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December 29, 2023

### VIA ONLINE SHAREHOLDER PROPOSAL PORTAL

Office of Chief Counsel
Division of Corporation Finance
U.S. Securities and Exchange Commission
100 F Street, NE
Washington, DC 20549

Re: Boyd Gaming Corporation

Shareholder Proposal of Trinity Health and the American Nonsmokers' Rights

**Foundation** 

Securities Exchange Act of 1934—Rule 14a-8

#### Ladies and Gentlemen:

We submit this letter on behalf of our client, Boyd Gaming Corporation, a Nevada corporation (the "Company"), which requests confirmation that the staff (the "Staff") of the Division of Corporation Finance of the U.S. Securities and Exchange Commission (the "Commission") will not recommend enforcement action to the Commission if, in reliance on Rule 14a-8 under the Securities Exchange Act of 1934 (the "Exchange Act"), the Company omits the enclosed shareholder proposal (the "Proposal") submitted by Trinity Health and the American Nonsmokers' Rights Foundation (the "Proponents") from the Company's proxy materials for its 2024 Annual Meeting of Shareholders (the "2024 Proxy Materials").

Pursuant to Rule 14a-8(j) under the Exchange Act, we have:

- submitted this letter to the Staff no later than eighty (80) calendar days before the Company intends to file its definitive 2024 Proxy Materials with the Commission; and
- concurrently sent copies of this correspondence to the Proponents.

Copies of the Proposal, the Proponents' cover letters submitting the Proposal, and other correspondence relating to the Proposal are attached hereto as <u>Exhibit A</u>.

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Rule 14a-8(k) and Staff Legal Bulletin No. 14D (Nov. 7, 2008) ("SLB 14D") provide that shareholder proponents are required to send companies a copy of any correspondence that the proponents elect to submit to the Commission or the Staff. Accordingly, if the Proponents elect to submit additional correspondence to the Commission or the Staff with respect to the Proposal, a copy of that correspondence should be furnished concurrently to the undersigned on behalf of the Company pursuant to Rule 14a-8(k) and SLB 14D.

#### I. THE PROPOSAL

On November 21, 2023, the Company received letters from the Proponents containing the Proposal for inclusion in the Company's 2024 Proxy Materials. The Proposal reads as follows:

**Resolved**: Shareholders request the Board of Directors commission and disclose a report on the potential cost savings through the adoption of a smokefree policy for Boyd Gaming properties. The report, prepared at reasonable cost and omitting confidential and proprietary information, should be published within six months following the 2024 shareholders meeting.

Whereas: The U.S. Surgeon General released a landmark report in 2006 stating that there is no safe level of exposure to secondhand smoke. Tobacco use and secondhand smoke exposure kills nearly 500,000 Americans every year. For the gaming industry, workers on casino floors are largely people of color and women; lack of access to smokefree air can deepen existing disparities in health outcomes.

The COVID-19 pandemic changed long-held business assumptions across many industries. For the gaming industry, customers became much more sensitive to indoor air quality and how such air affects their health.

While our Company may have efforts to address indoor air quality, the American Society of Heating, Refrigerating and Air-Conditioning Engineers states: "There is no currently available or reasonably anticipated ventilation or air cleaning system that can adequately control or significantly reduce the health risks of environmental tobacco smoke to an acceptable level."

As independent researchers C3 Gaming found in analyzing revenue performance in several competitive casino markets, smokefree casinos, for the first time, generated more revenue: "Data from multiple jurisdictions clearly indicates that banning smoking no longer causes a dramatic drop in gaming revenue. In fact, non-smoking properties appear to be performing better than their counterparts that continue to allow smoking."

There are potential business risks to allowing indoor smoking in Boyd Gaming properties, from higher employee health insurance premiums (when

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compared with casinos that don't permit indoor smoking), greater maintenance costs, and deterring a significant number of potential visitors who won't visit a casino due exposure to tobacco smoke (87% of the American public does not smoke).

Shareholders have no guidance as to the costs our Company is bearing for continuing to allow indoor smoking, nor has the Company disclosed the social and environmental costs and risks imposed on its stakeholders.

Parx Casino's Chief Marketing Officer told the Play Pennsylvania website in February 2023 that since the casino went smokefree, Parx has seen a positive effect on the health and morale of employees and did not increase health insurance premiums: "Frankly, we are starting to see health costs go down.... What's been interesting to me, is a lot of our smoking guests have actually said things like, 'I never realized how smoky and annoying it was. I really don't mind walking 50 feet out to the smoking patio."

New customer preferences require an examination of the status quo in which smoking is allowed in gaming properties around the country. We believe our Company could enhance its ESG initiatives by conducting the report that our proposal requests. We urge Boyd Gaming shareholders to vote in favor of this proposal.

