

# Form 10-Q

## UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

- ☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  
For the quarterly period ended September 30, 2004
- ☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 0-24175**

**ATEL Capital Equipment Fund VII, L.P.**

(Exact name of registrant as specified in its charter)

**California**

(State or other jurisdiction of  
incorporation or organization)

**94-3248318**

(I. R. S. Employer  
Identification No.)

**600 California Street, 6th Floor, San Francisco, California 94108-2733**

(Address of principal executive offices)

Registrant's telephone number, including area code: (415) 989-8800

Securities registered pursuant to section 12(b) of the Act: None  
Securities registered pursuant to section 12(g) of the Act: Limited Partnership Units

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The number of Limited Partnership Units outstanding as of September 30, 2004 was 14,995,550.

#### DOCUMENTS INCORPORATED BY REFERENCE

None

# **ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

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## Part I. FINANCIAL INFORMATION

### Item 1. Financial Statements.

#### ATEL CAPITAL EQUIPMENT FUND VII, L.P.

#### BALANCE SHEETS

**SEPTEMBER 30, 2004 AND DECEMBER 31, 2003**  
(Unaudited)

#### ASSETS

	September 30, <u>2004</u> (Unaudited)	<u>2003</u>
Cash and cash equivalents	\$ 1,616,107	\$ 835,628
Accounts receivable, net of allowance for doubtful accounts of \$576,880 in 2004 and \$524,880 in 2003	1,249,630	2,149,089
Other assets	47,135	-
Investments in leases	<u>57,442,005</u>	<u>71,827,497</u>
Total assets	<u>\$ 60,354,877</u>	<u>\$ 74,812,214</u>

#### LIABILITIES AND PARTNERS' CAPITAL

Long-term debt	\$ 10,669,000	\$ 15,759,000
Non-recourse debt	536,256	1,586,403
Financing arrangement	13,300,000	13,500,000
Accounts payable:		
General Partner	546,652	481,818
Other	507,256	650,573
Accrued interest payable	53,763	36,929
Interest rate swap contracts	419,849	886,207
Unearned operating lease income	<u>654,433</u>	<u>505,261</u>
Total liabilities	26,687,209	33,406,191
Other accumulated comprehensive loss	(410,663)	(886,207)
Partners' capital	<u>34,078,331</u>	<u>42,292,230</u>
Total Partners' capital	<u>33,667,668</u>	<u>41,406,023</u>
Total liabilities and Partners' capital	<u>\$ 60,354,877</u>	<u>\$ 74,812,214</u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**STATEMENTS OF OPERATIONS**

**NINE AND THREE MONTH PERIODS ENDED  
SEPTEMBER 30, 2004 AND 2003  
(Unaudited)**

	Nine Months Ended September 30,		Three Months Ended September 30,	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Revenues:				
Leasing activities:				
Operating leases	\$ 11,466,378	\$ 14,674,318	\$ 3,454,214	\$ 4,736,287
Direct financing	251,220	475,179	12,347	46,421
(Loss) gain on sales of assets	(148,317)	2,285,677	(663,174)	96,552
Interest	2,551	3,713	862	1,272
Other	274,469	177,615	155,404	128,914
	<u>11,846,301</u>	<u>17,616,502</u>	<u>2,959,653</u>	<u>5,009,446</u>
Expenses:				
Depreciation of operating lease assets	8,016,975	11,253,710	2,196,131	3,467,701
Interest expense	1,071,643	1,527,850	306,231	439,508
Railcar and equipment maintenance	962,373	513,661	353,394	188,538
Cost reimbursements to General Partner	790,203	828,448	13,072	24,714
Equipment and incentive management fees to				
General Partner	456,452	751,255	117,435	279,773
Impairment losses	455,366	4,559,020	-	4,041,094
Professional fees	270,456	117,929	25,693	22,611
Other management fees	170,728	98,624	51,328	38,656
Storage charges	132,795	151,075	28,236	118,365
Insurance	148,332	102,897	57,184	102,897
Franchise fees and state taxes	94,267	128,178	-	-
Provision for (recovery of) doubtful accounts	65,437	(3,000)	(6,001)	(139,000)
Amortization of initial direct costs	31,022	96,761	8,711	11,156
Other	478,709	521,363	151,571	190,199
	<u>13,144,758</u>	<u>20,647,771</u>	<u>3,302,985</u>	<u>8,786,212</u>
Net loss	<u>\$ (1,298,457)</u>	<u>\$ (3,031,269)</u>	<u>\$ (343,332)</u>	<u>\$ (3,776,766)</u>
Net (loss) income:				
General Partner	\$ 529,203	\$ 929,996	\$ 115,352	\$ 302,788
Limited Partners	(1,827,660)	(3,961,265)	(458,684)	(4,079,554)
	<u>\$ (1,298,457)</u>	<u>\$ (3,031,269)</u>	<u>\$ (343,332)</u>	<u>\$ (3,776,766)</u>
Net loss per Limited Partnership Unit	(\$0.12)	(\$0.26)	(\$0.03)	(\$0.27)
Weighted average number of Units outstanding	14,995,550	14,995,883	14,995,550	14,995,550

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**STATEMENT OF CHANGES IN PARTNERS' CAPITAL**

