

# Form 10-Q

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the quarterly period ended March 31, 2003

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 0-24175**

**ATEL Capital Equipment Fund VII, L.P.**

(Exact name of registrant as specified in its charter)

**California**

(State or other jurisdiction of incorporation or organization)

**94-3248318**

(I. R. S. Employer Identification No.)

**600 California Street, 6th Floor, San Francisco, California 94108-2733**

(Address of principal executive offices)

Registrant's telephone number, including area code: (415) 989-8800

Securities registered pursuant to section 12(b) of the Act: None

Securities registered pursuant to section 12(g) of the Act: Limited Partnership Units

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Yes ☐ No ☒

The number of Limited Partnership Units outstanding as of March 31, 2003 was 14,996,050

### DOCUMENTS INCORPORATED BY REFERENCE

None

## **Part I. FINANCIAL INFORMATION**

### **Item 1. Financial Statements (unaudited).**

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**BALANCE SHEETS**

**MARCH 31, 2003 AND DECEMBER 31, 2002**  
**(Unaudited)**

**ASSETS**

	<u>2003</u>	<u>2002</u>
Cash and cash equivalents	\$ 1,382,258	\$ 2,194,169
Accounts receivable, net of allowance for doubtful accounts of \$608,150 in 2003 and \$403,067 in 2002	3,373,201	4,848,736
Due from General Partner	-	253,543
Other assets	-	10,019
Investments in leases	90,778,031	108,917,281
Total assets	<u>\$ 95,533,490</u>	<u>\$ 116,223,748</u>

**LIABILITIES AND PARTNERS' CAPITAL**

Other long-term debt	\$30,359,000	\$33,546,000
Non-recourse debt	3,313,052	4,577,308
Lines of credit	-	13,300,000
Accounts payable:		
General Partner	909,051	-
Other	624,897	752,459
Accrued interest expense	155,665	192,403
Interest rate swap contracts	1,511,466	1,624,360
Unearned operating lease income	737,181	1,012,984
Total liabilities	<u>37,610,312</u>	<u>55,005,514</u>
Partners' capital	<u>57,923,178</u>	<u>61,218,234</u>
Total liabilities and partners' capital	<u>\$ 95,533,490</u>	<u>\$ 116,223,748</u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**INCOME STATEMENTS**

**THREE MONTH PERIODS ENDED  
MARCH 31, 2003 AND 2002  
(Unaudited)**

	<u>2003</u>	<u>2002</u>
Revenues:		
Leasing activities:		
Operating leases	\$ 5,543,069	\$ 6,710,984
Direct financing leases	274,332	403,680
Gain (loss) on sales of assets	2,153,445	(47,336)
Interest	1,668	6,117
Other	26,912	2,111
	<u>7,999,426</u>	<u>7,075,556</u>
Expenses:		
Depreciation and amortization	4,523,617	4,423,512
Cost reimbursements to General Partner	780,304	564,026
Interest expense	620,293	889,598
Impairment losses	517,926	-
Equipment and incentive management fees to General Partner	360,964	282,352
Provision for doubtful accounts	220,000	300,000
Railcar maintenance	109,490	153,210
Professional fees	36,301	93,529
Other	180,395	149,812
	<u>7,349,290</u>	<u>6,856,039</u>
Net income	<u>\$ 650,136</u>	<u>\$ 219,517</u>
Net income (loss):		
General Partner	\$ 308,138	\$ 296,307
Limited Partners	341,998	(76,790)
	<u>\$ 650,136</u>	<u>\$ 219,517</u>
Net income (loss) per Limited Partnership Unit	\$ 0.02	\$ (0.01)
Weighted average number of Units outstanding	14,996,050	14,996,050

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**STATEMENT OF CHANGES IN PARTNERS' CAPITAL**

**THREE MONTH PERIOD ENDED  
MARCH 31, 2003  
(Unaudited)**

	<u>Limited Partners</u>		<u>General Partner</u>	Accumulated Other Comprehensive Income (Loss)	<u>Total</u>
	<u>Units</u>	<u>Amount</u>			
Balance December 31, 2002	14,996,050	\$ 62,842,594	\$ -	\$ (1,624,360)	\$ 61,218,234
Distributions to partners	-	(3,749,948)	(308,138)	-	(4,058,086)
Unrealized decrease in value of interest rate swap contracts	-	-	-	112,894	112,894
Net income	-	341,998	308,138	-	650,136
Balance March 31, 2003	<u>14,996,050</u>	<u>\$ 59,434,644</u>	<u>\$ -</u>	<u>\$ (1,511,466)</u>	<u>\$ 57,923,178</u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**STATEMENT OF CASH FLOWS**

