensive Income |  | Retained <br> Earnings <br> (Deficit) |  | Total <br> Shareholder's <br> Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2001 | \$ | 2.8 | \$ | 4,292.4 | \$ | 55.8 | \$ | 103.3 | \$ | 4,454.3 |
| Comprehensive loss: |  |  |  |  |  |  |  |  |  |  |
| Net loss |  | - |  | - |  | - |  | $(2,344.6)$ |  | $(2,344.6)$ |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gain on securities (\$94.9 pretax) |  | - |  | - |  | 61.7 |  | - |  | 61.7 |
| Comprehensive loss |  |  |  |  |  |  |  |  |  | $(2,282.9)$ |
| Distribution of IA Holdco |  | - |  | (27.4) |  | - |  | (32.7) |  | (60.1) |
| Capital contributions |  | - |  | 164.3 |  | - |  | - |  | 164.3 |
| SERP - transfer |  | - |  | (15.1) |  | - |  | - |  | (15.1) |
| Other changes |  | - |  | 2.3 |  | - |  | - |  | 2.3 |
| Balance at December 31, 2002 |  | 2.8 |  | 4,416.5 |  | 117.5 |  | $(2,274.0)$ |  | 2,262.8 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  | - |  | - |  | - |  | 154.6 |  | 154.6 |
| Other comprehensive loss, net of tax: |  |  |  |  |  |  |  |  |  |  |
| Net unrealized loss on securities ((\$2.4) pretax) |  | - |  | - |  | (1.5) |  | - |  | (1.5) |
| Comprehensive income |  |  |  |  |  |  |  |  |  | 153.1 |
| Capital contributions |  | - |  | 230.0 |  | - |  | - |  | 230.0 |
| Balance at December 31, 2003 |  | 2.8 |  | 4,646.5 |  | 116.0 |  | $(2,119.4)$ |  | 2,645.9 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  | - |  | - |  | - |  | 199.3 |  | 199.3 |
| Other comprehensive loss, net of tax: |  |  |  |  |  |  |  |  |  |  |
| Net unrealized loss on securities ((\$49.5) pretax) |  | - |  | - |  | (32.2) |  | - |  | (32.2) |
| Minimum pension liability |  | - |  | - |  | (16.7) |  | - |  | (16.7) |
| Comprehensive income |  | - |  | - |  | - |  | - |  | 150.4 |
| Dividends paid |  | - |  | (70.0) |  | - |  | - |  | (70.0) |
| Other |  | - |  | - |  | - |  | (2.1) |  | (2.1) |
| Balance at December 31, 2004 | \$ | 2.8 | \$ | 4,576.5 | \$ | 67.1 | \$ | (1,922.2) | \$ | 2,724.2 |

The accompanying notes are an integral part of these consolidated financial statements.
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## ING Life Insurance And Annuity Company And Subsidiaries (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.)

## Consolidated Statements of Cash Flows

(In millions)

|  | 2004 |  | ar | ded Decembe <br> 2003 <br> (Restated) |  | $\begin{gathered} 2002 \\ \text { (Restated) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |  |  |  |  |
| Net income (loss) | \$ | 199.3 | \$ | 154.6 | \$ | $(2,344.6)$ |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |  |  |  |
| Capitalization of deferred policy acquisition costs |  | (168.0) |  | (159.7) |  | (127.6) |
| Amortization of deferred policy acquisition costs and value of business acquired |  | 134.3 |  | 106.5 |  | 158.5 |
| Net accretion/decretion of discount/premium |  | 155.9 |  | 198.9 |  | 115.5 |
| Future policy benefits, claims reserves, and interest credited |  | 620.4 |  | 705.9 |  | 953.7 |
| Impairment of goodwill |  | - |  | - |  | 2,412.1 |
| Provision for deferred income taxes |  | 41.0 |  | 22.1 |  | 23.6 |
| Net realized capital (gains) losses |  | (25.1) |  | (64.5) |  | 101.0 |
| Depreciation |  | 12.4 |  | 23.3 |  | 20.9 |
| Change in: |  |  |  |  |  |  |
| Accrued investment income |  | (2.3) |  | 1.3 |  | (10.0) |
| Reinsurance recoverable |  | 50.5 |  | 33.3 |  | 172.7 |
| Accounts receivable and assets accruals |  | 18.2 |  | (25.2) |  | (5.8) |
| Due to/from affiliates |  | (32.8) |  | 47.4 |  | 8.1 |
| Other payables and accruals |  | 17.9 |  | 14.4 |  | (82.8) |
| Net cash provided by operating activities |  | 1,021.7 |  | 1,058.3 |  | 1,395.3 |
| Cash Flows from Investing Activities: |  |  |  |  |  |  |
| Proceeds from the sale, maturity, or redemption of: |  |  |  |  |  |  |
| Fixed maturities, available-for-sale |  | 26,791.8 |  | 29,977.9 |  | 26,315.3 |
| Equity securities, available-for-sale |  | 85.7 |  | 130.2 |  | 57.2 |
| Mortgage loans on real estate |  | 71.0 |  | 16.3 |  | 2.0 |
| Acquisition of: |  |  |  |  |  |  |
| Fixed maturities, available-for-sale |  | $(26,809.0)$ |  | $(31,951.6)$ |  | $(28,272.8)$ |
| Equity securities, available-for-sale |  | (81.6) |  | (34.8) |  | (81.8) |
| Mortgage loans on real estate |  | (406.7) |  | (194.2) |  | (343.7) |
| Increase in policy loans |  | 7.6 |  | 26.0 |  | 32.7 |
| Purchases/sales of property and equipment, net |  | (11.7) |  | (5.2) |  | (5.8) |
| Change in other investments |  | (15.3) |  | (8.1) |  | (22.4) |
| Loans to affiliates |  | (175.0) |  | - |  | - |
| Net cash used in investing activities |  | (543.2) |  | $(2,043.5)$ |  | $(2,319.3)$ |

The accompanying notes are an integral part of these consolidated financial statements.

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# ING Life Insurance And Annuity Company And Subsidiaries (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) 

## Consolidated Statements of Cash Flows

## (In millions)



The accompanying notes are an integral part of these consolidated financial statements.
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# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES <br> (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) <br> Notes to Consolidated Financial Statements 

(Dollar amounts in millions, unless otherwise stated)

## 1. Organization and Significant Accounting Policies

## Basis of Presentation

ING Life Insurance and Annuity Company ("ILIAC"), a stock life insurance company domiciled in the state of Connecticut, and its wholly-owned subsidiaries (collectively, the "Company") are providers of financial products and services in the United States. These consolidated financial statements include ILIAC and its wholly-owned subsidiaries, ING Insurance Company of America ("IICA"), ING Financial Advisers, LLC ("IFA") and, through February 28, 2002, ING Investment Adviser Holding, Inc. ("IA Holdco"). Until March 30, 2003, ILIAC was a wholly-owned subsidiary of ING Retirement Holdings, Inc. ("HOLDCO"), which was a wholly-owned subsidiary of ING Retirement Services, Inc. ("IRSI"). Until March 30, 2003, IRSI was a wholly-owned subsidiary of Lion Connecticut Holdings Inc. ("Lion"), which in turn was ultimately owned by ING Groep N.V. ("ING"). On March 30, 2003, a series of mergers occurred in the following order: IRSI merged into Lion and HOLDCO merged into Lion. As a result, ILIAC is now a direct, wholly-owned subsidiary of Lion, which in turn is an indirect, wholly-owned subsidiary of ING. ING is a global financial services company based in The Netherlands, with American Depository Shares listed on the New York Stock Exchange under the symbol "ING."

## Description of Business

The Company offers qualified and nonqualified annuity contracts that include a variety of funding and payout options for individuals and employer-sponsored retirement plans qualified under Internal Revenue Code Sections 401, 403, 408 and 457, as well as nonqualified deferred compensation plans. The Company's products are offered primarily to individuals, pension plans, small businesses and employer-sponsored groups in the health care, government, education (collectively "not-for-profit" organizations), and corporate markets. The Company's products generally are distributed through pension professionals, independent agents and brokers, third party administrators, banks, dedicated career agents, and financial planners.

Annuity contracts may be deferred or immediate (payout annuities). These products also include programs offered to qualified plans and nonqualified deferred compensation plans that package administrative and record-keeping services along with a variety of investment options, including affiliated and nonaffiliated mutual funds, and variable and fixed investment options. In addition, the Company offers wrapper agreements entered into with retirement plans which contain certain benefit responsive guarantees (i.e. liquidity guarantees of principal and previously accrued interest for benefits paid under the terms of the plan) with respect to portfolios of plan-owned assets not invested with the Company. The Company also offers investment advisory services and pension plan administrative services.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## Recently Adopted Accounting Standards

## Accounting and Reporting by Insurance Enterprises for Certain Nontraditional Long-

 Duration Contracts and for Separate AccountsThe Company adopted Statement of Position ("SOP") 03-1, "Accounting and Reporting by Insurance Enterprises for Certain Nontraditional Long-Duration Contracts and for Separate Accounts," on January 1, 2004. SOP 03-1 establishes several new accounting and disclosure requirements for certain nontraditional long-duration contracts and for separate accounts including, among other things, a requirement that assets and liabilities of separate account arrangements that do not meet certain criteria be accounted for as general account assets and liabilities, and that revenues and expenses related to such arrangements, be consolidated with the respective lines in the Consolidated Statements of Operations. In addition, the SOP requires that additional liabilities be established for certain guaranteed death and other benefits and for products with certain patterns of cost of insurance charges. In addition, sales inducements provided to contractowners must be recognized on the Consolidated Balance Sheets separately from deferred acquisition costs and amortized as a component of benefits expense using methodology and assumptions consistent with those used for amortization of deferred policy acquisition costs ("DAC").

The Company evaluated all requirements of SOP 03-1 which resulted in the consolidation of the Separate Account supporting the guarantee option into the General Account. Requirements to establish additional liabilities for minimum guarantee benefits are applicable to the Company; however, the Company's policies on contract liabilities have historically been, and continue to be, in conformity with the newly established requirements. Requirements for recognition of additional liabilities for products with certain patterns of cost of insurance charges are not applicable to the Company. The adoption of SOP 03-1 had no significant effect on the Company's financial position, results of operations, or cash flows.

In the fourth quarter of 2004, the Company implemented Technical Practice Aid 6300.05 - 6300.08, "Q\&As Related to the Implementation of SOP 03-1, "Accounting and Reporting by Insurance Enterprises for Certain Nontraditional Long-Duration Contracts and for Separate Accounts" (the "TPA").

The TPA, which was approved in September 2004, provides additional guidance regarding certain implicit assessments that may be used in testing of the base mortality function on contracts, which is performed to determine whether additional liabilities are required in conjunction with SOP 03-1. In addition, the TPA provides additional guidance surrounding the allowed level of aggregation of additional liabilities determined under SOP 03-1. The adoption of the TPA did not have an impact on the Company's financial position, results of operations, or cash flows.