**FOR THE YEAR ENDED DECEMBER 31, 2003  
AND FOR THE NINE MONTH PERIOD ENDED  
SEPTEMBER 30, 2004  
(Unaudited)**

	<u>Limited Partners</u>		<u>General</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total</u>
	<u>Units</u>	<u>Amount</u>	<u>Partner</u>		
Balance December 31, 2002	14,996,050	\$ 62,842,594	\$ -	\$ (1,624,360)	\$ 61,218,234
Distributions to partners	-	(14,997,209)	(1,239,911)	-	(16,237,120)
Unrealized decrease in value of interest rate swap contracts	-	-	-	738,153	738,153
Limited partnership units repurchased	(500)	(1,844)	-	-	(1,844)
Net (loss) income	-	(5,551,311)	1,239,911	-	(4,311,400)
Balance December 31, 2003	14,995,550	42,292,230	-	(886,207)	41,406,023
Unrealized change in value of interest rate swap contracts	-	-	-	475,544	475,544
Distributions to partners	-	(6,386,239)	(529,203)	-	(6,915,442)
Net (loss) income	-	(1,827,660)	529,203	-	(1,298,457)
Balance September 30, 2004	<u>14,995,550</u>	<u>\$ 34,078,331</u>	<u>\$ -</u>	<u>\$ (410,663)</u>	<u>\$ 33,667,668</u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**STATEMENTS OF CASH FLOWS**

**NINE AND THREE MONTH PERIODS ENDED  
SEPTEMBER 30, 2004 AND 2003  
(Unaudited)**

	Nine Months Ended September 30, <u>2004</u> <u>2003</u>		Three Months Ended September 30, <u>2004</u> <u>2003</u>	
<b>Operating activities:</b>				
Net loss	\$ (1,298,457)	\$ (3,031,269)	\$ (343,332)	\$ (3,776,766)
Adjustments to reconcile net loss to cash provided by operating activities:				
Loss (gain) on sales of assets	148,317	(2,285,677)	663,174	(96,552)
Depreciation of operating lease assets	8,016,975	11,253,710	2,196,131	3,467,701
Amortization of initial direct costs	31,022	96,761	8,711	11,156
Impairment losses	455,366	4,559,020	-	4,041,094
Provision for (recovery of) doubtful accounts	65,437	(3,000)	(6,001)	(139,000)
Changes in operating assets and liabilities:				
Accounts receivable	834,022	2,682,154	46,926	667,956
Due from General Partner	-	228,692	-	9,000
Other assets	(47,135)	10,019	(5,733)	-
Accounts payable, General Partner	64,834	-	(180,497)	-
Accounts payable, other	(143,317)	(254,678)	189,158	(145,017)
Accrued interest expense	16,834	(151,282)	(206)	(2,444)
Interest rate swap contracts	9,186	-	(3,261)	-
Unearned lease income	149,172	(388,807)	67,400	(357,001)
<b>Net cash provided by operating activities</b>	<u>8,302,256</u>	<u>12,715,643</u>	<u>2,632,470</u>	<u>3,680,127</u>
<b>Investing activities:</b>				
Proceeds from sales of assets	4,336,144	15,665,275	865,690	722,478
Reduction in net investment in direct financing leases	<u>1,397,668</u>	<u>1,185,555</u>	<u>455,990</u>	<u>214,878</u>
<b>Net cash provided by investing activities</b>	<u>5,733,812</u>	<u>16,850,830</u>	<u>1,321,680</u>	<u>937,356</u>

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**STATEMENTS OF CASH FLOWS  
(Continued)**

**NINE AND THREE MONTH PERIODS ENDED  
SEPTEMBER 30, 2004 AND 2003  
(Unaudited)**

	Nine Months Ended September 30,		Three Months Ended September 30,	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>Financing activities:</b>				
Borrowings under line of credit	8,241,000	17,500,000	2,341,000	3,000,000
Repayments of borrowings under line of credit	(8,441,000)	(17,800,000)	(2,541,000)	(4,000,000)
Distributions to limited partners	(6,386,239)	(11,247,386)	(1,874,914)	(3,749,948)
Repayments of long-term debt	(5,090,000)	(16,010,000)	(1,635,000)	(1,408,000)
Repayments of non-recourse debt	(1,050,147)	(3,890,642)	(67,422)	(406,616)
Proceeds of non-recourse debt	-	1,489,905	-	1,489,905
Distributions to General Partner	(529,203)	(929,996)	(115,352)	(302,788)
Repurchase of limited partnership units	-	(1,844)	-	-
<b>Net cash used in financing activities</b>	<u>(13,255,589)</u>	<u>(30,889,963)</u>	<u>(3,892,688)</u>	<u>(5,377,447)</u>
<b>Net increase (decrease) in cash and cash equivalents</b>	780,479	(1,323,490)	61,462	(759,964)
<b>Cash and cash equivalents at beginning of period</b>	<u>835,628</u>	<u>2,194,169</u>	<u>1,554,645</u>	<u>1,630,643</u>
<b>Cash and cash equivalents at end of period</b>	<u><u>\$ 1,616,107</u></u>	<u><u>\$ 870,679</u></u>	<u><u>\$ 1,616,107</u></u>	<u><u>\$ 870,679</u></u>
<b>Supplemental disclosures of cash flow information:</b>				
Cash paid during the period for interest	<u><u>\$ 1,054,809</u></u>	<u><u>\$ 1,679,132</u></u>	<u><u>\$ 306,437</u></u>	<u><u>\$ 441,952</u></u>
<b>Schedule of non-cash transactions:</b>				
Change in fair value of interest rate swap contracts	<u><u>\$ 475,544</u></u>	<u><u>\$ 739,778</u></u>	<u><u>\$ 72,495</u></u>	<u><u>\$ 236,698</u></u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004**  
**(Unaudited)**

**1. Summary of significant accounting policies:**

Basis of presentation:

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. The unaudited interim financial statements reflect all adjustments which are, in the opinion of the General Partner, necessary to a fair statement of financial position and results of operations for the interim periods presented. All such adjustments are of a normal recurring nature. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that effect reported amounts in the financial statements and accompanying notes. Therefore, actual results could differ from those estimates. Operating results for the nine months ended September 30, 2004 are not necessarily indicative of the results for the year ending December 31, 2004.