**THREE MONTH PERIODS ENDED  
MARCH 31, 2003 AND 2002**

	<u>2003</u>	<u>2002</u>
<b>Operating activities:</b>		
Net income	\$ 650,136	\$ 219,517
Adjustments to reconcile net income to cash provided by operating activities:		
(Gain) loss on sales of assets	(2,153,445)	47,336
Depreciation and amortization	4,523,617	4,423,512
Impairment losses	517,926	-
Provision for doubtful accounts	220,000	300,000
Changes in operating assets and liabilities:		
Accounts receivable	1,255,535	1,337,952
Due from General Partner	253,543	-
Other assets	10,019	67,999
Accounts payable, General Partner	909,051	(293,828)
Accounts payable, other	(127,562)	256,778
Accrued interest expense	(36,738)	(71,471)
Unearned lease income	(275,803)	44,132
<b>Net cash provided by operations</b>	<u>5,746,279</u>	<u>6,331,927</u>
<b>Investing activities:</b>		
Proceeds from sales of assets	14,689,581	240,881
Reduction of net investment in direct financing leases	561,571	809,865
Purchases of equipment on operating leases	-	(3,959,522)
Purchases of equipment on direct financing leases	-	(3,059,140)
Initial direct costs paid to General Partner	-	(107,961)
<b>Net cash provided by (used in) investing activities</b>	<u>15,251,152</u>	<u>(6,075,877)</u>
<b>Financing activities:</b>		
Repayments of borrowings under line of credit	(13,800,000)	(9,800,000)
Distributions to limited partners	(3,749,948)	(3,749,948)
Repayments of other long-term debt	(3,187,000)	(4,596,000)
Repayments of non-recourse debt	(1,264,256)	(1,756,537)
Borrowings under line of credit	500,000	9,700,000
Distributions to General Partner	(308,138)	(296,307)
Proceeds of other long-term debt	-	10,100,000
<b>Net cash used in financing activities</b>	<u>(21,809,342)</u>	<u>(398,792)</u>
<b>Net decrease in cash and cash equivalents</b>	(811,911)	(142,742)
<b>Cash and cash equivalents at beginning of period</b>	<u>2,194,169</u>	<u>936,189</u>
<b>Cash and cash equivalents at end of period</b>	<u>\$ 1,382,258</u>	<u>\$ 793,447</u>
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for interest	<u>\$ 657,031</u>	<u>\$ 961,069</u>

See accompanying notes.

# ATEL CAPITAL EQUIPMENT FUND VII, L.P.

## NOTES TO FINANCIAL STATEMENTS

**MARCH 31, 2003**  
(Unaudited)

### 1. Summary of significant accounting policies:

Basis of presentation:

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. The unaudited interim financial statements reflect all adjustments which are, in the opinion of the General Partner, necessary to a fair statement of financial position and results of operations for the interim periods presented. All such adjustments are of a normal recurring nature. These unaudited interim financial statements should be read in conjunction with the financial statements and notes thereto contained in the report on Form 10-K for the year ended December 31, 2002, filed with the Securities and Exchange Commission.

### 2. Organization and partnership matters:

ATEL Capital Equipment Fund VII, L.P. (the Fund), was formed under the laws of the State of California on July 17, 1996, for the purpose of acquiring equipment to engage in equipment leasing and sales activities.

Upon the sale of the minimum amount of Units of Limited Partnership interest (Units) of \$1,200,000 and the receipt of the proceeds thereof on January 7, 1997, the Fund commenced operations.

The Partnership does not make a provision for income taxes since all income and losses will be allocated to the Partners for inclusion in their individual tax returns.

ATEL Financial Services, LLC, an affiliated entity, acts as the General Partner of the Fund.