The implementation of SOP 03-1 also raised questions regarding the interpretation of the requirements of Statement of Financial Accounting Standards ("FAS") No. 97, "Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments," concerning when it is appropriate to record an unearned revenue liability related to the insurance benefit function. To clarify its position, the Financial Accounting Standards Board ("FASB") issued FASB Staff Position No. FAS 97-1 ("FSP FAS 97-1"), "Situations in Which Paragraphs 17(b) and 20 of FASB Statement No. 97 Permit or Require Accrual of an Unearned Revenue Liability," effective for fiscal periods beginning subsequent to the date the guidance was issued, June 18, 2004. The Company adopted FSP FAS 97-1 on July 1, 2004 which did not have an impact on the Company's financial position, results of operations, or cash flows.

## The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments

In March 2004, the Emerging Issues Task Force ("EITF") reached a final consensus on EITF Issue No. 03-1 ("EITF-03-1"), "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments," requiring that a three-step impairment model be applied to securities within its scope. The three-step model is applied on a security-by-security basis as follows:

Step 1: Determine whether an investment is impaired. An investment is impaired if the fair value of the investment is less than its cost basis.
Step 2: Evaluate whether an impairment is other-than-temporary.
Step 3: If the impairment is other-than-temporary, recognize an impairment loss equal to the difference between the investment's cost and its fair value.

On September 30, 2004, the FASB issued FASB Staff Position No. EITF Issue 03-1-1 ("FSP EITF 03-1-1"), "Effective Date of Paragraphs 10-20 of EITF Issue No. 03-1, 'The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments,'" which delayed the EITF Issue No. 03-1 original effective date of July 1, 2004 related to steps two and three of the impairment model introduced. The delay is in effect until a final consensus can be reached on such guidance. Despite the delay of the implementation of steps two and three, other-than-temporary impairments are still to be recognized as required by existing guidance.

Earlier consensus reached by the EITF on this issue required that certain quantitative and qualitative disclosures be made for unrealized losses on debt and equity securities that have not been recognized as other-than-temporary impairments. These disclosures were adopted by the Company, effective December 31, 2003, and are included in the Investments footnote.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## Accounting for Derivative Instruments and Hedging Activities

The Derivative Implementation Group ("DIG"), responsible for issuing guidance on behalf of the FASB for implementation of FAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," issued Statement No. 133 Implementation Issue No. B36, "Embedded Derivatives: Modified Coinsurance Arrangements and Debt Instruments That Incorporate Credit Risk Exposures That Are Unrelated or Only Partially Related to the Credit Worthiness of the Obligor under Those Instruments" ("DIG B36"). Under this interpretation, modified coinsurance and coinsurance with funds withheld reinsurance agreements as well as other types of receivables and payables where interest is determined by reference to a pool of fixed maturity assets or a total return debt index may be determined to contain embedded derivatives that are required to be bifurcated from the host instrument. The required date of adoption of DIG B36 for the Company was October 1, 2003. The adoption did not have an impact on the Company's financial position, results of operations, or cash flows.

## Variable Interest Entities

In January 2003, the FASB issued FASB Interpretation No. 46, "Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51" ("FIN 46"). In December 2003, the FASB modified FIN 46 to make certain technical revisions and address certain implementation issues that had arisen. FIN 46 provides a new framework for identifying variable interest entities ("VIEs") and determining when a company should include the assets, liabilities, noncontrolling interests and results of activities of a VIE in its consolidated financial statements.

In general, a VIE is a corporation, partnership, limited-liability corporation, trust, or any other legal structure used to conduct activities or hold assets that either (1) has an insufficient amount of equity to carry out its principal activities without additional subordinated financial support, (2) has a group of equity owners that are unable to make significant decisions about its activities, or (3) has a group of equity owners that do not have the obligation to absorb losses or the right to receive returns generated by its operations.

FIN 46 requires a VIE to be consolidated if a party with an ownership, contractual or other financial interest in the VIE (a variable interest holder) is obligated to absorb a majority of the risk of loss from the VIE's activities, is entitled to receive a majority of the VIE's residual returns (if no party absorbs a majority of the VIE's losses), or both. A variable interest holder that consolidates the VIE is called the primary beneficiary. Upon consolidation, the primary beneficiary generally must initially record all of the VIE's assets, liabilities, and noncontrolling interests at fair value and subsequently account for the VIE as if it were consolidated based on majority voting interest. FIN 46 also requires

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

disclosures about VIEs that the variable interest holder is required to consolidate and those VIEs it is not required to consolidate but in which it has a significant variable interest.

The Company holds investments in VIEs in the form of private placement securities, structured securities, securitization transactions, and limited partnerships with an aggregate fair value of $\$ 8,489.3$ as of December 31, 2004. These VIEs are held by the Company for investment purposes. Consolidation of these investments in the Company's financial statements is not required as the Company is not the primary beneficiary for any of these VIEs. Book value as of December 31, 2004 of $\$ 8,396.1$ represents the maximum exposure to loss except for those structures for which the Company also receives asset management fees.

## Guarantees

In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45"), to clarify accounting and disclosure requirements relating to a guarantor's issuance of certain types of guarantees, or groups of similar guarantees, even if the likelihood of the guarantor's having to make any payments under the guarantee is remote. The disclosure provisions are effective for financial statements for fiscal years ended after December 15, 2002. For certain guarantees, the interpretation also requires that guarantors recognize a liability equal to the fair value of the guarantee upon its issuance. This initial recognition and measurement provision is to be applied only on a prospective basis to guarantees issued or modified after December 31, 2002. The Company has performed an assessment of its guarantees and believes that all of its guarantees are excluded from the scope of this interpretation.

## Goodwill Impairment

During 2002, the Company adopted FAS No. 142, "Goodwill and Other Intangible Assets." The adoption of this standard resulted in the recognition of an impairment loss of $\$ 2,412.1$, net of taxes of $\$ 1,298.8$, related to prior acquisitions, recorded retroactive to the first quarter of 2002. Prior quarters of 2002 were restated accordingly. This impairment loss represented the entire carrying amount of goodwill, net of accumulated amortization. This impairment charge is shown as a change in accounting principle on the December 31, 2002 Consolidated Statement of Operations.

## New Accounting Pronouncements

In December 2004, the FASB issued FAS No. 123 (revised 2004), "Share-Based Payment" ("FAS 123R"), which requires all share-based payments be recognized in the
financial statements based upon the fair value. FAS 123R is effective at the beginning of the first interim or annual period beginning after June 15, 2005. Earlier adoption is encouraged. FAS 123R provides two transition methods, modified-prospective and modified-retrospective.

The modified-prospective method recognizes the grant-date fair value of compensation for new and unvested awards beginning in the fiscal period in which the recognition provisions are first applied. Prior periods are not restated. The modified-retrospective method, entities are allowed to restate prior periods by recognizing the compensation cost in the amount previously reported in the pro forma footnote disclosures as required under FAS No. 123, "Accounting for Stock-Based Compensation."

The Company intends to early adopt the provisions of FAS 123R on January 1, 2005 using the modified-prospective method. The adoption of FAS 123R is not expected to have a material impact on the Company's financial position, results of operations or cash flows. Prior to January 2005, the Company applied the intrinsic value-based provisions set forth in APB Opinion No. 25, "Accounting for Stock Issued to Employees". Under the intrinsic value method, compensation expense is determined on the measurement date, which is the first date on which both the number of shares the employee is entitled to receive and the exercise price are known. Compensation expense, if any, is measured based on the award's intrinsic value, which is the excess of the market price of the stock over the exercise price on the measurement date.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from reported results using those estimates.

## Reclassifications

Certain reclassifications have been made to prior years financial information to conform to the current year presentation, including a reclassification in the amount of \$9.2, net of tax, from retained earnings to accumulated other comprehensive income as of December 31, 2001 (see footnote 14).

## Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, money market instruments and other debt issues with a maturity of 90 days or less when purchased.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## Investments

All of the Company's fixed maturity and equity securities are currently designated as available-for-sale. Available-for-sale securities are reported at fair value and unrealized gains and losses on these securities are included directly in shareholder's equity, after adjustment for related changes in deferred policy acquisition costs ("DAC"), value of business acquired ("VOBA"), and deferred income taxes.

## Other-Than-Temporary Impairments

The Company analyzes the General Account investments to determine whether there has been an other-than-temporary decline in fair value below the amortized cost basis in accordance with FAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Management considers the length of time and the extent to which fair value has been less than amortized cost; the financial condition and near-term prospects of the issuer; future economic conditions and market forecasts; and the Company's intent and ability to retain the investment in the issuer for a period of time sufficient to allow for recovery in fair value. If it is probable that all amounts due according to the contractual terms of a debt security will not be collected, an other-than-temporary impairment is considered to have occurred.

In addition, the Company invests in structured securities that meet the criteria of EITF Issue No. 99-20 "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets." Under Issue No. EITF 9920, a determination of the required impairment is based on credit risk and the possibility of significant prepayment risk that restricts the Company's ability to recover the investment. An impairment is recognized if the fair value of the security is less than amortized cost and there has been an adverse change in cash flow since the last remeasurement date.

When a decline in fair value is determined to be other-than-temporary, the individual security is written down to fair value and the loss is accounted for as a realized loss.

## Experience-Rated Products

Included in available-for-sale securities are investments that support experience-rated products. Experience-rated products are products where the customer, not the Company, assumes investment (including realized capital gains and losses) and other risks, subject to, among other things, minimum principal and interest guarantees. Unamortized realized gains and losses on the sale of and unrealized capital gains and losses on investments supporting these products are included in future policy benefits and claims reserves on the Consolidated Balance Sheets. Realized capital gains and losses on all other investments are reflected in the Consolidated Statements of Operations. Unrealized

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

capital gains and losses on all other investments are reflected in shareholder's equity, net of related income taxes.

## Purchases and Sales

Purchases and sales of fixed maturities and equity securities (excluding private placements) are recorded on the trade date. Purchases and sales of private placements and mortgage loans are recorded on the closing date.

## Valuation

Fair values for fixed maturities are obtained from independent pricing services or broker/dealer quotations. Fair values for privately placed bonds are determined using a matrix-based model. The matrix-based model considers the level of risk-free interest rates, current corporate spreads, the credit quality of the issuer, and cash flow characteristics of the security. The fair values for actively traded equity securities are based on quoted market prices. For equity securities not actively traded, estimated fair values are based upon values of issues of comparable yield and quality or conversion value where applicable.

Mortgage loans on real estate are reported at amortized cost less impairment writedowns. If the value of any mortgage loan is determined to be impaired (i.e., when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement), the carrying value of the mortgage loan is reduced to the present value of expected cash flows from the loan, discounted at the loan's effective interest rate, or to the loan's observable market price, or the fair value of the collateral. If the loan is in foreclosure, the carrying value is reduced to the fair value of the underlying collateral, net of estimated costs to obtain and sell. The carrying value of the impaired loans is reduced by establishing a permanent writedown charged to realized loss.