#### II. EXCLUSION OF THE PROPOSAL

#### a. Basis for Excluding the Proposal

As discussed more fully below, the Company believes it may properly omit the Proposal from its 2024 Proxy Materials in reliance on Rule 14a-8(i)(7) of the Exchange Act ("Rule 14a-8(i)(7)"), as the Proposal deals with matters related to the Company's ordinary business operations.

b. The Proposal May Be Omitted in Reliance on Rule 14a-8(i)(7) Because the Proposal Deals with Matters Relating to the Company's Ordinary Business Operations

Rule 14a-8(i)(7) permits the omission of a shareholder proposal dealing with matters relating to a company's "ordinary business operations." According to the Commission's release accompanying the 1998 amendments to Rule 14a-8, the underlying policy of the ordinary business exclusion is "to confine the resolution of ordinary business problems to management and the board of directors, since it is impracticable for shareholders to decide how to solve such problems at an annual shareholders meeting." Release No. 34-40018 (May 21, 1998) (the "1998 Release").

In the 1998 Release, the Commission identified the two central considerations underlying the general policy for the ordinary business exclusion. The first consideration relates to the subject matter of the proposal. The Commission stated that, "[c]ertain tasks are so fundamental to management's ability to run a company on a day-to-day basis that they could not, as a practical

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matter, be subject to direct shareholder oversight." 1998 Release. The term "ordinary business" is rooted in the fundamental "corporate law concept providing management with flexibility in directing certain core matters involving the company's business and operations." *Id.* (citing Release No. 12999 (Nov. 22, 1976)). The second consideration relates to the "degree to which the proposal seeks to 'micro-manage' the company by probing too deeply into matters of a complex nature upon which shareholders, as a group, would not be in a position to make an informed judgment." *Id.*; see also Staff Legal Bulletin No. 14L (Nov. 3, 2021) ("SLB 14L").

As the Commission noted in the 1998 Release, proposals relating to ordinary business matters are distinguishable from those "focusing on sufficiently significant social policy issues," which generally are not excludable under Rule 14a-8(i)(7) because "the proposals would transcend the day-to-day business matters and raise policy issues so significant that it would be appropriate for a shareholder vote." The ordinary business exception therefore "recognize[s] the board's authority over most day-to-day business matters," while at the same time "preserving shareholders' right to bring important issues before other shareholders by means of the company's proxy statement." See SLB 14L, Part B.2. However, it is well established that a proposal that seeks to micromanage a company's business operations is excludable under Rule 14a-8(i)(7) regardless of whether the proposal raises a "significant social policy issue." See Staff Legal Bulletin No. 14E (Oct. 27, 2009) ("SLB 14E"), at note 8, citing the 1998 Release for the standard that "a proposal [that raises a significant policy issue] could be excluded under Rule 14a-8(i)(7), however, if it seeks to micro-manage the company by probing too deeply into matters of a complex nature upon which shareholders, as a group, would not be in a position to make an informed judgment."

Framing a shareholder proposal in the form of a request for a report does not change the nature of the proposal. The Commission has stated that a proposal requesting the dissemination of a report may be excludable under Rule 14a-8(i)(7) if the subject matter of the report is within the ordinary business of the issuer. See Exchange Act Release No. 20091 (Aug. 16, 1983) (the "1983 Release"); see also Johnson Controls, Inc. (Oct. 26, 1999) ("[Where] the subject matter of the additional disclosure sought in a particular proposal involves a matter of ordinary business... it may be excluded under [R]ule 14a-8(i)(7)") and Netflix, Inc. (Mar. 14, 2016) (concurring with the exclusion of a proposal for a public report describing risks related to offensive and inaccurate portrayals of Native Americans, American Indians and other Indigenous Peoples, noting that the underlying subject matter of the requested report related to "the nature, presentation and content of programming and film production").

# i. The Proposal May Be Omitted Because it Seeks to Micromanage the Company

It is the Company's view that the Proposal may be properly omitted in reliance on Rule 14a-8(i)(7) because the Staff has repeatedly recognized that a proposal that seeks to micromanage the determinations of a company's management regarding day-to-day decisions is excludable under Rule 14a-8(i)(7) as a component of "ordinary business."

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The Proposal requests that the Company disclose a report on the potential cost savings through the adoption of a smokefree policy for the Company's properties for reasons including the assertion that "[s]hareholders have no guidance as to the costs our Company is bearing for continuing to allow indoor smoking, nor has the Company disclosed the social and environmental costs and risks imposed on its stakeholders." As noted above, the Commission has long held that proposals requesting a report are evaluated by the Staff by considering the underlying subject matter of the proposal when applying Rule 14a-8(i)(7). See the 1983 Release; see also SLB 14E. The underlying purpose of the report sought in the Proposal is the implementation of a smokefree policy for all of the Company's properties. The fact that the Proposal calls for a report assessing the cost savings does not change the underlying subject matter of the Proposal. A proposal that limits something as core to the Company's business as the management of its place of business and the accommodations that the Company may provide its customers, is by definition micromanagement in areas best left to management in the ordinary course.