These unaudited interim financial statements should be read in conjunction with the financial statements and notes thereto contained in the report on Form 10-K for the year ended December 31, 2003, filed with the Securities and Exchange Commission.

**2. Organization and partnership matters:**

ATEL Capital Equipment Fund VII, L.P. (the Partnership), was formed under the laws of the State of California on July 17, 1996, for the purpose of acquiring equipment to engage in equipment leasing and sales activities. The Partnership may continue until December 31, 2017.

Upon the sale of the minimum amount of Units of Limited Partnership interest (Units) of \$1,200,000 and the receipt of the proceeds thereof on January 7, 1997, the Partnership commenced operations.

The Partnership does not make a provision for income taxes since all income and losses will be allocated to the Partners for inclusion in their individual tax returns.

ATEL Financial Services, LLC (AFS), an affiliated entity, acts as the General Partner of the Partnership.

Certain prior year balances have been reclassified to conform to the current period presentation.

The Partnership is in its operating phase and is making distributions on a monthly or quarterly basis.



**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004**  
**(Unaudited)**

**3. Investment in leases:**

The Partnership's investment in leases consists of the following:

	Balance December 31, <u>2003</u>	Impairment <u>Losses</u>	Depreciation / Amortization Expense or Amortization of Direct Financing <u>Leases</u>	Reclassi- fications and <u>Dispositions</u>	Balance September 30, <u>2004</u>
Net investment in operating leases	\$ 51,653,739	\$ -	\$ (8,016,975)	\$ (1,835,459)	\$ 41,801,305
Net investment in direct financing leases	8,178,561	-	(1,397,668)	(1,678,801)	5,102,092
Assets held for sale or lease, net of accumulated depreciation of \$15,218,657 in 2004 and \$18,795,631 in 2003	11,891,344	(455,366)	-	(970,201)	10,465,777
Initial direct costs, net of accumulated amortization of \$982,423 in 2004 and \$956,767 in 2003	103,853	-	(31,022)	-	72,831
	<u>\$ 71,827,497</u>	<u>\$ (455,366)</u>	<u>\$ (9,445,665)</u>	<u>\$ (4,484,461)</u>	<u>\$ 57,442,005</u>

Management periodically reviews the carrying values of its assets on leases and assets held for lease or sale. As a result of the reviews during the nine month periods ended September 30, 2004 and 2003, management determined that the value of certain refuse and other vehicles (in 2004) and jumbo covered hopper rail cars, locomotives and off shore supply vessels (in 2003) had declined in value to the extent that the carrying values had become impaired. These declines are the result of decreased long-term demand for these types of assets and a corresponding reduction in the amounts of rental payments that these assets could command. Management recorded provisions for the declines in value of those assets in the amounts of \$455,366 and \$4,559,020 for the nine months ended September, 2004 and 2003, respectively.

For the nine months ended September 30, 2003 a correcting entry of \$517,926 (included in the \$4,559,020 above) was recorded for an understatement of the provision recorded for the year ended December 31, 2002 related to jumbo covered hopper rail cars. The Partnership does not believe that this amount is material to the period in which it should have been recorded, nor that it is material to the Partnership's operating results for the year ending December 31, 2003 or nine months ending September 30, 2003. The effect of the additional provision recorded in the nine months ended September 30, 2003 was to increase the loss in the nine months ended September 30, 2003 by \$0.03 per Unit.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004**  
**(Unaudited)**

**3. Investment in leases (continued):**

Impairment losses are recorded as an addition to accumulated depreciation of the impaired assets. Depreciation expense and impairment losses on property subject to operating leases and assets held for lease or sale consist of the following for the three and nine month periods ended September 30:

	Nine Months Ended September 30,		Three Months Ended September 30,	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Depreciation of operating lease assets	\$ 8,016,975	\$ 11,253,710	\$ 2,196,131	\$ 3,467,701
Impairment losses	455,366	4,559,020	-	4,041,094
	<u>\$ 8,472,341</u>	<u>\$ 15,812,730</u>	<u>\$ 2,196,131</u>	<u>\$ 7,508,795</u>

*Net investment in operating leases:*

Property on operating leases consists of the following:

	Balance December 31, <u>2003</u>	Impairment <u>Losses</u>	Depreciation <u>Expense</u>	Reclassi- fications and <u>Dispositions</u>	Balance September 30, <u>2004</u>
Transportation	\$ 72,164,281	\$ -	\$ -	\$ 7,232,739	\$ 79,397,020
Construction	20,168,993	-	-	(12,214,614)	7,954,379
Marine vessels/barges	14,978,042	-	-	(10,034,750)	4,943,292
Mining	8,410,345	-	-	(3,710,770)	4,699,575
Materials handling	3,558,657	-	-	(231,595)	3,327,062
Manufacturing	4,553,440	-	-	(286,574)	4,266,866
Communications	3,748,058	-	-	(3,472,123)	275,935
Office automation	3,521,046	-	-	-	3,521,046
Other	3,347,789	-	-	379,391	3,727,180
	<u>134,450,651</u>	<u>-</u>	<u>-</u>	<u>(22,338,296)</u>	<u>112,112,355</u>
Less accumulated depreciation	<u>(82,796,912)</u>	<u>-</u>	<u>(8,016,975)</u>	<u>20,502,837</u>	<u>(70,311,050)</u>
	<u>\$ 51,653,739</u>	<u>\$ -</u>	<u>\$ (8,016,975)</u>	<u>\$ (1,835,459)</u>	<u>\$ 41,801,305</u>