Policy loans are carried at unpaid principal balances.
Short-term investments, consisting primarily of money market instruments and other fixed maturities issues purchased with an original maturity of 91 days to one year, are considered available-for-sale and are carried at fair value, which approximates amortized cost.

## Securities Lending

The Company engages in securities lending whereby certain securities from its portfolio are loaned to other institutions for short periods of time. Initial collateral, primarily cash, is required at a rate of $102 \%$ of the market value of the loaned domestic securities. The collateral is deposited by the borrower with a lending agent, and retained and invested by

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

the lending agent according to the Company's guidelines to generate additional income. The market value of the loaned securities is monitored on a daily basis with additional collateral obtained or refunded as the market value of the loaned securities fluctuates.

## Repurchase Agreements

The Company engages in dollar repurchase agreements ("dollar rolls") and repurchase agreements to increase the return on investments and improve liquidity. These transactions involve a sale of securities and an agreement to repurchase substantially the same securities as those sold. Company policies require a minimum of $95 \%$ of the fair value of securities pledged under dollar rolls and repurchase agreement transactions to be maintained as collateral. Cash collateral received is invested in fixed maturities and the offsetting collateral liability is included in borrowed money on the Consolidated Balance Sheets.

## Derivatives

The Company's use of derivatives is limited mainly to hedging purposes. However, these derivatives are not accounted for using hedge accounting treatment under FAS No. 133 and the Company does not seek hedge accounting treatment. The Company enters into interest rate, equity market, and currency contracts, including swaps, caps, and floors to reduce and manage risks associated with changes in value, yield, price or cash flow or exchange rates of assets or liabilities held or intended to be held. Changes in the fair value of open derivative contracts are recorded in net realized capital gains and losses. Derivatives are included in other investments on the Consolidated Balance Sheets.

The Company also has investments in certain fixed maturity instruments and has retail annuity products that contain embedded derivatives, including those whose market value is at least partially determined by, among other things, levels of or changes in domestic and/or foreign interest rates (short- or long-term), exchange rates, prepayment rates, equity markets, or credit ratings/spreads. Changes in the fair value of embedded derivatives are recorded in net realized capital gains (losses) in the Consolidated Statements of Operations. Embedded derivatives are included in fixed maturities.

## Deferred Policy Acquisition Costs and Value of Business Acquired

DAC represents policy acquisition costs that have been capitalized and are subject to amortization. Such costs consist principally of certain commissions, underwriting, contract issuance, and certain agency expenses, related to the production of new and renewal business.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

VOBA represents the outstanding value of in force business capitalized and is subject to amortization in purchase accounting when the Company was acquired. The value is based on the present value of estimated net cash flows embedded in the Company's contracts.

The amortization methodology used for DAC and VOBA varies by product type. FAS No. 60, "Accounting and Reporting by Insurance Enterprises," applies to traditional life insurance products, primarily whole life and term life insurance contracts. Under FAS No. 60, DAC and VOBA are amortized over the premium payment period, in proportion to the premium revenue recognized.

FAS No. 97 applies to universal life and investment-type products, such as fixed and variable deferred annuities. Under FAS No. 97, DAC and VOBA are amortized, with interest, over the life of the related contracts (usually 25 years) in relation to the present value of estimated future gross profits from investment, mortality, and expense margins; asset-based fees, policy administration, and surrender charges; less policy maintenance fees and non-capitalized commissions, as well as realized gains and losses on investments.

Changes in assumptions can have a significant impact on DAC and VOBA balances and amortization rates. Several assumptions are considered significant in the estimation of future gross profits associated with variable deferred annuity products. One of the most significant assumptions involved in the estimation of future gross profits is the assumed return associated with the variable account performance. To reflect the volatility in the equity markets, this assumption involves a combination of near-term expectations and long-term assumptions regarding market performance. The overall return on the variable account is dependent on multiple factors, including the relative mix of the underlying sub-accounts among bond funds and equity funds, as well as equity sector weightings. Other significant assumptions include surrender and lapse rates, estimated interest spread, and estimated mortality.

Due to the relative size and sensitivity to minor changes in underlying assumptions of DAC and VOBA balances, the Company performs a quarterly and annual analysis of DAC and VOBA for the annuity and life businesses, respectively. The DAC and VOBA balances are evaluated for recoverability and are reduced to the extent that estimated future gross profits are inadequate to recover the asset.

At each evaluation date, actual historical gross profits are reflected, and estimated future gross profits and related assumptions are evaluated for continued reasonableness. Any adjustment in estimated profit requires that the amortization rate be revised ("unlocking"), retroactively to the date of the policy or contract issuance. The cumulative prior period adjustment is recognized as a component of current period

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

amortization. In general, increases in investment, mortality, and expense margins, and thus estimated future profits, lower the rate of amortization. However, decreases in investment, mortality, and expense margins, and thus estimated future profits, increase the rate of amortization.

## Reserves

The Company establishes and carries actuarially determined reserve liabilities which are calculated to meet its future obligations. Changes in or deviations from the assumptions used can significantly affect the Company's reserve levels and related future operations.

Reserves for deferred annuity investment contracts and immediate annuities without life contingent benefits are equal to cumulative deposits less charges and withdrawals plus credited interest thereon (rates range from $1.5 \%$ to $11.9 \%$ for all years presented) net of adjustments for investment experience that the Company is entitled to reflect in future credited interest. These reserves also include unrealized gains/losses related to investments and unamortized realized gains/losses on investments for experience-rated contracts. Reserves on experience-rated contracts reflect the rights of contractholders, plan participants, and the Company.

Reserves for immediate annuities with life contingent benefits are computed on the basis of assumed interest discount rates, mortality, and expenses, including a margin for adverse deviations. Such assumptions generally vary by plan, year of issue and policy duration. Reserve interest rates range from $4.9 \%$ to $9.5 \%$ for all years presented.

Because the sale of the domestic individual life insurance business on October 1, 1998 was substantially in the form of an indemnity reinsurance agreement, the Company includes an amount in reinsurance recoverable on the Consolidated Balance Sheet, which approximates the Company's total individual life reserves. See Note 11 to the Consolidated Balance Sheets.

Unpaid claims and claim expenses for all lines of insurance include benefits for reported losses and estimates of benefits for losses incurred but not reported.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## Sales Inducements

Sales inducements represent benefits paid to contractowners that are incremental to the amounts the Company credits on similar contracts and are higher than the contract's expected ongoing crediting rates for periods after the inducement. As of January 1, 2004, such amounts are reported separately and included in Other Assets on the Consolidated Balance Sheet in accordance with SOP 03-1. Prior to 2004, sales inducements were recorded as a component of DAC on the Consolidated Balance Sheet. Beginning in 2004, sales inducements are amortized as a component of interest credited and other benefits to contractowners using methodologies and assumptions consistent with those used for amortization of DAC.

## Revenue Recognition

For most annuity contracts, fee income for the cost of insurance, surrenders, expenses, and other fees are recorded as revenue as charges are assessed against contractowners. Other amounts received for these contracts are reflected as deposits and are not recorded as premiums or revenue. Related policy benefits are recorded in relation to the associated premiums or gross profit so that profits are recognized over the expected lives of the contracts. When annuity payments with life contingencies begin under contracts that were initially investment contracts, the accumulated balance in the account is treated as a single premium for the purchase of an annuity and reflected as an offsetting amount in both premiums and current and future benefits on the Consolidated Statements of Operations. Premiums on the Consolidated Statements of Operations primarily represent amounts received for immediate annuities with life contingencies.

## Separate Accounts

Separate Account assets and liabilities generally represent funds maintained to meet specific investment objectives of contractowners who bear the investment risk, subject, in limited cases, to certain minimum guaranteed rates. Investment income and investment gains and losses generally accrue directly to such contractowners. The assets of each account are legally segregated and are not subject to claims that arise out of any other business of the Company or its affiliates.

Separate Account assets supporting variable options under annuity contracts are invested, as designated by the contractowner or participant (who bears the investment risk subject, in limited cases, to minimum guaranteed rates) under a contract in shares of mutual funds which are managed by the Company or its affiliates, or other selected mutual funds not managed by the Company or its affiliates.

Separate Account assets and liabilities are carried at fair value and shown as separate captions in the Consolidated Balance Sheets. Deposits, investment income and net

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realized and unrealized capital gains and losses of the Separate Accounts are not reflected in the Consolidated Financial Statements (with the exception of realized and unrealized capital gains and losses on the assets supporting the guaranteed interest option). The Consolidated Statements of Cash Flows do not reflect investment activity of the Separate Accounts.

Assets and liabilities of separate account arrangements that do not meet the criteria in SOP 03-1 for presentation in the separate caption in the Consolidated Balance Sheets (primarily guaranteed interest options), and revenue and expenses related to such arrangements, are consolidated in the financial statements with the general account. At December 31, 2004 and 2003, unrealized gains of $\$ 7.3$ and $\$ 55.7$, respectively, on assets supporting a guaranteed interest option are reflected in shareholder's equity.

## Reinsurance

The Company utilizes indemnity reinsurance agreements to reduce its exposure to large losses in all aspects of its insurance business. Such reinsurance permits recovery of a portion of losses from reinsurers, although it does not discharge the primary liability of the Company as direct insurer of the risks reinsured. The Company evaluates the financial strength of potential reinsurers and continually monitors the financial condition of reinsurers. Only those reinsurance recoverable balances deemed probable of recovery are reflected as assets on the Consolidated Balance Sheets. Of the reinsurance recoverable on the Consolidated Balance Sheets, $\$ 2.9$ billion and $\$ 3.0$ billion at December 31, 2004 and 2003, respectively, is related to the reinsurance recoverable from Lincoln National Corporation ("Lincoln") arising from the sale of the Company's domestic life insurance business in 1998 (See Note 11).

## Income Taxes

The Company is taxed at regular corporate rates after adjusting income reported for financial statement purposes for certain items. Deferred income tax expenses/benefits result from changes during the year in cumulative temporary differences between the tax basis and book basis of assets and liabilities.