Explaining the standard, the Commission noted in the 1998 Release that consideration of complex matters upon which shareholders could not make an informed judgment "may come into play in a number of circumstances, such as where the proposal involves intricate detail, or seeks to impose specific time-frames or methods for implementing complex policies" (footnote omitted). Here, the Proposal intends for shareholders to step into the shoes of management and oversee the environmental, social and financial risks to the Company associated with complex management of its properties as it relates to the Company's smoking policies. It does not merely request that environmental, social and financial concerns be considered when managing the Company's places of business; instead, the underlying subject matter calls for the implementation of a smokefree policy for all of the Company's properties. The Proposal implicates precisely the circumstances contemplated by the Commission in determining when a proposal may be omitted — it involves both "intricate detail" (the complex decisions regarding how best to manage the Company's properties and the accommodations the Company provides to its customers, including whether or not to implement a smokefree policy) and the imposition of "specific ... methods for implementing complex policies" (the adoption of a smokefree policy for all of the Company's properties).

In this case, the Proposal involves exactly the type of day-to-day business operations that the 1998 Release indicated are too impractical and complex to subject to direct shareholder oversight. The smoking policy for each of the Company's properties is impacted by a wide range of business considerations, including the tastes and preferences of customers, local practices and regulations, policies of competitors that are often located nearby the Company's properties, the effectiveness of airflow technology solutions, and considerations of other alternative approaches. Balancing such interests is a complex issue that shareholders as a group lack the business expertise and knowledge of the hospitality and gaming industry upon which to make an informed judgment. Furthermore, the policies that the Company's management puts in place with respect to its properties have a direct impact on the Company's customer base and, by extension, the Company's financial performance. Adopting a Company-wide smokefree policy as contemplated by the Proposal has competitive implications, as customers who wish to smoke while gaming could consider patronizing a competitor. Given the significant number of competitors that permit

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smoking, implementation of the Proposal could adversely impact the Company's gaming revenues and consequently reduce shareholder value.

The Staff's reasoning in concurring with the exclusion of the proposal in *The* Kroger Co. (Apr. 25, 2023), applies to the circumstances here. In Kroger, the company received a proposal that would have required the company to give purchase preference within their supply chain to certain suppliers and to suspend purchases from suppliers not complying with the Fair Food code of conduct. Kroger argued that the selection of suppliers and management of supplier relationships was a complex process that shareholders were not in a position to make an informed judgment about and that the proposal sought to substitute shareholders' judgment for management's existing practices and processes. The Staff concurred with the exclusion of the proposal, noting the proposal sought "to micromanage the company by probing too deeply into matters of a complex nature upon which shareholders, as a group, would not be in a position to make an informed judgment." See also The Wendy's Company (Mar. 2, 2017) (concurring with the exclusion of a proposal substantially similar to that in Kroger, supra, on the same basis); Deere & Company (Jan. 3, 2022) (concurring with the exclusion of a proposal for the company to publish employee training materials as probing too deeply into matters of a complex nature given the fact that decisions concerning internal diversity equity and inclusion decisions are multi-faceted); EOG Resources, Inc. (Feb. 26, 2018, recon. denied Mar. 12, 2018) (concurring with the exclusion of a proposal as micromanagement where the proposal requested the company adopt company-wide, quantitative, time-bound targets for reducing greenhouse gasses despite the company having already balanced multiple factors in making drilling decisions); SeaWorld Entertainment, Inc. (Apr. 20, 2021) (concurring with the exclusion of a proposal seeking a report on specific changes to the company's business to address animal welfare concerns); and SeaWorld Entertainment, Inc. (Mar. 30, 2017, recon. denied Apr. 17, 2017) (concurring with the exclusion of a proposal requesting the replacement of live orca exhibits with virtual reality experiences as "seek[ing] to micromanage the company by probing too deeply into matters of a complex nature upon which shareholders, as a group, would not be in a position to make an informed judgment.") As with the letters cited above, the Proposal addresses complex matters upon which shareholders, as a group, are not in a position to make an informed judgment.

Additionally, in applying the micromanagement prong of Rule 14a-8(i)(7), the Staff consistently has concurred that shareholder proposals attempting to micromanage a company by providing a specific method for implementing a proposal as a substitute for the judgment and discretion of management are excludable under Rule 14a-8(i)(7). For example, in *Amazon.com*, *Inc.* (Apr. 7, 2023, recon. denied Apr. 20, 2023), the Staff concurred with the exclusion of a proposal for the company to measure and disclose scope 3 GHG emissions from its full value chain. In its reply, the Staff stated that the proposal sought to micromanage the company by "imposing a specific method for implementing a complex policy disclosure without affording discretion to management." *See also Amazon.com Inc.* (Apr. 3, 2019) (concurring with the exclusion of a proposal requesting human rights impact assessments for food products sold as micromanagement for "seeking to impose specific methods for implementing complex policies in place of the ongoing judgments of management as overseen by its board of directors") and *JPMorgan Chase & Co.* (Mar. 30, 2018) (concurring with the exclusion of a proposal that

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requested a report on the reputational, financial and climate risks associated with project and corporate lending, underwriting, advising and investing of tar sands projects as micromanagement for "seeking to impose specific methods for implementing complex policies").