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004**  
**(Unaudited)**

**3. Investment in leases (continued):**

*Net investment in direct financing leases:*

The following lists the components of the Company's net investment in direct financing leases as of September 30, 2004:

Total minimum lease payments receivable	\$ 4,160,274
Estimated residual values of leased equipment (unguaranteed)	<u>2,484,464</u>
Investment in direct financing leases	6,644,738
Less unearned income	<u>(1,542,646)</u>
Net investment in direct financing leases	<u><u>\$ 5,102,092</u></u>

At September 30, 2004, the aggregate amounts of future minimum lease payments are as follows:

	Operating <u>Leases</u>	Direct Financing <u>Leases</u>	<u>Total</u>
Three months ending December 31, 2004	\$ 1,823,475	\$ 763,009	\$ 2,586,484
Year ending December 31, 2005	5,722,239	1,982,568	7,704,807
2006	2,095,882	708,415	2,804,297
2007	972,468	512,748	1,485,216
2008	577,178	193,534	770,712
2009	188,566	-	188,566
Thereafter	375,415	-	375,415
	<u>\$ 11,755,223</u>	<u>\$ 4,160,274</u>	<u>\$ 15,915,497</u>

All of the property on leases was acquired in 1997, 1998, 1999, 2001 and 2002.

**4. Non-recourse debt:**

Notes payable to financial institutions are due in varying monthly and quarterly installments of principal and interest. The notes are secured by assignments of lease payments and pledges of the assets which were purchased with the proceeds of the particular notes. Interest rates on the notes range from 5.5% to 7.0%.

Future minimum principal payments of non-recourse debt are as follows:

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
Three months ending December 31, 2004	\$ 68,547	\$ 8,895	\$ 77,442
Year ending December 31, 2005	251,586	24,182	275,768
2006	101,568	11,462	113,030
2007	90,838	5,141	95,979
2008	23,717	277	23,994
	<u>\$ 536,256</u>	<u>\$ 49,957</u>	<u>\$ 586,213</u>

# ATEL CAPITAL EQUIPMENT FUND VII, L.P.

## NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2004  
(Unaudited)

### 5. Long-term debt:

In 1998, the Partnership entered into a \$65 million receivables funding program (the Program) with a receivables financing company that issues commercial paper rated A1 by Standard and Poors and P1 by Moody's Investor Services. Under the Program, the receivables financing company receives a general lien against all of the otherwise unencumbered assets of the Partnership. The Program provides for borrowing at a variable interest rate (2.1885% at September 30, 2004), based on an index of A1 commercial paper. The Program expired as to new borrowings in February 2002.

The Program requires AFS, on behalf of the Partnership, to enter into various interest rate swaps with a financial institution (also rated A1/P1) to manage interest rate exposure associated with variable rate obligations under the Program by effectively converting the variable rate debt to fixed rates. As of September 30, 2004, the Partnership receives or pays interest on a notional principal of \$11,148,664, based on the difference between nominal rates ranging from 4.36% to 7.58% and the variable rate under the Program. No actual borrowing or lending is involved. The termination of the swaps coincides with the maturity of the debt with the last of the swaps maturing in 2008. Through the swap agreements, the interest rates have been effectively fixed. The differential to be paid or received is accrued as interest rates change and is recognized currently as an adjustment to interest expense related to the debt.

Borrowings under the Program are as follows:

<u>Date Borrowed</u>	<u>Original Amount Borrowed</u>	<u>Balance September 30, 2004</u>	<u>Notional Balance September 30, 2004</u>	<u>Swap Value September 30, 2004</u>	<u>Payment Rate on Interest Swap Agreement</u>	
4/1/1998	\$ 21,770,000	\$ 1,000	\$ 29,542	\$ (177)	6.220%	*
7/1/1998	25,000,000	1,979,000	1,992,993	(101,206)	6.155%	*
10/1/1998	20,000,000	1,865,000	1,979,213	(35,118)	5.550%	*
4/16/1999	9,000,000	1,219,000	1,222,341	(32,008)	5.890%	*
1/26/2000	11,700,000	3,119,000	3,118,561	(202,656)	7.580%	*
5/25/2001	2,000,000	623,000	691,440	(19,746)	5.790%	*
9/28/2001	6,000,000	1,805,000	2,114,574	(28,938)	4.360%	*
1/31/2002	4,400,000	58,000	-	-	**	
2/19/2002	5,700,000	-	-	-	**	
	<u>\$ 105,570,000</u>	<u>\$ 10,669,000</u>	<u>\$ 11,148,664</u>	<u>\$ (419,849)</u>		

\* A portion of this interest rate swap contract is deemed to be ineffective and has been charged to operations.

\*\* Under the terms of the Program, no interest rate swap agreements were required for these borrowings.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004**  
**(Unaudited)**

**5. Long-term debt (continued):**

The long-term debt borrowings mature from 2004 through 2007. Future minimum principal and interest payments of long-term debt are as follows:

	Swapped Debt Principal	Debt Principal Not Swapped	Interest	Total	Rates on Interest Swap Agreements***
Three months ending December					
31, 2004	\$ 1,669,000	\$ 3,000	\$ 156,376	\$ 1,828,376	6.109%-6.135%
Year ending December 31, 2005	5,405,000	12,000	404,456	5,821,456	6.146%-6.450%
2006	2,033,000	43,000	167,037	2,243,037	6.593%-6.897%
2007	1,504,000	-	16,816	1,520,816	6.872%-6.879%
	<u>\$ 10,611,000</u>	<u>\$ 58,000</u>	<u>\$ 744,685</u>	<u>\$ 11,413,685</u>	

\*\*\* Represents the range of monthly weighted average fixed interest rates paid for amounts maturing in the particular year. The receive-variable rate portion of the swap represents commercial paper rates (2.1885% at September 30, 2004).