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

## Investments

Fixed maturities and equity securities available-for-sale as of December 31, 2004, were as follows:

|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed maturities: |  |  |  |  |  |  |  |  |
| U.S. government and government agencies and authorities | \$ | 197.3 | \$ | 0.9 | \$ | 0.9 | \$ | 197.3 |
| States, municipalities and political subdivisions |  | 32.1 |  | 0.2 |  | 0.9 |  | 31.4 |
| U.S. corporate securities: |  |  |  |  |  |  |  |  |
| Public utilities |  | 1,207.6 |  | 50.0 |  | 5.0 |  | 1,252.6 |
| Other corporate securities |  | 5,846.5 |  | 275.0 |  | 25.4 |  | 6,096.1 |
| Total U.S. corporate securities |  | 7,054.1 |  | 325.0 |  | 30.4 |  | 7,348.7 |
| Foreign securities: |  |  |  |  |  |  |  |  |
| Government |  | 660.2 |  | 33.9 |  | 3.1 |  | 691.0 |
| Other |  | 1,656.4 |  | 78.4 |  | 6.1 |  | 1,728.7 |
| Total foreign securities |  | 2,316.6 |  | 112.3 |  | 9.2 |  | 2,419.7 |
| Residential mortgage-backed securities |  | 5,497.6 |  | 65.6 |  | 58.2 |  | 5,505.0 |
| Commercial mortgage-backed securities |  | 1,491.2 |  | 73.2 |  | 4.4 |  | 1,560.0 |
| Other asset-backed securities |  | 1,354.6 |  | 22.6 |  | 13.7 |  | 1,363.5 |
| Total fixed maturities, including fixed maturities pledged |  | 17,943.5 |  | 599.8 |  | 117.7 |  | 18,425.6 |
| Less: fixed maturities pledged to creditors |  | 1,258.8 |  | 18.0 |  | 2.5 |  | 1,274.3 |
| Fixed maturities |  | 16,684.7 |  | 581.8 |  | 115.2 |  | 17,151.3 |
| Equity securities |  | 153.9 |  | 9.2 |  | 0.5 |  | 162.6 |
| Total investments available-for-sale | \$ | 16,838.6 | \$ | 591.0 | \$ | 115.7 | \$ | 17,313.9 |

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Fixed maturities and equity securities available-for-sale as of December 31, 2003, were as follows:

|  | Amortized Cost |  | Gross <br> Unrealized <br> Gains |  | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed maturities: |  |  |  |  |  |  |  |  |
| U.S. government and government agencies and authorities | \$ | 350.0 | \$ | 1.7 | \$ | 0.3 | \$ | 351.4 |
| States, municipalities and political subdivisions |  | 2.1 |  | 0.1 |  | - |  | 2.2 |
| U.S. corporate securities: |  |  |  |  |  |  |  |  |
| Public utilities |  | 970.7 |  | 48.9 |  | 11.4 |  | 1,008.2 |
| Other corporate securities |  | 5,568.1 |  | 327.9 |  | 29.1 |  | 5,866.9 |
| Total U.S. corporate securities |  | 6,538.8 |  | 376.8 |  | 40.5 |  | 6,875.1 |
| Foreign securities: |  |  |  |  |  |  |  |  |
| Government |  | 605.2 |  | 33.7 |  | 2.8 |  | 636.1 |
| Other |  | 1,364.7 |  | 74.5 |  | 11.0 |  | 1,428.2 |
| Total foreign securities |  | 1,969.9 |  | 108.2 |  | 13.8 |  | 2,064.3 |
| Residential mortgage-backed securities |  | 5,903.7 |  | 91.8 |  | 35.1 |  | 5,960.4 |
| Commercial mortgage-backed securities |  | 1,278.5 |  | 105.0 |  | 3.3 |  | 1,380.2 |
| Other asset-backed securities |  | 1,036.4 |  | 34.0 |  | 9.5 |  | 1,060.9 |
| Total fixed maturities, including |  |  |  |  |  |  |  |  |
| Less: fixed maturities pledged to creditors |  | 1,624.4 |  | 23.8 |  | 3.4 |  | 1,644.8 |
| Fixed maturities |  | 15,455.0 |  | 693.8 |  | 99.1 |  | 16,049.7 |
| Equity securities |  | 146.5 |  | 15.5 |  | 0.1 |  | 161.9 |
| Total investments available-for-sale | \$ | 15,601.5 | \$ | 709.3 | \$ | 99.2 | \$ | 16,211.6 |

At December 31, 2004 and 2003, net unrealized appreciation of $\$ 490.8$ and $\$ 630.5$, respectively, on total fixed maturities, including fixed maturities pledged to creditors, and equity securities, included $\$ 357.5$ and $\$ 491.5$, respectively, related to experience-rated contracts, which were not reflected in shareholder's equity but in future policy benefits and claim reserves.

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

The aggregate unrealized losses and related fair values of investments with unrealized losses as of December 31, 2004, are shown below by duration:

|  | Unrealized <br> Loss |  |  | Fair <br> Value |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| Duration category: |  |  |  |  |
| Less than six months below amortized cost |  | 37.7 | $\$$ | $3,319.0$ |
| More than six months and less than twelve months below cost |  | 34.9 |  | $1,795.0$ |
| More than twelve months below amortized cost |  | 45.6 |  | 960.5 |
| Total investments available-for-sale |  |  |  | 118.2 |

Of the unrealized losses, less than 6 months in duration of $\$ 37.7$, there were $\$ 9.5$ in unrealized losses that are primarily related to interest rate movement or spread widening for other than credit-related reasons. The remaining unrealized losses of $\$ 28.2$, as of December 31, 2004, related to securities reviewed for impairment under the guidance proscribed by EITF Issue No. 99-20. This category includes U.S. government-backed securities, principal protected securities, and structured securities which did not have an adverse change in cash flows for which the carrying amount was $\$ 1,746.2$.

Of the unrealized losses, more than 6 months and less than 12 months in duration, of $\$ 34.9$, there were $\$ 16.4$ in unrealized losses that are primarily related to interest rate movement or spread widening for other than credit-related reasons. The remaining unrealized losses of $\$ 18.5$, as of December 31, 2004, related to securities reviewed for impairment under the guidance proscribed by EITF Issue No. 99-20. This category includes U.S. government-backed securities, principal protected securities, and structured securities which did not have an adverse change in cash flows for which the carrying amount was $\$ 829.2$.

An analysis of the unrealized losses, more than 12 months in duration, of $\$ 45.6$ follows. There were $\$ 15.9$ in unrealized losses that are primarily related to interest rate movement or spread widening for other than credit-related reasons. The remaining unrealized losses of $\$ 29.7$, as of December 31, 2004, related to securities reviewed for impairment under the guidance proscribed by EITF Issue No. 99-20. This category includes U.S. government-backed securities, principal protected securities, and structured securities which did not have an adverse change in cash flows for which the carrying amount was $\$ 505.6$.

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

The amortized cost and fair value of total fixed maturities for the year ended December 31, 2004 are shown below by contractual maturity. Actual maturities may differ from contractual maturities because securities may be restructured, called, or prepaid.

|  | Amortized Cost |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Due to mature: |  |  |  |  |
| One year or less | \$ | 395.8 | \$ | 400.0 |
| After one year through five years |  | 3,650.0 |  | 3,727.4 |
| After five years through ten years |  | 3,128.8 |  | 3,256.4 |
| After ten years |  | 2,425.5 |  | 2,613.3 |
| Mortgage-backed securities |  | 6,988.8 |  | 7,065.0 |
| Other asset-backed securities |  | 1,354.6 |  | 1,363.5 |
| Less: fixed maturities pledged to creditors |  | 1,258.8 |  | 1,274.3 |
| Fixed maturities | \$ | 16,684.7 | \$ | 17,151.3 |

At December 31, 2004 and 2003, fixed maturities with carrying values of $\$ 10.9$ and $\$ 11.2$, respectively, were on deposit as required by regulatory authorities.

The Company did not have any investments in a single issuer, other than obligations of the U.S. government, with a carrying value in excess of $10 \%$ of the Company's shareholder's equity at December 31, 2004 or 2003.

The Company has various categories of CMOs that are subject to different degrees of risk from changes in interest rates and, for CMOs that are not agency-backed, defaults. The principal risks inherent in holding CMOs are prepayment and extension risks related to dramatic decreases and increases in interest rates resulting in the repayment of principal from the underlying mortgages either earlier or later than originally anticipated. At December 31, 2004 and 2003, approximately $4.1 \%$ and $2.8 \%$, respectively, of the Company's CMO holdings were invested in types of CMOs which are subject to more prepayment and extension risk than traditional CMOs (such as interest-only or principal-only strips).

The Company enters into dollar repurchase agreements ("dollar rolls") and repurchase agreements to increase its return on investments and improve liquidity. At December 31, 2004 and 2003, the carrying value of the securities pledged in dollar rolls and repurchase agreements was $\$ 1,274.3$ and $\$ 1,644.8$, respectively. The carrying value of the securities pledged in dollar rolls and repurchase agreements is included in pledged securities on the Balance Sheets. The repurchase obligation related to dollar rolls and repurchase agreements totaled $\$ 1,057.4$ and $\$ 1,519.3$ at December 31, 2004 and 2003, respectively. The repurchase obligation related to dollar rolls and repurchase agreements is included in borrowed money on the Consolidated Balance Sheets.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES <br> (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) <br> Notes to Consolidated Financial Statements 

## Impairments

The following table identifies the Company's other-than-temporary impairments by type as of December 31:

|  | 2004 |  |  | 2003 |  |  | 2002 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ment | No. of Securities |  | ment | No. of Securities |  | ment | No. of Securities |
| U.S. Corporate | \$ | - | - | \$ | 6.2 | 4 | \$ | 0.1 | 2 |
| Residential mortgage-backed |  | 13.5 | 53 |  | 88.2 | 83 |  | 40.0 | 33 |
| Limited partnership |  | - | - |  | 2.0 | 1 |  |  |  |
| Equities |  | - | - |  | - | 2 |  | 0.1 | 2 |
| Total | \$ | 13.5 | 53 | \$ | 96.4 | 90 | \$ | 40.2 | 37 |

The remaining fair value of the fixed maturities with other-than-temporary impairments at December 31, 2004 and 2003 is $\$ 125.0$ and $\$ 123.1$, respectively.

## Net Investment Income

Sources of net investment income were as follows:

Fixed maturities
Preferred stock
Mortgage loans on real estate
Policy loans
Cash equivalents
Other
Gross investment income
Less: investment expenses
Net investment income

| Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2004 |  | 2003 |  | 2002 |  |
| \$ | 980.5 | \$ | 946.2 | \$ | 964.1 |
|  | - |  | 9.9 |  | 3.9 |
|  | 56.0 |  | 42.7 |  | 23.3 |
|  | 8.1 |  | 9.0 |  | 8.7 |
|  | 2.4 |  | 1.7 |  | 1.7 |
|  | (2.1) |  | (1.0) |  | 23.4 |
|  | 1,044.9 |  | 1,008.5 |  | 1,025.1 |
|  | 61.8 |  | 89.4 |  | 65.6 |
| \$ | 983.1 | \$ | 919.1 | \$ | 959.5 |

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## Net Realized Capital Gains and Losses

Net realized capital gains (losses) are comprised of the difference between the carrying value of investments and proceeds from sale, maturity, and redemption, as well as losses incurred due to impairment of investments. Net realized capital gains (losses) on investments were as follows:

Fixed maturities
Equity securities
Pretax net realized capital gains (losses)
After-tax net realized capital gains (losses)

| Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2004 |  | 2003 |  | 2002 |  |
| \$ | 24.7 | \$ | 63.9 | \$ | (97.5) |
|  | 0.5 |  | 0.6 |  | (3.5) |
| \$ | 25.2 | \$ | 64.5 | \$ | (101.0) |
| \$ | 16.4 | \$ | 41.9 | \$ | 65.7 |

Net realized capital gains allocated to experience-rated contracts of \$42.0, \$43.9, and $\$ 63.6$ for the years ended December 31, 2004, 2003 and 2002, respectively, were deducted from net realized capital gains and an offsetting amount was reflected in future policy benefits and claim reserves on the Consolidated Balance Sheets. Net unamortized realized gains (losses) allocated to experienced-rated contractholders were \$233.4, \$213.7, and \$199.3 at December 31, 2004, 2003 and 2002, respectively.