Here, too, while the Proposal purports to raise concerns with health, environmental and financial risks associated with the Company's smoking policies, at its core, the Proposal seeks to micromanage the Company by requiring compliance with a permanent and specific mandate method of achieving its goal—the adoption of a smokefree policy at all of the Company's properties. The Company has a robust governance structure with an active board of directors and executive oversight and dedicated management committees and other subject matter experts analyzing the Company's ongoing management of its properties and ultimately making decisions in a manner that is appropriate for the Company, its customers and its shareholders. Yet, the Proposal does not afford any "discretion to management as to how to achieve such goals." SLB 14L.

If not excluded from the 2024 Proxy Materials, shareholders would be asked to vote on a proposal that would displace the Company's judgments on business and operations with a mandate that effectively disregards the complexity of the Company's management of its properties and decisions regarding the accommodations it provides to its customers. The ultimate sum of the report itself would effectively displace management's judgment on business and operations. Accordingly, the Proposal should be excluded pursuant to Rule 14a-8(i)(7) as it seeks to micromanage the Company.

ii. The Proposal May be Omitted Because the Proposal Seeks to Direct the Policies Governing the Company's Properties, which Would Hinder Management's Fundamental Ability to Run the Company's Day-to-Day Operations

It is the Company's view that the Proposal may be properly omitted in reliance on Rule 14a-8(i)(7) because the Staff has repeatedly recognized that proposals concerning management of the place of business, including those relating to controlling the use of tobacco on company premises, are generally excludable as a component of "ordinary business." The Proposal requests that the Company "commission and disclose a report on the potential cost savings through the adoption of a smokefree policy for Boyd Gaming properties... within six months following the 2024 shareholders meeting." The underlying subject matter of the report requested in the Proposal (implementation of a smokefree policy) relates directly to the ordinary business of the Company in its ability to manage its properties and make decisions regarding the accommodations it provides to its customers.

In *Hilton Hotels Corporation* (Mar. 11, 1998), Hilton received a proposal requesting that the Board of Directors "adopt a policy making all [of the company's] facilities, including [its] restaurants, smokefree by January 1, 1999...." Hilton noted in its no-action request that the smoking policy at its premises, particularly with respect to its casinos, was a complicated matter better left to company management and that the implementation of such proposal could have a

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negative economic effect on its results of financial operations. The Staff concurred in the exclusion of the proposal "as relating to the conduct of the [c]ompany's ordinary business operations (i.e., management of the place of business)." See also McDonald's Corp. (Mar. 16, 1993) (permitting exclusion of a proposal requesting that the board of directors adopt a policy to make the corporate facilities smoke-free because such proposal related "to the conduct of the [c]ompany's ordinary business operations (i.e., management of the place of business)"); Agency Rent-A-Car (Apr. 8, 1992) (permitting exclusion of a proposal requesting that the company prohibit smoking in all of its vehicles because the proposal related "to the conduct of the ordinary business operations of the [c]ompany (i.e., restrictions on customer conduct and management of the work environment)"); American Telephone and Telegraph Co. (Dec. 11, 1991) (permitting exclusion of a proposal requesting that the company publish a total non-smoking policy for the company's buildings, vehicles and facilities used by employees because the proposal related to "a matter of the [c]ompany's ordinary business operations (i.e., management of the work environment and employee supervision)"); The Walt Disney Company (Dec. 22, 2010) (concurring in the exclusion of a proposal to modify Disney's smoking policy to not allow children within the designated smoking areas of its theme parks because the proposal related to "the policies and procedures regarding the products and services that a company offer.")

Further, the decisions that the Company makes in relation to the accommodations it provides to its customers when they visit the Company's properties is analogous to the decisions behind which products and services other companies offer as the gaming experience is the Company's key product. The Staff's reasoning in concurring with the exclusion of the proposal in Walgreens Boots Alliance, Inc. (November 7, 2016, recon. Denied Nov 22., 2016), applies to the circumstances here. In Walgreens, the company received a proposal that would have required the company to issue a report assessing the risks of continued sales of tobacco products in its stores. Walgreens argued that the offering of particular products was a matter properly under the purview of management of the company. Id. The Staff concurred with the exclusion of the proposal, noting the proposal related to ordinary business operations. Id. The Staff has reached this position consistently, regardless of whether the proposal calls for the adoption of a specific policy or practice regarding the offering of tobacco products or, instead, calls for a report with regard to the offering of tobacco products. See, e.g., Rite Aid Corp. (Mar. 24, 2015) (concurring in the exclusion of a proposal requesting additional oversight on the sale of certain products, in particular tobacco products, because the proposal concerned the "products and services offered for sale by the company"); CVS Caremark Corp. (Feb. 25, 2010) (concurring in the exclusion of a proposal requesting a report to shareholders on how the company is responding to rising public pressures to discourage sales of tobacco products, because the proposal concerned the "sale of tobacco products" and "CVS is not involved in manufacturing tobacco products"); Rite Aid Corp. (Mar. 26, 2009) (concurring in the exclusion of a proposal requesting a report to shareholders on how the company is responding to rising regulatory, competitive and public pressures to halt sales of tobacco products, because the proposal concerned the "sale of a particular product"); and CVS Caremark Corp. (Mar. 3, 2009) (same).