### 3. Investment in leases:

The Fund's investment in leases consists of the following:

	Balance December 31, <u>2002</u>	Impairment <u>Losses</u>	Depreciation Expense and Amortization <u>of Leases</u>	Reclassi- fications and <u>Dispositions</u>	Balance March 31, <u>2003</u>
Net investment in operating leases	\$ 84,026,902	\$ (517,926)	\$ (4,472,905)	\$(11,542,016)	\$ 67,494,055
Net investment in direct financing leases	16,227,117	-	(561,571)	(5,921,317)	9,744,229
Assets held for sale or lease	10,563,086	-	-	2,815,604	13,378,690
Reserve for losses	(2,111,593)	-	-	2,111,593	-
Initial direct costs, net of accumulated amortization of \$899,563 in 2003 and \$905,356 in 2002	211,769	-	(50,712)	-	161,057
	<u>\$108,917,281</u>	<u>\$ (517,926)</u>	<u>\$ (5,085,188)</u>	<u>\$(12,536,136)</u>	<u>\$ 90,778,031</u>

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2003**  
**(Unaudited)**

**3. Investment in leases (continued):**

Property on operating leases consists of the following:

	Balance December 31, <u>2002</u>	Impairment <u>Losses</u>	Depreciation <u>Expense</u>	Reclassi- fications and <u>Dispositions</u>	Balance March 31, <u>2003</u>
Transportation	\$ 74,889,008	\$ -	\$ -	\$ 1,654,985	\$ 76,543,993
Construction	22,414,263	-	-	(1,165,750)	21,248,513
Marine vessels/barges	27,030,136	-	-	(7,335,250)	19,694,886
Mining	9,012,965	-	-	(369,793)	8,643,172
Materials handling	9,009,095	-	-	(4,058,323)	4,950,772
Manufacturing	9,367,388	-	-	(4,813,948)	4,553,440
Communications	4,309,885	-	-	(561,827)	3,748,058
Office automation	3,604,688	-	-	(83,642)	3,521,046
Other	6,034,386	-	-	(2,654,831)	3,379,555
	<u>165,671,814</u>	<u>-</u>	<u>-</u>	<u>(19,388,379)</u>	<u>146,283,435</u>
Less accumulated depreciation	<u>(81,644,912)</u>	<u>(517,926)</u>	<u>(4,472,905)</u>	<u>7,846,363</u>	<u>(78,789,380)</u>
	<u><u>\$ 84,026,902</u></u>	<u><u>\$ (517,926)</u></u>	<u><u>\$ (4,472,905)</u></u>	<u><u>\$ (11,542,016)</u></u>	<u><u>\$ 67,494,055</u></u>

All of the property on leases was acquired in 1997, 1998, 1999, 2001 and 2002.

At March 31, 2003, the aggregate amounts of future minimum lease payments are as follows:

	Operating <u>Leases</u>	Direct Financing <u>Leases</u>	<u>Total</u>
Nine months ending December 31, 2003	\$ 8,801,270	\$ 1,715,260	\$ 10,516,530
Year ending December 31, 2004	8,135,719	2,135,616	10,271,335
2005	5,040,196	2,135,616	7,175,812
2006	828,759	945,719	1,774,478
2007	57,600	535,056	592,656
Thereafter	96,000	204,253	300,253
	<u><u>\$ 22,959,544</u></u>	<u><u>\$ 7,671,520</u></u>	<u><u>\$ 30,631,064</u></u>

*Direct financing leases:*

As of March 31, 2003, investment in direct financing leases consists primarily rail cars. The following lists the components of the Company's investment in direct financing leases as of March 31, 2003:

Total minimum lease payments receivable	\$ 7,671,520
Estimated residual values of leased equipment (unguaranteed)	<u>5,102,772</u>
Investment in direct financing leases	12,774,292
Less unearned income	<u>(3,030,063)</u>
Net investment in direct financing leases	<u><u>\$ 9,744,229</u></u>



**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2003**  
**(Unaudited)**

**4. Non-recourse debt:**

Notes payable to financial institutions are due in varying monthly, quarterly and semi-annual installments of principal and interest. The notes are secured by assignments of lease payments and pledges of the assets which were purchased with the proceeds of the particular notes. Interest rates on the notes vary from 7.0% to 16.6%.

Future minimum payments of non-recourse debt are as follows:

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
Nine months ending December 31, 2003	\$ 2,344,935	\$ 220,882	\$ 2,565,817
Year ending December 31, 2004	313,874	67,654	381,528
2005	322,838	42,927	365,765
2006	216,850	20,179	237,029
2007	90,838	5,141	95,979
Thereafter	23,717	278	23,995
	<u>\$ 3,313,052</u>	<u>\$ 357,061</u>	<u>\$ 3,670,113</u>

**5. Other long-term debt:**

In 1998, the Fund entered into a \$65 million receivables funding program (the Program) with a receivables financing company that issues commercial paper rated A1 by Standard and Poors and P1 by Moody's Investor Services. Under the Program, the receivables financing company receives a general lien against all of the otherwise unencumbered assets of the Fund. The Program provides for borrowing at a variable interest rate (1.3447% at March 31, 2003). As of March 31, 2002, the program was closed as to any additional borrowings.