**6. Related party transactions:**

The terms of the Limited Partnership Agreement provide that AFS and/or affiliates are entitled to receive certain fees for equipment acquisition, management and resale and for management of the Partnership.

The Limited Partnership Agreement allows for the reimbursement of costs incurred by AFS in providing services to the Partnership. Services provided include Partnership accounting, investor relations, legal counsel and lease and equipment documentation. AFS is not reimbursed for services where it is entitled to receive a separate fee as compensation for such services. Reimbursable costs incurred by AFS are allocated to the Partnership based upon an estimate of actual time incurred by employees working on Partnership business and an allocation of rent and other costs based on utilization studies.

Substantially all employees of AFS record time incurred in performing services on behalf of all of the Partnerships serviced by AFS. AFS believes that the costs reimbursed are the lower of (i) actual costs incurred on behalf of the Partnership or (ii) the amount the Partnership would be required to pay independent parties for comparable services in the same geographic location and are reimbursable in accordance with the Limited Partnership Agreement.

AFS is entitled to receive an incentive management fee (computed as 4% of distributions of cash from operations, as defined in the Limited Partnership Agreement) and an equipment management fee (computed as 3.5% of gross revenues from operating leases, as defined in the Limited Partnership Agreement plus 2% of gross revenues from full payout leases, as defined in the Limited Partnership Agreement).

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004  
(Unaudited)**

**6. Related party transactions (continued):**

During the nine and three month periods ended September 30, 2004 and 2003, AFS and/or affiliates earned fees, commissions and reimbursements, pursuant to the Limited Partnership Agreement as follows:

	Nine Months <u>Ended September 30,</u>		Three Months <u>Ended September 30,</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Equipment and incentive management fees to AFS	\$ 456,452	\$ 751,255	\$ 117,435	\$ 279,773
Administrative costs reimbursed to AFS	790,203	828,448	13,072	24,714
Reimbursements of other payments made by AFS on behalf of the Company	<u>335,208</u>	<u>293,138</u>	<u>90,005</u>	<u>105,080</u>
	<u><u>\$ 1,581,863</u></u>	<u><u>\$ 1,872,841</u></u>	<u><u>\$ 220,512</u></u>	<u><u>\$ 409,567</u></u>

**7. Financing arrangement:**

The Partnership participates with AFS and certain of its affiliates in a financing arrangement (comprised of a term loan to AFS, an acquisition facility and a warehouse facility) with a group of financial institutions that includes certain financial covenants. The available financing arrangement was amended during the current quarter and the overall financing arrangement was increased by \$4,300,000 to \$70,000,000 and expires in June 2006. The availability of borrowings available to the Partnership under this financing arrangement is reduced by the amount AFS has outstanding as a term loan. As of September 30, 2004 borrowings under the facility were as follows:

Total amount available under the financing arrangement	\$ 70,000,000
Term loan to AFS as of September 30, 2004	<u>(2,809,091)</u>
Total available under the acquisition and warehouse facilities	67,190,909
Amount borrowed by the Partnership under the acquisition facility	(13,300,000)
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition facility	<u>(1,000,000)</u>
Total remaining available under the acquisition and warehouse facilities	<u><u>\$ 52,890,909</u></u>

Subsequent to quarter end the revolving line of credit was increased \$5,000,000 to an overall available credit limit of \$75,000,000.

Draws on the acquisition facility by any individual borrower are secured only by that borrower's assets, including equipment and related leases. Borrowings on the warehouse facility are recourse jointly to certain of the affiliated partnerships and limited liability companies, the Partnership and AFS.

The credit agreement includes certain financial covenants applicable to each borrower. The Partnership was in compliance with its covenants as of September 30, 2004. Interest rates on the balances outstanding at September 30, 2004 ranged from 3.54% to 4.75%.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004  
(Unaudited)**

**8. Other comprehensive income:**

In 2004 and 2003, other comprehensive income consisted of the following:

	Nine Months <u>Ended September 30,</u>		Three Months <u>Ended September 30,</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Net loss	\$ (1,298,457)	\$ (3,031,269)	\$ (343,332)	\$ (3,776,766)
Other comprehensive income:				
Change in fair value of interest rate swap contracts	475,544	739,778	72,495	236,698
Comprehensive net loss	<u>\$ (822,913)</u>	<u>\$ (2,291,491)</u>	<u>\$ (270,837)</u>	<u>\$ (3,540,068)</u>

There were no other sources of comprehensive net loss.

**9. Partner's capital:**

As of September 30, 2004, 14,995,550 Units (\$149,955,500) were issued and outstanding (including the 50 Units issued to the Initial Limited Partners).

The Partnership's Net Income, Net Losses, and Distributions, as defined, are to be allocated 92.5% to the Limited Partners and 7.5% to the General Partner.

Distributions to the Limited Partners were as follows:

	Nine Months <u>Ended September 30,</u>		Three Months <u>Ended September 30,</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Distributions	\$ 6,386,239	\$ 11,247,386	\$ 1,874,914	\$ 3,749,948
Weighted average number of Units outstanding	14,995,550	14,995,883	14,995,550	14,995,550
Weighted average distributions per Unit	\$ 0.43	\$ 0.75	\$ 0.13	\$ 0.25

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Statements contained in this Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Form 10-Q, which are not historical facts, may be forward-looking statements. Such statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Investors are cautioned not to attribute undue certainty to these forward-looking statements, which speak only as of the date of this Form 10-Q. We undertake no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this Form 10-Q or to reflect the occurrence of unanticipated events, other than as required by law.