Similar to the precedent discussed above, the Proposal seeks to control the management of the Company's places of business and to directly impose controls on the accommodations that the

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Company may provide its customers while those customers are visiting the Company's properties. As discussed above, even though the Proposal requests the Company to disclose a report on the potential cost savings through the adoption of a smokefree policy, the underlying subject matter of the Proposal is the adoption of a smokefree policy, just as previous proposals, such as the proposal in *Hilton*, which sought to prohibit smoking in a company's casinos, hotels and/or other properties. Given the Staff's consistent approach with respect to proposals seeking to influence a company's management of its places of business and the accommodations it provides to its customers, the Company believes the Proposal may be properly excluded under Rule 14a-8(i)(7).

# iii. The Proposal Does Not Focus on a Significant Social Policy Issue that Transcends the Company's Ordinary Business Operations.

While the 1998 Release indicated that proposals that "focus on" significant social policy issues may not be excludable under Rule 14a-8(i)(7), in contrast, proposals that touch upon topics that might raise significant social policy issues—but that do not focus on or have only tangential implications for such issues—are not transformed from an otherwise ordinary business proposal into one that transcends ordinary business, and as such, remain excludable under Rule 14a-8(i)(7).

In SLB 14L, the Staff outlined its present approach to evaluating ordinary business proposals, noting a plan to "realign" with the Commission's standard in the 1998 Release, first articulated in 1976, by focusing on "the social policy significance of the issue that is the subject of the shareholder proposal" rather than "the nexus between a policy issue and the company." The explanation provided in SLB 14L confirms the Staff's intent to preserve the Commission's policy objectives behind the ordinary business exclusion, namely "to confine the resolution of ordinary business problems to management and the board of directors, since it is impracticable for shareholders to decide how to solve such problems at an annual shareholders meeting." 1998 Release.

The Staff's intent was evidenced in *American Express Company* (Mar. 9, 2023). There, the proposal at issue requested that the company's board of directors conduct an evaluation and issue a report regarding collecting information on the processing of payments for the sale and purchase of firearms. American Express argued that the proposal merely touched on issues related to firearms and mass shootings and that its main request focused primarily on the ordinary business matter of the company's particular products and services. The Staff concurred with the exclusion, noting that the proposal related to, and did not transcend, ordinary business matters. *Id*.

Similarly, in *Amazon.com, Inc.* (Apr. 8, 2022) ("Amazon 2022"), the proposal at issue requested that the company report on the effect of the COVID-19 pandemic on workforce turnover rates and include an assessment of the impact on the company's diversity, equity and inclusion. Amazon argued that passing references to diversity, equity and inclusion did not transcend the primary focus on the ordinary business matter of the company's human capital management practices. The Staff concurred with the exclusion, agreeing that the proposal did "not focus on significant social policy issues." *Id. See also Dollar Tree*, *supra*, (concurring with the exclusion of a proposal requesting a report on risks to the company's business strategy from increasing labor

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market pressure, stating the proposal did not transcend ordinary business matters); Amazon.com, Inc. (Apr. 7, 2022) (concurring with the exclusion of a proposal requesting a report on the risks to the company related to ensuring adequate staffing of its business and operations on the basis that the proposal related to, and did not transcend, ordinary business matters); TJX (2021), supra; Exxon Mobil Corp. (Mar. 6, 2012) (concurring with the exclusion of a proposal requesting that the company prepare a report discussing risks to the company posed by the environmental, social and economic challenges associated with oil sands, noting the proposal's lack of focus on a significant policy issue); and Dominion Resources, Inc. (Feb. 3, 2011) (concurring with the exclusion of a proposal requesting the company provide financing to home and small business owners for installation of rooftop solar or renewable wind power generation as the proposal ultimately related to "the products and services offered for sale by the company"). Likewise, in Walgreens and The Walt Disney Company discussed above, the Staff concurred that a significant social policy issue did not transcend the ordinary business subject matter of the proposal.

The Staff's no-action determinations under Rule 14a-8(i)(7) and guidance in SLB 14L reconfirm several key principles underlying the ordinary business exclusion. First, as demonstrated in *American Express Company, supra*, the Staff will not recast matters that are inherently operational as social policy issues. Second, as demonstrated in Amazon 2022, *supra*, citing potential social policy implications in a proposal does not equate with "focusing" on such issues.