The Program requires the General Partner to enter into various interest rate swaps with a financial institution (also rated A1/P1) to manage interest rate exposure associated with variable rate obligations under the Program by effectively converting the variable rate debt to fixed rates. As of March 31, 2003, the Fund receives or pays interest on a notional principal of \$23,155,000, based on the difference between nominal rates ranging from 4.36% to 7.58% and the variable rate under the Program. No actual borrowing or lending is involved. The last of the swaps terminates in 2009. The differential to be paid or received is accrued as interest rates change and is recognized currently as an adjustment to interest expense related to the debt.

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2003**  
**(Unaudited)**

**5. Other long-term debt (continued):**

Borrowings under the Program are as follows:

<u>Date Borrowed</u>	<u>Original Amount Borrowed</u>	<u>Balance March 31, 2003</u>	<u>Rate on Interest Swap Agreement</u>
4/1/98	\$ 21,770,000	\$ 995,000	6.220%
7/1/98	25,000,000	3,065,000	6.155%
10/1/98	20,000,000	5,305,000	5.550%
4/16/99	9,000,000	2,300,000	5.890%
1/26/00	11,700,000	6,252,000	7.580%
5/25/01	2,000,000	1,303,000	5.790%
9/28/01	6,000,000	3,935,000	4.360%
1/31/02	4,400,000	3,192,000	*
2/19/02	5,700,000	4,012,000	*
	<u>\$105,570,000</u>	<u>\$ 30,359,000</u>	

\* Under the terms of the Program, no interest rate swap agreements were required for these borrowings.

The long-term debt borrowings mature from 2004 through 2009. Future minimum principal payments of long-term debt are as follows:

	<u>Swap Notional / Debt Principal</u>	<u>Debt Principal Not Swapped</u>	<u>Interest</u>	<u>Total</u>	<u>Rates on Interest Swap Agreements**</u>
Nine months ending December 31,					
2003	\$ 6,378,000	\$ 1,959,000	\$ 1,175,239	\$ 9,512,239	5.860%-5.878%
Year ending December 31, 2004	7,186,000	2,272,000	1,041,833	10,499,833	5.871%-5.910%
2005	5,766,000	2,109,000	539,350	8,414,350	5.927%-6.257%
2006	1,946,000	864,000	206,986	3,016,986	6.414%-7.009%
2007	903,000	-	103,979	1,006,979	7.007%-7.211%
2008	635,000	-	46,443	681,443	7.245%-7.480%
2009	341,000	-	12,229	353,229	7.58%
	<u>\$ 23,155,000</u>	<u>\$ 7,204,000</u>	<u>\$ 3,126,059</u>	<u>\$ 33,485,059</u>	

\*\* Represents the range of monthly weighted average fixed interest rates paid for amounts maturing in the particular year. The receive-variable rate portion of the swap represents commercial paper rates (1.3447% at March 31, 2003).

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2003**  
**(Unaudited)**

**6. Related party transactions:**

The terms of the Limited Partnership Agreement provide that the General Partner and/or Affiliates are entitled to receive certain fees for equipment acquisition, management and resale and for management of the Fund.

The Limited Partnership Agreement allows for the reimbursement of costs incurred by the General Partner in providing services to the Fund. Services provided include Fund accounting, investor relations, legal counsel and lease and equipment documentation. The General Partner is not reimbursed for services where it is entitled to receive a separate fee as compensation for such services, such as acquisition and management of equipment. Reimbursable costs incurred by the General Partner are allocated to the Fund based upon actual time incurred by employees working on Fund business and an allocation of rent and other costs based on utilization studies.

Substantially all employees of the General Partner record time incurred in performing services on behalf of all of the Funds serviced by the General Partner. The General Partner believes that the costs reimbursed are the lower of (i) actual costs incurred on behalf of the Fund or (ii) the amount the Fund would be required to pay independent parties for comparable services in the same geographic location and are reimbursable in accordance with the Limited Partnership Agreement.