Proceeds from the sale of fixed maturities and equity securities and the related gross gains and losses, excluding those related to experience-related contractholders, were as follows:

Proceeds on sales
Gross gains

| Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2004 |  | 2003 |  | 2002 |  |
| \$ | 10,236.3 | \$ | 12,812.5 | \$ | 13,265.2 |
|  | 146.9 |  | 291.9 |  | 276.7 |
|  | 70.9 |  | 228.0 |  | 374.2 |

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

Changes in shareholder's equity related to changes in accumulated other comprehensive income (net unrealized capital gains and losses on securities, including securities pledged excluding those related to experience-rated contractholders) were as follows:

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2002 |  |
| Fixed maturities | \$ | 16.1 | \$ | (54.3) | \$ | 104.8 |
| Equity securities |  | (5.7) |  | 17.9 |  | (1.6) |
| Sales inducements |  | (0.1) |  | - |  | - |
| Other |  | (59.8) |  | 34.0 |  | (8.3) |
| Subtotal |  | (49.5) |  | (2.4) |  | 94.9 |
| Less: (Increase) decrease in deferred income taxes |  | (17.3) |  | (0.9) |  | 33.2 |
| Net increase (decrease) in accumulated other comprehensive (loss) income | \$ | (32.2) | \$ | (1.5) | \$ | 61.7 |

## 2. Financial Instruments

## Estimated Fair Value

The following disclosures are made in accordance with the requirements of FAS No. 107, "Disclosures about Fair Value of Financial Instruments." FAS No. 107 requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates, in many cases, could not be realized in immediate settlement of the instrument.

FAS No. 107 excludes certain financial instruments, including insurance contracts, and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The following valuation methods and assumptions were used by the Company in estimating the fair value of the following financial instruments:

Fixed maturities: The fair values for the actively traded marketable bonds are determined based upon the quoted market prices. The fair values for marketable bonds without an active market are obtained through several commercial pricing services which provide the estimated fair values. Fair values of privately placed bonds are determined using a matrix-based pricing model. The model considers the current level of risk-free interest rates, current corporate spreads, the credit quality of the issuer, and cash flow characteristics of the security. Also considered are factors such as the net worth of the

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borrower, the value of collateral, the capital structure of the borrower, the presence of guarantees, and the Company's evaluation of the borrower's ability to compete in their relevant market. Using this data, the model generates estimated market values which the Company considers reflective of the fair value of each privately placed bond.

Equity securities: Fair values of these securities are based upon quoted market price.
Mortgage loans on real estate: The fair values for mortgage loans on real estate are estimated using discounted cash flow analyses and rates currently being offered in the marketplace for similar loans to borrowers with similar credit ratings. Loans with similar characteristics are aggregated for purposes of the calculations.

Cash and cash equivalents, short-term investments and policy loans: The carrying amounts for these assets approximate the assets' fair values.

Assets held in separate accounts: Assets held in separate accounts are reported at the quoted fair values of the individual securities in the separate accounts.

Investment contract liabilities (included in future policy benefits and claim reserves):
With a fixed maturity: Fair value is estimated by discounting cash flows at interest rates currently being offered by, or available to, the Company for similar contracts.

Without a fixed maturity: Fair value is estimated as the amount payable to the contractowners upon demand. However, the Company has the right under such contracts to delay payment of withdrawals which may ultimately result in paying an amount different than that determined to be payable on demand.

Liabilities related to separate accounts: The carrying amounts for these liabilities approximate their fair value.

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The carrying values and estimated fair values of certain of the Company's financial instruments at December 31, 2004 and 2003 were as follows:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Value | Fair <br> Value | Carrying <br> Value | Fair <br> Value |
| Assets: |  |  |  |  |
| Fixed maturity securities, including securities pledged | \$ 18,425.6 | \$ 18,425.6 | \$ 17,694.5 | \$ 17,694.5 |
| Equity securities | 162.6 | 162.6 | 161.9 | 161.9 |
| Mortgage loans on real estate | 1,090.2 | 1,119.8 | 754.5 | 798.5 |
| Policy loans | 262.7 | 262.7 | 270.3 | 270.3 |
| Cash and cash equivalents | 187.3 | 187.3 | 57.8 | 57.8 |
| Assets held in Separate Accounts | 33,310.5 | 33,310.5 | 33,014.7 | 33,014.7 |
| Liabilities: |  |  |  |  |
| Investment contract liabilities: |  |  |  |  |
| With a fixed maturity | 2,106.0 | 2,028.2 | 2,282.9 | 2,259.4 |
| Without a fixed maturity | 13,884.9 | 13,845.6 | 12,936.9 | 12,892.0 |
| Liabilities related to Separate Accounts | 33,310.5 | 33,310.5 | 33,014.7 | 33,014.7 |

Fair value estimates are made at a specific point in time, based on available market information and judgments about various financial instruments, such as estimates of timing and amounts of future cash flows. Such estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument, nor do they consider the tax impact of the realization of unrealized gains or losses. In many cases, the fair value estimates cannot be substantiated by comparison to independent markets, nor can the disclosed value be realized in immediate settlement of the instruments. In evaluating the Company's management of interest rate, price and liquidity risks, the fair values of all assets and liabilities should be taken into consideration, not only those presented above.

## Derivative Financial Instruments

## Interest Rate Floors

Interest rate floors are used to manage the interest rate risk in the Company's bond portfolio. Interest rate floors are purchased contracts that provide the Company with an annuity in a declining interest rate environment. The Company had no open interest rate floors at December 31, 2004 or 2003.

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## Interest Rate Caps

Interest rate caps are used to manage the interest rate risk in the Company's bond portfolio. Interest rate caps are purchased contracts that provide the Company with an annuity in an increasing interest rate environment. The notional amount, carrying value and estimated fair value of the Company's open interest rate caps as of December 31, 2004 were $\$ 527.8, \$ 5.9$, and $\$ 5.9$, respectively. The notional amount, carrying value and estimated fair value of the Company's open interest rate caps as of December 31, 2003 were $\$ 739.6, \$ 8.2$, and $\$ 8.2$, respectively.

## Interest Rate Swaps

Interest rate swaps are used to manage the interest rate risk in the Company's bond portfolio and well as the Company's liabilities. Interest rate swaps represent contracts that require the exchange of cash flows at regular interim periods, typically monthly or quarterly. The notional amount, carrying value and estimated fair value of the Company's open interest rate swaps as of December 31, 2004 were $\$ 1,766.0, \$ 2.1$, and $\$ 2.1$, respectively. The notional amount, carrying value and estimated fair value of the Company's open interest rate swaps as of December 31, 2003 were $\$ 950.0$, \$(14.4), and \$(14.4), respectively.

## Foreign Exchange Swaps

Foreign exchange swaps are used to reduce the risk of a change in the value, yield, or cash flow with respect to invested assets. Foreign exchange swaps represent contracts that require the exchange of foreign currency cash flows for US dollar cash flows at regular interim periods, typically quarterly or semi-annually. The notional amount, carrying value, and estimated fair value of the Company's open foreign exchange rate swaps as of December 31, 2004 were \$126.5, \$(28.4), and \$(28.4), respectively. The notional amount, carrying value and estimated fair value of the Company's open foreign exchange rate swaps as of December 31, 2003 were $\$ 78.1, \$(12.8)$, and $\$(12.8)$, respectively.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## 3. Deferred Policy Acquisition Costs and Value of Business Acquired

Activity for the year-ended December 31, 2004, 2003 and 2002 within VOBA was as follows:

| Balance at December 31, 2001 | $1,601.8$ <br> Adjustment for unrealized gain (loss) <br> Additions <br> Interest accrued at 7\% <br> Amortization |
| :--- | ---: |
|  | $21.9)$ |
| Balance at December 31, 2002 | 86.8 |
| Adjustment for unrealized gain (loss) | $(253.3)$ |
| Additions | $1,438.4$ |
| Interest accrued at 7\% | 6.2 |
| Amortization | 59.1 |
|  | 92.2 |
| Balance at December 31, 2003 | $(180.5)$ |
| Adjustment for unrealized gain (loss) | $1,415.4$ |
| Additions | 7.9 |
| Interest accrued at 6\% | 50.1 |
| Amortization | 92.3 |
| Balance at December 31, 2004 | $(200.5)$ |

The estimated amount of VOBA to be amortized, net of interest, over the next five years is $\$ 112.2, \$ 105.8, \$ 97.4, \$ 92.4$, and $\$ 90.6$ for the years $2005,2006,2007,2008$ and 2009, respectively. Actual amortization incurred during these years may vary as assumptions are modified to incorporate actual results.

During 2004, VOBA amortization increased principally due to higher actual gross profits, as a result of the margins earned on higher fixed and variable assets and fewer other-thantemporary impairments. Also, surrenders increased, which resulted in higher amortization for certain business.

During 2003 the Company reset long-term assumptions for the Separate Account returns from $9.0 \%$ to $8.5 \%$ (gross before fund management fees and mortality, expense, and other policy charges), reflecting a blended return of equity and other sub-accounts. The 2003 unlocking adjustment was primarily driven by improved market performance compared to expected during 2003. For the year ended December 31, 2003, the Company recorded a deceleration of DAC/VOBA amortization totaling $\$ 3.7$ before tax, or $\$ 2.4$, net of $\$ 1.3$ of federal income tax expense.

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

As part of the regular analysis of DAC/VOBA, at the end of third quarter of 2002, the Company unlocked its long-term rate of return assumptions. The Company reset longterm return assumptions for the Separate Account returns to $9.0 \%$ (gross before fund management fees and mortality, expense, and other policy charges), as of December 31, 2002, reflecting a blended return of equity and other sub-accounts. The unlocking adjustment in 2002 was primarily driven by the sustained downturn in the equity markets and revised expectations for future returns. During 2002, the Company recorded an acceleration of DAC/VOBA amortization totaling $\$ 45.6$ before tax, or $\$ 29.7$, net of $\$ 15.9$ of federal income tax benefit.