As discussed above, the underlying subject of the Proposal is focused on the Company's management of its places of business and the accommodations it provides to its customers, and thus inherently implicates ordinary business matters integral to the Company's gaming business. While the Proponents frame the Proposal as concerns over health and revenue, the ultimate requested action remains an ordinary business matter. References to the health of customers and employees and speculation about potentially lower costs or higher revenues neither shift the underlying request of the Proposal nor do they transcend the Company's ordinary business operations.

The Company agrees that the health of its customers and employees and managing costs are important. Indeed, the Company is committed to taking purposeful action to support its employees, communities, and the environment, as outlined in the Company's proxy materials for its 2023 Annual Meeting of Shareholders, which describes the ways in which the Company is committed to environmental, social and corporate governance. Nevertheless, the Proposal remains squarely focused on the Company's policies relating to the management of its places of business and accommodations provided to its customers. Such issues are inherently ordinary business matters integral to the Company's business.

For these reasons, the significant social policy issue exception does not support inclusion of the Proposal in the Company's 2024 Proxy Materials.

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#### III. CONCLUSION

For the reasons discussed above, the Company believes that it may properly omit the Proposal from its 2024 Proxy Materials in reliance on Rule 14a-8. As such, we respectfully request that the Staff concur with the Company's view and not recommend enforcement action to the Commission if the Company omits the Proposal from its 2024 Proxy Materials.

Pursuant to the guidance provided in Section F of Staff Legal Bulletin 14F (Oct. 18, 2011), we ask that the Staff provide its response to this request to Scott Lesmes, on behalf of the Company, via email at SLesmes@mofo.com, and to the Proponents via email at rowancm@trinity-health.org and Cynthia.Hallett@no-smoke.org. If we can be of further assistance in this matter, please do not hesitate to contact me at (202) 887-1585.

Sincerely,

Scott Lesmes

#### Attachments

cc: Catherine M. Rowan, Director, Socially Responsible Investments

Trinity Health

Cynthia Hallett, President and CEO

American Nonsmokers' Rights Foundation

Uri Clinton, Executive Vice President, General Counsel and Corporate Secretary

Boyd Gaming Corporation

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## Exhibit A

Correspondence

(see attached)



Catherine M. Rowan Director, Socially Responsible Investments 766 Brady Avenue, Apt. 635 Bronx, NY 10462

Phone: (718) 822-0820 Fax: (718) 504-4787

E-Mail Address: rowancm@trinity-health.org

November 21, 2023

Boyd Gaming Corporation ATTN: Corporate Secretary 6465 South Rainbow Blvd. Las Vegas, NV 89118

#### Via overnight mail

Re: Shareholder proposal for 2024 Annual Shareholder Meeting

Dear Corporate Secretary,

Trinity Health is submitting the attached proposal (the "Proposal") pursuant to the Securities and Exchange Commission's Rule 14a-8 to be included in the proxy statement of Boyd Gaming Corporation (the "Company") for its 2024 annual meeting of shareholders. Trinity Health is the lead filer for the Proposal and will be joined by other shareholders as co-filers.

Trinity Health has continuously beneficially owned, for at least three years as of the date hereof, at least \$2,000 worth of the Company's common stock. Verification of this ownership will follow in a separate mailing. Trinity Health intends to continue to hold such shares through the date of the Company's 2024 annual meeting of shareholders.

I am available to meet with the Company via teleconference on December 13, 2023, December 18, 2023, or December 19, 2023 between the hours of 9:30 a.m. and 5:00 p.m. PST. Any co-filers have authorized Trinity Health to conduct the initial engagement meeting, but may participate subject to their availability.

Please feel free to contact me by phone (718) 822-0820 or by email at <rowancm@trinity-health.org> to schedule a meeting, or with any questions. I appreciate the response David Strow, VP of Corporate Communications gave to my September 15, 2023 query letter, and hope that the request in our proposal can lead to productive dialogue and mutual agreement.

Sincerely, Catherine Rovan

Catherine Rowan

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#### **Boyd Gaming Corporation**

**RESOLVED:** Shareholders request the Board of Directors commission and disclose a report on the potential cost savings through the adoption of a smokefree policy for Boyd Gaming properties. The report, prepared at reasonable cost and omitting confidential and proprietary information, should be published within six months following the 2024 shareholders meeting.

#### WHEREAS:

The U.S. Surgeon General released a landmark report in 2006 stating that there is no safe level of exposure to secondhand smoke. Tobacco use and secondhand smoke exposure kills nearly 500,000 Americans every year. For the gaming industry, workers on casino floors are largely people of color and women; lack of access to smokefree air can deepen existing disparities in health outcomes.

The COVID-19 pandemic changed long-held business assumptions across many industries. For the gaming industry, customers became much more sensitive to indoor air quality and how such air affects their health.