The General Partner and/or Affiliates earned fees, commissions and reimbursements, pursuant to the Limited Partnership Agreement as follows:

	<u>2003</u>	<u>2002</u>
Incentive management fees (computed as 4% of distributions of cash from operations, as defined in the Limited Partnership Agreement) and equipment management fees (computed as 3.5% of gross revenues from operating leases, as defined in the Limited Partnership Agreement plus 2% of gross revenues from full payout leases, as defined in the Limited Partnership Agreement)	\$ 360,964	\$ 282,352
Costs reimbursed to General Partner	<u>780,304</u>	<u>564,026</u>
	<u>\$ 1,141,268</u>	<u>\$ 846,378</u>

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**

**NOTES TO FINANCIAL STATEMENTS**

**MARCH 31, 2003**  
**(Unaudited)**

**7. Line of credit:**

The Fund participates with the General Partner and certain of its affiliates in a \$56,191,292 revolving line of credit (comprised of an acquisition facility and a warehouse facility) with a financial institution that includes certain financial covenants. The line of credit expires on June 28, 2004. As of March 31, 2003, borrowings under the facility were as follows:

Amount borrowed by the Fund under the acquisition facility	\$ -
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition facility	17,200,000
Total borrowings under the acquisition facility	<u>17,200,000</u>
Amounts borrowed by the General Partner and its sister corporation under the warehouse facility	-
Total outstanding balance	<u><u>\$ 17,200,000</u></u>
 Total available under the line of credit	 \$ 56,191,292
Total outstanding balance	<u>(17,200,000)</u>
Remaining availability	<u><u>\$ 38,991,292</u></u>

Draws on the acquisition facility by any individual borrower are secured only by that borrower's assets, including equipment and related leases. Borrowings on the warehouse facility are recourse jointly to certain of the affiliated partnerships and limited liability companies, the Fund and the General Partner.

The credit agreement includes certain financial covenants applicable to each borrower. The Fund was in compliance with its covenants as of March 31, 2003.

**8. Other comprehensive income:**

For the three month periods ended March 31, 2003 and 2002, other comprehensive income consisted of the following:

	<u>2003</u>	<u>2002</u>
Net income	\$ 650,136	\$ 219,517
Other comprehensive income:		
Change in value of interest rate swap contracts	<u>112,894</u>	<u>241,121</u>
Comprehensive net income	<u><u>\$ 763,030</u></u>	<u><u>\$ 460,638</u></u>

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Statements contained in this Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Form 10-Q, which are not historical facts, may be forward-looking statements. Such statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Investors are cautioned not to attribute undue certainty to these forward-looking statements, which speak only as of the date of this Form 10-Q. We undertake no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this Form 10-Q or to reflect the occurrence of unanticipated events, other than as required by law.

### **Capital Resources and Liquidity**

During the first quarter of 2003 and 2002, the Partnership's primary activity was engaging in equipment leasing and sales activities.

In the first quarter of 2003, the Fund's primary source of cash flows was from the proceeds of sales of lease assets. In the first quarter of 2002, the Fund's primary source of liquidity was operating lease rents. The liquidity of the Fund will vary in the future, increasing to the extent cash flows from leases exceed expenses, and decreasing as lease assets are acquired, as distributions are made to the limited partners and to the extent expenses exceed cash flows from leases.

As another source of liquidity, the Fund has contractual obligations with a diversified group of lessees for fixed lease terms at fixed rental amounts. As the initial lease terms expire the Fund will re-lease or sell the equipment. The future liquidity beyond the contractual minimum rentals will depend on the General Partner's success in re-leasing or selling the equipment as it comes off lease.

The Fund participates with the General Partner and certain of its affiliates in a \$56,191,292 revolving line of credit (comprised of an acquisition facility and a warehouse facility) with a financial institution that includes certain financial covenants. The line of credit expires on June 28, 2004. As of March 31, 2003, borrowings under the facility were as follows:

Amount borrowed by the Fund under the acquisition facility	\$ -
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition facility	17,200,000
Total borrowings under the acquisition facility	17,200,000
Amounts borrowed by the General Partner and its sister corporation under the warehouse facility	-
Total outstanding balance	<u>\$ 17,200,000</u>
 Total available under the line of credit	 \$ 56,191,292
Total outstanding balance	(17,200,000)
Remaining availability	<u>\$ 38,991,292</u>

Draws on the acquisition facility by any individual borrower are secured only by that borrower's assets, including equipment and related leases. Borrowings on the warehouse facility are recourse jointly to certain of the affiliated partnerships and limited liability companies, the Fund and the General Partner.

The Fund anticipates reinvesting a portion of lease payments from assets owned in new leasing transactions. Such reinvestment will occur only after the payment of all obligations, including debt service (both principal and interest), the payment of management and acquisition fees to the General Partner and providing for cash distributions to the Limited Partners.

The Fund currently has available adequate reserves to meet contingencies, but in the event those reserves were found to be inadequate, the Fund would likely be in a position to borrow against its current portfolio to meet such requirements. The General Partner envisions no such requirements for operating purposes.