## 4. Dividend Restrictions and Shareholder's Equity

The Company's ability to pay dividends to its parent is subject to the prior approval of insurance regulatory authorities of the State of Connecticut for payment of any dividend, which, when combined with other dividends paid within the preceding 12 months, exceeds the greater of (1) $10 \%$ of statutory surplus at prior year end or (2) ILIAC's prior year statutory net gain from operations.

ILIAC paid a cash dividend of $\$ 70.0$ to Lion in 2004 and did not pay cash dividends to Lion in 2003 or 2002. However, on February 28, 2002, ILIAC contributed $100 \%$ of the stock of IA Holdco to HOLDCO in the form of a $\$ 60.1$ dividend distribution. ILIAC did not receive capital contributions from its parent in 2004 and received $\$ 230.0$ and $\$ 164.3$ in capital contributions during 2003 and 2002, respectively.

The Insurance Department of the State of Connecticut (the "Department") recognizes as net income and capital and surplus those amounts determined in conformity with statutory accounting practices prescribed or permitted by the Department, which differ in certain respects from accounting principles generally accepted in the United States. Statutory net income (loss) was $\$ 217.2, \$ 67.5$, and $\$ 148.8$ for the years ended December $31,2004,2003$, and 2002, respectively. Statutory capital and surplus was $\$ 1,344.5$ and $\$ 1,230.7$ as of December 31, 2004 and 2003, respectively.

As of December 31, 2004, the Company did not utilize any statutory accounting practices, which are not prescribed by state regulatory authorities that, individually or in the aggregate, materially affect statutory capital and surplus.

## 5. Additional Insurance Benefits and Minimum Guarantees

Under SOP 03-1, the Company calculates an additional liability ("SOP reserves") for certain guaranteed minimum death benefits ("GMDBs") in order to recognize the expected value of death benefits in excess of the projected account balance over the accumulation period based on total expected assessments.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

The Company regularly evaluates estimates used to adjust the additional liability balance, with a related charge or credit to benefit expense, if actual experience or other evidence suggests that earlier assumptions should be revised.

As of December 31, 2004, the Separate Account liability subject to SOP 03-1 for guaranteed minimum benefits and the additional liability recognized related to minimum guarantees was $\$ 4,396.0$ and $\$ 0.7$, respectively.

The aggregate fair value of equity securities (including mutual funds) supporting separate accounts with additional insurance benefits and minimum investment return guarantees as of December 31, 2004 was $\$ 4,396.0$.

## 6. Income Taxes

ILIAC files a consolidated federal income tax return with its subsidiary, IICA. ILIAC has a federal tax allocation agreement with IICA whereby ILIAC charges its subsidiary for federal taxes it would have incurred were it not a member of the consolidated group and credits IICA for losses at the statutory federal tax rate.

Income taxes (benefits) from continuing operations consist of the following:

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2002 |  |
| Current tax expense (benefit): |  |  |  |  |  |  |
| Federal | \$ | (3.8) | \$ | 37.9 | \$ | 40.4 |
| State |  | - |  | 1.1 |  | 1.8 |
| Total current tax expense (benefit) |  | (3.8) |  | 39.0 |  | 42.2 |
| Deferred tax expense (benefit): |  |  |  |  |  |  |
| Federal |  | 46.2 |  | 22.1 |  | (23.6) |
| Total deferred tax expense (benefit) |  | 46.2 |  | 22.1 |  | (23.6) |
| Total income tax expense (benefit) | \$ | 42.4 | \$ | 61.1 | \$ | 18.6 |

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

Income taxes were different from the amount computed by applying the federal income tax rate to income from continuing operations before income taxes for the following reasons:

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2002 |  |
| Income before income taxes and cumulative effect of change in accounting principle | \$ | 241.7 | \$ | 215.7 | \$ | 86.1 |
| Tax rate |  | 35\% |  | 35\% |  | 35\% |
| Income tax at federal statutory rate |  | 84.6 |  | 75.5 |  | 30.1 |
| Tax effect of: |  |  |  |  |  |  |
| State income tax, net of federal benefit |  | - |  | 0.7 |  | 1.2 |
| Dividends received deduction |  | (9.6) |  | (14.0) |  | (5.3) |
| IRS audit settlement |  | (33.0) |  |  |  |  |
| Transfer of mutual fund shares |  | - |  | - |  | (6.7) |
| Other, net |  | 0.4 |  | (1.1) |  | (0.7) |
| Income tax expense | \$ | 42.4 | \$ | 61.1 | \$ | 18.6 |

The tax effects of temporary differences that give rise to deferred tax assets and deferred tax liabilities at December 31, are presented below:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |  |
| Insurance reserves | \$ | 286.4 | \$ | 263.7 |
| Unrealized gains allocable to experience-rated contracts |  | 125.1 |  | 172.0 |
| Investments |  | - |  | 69.7 |
| Postemployment benefits |  | 60.5 |  | 30.2 |
| Compensation |  | 35.5 |  | 56.0 |
| Other, net |  | 23.4 |  | 19.7 |
| Total gross assets |  | 530.9 |  | 611.3 |
| Deferred tax liabilities: |  |  |  |  |
| Value of business acquired |  | 477.8 |  | 495.4 |
| Net unrealized capital gains |  | 161.3 |  | 236.4 |
| Deferred policy acquisition costs |  | 91.3 |  | 59.2 |
| Other, net |  | 9.8 |  | 5.0 |
| Total gross liabilities |  | 740.2 |  | 796.0 |
| Net deferred tax liability | \$ | 209.3 | \$ | 184.7 |

Net unrealized capital gains and losses are presented as a component of Other Comprehensive Income in shareholder's equity, net of deferred taxes.

Under prior law, the Company was allowed to defer from taxation a portion of income. The deferred income was accumulated in the Policyholders' Surplus Account and only becomes taxable under certain conditions, which management believes to be remote.

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

Furthermore, the American Jobs Creation Act of 2004 allows certain tax-free distributions from the Policyholders' Surplus Account during 2005 and 2006. Therefore, based on currently available information, no federal income taxes have been provided on the Policyholders' Surplus Account accumulated balance of $\$ 17.2$ million.

Valuation allowances are provided when it is considered more likely than not that deferred tax assets will not be realized. No valuation allowance has been established at this time, as management believes the above conditions presently do not exist.

The Company establishes reserves for probable proposed adjustments by various taxing authorities. Management believes there are sufficient reserves provided for, or adequate defenses against any such adjustments. The Internal Revenue Service (the "Service") has completed examinations of the federal income tax returns of the Company for all years through the December 13, 2000 short period. The tax benefit associated with the settlement of the most recent audit is included in the 2004 financial statements. The Service has commenced its examination for the tax years ended December 31, 2000 and 2001. Additionally, various state tax audits are in process.

## 7. Benefit Plans

## Defined Benefit Plan

ING North America Insurance Corporation ("ING North America") sponsors the ING Americas Retirement Plan (the "Retirement Plan"), effective as of December 31, 2001. Substantially all employees of ING North America and its subsidiaries and affiliates (excluding certain employees) are eligible to participate, including the Company's employees other than Company agents.

The Retirement Plan is a tax-qualified defined benefit plan, the benefits of which are guaranteed (within certain specified legal limits) by the Pension Benefit Guaranty Corporation ("PBGC"). As of January 1, 2002, each participant in the Retirement Plan (except for certain specified employees) earns a benefit under a final average compensation formula. Subsequent to December 31, 2001, ING North America is responsible for all Retirement Plan liabilities. The costs allocated to the Company for its employees' participation in the Retirement Plan were $\$ 19.0$ for 2004, $\$ 15.1$ for 2003, and $\$ 6.4$ for 2002, respectively.

## Defined Contribution Plan

ING North America sponsors the ING Savings Plan and ESOP (the "Savings Plan"). Substantially all employees of ING North America and its subsidiaries and affiliates (excluding certain employees, including but not limited to Career Agents) are eligible to participate, including the Company's employees other than Company agents. Career

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

Agents are certain, full-time insurance salesmen who have entered into a career agent agreement with the Company and certain other individuals who meet specified eligibility criteria. The Savings Plan is a tax-qualified profit sharing and stock bonus plan, which includes an employee stock ownership plan ("ESOP") component. Savings Plan benefits are not guaranteed by the PBGC. The Savings Plan allows eligible participants to defer into the Savings Plan a specified percentage of eligible compensation on a pre-tax basis. ING North America matches such pre-tax contributions, up to a maximum of $6 \%$ of eligible compensation. All matching contributions are subject to a 4 -year graded vesting schedule (although certain specified participants are subject to a 5 -year graded vesting schedule). All contributions made to the Savings Plan are subject to certain limits imposed by applicable law. Pre-tax charges of operations of the Company for the Savings Plan were $\$ 8.0$, $\$ 7.1$ and $\$ 7.1$ in 2004, 2003, and 2002, respectively.

## Other Benefit Plans

The Company also sponsors a tax-qualified profit sharing plan for Career Agents that is intended to satisfy the requirements of Code Section 401(K).

In addition to providing retirement plan benefits, the Company, in conjunction with ING North America, provides certain supplemental retirement benefits to eligible employees; defined benefit pension plans for insurance salesmen who have entered into a career agent agreement and certain other individuals; and health care and life insurance benefits to retired employees and their eligible dependents. The supplemental retirement plan and defined benefit pension plan are non-qualified defined benefit pension plans, which means all benefits are payable from the general assets of the Company. The postretirement health care plan is contributory, with retiree contribution levels adjusted annually. The defined benefit plan for salesmen was terminated effective January 1, 2002, and all benefit accruals ceased. The life insurance plan provides a flat amount of noncontributory coverage and optional contributory coverage. The benefit charges allocated to the Company related to all of these plans for the years ended December 31, 2004, 2003, and 2002, were not significant.

## 8. Related Party Transactions

## Operating Agreements

ILIAC has certain agreements whereby it incurs expenses with affiliated entities. The agreements are as follows:

- Investment advisory agreement with ING Investment Management LLC ("IIM"), in which IIM provides asset management and accounting services. The Company records a fee, which is paid quarterly, based on the value of the assets under management. For the years ended December 31, 2004, 2003, and 2002, expenses were incurred in the amounts of $\$ 58.8, \$ 53.8$, and $\$ 46.5$, respectively.


# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

- Services agreement between the Company and its affiliates effective January 2001, and amended effective January 1, 2002. For the years ended December 31, 2004, 2003, and 2002, net expenses related to the agreement where incurred in the amount of $\$ 8.6, \$ 19.2$, and $\$ 13.4$, respectively.
- Expense sharing agreement with ING North America Insurance Corporation, Inc., dated as of January 1, 2001, as amended effective January 1, 2002, for administrative, management, financial, and information technology services. For the years ended December 31, 2004, 2003, and 2002, expenses were incurred in the amounts of $\$ 132.9, \$ 136.4$, and $\$ 126.0$, respectively.