While our Company may have efforts to address indoor air quality, the American Society of Heating, Refrigerating and Air-Conditioning Engineers states: "There is no currently available or reasonably anticipated ventilation or air cleaning system that can adequately control or significantly reduce the health risks of environmental tobacco smoke to an acceptable level." <sup>2</sup>

As independent researchers C3 Gaming found in analyzing revenue performance in several competitive casino markets, smokefree casinos, for the first time, generated more revenue: "Data from multiple jurisdictions clearly indicates that banning smoking no longer causes a dramatic drop in gaming revenue. In fact, non-smoking properties appear to be performing better than their counterparts that continue to allow smoking."

There are potential business risks to allowing indoor smoking in Boyd Gaming properties, from higher employee health insurance premiums (when compared with casinos that don't permit indoor smoking), greater maintenance costs, and deterring a significant number of potential visitors who won't visit a casino due exposure to tobacco smoke (87% of the American public does not smoke).<sup>4</sup>

Shareholders have no guidance as to the costs our Company is bearing for continuing to allow indoor smoking, nor has the Company disclosed the social and environmental costs and risks imposed on its stakeholders.

Parx Casino's Chief Marketing Officer told the *Play Pennsylvania* website in February 2023 that since the casino went smokefree, Parx has seen a positive effect on the health and morale of employees, and did not increase health insurance premiums: "Frankly, we are starting to see health costs go down....What's

ea4813c4af0b.usrfiles.com/ugd/8b3e05\_348baee6d05949ad9b4adae2b7a77105.pdf

<sup>1</sup> https://www.cdc.gov/tobacco/data\_statistics/fact\_sheets/health\_effects/tobacco\_related\_mortality/index.htm

<sup>&</sup>lt;sup>2</sup> https://www.ashrae.org/file%20library/about/position%20documents/pd\_environmental-tobacco-smoke-2020-07-

<sup>&</sup>lt;sup>3</sup> https://8b3e0552-f01a-40e0-b077-

<sup>4</sup> https://www.cdc.gov/tobacco/data\_statistics/fact\_sheets/adult\_data/cig\_smoking/index.htm

been interesting to me, is a lot of our smoking guests have actually said things like, 'I never realized how smoky and annoying it was. I really don't mind walking 50 feet out to the smoking patio." <sup>5</sup>

New customer preferences require an examination of the status quo in which smoking is allowed in gaming properties around the country. We believe our Company could enhance its ESG initiatives by conducting the report that our proposal requests. We urge Boyd Gaming shareholders to vote in favor of this proposal.

<sup>&</sup>lt;sup>5</sup> https://www.playpennsylvania.com/g2e-panel-discussion-parx-casino-smoking/





President and CEO Cynthia Hallett, MPH

Gitana Barker Executive Assistant

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Joseph Cadiz Accounting Manager

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Holly Callahan Gift Processing & Office Manager

Cara Scully Development & Administrative Assistant

November 21, 2023

#### Via overnight mail

Boyd Gaming Corporation ATTN: Corporate Secretary 6465 South Rainbow Blvd. Las Vegas, NV 89118

Re: Shareholder proposal for 2024 Annual Shareholder Meeting

Dear Corporate Secretary,

Americans for Nonsmokers' Rights Foundation ("ANRF") is submitting the attached proposal (the "Proposal") pursuant to the Securities and Exchange Commission's Rule 14a-8 to be included in the proxy statement of Boyd Gaming Corporation (the "Company") for its 2024 annual meeting of shareholders. ANRF is co-filing the Proposal with lead filer Trinity Health. In its submission letter, Trinity Health will provide dates and times of ability to meet. We designate the lead filer to meet initially with the Company but may join the meeting subject to my availability. The primary contact is Catherine Rowan <a href="mailto:rowancm@trinity-health.org">rowancm@trinity-health.org</a>.

American Nonsmokers' Rights Foundation has continuously beneficially owned, for at least three years as of the date hereof, at least \$2,000 worth of the Company's common stock. Verification of this ownership will be sent under separate cover. We intend to continue to hold such shares through the date of the Company's 2024 annual meeting of shareholders.

If you have any questions or need additional information, I can be contacted by phone (510-841-3035) or by email at <a href="mailto:Cynthia.Hallett@no-smoke.org">Cynthia.Hallett@no-smoke.org</a>.

Sincerely,

Cynthia Hallett, MPH

Cynthia Hallott

enc.

## **Boyd Gaming Corporation**

RESOLVED: Shareholders request the Board of Directors commission and disclose a report on the potential cost savings through the adoption of a smokefree policy for Boyd Gaming properties. The report, prepared at reasonable cost and omitting confidential and proprietary information, should be published within six months following the 2024 shareholders meeting.