No commitments of capital have been or are expected to be made other than for the acquisition of additional equipment. There were no such commitments as of March 31, 2003.

If inflation in the general economy becomes significant, it may affect the Fund inasmuch as the residual (resale) values and rates on re-leases of the Fund's leased assets may increase as the costs of similar assets increase. However, the Fund's revenues from existing leases would not increase, as such rates are generally fixed for the terms of the leases without adjustment for inflation.

If interest rates increase significantly, the lease rates that the Fund can obtain on future leases will be expected to increase as the cost of capital is a significant factor in the pricing of lease financing. Leases already in place, for the most part, would not be affected by changes in interest rates.

### **Cash Flows**

In the first quarter of 2003, the Fund's primary source of cash flows was from the proceeds of sales of lease assets. In the first quarter of 2002, the primary source of liquidity was rents from operating leases. Cash from operating activities was almost entirely from operating lease rents in both quarters.

In the first quarter of 2003 and 2002, the only sources of cash from investing activities was proceeds from sales of assets and rents from direct financing leases accounted for as reductions of the Fund's net investment in direct financing leases. In the first quarter of 2003, proceeds from sales of lease assets increased compared to the first quarter of 2002. Proceeds from such sales are not expected to be consistent from one year to another. In 2002 the primary investing uses of cash were the purchase of assets on operating and direct financing leases. There were no uses of cash in investing activities in the first quarter of 2003.

In the first quarter of 2002, sources of cash from financing activities consisted of amounts borrowed under the line of credit and under the other long-term debt facility. In the first quarter of 2003, the only source of cash from financing activities was borrowings under the line of credit. Repayments of other long-term debt and non-recourse debt have decreased as a result of scheduled debt payments. Repayments of borrowings under the line of credit increased from \$9,800,000 in the first quarter of 2002 to \$13,800,000 in the first quarter of 2003. Most of the proceeds from the sales of lease assets in the first quarter of 2003 were used to repay borrowings on the line of credit.

### **Results of operations**

Operations resulted in a net income of \$650,136 in the first quarter of 2003 compared to \$219,517 in the first quarter of 2002. The Fund's primary source of revenues is from operating leases. This is expected to remain true in future periods. Depreciation expense is the single largest expense of the Fund. Depreciation is related to operating lease assets and thus, to operating lease revenues. Operating lease revenues have decreased quarter to quarter primarily as a result of net asset dispositions. Increases in the amounts of equipment off lease and lower lease rates realized on renewals have also contributed to the decrease.

In the first quarter of 2003, sales of lease assets resulted in a gain of \$2,153,445 compared to a loss of \$47,336 in the first quarter of 2002. Gains and losses are not expected to be consistent from one period to another.

Equipment management fees are based on the Fund's rental revenues and have decreased in relation to decreases in the Fund's revenues from leases. Such fees decreased from \$282,352 in the first quarter of 2002 to \$219,595 in the first quarter of 2003. Incentive management fees are based on the levels of distributions to limited partners and the sources of the cash distributed. Such fees have increased from zero in the first quarter of 2002 to \$141,369 in the first quarter of 2003.

The decrease in interest expense from \$889,598 in the first quarter of 2002 to \$620,293 in the first quarter of 2003 is related to the reduction of total outstanding debt as the result of scheduled payments and other debt paydowns.

In 2001 and 2002, the amounts of costs reimbursed to the General Partner were limited by provisions of the Agreement of Limited Partnership. Costs that were incurred by the General Partner in 2001, but that were not allowed in that year, have been included in the first quarter of 2002. The costs amounted to approximately \$274,000. Costs that were incurred by the General Partner in 2002, but which were not allowed in that year, have been included in the first quarter of 2003. The costs amounted to approximately \$626,000.

### **Item 3. Quantitative and Qualitative Disclosures of Market Risk.**

The Fund, like most other companies, is exposed to certain market risks, including primarily changes in interest rates. The Fund believes its exposure to other market risks, including foreign currency exchange rate risk, commodity risk and equity price risk, are insignificant to both its financial position and results of operations.

In general, the Fund's strategy is to manage its exposure to interest rate risk by obtaining fixed rate debt. Current fixed rate debt is structured so as to match the cash flows required to service the debt to the payment streams under fixed rate lease receivables. The payments under the leases are assigned to the lenders in satisfaction of the debt. Furthermore, the Fund has historically been able to maintain a stable spread between its cost of funds and lease yields in both periods of rising and falling interest rates. Nevertheless, the Fund frequently funds leases with its floating rate line of credit and is, therefore, exposed to interest rate risk until fixed interest rate financing is arranged, or the floating interest rate line of credit is repaid. As of March 31, 2003, there was no outstanding balance on the floating rate line of credit.