### **Capital Resources and Liquidity**

During the first three quarters of 2004 and 2003, the Partnership's primary activity was engaging in equipment leasing activities.

The liquidity of the Partnership will vary in the future, increasing to the extent cash flows from leases exceed expenses, and decreasing as lease assets are acquired, as distributions are made to the limited partners and to the extent expenses exceed cash flows from leases.

As another source of liquidity, the Partnership has contractual obligations with a diversified group of lessees for fixed lease terms at fixed rental amounts. As the initial lease terms expire the Partnership will re-lease or sell the equipment. The future liquidity beyond the contractual minimum rentals will depend on the General Partner's success in re-leasing or selling the equipment as it comes off lease.

The Partnership participates with AFS and certain of its affiliates in a financing arrangement (comprised of a term loan to AFS, an acquisition facility and a warehouse facility) with a group of financial institutions that includes certain financial covenants. The available financing arrangement was amended during the current quarter and the overall financing arrangement was increased by \$4,300,000 to \$70,000,000 and expires in June 2006. The availability of borrowings available to the Partnership under this financing arrangement is reduced by the amount AFS has outstanding as a term loan. As of September 30, 2004 borrowings under the facility were as follows:

Total amount available under the financing arrangement	\$ 70,000,000
Term loan to AFS as of September 30, 2004	(2,809,091)
Total available under the acquisition and warehouse facilities	<u>67,190,909</u>
Amount borrowed by the Partnership under the acquisition facility	(13,300,000)
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition facility	(1,000,000)
Total remaining available under the acquisition and warehouse facilities	<u><u>\$ 52,890,909</u></u>

Subsequent to quarter end the revolving line of credit was increased \$5,000,000 to an overall available credit limit of \$75,000,000.

The Partnership anticipates reinvesting a portion of lease payments from assets owned in new leasing transactions. Such reinvestment will occur only after the payment of all obligations, including debt service (both principal and interest), the payment of management fees to the General Partner and providing for cash distributions to the Limited Partners.

The Partnership currently has available adequate reserves to meet contingencies, but in the event those reserves were found to be inadequate, the Partnership would likely be in a position to borrow against its current portfolio to meet such requirements. The General Partner envisions no such requirements for operating purposes.

No commitments of capital have been or are expected to be made other than for the acquisition of additional equipment. There were no such commitments as of September 30, 2004.



If inflation in the general economy becomes significant, it may affect the Partnership inasmuch as the residual (resale) values and rates on re-leases of the Partnership's leased assets may increase as the costs of similar assets increase. However, the Partnership's revenues from existing leases would not increase, as such rates are generally fixed for the terms of the leases without adjustment for inflation.

If interest rates increase significantly, the lease rates that the Partnership can obtain on future leases will be expected to increase as the cost of capital is a significant factor in the pricing of lease financing. Leases already in place, for the most part, would not be affected by changes in interest rates.

### **Cash Flows**

During the first three quarters of 2004, the Partnership's primary source of liquidity was rents from assets on operating leases. During the first three quarters of 2003, the Partnership's primary sources of cash were the proceeds of lease asset sales and borrowings under the line of credit. Cash from operating activities was almost entirely from operating lease rents in both 2004 and in 2003 for both the three and nine month periods ended September 30.

In the three and nine month periods ended September 30, 2004 and 2003, the only sources of cash from investing activities were proceeds from sales of assets and rents from direct financing leases accounted for as reductions of the Partnership's net investment in direct financing leases. In the first quarter of 2003, a significant portfolio of lease assets were sold to a third party, subject to the leases that were still in place. The sales of assets in the quarter generated sales proceeds of \$14,689,581. The proceeds from the sales were used to repay the line of credit and to make distributions to the partners. In the nine month period ended September 30, 2004, proceeds from sales of lease assets decreased compared to the same period in 2003. Proceeds from the sales of lease assets are not expected to be consistent from one period to another. Asset sales are made as leases expire, as purchasers can be found and as the sales can be negotiated and completed. There were no uses of cash in investing activities in the first three quarters of either 2004 or 2003.

In the three and nine month periods ended September 30, 2004 and 2003, the sources of cash from financing activities were borrowings under the line of credit (2004 and 2003) and proceeds from a non-recourse note (2003 only). Repayments of other long-term debt and non-recourse debt have decreased as a result of scheduled debt payments. Repayments of borrowings under the line of credit decreased from \$17,800,000 in the first nine months of 2003 to \$8,441,000 in the comparable period in 2004. Most of the proceeds from the sales of lease assets in the first three quarters of 2003 were used to repay long-term debt.

### **Results of operations**

Operations in 2004 resulted in a net loss of \$1,298,457 (nine months) and \$343,332 (three months). Operations in 2003 resulted in net loss of \$3,031,269 (nine months) and \$3,776,766 (three months). The Partnership's primary source of revenues is from operating leases. This is expected to remain true in future periods. Operating lease revenues for the nine month periods decreased from \$14,674,318 in 2003 to \$11,466,378 in 2004. For the three month periods, they decreased from \$4,736,287 in 2003 to \$3,454,214 in 2004. The decreases were the result of asset sales over the last two years.

In the nine month period ended September 30, 2003, sales of lease assets resulted in a gain of \$2,285,677 compared to a loss of \$148,317 in 2004. In the three month period ended September 30, 2003, sales of lease assets resulted in a gain of \$96,552, as compared to a loss of \$663,174 for the same period in 2004. Gains and losses are not expected to be consistent from one period to another.