#### WHEREAS:

The U.S. Surgeon General released a landmark report in 2006 stating that there is no safe level of exposure to secondhand smoke. Tobacco use and secondhand smoke exposure kills nearly 500,000 Americans every year. 1 For the gaming industry, workers on casino floors are largely people of color and women; lack of access to smokefree air can deepen existing disparities in health outcomes.

The COVID-19 pandemic changed long-held business assumptions across many industries. For the gaming industry, customers became much more sensitive to indoor air quality and how such air affects their health.

While our Company may have efforts to address indoor air quality, the American Society of Heating, Refrigerating and Air-Conditioning Engineers states: "There is no currently available or reasonably anticipated ventilation or air cleaning system that can adequately control or significantly reduce the health risks of environmental tobacco smoke to an acceptable level." 2

As independent researchers C3 Gaming found in analyzing revenue performance in several competitive casino markets, smokefree casinos, for the first time, generated more revenue: "Data from multiple jurisdictions clearly indicates that banning smoking no longer causes a dramatic drop in gaming revenue. In fact, non-smoking properties appear to be performing better than their counterparts that continue to allow smoking."3

There are potential business risks to allowing indoor smoking in Boyd Gaming properties, from higher employee health insurance premiums (when compared with casinos that don't permit indoor smoking), greater maintenance costs, and deterring a significant number of potential visitors who won't visit a casino due exposure to tobacco smoke (87% of the American public does not smoke).4

Shareholders have no guidance as to the costs our Company is bearing for continuing to allow indoor smoking, nor has the Company disclosed the social and environmental costs and risks imposed on its stakeholders.

Parx Casino's Chief Marketing Officer told the Play Pennsylvania website in February 2023 that since the casino went smokefree, Parx has seen a positive effect on the health and morale of employees, and did not increase health insurance premiums: "Frankly, we are starting to see health costs go down....What's

<sup>&</sup>lt;sup>1</sup> https://www.cdc.gov/tobacco/data\_statistics/fact\_sheets/health\_effects/tobacco\_related\_mortality/index.htm

<sup>&</sup>lt;sup>2</sup> https://www.ashrae.org/file%20library/about/position%20documents/pd\_environmental-tobacco-smoke-2020-07-

<sup>3</sup> https://8b3e0552-f01a-40e0-b077ea4813c4af0b.usrfiles.com/ugd/8b3e05\_348baee6d05949ad9b4adae2b7a77105.pdf

<sup>4</sup> https://www.cdc.gov/tobacco/data\_statistics/fact\_sheets/adult\_data/cig\_smoking/index.htm

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Holly Callahan Gift Processing & Office Manager

Cara Scully Development & Administrative Assistant November 30, 2023

Boyd Gaming Corporation ATTN: Corporate Secretary 6465 South Rainbow Blvd. Las Vegas, NV 89118

### Via certified mail

Re: Shareholder proposal for 2024 Annual Shareholder Meeting

Dear Corporate Secretary,

Attached please find a letter from Charles Schwab, which verifies that as of November 21, 2023, the American Nonsmokers' Rights Foundation has continuously held at least \$2,000 worth of Boyd Corporation shares for at least three years. The letter is intended to accompany the November 21, 2023 filing of a shareholder proposal by the American Nonsmokers' Rights Foundation, which is attached for reference and was sent to the company via UPS overnight mail on November 21, 2023.

If you have any questions or need additional information, please contact me at (510) 841-3045 or by email at <a href="mailto:Cynthia.Hallett@nosmoke.org">Cynthia.Hallett@nosmoke.org</a>. Alternatively, you may also contact Mr. Len Casey at (510) 841-3032, x 311 or <a href="mailto:Len.Casey@no-smoke.org">Len.Casey@no-smoke.org</a>.

Sincerely,

Cynthia Hallett, MPH

Cynthia Hallett

President and CEO



November 30, 2023



## Important information about your recent request.

Dear Len Michael Casey,

I am writing to confirm registration and share ownership information for the account listed below:

Account Number:

Account Registration: American Non Smokers Rights Foundation

Account Type: Corporate

Agents: Len Michael Casey, Kirk Kleinschmidt, Cynthia Hallett, and Bruce Kevin Hetrick

From May 5, 2020 to November 29, 2023 this account has continuously held 100.00 shares of Boyd Gaming Corp (BYD) plus applicable reinvested dividends, with a fluctuating market value.

This letter is for informational purposes only and is not an official record of your account. Please refer to your statements and trade confirmations as they are the official record of your transactions.

**Thank you for investing with Schwab.** We appreciate your business and look forward to serving you in the future. If you have any questions or if we can help in any other way, please call me or any Client Service Specialist at +1 877-561-1918 x715486, Monday through Friday, from 9:00 a.m. to 7:00 p.m. ET.

Sincerely,

# Ann Nesbit

Ann Nesbit Sr Specialist, Escalation Support Ann.Nesbit@schwab.com +1 877-561-1918 x715486 9800 Schwab Way

Lone Tree, CO 80124