Also, the Fund entered into a receivables funding facility in 1998. Since interest on the outstanding balances under the facility varies, the Fund is exposed to market risks associated with changing interest rates. To hedge its interest rate risk, the Fund enters into interest rate swaps, which effectively convert the underlying interest characteristic on the facility from floating to fixed.

Under the swap agreements, the Fund makes or receives variable interest payments to or from the counterparty based on a notional principal amount. The net differential paid or received by the Fund is recognized as an adjustment to interest expense related to the facility balances. The amount paid or received represents the difference between the payments required under the variable interest rate facility and the amounts due under the facility at the fixed (hedged) interest rate. As of March 31, 2003, borrowings on the facility were \$30,359,000 and the associated variable interest rate was 1.3447% and the average fixed interest rate achieved with the swap agreements was 5.87% at March 31, 2003.

### **Item 4. Controls and procedures.**

#### **Internal Controls**

As of March 31, 2003, an evaluation was performed under the supervision and with the participation of the Fund's management, including the CEO and CFO of the General Partner, of the effectiveness of the design and operation of the Fund's disclosure controls and procedures. Based on that evaluation, the Fund's management, including the CEO and CFO of the General Partner, concluded that the Fund's disclosure controls and procedures were effective as of March 31, 2003. There have been no significant changes in the Fund's internal controls or in other factors that could significantly affect internal controls subsequent to March 31, 2003.

#### **Changes in internal controls**

There have been no significant changes in our internal controls or in other factors that could significantly affect our disclosure controls and procedures subsequent to the evaluation date, nor were there any significant deficiencies or material weaknesses in our internal controls.

### Evaluation of disclosure controls and procedures

Under the supervision and with the participation of our management, including the CEO and CFO, an evaluation of the effectiveness of the design and operation of the Fund's disclosure controls and procedures, as defined in Rules 240.13a-14(c) and 15d-14(c) under the Securities Exchange Act of 1934 was performed as of a date within ninety days before the filing date of this quarterly report. Based upon this evaluation, the CEO and CFO of the General Partner concluded that, as of the evaluation date, our disclosure controls and procedures were effective for the purposes of recording, processing, summarizing and timely reporting information required to be disclosed by us in the reports that we file under the Securities Exchange Act of 1934 and that such information is accumulated and communicated to our management in order to allow timely decisions regarding required disclosure.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

No material legal proceedings are currently pending against the Fund or against any of its assets. The following is a discussion of legal matters involving the Fund, but which do not represent claims against the Fund or its assets.

#### *Applied Magnetix Corporation:*

In January 2000, Applied Magnetix Corporation (the "Debtor") filed for protection from creditors under Chapter 11 of the U.S. Bankruptcy Code. The Fund had assets with a total net book value of \$8,048,095 leased to Applied Magnetix Corporation at the bankruptcy filing date. On January 31, 2000, the General Partner was appointed to the Official Committee of Unsecured Creditors and currently serves as the Chairperson of the Committee. Procedures were quickly undertaken for the liquidation of the Fund's leased equipment, which proceeds resulted in recoveries of \$1,773,798 or 21.7% of original equipment cost. As of November 1, 2000, liquidation of the assets was completed.

The debtor filed a Plan of Reorganization (the "Plan"), which was approved by a vote of the creditors of the Debtor in October 2001. The Plan provided that the Debtor change its name to Integrated Micro-Technology (IMT), and enter into a new line of business, the manufacture and production of "micro-machines." As part of the Plan, the Fund, along with the other unsecured creditors, receives a proportionate share of its unsecured claims in the form of ownership shares and warrants in the newly formed business. The success of this new business plan is highly uncertain.

On February 13, 2002, the reorganized Debtor filed a notice of objection to the Fund's claim due to duplication and an improper liquidated damages provision. The Fund disputed this and, as of July 26, 2002, agreement has been reached between the Fund and Debtor as to the amount of the Fund's claim, and the Debtor's objection to the Fund's claim was withdrawn.

On April 28, 2003, the Fund received 139,133 shares of IMT stock. The Fund anticipates additional amounts may be recoverable through its equity interests in the reorganized lessee's business, however, any recoveries above the amounts received upon liquidation of the Fund's equipment are highly uncertain and speculative.