Depreciation expense is the single largest expense of the Partnership and is expected to remain so in future periods. As lease assets have been sold over the last year depreciation expense has decreased.

Total debt has decreased from \$32,712,571 at September 30, 2003 to \$24,505,256 at September 30, 2004, a decrease of \$8,207,315. This has led to the approximately 30% decrease in interest expense in 2004 compared to the comparable periods in 2003. For the nine month periods ended September 30, interest expense decreased by \$456,207. For the three month periods ended September 30, the decrease was \$133,277.

Equipment management fees are based on the Partnership's rental revenues and have decreased in relation to decreases in the Partnership's revenues from leases. Such fees decreased from \$506,649 to \$368,634 between the nine month periods ended September 30, 2003 and 2004, respectively. The fees decreased from \$158,933 to \$107,330 between the three month periods ended September 30, 2003 and 2004, respectively. Incentive management fees are based on the levels of distributions to Limited Partners and the sources of the cash distributed. Incentive management fees have decreased from \$244,605 to \$87,818 between the nine month periods ended September 30, 2003 and 2004, respectively. Incentive management fees have decreased from \$120,840 to \$10,105 for the three month periods ended September 30, 2003 and 2004, respectively.

In 2004 and 2003, the amounts of costs reimbursed to AFS were limited by provisions of the Agreement of Limited Partnership. Costs that were incurred by AFS in 2002, but that were not allowed to be reimbursed in that year, have been included in the first quarter of 2003. The costs amounted to approximately \$626,000. Costs that were incurred by AFS in 2003, but which were not allowed to be reimbursed in that year, have been included in the first quarter of 2004. The costs amounted to approximately \$750,000.

Management periodically reviews the carrying values of its assets on leases and assets held for lease or sale. As a result of the reviews during the nine month periods ended September 30, 2004 and 2003, management determined that the value of a fleet certain refuse and other vehicles (in 2004) and covered hopper rail cars, locomotives and off shore supply vessels (in 2003) had declined in value to the extent that the carrying values had become impaired. These declines are the result of decreased long-term demand for these types of assets and a corresponding reduction in the estimated amounts of rental payments that these assets could command. Management recorded a provision for the declines in value of those assets in the amounts of \$455,366 and \$4,559,020 for the nine months ended September 30, 2004 and 2003, respectively. During the three months ended September 30, 2003, \$4,041,094 of the impairment losses were recorded related to locomotives and other assets. No similar impairments were noted in the three month period ended September 30, 2004.

For the nine months ended September 30, 2003 a correcting entry of \$517,926 (included in the \$4,559,020 above) was recorded for an understatement of the provision recorded for the year ended December 31, 2002 related to jumbo covered hopper rail cars. The Partnership does not believe that this amount is material to the period in which it should have been recorded, nor that it is material to the Partnership's operating results for the year ending December 31, 2003 or nine months ending September 30, 2003. The effect of the additional provision recorded in the nine months ended September 30, 2003 was to increase the loss in the nine months ended September 30, 2003 by \$0.03 per Unit.

Railcar and equipment maintenance increased from \$513,661 to \$962,373 between the nine month periods ended September 30, 2003 and 2004, respectively. Railcar and equipment maintenance increased from \$188,538 to \$353,394 between the three month periods ended September 30, 2003 and 2004, respectively. The majority of costs were incurred in repairing certain railcars in order to place them on a new lease.

The provision for doubtful accounts increased from (\$3,000) to \$65,437 between the nine month periods ended September 30, 2003 and 2004, respectively. The recoveries of doubtful accounts decreased from \$139,000 to \$6,001 between the three month periods ended September 30, 2003 and 2004, respectively. Most of the provision in the first half of 2003 related to the bankruptcy of a single lessee. In 2004, there were similar circumstances requiring additional allowances for doubtful accounts.

### **Item 3. Quantitative and Qualitative Disclosures of Market Risk.**

The Partnership, like most other companies, is exposed to certain market risks, including primarily changes in interest rates. The Partnership believes its exposure to other market risks, including foreign currency exchange rate risk, commodity risk and equity price risk, are insignificant to both its financial position and results of operations.

In general, the Partnership's strategy is to manage its exposure to interest rate risk by obtaining fixed rate debt. Current fixed rate debt is structured so as to match the cash flows required to service the debt to the payment streams under fixed rate lease receivables. The payments under the leases are assigned to the lenders in satisfaction of the debt. Furthermore, the Partnership has historically been able to maintain a stable spread between its cost of funds and lease yields in both periods of rising and falling interest rates. Nevertheless, the Partnership frequently funds leases with its floating rate line of credit and is, therefore, exposed to interest rate risk until fixed interest rate financing is arranged, or the floating interest rate line of credit is repaid. As of September 30, 2004, there was a \$13,300,000 outstanding balance on the floating rate line of credit.

Also, the Partnership entered into a receivables funding facility in 1998. Since interest on the outstanding balances under the facility varies, the Partnership is exposed to market risks associated with changing interest rates. To hedge its interest rate risk, the Partnership enters into interest rate swaps, which effectively convert the underlying interest characteristic on the facility from floating to fixed.

Under the swap agreements, the Partnership makes or receives variable interest payments to or from the counterparty based on a notional principal amount. The net differential paid or received by the Partnership is recognized as an adjustment to interest expense related to the facility balances. The amount paid or received represents the difference between the payments required under the variable interest rate facility and the amounts due under the facility at the fixed (hedged) interest rate. As of September 30, 2004, borrowings on the facility were \$10,669,000 and the associated variable interest rate was 2.1885% and the average fixed interest rate achieved with the swap agreements was 6.135%.

