

PEPCO HOLDINGS, INC. AND SUBSIDIARIES
PRO FORMA CONSOLIDATED STATEMENTS OF INCOME
(Dollars in Millions, Except Per Share Amounts)
(Unaudited)

| | Twelve Months Ended June 30, 2003 | Pro Forma Adjustments | Pro Forma |
|--|---|-----------------------------|-----------------|
| OPERATING REVENUES | | | |
| Pepco | \$ 1,530.1 | \$ - | \$ 1,530.1 |
| Conectiv Power Delivery | 2,356.5 | 15.6 (3) | 2,372.1 |
| Conectiv Energy | 2,200.4 | - | 2,200.4 |
| Pepco Energy Services | 1,054.1 | - | 1,054.1 |
| Other Non-Regulated | 134.8 | - | 134.8 |
| | <u>7,275.9</u> | <u>15.6</u> | <u>7,291.5</u> |
| OPERATING EXPENSES | | | |
| Fuel and purchased energy | 4,601.5 | - | 4,601.5 |
| Operation and maintenance | 1,410.6 | - | 1,410.6 |
| Impairment losses | 50.4 | - | 50.4 |
| Depreciation and amortization | 388.5 | 7.6 (4) | 396.1 |
| Taxes other than income taxes | 259.8 | - | 259.8 |
| Deferred electric service costs | 13.4 | - | 13.4 |
| | <u>6,724.2</u> | <u>7.6</u> | <u>6,731.8</u> |
| OPERATING INCOME | <u>551.7</u> | <u>8.0</u> | <u>559.7</u> |
| OTHER INCOME (EXPENSES) | | | |
| Interest and dividend income | 27.8 | - | 27.8 |
| Interest expense | (341.0) | (5.2) (5) | (346.2) |
| Loss from equity investments | (14.8) | - | (14.8) |
| Other income | 22.3 | - | 22.3 |
| Total Other (Expenses) | <u>(305.7)</u> | <u>(5.2)</u> | <u>(310.9)</u> |
| PREFERRED STOCK DIVIDEND REQUIREMENTS OF SUBSIDIARIES | <u>27.2</u> | <u>-</u> | <u>27.2</u> |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | 218.8 | 2.8 | 221.6 |
| INCOME TAXES | <u>79.5</u> | <u>1.0 (6)</u> | <u>80.5</u> |
| INCOME FROM CONTINUING OPERATIONS | 139.3 | 1.8 | 141.1 |
| EXTRAORDINARY ITEM (net of income taxes of \$4.1) | 5.9 | - | 5.9 |
| NET INCOME (LOSS) | <u>\$ 145.2</u> | <u>\$ 1.8</u> | <u>\$ 147.0</u> |
| AVERAGE COMMON SHARES OUTSTANDING | 163.6 (7) | 163.6 | 163.6 |
| BASIC AND DILUTED EARNINGS PER SHARE OF COMMON STOCK | \$ 0.89 | \$ 0.01 | \$ 0.90 |

PEPCO HOLDINGS, INC. AND SUBSIDIARIES
PRO FORMA NOTES

In accordance with Article 11 of Regulation S-X, the pro forma adjustments related to the balance sheet were made assuming the transactions were made at the end of the balance sheet period and the adjustments related to the income statement were made assuming the transactions were made at the beginning of the period presented.

- (1) Represents the use of proceeds from the issue of transition bonds to pay off short-term debt of \$66.8 million from ACE and \$70.0 million from PHI.
- (2) Represents the issue of \$152.0 million in Transition Bonds, less the redemption of \$15.2 million in long-term debt of ACE from use of proceeds from issue of Transition bonds.
- (3) Represents transition bond charge, a per kWh charge paid by electric transmission and distribution customers. The charge is computed to recover the principal amount of the transition bonds plus interest. Amortization of \$7.6 plus interest of \$8.0 = \$15.6.
- (4) Represents the annual amortization of stranded costs, 152.0 million over 240 months. $(152.0 / 240 = .633/\text{month} \times 12 \text{ months} = 7.6 \text{ million})$.
- (5) Represents annual interest expense on 152.0 million of long-term debt @5.25%. Transition Bonds, less the interest expense savings from redeeming \$66.8 million of ACE short-term debt @1.25%, \$15.2 million of long-term ACE debt @7.0%, and \$70.0 million of PHI short-term debt @1.25%.

 $152.0 \times 5.25\% = 8.0 \text{ million}$
 $66.8 \times 1.25\% = (0.8) \text{ million}$
 $15.2 \times 7.0\% = (1.1) \text{ million}$
 $70.0 \times 1.25\% = (0.9) \text{ million}$
total 5.2 million
- (6) Represents the federal tax impact, at 35%, of (3), (4), and (5).
- (7) Shares outstanding are first reported shares outstanding for PHI Consolidated after the merger.