#### *Pioneer Companies, Inc.:*

On July 31, 2001, petitions for reorganization under Chapter 11 of the U.S. Bankruptcy Code were filed by the Pioneer Companies, Inc., et al (the "Debtor"). The Fund's Proof of Claim was timely filed on October 14, 2001, with the Bankruptcy Clerk in Houston. The Fund is the successor in interest to First Union Rail Corporation (FURC) under four (4) tank car lease schedules for 36 tank cars with Pioneer Chlor-Alkali Company, Inc. n/k/a Pioneer Americas, Inc. (together, the "Lease"). FURC manages the Lease for the Fund. The Order Confirming Debtor's Joint Plan of Reorganization Under Chapter 11 of the Bankruptcy Code ("Plan") was entered on November 28, 2001. The Effective Date, as defined in the Plan, was December 31, 2001. Pursuant to Schedules 6.1(a)(x) and 6.1(a)(y) of the Plan, the Lease was rejected by the Debtor.



Although the equipment was to be returned to FURC by December 31, 2001, the Debtor continued to use and pay for the equipment under the lease on a month-to-month basis. A letter agreement has been executed by the Debtor to formalize an understanding for debtor's continued use of the equipment under the terms of the Lease on a month-to-month basis until the cars were returned. The Debtor has also objected to the Fund's claim, which objection was disputed by the Fund and has been resolved with the debtor allowing the Fund an allowed secured claim in the amount of \$193,765 via a stipulation was filed with the court in April 2003. At this point, all equipment has been returned to the Fund, and is in the process of being re-leased and/or sold. The full extent of any recovery is not known at this time as the unsecured claim amount is being paid out in the form of stock, which, while publicly traded, has a low valuation. The Fund intends to hold onto the stock received until such time as the market price improves.

**Item 2. Changes In Securities.**

Inapplicable.

**Item 3. Defaults Upon Senior Securities.**

Inapplicable.

**Item 4. Submission Of Matters To A Vote Of Security Holders.**

Inapplicable.

**Item 5. Other Information.**

Inapplicable.

**Item 6. Exhibits And Reports On Form 8-K.**

(a) Documents filed as a part of this report

1. Financial Statements

Included in Part I of this report:

Balance Sheets, March 31, 2003 and December 31, 2002.

Income Statements for the three month periods ended March 31, 2003 and 2002.

Statement of Changes in Partners' Capital for the three months ended March 31, 2003.

Statements of Cash Flows for the three month periods ended March 31, 2003 and 2002.

Notes to the Financial Statements.

2. Financial Statement Schedules

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

(b) Report on Form 8-K

None

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date:

May 13, 2003

**ATEL CAPITAL EQUIPMENT FUND VII, L.P.**  
**(Registrant)**

By: ATEL Financial Corporation  
General Partner of Registrant

By: /s/ Dean L. Cash  
Dean L. Cash  
President and Chief Executive Officer  
of General Partner

By: /s/ Paritosh K. Choksi  
Paritosh K. Choksi  
Principal Financial Officer  
of Registrant

By: /s/ Donald E. Carpenter  
Donald E. Carpenter  
Principal Accounting  
Officer of Registrant

## CERTIFICATIONS

I, Paritosh K. Choksi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATEL Cash Distribution Fund VII, LP;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 13, 2003

/s/ Paritosh K. Choksi

Paritosh K. Choksi

Principal Financial Officer of Registrant, Executive

Vice President of General Partner

## CERTIFICATIONS

I, Dean L. Cash, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATEL Cash Distribution Fund VII, LP;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 13, 2003

/s/ Dean L. Cash

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Dean L. Cash

President and Chief Executive

Officer of General Partner

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly report on Form 10-Q of ATEL Cash Distribution Fund VII, LP, (the "Fund") for the period ended March 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), and pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, I, Dean L. Cash, Chief Executive Officer of ATEL Financial Services, LLC, General Partner of the Fund, hereby certify that:

1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Fund.

Date: May 13, 2003

/s/ Dean L. Cash

Dean L. Cash

President and Chief Executive  
Officer of General Partner

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly report on Form 10-Q of ATEL Cash Distribution Fund VII, LP, (the "Fund") for the period ended March 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), and pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, I, Paritosh K. Choksi, Chief Financial Officer of ATEL Financial Services, LLC, General Partner of the Fund, hereby certify that:

1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Fund.

Date: May 13, 2003

/s/ Paritosh K. Choksi

Paritosh K. Choksi

Executive Vice President of General  
Partner, Principal Financial Officer of Registrant