### **Item 4. Controls and procedures.**

#### **Evaluation of disclosure controls and procedures**

Under the supervision and with the participation of our management (ATEL Financial Services, LLC as General Partner of the registrant, including the chief executive officer and chief financial officer), an evaluation of the effectiveness of the design and operation of the Partnership's disclosure controls and procedures [as defined in Rules 240.13a-14(c) under the Securities Exchange Act of 1934] was performed as of the date of this report. Based upon this evaluation, the chief executive officer and the chief financial officer concluded that, as of the evaluation date, except as noted below, our disclosure controls and procedures were effective for the purposes of recording, processing, summarizing, and timely reporting information required to be disclosed by us in the reports that we file under the Securities Exchange Act of 1934; and that such information is accumulated and communicated to our management in order to allow timely decisions regarding required disclosure.

As disclosed in the Form 10-K for the year ended December 31, 2003, the chief executive and chief financial officer of the General Partner of the Partnership had identified certain enhanced controls needed to facilitate a more effective closing of the Partnership's financial statements. During the first quarter of 2004 and since the end of the quarter, the General Partner hired a new controller, added additional accounting staff personnel, and has instituted or revised existing procedures in order to ensure that the Partnership's ability to execute internal controls in accounting and reconciliation in the closing process is adequate in all respects. The General Partner will continue to review its accounting procedures and practices to determine their effectiveness and adequacy and will take such steps as deemed necessary in the opinion of the General Partner's chief executive and chief financial officers to ensure the adequacy of the Partnership's accounting controls and procedures.

The General Partner's chief executive officer and chief financial officer have determined that no weakness in financial and accounting controls and procedures had any material effect on the accuracy and completeness of the Partnership's financial reporting and disclosure included in this report.

#### Changes in internal controls

There have been no significant changes in our internal controls or in other factors that could significantly affect our disclosure controls and procedures subsequent to the evaluation date nor were there any significant deficiencies or material weaknesses in our internal controls, except as described in the prior paragraphs.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

In the ordinary course of conducting business, there may be certain claims, suits, and complaints filed against the Partnership. In the opinion of management, the outcome of such matters, if any, will not have a material impact on the Partnership's financial position or results of operations. No material legal proceedings are currently pending against the Partnership or against any of its assets. The following is a discussion of legal matters involving the Partnership, but which do not represent claims against the Partnership or its assets.

#### *Martin Marietta Magnesia Specialties Inc.:*

The Partnership has filed a suit against Martin Marietta Magnesia Specialties Inc. for failure to maintain equipment in accordance with the lease contract. The Partnership has made a claim for recovery of \$179,679 in damages. The lessee has settled with Partnership. The Partnership received the \$90,000 settlement during August 2004.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

Inapplicable.

### **Item 3. Defaults Upon Senior Securities.**

Inapplicable.

### **Item 4. Submission Of Matters To A Vote Of Security Holders.**

Inapplicable.

### **Item 5. Other Information.**

Inapplicable.

**Item 6. Exhibits.**

(a) Documents filed as a part of this report

1. Financial Statement Schedules

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

2. Other Exhibits

31.1 Certification of Paritosh K. Choksi

31.2 Certification of Dean L. Cash

32.1 Certification Pursuant to 18 U.S.C. section 1350 of Dean L. Cash

32.2 Certification Pursuant to 18 U.S.C. section 1350 of Paritosh K. Choksi

(b) Report on Form 8-K

None

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date:  
November 11, 2004

### **ATEL CAPITAL EQUIPMENT FUND VII, L.P. (Registrant)**

By: ATEL Financial Services, LLC  
General Partner of Registrant

By: /s/ Dean L. Cash  
Dean L. Cash  
President and Chief Executive  
Officer of General Partner

By: /s/ Paritosh K. Choksi  
Paritosh K. Choksi  
Executive Vice President of  
General Partner, Principal  
financial officer of registrant

By: /s/ Donald E. Carpenter  
Donald E. Carpenter  
Principal accounting  
officer of registrant

## CERTIFICATIONS

I, Paritosh K. Choksi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATEL Cash Distribution Fund VII, LP;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within the entity, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 11, 2004

/s/ Paritosh K. Choksi

Paritosh K. Choksi

Principal Financial Officer of Registrant, Executive

Vice President of General Partner

## CERTIFICATIONS

I, Dean L. Cash, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATEL Cash Distribution Fund VII, LP;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within the entity, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 11, 2004

/s/ Dean L. Cash

Dean L. Cash

President and Chief Executive

Officer of General Partner



**CERTIFICATION**

I, Dean L. Cash, Chief Executive Officer of ATEL Financial Services, LLC, General Partner of ATEL Cash Distribution Fund VII, L.P. (the "Partnership"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

1. The Quarterly Report on Form 10-Q of the Partnership for the quarter ended September 30, 2004 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m);
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date:

November 11, 2004

/s/ Dean L. Cash

Dean L. Cash

President and Chief Executive

Officer of General Partner

A signed original of this written statement required by Section 906 has been provided to the Partnership and will be retained by the Partnership and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION**

I, Paritosh K. Choksi, Executive Vice President of ATEL Financial Services, LLC, General Partner of ATEL Cash Distribution Fund VII, L.P. (the "Partnership"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

1. The Quarterly Report on Form 10-Q of the Partnership for the quarter ended September 30, 2004 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m);
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date:

November 11, 2004

/s/ Paritosh K. Choksi

Paritosh K. Choksi

Executive Vice President of General

Partner, Principal Financial Officer of Registrant

A signed original of this written statement required by Section 906 has been provided to the Partnership and will be retained by the Partnership and furnished to the Securities and Exchange Commission or its staff upon request.