Management and service contracts and all cost sharing arrangements with other affiliated companies are allocated in accordance with the Company's expense and cost allocation methods.

## Investment Advisory and Other Fees

ILIAC serves as investment advisor to certain variable funds used in Company products (collectively, the "Company Funds"). The Company Funds pay ILIAC, as investment advisor, a daily fee which, on an annual basis, ranged, depending on the Fund, from $0.5 \%$ to $1.0 \%$ of their average daily net assets. Each of the Company Funds managed by ILIAC are subadvised by investment advisors, in which case ILIAC pays a subadvisory fee to the investment advisors, which may include affiliates. ILIAC is also compensated by the Separate Accounts for bearing mortality and expense risks pertaining to variable life and annuity contracts. Under the insurance and annuity contracts, the Separate Accounts pay ILIAC a daily fee, which, on an annual basis is, depending on the product, up to $3.4 \%$ of their average daily net assets. The amount of compensation and fees received from affiliated mutual funds and separate accounts, amounted to \$209.2, \$201.4 (excludes fees paid to Aeltus Investment Management, Inc., now known as ING Investment Management LLP ("Aeltus")), and $\$ 391.8$ (includes fees paid to Aeltus through February 28, 2002, when IA Holdco, Aeltus' parent, ceased to be a subsidiary of ILIAC) in 2004, 2003, and 2002, respectively.

## Reciprocal Loan Agreement

ILIAC maintains a reciprocal loan agreement with ING AIH, an indirect wholly-owned subsidiary of ING and affiliate to ILIAC, to facilitate the handling of unusual and/or unanticipated short-term cash requirements. Under this agreement, which became effective in June 2001 and expires on April 1, 2011, ILIAC and ING AIH can borrow up to $3 \%$ of ILIAC's statutory admitted assets as of the preceding December 31 from one another. Interest on any ILIAC borrowings is charged at the rate of ING AIH's cost of funds for the interest period plus $0.15 \%$. Interest on any ING AIH borrowings is charged at a rate based on the prevailing interest rate of U.S. commercial paper available for purchase with a similar duration. Under this agreement, ILIAC incurred interest expense

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

of $\$ 0.2$, $\$ 0.1$, and $\$ 0.1$, for the years ended December 31, 2004, 2003, and 2002, respectively, and earned interest income of $\$ 1.3, \$ 0.9$, and $\$ 2.1$ for the years ended December 31, 2004, 2003, and 2002, respectively. At December 31, 2004 and 2003, respectively, ILIAC had a $\$ 25.0$ and $\$ 41.4$ receivable from ING AIH under this agreement.

## Notes from Affiliate

On December 29, 2004, ING USA Annuity and Life Insurance Company ("ING USA") issued surplus notes in the aggregate principal amount of $\$ 400.0$ (the "Notes") scheduled to mature on December 29, 2034, to its affiliates, ILIAC, ReliaStar Life Insurance Company ("ReliaStar Life"), and Security Life of Denver International Limited ("SLDI"), in an offering that was exempt from the registration requirements of the Securities Act of 1933. The Company's $\$ 175.0$ Notes Receivable from ING USA bears interest at a rate of $6.257 \%$ per year. Any payment of principal and/or interest is subject to the prior approval of the Insurance Commissioner of the state of Iowa. Interest is scheduled to be paid semiannually in arrears on June 29 and December 29 of each year, commencing on June 29, 2005.

## Tax Sharing Agreements

ILIAC has a federal tax sharing agreement with IICA, whereby ILIAC charges its subsidiary for federal taxes it would have incurred were it not a member of the consolidated group and credits the member for losses at the statutory federal tax rate.

ILIAC has also entered into a state tax sharing agreement with ING AIH and each of the specific subsidiaries that are parties to the agreement. The state tax agreement applies to situations in which ING AIH and all or some of the subsidiaries join in the filing of a state or local franchise, income tax, or other tax return on a consolidated, combined, or unitary basis.

## Capital Transactions and Dividends

In 2004, ILIAC did not receive any capital contributions. In 2003, ILIAC received $\$ 230.0$ in cash capital contributions from Lion. In 2002, ILIAC received capital contributions in the form of investments in affiliated mutual funds of $\$ 164.3$ from HOLDCO.

ILIAC paid a cash dividend of $\$ 70.0$ to Lion in 2004 and did not pay any cash dividends to Lion in 2003 or 2002. However, on February 28, 2002, ILIAC contributed $100 \%$ of the stock of IA Holdco to HOLDCO in the form of a $\$ 60.1$ dividend distribution.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## 9. Financing Agreements

The Company maintains a revolving loan agreement with SunTrust Bank, Atlanta (the "Bank"). Under this agreement, which is due on demand, the Company can borrow up to $\$ 125.0$ from the Bank. Interest on any borrowing accrues at an annual rate equal to (1) the cost of funds for the Bank for the period applicable for the advance plus $.225 \%$ or (2) a rate quoted by the Bank to the Company for the borrowing. Under the agreement, the Company incurred minimal interest expense for the years ended December 31, 2004, 2003, and 2002, respectively. At December 31, 2004 and 2003, the Company did not have any balances payable to the Bank.

The Company also maintains a perpetual revolving loan agreement with Bank of New York ("BONY"). Under this agreement, the Company can borrow up to $\$ 100.0$ from BONY. Interest on any of the Company borrowing accrues at an annual rate equal to (1) the cost of funds for BONY for the period applicable for the advance plus $.35 \%$ or (2) a rate quoted by BONY to the Company for the borrowing. Under this agreement, the Company incurred minimal interest expense for the years ended December 31, 2004, 2003, and 2002. At December 31, 2004 and 2003, the Company did not have any balances payable to BONY.

Also see Reciprocal Loan Agreement in Note 9.

## 10. Reinsurance

At December 31, 2004, the Company had reinsurance treaties with six unaffiliated reinsurers and one affiliated reinsurer covering a significant portion of the mortality risks and guaranteed death and living benefits under its variable contracts. The Company remains liable to the extent its reinsurers do not meet their obligations under the reinsurance agreements.

On October 1, 1998, the Company sold its domestic individual life insurance business to Lincoln for $\$ 1.0$ billion in cash. The transaction is generally in the form of an indemnity reinsurance arrangement, under which Lincoln contractually assumed from the Company certain policyholder liabilities and obligations, although the Company remains directly obligated to contractowners.

Effective January 1, 1998, $90 \%$ of the mortality risk on substantially all individual universal life product business written from June 1, 1991 through October 31, 1997 was reinsured externally. Beginning November 1, 1997, $90 \%$ of new business written on these products was reinsured externally. Effective October 1, 1998 this agreement was assigned from the third party reinsurer to Lincoln.

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Effective December 31, 1988, the Company entered into a modified coinsurance reinsurance agreement ("MODCO") with Aetna Life Insurance Company ("Aetna Life"), (formerly an affiliate of the Company), in which substantially all of the nonparticipating individual life and annuity business written by Aetna Life prior to 1981 was assumed by the Company. Effective January 1, 1997, this agreement was amended to transition (based on underlying investment rollover in Aetna Life) from a modified coinsurance arrangement to a coinsurance agreement. As a result of this change, reserves were ceded to the Company from Aetna Life as investment rollover occurred. Effective October 1, 1998, this agreement was fully transitioned to a coinsurance arrangement and this business along with the Company's direct individual life insurance business, with the exception of certain supplemental contracts with reserves of $\$ 61.1$ and $\$ 63.8$ as of December 31, 2004 and 2003, respectively, was sold to Lincoln.

On December 16, 1988, the Company assumed $\$ 25.0$ of premium revenue from Aetna Life, for the purchase and administration of a life contingent single premium variable payout annuity contract. In addition, the Company is also responsible for administering fixed annuity payments that are made to annuitants receiving variable payments. Reserves of $\$ 19.3$ and $\$ 20.4$ were maintained for this contract as of December 31, 2004 and 2003, respectively.

The effect of reinsurance on premiums and recoveries for the years ended December 31, 2004, 2003 and 2002, were as follows:

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2002 |  |
| Direct premiums | \$ | 39.0 | \$ | 51.1 | \$ | 55.9 |
| Reinsurance assumed |  | - |  | 0.1 |  | - |
| Reinsurance ceded |  | (0.5) |  | (1.1) |  | (2.0) |
| Net premiums | \$ | 38.5 | \$ | 50.1 | \$ | 53.9 |

## 11. Commitments and Contingent Liabilities

## Leases

The Company leases its office space and certain other equipment under operating leases that expire through 2009.

For the years ended December 31, 2004, 2003, and 2002, rent expense for leases was $\$ 18.1, \$ 20.8$ and $\$ 18.1$, respectively. The future net minimum payments under noncancelable leases for the years ended December 31, 2005 through 2009 are estimated to be $\$ 16.7, \$ 15.4, \$ 14.0, \$ 1.3$, and $\$ 0.5$, respectively, and $\$ 0.1$ thereafter. The Company pays substantially all expenses associated with its leased and subleased office properties. Expenses not paid directly by the Company are paid for by an affiliate and allocated back to the Company.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

## Commitments

Through the normal course of investment operations, the Company commits to either purchase or sell securities, commercial mortgage loans or money market instruments at a specified future date and at a specified price or yield. The inability of counterparties to honor these commitments may result in either a higher or lower replacement cost. Also, there is likely to be a change in the value of the securities underlying the commitments. At December 31, 2004, the Company had off-balance sheet commitments to purchase investments of $\$ 778.2$ with an estimated fair value of $\$ 778.2$.

## Litigation

The Company is a party to threatened or pending lawsuits/arbitrations arising from the normal conduct of business. Due to the climate in insurance and business litigation/arbitration, suits against the Company sometimes include claims for substantial compensatory, consequential or punitive damages and other types of relief. Moreover, certain claims are asserted as class actions, purporting to represent a group of similarly situated individuals. While it is not possible to forecast the outcome of such lawsuits/arbitrations, in light of existing insurance, reinsurance and established reserves, it is the opinion of management that the disposition of such lawsuits/arbitrations will not have a materially adverse effect on the Company's operations or financial position.

## Regulatory Matters

As with many financial services companies, the Company and its affiliates have received informal and formal requests for information from various state and federal governmental agencies and self-regulatory organizations in connection with inquiries and investigations of the products and practices of the financial services industry. In each case, the Company and its affiliates have been and are providing full cooperation.

## Fund Regulatory Issues

Since 2002, there has been increased governmental and regulatory activity relating to mutual funds and variable insurance products. This activity has primarily focused on inappropriate trading of fund shares, revenue sharing and directed brokerage, compensation, sales practices and suitability, arrangements with service providers, pricing, compliance and controls, and adequacy of disclosure.

In addition to responding to governmental and regulatory requests on fund regulatory issues, ING management, on its own initiative, conducted, through special counsel and a national accounting firm, an extensive internal review of mutual fund trading in ING insurance, retirement, and mutual fund products. The goal of this review was to identify any instances of inappropriate trading in those products by third parties or by ING investment professionals and other ING personnel.

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements

The internal review identified several isolated arrangements allowing third parties to engage in frequent trading of mutual funds within the variable insurance and mutual fund products of certain affiliates of the Company, and identified other circumstances where frequent trading occurred despite measures taken by ING intended to combat market timing. Each of the arrangements has been terminated and disclosed to regulators, to the independent trustees of ING Funds (U.S.) and in Company reports previously filed with the Securities and Exchange Commission ("SEC") pursuant to the Securities Exchange Act of 1934, as amended.

An affiliate of the Company, ING Funds Distributors, LLC ("IFD") has received notice from the staff of the National Association of Securities Dealers ("NASD") that the staff has made a preliminary determination to recommend that disciplinary action be brought against IFD and one of its registered persons for violations of the NASD Conduct Rules and federal securities laws in connection with frequent trading arrangements.

Other regulators, including the SEC and the New York Attorney General, are also likely to take some action with respect to certain ING affiliates before concluding their investigation of ING relating to fund trading. The potential outcome of such action is difficult to predict but could subject certain affiliates to adverse consequences, including, but not limited to, settlement payments, penalties, and other financial liability. It is not currently anticipated, however, that the actual outcome of such action will have a material adverse effect on ING or ING's U.S.-based operations, including the Company.

ING has agreed to indemnify and hold harmless the ING Funds from all damages resulting from wrongful conduct by ING or its employees or from ING's internal investigation, any investigations conducted by any governmental or self-regulatory agencies, litigation or other formal proceedings, including any proceedings by the SEC. Management reported to the ING Funds Board that ING management believes that the total amount of any indemnification obligations will not be material to ING or ING's U.S.-based operations, including the Company.

## Other Regulatory Matters

The New York Attorney General and other regulators are also conducting broad inquiries and investigations involving the insurance industry. These initiatives currently focus on, among other things, compensation and other sales incentives, potential conflicts of interest, potential anti-competitive activity, marketing practices, certain financial reinsurance arrangements, and disclosure. It is likely that the scope of these investigations will further broaden before the investigations are concluded. U.S. affiliates of ING have received formal and informal requests in connection with such investigations, and are cooperating fully with each request for information.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES <br> (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) <br> Notes to Consolidated Financial Statements 

These initiatives may result in new legislation and regulation that could significantly affect the financial services industry, including businesses in which the Company is engaged.

In light of these and other developments, U.S. affiliates of ING, including the Company, periodically review whether modifications to their business practices are appropriate.

## 12. Other Comprehensive Income

The components of other comprehensive income for the years ended December 31, 2004 and 2003 were as follows:

|  | As of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
| Net unrealized capital gains (losses): |  |  |  |  |
| Fixed maturities | \$ | 124.6 | \$ | 108.5 |
| Equity securities |  | 8.7 |  | 14.4 |
| Sales inducements |  | (0.1) |  | - |
| Other |  | (8.2) |  | 51.6 |
| Subtotal |  | 125.0 |  | 174.5 |
| Less: Deferred income taxes |  | 41.2 |  | 58.5 |
| Net unrealized capital gains |  | 83.8 |  | 116.0 |
| Minimum pension liability |  | (16.7) |  | - |
| Net accumulated other comprehensive income | \$ | 67.1 | \$ | 116.0 |

Net unrealized capital gains allocated to experience-rated contracts of $\$ 357.5$ and $\$ 491.5$ at December 31, 2004 and 2003, respectively, are reflected on the Consolidated Balance Sheets in future policy benefits and claims reserves and are not included in shareholder's equity.

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) Notes to Consolidated Financial Statements 

Changes in accumulated other comprehensive income related to changes in net unrealized gains (losses) on securities, including securities pledged, excluding those related to experience-rated contractholders, were as follows:

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2002 |  |
| Unrealized holding (losses) gains arising during the year ${ }^{(1)}$ | \$ | 18.6 | \$ | (48.1) | \$ | 127.4 |
| Less: reclassification adjustment for gains (losses) and other items included in net income ${ }^{(2)}$ |  | 50.8 |  | (46.6) |  | 65.7 |
| Net unrealized (losses) gains on securities | \$ | (32.2) | \$ | (1.5) | \$ | 61.7 |

(1) Pretax net unrealized holding gains (losses) were $\$ 28.6$, $\$(74.0)$, and $\$ 196.0$, for the years ended December 31, 2004, 2003, and 2002, respectively.
(2) Pretax reclassification adjustments for gains (losses) and other items included in net income were \$78.1, \$(71.6), and $\$ 101.1$, for the years ended December 31, 2004, 2003, and 2002, respectively.

## 13. Reclassifications and Changes to Prior Year Presentation

During 2004, certain changes were made to the 2003 and 2002 Statements of Operations to reflect the correct balances, as follows:

- Certain changes were made to the classification of reinsurance ceded related to certain products, which were included as a reduction to premiums.
- Certain changes were made to the classification of certain annuity and other products, which were included in premium income.
- Certain changes were made to the classification of certain benefits to contractowners, which were included as a reduction to premiums.

In addition, certain reclassifications have been made to conform to the current year presentation.

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES <br> (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.)

Notes to Consolidated Financial Statements

These changes had no impact on net income or shareholder's equity of the Company. We deemed these changes to the Statement of Operations as immaterial, and, as such, have not labeled the Statement of Operations as restated. The following summarizes the corrections to each financial statement line item:

| Year ended 12/31/2003 | Previously Reported 2003 | Adjustment | Revised <br> 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fee income | \$ 384.3 | 11.5 | \$ | 395.8 |
| Premiums | 95.8 | (45.7) |  | 50.1 |
| Total revenue | 1,463.7 | (34.2) |  | 1,429.5 |
| Interest credited and other benefits to contractowners | 757.6 | (34.2) |  | 723.4 |
| Total expense | 1,248.0 | (34.2) |  | 1,213.8 |
| Year ended 12/31/2002 | Previously Reported 2002 | Adjustment |  | $\begin{aligned} & \text { vised } \\ & 002 \\ & \hline \end{aligned}$ |
| Fee income | \$ 418.2 | \$ 5.7 | \$ | 423.9 |
| Premiums | 98.7 | (44.8) |  | 53.9 |
| Total revenue | 1,375.4 | (39.1) |  | 1,336.3 |
| Interest credited and other benefits to contractowners | 746.4 | (39.1) |  | 707.3 |
| Total expense | 1,289.3 | (39.1) |  | 1,250.2 |

# ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES <br> (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.) 

Notes to Consolidated Financial Statements

Also, during 2004, certain changes were made to the 2003 and 2002 Statements of Cash Flows to reflect the correct balances, primarily related to payables for securities purchased, short-term borrowings, and investment contracts. As a result of these adjustments, we have labeled the Statements of Cash Flows for 2003 and 2002 as restated. The following summarizes the adjustments:

|  | Previously Reported |  | Adjustment |  | Restated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year ended 12/31/2003 |  |  |  |  |  |  |
| Net cash provided by (used for) operating activities | \$ | 1,254.8 | \$ | (196.5) | \$ | 1,058.3 |
| Net cash provided by (used for) financing activities |  | 781.1 |  | 196.5 |  | 977.6 |
| Year ended 12/31/2002 |  |  |  |  |  |  |
| Net cash provided by (used for) operating activities | \$ | 1,527.7 | \$ | (132.4) | \$ | 1,395.3 |
| Net cash used for investing activities |  | $(2,152.0)$ |  | (167.3) |  | $(2,319.3)$ |
| Net cash provided by (used for) financing activities |  | 607.7 |  | 299.7 |  | 907.4 |

## ING LIFE INSURANCE AND ANNUITY COMPANY AND SUBSIDIARIES (A wholly-owned subsidiary of Lion Connecticut Holdings Inc.)

## QUARTERLY DATA (UNAUDITED)

Restatement of Financial Information: During the quarterly period ended June 30, 2003, the Company incorrectly recorded investment income and realized capital gains related to Separate Accounts. The Company noted the effect of this error during the compilation of the December 31, 2003 consolidated financial statements and made the appropriate changes to the quarterly periods ended June 30, 2003 and September 30, 2003.

The following tables show the previously reported and restated amounts for each of the periods affected in 2003.

## As Restated

## $\underline{2004}$ (In millions)

Total revenue
Income (loss) before income taxes
Income tax expense (benefit)
Net income

## As Reported

$\underline{2004}$ (In millions)
Total revenue
Income (loss) before income taxes
Income tax expense (benefit)
Net income

## As Restated

$\underline{2003}$ (In millions)
Total revenue
Income before income taxes
Income tax expense
Net income

## As Reported

$\underline{2003}$ (In millions)
Total revenue
Income before income taxes
Income tax expense
Net income

| First |  | Second |  | Third |  | Fourth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 384.5 | \$ | 362.1 | \$ | 376.7 | \$ | 379.2 |
|  | 64.4 |  | 54.7 |  | 61.3 |  | 61.3 |
|  | 20.4 |  | 17.0 |  | (14.3) |  | 19.3 |
| \$ | 44.0 | \$ | 37.7 | \$ | 75.6 | \$ | 42.0 |


| First |  | Second |  | Third |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 387.3 | \$ | 364.4 | \$ | 379.0 |
|  | 64.4 |  | 54.7 |  | 61.3 |
|  | 20.4 |  | 17.0 |  | (14.3) |
| \$ | 44.0 | \$ | 37.7 | S | 75.6 |


| First |  | Second* |  | Third* |  | Fourth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 351.6 | \$ | 374.5 | \$ | 353.9 | \$ | 349.5 |
|  | 17.5 |  | 109.2 |  | 25.5 |  | 63.5 |
|  | 5.1 |  | 35.4 |  | 0.6 |  | 20.0 |
| \$ | 12.4 | S | 73.8 | \$ | 24.9 | \$ | 43.5 |


| First |  | Second* |  | Third* |  | Fourth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 359.2 | \$ | 381.3 | \$ | 354.7 | \$ | 368.5 |
|  | 17.5 |  | 109.2 |  | 25.5 |  | 63.5 |
|  | 5.1 |  | 35.4 |  | 0.6 |  | 20.0 |
| \$ | 12.4 | \$ | 73.8 | \$ | 24.9 | \$ | 43.5 |

* Restated


[^0]:    (a) Not provided for 2000.
    (b) As investment Division was not available until 2001, this data is not meaningful and is therefore not presented. (c) As investment Division was not available until 2002, this data is not meaningful and is therefore not presented. (d) As investment Division was not available until 2003, this data is not meaningful and is therefore not presented. (e) As investment Division was not available until 2004, this data is not meaningful and is therefore not presented.

